



List of Standard Variables

EBDC Business Expectations Panel

Data: 01/1980-12/2023

As of December 2023

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LMU-ifo Economics & Business Data Center (EBDC)

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1. Identification variables

No.	Name	Label	German description
1.1)	survey	survey name	Umfrage
1.2)	code	code of dataset	Code des Datensatzes
1.3)	bep_company_id	company identifier	Firmennummer
1.4)	questionnaire_id	questionnaire identifier per company	Fragebogennummer
1.5)	sector_id	sector identifier per questionnaire	Sektornummer
1.6)	sector_bau	classification according to federal statistical office (type of construction)	Bausektor, Einteilung nach amtlicher Statistik
1.7)	sector_ifo	ifo sector classification	ifo Sektorklassifizierung
1.8)	sector_sypro	sypro sector classification	sypro Sektorklassifizierung
1.9)	sector_wz93	wz93 sector classification	wz93 Sektorklassifizierung
1.10)	sector_wz03	wz03 sector classification	wz03 Sektorklassifizierung
1.11)	sector_wz08	wz08 sector classification	wz08 Sektorklassifizierung
1.12)	sector_east	ifo sector number for east germany	ifo Sektorklassifizierung für Ostdeutschland
1.13)	sector_total	ebdc sector classification	EBDC Sektorklassifizierung
1.14)	online	online	Art der Datenerhebung
1.15)	year	year	Jahr
1.16)	month	month	Monat
1.17)	month_counter	number of months reported with ifo	Anzahl der Berichtsmonate im Jahr
1.18)	fedstaifo	federal state (ifo-code)	Bundesland gemäß dem Ifo-code
1.19)	empl	total number of employees as of 2018-04	Gesamtzahl der Beschäftigten ab 2018-04
1.20)	empro2	employees per product	Mitarbeiter pro Produkt
1.21)	bau_size_turnover	no observations	keine Beobachtungen
1.22)	dl_size_turnover	turnover size classes 1-20	Umsatzgrößenklassen 1-20
1.23)	han_size_turnover	turnover size classes 1-10	Umsatzgrößenklassen 1-10
1.24)	vg_size_turnover	no observations	keine Beobachtungen
1.25)	bau_size	size 1-4,K or S as of 2018-04	Größenklasse 1-4,K oder S ab 2018-04
1.26)	dl_size	size 1-6,K or S as of 2018-04	Größenklasse 1-6,K oder S ab 2018-04
1.27)	han_size	size 1-10,K or S as of 2018-04	Größenklasse 1-10,K oder S ab 2018-04
1.28)	vg_size	size 1-5,K or S as of 2018-04	Größenklasse 1-5,K oder S ab 2018-04
1.29)	bau_weight	weight 1-13	Gewicht 1-13
1.30)	dl_weight	weight 1-10	Gewicht 1-10
1.31)	han_weight	weight	Gewicht
1.32)	vg_weight	weight : (log10(empro2))e	Gewicht: (log10(empro2))e
1.33)	vg_weight3_0	weight 3_0: weight 3_0: weight points = log(employees in production)*exp(1) as of 2018-04	weight 3_0: weight 3_0: Gewicht Punkte = log(employees in production)*exp(1) as of 2018-04
1.34)	share_turnover	share of the total turnover	Anteil am Gesamtumsatz
1.35)	han_typequ	type of questionnaire	Fragebogenform (aus dem Ifo-Datensatz)
1.36)	han_tytpra	trade volume	Handelsvolumen (aus dem Ifo-Datensatz)
1.37)	wz03_main_code_company	wz03_main_code_company	Nationaler Industrie-Code Haupttätigkeit (WZ 03 Klassifikation (Amadeus/Hoppenstedt))
1.38)	wz03_main_description_company	wz03_main_description_company	Beschreibung der Haupttätigkeit des Unternehmens WZ 03 (Amadeus/Hoppenstedt)
1.39)	wz03_sec_code_company	wz03_sec_code_company	Nationaler Industrie-Code Nebentätigkeit (WZ 03 Klassifikation (Amadeus))
1.40)	wz03_sec_description_company	wz03_sec_description_company	Beschreibung der Nebentätigkeit des Unternehmens WZ 03 (Amadeus)
1.41)	wz08_main_code_company	wz08_main_code_company	Nationaler Industrie-Code Haupttätigkeit (WZ 08 Klassifikation (Amadeus))
1.42)	wz08_main_description_company	wz08_main_description_company	Beschreibung der Haupttätigkeit des Unternehmens WZ 08 (Amadeus)
1.43)	wz08_sec_code_company	wz08_sec_code_company	Nationaler Industrie-Code Nebentätigkeit (WZ 08 Klassifikation (Amadeus))
1.44)	wz08_sec_description_company	wz08_sec_description_company	Beschreibung der Nebentätigkeit des Unternehmens WZ 08 (Amadeus)
1.45)	date_of_incorporation	incorporation date of company	Tag/Jahr oder Datum der Unternehmensgründung (Amadeus/Hoppenstedt)
1.46)	legal_form	legal form of company	Rechtsform des Unternehmens (Amadeus/Hoppenstedt)
1.47)	publicly_quoted	listing on stock exchange- yes/no	Börsennotierung - ja/ nein (Amadeus)
1.48)	reporting_basis	type of reported account	Art der Bilanz (Amadeus/Hoppenstedt)
1.49)	type_income_statement	type of income statement	Ursprüngliches GuV-Verfahren (Gesamt- / Umsatzkosten (Hoppenstedt))
1.50)	account_date	end date of account	Bilanzabschlussdatum (Amadeus/Hoppenstedt)
1.51)	number_of_months	number of months balance sheet refers to	Anzahl der Monate auf die sich die Bilanz bezieht (Amadeus/Hoppenstedt)
1.52)	short_business_year	balance sheet data for less than 12 months	Bilanzdaten beziehen sich auf Zeitraum kürzer als 12 Monate (Amadeus/Hoppenstedt)
1.53)	number_rec_shareholders	number of recorded shareholders	Anzahl der erfassten Anteilseigner (Amadeus)
1.54)	number_rec_subsidiaries	number of recorded subsidiaries	Anzahl der erfassten Tochterfirmen (Amadeus)
1.55)	account_currency	currency of account	Bilanzwährung (Amadeus/Hoppenstedt)
1.56)	employees_account_date	number of employees at account date	Anzahl der Beschäftigten zum Bilanzstichtag (Amadeus)
1.57)	database	(A)madeus/ (H)oppenstedt	Ursprüngliche Bilanzdatenbank/ Datenquelle
1.58)	bau_participant	participation in this survey	Teilnahme
1.59)	dl_participant	participation in this survey	Teilnahme
1.60)	han_participant	participation in this survey	Teilnahme
1.61)	vg_participant	participation in this survey	Teilnahme
1.62)	participation_date	participation date	Teilnahmedatum
1.63)	participation_hour	participation hour	Teilnahmestunde
1.64)	participation_status	participation status	Teilnahmestatus
1.65)	survey_end	survey end	Ende der Umfrage
1.66)	survey_start	survey start	Beginn der Umfrage

2. Balance-sheet and income statement variables

No.	Name	Label	German description
2.1)	fixed_assets	fixed assets	Anlagevermögen
2.1.1)	intangible_assets	intangible assets	Immaterielle Vermögenswerte
2.1.2)	tangible_assets	tangible assets	Materielle Vermögenswerte
2.1.2.1)	land_buildings	tangible assets: land and buildings	Materielle Vermögenswerte: davon Grundstücke und Gebäude
2.1.2.2)	plant_machinery	tangible assets: plant and machinery	Materielle Vermögenswerte: davon Anlagen und Maschinen
2.1.3)	financial_assets	financial assets	Geldvermögen
2.2)	current_assets	current assets	Betriebsvermögen (einschließlich Rechnungsabgrenzungsposten (aktiva))
2.2.1)	inventories	inventories	Bestände
2.2.1.1)	raw_materials_and_supplies	inventories: raw materials and supplies	Bestände: Rohstoffe und Betriebsstoffe
2.2.2)	accounts_receivable	accounts receivable and other assets	Forderungen und sonstige Vermögensgegenstände
2.2.2.1)	trade_accounts_receivable	trade accounts receivable	Forderungen aus Lieferungen
2.2.2.2)	receivables_fr_affil_assoc	receivables from affiliates and associates	Forderungen von Tochtergesellschaften und angebandenen Unternehmen
2.2.3)	cash_cash_equivalent	cash & cash equivalents	Liquide Mittel (Bankguthaben etc.)
2.3)	accrued_income	accrued income	Rechnungsabgrenzungsposten (aktiva)
2.4)	total_assets	total assets	Bilanzsumme
2.5)	total_equity	total equity/ shareholders' funds	Eigenkapital (einschließlich Sonderposten oder Vorteilen)
2.5.1)	subscribed_capital	shareholders' funds - capital	Aktionären zurechenbare Fonds - Kapital
2.6)	other_shareholders_funds	subscribed capital	Rest von 2.5.) - 2.5.1.)
2.7)	reserves	shareholders' funds - reserves	Aktionären zurechenbare Fonds - Reserven (Kapital, Gewinnrücklagen, etc.)
2.8)	special_items_benefits	special items or benefits	Sonderposten oder Vorteile
2.9)	total_liabilities	liabilities	Gesamtverbindlichkeiten (einschließlich Rechnungsabgrenzungsposten (passiva))
2.9.1)	total_provisions	provisions in total	Rückstellungen gesamt
2.9.1.1)	pension_provisions	provisions for pensions	Rückstellungen für Renten
2.9.2)	total_debt	debt in total	Gesamtschulden
2.9.2.1)	short_term_debt	debt - thereof short term	Schulden - davon kurzfristig (einschließlich Rechnungsabgrenzungsposten)
2.9.2.2)	long_term_debt	debt - thereof long term	Schulden - davon langfristig
2.9.2.3)	trade_accounts_payable	trade accounts payable	zahlbare Forderungen
2.9.2.4)	bank_debt	debt to financial institutions	Schulden gegenüber Kreditinstituten
2.10)	deferred_income	deferred income	Rechnungsabgrenzungsposten (passiva)
2.11)	working_capital	working capital	Working capital
2.12)	net_current_assets	net current assets	Netto-Umlaufvermögen
2.13)	operating_revenue	operating revenue	kapitalisierte Vermögenswerte und andere Betriebseinnahmen)
2.14)	sales	sales	Umsätze
2.15)	cost_of_materials	cost of materials	Materialkosten
2.16)	staff_expenses	staff expenses	Personalaufwand
2.17)	depreciation	depreciation	Abschreibungen
2.18)	cost_of_goods_sold	cost of goods sold	Kosten der verkauften Waren
2.19)	gross_profit_loss	gross profit/ loss	Bruttogewinn/-verlust (nach Gesamtkosten / Umsatzkostenverfahren)
2.20)	other_operating_expenses	other operating expenses	Sonstige betriebliche Aufwendungen
2.21)	financial_profit_loss	financial profit/ loss	Finanzieller Gewinn/Verlust
2.21.1)	income_from_participations	income from participations	Erträge aus Beteiligungen
2.21.2)	interest_income	interest income	Zinsertrag
2.21.2.1)	interest_revenue	interest revenue	Zinsen und ähnliche Erträge
2.21.2.2)	interest_expenses	interest expenses	Zinsen und ähnliche Aufwendungen
2.22)	operating_profit	operating profit/ profit before tax	Betriebsgewinn/ Gewinn vor Steuern
2.23)	extraordinary_income	extraordinary income	Außergewöhnliche Erträge
2.24)	taxes	taxation	Besteuerung
2.24.1)	taxes_on_income	taxes on income	Steuern auf Einkommen
2.25)	profit_loss_for_period	profit/ loss for period	Gewinn / Verlust im Zeitraum
2.26)	accumulated_net_profit_loss	accumulated net profit/ loss	Akkumulierter Gewinn / Verlust
2.27)	dividend_payout	dividends paid out	Ausgezahlte Dividenden
2.28)	cash_flow	cash flow	Cash Flow nach folgender Definition: Gewinn / Verlust im Zeitraum + Abschreibungen

3. Variables of Ifo Business Survey

3.1 Variables referring to the past

No.	Name	Label	German description
3.1.1)	dl_demandlast	demand / sales last month versus same month of previous year	Entwicklung von Nachfrage/Umsatz im letzten Monat gegenüber dem Vorjahresmonat
3.1.2)	han_busvol	business volume versus previous year	Umsatz im Vergleich zum Vorjahr
3.1.3)	han_questpercansw21	% to busvol higher	Antwort zu Variable han_busvol
3.1.4)	han_questpercansw22	% to busvol as high as last year	Antwort zu Variable han_busvol
3.1.5)	han_questpercansw23	% to busvol lower	Antwort zu Variable han_busvol
3.1.6)	dl_demandsales	demand / sales volume last 2-3 months	Entwicklung der Nachfrage/des Umsatz in den letzten 3 Monaten
3.1.7)	vg_demand	situation of demand	Nachfragesituation in Vergangenheit
3.1.8)	bau_ordvpm	orders versus past	Bestand an Bauaufträgen in Vergangenheit
3.1.9)	dl_ordvpm	orders versus past	Bestand an Aufträgen in Vergangenheit
3.1.10)	vg_ordvpm	orders versus past	Auftragsbestand in Vergangenheit
3.1.11)	bau_conactex	construction activity versus past	Bautätigkeit in Vergangenheit
3.1.12)	vg_provp	production versus past	Produktionstätigkeit in Vergangenheit
3.1.13)	bau_prvp	prices versus past	Baupreise in Vergangenheit
3.1.14)	han_prvp	prices versus past	Verkaufspreise in Vergangenheit
3.1.15)	han_questpercansw51	% to prvp increased	Antwort zu Variable prvp
3.1.16)	han_questpercansw52	% to prvp not changed	Antwort zu Variable prvp
3.1.17)	han_questpercansw53	% to prvp decreased	Antwort zu Variable prvp
3.1.18)	vg_pricevpm	domestic prices of sale versus past	Inlandsverkaufspreise in Vergangenheit
3.1.19)	vg_emplpast	development employees last month	Entwicklung der Gesamtbeschäftigtenzahl im Vormonat

3.1.20)	han_emplpast	development employees last month	Entwicklung der Gesamtbeschäftigtenzahl im Vormonat
3.1.21)	bau_emplpast	development employees last month	Entwicklung der Gesamtbeschäftigtenzahl im Vormonat
3.1.22)	bau_indworkpast	development industrial worker last month	Entwicklung der gewerbl. Arbeitnehmer im Vormonat
3.1.23)	bau_employpast	development employee last month	Entwicklung der Angestellten im Vormonat

3.2 Variables referring to present state

No.	Name	Label	German description
3.2.1)	bau_statebus	state of business (appraisal)	Beurteilung der Geschäftslage
3.2.2)	dl_statebus	state of business (appraisal)	Beurteilung der Geschäftslage
3.2.3)	han_statebus	state of business (appraisal)	Beurteilung der Geschäftslage
3.2.4)	han_questpercansw11	% to statebus good	Antwort zu Variable han_statebus
3.2.5)	han_questpercansw12	% to statebus satisfiable	Antwort zu Variable han_statebus
3.2.6)	han_questpercansw13	% to statebus bad	Antwort zu Variable han_statebus
3.2.7)	vg_statebus	state of business (appraisal)	Beurteilung der Geschäftslage
3.2.8)	bau_orders	orders (appraisal)	Beurteilung des Auftragsbestandes
3.2.9)	dl_orders	orders (appraisal)	Beurteilung des Auftragsbestandes
3.2.10)	han_ords	orderings the next 3 months (versus previous year)	Beurteilung des Auftragsbestandes
3.2.11)	han_questpercansw71	% to ords raising	Antwort zu Variable han_ords
3.2.12)	han_questpercansw72	% to ords not changing	Antwort zu Variable han_ords
3.2.13)	han_questpercansw73	% to ords falling	Antwort zu Variable han_ords
3.2.14)	vg_orders	orders (appraisal)	Beurteilung des Auftragsbestandes
3.2.15)	bau_ranord	range of orders in months	Auftragsbestände in Monaten
3.2.16)	vg_ranord	range of orders in months	Auftragsbestände in Monaten
3.2.17)	han_feedst	feedstock (appraisal)	Lagerbestände
3.2.18)	han_questpercansw41	% to feedst too little	Antwort zu Variable han_feedst
3.2.19)	han_questpercansw42	% to feedst satisfiable	Antwort zu Variable han_feedst
3.2.20)	han_questpercansw43	% to feedst too much	Antwort zu Variable han_feedst
3.2.21)	vg_stin	stock of inventories	Beurteilung des Bestand an Fertigwaren
3.2.22)	bau_equiput2	equipment utilization in %	Kapazitätsauslastung in %
3.2.23)	vg_uticappc	capacity utilization in %	Auslastung der Anlagen in %
3.2.24)	vg_uticappc2	capacity utilization in % (end of prev. month)	Kapazitätsauslastung in %
3.2.25)	bau_constrain	constraints	
3.2.26)	dl_constrbus	constraints of business activity	
3.2.27)	han_constrain	constraints to production	
3.2.28)	vg_constrain	constraints to production	Behinderung der Produktionstätigkeit (ja / nein)
3.2.29)	bau_mplack	constraints: lack of manpower	Arbeitskräftemangel
3.2.30)	bau_skillack	constraints: lack of skilled labour	Behinderung der Geschäftstätigkeit durch Mangel an Fachkräften
3.2.31)	dl_mplack	lack of manpower	Arbeitskräftemangel
3.2.32)	dl_skillack	constraints: lack of skilled labour	Behinderung der Geschäftstätigkeit durch Mangel an Fachkräften
3.2.33)	han_mplack	lack of manpower	Arbeitskräftemangel
3.2.34)	han_skillack	constraints: lack of skilled labour	Behinderung der Geschäftstätigkeit durch Mangel an Fachkräften
3.2.35)	vg_mplack	lack of manpower	Arbeitskräftemangel
3.2.36)	vg_skillack	constraints: lack of skilled labour	Behinderung der Geschäftstätigkeit durch Mangel an Fachkräften
3.2.37)	bau_finan	constraints: financing	
3.2.38)	dl_finan	problems of financing	
3.2.39)	han_diffin	difficulties of financing	
3.2.40)	vg_diffin	difficulties of financing	Produktionsbehinderung durch Finanzierungsengpässe
3.2.41)	bau_ordlack	lack of orders	
3.2.42)	dl_lackdem	lack of demand	
3.2.43)	han_weakdem	weak demand	
3.2.44)	vg_ordlack	lack of orders	Auftragsmangel
3.2.45)	dl_lackroom	lack of room / buisness equipment	
3.2.46)	han_sclack	lack of spacial capacity	Raummangel
3.2.47)	dl_lacktec	lack of technical capacities	
3.2.48)	han_equip	equipment	
3.2.49)	vg_techcap	technical capacity	Technische Kapazität
3.2.50)	bau_weathcon	constraints: weather conditions	
3.2.51)	dl_weather	weather	
3.2.52)	han_weather	unfavourable weather	
3.2.53)	vg_weather	weather conditions	Produktionsbehinderung durch Wetterlage
3.2.54)	bau_othrea	constraints: other reasons	
3.2.55)	dl_othrea	other reasons	
3.2.56)	han_othrea	other reasons	
3.2.57)	vg_othrea	other reasons	Sonstige Faktoren / Andere Ursachen
3.2.58)	bau_matlack	constraints: lack of material	
3.2.59)	han_diffsup	difficulties of supply	
3.2.60)	vg_matlack	lack of material	Materialknappheit
3.2.61)	bau_emp	employees	
3.2.62)	bau_empl	employees altogether	
3.2.63)	dl_employlast	employees last 2-3 months	
3.2.64)	han_empl	employees	
3.2.65)	vg_emppro	employees	Beschäftigte
3.2.66)	bau_credit	credit allocation	
3.2.67)	han_credit	credit allocation	
3.2.68)	vg_credit	credit allocation	Kreditvergabe

3.3 Variables referring to future state

No.	Name	Label	German description
3.3.1)	bau_comexp	expected commercial operations	Erwartungen der Geschäftslage
3.3.2)	bau_comexp_clicks	expected commercial operations (clicks)	Erwartungen der Geschäftslage (Klicks)
3.3.3)	bau_comexp_sl	expected commercial operations (VAS)	Erwartungen der Geschäftslage (Slider)
3.3.4)	bau_comexp_unc	uncertainty w.r.t. commercial operation	Slider Unsicherheit
3.3.5)	dl_expectbus	expected business situation for the next 6 months	Erwartete Geschäftsentwicklung in den nächsten 6 Monaten
3.3.6)	dl_expectbus_clicks	expected business situation (clicks)	Erwartete Geschäftsentwicklung (Klicks)
3.3.7)	dl_expectbus_sl	expected business situation (VAS)	Erwartete Geschäftsentwicklung (Slider)

3.3.8)	dl_expectbus_unc	uncertainty w.r.t. commercial operation	Slider Unsicherheit
3.3.9)	han_comexp	business development	Geschäftsentwicklung
3.3.10)	han_comexp_clicks	business development (clicks)	Geschäftsentwicklung (clicks)
3.3.11)	han_comexp_sl	business development (VAS)	Geschäftsentwicklung (slider)
3.3.12)	han_comexp_unc	uncertainty w.r.t. commercial operation	Slider Unsicherheit
3.3.13)	han_questpercansw81	% to han_comexp more favourable	Antwort zu Variable han_comexp
3.3.14)	han_questpercansw82	% to han_comexp not changing	Antwort zu Variable han_comexp
3.3.15)	han_questpercansw83	% to han_comexp more unfavourable	Antwort zu Variable han_comexp
3.3.16)	vg_comexp	expected commercial operations	Erwartete Geschäftslage
3.3.17)	vg_comexp_clicks	expected commercial (clicks)	Erwartete Geschäftslage (Klicks)
3.3.18)	vg_comexp_sl	expected commercial (VAS)	Erwartete Geschäftslage (VAS)
3.3.19)	vg_comexp_unc	uncertainty w.r.t. commercial operation	Slider Unsicherheit
3.3.20)	bau_conactfut	construction activity in 3 months	Bautätigkeit in den nächsten 3 Monaten
3.3.21)	vg_proexp	expected production	Erwartete Inländische Produktionstätigkeit
3.3.22)	bau_exppr	expected prices	Erwartete Baupreise
3.3.23)	dl_pricenext	prices for the next 3 months	Erwartete Preisentwicklung in den nächsten 3 Monaten
3.3.24)	han_exppr	expected prices	Erwartete Verkaufspreise
3.3.25)	han_questpercansw61	% to exppr increasing	Antwort zu Variable han_exppr
3.3.26)	han_questpercansw62	% to exppr not changing	Antwort zu Variable han_exppr
3.3.27)	han_questpercansw63	% to exppr decreasing	Antwort zu Variable han_exppr
3.3.28)	vg_priceexp	expected domestic prices	Erwartete inländische Verkaufspreise
3.3.29)	bau_emplexp	expected employees	Erwartete Entwicklung der Gesamtbeschäftigtenzahl
3.3.30)	dl_employexp	expected employees for the next 2.3 months	Erwartete Entwicklung der Beschäftigtenzahl
3.3.31)	han_emplexp	expected employees	Erwartete Beschäftigtenanzahl
3.3.32)	vg_empl	employees 12 months	Erwartete Beschäftigtenanzahl
3.3.33)	vg_emplexp	expected employees	Erwartete Entwicklung der Gesamtbeschäftigtenzahl
3.3.34)	vg_prestatebus_unc	uncertainty: prediction of business situation	Unsicherheit der Lagevorhersage
3.3.35)	dl_prestatebus_unc	uncertainty: prediction of business situation	Unsicherheit der Lagevorhersage
3.3.36)	han_prestatebus_unc	uncertainty: prediction of business situation	Unsicherheit der Lagevorhersage
3.3.37)	bau_prestatebus_unc	uncertainty: prediction of business situation	Unsicherheit der Lagevorhersage

1. Identification variables

No.	Name of variable	Label	Survey period	Survey frequency
1.1)	survey	survey name	West since 1980 East since 1991	Monthly survey Monthly survey

Further information

No.	Name of variable	Label	Survey period	Survey frequency
1.2)	code	code of dataset	West since 1990 East since 1991	Monthly survey Monthly survey

Further information

[1] referring to sector
[4] referring to firm

No.	Name of variable	Label	Survey period	Survey frequency
1.3)	bep_company_id	company identifier	West since 1980 East since 1991	Monthly survey Monthly survey

Further information

No.	Name of variable	Label	Survey period	Survey frequency
1.4)	questionnaire_id	questionnaire identifier per company	West since 1980 East since 1991	Monthly survey Monthly survey

Further information

No.	Name of variable	Label	Survey period	Survey frequency
1.5)	sector_id	sector identifier per questionnaire	West since 1980 East since 1991	Monthly survey Monthly survey

Further information

No.	Name of variable	Label	Survey period	Survey frequency
1.6)	sector_bau	classification according to federal statistical office (type of construction)	West since 1991 East since 1991	Monthly survey Monthly survey

Further information

No.	Name of variable	Label	Survey period	Survey frequency
1.7)	sector_ifo	ifo sector classification	West since 1980 East since 1991	Monthly survey Monthly survey

Further information

No.	Name of variable	Label	Survey period	Survey frequency
1.8)	sector_sypro	sypro sector classification	West since 1980 East since 1991	Monthly survey Monthly survey

Further information

No.	Name of variable	Label	Survey period	Survey frequency
1.9)	sector_wz93	wz93 sector classification	West since 1980 East since 1991	Monthly survey Monthly survey

Further information

No.	Name of variable	Label	Survey period	Survey frequency
1.10)	sector_wz03	wz03 sector classification	West since 2004 East since 2004	Monthly survey Monthly survey

Further information

No.	Name of variable	Label	Survey period	Survey frequency
1.11)	sector_wz08	wz08 sector classification	West since 1980 East since 1991	Monthly survey Monthly survey

Further information

No.	Name of variable	Label	Survey period	Survey frequency
1.12)	sector_east	ifo sector number for east germany	East 1992 - 1998	Monthly survey

Further information

No.	Name of variable	Label	Survey period	Survey frequency
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1.13)	sector_total	ebdc sector classification	West since 1980 East since 1991	Monthly survey Monthly survey
Further information				
No.	Name of variable	Label	Survey period	Survey frequency
1.14)	online	online	West since 06/2002 East since 06/2002	Monthly survey Monthly survey
Parameter values				
[0] paper [1] fax [2] online [3] continuous textmail [4] pdf-mail [5] manual collected				Further information Describes the medium used for data collection
No.	Name of variable	Label	Survey period	Survey frequency
1.15)	year	year	West since 1980 East since 1991	Monthly survey Monthly survey
Further information				
No.	Name of variable	Label	Survey period	Survey frequency
1.16)	month	month	West since 1980 East since 1991	Monthly survey Monthly survey
Further information				
99: Means this data set is a balance sheet data set. The balance sheet variables are filled with content				
No.	Name of variable	Label	Survey period	Survey frequency
1.17)	month_counter	number of months reported with lfo	West since 1980 East since 1991	Monthly survey Monthly survey
Further information				
No.	Name of variable	Label	Survey period	Survey frequency
1.18)	fedstaifo	federal state (lfo-code)	West since 01/1980 East since 01/1991	Monthly survey Monthly survey
Parameter values				
1 "[01] Berlin West" 2 "[02] Schleswig-Holstein" 3 "[03] Hamburg" 4 "[04] Bremen" 5 "[05] Lower Saxony" 6 "[06] North Rhine-Westphalia" 7 "[07] Rhineland-Palatinate" 8 "[08] Hesse"				Further information Federal state according to lfo-Code
9 "[09] Baden-Wuerttemberg" 10 "[10] Bavaria" 11 "[11] Saarland" 12 "[12] Mecklenburg-Western Pomerania" 13 "[13] Brandenburg (incl. Berlin East)" 14 "[14] Saxony-Anhalt" 15 "[15] Saxony" 16 "[16] Thuringia"				
No.	Name of variable	Label	Survey period	Survey frequency

1.19)	empl	total number of employees as of 2018-04	West and east since 01/1991	Monthly survey
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Parameter values

Total number of employees:	Further information
_____	no data in 12/2001
	"bau_empl", "dl_empl" and "han_empl" go into "empl"

No.	Name of variable	Label	Survey period	Survey frequency
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1.20)	emppro2	employees per product	West and east since 01/1980	Monthly survey
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Parameter values

Employees per product:	Further information
_____	no data in 12/2001

No.	Name of variable	Label	Survey period	Survey frequency
-----	------------------	-------	---------------	------------------

1.21)	bau_size_turnover	no observations	West and East 10/2023	empty variable
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Parameter values

No observations	Further information
	"bau_size" exists in the data since 10/2023.

No.	Name of variable	Label	Survey period	Survey frequency
-----	------------------	-------	---------------	------------------

1.22)	dl_size_turnover	turnover size classes 1-20	East and West since 10/2004	monthly
-------	------------------	----------------------------	-----------------------------	---------

Parameter values

Turnover size classes depending on annual turnover:	Further information
<div> <div>[1] < 50 000 Euro</div> <div>[2] 50 000 - 100 000 Euro</div> <div>[3] 100 000 - 250 000 Euro</div> <div>[4] 250 000 - 500 000 Euro</div> <div>[5] 500 000 - 1 mill. Euro</div> <div>[6] 1 mill. - 2 mill. Euro</div> <div>[7] 2 mill. - 5 mill. Euro</div> <div>[8] 5 mill. - 10 mill. Euro</div> <div>[9] 10 mill. - 25 mill. Euro</div> <div>[10] 25 mill. - 50 mill. Euro</div> </div> <div> <div>[11] 50 mill. - 100 mill. Euro</div> <div>[12] 100 mill. - 250 mill. Euro</div> <div>[13] 250 mill. - 500 mill. Euro</div> <div>[14] 500 mill. - 1 bn. Euro</div> <div>[15] 1 bn. - 2 bn. Euro</div> <div>[16] 2 bn. - 5 bn. Euro</div> <div>[17] 5 bn. - 10 bn. Euro</div> <div>[18] 10 bn. - 25 bn. Euro</div> <div>[19] 25 bn. - 50 bn. Euro</div> <div>[20] 50 bn. - 100 bn. Euro</div> </div> <div> <div>[21] > 100 bn. Euro</div> </div>	No observation in "[21] >100bn. Euro"

No.	Name of variable	Label	Survey period	Survey frequency
-----	------------------	-------	---------------	------------------

1.23)	han_size_turnover	turnover size classes 1-10	East and West since 01/1990	monthly
-------	-------------------	----------------------------	-----------------------------	---------

Parameter values

Turnover size classes depending on annual turnover:	Further information
<div> <div>[1] <0.25 mill. Euro</div> <div>[2] 0.25 mill. - 0.5 mill. Euro</div> <div>[3] 0.5 mill. - 1 mill. Euro</div> <div>[4] 1 mill. - 2.5 mill. Euro</div> </div>	<div>The turnover size classes are also used as weights</div> <div>"han_size_turnover" exists in data/panel retroactively since 10/2023.</div> <div>No data in 10/2001</div>

[5] 2.5 mill. - 5 mill. Euro
 [6] 5 mill. - 12.5 mill. Euro
 [7] 12.5 mill. - 25 mill. Euro
 [8] 25 mill. - 50 mill. Euro
 [9] 50 mill. - 1 bn. Euro
 [10] > 1 bn. Euro

No.	Name of variable	Label	Survey period	Survey frequency
-----	------------------	-------	---------------	------------------

1.24) **vg_size_turnover** no observations East and West 10/2023 empty variable

Parameter values

No observations	Further information
	"vg_size_turnover" has existed in the data/panel since 10/2023

No.	Name of variable	Label	Survey period	Survey frequency
-----	------------------	-------	---------------	------------------

1.25) **bau_size** size 1-4,K or S as of 2018-04 West and east since 04/2018 Monthly survey

Parameter values

Company employees from ... to ... [1] 1-99 [2] 100-199 [3] 200-499 [4] 500 and more [K] Small business [S] Solo self-employed	Further information "bau_size" exists retroactively in the data since 10/2023.
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No.	Name of variable	Label	Survey period	Survey frequency
-----	------------------	-------	---------------	------------------

1.26) **dl_size** size 1-6,K or S as of 2018-04 East and West since 10/2012 monthly

Parameter values

Size classes based on annual sales: [1] < 250000 Euro [2] 250000 - 1million Euro [3] 1million - 5million Euro [4] 5million - 10million Euro [5] 10million - 25million Euro [6] > 25 million Euro	[K] Small business [S] Solo self-employed Further information Since 10/2023, small entrepreneurs (K) and solo self-employed persons (S) have also existed retroactively in the data/panel (as of 04/2018)
--	--

No.	Name of variable	Label	Survey period	Survey frequency
-----	------------------	-------	---------------	------------------

1.27) **han_size** size 1-10,K or S as of 2018-04 East and West since 04/2018 monthly

Parameter values

Size class based on annual sales: [1] <0.25 mill. Euro [2] 0.25 mill - 0.5 mill. Euro [3] 0.5 mill. - 1 mill. Euro [4] 1 mill. - 2.5 mill. Euro [5] 2.5 mill. - 5 mill. Euro [6] 5 mill. - 12.5 mill. Euro	[7] 12.5 mill. - 25 mill. Euro [8] 25 mill. - 50 mill. Euro [9] 50 mill. - 1 bn. Euro [10] > 1 bn. Euro [K] Small business [S] Solo self-employed Further information "han_size" exists in data/panel retroactively since 10/2023.
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No.	Name of variable	Label	Survey period	Survey frequency
1.28)	vg_size	size 1-5,K or S as of 2018-04	East and West since 04/2018	monthly

Parameter values

Size class based on company employees:	Further information
[1] 1-99 [2] 100-249 [3] 250-499 [4] 500-999 [5] >1000	"vg_size" exists retroactively in the data since 10/2023.

Name	Label	Survey period	Survey frequency
1.29)	bau_weight	weight 1-13	West and east 01/1991

Further information

Company employees and turnover share of the divisions: Each company is assigned a weight based on the number of employees.

Weights by employees:

- [1] 1-99
- [2] 100-199
- [3] 200-349
- [4] 350-499
- [5] 500-699
- [6] 700-999
- [8] 1000-1499
- [10] 1500-1999
- [13] >1999

bau_weight exists retroactively in the data since 10/2023.

no data in 12/2001

Calculation of the weight:

For the weights of the individual divisions of the company, the weight of the overall company is then multiplied by the sales share of the relevant division:

Division weight = company weight * share of sales/100 (rounded, without decimal place, if 0 results, then set to 1)

Example: A building construction company with 400 employees (company weight = 4) and a 50% share of sales in residential construction would receive a weighting of 2 for reporting the residential construction division ($4 \cdot 50/100 = 2$).

The data is surveyed once a year in December.

Name	Label	Survey period	Survey frequency
1.30)	dl_weight	weight 1-10	west and east 04/2011

Further information

weight

Turnover in weight

Variable "dl_weight" exists retroactively since 10/2023

- | | |
|--------------------------|----------------------------|
| [1] <50000 Euro | [6] 1mill. - 2mill. Euro |
| [2] 50000 - 100000 Euro | [7] 2mill. - 5mill. Euro |
| [3] 100000 - 250000 Euro | [8] 5mill. - 10mill. Euro |
| [4] 250000 - 500000 Euro | [9] 10mill. - 25mill. Euro |
| [5] 500000 - 1mill. Euro | [10] > 25mill. Euro |

Name	Label	Survey period	Survey frequency
1.31)	han_weight	weight	West since 01/1990 East since 02/2006

Further information

Weight

01/1990 to 03/2018:

West 01/1990 to 01/2006: Weight from [1] to [99]

East and West since 02/2006: Weight from [1] to [12]

04/2018:

The turnover size classes are also used as weights

[1] <0.25 mill. Euro	[6] 5 mill. - 12.5 mill. Euro
[2] 0.25 mill - 0.5 mill. Euro	[7] 12.5 mill. - 25 mill. Euro
[3] 0.5 mill. - 1 mill. Euro	[8] 25 mill. - 50 mill. Euro
[4] 1 mill. - 2.5 mill. Euro	[9] 50 mill. - 1 bn. Euro
[5] 2.5 mill. - 5 mill. Euro	[10] > 1 bn. Euro

Name	Label	Survey period	Survey frequency
1.32)	vg_weight	weight : (log10(emppro2))e	West 01/1980 to 03/2018 East 01/1991 to 03/2018
			monthly survey monthly survey

Further information

Variable is not collected in the survey but is constructed later using a formula to calculate.
weight: calculated by this formula:

$$(\log_{10}(\text{'emppro2'}))^e$$

Weighting refers to employees per product
'emppro2'

Name	Label	Survey period	Survey frequency
1.33)	vg_weight3_0	weight 3_0: weight 3_0: weight points = log(employees in production)^exp(1) as of 2018-04	West and east since 04/2018
			monthly

Further information

Product employees (PB) are used to calculate the weight points (GP). The formula for calculating the weight points is as follows:
GP = log(PB)^exp(1) (internally also called Seyler weights)

The weight points are generated rounded without decimal places:

Example:

Product employees = 310

GP = Round(log(310)^exp(1); 0) = Round(11.957; 0) = 12

Exception: If GP = 0, the value of the weight points is set to 1

Information on employees is requested once a year as part of the February KT.

Weighting refers to the product employees 'emppro2'

Name	Label	Survey period	Survey frequency
1.34)	share_turnover	share of the total turnover	West and east 04/2018
			monthly

Further information

Turnover share

No.	Name of variable	Label	Survey period	Survey frequency
1.35)	han_typequ	type of questionnaire	East 1998 - 2006	Monthly survey

Further information

No.	Name of variable	Label	Survey period	Survey frequency
1.36)	han_tytpra	trade volume	West 1990 - 2006 East 1992 - 2006	Monthly survey Monthly survey

Further information

[1] retail sale

[2] wholesale

No.	Name of variable	Label	Survey period	Survey frequency
1.37)	wz03_main_code_company		1987 - 2018	Annual survey

Further information

Hoppenstedt: since 1987
Amadeus: 1994-2005

No.	Name of variable	Label	Survey period	Survey frequency
1.38)	wz03_main_description_company		1987 - 2018	Annual survey

Further information

Hoppenstedt: since 1987
Amadeus: 1994-2005

No.	Name of variable	Label	Survey period	Survey frequency
1.39)	wz03_sec_code_company		1994 - 2005	Annual survey

Further information

Amadeus

No.	Name of variable	Label	Survey period	Survey frequency
1.40)	wz03_sec_description_company		1994 - 2005	Annual survey

Further information

Amadeus

No.	Name of variable	Label	Survey period	Survey frequency
1.41)	wz08_main_code_company		since 1994	Annual survey

Further information

Amadeus

No.	Name of variable	Label	Survey period	Survey frequency
1.42)	wz08_main_description_company		since 1994	Annual survey

Further information

Amadeus

No.	Name of variable	Label	Survey period	Survey frequency
1.43)	wz08_sec_code_company		since 1994	Annual survey
Further information				
Amadeus				
No.	Name of variable	Label	Survey period	Survey frequency
1.44)	wz08_sec_description_company		since 1994	Annual survey
Further information				
Amadeus				
No.	Name of variable	Label	Survey period	Survey frequency
1.45)	date_of_incorporation	incorporation date of company	since 1987	Annual survey
Further information				
Hoppenstedt: since 1987 Amadeus: since 1994				
No.	Name of variable	Label	Survey period	Survey frequency
1.46)	legal_form	legal form of company	since 1987	Annual survey
Parameter values				
AG Stock corporation BGB Civil law partnership GmbH Limited liability company GmbH & Co KG Limited partnership with a limited liability company as general partner KG Limited partnership KGaA Partnership limited by shares Not classified Not classified OHG General partnership One-man company Self-explanatory State-run State-run company eG Registered company eV Registered association				Further information
				From Amadeus and Hoppenstedt
				Data does not capture whether respective companies are located in East or West Germany
				Hoppenstedt: since 1987 Amadeus: since 1994
No.	Name of variable	Label	Survey period	Survey frequency
1.47)	publicly_quoted	listing on stock exchange- yes/no	since 1994	Annual survey
Time span of variable				
Further information				
Amadeus [0] no [1] yes				
No.	Name of variable	Label	Survey period	Survey frequency
1.48)	reporting_basis	type of reported account	since 1987	Annual survey
Parameter values				
				Further information

[1] unconsolidated data [2] consolidated data [3] not defined	Unconsolidated account Consolidated account Data not defined	From Amadeus and Hoppenstedt Data does not capture whether respective companies are located in East or West Germany Hoppenstedt: since 1987 Amadeus: since 1993
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No.	Name of variable	Label	Survey period	Survey frequency
1.49)	type_income_statement	type of income statement	since 1987	Annual survey

Further information
Hoppenstedt: since 1987 Amadeus: since 1993

No.	Name of variable	Label	Survey period	Survey frequency
1.50)	account_date	end date of account	since 1987	Annual survey

Further information
Hoppenstedt: since 1987 Amadeus: since 1993

No.	Name of variable	Label	Survey period	Survey frequency
1.51)	number_of_months	number of months balance sheet data refers to	since 1987	Annual survey

Further information
Hoppenstedt: since 1987 Amadeus: since 1994

No.	Name of variable	Label	Survey period	Survey frequency
1.52)	short_business_year	balance sheet data for less than 12 months	since 1987	Annual survey

Further information
Hoppenstedt: since 1987 Amadeus: since 1994

No.	Name of variable	Label	Survey period	Survey frequency
1.53)	number_rec_shareholders	number of recorded shareholders	since 1994	Annual survey

Further information
Amadeus

No.	Name of variable	Label	Survey period	Survey frequency
1.54)	number_rec_subsidiaries	number of recorded subsidiaries	since 1994	Annual survey

Further information				
Amadeus				

No.	Name of variable	Label	Survey period	Survey frequency
1.55)	account_currency	currency of account	since 1987	Annual survey

Further information				
Hoppenstedt: since 1987 Amadeus: since 1994				

No.	Name of variable	Label	Survey period	Survey frequency
1.56)	employees_account_date		since 1994	Annual survey

Further information				
Amadeus				

No.	Name of variable	Label	Survey period	Survey frequency
1.57)	database	(A)madeus/ (H)oppenstedt	since 1987	Annual survey

Further information				
Hoppenstedt: since 1987 Amadeus: since 1994				

No.	Name	Label	Survey period	Survey frequency
1.58)	bau_participant	participation in this survey	West since 01/1991 East since 01/1991	monthly monthly

Further information				
introduced in 04/2018				
Participation in this survey: [0] No [1] Yes				
Calculation of variable: 1, if data of online and statebus or comexp exists, 0 otherwise 1991-03/2018 variable=1, since 04/2018 variable can be 0 or 1 (due to a change in delivered data)				

No.	Name	Label	Survey period	Survey frequency
1.59)	dl_participant	participation in this survey	West since 10/2004 East since 10/2004	monthly monthly

Further information				
introduced in 04/2018				
Participation in this survey: [0] No [1] Yes				
Calculation of variable: 1, if data of online and statebus or comexp exists, 0				

otherwise
1991-03/2018 variable=1, since 04/2018 variable can be
0 or 1 (due to a change in delivered data)

No.	Name	Label	Survey period	Survey frequency
1.60)	han_participant	participation in this survey	West since 01/1990 East since 01/1991	monthly monthly

Further information

introduced in 04/2018

Participation in this survey:

[0] No
[1] Yes

Calculation of variable:

1, if data of online and statebus or comexp exists, 0
otherwise
1991-03/2018 variable=1, since 04/2018 variable can be
0 or 1 (due to a change in delivered data)

No.	Name	Label	Survey period	Survey frequency
1.61)	vg_participant	participation in this survey	West since 01/1980 East since 01/1991	monthly monthly

Further information

introduced in 04/2018

Participation in this survey:

[0] No
[1] Yes

Calculation of variable:

1, if data of online and statebus or comexp exists, 0
otherwise
1991-03/2018 variable=1, since 04/2018 variable can be
0 or 1 (due to a change in delivered data)

No.	Name of variable	Label	Survey period	Survey frequency
1.62)	participation_date	participation date	West since 01/2005 East since 01/2005*	Monthly survey** Monthly survey**

Further information

Only refers to those participants who
answered online

*No data for East in March 2006

**no data for 06/2009, 12/2009, 08/2014, 06/2015, 11/2015, 03/2016, 05/2016, 06/2016, 12/2016

No.	Name of variable	Label	Survey period	Survey frequency
1.63)	participation_hour	participation hour	West since 01/2005 East since 01/2005*	Monthly survey** Monthly survey**

Further information

Only refers to those participants who
answered online

*No data for East in March 2006

**no data for 06/2009, 12/2009, 08/2014, 06/2015, 11/2015, 03/2016, 05/2016, 06/2016, 12/2016

No.	Name of variable	Label	Survey period	Survey frequency
1.64)	participation_status	participation status	West 01/2005 to 05/2014 East 01/2005 to 05/2014	Monthly survey Monthly survey
Parameter values				
<div>[1] complete [2] reworked [3] incomplete [4] not answered [5] ausgefüllt</div>				<div>Further information</div> <div>Only refers to those participants who answered online</div>

No.	Name of variable	Label	Survey period	Survey frequency
1.65)	survey_end	survey end	West 01/2005 to 05/2014 East 01/2005 to 05/2014	Monthly survey Monthly survey
<div>Further information</div> <div>Only refers to those participants who answered online</div>				

No.	Name of variable	Label	Survey period	Survey frequency
1.66)	survey_start	survey start	West 01/2005 to 05/2014 East 01/2005 to 05/2014	Monthly survey Monthly survey
Time span of variable				
<div>Further information</div> <div>Only refers to those participants who answered online</div>				

2. Balance-sheet and income statement variables

Survey period	Survey frequency
since 1987	Annual survey

Further information

Information stated in Euro. If original database is Amadeus. Variable values are rounded (TEUR)

Data does not capture whether respective companies are located in East or West Germany

3. Variables of Ifo Business Survey

3.1 Variables referring to the past state

No.	Name of variable	Label	Survey period	Survey frequency
3.1.1)	dl_demandlast	demand/sales last month versus same month of previous year	West since 10/2004 East since 10/2004	Monthly survey Monthly survey

Wording of question

Further information
<p>From 10/2004 to 04/2009</p> <p>Information about your own business (inland) Present state of business (appraisal and developments)</p> <p>The demand* resp. our sales* during the past month has resp. have</p> <p>[1]increased [] [] [] [2]not changed [] [] [] [3]decreased [] [] []</p> <p><u>as compared to the same month one year ago.</u></p> <p>Since 05/2009</p> <p>Information about your own business (inland) Present state of business (appraisal and developments)</p> <p>The demand* resp. our sales during the previous month has resp. have</p> <p>[1]increased [] [] [] [2]not changed [] [] [] [3]decreased [] [] []</p> <p><u>as compared to the same month one year ago.</u></p> <p>* including demand and sales abroad</p>

No.	Name of variable	Label	Survey period	Survey frequency
3.1.2)	han_busvolvy	business volume versus previous year	West since 01/1990 East since 01/1992	Monthly survey Monthly survey

Wording of question

Further information
<p>From 01/1990 to 11/2001</p> <p>Appraisal and developments in the reporting month As compared to the same month of the previous year our sales were</p> <p>higher [1] [] []</p> <p>*01/2002 und 02/2002 Current situation / emerging trends</p> <p>West from 01/1990 to 01/2006 [9] = Percentage share of stores giving respective answers.</p>

<p>as high as last year [2] lower [3]</p>		<p>All answers of the stores are summed up and expressed as percentage.</p>
<p>Since 01/2002</p> <p>Current situation*</p> <p>As compared to the same month of the previous year our sales during the past month were</p>		<p>Example:</p> <p>3.1.3) han_questpercansw21 [50]</p> <p>3.1.4) han_questpercansw22 [30]</p> <p>3.1.5) han_questpercansw23 [20]</p> <p>That means, 50% of stores answered the question with "higher", 30% of stores answered the question with "as high as last year" and 20% of stores answered the question with "lower"</p>
<p>higher [1] as high as last year [2] lower [3]</p>		

No.	Name of variable	Label	Survey period	Survey frequency
3.1.3)	han_questpercansw21	% to busvoly higher	West from 01/1990 to 01/2006	Monthly survey

Further information
Percentage of stores whose sales in the last month were "higher" compared to the same month of the previous year
See
3.1.2) han_busvoly

No.	Name of variable	Label	Survey period	Survey frequency
3.1.4)	han_questpercansw22	% to busvoly as high as last year	West from 01/1990 to 01/2006	Monthly survey

Further information	
Percentage of stores whose sales in the last month were "as high as last year".	Percentage of stores whose sales in the last month were " lower " compared to the same month of the previous year
See 3.1.2) han_busvoly	See 3.1.2) han_busvoly

No.	Name of variable	Label	Survey period	Survey frequency
3.1.5)	han_questpercansw23	% to busvoly lower	West from 01/1990 to 01/2006	Monthly survey

Further information
Percentage of stores whose sales in the last month were "lower" compared to the same month of the previous year
See
3.1.2) han_busvoly


No.	Name of variable	Label	Survey period	Survey frequency
3.1.6)	dl_demandsales	demand / sales volume last 2-3 months	West since 10/2004 East since 10/2004	Monthly survey Monthly survey

<p>Since 10/2004</p> <p>Information about your own business (inland)</p> <p>Present state of business (appraisal and developments)</p> <p>The demand* resp. our sales* has resp. Have</p>	<p>Further information</p> <p>* including demand and sales abroad</p>
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No.	Name of variable	Label	Survey period	Survey frequency
3.1.7)	vg_demand	situation of demand versus past	West since 01/1980 East since 01/1991	Monthly survey Monthly survey

<p>From 01/1991 to 11/2001</p> <p>No questionnaires from East Germany available</p>	<p>Further information</p> <p>Until 11/2011 the question referred to the demand situation during the previous month. Due to the harmonization of survey periods introduced by the European Union, from 01/2002 on the question refers to the demand situation during last 2-3 months</p>
<p>From 01/1980 to 06/1994</p> <p>As compared to the previous month our demand situation (domestic and abroad) with respect to XY has</p> <div> <div>improved [1]</div> <div>remained unchanged [2]</div> <div>deteriorated [3]</div> </div>	
<p>From 07/1994 to 11/2001</p> <p>As compared to the previous month our demand situation (domestic and abroad) with respect to XY has</p> <div> <div>improved [1]</div> <div>remained unchanged [2]</div> <div>deteriorated [3]</div> </div>	
<p>From 01/2002 to 02/2002</p> <p>During the last 2-3 months the demand situation with respect to XY has</p> <div> <div>improved [1]</div> <div>remained unchanged [2]</div> <div>deteriorated [3]</div> </div>	
<p>Since 03/2002</p> <p>Tendencies in the previous month</p> <p>The demand situation with respect to XY is</p> <div> <div>better [1]</div> <div>not changed [2]</div> <div>worse [3]</div> </div>	

No.	Name of variable	Label	Survey period	Survey frequency
3.1.8)	bau_ordvpm	orders versus past	West since 01/1991 East since 01/1991	Monthly survey Monthly survey

<p>From 01/1991 to 11/2001</p> <p>At the end of this month our backlog of building orders on a value basis will be</p> <div style="display: flex; align-items: center; justify-content: center;"> <div style="display: flex; flex-direction: column; align-items: center;"> <p>bigger [1]</p> <p>approxim. same [2]</p> <p>smaller [3]</p> </div> <div style="font-size: 4em; margin: 0 10px;">}</div> <div style="display: flex; flex-direction: column; align-items: center;"> <p>compared to the</p> <p>end of the previous</p> <p>month</p> </div>  </div>	<p>Further information</p>
<p>01/2002, 02/2002</p> <p>During the previous 2-3 months our backlog of building orders on a value basis has</p>	

<p>increased [1]</p> <p>not changed [2]</p> <p>decreased [3]</p>	<input type="text"/> <input type="text"/> <input type="text"/>
<p>Since 03/2002</p> <p>During the previous month our backlog of building orders on a value basis has</p> <p>increased [1]</p> <p>not changed [2]</p> <p>decreased [3]</p>	

No.	Name of variable	Label	Survey period	Survey frequency
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3.1.9)	dl_ordvpm	orders versus past	West since 07/2018 East since 07/2018	monthly survey monthly survey
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Wording of question

<p>from 07/2018 to 10/2018</p> <table border="1"> <tr> <td rowspan="3">In XX of our order backlog has</td> <td>increased [1]</td> <td><input type="text"/></td> </tr> <tr> <td>not changed [2]</td> <td><input type="text"/></td> </tr> <tr> <td>decreased [3]</td> <td><input type="text"/></td> </tr> </table>	In XX of our order backlog has	increased [1]	<input type="text"/>	not changed [2]	<input type="text"/>	decreased [3]	<input type="text"/>	<p>Further information</p> <p>XX= previous month (July 2018: XX= June 2018)</p>
In XX of our order backlog has		increased [1]	<input type="text"/>					
		not changed [2]	<input type="text"/>					
	decreased [3]	<input type="text"/>						
<p>since 11/2018</p> <table border="1"> <tr> <td rowspan="3">In XX (=previous month) compared to XX-1 (=preprevious month) our order backlog has</td> <td>increased [1]</td> <td><input type="text"/></td> </tr> <tr> <td>not changed [2]</td> <td><input type="text"/></td> </tr> <tr> <td>decreased [3]</td> <td><input type="text"/></td> </tr> </table>	In XX (=previous month) compared to XX-1 (=preprevious month) our order backlog has	increased [1]	<input type="text"/>	not changed [2]	<input type="text"/>	decreased [3]	<input type="text"/>	
In XX (=previous month) compared to XX-1 (=preprevious month) our order backlog has		increased [1]	<input type="text"/>					
		not changed [2]	<input type="text"/>					
	decreased [3]	<input type="text"/>						

No.	Name of variable	Label	Survey period	Survey frequency
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3.1.10)	vg_ordvpm	orders versus past	West since 01/1980 East since 01/1991	Monthly survey Monthly survey
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Wording of question

<p>From 01/1991 to 11/2001</p> <p>No questionnaires from East Germany available</p>	<p>Further information</p>
<p>From 01/1980 to 12/1980</p> <p>As compared to the previous month, our overall backlog of orders (domestic and abroad) with respect to XY is currently (on a value basis)</p> <p>higher [1]</p> <p>about the same [2]</p> <p>smaller [3]</p> <p>usually no backlog of orders [4]</p>	<p>Until 11/2011 the question referred to the backlog of orders during the previous month. Due to the harmonization of survey periods introduced by the European Union, from 01/2002 to 02/2002 the question refers to the backlog of orders during last 2-3 months.</p>
<p>From 01/1981 to 12/1982</p> <p>As compared to the previous month, our backlog of orders (on a value basis, domestic and abroad) with respect to XY is currently</p> <p>higher [1]</p> <p>about the same [2]</p> <p>smaller [3]</p> <p>usually no backlog of orders [4]</p>	
<p>From 01/1983 to 06/1994</p> <p>As compared to the previous month, our backlog of orders (on a value basis, domestic and abroad) with respect to XY is currently</p> <p>higher [1]</p> <p>about the same (or usually no backlog) [2]</p>	

<p>smaller [3]</p> <p>From 07/1994 to 06/1997</p> <p>As compared to the previous month, our backlog of orders (on a value basis) with respect to XY is currently</p> <p>higher [1] about the same (or usually no backlog) [2] smaller [3]</p> <p>From 07/1997 to 11/2001</p> <p>As compared to the previous month, our backlog of orders domestic and abroad (on a value basis) with respect to XY is currently</p> <p>higher [1] about the same (or usually no backlog) [2] smaller [3]</p> <p>From 01/2002 to 02/2002</p> <p>During the last 2-3 months our backlog of orders (domestic and abroad, on a value basis) with respect to XY has</p> <p>increased [1] been about the same (or usually no backlog) [2] decreased [3]</p> <p>Since 03/2002</p> <p>Tendencies in the previous month</p> <p>Our backlog of orders (domestic and abroad, on a value basis) with respect to XY has</p> <p>increased [1] been about the same (or usually no backlog) [2] decreased [3]</p>	
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No.	Name of variable	Label	Survey period	Survey frequency
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3.1.11)	bau_conactex	construction activity versus past	West since 01/1991 East since 01/1991	Monthly survey Monthly survey
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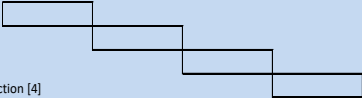
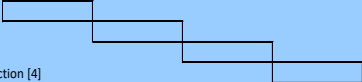
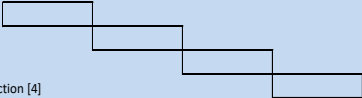
Wording of question

<p>From 01/1991 to 11/2001</p> <p>In the reporting month we have built</p> <p>more [1] about as much [2] less [3]</p> <p>} than/ as the average of the last 3 months</p> <p>01/2002, 02/2002</p> <p>During the lasts 2-3 months our construction activities have</p> <p>increased [1] almost remained unchanged [2] decreased [3]</p> <p>Since 03/2002</p> <p>Our construction activities in the previous month have</p> <p>increased [1] not changed [2] decreased [3]</p>	Further information
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No.	Name of variable	Label	Survey period	Survey frequency
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3.1.12)	vg_provpmp	production versus past	West since 01/1980 East since 01/1991	Monthly survey Monthly survey
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Wording of question

<p>From 01/1991 to 11/2001</p> <p>No questionnaires from East Germany available</p>	Further information
<p>From 01/1980 to 06/1994</p> <p>As compared to the previous month our domestic production activities with respect to XY have</p> <p>become more brisk [1] remained unchanged [2] weakened [3]</p> 	<p>Until 11/2011 the question referred to the production activities during the previous month. Due to the harmonization of survey periods introduced by the European Union, from 01/2002 to 02/2002 the question refers to the production activities during the last 2-3 months.</p>
<p>From 07/1994 to 11/2001</p> <p>As compared to the previous month our domestic production activities with respect to XY have</p> <p>become more brisk [1] remained unchanged [2] weakened [3] no considerable domestic production [4]</p> 	
<p>From 01/2002 to 02/2002</p> <p>During the last 2-3 months our domestic production activities with respect to XY have</p> <p>become more brisk [1] remained unchanged [2] weakened [3] no considerable domestic production [4]</p> 	
<p>Since 03/2002</p> <p>Tendencies in the previous month</p> <p>Our domestic production activities with respect to XY have</p> <p>increased [1] not changed [2] decreased [3] no considerable domestic production [4]</p> 	

No.	Name of variable	Label	Survey period	Survey frequency
3.1.13)	bau_prvpm	prices versus past	West since 01/1991 East since 01/1991	Monthly survey Monthly survey
Wording of question				

<p>From 01/1991 to 11/2001</p> <p>As compared to the previous month our construction prices for newly taken orders were predominantly</p> <p>higher [1] unchanged [2] lower [3]</p> 	Further information
<p>01/2002, 02/2002</p> <p>During the last 2-3 month our construction prices for newly taken orders</p> <p>increased [1] not changed [2] decreased [3]</p> 	<p>Until 11/2011 the question referred to the construction prices during the previous month. Due to the harmonization of survey periods introduced by the European Union, from 01/2002 to 02/2002 the question refers to the construction prices during the last 2-3 months.</p>
<p>Since 03/2002</p> <p>In the previous month our construction prices for newly taken orders have</p> <p>increased [1] not changed [2] decreased [3]</p> 	

No.	Name of variable	Label	Survey period	Survey frequency
3.1.14)	han_prvpm	prices versus past	West since 01/1990 East since 01/1991	Monthly survey Monthly survey

Wording of question

Further information
<p>From 01/1990 to 11/2001</p> <p>Appraisal and developments in the reporting month As compared to the previous month our sales prices have</p> <p>increased [1] not changed [2] decreased [3]</p> <p>From 01/2002 to 02/2002</p> <p>Current situation / emerging trends During the last 2-3 months our sales prices have</p> <p>increased [1] not changed [2] decreased [3]</p> <p>Since 03/2002</p> <p>Current Situation In the previous month our sales prices have</p> <p>increased [1] not changed [2] decreased [3]</p>
<p>West from 01/1990 to 01/2006</p> <p>[9] = Percentage share of stores giving respective answers. All answers of the stores are summed up and expressed as percentage.</p> <p>Example:</p> <p>3.1.14) han_questpercansw51 [50] 3.1.15) han_questpercansw52 [30] 3.1.16) han_questpercansw53 [20]</p> <p>That means, 50% of stores answered the question with "increased", 30% of stores answered the question with "not changed" and 20% of stores answered the question with "decreased"</p>

No.	Name of variable	Label	Survey period	Survey frequency
3.1.15)	questpercansw51	% to prvpm increased	West from 01/1990 to 01/2006	Monthly survey

Further information
<p>Percentage of stores whose sales prices have "increased" in the previous month</p> <p>See 3.1.13) han_prvpm</p>

No.	Name of variable	Label	Survey period	Survey frequency
3.1.16)	questpercansw52	% to prvpm not changed	West from 01/1990 to 01/2006	Monthly survey

Further information	
Percentage of stores whose sales prices have "not changed" in the previous month	Percentage of stores whose sales prices have "decreased" in the previous month
See 3.1.13) han_prvpm	See 3.1.13) han_prvpm

No.	Name of variable	Label	Survey period	Survey frequency
3.1.17)	questpercansw53	% to prvpm decreased	West from 01/1990 to 01/2006	Monthly survey

Timespan of variable

Further information
Percentage of stores whose sales prices have " decreased " in the previous month
See 3.1.13) han_prvpm

No.	Name of variable	Label	Survey period	Survey frequency
3.1.18)	vg_pricevpm	domestic prices of sale versus past	West since 01/1980 East since 01/1991	Monthly survey Monthly survey

Wording of question

	Further information
From 01/1991 to 11/2001	
No questionnaires from East Germany available	
01/1980, 04/1980, 05/1980, 10/1980	Until 11/2011 the question referred to the domestic sales price during the previous month. Due to the harmonization of survey periods introduced by the European Union, from 01/2002 to 02/2002 the question refers to the domestic sales prices during the last 2-3 months.
Taking changes of terms and conditons into account, our domestic sales prices for XY as compared to the previous month have	

No.	Name of variable	Label	Survey period	Survey frequency
3.1.19)	vg_emlpast	development employees last month	West since 07/2018 East since 07/2018	monthly survey monthly survey

Wording of question

		Further information
07/2018 to 10/2018		
Review - tendencies in XX		XX = previous month
The number of our employees...		
	increased [1]	
	not changed [2]	e.g. Question posed in July => XX=June
	decreased [3]	
since 11/2018		
Review - tendencies in XX		XX = previous month XX-1 = preprevious month

The number of our employees compared to XX-1... <div> <div>increased [1]</div> <div>not changed [2]</div> <div>decreased [3]</div> </div>	e.g. Question posed in July => XX=June, XX-1=May
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No.	Name of variable	Label	Survey period	Survey frequency
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3.1.20)	han_emplpast	development employees last month	West since 07/2018 East since 07/2018	monthly survey monthly survey
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since 07/2018 In XX the number of our employees... <div> <div>increased [1]</div> <div>not changed [2]</div> <div>decreased [3]</div> </div>	Further information XX = previous month e.g. Question posed in July => XX=June
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No.	Name of variable	Label	Survey period	Survey frequency
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3.1.21)	bau_emplpast	development employees last month	West since 07/2018 East since 07/2018	monthly monthly
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since 07/2018 In XX the number of our employees... <div> <div>increased [1]</div> <div>not changed [2]</div> <div>decreased [3]</div> </div>	Further information XX= previous month e.g. question posed in July => XX=June
a) in total <div> <div></div> <div></div> <div></div> </div>	

No.	Name of variable	Label	Survey period	Survey frequency
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3.1.22)	bau_indworkpast	development industrial worker last month	West since 07/2018 East since 07/2018	monthly monthly
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since 07/2018 In XX the number of our employees... <div> <div>increased [1]</div> <div>not changed [2]</div> <div>decreased [3]</div> </div>	Further information XX= previous month e.g. question posed in July => XX=June
b) industrial worker <div> <div></div> <div></div> <div></div> </div>	

No.	Name of variable	Label	Survey period	Survey frequency
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3.1.23)	bau_employpast	development employee last month	West since 07/2018 East since 07/2018	monthly monthly
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since 07/2018 In XX the number of our employees... <div> <div>increased [1]</div> <div>not changed [2]</div> <div>decreased [3]</div> </div>	Further information XX= previous month e.g. question posed in July => XX=June
c) employee <div> <div></div> <div></div> <div></div> </div>	

3.2 Variables referring to the present state

No.	Name of variable	Label	Survey period	Survey frequency
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3.2.1)	bau_statebus	state of business (appraisal)	West since 01/1991 East since 01/1991	Monthly survey Monthly survey
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Wording of question

Since 01/1991	Further information
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We evaluate our present state of business to be		
good [1]		
satisfiable [2]		
bad [3]		

No.	Name of variable	Label	Survey period	Survey frequency
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3.2.2)	dl_statebus	state of business (appraisal)	West since 10/2004 East since 10/2004	Monthly survey Monthly survey
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Wording of question

Since 10/2004	Further information
Information about your own business (inland) Present state of business (appraisal and developments) We evaluate our present state of business to be good [1] satisfiable (or typical for the season) [2] bad [3]	

No.	Name of variable	Label	Survey period	Survey frequency
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3.2.3)	han_statebus	state of business (appraisal)	West since 01/1990 East since 01/1991	Monthly survey Monthly survey
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Wording of question

From 01/1990 to 11/2001	Further information
Appraisal and developments in the reporting month We evaluate our present state of business to be good [1] satisfiable (or typical for the season) [2] bad [3]	
Since 01/2002	* 01/2002 and 02/2002 Current situation / emerging trends West from 01/1990 to 01/2006 [9] = share of stores with such answer in per cent. All answers of the stores are summed up and expressed as percentage here. Example: 3.2.4) han_questpercansw11 [50] 3.2.5) han_questpercansw12 [30] 3.2.6) han_questpercansw13 [20] That means, 50% of stores answered the question with " good ", 30% of stores answered the question with "satisfiable" and 20% of stores answered the question with " bad "
Current situation* We evaluate our present state of business (last month / emerging trends) to be good [1] satisfiable (or typical for the season) [2] bad [3]	

No.	Name of variable	Label	Survey period	Survey frequency
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3.2.4)	han_questpercansw11	% to statebus good	West from 01/1990 to 01/2006	Monthly survey
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Further information
Percentage of stores that have evaluated the current state of their business to be " good "
See 3.2.3) han_statebus

No.	Name of variable	Label	Survey period	Survey frequency
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3.2.5)	han_questpercansw12	% to statebus satisfiable	West from 01/1990 to 01/2006	Monthly survey
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Further information
Percentage of stores that have evaluated the current state of their business to be "satisfiable"
See 3.2.3) han_statebus

No.	Name of variable	Label	Survey period	Survey frequency
3.2.6)	han_questpercansw13	% to statebus bad	West from 01/1990 to 01/2006	Monthly survey

Further information
Percentage of stores that have evaluated the current state of their business to be "bad"
See 3.2.3) han_statebus

No.	Name of variable	Label	Survey period	Survey frequency
3.2.7)	vg_statebus	state of business (appraisal)	West since 01/1980 East since 01/1991	Monthly survey Monthly survey

Wording of question

Further information
<p>From 01/1991 to 11/2001</p> <p>No questionnaires from East Germany available</p> <p>From 01/1980 to 11/2001</p> <p>We currently evaluate our state of business with respect to XY to be</p> <p>good [1] <input type="checkbox"/></p> <p>satisfiable (or typical for the season) [2] <input type="checkbox"/></p> <p>bad [3] <input type="checkbox"/></p> <p>From 01/2002 to 02/2002</p> <p>Current situation and emerging trends</p> <p>We currently evaluate our state of business with respect to XY to be</p> <p>good [1] <input type="checkbox"/></p> <p>satisfiable [2] <input type="checkbox"/></p> <p>bad [3] <input type="checkbox"/></p> <p>Since 03/2002</p> <p>Current situation</p> <p>We evaluate our state of business with respect to XY to be</p> <p>good [1] <input type="checkbox"/></p> <p>satisfiable [2] <input type="checkbox"/></p> <p>bad [3] <input type="checkbox"/></p>

No.	Name of variable	Label	Survey period	Survey frequency
3.2.8)	bau_orders	orders (appraisal)	West since 01/1991 East since 01/1991	Monthly survey Monthly survey

Wording of question

Since 01/1991	Further information
Currently* we perceive our backlog of orders to be	* The supplement "currently" was used from 01/1991 to 11/2001
<div> <div>relatively large [1]</div> <div>sufficient or typical for the season [2]</div> <div>too small [3]</div> </div>	

No.	Name of variable	Label	Survey period	Survey frequency
3.2.9)	dl_orders	orders (appraisal)	West since 10/2004 East since 10/2004	Monthly survey Monthly survey
Wording of question				

Since 10/2004	Further information
Information about your own business (inland)	
Current situation (appraisal and developments)	
We perceive our backlog of orders to be (provided that a backlog of orders is customary within your industry)	
<div> <div>relatively large [1]</div> <div>sufficient or typical for the season [2]</div> <div>too small [3]</div> </div>	

No.	Name of variable	Label	Survey period	Survey frequency
3.2.10)	han_ords	orders versus previous year	West since 01/1990 East since 01/1992	Monthly survey Monthly survey
Wording of question				

From 01/1990 to 02/2002	Further information
Plans and expectations	West from 01/1990 to 01/2006
As compared to the same period of the previous year, in the following 3 months our orders will probably be	[9] = share of stores with such answer in per cent. All answers of the stores are summed up and expressed as percentage here.
(without consideration of price changes)	
<div> <div>rising [1]</div> <div>not changing [2]</div> <div>decreasing [3]</div> </div>	Example:
	3.2.11) han_questpercansw71 [50]
	3.2.12) han_questpercansw72 [30]
	3.2.13) han_questpercansw73 [20]
From 03/2002 to 01/2007	
Plans and expectations for 3 months	That means, 50% of stores answered the question with "increase", 30% of stores answered the question with "not change" and 20% of stores answered the question with "decrease"
As compared to the same period of the previous year, our orders will probably be	
<div> <div>rising [1]</div> <div>not changing [2]</div> <div>decreasing [3]</div> </div>	
Since 02/2007	
Plans and expectations for the next 3 months	
As compared to the same period in the previous year, our orders will probably be	
<div> <div>rising [1]</div> <div>not changing [2]</div> <div>decreasing [3]</div> </div>	

No.	Name of variable	Label	Survey period	Survey frequency
3.2.11)	han_questpercansw71	% to ords rising	West from 01/1990 to 01/2006	Monthly survey

Further information

Percentage of stores that will have an increase in their orders as compared to the same period of the previous year

See

3.2.10) han_ords

No.	Name of variable	Label	Survey period	Survey frequency
3.2.12)	han_questpercansw72	% to ords not changing	West from 01/1990 to 01/2006	Monthly survey

Further information

Percentage of stores that will have no change in their orders as compared to the same period of the previous year

See

3.2.10) han_ords

No.	Name of variable	Label	Survey period	Survey frequency
3.2.13)	han_questpercansw73	% to ords falling	West from 01/1990 to 01/2006	Monthly survey

Further information

Percentage of stores that will have a decrease in their orders as compared to the same period of the previous year

See

3.2.10) han_ords

No.	Name of variable	Label	Survey period	Survey frequency
3.2.14)	vg_orders	orders (appraisal)	West since 01/1980 East since 01/1991	Monthly survey Monthly survey

Wording of question

Further information
<p>From 01/1991 to 11/2001</p> <p>No questionnaires from East Germany available</p> <p>From 01/1980 to 12/1982</p> <p>We currently perceive our backlog of orders (domestic and abroad) to be</p> <div> <div>relatively high [1] (e.g. extended delivery periods)</div> <div>sufficient (typical for the season) [2]</div> <div>too small [3]</div> <div>usually no backlog of orders [4]</div> </div> <p>From 01/1983 to 06/1994</p> <p>We currently perceive our backlog of orders (domestic and abroad) to be</p> <div> <div>relatively high [1] (e.g. extended delivery periods)</div> <div>sufficient (typical for the season) [2] or unusual</div> <div>too small [3]</div> </div> <p>From 07/1994 to 06/1997</p>

01/2002 and 02/2002
* "current situation" is replaced by
"current situation and tendencies"

We currently perceive our backlog of orders with respect to XY to be

relatively high [1]
(e.g. extended delivery periods)

sufficient (typical for the season) [2]
or unusual

too small [3]

From 07/1997 to 11/2001

We currently perceive our backlog of orders (domestic and abroad) with respect to XY as

relatively high [1]
(e.g. extended delivery periods)

sufficient (typical for the season) [2]
or unusual

too small [3]

Since 01/2002

Current situation*
We perceive our (current**) backlog of orders as

in total

relatively high [1]

sufficient (typical for the season) [2]
or unusual

too small [3]

No.	Name of variable	Label	Survey period	Survey frequency
3.2.15)	bau_ranord	range of orders in months	West since 01/1991 East since 01/1991	Monthly survey Monthly survey

Wording of question

<p>From 01/1991 to 11/2001</p> <p>Given the course of business which is typical for this season, our backlog of orders corresponds to an average output of _____ months by the end of the reporting month</p>	<p>Further information</p> <p>[10] corresponds to 1 month [15] corresponds to 1,5 months [100] corresponds to 10 months etc.</p>
<p>Since 01/2002</p> <p>Given a course of business which is typical for the seasons, our current backlog of orders corresponds to an average output of _____ months</p>	

No.	Name of variable	Label	Survey period	Survey frequency
3.2.16)	vg_ranord	range of orders in months	West from 03/1980 to 09/2001 East from 07/1992 to 07/1993 East from 12/1993 to 09/2001 East and West since 01/2002	Mrc, Jun, Sep, Dec Mrc, Jul, Oct, Dec Mrc, Jul, Sep, Dec Jan, Apr, Jul, Oct

Wording of question

<p>From 07/1992 to 09/2001</p> <p>No questionnaires from East Germany available</p>	<p>Further information</p> <p>Code in the dataset: no orders = [0] less than 1/2 = [5] 1 = [10] 5 = [50] 9 = [90] if more than 10, entry by hand or, if only marked with a cross, [120]</p>
<p>From 03/1980 to 09/2001</p> <p>At the moment our backlog of orders for shipments of XY corresponds to a production period of</p> <p>no orders up to about _____ month(s) if more than 10, please state number of months</p> <p>1/2 1 2 3 4 5 6 7 8 9 10</p>	
<p>Since 01/2002</p>	

Currently our backlog of orders for XY corresponds to a production period of

no orders	1/2	1	2	3	4	5	6	7	8	9	10	
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up to about _____ month(s)

if more than 10, please state number of months

No.	Name of variable	Label	Survey period	Survey frequency
3.2.17)	han_feedst	feedstock (appraisal)	West from 01/1990 to 06/2018 East from 01/1991 to 06/2018	Monthly survey Monthly survey
Wording of question				

<p>From 01/1990 to 06/2018</p> <p>Current situation*</p> <p>We currently evaluate our inventory to be</p> <p>too small [1] <input type="text"/></p> <p>satisfiable (typical for the season) [2] <input type="text"/></p> <p>too large [3] <input type="text"/></p>	<p>Further information</p> <p>* from 01/1990 to 11/2001</p> <p>Appraisal and developments in the reporting month</p> <p>01/2002 und 02/2002</p> <p>Current situation/emerging trends</p> <p>West from 01/1990 to 01/2006</p> <p>[9] = share of stores with such answer in per cent. All answers of the stores are summed up and expressed as percentage here.</p> <p>Example:</p> <p>3.2.18) han_questpercansw41 [50]</p> <p>3.2.19) han_questpercansw42 [30]</p> <p>3.2.20) han_questpercansw43 [20]</p> <p>That means, 50% of stores answered the question with "too small", 30% of stores answered the question with "satisfiable (typical for the season)" and 20% of stores answered the question with "too large".</p> <p>Due to additional answer options han_feedst ends in 06/2018. See han_feedst2 for the question (With the additional and old answer options) since 07/2018.</p>
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No.	Name of variable	Label	Survey period	Survey frequency
3.2.18)	han_questpercansw41	% to feedst too little	West from 01/1990 to 01/2006	Monthly survey

<p>Further information</p> <p>Percentage of stores that have evaluated their inventory as "too small"</p> <p>See</p> <p>3.2.17) han_feedst</p>

No.	Name of variable	Label	Survey period	Survey frequency
3.2.19)	han_questpercansw42	% to feedst satisfiable	West from 01/1990 to 01/2006	Monthly survey

<p>Further information</p> <p>Percentage of stores that have evaluated their inventory as "satisfiable (typical for the season)"</p> <p>See</p> <p>3.2.17) han_feedst</p>
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No.	Name of variable	Label	Survey period	Survey frequency
3.2.20)	han_questpercansw43	% to feedst too much	West from 01/1990 to 01/2006	Monthly survey

Further information

Percentage of stores that have evaluated their inventory as "too large"

See

3.2.17) han_feedst

No.	Name of variable	Label	Survey period	Survey frequency
3.2.21)	vg_stin	stock of inventories (appraisal)	West since 01/1980 East since 01/1991	Monthly survey Monthly survey

Wording of question

<p>From 01/1991 to 11/2001</p> <p>No questionnaires from East Germany available</p> <p>From 01/1980 to 11/2011</p> <p>We currently evaluate our stock of unsold finished goods of XY to be</p> <p>too small [1] <input type="checkbox"/></p> <p>sufficient (typical for the season) [2] <input type="checkbox"/></p> <p>too large [3] <input type="checkbox"/></p> <p>no stock keeping [4] <input type="checkbox"/></p> <p>Since 01/2002</p> <p>Current situation*</p> <p>We evaluate our (current**) stock of unsold finished goods of XY to be</p> <p>too small [1] <input type="checkbox"/></p> <p>sufficient (typical for the season) [2] <input type="checkbox"/></p> <p>too large [3] <input type="checkbox"/></p> <p>no stock keeping [4] <input type="checkbox"/></p>	<p>Further information</p> <p>01/2002 and 02/2002</p> <p>* "current situation" is replaced by "current situation and tendencies"</p> <p>** "current" added</p>
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No.	Name of variable	Label	Survey period	Survey frequency
3.2.22)	bau_equiput2	equipment utilization in %	West since 01/1991 East since 01/1991	Monthly survey Monthly survey

Wording of question

From 01/1991 to 11/2001												Further information																							
The average utilization of our equipment (customary full utilization = 100%) in the reporting month was about																																			
<table><tr><td>30</td><td>40</td><td>50</td><td>60</td><td>70</td><td>75</td><td>80</td><td>85</td><td>90</td><td>95</td><td>100</td><td>more than 100, namely</td></tr><tr><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr></table>													30	40	50	60	70	75	80	85	90	95	100	more than 100, namely											
30	40	50	60	70	75	80	85	90	95	100	more than 100, namely																								
all equipment*:																																			
Since 01/2002																																			
The average utilization of our machine capacities (customary full utilization = 100%) at last was about																																			
<table><tr><td>30</td><td>40</td><td>50</td><td>60</td><td>70</td><td>75</td><td>80</td><td>85</td><td>90</td><td>95</td><td>100</td><td>more than 100, namely</td></tr><tr><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></tr></table>												30	40	50	60	70	75	80	85	90	95	100	more than 100, namely												
30	40	50	60	70	75	80	85	90	95	100	more than 100, namely																								
all equipment*:																																			

* supplement "all equipment" only for main construction works											
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No.	Name of variable	Label	Survey period	Survey frequency
3.2.23)	vg_uticappc	capacity utilisation in %	West from 03/1980 to 09/2001	Mrc, Jun, Sep, Dec

East from 07/1992 to 07/1993
East from 12/1993 to 09/2001
East and West since 01/2002

Mrc, Jul, Oct, Dec
Mrc, Jul, Sep, Dec
Jan, Apr, Jul, Oct

Wording of question

From 07/1992 to 09/2001	Further information
No questionnaires from East Germany available	
Since 03/1980	
The utilisation of our production equipment* for producing XY (customary full utilization = 100) currently amounts to	<p>*09/94, 09/95, 09/96, 09/97, 09/98, 09/99, 09/00, 09/01</p> <p>the question asks for "domestic equipment"</p> <p>Code in the dataset: if more than 100%, entry by hand or, if only marked with a cross, [120]</p>
<p>more than 100%</p> <p>30 40 50 60 70 75 80 85 90 95 100 namely:</p> <p><input type="text"/></p>	

No.	Name of variable	Label	Survey period	Survey frequency
3.2.24)	vg_uticappc2	capacity utilisation in % (end of prev. month)	West from 01/2002 to 01/2008 East from 01/2002 to 01/2008	Jan, Apr, Jul, Oct Jan, Apr, Jul, Oct

Wording of question

From 01/2002 to 01/2008	Further information
No questionnaires from East Germany available	
From 01/2002 to 01/2008	
The utilisation of our production equipment* for producing XY (customary full utilization = 100) currently amounts to	
In the past month it was up to	<p>Remark: Due to the harmonization of business surveys within the EU there were several modifications with respect to questions and survey frequency in different countries. Due to these evolutions the questions on the capacity utilization would have been changed by about one month. Therefore, from the first quarter in 2002 on the question on capacity utilization was asked twice. It referred both to the current month (uticappc) and to the past month (uticappc2).</p> <p>Code in the dataset: if more than 100%, entry by hand or, if only marked with a cross, [120]</p>
<p>more than 100%</p> <p>30 40 50 60 70 75 80 85 90 95 100 namely:</p> <p><input type="text"/></p>	

No.	Name of variable	Label	Survey period	Survey frequency
3.2.25)	bau_constrain	constraints	West since 01/1991 East since 01/1991	Monthly survey Monthly survey

Wording of question

From 01/1991 to 11/2001	Further information
The execution of orders is currently constrained.	
yes [1] <input type="text"/> no [2] <input type="text"/>	
01/2002, 02/2002	
The construction activities / execution of orders are currently constrained.	
yes [1] <input type="text"/> no [2] <input type="text"/>	
From 03/2002 to 04/2017	
The construction activities / execution of orders were constrained.	
yes [1] <input type="text"/> no [2] <input type="text"/>	
Since 05/2017	
Previous month the construction activity/execution of orders was constrained	

yes [1]	no [2]
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No.	Name of variable	Label	Survey period	Survey frequency
3.2.26)	dl_constrbus	constraints to business activity	West since 10/2004 East since 10/2004	Jan, Apr, Jul, Oct Jan, Apr, Jul, Oct

Wording of question

<p>Since 10/2004</p> <p>Special question (is asked every 3 months)</p> <p>Our domestic business activities are currently constrained.</p> <p><input type="text"/> [1]yes <input type="text"/> [2]no</p>	<p>Further information</p>
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No.	Name of variable	Label	Survey period	Survey frequency
3.2.27)	han_constrain	constraints to production	West since 04/2006 East from 01/1991 to 01/2006 East since 04/2006	Jan, Apr, Jul, Oct Monthly survey Jan, Apr, Jul, Oct

Wording of question

<p>Since 01/1991</p> <p>Our sales activities are currently constrained.</p> <p>yes [1] <input type="text"/> no [2] <input type="text"/></p>	<p>Further information</p> <p>No data collection in May 1992</p>
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No.	Name of variable	Label	Survey period	Survey frequency
3.2.28)	vg_constrain	constraints to production	West since 01/1980 East from 01/1991 to 12/2000 East since 01/2001	Jan, Apr, Jul, Oct Monthly survey Jan, Apr, Jul, Oct

Wording of question

<p>From 01/1991 to 10/2001</p> <p>No questionnaires from East Germany available</p>	<p>Further information</p>
<p>From 01/1980 to 10/2001</p> <p>Our domestic production activities with regard to XY are currently constrained.</p> <p>yes [1] <input type="text"/> no [2] <input type="text"/></p>	
<p>Since 01/2002</p> <p>Our domestic production activities are currently constrained.</p> <p>yes [1] <input type="text"/> no [2] <input type="text"/></p>	

No.	Name of variable	Label	Survey period	Survey frequency
3.2.29)	bau_mplack	constraints: lack of manpower	West 01/1991 - 12/2020 East 01/1991 - 12/2020 West and East since 01/2021	Monthly survey Monthly survey Feb, Mar, Jun

Wording of question

<p>Since 01/1991</p> <p>The construction activities / execution of orders are/is currently or were/was constrained* if yes, through:</p>	<p>Further information</p> <p>* for the precise wording of the question in each period see 3.2.25) bau_constraints</p>
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Lack of manpower [1]	
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No.	Name of variable	Label	Survey period	Survey frequency
3.2.30)	bau_skillack	constraints: lack of skilled labour	West since 07/2018 East since 07/2018	monthly monthly

Wording of question

since 07/2018	Further information
<p>The construction activity/ execution of orders was constrained [...]</p> <p>If yes, due to:</p> <p>Lack of skilled labor</p>	

No.	Name of variable	Label	Survey period	Survey frequency
3.2.31)	dl_mplack	constraints: lack of manpower	West and East 07/2018 to 10/2020	Jan, Apr, July, Oct

Wording of question

07/2018 to 06/2019	Further information
<p>Special questions (inquired only every 3 months)</p> <p>12. Our domestic business activity is currently constrained</p> <p>...</p> <p>if yes, by following factors (multiple answers are possible)</p> <p>yes [1]</p> <p>lack of manpower [1]</p>	in reference to dl_constrbus
Since 07/2019	
<p>Special questions (inquired only every 3 months)</p> <p>12. Our business activity is currently constrained</p> <p>...</p> <p>if yes, by following factors (multiple answers are possible)</p> <p>yes [1]</p> <p>lack of manpower [1]</p>	

No.	Name of variable	Label	Survey period	Survey frequency
3.2.32)	dl_skillack	constraints: lack of skilled labour	East and West since 10/2004	Jan, Apr, Jul, Oct

Wording of question

since 10/2004	Further information
<p>Special questions (inquired only every 3 months)</p> <p>12. Our domestic business activity is currently constrained</p> <p>...</p> <p>if yes, by following factors (multiple answers are possible)</p> <p>yes [1]</p> <p>lack of skilled labour [1]*</p>	Constraints by lack of skilled labour

No.	Name of variable	Label	Survey period	Survey frequency
3.2.33)	han_mplack	constraints: lack of manpower	East and West 07/2018 to 10/2020	Jan, Apr, Jul, Oct

Wording of question

since 07/2018	Further information
The construction activity/ execution of orders is currently/ was constrained.* If yes, due to: lack of manpower [1] <input type="text"/>	Lack of manpower

No.	Name	Label	Survey period	Survey frequency
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3.2.34) **han_skillack** constraints: lack of skilled labour East 01/1991 to 01/2006 monthly survey
East and West since 04/2006 Jan, Apr, Jul, Oct

Wording of question

From 01/1991 to 01/2006	Further information
Our sales activities are currently constrained. If yes, through Lack of qualified skilled labour [1] <input type="text"/>	Lack of manpower No inquiry in May 1992
Since 04/2006	
Our sales activities are currently constrained. If yes, through Lack of skilled labour [1] <input type="text"/>	

No.	Name of variable	Label	Survey period	Survey frequency
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3.2.35) **vg_mplack** lack of manpower West from 01/1980 to 10/2001 Jan, Apr, Jul, Oct
East from 01/1991 to 12/2000 Monthly survey
East from 01/2001 to 10/2001 Jan, Apr, Jul, Oct

Wording of question

From 01/1991 to 10/2001	Further information
No questionnaires from East Germany available	
From 01/1980 to 10/1995	
Our domestic production activities with regard to XY are currently constrained. If yes, by the following factors: lack of manpower [1] <input type="text"/>	
From 01/1996 to 10/2001	
Our domestic production activities with regard to XY are currently constrained. If yes, by the following factors: lack of skilled labour [1] <input type="text"/>	

No.	Name	Label	Survey period	Survey frequency
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3.2.36) **vg_skillack** lack of skilled employees West 01/1991 to 10/1995 Jan, Apr, Jul, Oct
East and West since 01/2002 Jan, Apr, Jul, Oct

Wording of question

since 01/2002	Further information
Our domestic production of XY is currently constrained. If yes, by following factors: Lack of skilled employees [1] <input type="text"/>	Lack of skilled employees * see variable 3.6) mplack

No.	Name of variable	Label	Survey period	Survey frequency
3.2.37)	bau_finan	constraints: financing	West since 01/1991 East since 01/1991	Monthly survey Monthly survey

Wording of question

<p>Since 01/1991</p> <p>The construction activities / execution of orders are/is currently or were/was constrained*</p> <p>if yes, through:</p> <p>insufficient financing [1] <input type="text"/></p>	<p>Further information</p> <p>* for the precise wording of the question in each period see 3.2.25) bau_constraints</p>
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No.	Name of variable	Label	Survey period	Survey frequency
3.2.38)	dl_finan	constraints by problems of financing	West since 10/2004 East since 10/2004	Jan, Apr, Jul, Oct Jan, Apr, Jul, Oct

Wording of question

<p>Since 10/2004</p> <p>Special question (is asked every 3 months)</p> <p>Our domestic business activities are currently constrained.</p> <p><input type="checkbox"/> yes <input checked="" type="checkbox"/> no</p> <p>if yes, by the following factors: (multiple answers possible)</p> <p><input type="text"/> [1] shortages of financing</p>	<p>Further information</p>
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No.	Name of variable	Label	Survey period	Survey frequency
3.2.39)	han_diffin	difficulties in financing	West since 04/2006 East from 01/1991 to 01/2006 East since 04/2006	Jan, Apr, Jul, Oct Monthly survey Jan, Apr, Jul, Oct

Wording of question

<p>Since 01/1991</p> <p>Our sales activities are currently constrained.</p> <p>if yes, through</p> <p>difficulties in financing [1] <input type="text"/></p>	<p>Further information</p> <p>No data collection in May 1992</p>
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No.	Name of variable	Label	Survey period	Survey frequency
3.2.40)	vg_diffin	difficulties of financing	East from 01/1991 to 12/2000 East and West since 01/2002	Monthly survey Jan, Apr, Jul, Oct

Wording of question

<p>From 01/1991 to 10/2000</p> <p>No questionnaires from East Germany available</p> <p>Since 01/2002</p> <p>Our domestic production activities are currently constrained.</p> <p>If yes, by the following factors:</p> <p>difficulties in financing [1] <input type="text"/></p>	<p>Further information</p>
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No.	Name of variable	Label	Survey period	Survey frequency
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3.2.41) **bau_ordlack** lack of orders

West since 01/1996
East since 01/1996

Monthly survey
Monthly survey

Wording of question

Since 01/1996	Further information
<p>The construction activities / execution of orders are/is currently or were/was constrained* if yes, through:</p> <p>lack of orders [1] <input type="text"/></p>	<p>* for the precise wording of the question in each period see 3.2.25) bau_constraints</p>

No.	Name of variable	Label	Survey period	Survey frequency
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3.2.42) **dl_lackdem** constraints by lack of demand

West since 10/2004
East since 10/2004

Jan, Apr, Jul, Oct
Jan, Apr, Jul, Oct

Wording of question

Since 10/2004	Further information
<p>Special question (is asked every 3 months) Our domestic business activities are currently constrained.</p> <p><input type="text"/> yes <input checked="" type="checkbox"/> no</p> <p>if yes, by the following factors: (multiple answers possible)</p> <p><input type="text"/> [1] too few orders, lack of demand</p>	

No.	Name of variable	Label	Survey period	Survey frequency
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3.2.43) **han_weakdem** weak demand

West since 04/2006
East since 04/2006

Jan, Apr, Jul, Oct
Jan, Apr, Jul, Oct

Wording of question

Since 01/1991	Further information
<p>Our sales activities are currently constrained. If yes, through</p> <p>weak demand [1] <input type="text"/></p>	<p>No data collection in May 1992</p>

No.	Name of variable	Label	Survey period	Survey frequency
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3.2.44) **vg_ordlack** lack of orders

West since 01/1980
East from 01/1991 to 12/2000
East since 01/2001

Jan, Apr, Jul, Oct
Monthly survey
Jan, Apr, Jul, Oct

Wording of question

From 01/1991 to 10/2001	Further information
<p>No questionnaires from East Germany available</p>	<p>Following information is taken from the previous variable list</p>
From 01/1980 to 10/2001	<p>*East from 01/1991 to 12/2000 "too few orders" was replaced by "sales difficulties"</p>
<p>Our domestic production activities with regard to XY are currently constrained. If yes, by the following factors:</p> <p>lack of orders* [1] <input type="text"/></p>	
Since 01/2002	
<p>Our domestic production activities are currently constrained. If yes, by the following factors:</p>	

lack of orders [1]	
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No.	Name of variable	Label	Survey period	Survey frequency
3.2.45)	dl_lackroom	constraints by lack of room/business equipment	West since 10/2004 East since 10/2004	Jan, Apr, Jul, Oct Jan, Apr, Jul, Oct

Wording of question

<p>Since 10/2004</p> <p>Special question (is asked every 3 months)</p> <p>Our domestic business activities are currently constrained.</p> <p><input type="checkbox"/> yes <input checked="" type="checkbox"/> no</p> <p>if yes, by the following factors: (multiple answers possible)</p> <p><input type="checkbox"/> [1] lack of room / business equipment</p>	Further information
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No.	Name of variable	Label	Survey period	Survey frequency
3.2.46)	han_sclack	lack of spacial capacity	West since 04/2006 East from 01/1991 to 01/2006 East since 04/2006	Jan, Apr, Jul, Oct Monthly survey Jan, Apr, Jul, Oct

Wording of question

<p>Since 01/1991</p> <p>Our sales activities are currently constrained.</p> <p>If yes, through</p> <p>Lack of proper spaces / industrial real estate [1]</p>	Further information
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No.	Name of variable	Label	Survey period	Survey frequency
3.2.47)	dl_lacktec	constraints by lack of technical capacities	West since 10/2004 East since 10/2004	Jan, Apr, Jul, Oct Jan, Apr, Jul, Oct

Wording of question

<p>Since 10/2004</p> <p>Special question (is asked every 3 months)</p> <p>Our domestic business activities are currently constrained.</p> <p><input type="checkbox"/> yes <input checked="" type="checkbox"/> no</p> <p>if yes, by the following factors: (multiple answers possible)</p> <p><input type="checkbox"/> [1] too little technical capacities</p>	Further information
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No.	Name of variable	Label	Survey period	Survey frequency
3.2.48)	han equip	equipment	West since 04/2006 East from 01/1991 to 01/2006 East since 04/2006	Jan, Apr, Jul, Oct Monthly survey Jan, Apr, Jul, Oct

Wording of question

<p>Since 01/1991</p> <p>Our sales activities are currently constrained.</p> <p>If yes, through</p>	Further information
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insufficient equipment, motor vehicles etc. [1]	
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No.	Name of variable	Label	Survey period	Survey frequency
3.2.49)	vg_techcap	technical capacity	West since 01/1980 East from 01/1991 to 12/2000 East since 01/2001	Jan, Apr, Jul, Oct Monthly survey Jan, Apr, Jul, Oct

Wording of question

Further information
<p>From 01/1991 to 10/2001</p> <p>No questionnaires from East Germany available</p> <p>From 01/1980 to 10/2001</p> <p>Our domestic production activities with regard to XY are currently constrained. If yes, by the following factors:</p> <p>insufficient technical capacities* [1]</p> <p>Since 01/2002</p> <p>Our domestic production activities are currently constrained. If yes, by the following factors:</p> <p>insufficient technical capacities [1]</p>
<p>Following information is taken from the previous variable list</p> <p>*East from 01/1991 to 12/2000</p> <p>"insufficient technical capacity" was replaced by "insufficient technical equipment"</p>

No.	Name of variable	Label	Survey period	Survey frequency
3.2.50)	bau_weathcon	constraints: weather conditions	West since 01/1991 East since 01/1991	Monthly survey Monthly survey

Wording of question

Further information
<p>Since 01/1991</p> <p>The construction activities / execution of orders are/is currently or were/was constrained* if yes, through:</p> <p>unfavourable weather conditions [1]</p>
<p>* for the precise wording of the question in each period see 3.2.25) bau_constraints</p>

No.	Name of variable	Label	Survey period	Survey frequency
3.2.51)	dl_weather	constraints by weather conditions	West since 10/2004 East since 10/2004	Jan, Apr, Jul, Oct Jan, Apr, Jul, Oct

Wording of question

Further information
<p>Since 10/2004</p> <p>Special question (is asked every 3 months)</p> <p>Our domestic business activities are currently constrained.</p> <p><input type="checkbox"/> yes <input checked="" type="checkbox"/> no</p> <p>if yes, by the following factors: (multiple answers possible)</p> <p><input type="checkbox"/> [1] unfavourable weather conditions</p>

No.	Name of variable	Label	Survey period	Survey frequency
3.2.52)	han_weather	unfavourable weather	West since 04/2006 East from 02/1994 to 01/2006 East since 04/2006	Jan, Apr, Jul, Oct Monthly survey Jan, Apr, Jul, Oct

Wording of question

Since 02/1994 Our sales activities are currently constrained. If yes, through unfavourable weather conditions [1] <input type="text"/>	Further information
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No.	Name of variable	Label	Survey period	Survey frequency
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3.2.53)	vg_weather	weather conditions	East from 02/1994 to 06/2000	Monthly survey
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Wording of question

From 02/1994 to 06/2000 No questionnaires from East Germany available From 02/1994 to 06/2000* Our domestic production activities with regard to XY are currently constrained. If yes, by the following factors: unfavourable weather conditions [1] <input type="text"/>	Further information * The wording is taken from the previous variable list. Furthermore the variable does not contain any values from 01/1999 on.
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No.	Name of variable	Label	Survey period	Survey frequency
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3.2.54)	bau_othrea	constraints: other reasons	West since 01/1991 East since 01/1991	Monthly survey Monthly survey
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Wording of question

Since 01/1991 The construction activities / execution of orders are/is currently or were/was constrained* if yes, through: other reasons, namely** <input type="text"/>	Further information * for the precise wording of the question in each period see 3.2.25) bau_constraints ** "namely" added since 01/2002
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No.	Name of variable	Label	Survey period	Survey frequency
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3.2.55)	dl_othrea	constraints by other reasons	West since 10/2004 East since 10/2004	Jan, Apr, Jul, Oct Jan, Apr, Jul, Oct
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Wording of question

Since 10/2004 Special question (is asked every 3 months) Our domestic business activities are currently constrained. <div style="display: flex; justify-content: space-around;"> <input type="checkbox"/> yes <input checked="" type="checkbox"/> no </div> if yes, by the following factors: (multiple answers possible) <input type="text"/> [1] other reasons _____	Further information
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No.	Name of variable	Label	Survey period	Survey frequency
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3.2.56)	han_othrea	other reasons	West since 04/2006 East from 01/1991 to 01/2006 East since 04/2006	Jan, Apr, Jul, Oct Monthly survey Jan, Apr, Jul, Oct
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Wording of question

Since 01/1991 Our sales activities are currently constrained. If yes, through other reasons, namely [1] <input type="text"/> _____	Further information No data collection in May 1992
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No.	Name of variable	Label	Survey period	Survey frequency
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3.2.57)	vg_othrea	other reasons	West since 01/1996 East from 01/1991 to 12/2000 East since 01/2001	Jan, Apr, Jul, Oct Monthly survey Jan, Apr, Jul, Oct
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Wording of question

From 01/1991 to 10/2001 No questionnaires from East Germany available From 01/1996 to 10/2001 Our domestic production activities with regard to XY are currently constrained. If yes, by the following factors: other factors [1] <input type="text"/> Since 01/2002 Our domestic production activities are currently constrained. If yes, by the following factors: other factors [1] <input type="text"/>	Further information
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No.	Name of variable	Label	Survey period	Survey frequency
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3.2.58)	bau_matlack	constraints: lack of material	West since 01/1991 East since 01/1991	Monthly survey Monthly survey
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Wording of question

Since 01/1991 The construction activities / execution of orders are/is currently or were/was constrained* if yes, through: Lack of material [1] <input type="text"/>	Further information * for the precise wording of the question in each period see 3.2.25) bau_constraints
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No.	Name of variable	Label	Survey period	Survey frequency
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3.2.59)	han_diffsup	difficulties of supply	East from 01/1991 to 01/2006	Monthly survey
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Wording of question

Since 01/1991 Our sales activities are currently constrained. If yes, through difficulties in supply, namely [1] <input type="text"/> _____	Further information No data collection in May 1992
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No.	Name of variable	Label	Survey period	Survey frequency
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3.2.60) **vg_matlack** lack of material

West since 01/1980
East since 01/2001

Jan, Apr, Jul, Oct
Jan, Apr, Jul, Oct

Wording of question

Further information
<p>From 01/1991 to 10/2001</p> <p>No questionnaires from East Germany available</p>
<p>From 01/1980 to 10/2001</p> <p>Our domestic production activities with regard to XY are currently constrained.</p> <p>If yes, by the following factors:</p> <p>Lack of raw resp. primary materials [1] <input type="text"/></p>
<p>Since 01/2002</p> <p>Our domestic production activities are currently constrained.</p> <p>If yes, by the following factors:</p> <p>Lack of raw resp. primary materials [1] <input type="text"/></p>

No.	Name of variable	Label	Survey period	Survey frequency
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3.2.61) **bau_emp** employees

East from 12/1995 to 04/2001

Monthly survey

Wording of question

Further information
<p>From 12/1995 to 04/2001</p> <p>Employees</p> <p>In 19/20WW* the total number of our employees was on average _____</p>
<p>* "19WW" refers to the current year</p> <p>Example:</p> <p>If the question was asked in December 1998, "19WW" meant "1998".</p> <p>Fundamental change:</p> <p>"bau_emp" goes into "bau_empl".</p> <p>"bau_emp" retroactively does not exist in data since 10/2023.</p>

No.	Name of variable	Label	Survey period	Survey frequency
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3.2.62) **bau_empl** employees altogether

West since 12/2002
East from 12/2002

Annual survey, December**
Annual survey, December**

Wording of question

Further information
<p>Since 12/2002</p> <p>Employees</p> <p>In 20WW* the total number of our employees was on average _____</p>
<p>* "20WW" refers to the current year</p> <p>Example:</p> <p>If the question was asked in December 2003, "20WW" meant "2003".</p> <p>** the data is collected annually in December, but appears in data set monthly since 06/2009. The data then refers to the last December available.</p> <p>"bau_empl", "dl_empl" and "han_empl" go into "empl"</p>

No.	Name of variable	Label	Survey period	Survey frequency
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3.2.63) **dl_employlast** employees last 2-3 months

West from 10/2004 to 06/2018
East from 10/2004 to 06/2018

Monthly survey
Monthly survey

Wording of question

<p>Since 10/2004</p> <p>Information about your own business (inland)</p> <p>Current situation (appraisal and developments)</p> <p>During the last (2-3) months the number of our employees has</p> <table border="1"> <tr><td></td><td>[1] increased</td></tr> <tr><td></td><td>[2] not changed</td></tr> <tr><td></td><td>[3] decreased</td></tr> </table>		[1] increased		[2] not changed		[3] decreased	<p>Further information</p> <p>This question was posed till 06/2018, since 07/2018 the same question is posed regarding the previous month (see dl_emplpast)</p> <p>Data only till 03/2018</p>
	[1] increased						
	[2] not changed						
	[3] decreased						

No.	Name of variable	Label	Survey period	Survey frequency
3.2.64)	han_empl	employees	West from 10/2001 to 10/2005 West since 02/2006 East from 10/2000 to 10/2005 East since 02/2006	Annual survey, Oct Annual survey, Nov** Annual survey, Oct* Annual survey, Nov**

Wording of question

<p>Since 10/2000</p> <p>The number of employees (incl. assisting family members, trainees and temporary employees)***:</p> <p>In our company we employ ca. persons.</p>	<p>Further information</p> <p>*East 2001: Monthly survey</p> <p>**Since 02/2006</p> <p>The data is collected annually, but appears monthly in each data set. Every month the annually collected data is manually added to the data set. The data from the recent survey is usually added 2-3 months after the survey's completion.</p> <p>Example: For November and December 2007 the variable empl contains the data that was collected in November 2006. Since January 2008 the variable empl contains the data that was collected in November 2007.</p> <p>***East from 07/1998 to 01/2006 state at the end of the reporting month</p> <p>"bau_empl", "dl_empl" and "han_empl" go into "empl"</p>
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No.	Name	Label	Survey period	Survey frequency
3.2.65)	vg_emppro	employees	West 01/1991 to 10/2001 East 01/1991 to 06/2001 East and West since 11/2001	annual survey* monthly survey annual survey**

Wording of question

<p>01/1991 to 11/2001</p> <p>No questionnaires for the East available</p> <p>10/1991 to 10/1997</p> <p>Number of employees State: End [month] [year]***</p> <p>In the whole company (domestic companies only) we occupy persons</p> <p>since 10/1998</p> <p>Number of employees In the whole company (domestic companies only) we occupy persons</p>	<p>Further information</p> <p>persons occupied in the company</p> <p>*1991 - 2000: inquiry in October 1994: no inquiry **annual survey in November</p> <p>Note West: The data is only inquired annually but appears in the datasets monthly. This is due to the fact, that every month the data of the annual survey is transferred manually. The data of the current survey is normally transferred 2-3 months after the survey</p> <p>Example: For November, December 2002 the variable emppro contains the value of the survey from November 2001. Since January 2003 the variable emppro contains the value of the survey from Nov-02</p>
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				<p>***West 01/1994 to 10/1997</p> <p>month and year of the previous reporting interval</p> <p>Example 10/1995:</p> <p>"State: End of September 1995"</p> <p>East 01/1994 to 06/2000</p> <p>"State: End of month under reports"</p>
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No.	Name of variable	Label	Survey period	Survey frequency
3.2.66)	bau_credit	credit allocation	East and West from 08/2003 to 08/2004 East and West from 03/2005 to 08/2008 East and West from 11/2008 to 12/2016	Annual survey, August March , August Monthly survey

Wording of question

Since 08/2003 How do you evaluate the current willingness of banks to grant loans to businesses? <div> <div>accomodating [1]</div> <div>normal [2]</div> <div>reserved [3]</div> </div>	<div></div> <div></div> <div></div>	Further information *in 2003: June, August
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No.	Name of variable	Label	Survey period	Survey frequency
3.2.67)	han_credit	credit allocation	West from 06/2003 to 08/2005 East and West from 03/2006 to 12/2016 East and West from 11/2008 to 12/2016	Mrc, Aug* Mrc, Aug Monthly survey

Wording of question

Since 06/2003 How do you evaluate the current willingness of banks to grant loans to businesses? <div> <div>accomodating [1]</div> <div>normal [2]</div> <div>reserved [3]</div> </div>	<div></div> <div></div> <div></div>	Further information *in 2003: June, August
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No.	Name of variable	Label	Survey period	Survey frequency
3.2.68)	vg_credit	credit allocation	West from 06/2003 to 08/2008 and from 11/2008 to 12/2016 East from 06/2003 to 08/2008 and from 11/2008 to 12/2016	Irregular Monthly survey Irregular Monthly survey

Wording of question

Since 07/2003 How do you evaluate the current willingness of banks to grant loans to businesses? <div> <div>acomodating [1]</div> <div>normal [2]</div> <div>reserved [3]</div> </div>	<div></div> <div></div> <div></div>	Further information
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3.3 Variables referring to future state

No.	Name of variable	Label	Survey period	Survey frequency
3.3.1)	bau_comexp	expected commercial operations	West since 01/1991 East since 01/1991	Monthly survey Monthly survey

Wording of question

<p>Since 01/1991</p> <p>During the next 6 months our business situation will be</p> <div> <div>more favourable [1]</div> <div>unchanged [2]</div> <div>less favourable [3]</div> </div>	Further information
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No.	Name	Label	Survey period	Survey frequency
3.3.2)	bau_comexp_clicks	expected commercial (clicks)	West since 01/2017 East since 01/2017	monthly survey monthly survey

Further information
<p>Number of clicks for question bau_comexp_sl</p> <p>online only</p>

No.	Name	Label	Survey period	Survey frequency
3.3.3)	bau_comexp_sl	expected commercial (VAS)	West since 01/2017 East since 01/2017	monthly survey monthly survey

Wording of question

<p>since 08/2005</p> <p>Expectations for the next 6 months</p> <p>In cyclical regards our state of business for XY will be</p> <div> <div>0- be rather less favourable</div> <div>50-stay about the same</div> <div>100-rather more favourable</div> </div> <p>Other than the variable bau_comexp the expected commercial is rated based on a visual analog scale</p>	<p>Further information</p> <p>Expected commercial (VAS)</p> <p>online only</p>
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No.	Name	Label	Survey period	Survey frequency
3.3.4)	bau_comexp_unc	uncertainty w.r.t. commercial operation	West since 07/2017 East since 07/2017	monthly monthly

<p>since 07/2017</p> <p>We assess the uncertainty conguarding our commercial operation in the next 6 month as</p> <div> <div>0-low</div> <div>50-medium/seasonal</div> <div>100-high</div> </div>	Further information
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No.	Name of variable	Label	Survey period	Survey frequency
3.3.5)	dl_expectbus	expected business situation for the next 6 months	West since 10/2004 East since 10/2004	Monthly survey Monthly survey

Wording of question

<p>Since 10/2004</p> <p>Information about your own business (inland)</p> <p>Expectations (after elimination of purely seasonal fluctuations)</p>	Further information
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<p>During the next 6 months the development of our business will be</p> <div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 50px; height: 20px; margin-right: 5px;"></div> <div>[1] more favourable</div> </div> <div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 50px; height: 20px; margin-right: 5px;"></div> <div>[2] not changing</div> </div> <div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 50px; height: 20px; margin-right: 5px;"></div> <div>[3] less favourable</div> </div>	
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No.	Name	Label	Survey period	Survey frequency
3.3.6)	dl_expectbus_clicks	expected commercial operations (clicks)	West since 01/2017 East since 01/2017	monthly survey monthly survey

<p>Further information</p> <p>Number of clicks for question dl_expectbus_sl</p> <p>online only</p>
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No.	Name	Label	Survey period	Survey frequency
3.3.7)	dl_expectbus_sl	expected commercial operations (VAS)	West since 01/2017 East since 01/2017	monthly survey monthly survey

Wording of question

<p>since 01/2017</p> <p>Expectations for the next 6 months</p> <p>In cyclical regards our state of business for XY will be</p> <div style="text-align: center;"> <div style="display: flex; justify-content: space-between; width: 100%;"> <div> ----- </div> <div> ----- </div> <div> ----- </div> </div> <div style="display: flex; justify-content: space-between; width: 100%;"> <div>0- be rather less favourable</div> <div>50-stay about the same</div> <div>100-rather more favourable</div> </div> <p>Other than the variable dl_comexp the expected commercial is rated based on a visual analog scale</p> </div>	<p>Further information</p> <p>Expected commercial (VAS)</p> <p>online only</p>
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No.	Name	Label	Survey period	Survey frequency
3.3.8)	dl_expectbus_unc	uncertainty w.r.t. commercial operation	West since 07/2017 East since 07/2017	monthly survey monthly survey

Wording of question

<p>since 07/2017</p> <p>We assess the uncertainty conguarding our commercial operation in the next 6 month as</p> <div style="text-align: center;"> <div style="display: flex; justify-content: space-between; width: 100%;"> <div> ----- </div> <div> ----- </div> <div> ----- </div> </div> <div style="display: flex; justify-content: space-between; width: 100%;"> <div>0-low</div> <div>50-medium/seasonal</div> <div>100-high</div> </div> </div>	<p>Further information</p>
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No.	Name of variable	Label	Survey period	Survey frequency
3.3.9)	han_comexp	business development	West since 01/1990 East since 01/1991	Monthly survey Monthly survey

Wording of question

<p>From 01/1990 to 02/2002</p> <p>Plans and expectations</p> <p>After elimination of purely seasonal fluctuations the development of our business during the next 6 months will be</p>	<p>Further information</p> <p>West from 01/1990 to 01/2006</p> <p>[9] = Percentage share of stores giving respective answers.</p> <p>All answers of the stores are summed up and expressed as percentage.</p>
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<p>more favourable [1] not changing [2] less favourable [3]</p>	<p>Example:</p> <p>3.3.4) han_questpercansw81 [50] 3.3.5) han_questpercansw82 [30] 3.3.6) han_questpercansw83 [20]</p> <p>That means, 50% of stores answered the question with "more favourable", 30% of stores answered the question with "about the same" and 20% of stores answered the question with "less favourable".</p>
<p>From 03/2002 to 01/2007</p> <p>Expectations for 6 months After elimination of purely seasonal fluctuations the development of our business will be</p> <p>more favourable [1] not changing [2] less favourable [3]</p>	
<p>Since 02/2007</p> <p>Expectations for the next 6 months After elimination of purely seasonal fluctuations the development of our business will be</p> <p>more favourable [1] not changing [2] less favourable [3]</p>	

No.	Name	Label	Survey period	Survey frequency
3.3.10)	han_comexp_clicks	business development (clicks)	East and West since 01/2017	monthly

<p>Further information</p> <p>amount of clicks for question han_comexp_sl</p> <p>online only</p>

No.	Name	Label	Survey period	Survey frequency
3.3.11)	han_comexp_sl	business development (VAS)	East and West since 01/2017	monthly survey

Wording of question

<p>since 01/2017</p> <p>Expectations for the next 6 months Under elimination of seasonal fluctuations, our business development will be</p> <p>0 _____ 50 _____ 100</p> <p>less favourable not changing more favourable</p>	<p>Further information</p> <p>business development (slider)</p> <p>online only</p>
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No.	Name	Label	Survey period	Survey frequency
3.3.12)	han_comexp_unc	uncertainty w.r.t. commercial operation	West since 07/2017 East since 07/2017	monthly monthly

<p>since 07/2017</p> <p>We assess the uncertainty conguarding our commercial operation in the next 6 month as</p> <p>0-low 50-medium/seasonal 100-high</p>	<p>Further information</p>
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No.	Name of variable	Label	Survey period	Survey frequency
3.3.13)	han_questpercansw81	% to han_comexp more favourable	West from 01/1990 to 01/2006	Monthly survey

<p>Further information</p> <p>Percentage of stores that evaluate their business development in 6 months as "more</p>
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favourable"

See

3.3.3) han_comexp

No.	Name of variable	Label	Survey period	Survey frequency
3.3.14)	han_questpercansw82	% to han_comexp not changing	West from 01/1990 to 01/2006	Monthly survey

Further information

Percentage of stores that evaluate their business development in 6 months as "about the same"

See

3.3.3) han_comexp

No.	Name of variable	Label	Survey period	Survey frequency
3.3.15)	han_questpercansw83	% to han_comexp less favourable	West from 01/1990 to 01/2006	Monthly survey

Further information

Percentage of stores that evaluate their business development in 6 months as "less favourable"

See

3.3.3) han_comexp

No.	Name of variable	Label	Survey period	Survey frequency
3.3.16)	vg_comexp	expected comercial operations	West since 01/1980 East since 01/1991	Monthly survey Monthly survey

Wording of question

		Further information
From 01/1991 to 11/2001		
No questionnaires from East Germany available		
From 01/1980 to 06/1997		
With respect to the economic development - thus after elimination of purely seasonal fluctuations - our business situation for XY during the next 6 months will be		
rather more favourable [1]	<div></div>	
not changing [2]	<div></div>	
rather less favourable [3]	<div></div>	
From 07/1997 to 11/2001		
With respect to the economic development our business situation for XY during the next 6 months will be		
rather more favourable [1]	<div></div>	
not changing [2]	<div></div>	
rather less favourable [3]	<div></div>	
Since 01/2002		
Expectations for the next 6 months		

<p>With respect to the economic development our business situation for XY will be</p> <div> <div>rather more favourable [1]</div> <div>not changing [2]</div> <div>rather less favourable [3]</div> </div>	
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No.	Name	Label	Survey period	Survey frequency
3.3.17)	vg_comexp_clicks	expected commercial (clicks)	West since 01/2017 East since 01/2017	monthly survey monthly survey

<p>Further information</p> <p>Number of clicks for question vg_comexp_sl</p> <p>online only</p>
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No.	Name	Label	Survey period	Survey frequency
3.3.18)	vg_comexp_sl	expected commercial (VAS)	West since 08/2005 East since 08/2005	monthly survey monthly survey

Wording of question

<p>since 08/2005</p> <p>Expectations for the next 6 months</p> <p>In cyclical regards our state of business for XY will</p> <div> <div>0-be rather less favourable</div> <div>50-stay about the same</div> <div>100-rather more favourable</div> </div> <p>Other than the variable 2.11) comexp the expected commercial is rated based on a visual analog scale</p>	<p>Further information</p> <p>Expected commercial (VAS)</p>
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No.	Name	Label	Survey period	Survey frequency
3.3.19)	vg_comexp_unc	uncertainty w.r.t. commercial operation	West since 07/2017 East since 07/2017	monthly survey monthly survey

<p>since 07/2017</p> <p>We assess the uncertainty conguarding our commercial operation in the next 6 month as</p> <div> <div>0-low</div> <div>50-medium/seasonal</div> <div>100-high</div> </div>	<p>Further information</p>
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No.	Name of variable	Label	Survey period	Survey frequency
3.3.20)	bau_conactfut	construction activity in 3 month	West since 01/1991 East since 01/1991	Monthly survey Monthly survey

Wording of question

<p>Since 01/1991</p> <p>During the next 3 months we probably build</p> <div> <div>more [1]</div> <div>as much [2]</div> <div>less [3]</div> </div> <div> <div>than / as during</div> <div>the previous</div> <div>3 months</div> </div>	<p>Further information</p>
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No.	Name of variable	Label	Survey period	Survey frequency
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3.3.21) **vg_proexp** expected productionWest since 01/1980
East since 01/1991Monthly survey
Monthly survey

Wording of question

	Further information
<p>From 01/1991 to 11/2001</p> <p>No questionnaires from East Germany available</p>	<p>* from 04/1991 to 01/1993 "decline" instead of "decrease"</p>
<p>From 01/1980 to 06/1994</p> <p>With respect to the economic development - thus after elimination of purely seasonal fluctuations - our domestic production of XY during the next 3 months will probably be</p> <div> <input type="text"/> increasing [1] <input type="text"/> not changing [2] <input type="text"/> decreasing [3] </div>	
<p>From 07/1994 to 06/1997</p> <p>With respect to the economic development - thus after elimination of purely seasonal fluctuations - our domestic production of XY during the next 3 months will probably be</p> <div> <input type="text"/> increasing [1] <input type="text"/> not changing [2] <input type="text"/> decreasing [3] <input type="text"/> no considerable domestic production [4] </div>	
<p>From 07/1997 to 11/2001</p> <p>With respect to the economic development our domestic production of XY during the next 3 months will probably be</p> <div> <input type="text"/> increasing [1] <input type="text"/> not changing [2] <input type="text"/> decreasing [3] <input type="text"/> no considerable domestic production [4] </div>	
<p>Since 01/2002</p> <p>Expectations for the next 3 months</p> <p>Our domestic production activities with regards to XY will probably be</p> <div> <input type="text"/> increasing [1] <input type="text"/> not changing [2] <input type="text"/> decreasing [3] <input type="text"/> no considerable domestic production [4] </div>	

No.	Name of variable	Label	Survey period	Survey frequency
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3.3.22) **bau_exppr** expected pricesWest since 01/1991
East since 01/1991Monthly survey
Monthly survey

Wording of question

	Further information
<p>Since 01/1991</p> <p>During the next 3 months the prices obtainable for construction will probably be</p> <div> <div> <input type="text"/> rising [1] <input type="text"/> not changing [2] <input type="text"/> falling [3] </div> <div> <input type="text"/> <input type="text"/> <input type="text"/> </div> </div>	

No.	Name of variable	Label	Survey period	Survey frequency
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3.3.23) **dl_pricenext** prices for the next 3 monthsWest since 10/2004
East since 10/2004Monthly survey
Monthly survey

Wording of question

	Further information
<p>Since 10/2004</p>	

<p>Information about your own business (inland)</p> <p>Expectations (after elimination of purely seasonal fluctuations)</p> <p>During the next 3 months the prices of our services will be</p> <div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 50px; height: 20px; margin-right: 5px;"></div> <div>[1] increasing</div> </div> <div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 50px; height: 20px; margin-right: 5px;"></div> <div>[2] not changing</div> </div> <div style="display: flex; align-items: center;"> <div style="border: 1px solid black; width: 50px; height: 20px; margin-right: 5px;"></div> <div>[3] decreasing</div> </div>	
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No.	Name of variable	Label	Survey period	Survey frequency
3.3.24)	han_exppr	expected prices	West since 01/1990 East since 01/1991	Monthly survey Monthly survey

Wording of question

<p>From 01/1990 to 02/2002</p> <p>Plans and expectations</p> <p>During the next 3 months our sales prices will probably</p> <div style="display: flex; align-items: center;"> <div style="margin-right: 20px;"> <p>rise [1]</p> <p>not change [2]</p> <p>fall [3]</p> </div> </div>	<p>Further information</p> <p>West from 01/1990 to 01/2006</p> <p>[9] = Percentage share of stores giving respective answers. All answers of the stores are summed up and expressed as percentage.</p> <p>Example:</p> <p>3.3.13) han_questpercansw61 [50]</p> <p>3.3.14) han_questpercansw62 [30]</p> <p>3.3.15) han_questpercansw63 [20]</p> <p>That means, 50% of stores answered the question with "increase", 30% of stores answered the question with "remain about the same" and 20% of stores answered the question with "decrease".</p>
<p>From 03/2002 to 01/2007</p> <p>Plans and expectations for 3 months</p> <p>Our sales prices will probably</p> <div style="display: flex; align-items: center;"> <div style="margin-right: 20px;"> <p>rise [1]</p> <p>not change [2]</p> <p>fall [3]</p> </div> </div>	
<p>Since 02/2007</p> <p>Plans and expectations for the next 3 months</p> <p>Our sales prices will probably</p> <div style="display: flex; align-items: center;"> <div style="margin-right: 20px;"> <p>rise [1]</p> <p>not change [2]</p> <p>fall [3]</p> </div> </div>	

No.	Name of variable	Label	Survey period	Survey frequency
3.3.25)	han_questpercansw61	% to exppr increasing	West from 01/1990 to 01/2006	Monthly survey

<p>Further information</p> <p>Percentage of stores that expect the sales prices to "increase"</p> <p>See</p> <p>3.3.12) han_exppr</p>

No.	Name of variable	Label	Survey period	Survey frequency
3.3.26)	han_questpercansw62	% to exppr not changing	West from 01/1990 to 01/2006	Monthly survey

Further information
Percentage of stores that expect the sales prices to "remain about the same"
See 3.3.12) han_exppr

No.	Name of variable	Label	Survey period	Survey frequency
3.3.27)	han_questpercansw63	% to exppr decreasing	West from 01/1990 to 01/2006	Monthly survey

Further information
Percentage of stores that expect the sales prices to "decline"
See 3.3.12) han_exppr

No.	Name of variable	Label	Survey period	Survey frequency
3.3.28)	vg_priceexp	expected domestic prices	West since 01/1980 East since 01/1991	Monthly survey Monthly survey

Wording of question

Further information
<p>From 01/1991 to 11/2001</p> <p>No questionnaires from East Germany available</p> <p>From 01/1980 to 05/1980</p> <p>During the next 3 months our domestic sales prices for XY (only for regular orders) - taking changes of conditions into account - will probably be</p> <div> <input type="text"/> rising [1] <input type="text"/> not changing [2] <input type="text"/> falling [3] </div> <p>From 06/1980 to 11/2001</p> <p>During the next 3 months our domestic sales prices (net sales prices) for XY - taking changes of conditions into account - will probably be</p> <div> <input type="text"/> rising [1] <input type="text"/> not changing [2] <input type="text"/> falling [3] </div> <p>Since 01/2002</p> <p>Expectations for the next 3 months</p> <p>Taking changes of conditions into account our domestic sales prices (net) for XY will probably be</p> <div> <input type="text"/> rising [1] <input type="text"/> not changing [2] <input type="text"/> falling [3] </div>
<p>* from 03/1990 to 01/1993</p> <p>"decrease" instead of "decline"</p>

No.	Name of variable	Label	Survey period	Survey frequency
3.3.29)	bau_emplexp	expected employees	West since 01/1991	Monthly survey

Wording of question

East since 01/1991

Monthly survey

<p>Since 01/1991</p> <p>During the next 3 to 4 months the number of our employees will be</p> <p>increasing [1] not changing [2] decreasing [3]</p> <p>in total <input type="text"/> <input type="text"/> <input type="text"/></p>	Further information
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No.	Name of variable	Label	Survey period	Survey frequency
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3.3.30) dl_employexp expected employees for the next 2-3 months

West since 10/2004

Monthly survey

East since 10/2004

Monthly survey

Wording of question

<p>Since 10/2004</p> <p>Information about your own business (inland)</p> <p>Expectations (after elimination of purely seasonal fluctuations)</p> <p>During the next 2-3 months the number of our employees will be</p> <p><input type="text"/> [1] increasing <input type="text"/> [2] not changing <input type="text"/> [3] decreasing</p>	Further information
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No.	Name of variable	Label	Survey period	Survey frequency
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3.3.31) han_employexp expected employees

West from 01/1990 to 12/1996

Mrc, Jun, Sep, Dec*

West since 03/1997

Monthly survey

East since 01/1991

Monthly survey

Wording of question

<p>From 01/1990 to 02/2002</p> <p>Plans and expectations</p> <p>During the next 3 months the number of our employees (after elimination of purely seasonal fluctuations) will</p> <p>rise [1] <input type="text"/> <input type="text"/> <input type="text"/> not change [2] <input type="text"/> <input type="text"/> fall [3] <input type="text"/> <input type="text"/></p>	Further information
<p>From 03/2002 to 01/2007</p> <p>Plans and expectations for 3 months</p> <p>After elimination of purely seasonal fluctuations the number of our employees will</p> <p>rise [1] <input type="text"/> <input type="text"/> <input type="text"/> not change [2] <input type="text"/> <input type="text"/> fall [3] <input type="text"/> <input type="text"/></p>	
<p>Since 02/2007</p> <p>Plans and expectations for the next 3 months</p> <p>After elimination of purely seasonal fluctuations the number of our employees will</p> <p>rise [1] <input type="text"/> <input type="text"/> <input type="text"/> not change [2] <input type="text"/> <input type="text"/> fall [3] <input type="text"/> <input type="text"/></p>	

* 1991: Apr, Jun, Sep, Dec
1993: Mrc, Jun, Sep
1994: Jan, Mrc, Jun, Sep, Dec

No.	Name of variable	Label	Survey period	Survey frequency
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3.3.32) vg_empl employees 12 month

West from 10/1980 to 10/1993

Annual survey ***

Wording of question

<p>From 10/1980 to 10/1993</p> <p>Employees</p> <p>With respect to the economic development - thus after elimination of purely seasonal fluctuations - the number of employees involved in the production of XY during the next ... months will be</p> <div style="display: flex; justify-content: space-around; align-items: center;"> <div style="text-align: center;"> <p>3 months*</p> <p>increasing [1]</p> <p>not changing [2]</p> <p>decreasing [3]</p> </div> <div style="text-align: center;"> <p>after the reporting month**</p> </div> <div style="text-align: center;"> <p>12 months</p> </div> </div>	<p>Further information</p> <p>* The expected number of employees during the next 3 months is covered with the variable "emplexp"</p> <p>See 3.3.21)</p> <p>**from 10/1990 to 10/1993 additionally "from the reporting month"</p> <p>***Annual survey in October</p>
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No.	Name of variable	Label	Survey period	Survey frequency
3.3.33)	vg_emplexp	expected employees	West from 01/1980 to 04/1997 and since 07/1997 East since 01/1991	Jan, Apr, Jul, Oct Monthly survey Monthly survey

Wording of question

		Further information						
<p>From 01/1980 to 04/1997</p> <p>Employees (only domestic enterprises)</p> <p>With respect to the economic development - thus after elimination of purely seasonal fluctuations - the number of employees involved in the production of XY during the next 3 months will be</p> <table><tr><td></td><td>increasing [1]</td></tr><tr><td></td><td>not changing [2]</td></tr><tr><td></td><td>decreasing [3]</td></tr></table>			increasing [1]		not changing [2]		decreasing [3]	
	increasing [1]							
	not changing [2]							
	decreasing [3]							
<p>From 07/1997 to 11/2001</p> <p>Employees (only domestic enterprises)</p> <p>During the next 3 months the number of employees involved in the production of XY will be</p> <table><tr><td></td><td>increasing [1]</td></tr><tr><td></td><td>not changing [2]</td></tr><tr><td></td><td>decreasing [3]</td></tr></table>			increasing [1]		not changing [2]		decreasing [3]	
	increasing [1]							
	not changing [2]							
	decreasing [3]							
<p>Since 01/2002</p> <p>Expectations for the next 3 months</p> <p>Employees (only domestic enterprises)</p> <p>The number of employees involved in the production of XY will be</p> <table><tr><td></td><td>increasing [1]</td></tr><tr><td></td><td>not changing [2]</td></tr><tr><td></td><td>decreasing [3]</td></tr></table>			increasing [1]		not changing [2]		decreasing [3]	
	increasing [1]							
	not changing [2]							
	decreasing [3]							

No.	Name	Label	Survey period	Survey frequency
3.3.34)	vg_prestatebus_unc	uncertainty: prediction of business situation	West since 04/2019 East since 04/2019	monthly monthly

Further information

No.	Name	Label	Survey period	Survey frequency
3.3.35)	dl_prestatebus_unc	uncertainty: prediction of business situation	West since 04/2019 East since 04/2019	monthly monthly

Wording of question

since 4/2019	Further information
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To predict the development of our business situation is currently			
easy [1]	rather easy [2]	rather difficult [3]	difficult [4]

No.	Name	Label	Survey period	Survey frequency
3.3.36)	han_prestatebus_unc	uncertainty: prediction of business situation	West since 04/2019 East since 04/2019	monthly monthly

Wording of question

<p>since 4/2019</p> <p>To predict the development of our business situation is currently</p> <table border="1"> <tr> <td>easy [1]</td> <td>rather easy [2]</td> <td>rather difficult [3]</td> <td>difficult [4]</td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> </tr> </table>	easy [1]	rather easy [2]	rather difficult [3]	difficult [4]					Further information
easy [1]	rather easy [2]	rather difficult [3]	difficult [4]						

No.	Name	Label	Survey period	Survey frequency
3.3.37)	bau_prestatebus_unc	uncertainty: prediction of business situation	West 04/2019 East 04/2019	monthly monthly

Wording of question

<p>since 4/2019</p> <p>To predict the development of our business situation is currently</p> <table border="1"> <tr> <td>easy [1]</td> <td>rather easy [2]</td> <td>rather difficult [3]</td> <td>difficult [4]</td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> </tr> </table>	easy [1]	rather easy [2]	rather difficult [3]	difficult [4]					Further information
easy [1]	rather easy [2]	rather difficult [3]	difficult [4]						