

List of variables

Ifo Business Survey Trade

Data: 1/1990-12/2016

As of January 2017

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List of variables - test of economic cycle - trade

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Since February 2006 only identical surveys are send out for Western and Eastern Germany. That is why from this moment on there is only one dataset for each month, in which the results are shown for Germany as a whole.

1. Variables of identification

Nr.	Name	Label	German description
1.1)	survey	survey	Umfrage
1.2)	year	year	Erhebungsjahr
1.3)	month	month	Erhebungsmonat
1.4)	han_typtra	type of trade	Handelssparte
1.5)	han_idlar	special id for firms with detailed answers	Kennnummer für Firmen, die Prozentantworten geben
1.6)	han_weight	weight	Gewicht
1.7)	han_westeast	western eastern	Unterscheidung zwischen West- und Ost-Erhebung
1.8)	fedstaifo	federal state (ifo-code)	Bundesland entsprechend ifo Codierung
1.9)	sector_id	sector id	Sektor ID
1.10)	han_id2	identification number (part2)	2. Teil der Kennnummer
1.11)	han_id3	identification number (part3)	3. Teil der Kennnummer
1.12)	runnum	running number of plant	Laufende Firmennummer
1.13)	idnum	firm X adress file id	Firmenidentifikationsnummer
1.14)	han_plantnumkt	KT information id	12-stellige Identifikationsnummer, gebildet mit KT Nummer
1.15)	han_plantnumeast	information id for east germany	11-stellige Identifikationsnummer, gebildet mit Sektornummer für Ostdeutschland
1.16)	han_plantnumwz03	WZ03 information id	13-stellige Identifikationsnummer, gebildet mit WZ03 Nummer
1.17)	sector_wz03	WZ03 sector number	WZ03 sector number
1.18)	sector_ifo	KT sector number	KT Nummer
1.19)	sector_east	ifo sector number for east germany	ifo Sektornummer für Ostdeutschland
1.20)	sector_total	ebdc sector classification	Sektornummer nach EBDC-eigener Klassifizierung
1.21)	han_typequ	type of questionnaire	Fragebogenform
1.22)	han_latecomer	N=latecomer	Nachzügler

II. Variables regarding the survey process

Nr.	Name	Label	German description
1.23)	online	online	Fragebogen online beantwortet
1.24)	survey_start	survey start	Umfragebeginn
1.25)	survey_end	survey end	Umfrageende
1.26)	participation_date	participation date	Teilnahmedatum
1.27)	participation_hour	participation hour	Teilnahmestunde
1.28)	participation status	participation status	Teilnahmestatus

2. Standard questions

Nr.	Name	Label	German description
2.1)	han_statebus	state of business (appraisal)	Beurteilung der Geschäftslage
2.2)	han_busvoly	business volume versus previous year	Umsatz im Vergleich zum Vorjahr
2.3)	han_busvolm	business volume versus previous month	Umsatz im Vergleich zum Vormonat
2.4)	han_feedst	feedstock (appraisal)	Lagerbestände (Bewertung)
2.5)	han_prvpm	prices versus previous month	Verkaufspreise gegnüber Vormonat
2.6)	han_exppr	expected prices	Erwartete Verkaufspreise
2.7)	han_ords	orders versus previous year	Bestellungen im Vergleich zum Vorjahr
2.8)	han_comexp	business development	Geschäftsentwicklung
2.9)	han_emplexp	expected employees	Erwartete Beschäftigtenanzahl

3. Special questions

Nr.	Name	Label	German description
3.1)	han_empl	employees	Beschäftigte
3.2)	han_totu	total turnover	Gesamtumsatz
3.3)	han_constrain	constraints to production	Behinderung der Umsatztätigkeit
3.4)	han_diffsup	difficulties of supply	Beschaffungsschwierigkeiten
3.5)	han_weakdem	weak demand	Schwache Nachfrage
3.6)	han_difffin	difficulties in financing	Finanzierungsschwierigkeiten
3.7)	han_mplack	lack of manpower	Mangel an Fachkräften
3.8)	han_sclack	lack of spacial capacity	Mangel an geeigneten Räumlichkeiten / Gewerbeflächen
3.9)	han_equip	equipment	Unzureichende Geschäftsausstattung
3.10)	han_weather	unfavourable weather	Ungünstige Wetterlage
3.11)	han_othrea	other reasons	Sonstige Faktoren
3.12)	han credit	credit allocation	Kreditvergabe

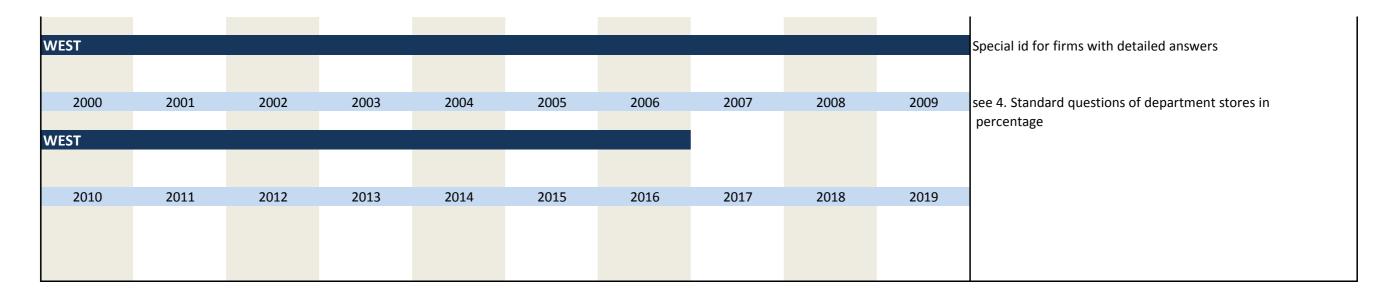
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4. Standard questions of the department stores in percentage

Nr.	Name	Label	German description
4.1)	han_questpercansw11	% to statebus good	Prozent der Warenhäuser, die die Geschäftslage mit "gut" beurteilen
4.2)	han_questpercansw12	% to statebus satisfiable	Prozent der Warenhäuser, die die Geschäftslage mit "befriedigend" beurteilen
4.3)	han_questpercansw13	% to statebus bad	Prozent der Warenhäuser, die die Geschäftslage mit "schlecht" beurteilen
4.4)	han_questpercansw21	% to busvoly higher	Prozent der Warenhäuser, deren Umsatz "höher" als im Vorjahr ist
4.5)	han_questpercansw22	% to busvoly as high as last year	Prozent der Warenhäuser, deren Umsatz "etwa gleich hoch" als im Vorjahr ist
4.6)	han_questpercansw23	% to busvoly lower	Prozent der Warenhäuser, deren Umsatz "geringer" als im Vorjahr ist
4.7)	han_questpercansw31	% to busvolm higher	Prozent der Warenhäuser, deren Umsatz "höher" als im Vormonat ist
4.8)	han_questpercansw32	% to busvolm as high as last year	Prozent der Warenhäuser, deren Umsatz "etwa gleich hoch" als im Vormonat ist

4.9)	han_questpercansw33	% to busvolm lower	Prozent der Warenhäuser, deren Umsatz "geringer" als im Vormonat ist
4.10)	han_questpercansw41	% to feedst too little	Prozent der Warenhäuser, die ihren Lagerbestand als "zu klein" beurteilen
4.11)	han_questpercansw42	% to feedst satisfiable	Prozent der Warenhäuser, die ihren Lagerbestand als "befriedigend" beurteilen
4.12)	han_questpercansw43	% to feedst too much	Prozent der Warenhäuser, die ihren Lagerbestand als "zu groß" beurteilen
4.13)	han_questpercansw51	% to prvpm increased	Prozent der Warenhäuser, die ihren Verkaufspreise gegenüber dem Vormonat "erhöht" haben
4.14)	han_questpercansw52	% to prvpm not changed	Prozent der Warenhäuser, die ihren Verkaufspreise gegenüber dem Vormonat "nicht verändert" haben
4.15)	han_questpercansw53	% to prvpm decreased	Prozent der Warenhäuser, die ihren Verkaufspreise gegenüber dem Vormonat "gesenkt" haben
4.16)	han_questpercansw61	% to exppr increasing	Prozent der Warenhäuser, die "steigende" Verkaufspreise erwarten
4.17)	han_questpercansw62	% to exppr not changing	Prozent der Warenhäuser, die "etwa gleichbleibende" Verkaufspreise erwarten
4.18)	han_questpercansw63	% to exppr decreasing	Prozent der Warenhäuser, die "sinkende" Verkaufspreise erwarten
4.19)	han_questpercansw71	% to ords raising	Prozent der Warenhäuser, die ihre Bestellungen im Vergleich zum Vorjahr "erhöht" haben
4.20)	han_questpercansw72	% to ords not changing	Prozent der Warenhäuser, die ihre Bestellungen im Vergleich zum Vorjahr "nicht verändert" haben
4.21)	han_questpercansw73	% to ords falling	Prozent der Warenhäuser, die ihre Bestellungen im Vergleich zum Vorjahr "verringert" haben
4.22)	han_questpercansw81	% to busdevv more favourable	Prozent der Warenhäuser, die ihre Geschäftsentwicklung als "günstiger" beurteilen
4.23)	han_questpercansw82	% to busdevv not changing	Prozent der Warenhäuser, die ihre Geschäftsentwicklung als "etwa gleichbleibend" beurteilen
4.24)	han_questpercansw83	% to busdevv more unfavourable	Prozent der Warenhäuser, die ihre Geschäftsentwicklung als "ungünstiger" beurteilen

NI-			tion								
No.	Name		Label				Survey perio	bc			Survey frequency
1.1)	survey		survey				East 01/199	90 to 01/200 1 to 01/2006 est since 02/2	5		monthly survey monthly survey monthly survey
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information	
WEST	EAST										
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009		
WEST EAST	_		_				_				
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019		
WEST											
EAST											
No.	Name		Label				Survey perio	od			Survey frequency
1.2)	year		year				East 01/199	90 to 01/200 1 to 01/2006 est since 02/2	5		monthly survey monthly survey monthly survey
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information	
WEST	EAST									Year of survey	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	4 digits	
WEST EAST											
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019		
WEST EAST											
LAJI											
No.	Name		Label				Survey perio	od			Survey frequency
1.3)	month		month				East 01/199	90 to 01/200 1 to 01/2006	5		monthly survey monthly survey
1990	1991						East and We	est since 02/2	2000		monthly survey
	1551	1992	1993	1994	1995	1996	East and We	est since 02/2	1999	Further information	
WEST		1992	1993	1994	1995	1996				Further information Month of survey	
2000	EAST 2001	1992	1993 2003	1994	1995	1996 2006					
2000 WEST	EAST						1997	1998	1999	Month of survey	
2000	EAST						1997	1998	1999	Month of survey	
2000 WEST EAST 2010 WEST	EAST 2001	2002	2003	2004	2005	2006	2007	1998 2008	1999 2009	Month of survey	
2000 WEST EAST 2010	EAST 2001	2002	2003	2004	2005	2006	2007	1998 2008	1999 2009	Month of survey	
2000 WEST EAST 2010 WEST	EAST 2001	2002	2003	2004	2005	2006	2007	2008	1999 2009	Month of survey	
2000 WEST EAST 2010 WEST EAST	2001 2011 Name	2002	2003 2013 Label	2004	2005	2006	2007 2017 Survey perio	2008 2018	2009	Month of survey	Survey frequency
2000 WEST EAST 2010 WEST EAST	2001 2011	2002	2003	2004	2005	2006	2007 2017 Survey period West 01/19	2008	2009	Month of survey	
2000 WEST EAST 2010 WEST EAST	2001 2011 Name	2002	2003 2013 Label	2004	2005	2006	2007 2017 Survey period West 01/19	2008 2008 2018 2018	2009	Month of survey	Survey frequency monthly survey monthly survey
2000 WEST EAST 2010 WEST EAST No.	2001 2011 Name han_typtra	2002	2003 2013 Label type of trade	2004	2005	2006	2007 2017 Survey period West 01/19 East 01/199	2008 2018 2018 2018 2017 2018	2009 2019	Month of survey 2 digits Further information Type of trade	Survey frequency monthly survey monthly survey
2000 WEST EAST 2010 WEST EAST No. 1.4)	2001 2011 Name han_typtra	2002	2003 2013 Label type of trade	2004	2005	2006	2007 2017 Survey period West 01/19 East 01/199	2008 2018 2018 2018 2017 2018	2009 2019	Month of survey 2 digits Further information	Survey frequency monthly survey monthly survey
2000 WEST EAST 2010 WEST EAST No. 1.4) 1990 WEST 2000 WEST	2001 2011 Name han_typtra 1991 EAST	2002	2003 2013 Label type of trade	2004	2005	2006	2007 2017 Survey period West 01/19 East 01/199	2008 2008 2018 2018 2018 1998	2009 2019 2019	Month of survey 2 digits Further information Type of trade [1] = retail sale	Survey frequency monthly survey monthly survey
2000 WEST EAST 2010 WEST EAST No. 1.4) 1990 WEST 2000	2001 2011 Name han_typtra 1991 EAST	2002	2003 2013 Label type of trade	2004	2005	2006	2007 2017 Survey period West 01/19 East 01/199	2008 2008 2018 2018 2018 1998	2009 2019 2019	Month of survey 2 digits Further information Type of trade [1] = retail sale	Survey frequency monthly survey monthly survey
2000 WEST EAST 2010 WEST EAST No. 1.4) 1990 WEST 2000 WEST EAST	2001 2011 Name han_typtra 1991 EAST 2001	2002	2003 2013 Label type of trade 1993 2003	2004	2005	2006	2007 2017 Survey period West 01/19 East 01/199 1997	2008 2008 2018 2018 2018 1998 2008	2009 2019 2019 2019 2009	Month of survey 2 digits Further information Type of trade [1] = retail sale	Survey frequency monthly survey monthly survey
2000 WEST EAST 2010 WEST EAST No. 1.4) 1990 WEST 2000 WEST EAST	2001 2011 Name han_typtra 1991 EAST 2001	2002	2003 2013 Label type of trade 1993 2003	2004	2005	2006	2007 2017 Survey period West 01/19 East 01/199 1997	2008 2008 2018 2018 2018 1998 2008	2009 2019 2019 2019 2009	Month of survey 2 digits Further information Type of trade [1] = retail sale	Survey frequency monthly survey monthly survey
2000 WEST EAST 2010 WEST EAST No. 1.4) 1990 WEST 2000 WEST 2010	2001 2011 Name han_typtra 1991 EAST 2001	2002	2003 2013 Label type of trade 1993 2003	2004	2005	2006	2007 2017 Survey period West 01/19 East 01/199 1997	2008 2018 2018 2018 2018 2018 2018	2009 2019 2019 2019 2009	Month of survey 2 digits Further information Type of trade [1] = retail sale	Survey frequency monthly survey monthly survey
2000 WEST EAST 2010 WEST EAST No. 1.4) 1990 WEST 2000 WEST EAST	2001 2011 Name han_typtra 1991 EAST 2001	2002	2003 2013 Label type of trade 1993 2003	2004 2014 2014 2004	2005	2006	2007 2017 Survey period West 01/19 East 01/199 1997 2007 Survey period 2017	2008 2018 2018 2018 2018 2018 2018	2009 2019 2019 2019 2009	Month of survey 2 digits Further information Type of trade [1] = retail sale	Survey frequency monthly survey monthly survey



No.	Name		Label			Survey period				Survey frequency
han_weight			weight				West 01/19 East and We	90 to 01/200		monthly survey monthly survey
							Last and WV	cst since 02 ₁	2000	monthly survey
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information
WEST										Weight
										West 01/1990 to 01/2006
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	Weight from [1] to [99]
WEST										East and West since 02/2006
						OST				Weight from [1] to [12]
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
WEST										
OST										

No.	Name		Label				Survey perio	od	Survey frequency			
1.7)	han_westea	han_westeast		n			West 01/19	90 to 01/200)6	monthly survey		
							East and Wo	est since 02/	2006	monthly survey		
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information		
WEST										Difference between Western and Eastern survey		
	EAST											
2000	2001	2001 2002 2003		2004	2005	2005 2006		2007 2008 2009				
WEST												
EAST												
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019			
WEST												
EAST												

No.	Name		Label				Survey perio	od	Survey frequency			
1.8)	fedstaifo		federal state (ifo-code) West 01/1990 to 01/2006 East 01/1991 to 01/2006 East and West since 02/2006					monthly survey monthly survey monthly survey				
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information		
WEST	ST EAST							Federal state according to ifo-code				
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	1 "[01] Berlin West" 10 "[10] Bavaria" 2 "[02] Schleswig-Holstein" 11 "[11] Saarland" 3 "[03] Hamburg" 12 "[12] Mecklenburg-		
WEST EAST		_	_	_	_	_	_	_	_	4 "[04] Bremen" Western-Pomerania" 5 "[05] Lower Saxony" 13 "[13] Brandenburg		
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	6 "[06] Nordrhine-Westphalia" (incl. Berlin East)" 7 "[07] Rhineland-Palatinate" 14 "[14] Saxony-Anhalt" 8 "[08] Hesse" 15 "[15] Saxony"		
WEST EAST										9 "[09] Baden-Wuerttemberg" 16 "[16] Thuringia"		

No.	Name		Label				Survey perio	od	Survey frequency		
1.9)	sector_id		sector id				West 01/19	90 to 01/200)6		monthly survey
							East 01/199	1 to 01/2006	5		monthly survey
							East and We	est since 02/2	2006		monthly survey
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information	
MECT											
WEST	EAST	_				_			_		
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009		
AVECT.											
WEST EAST											
EAST											
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019		
WEST											

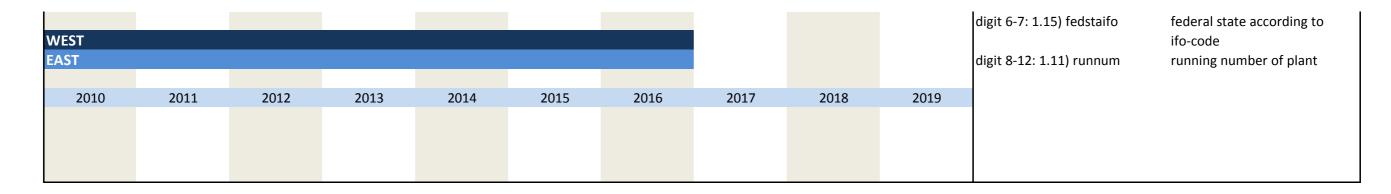
No.	Name		Label				Survey perio	od		Survey frequency
1.10)	han_id2		identification n	umber (part2)			West 01/19	90 to 01/200)6	monthly survey
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information
WEST										identification number (part2)
										2 digits
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
WEST										
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	

No.	Name		Label				Survey perio	bd		Survey frequency
1.11)	han_id3		identification n	umber (part3)			West 01/19	90 to 01/200	06	monthly survey
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information
WEST										Identification number (part3)
										2 digits
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2 digits
WEST										
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	

No.	Name		Label				Survey perio	oa		Survey frequency		
1.12)	runnum		running numbe	er of plant			West 01/19	90 to 01/200)6	monthly survey		
							East 01/199	1 to 01/2006	5	monthly survey		
							East and Wo	est since 02/	2006	monthly survey		
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information		
WEST										Running number of plant		
	EAST											
										4 digits		
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009			
NA/FOT												
WEST												
EAST												
2010	2011	2012	2012	2014	2015	2016	2017	2019	2010			
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019			
WEST												
EAST												
										·		

No.	Name		Label				Survey perio	od		Survey frequency
1.13)	idnum		firm X adress f	ile id			West 03/19 East 04/199	94 to 01/200 2 to 01/2006		monthly survey monthly survey
							East and We	est since 02/	2006	monthly survey
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information
				WEST						Firm adress file id
		EAST								- 1. 1.
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	7 digits
WEST										
EAST										
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
WEST										
EAST										

No.	Name		Label				Survey peri	od		Survey frequency		
		1.					111 1 04 46	200 : 04/200				
1.14)	han_plantn	umkt	KT information	id			· ·	990 to 01/200 98 to 01/2006			nthly survey nthly survey	
										_	. ,	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information		
WEST										Information id, composed of	F	
								EAST		KT number, 12 digits		
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	digit 1-5: 1.5) sec2	KT Nummer	



No.	Name		Label				Survey perio	od		Survey frequency
1.15)	han_plantnu	umeast	information id	for east german	y		East 01/199	91 to 06/1998		monthly survey
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information
										Information id, 11 digits, formed with sector number for East Germany
	EAST									01/1991 to 02/1992:
										digit 1-4: 1.22) sec1
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	digit 5-6: 1.15) fedstaifo digit 7-11: 1.11) runnum
										03/1992 to 06/1998 digit 1-3: 1.22) sec1, digit 4-5: 1.15) fedstaifo digit 6-10: 1.11) runnum
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	

No.	Name		Label				Survey perio	od		Surv	vey frequency
1.16)	han_plantn	umwz03	WZ03 informat	tion id			East and We	est since 02/	2006	mor	nthly survey
1000	1001	1002	1003	1004	1005	1000	1007	1000	1000	Further information	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information	
										Identification id, composed o	f
										WZ03 number, 13 digits	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	digit 1-6: 1.14) sec3	WZ03 Nummer
										digit 7-8: 1.15) fedstaifo	Bundesland entsprechend
						WEST					ifo Codierung
						EAST				digit 9-13: 1.11) runnum	Laufende Firmennummer
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019		
2010	2011	2012	2013	2014	2013	2010	2017	2018	2013		
WEST											
EAST											

No.	Name		Label				Survey perio	bc		Survey frequency
1.17)	sector_wz03	3	sector number	WZ03			West 01/19			monthly survey
							East 07/1998 to 01/2006			monthly survey
							East and We	est since 02/	2006	monthly survey
			1003 1004 1005 1006							
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information
										ifo-internal classification, which is based on the WZ2003. Further information in 5.
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	5 digits
						WEST EAST				
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
WEST										
EAST										

No.	Name		Label				Survey peri	iod		Survey frequency
1.18)	sector_ifo		KT sector numb	oer				990 to 01/200		monthly survey
							East 07/199	98 to 01/2006)	monthly survey
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information
WEST										KT sector number
								EAST		5 digits KT number
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
WEST										
EAST										
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	

No.	Name	Label	Survey period	Survey frequency
1.19)	sector_east	ifo sector number for east germany	East 01/1991 to 06/1998	monthly survey

1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information
	EAST									ifo sector number for East Germany (This is a completely independent number, meaning it is not related to the KT
										number or any other number)
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	01/1991 to 12/1991: 4 digits
										01/1992 to 06/1998: 3 digits
										since 01/1992 the following code applies:
										020 = Raw materials, unfinished goods, investment goods; 100
										= food & semiluxury food; 290 = clothes, shoeS; 690 =
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	household goods & office supplies; 790 = electronical & optical
										products, watches, clocks; 890 = vehicles, machines, office
										equipment; 990 = other sectors (in retail) or other consumption
										goods (in wholesale)>applies for retail as well as for
										wholesale, except for 990.

No.	Name		Label				Survey peri	od			Survey frequency
1.20)	sector_total sector name trade						East since 0 West since			monthly survey monthly survey	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information	
WEST											
WEST	EAST										
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009		
WEST											
EAST											
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019		
WEST EAST											
ENST											

NO.	ivame		Labei				Survey peri	00		Surve	ey trequency
1.21)	han_typequ		type of questio	nnaire			East 07/199	98 to 01/2006	5	mont	thly survey
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information	
										Tono of months and in	
								EAST		Type of questionnaire	and the com
								EASI		Differenciates which branches on the questionnaire	are snown
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	retail:	wholesale:
2000										[1] e.g.: "toys" etc.	[1] e.g.: "wood" etc.
EAST											tsl'[2] e.g.: "household goods" etc.
										[3] e.g.: "Books" etc.	[3] e.g.: "bicycles" etc.
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019		
										1	

No.		Name		Label				Survey perio	od		Survey frequency
1.22)		han_latecor	mer	N=latecomer				West 01/19	90 to 03/200)4	monthly survey
1	.990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information
NA/FCT	-										
WEST											Latecomer
											[N]
2	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
											Questionnaires that arrived at the ifo-institute after the
WEST	Γ										target date for the evaluation
2	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
_	.010	2011	2012	2013	2011	2013	2010	2017	2010	2013	

No.	Name		Label				Survey peri	od		Survey frequency
1.23)	online		online				West since	05/2007		monthly survey
							East since 0	5/2007		monthly survey
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information
WEST										Questionnaire was answered online
	EAST									
										[0] paper
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	[1] fax
										[2] online
WEST										[5] manually collected
EAST										
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
2010	2011	2012	2013	2014	2013	2010	2017	2018	2019	
WEST										

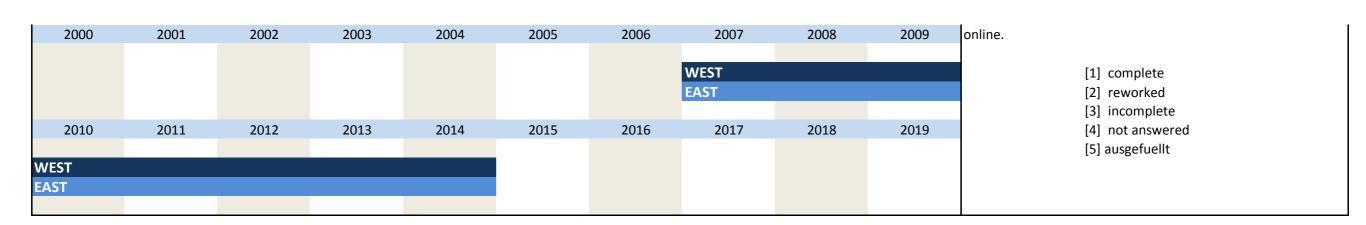
No.	Name		Label				Survey perio	bd		Survey frequency
1.24)	survey_start		survey_start				West since	07/2007		monthly survey
							East since 0	7/2007		monthly survey
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information
										Start of the survey
										Start of the sarvey
										only refers to the participants who answered the questionnaire
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	online.
							MECT.			
							WEST			
							EAST			
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
WEST										
EAST										

No.	Name		Label				Survey peri	od		Survey frequency
1.25)	survey_end		survey_end				West since			monthly survey
							East since 0	1/2005		monthly survey
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information
										End of the survey only refers to the participants who answered the questionnaire
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	online.
							WEST EAST			
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
WEST EAST										

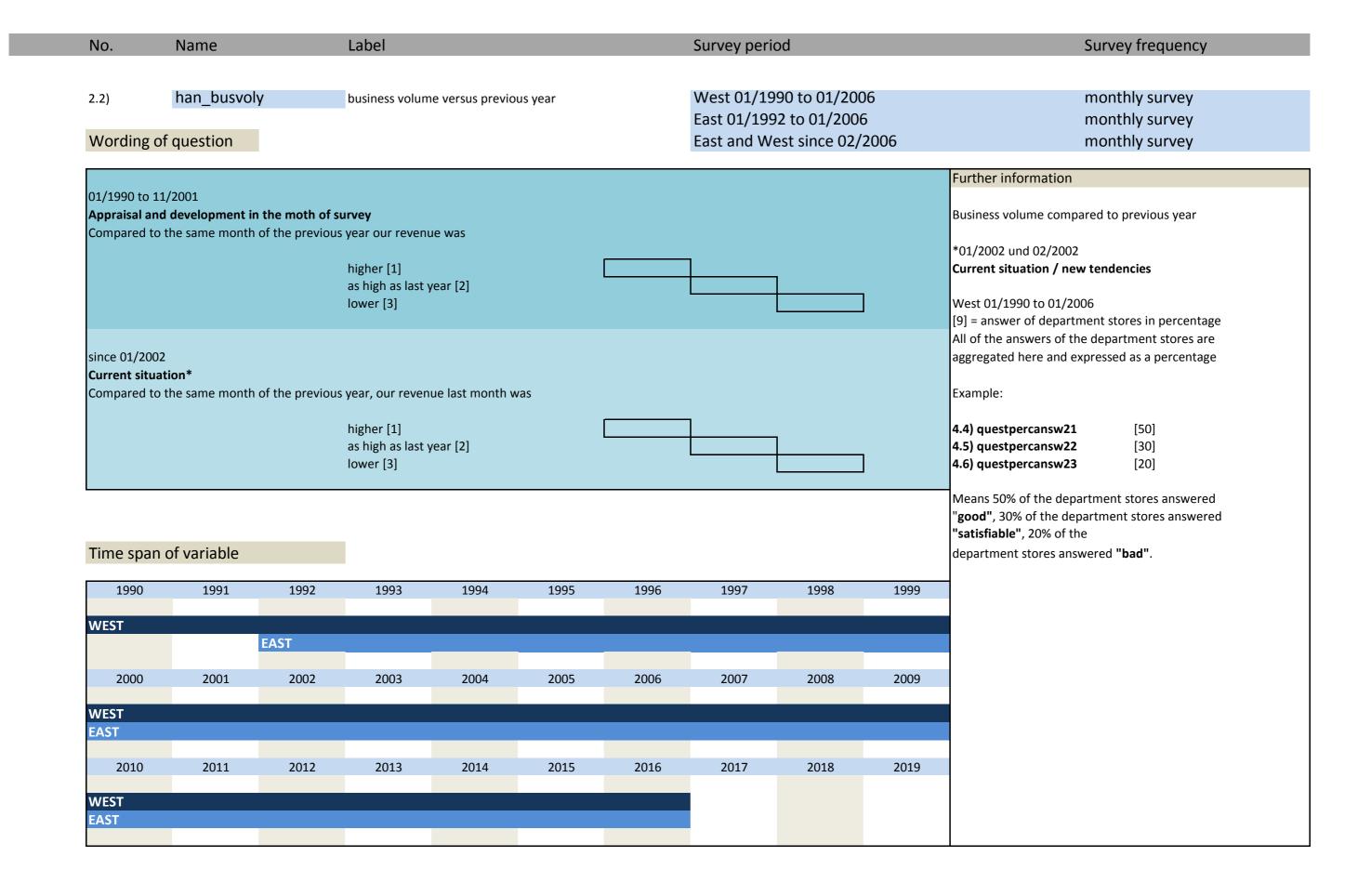
No.	Name		Label				Survey perio	od		Survey frequency
1.26)	participation	n_date	participation da	ate			West since			monthly survey
							East since 0	1/2005		monthly survey
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information
										Dankisia skian daka
										Participation date
										only refers to the participants who answered the questionnaire
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	online.
							WEST			
							EAST		_	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
WEST										
EAST										

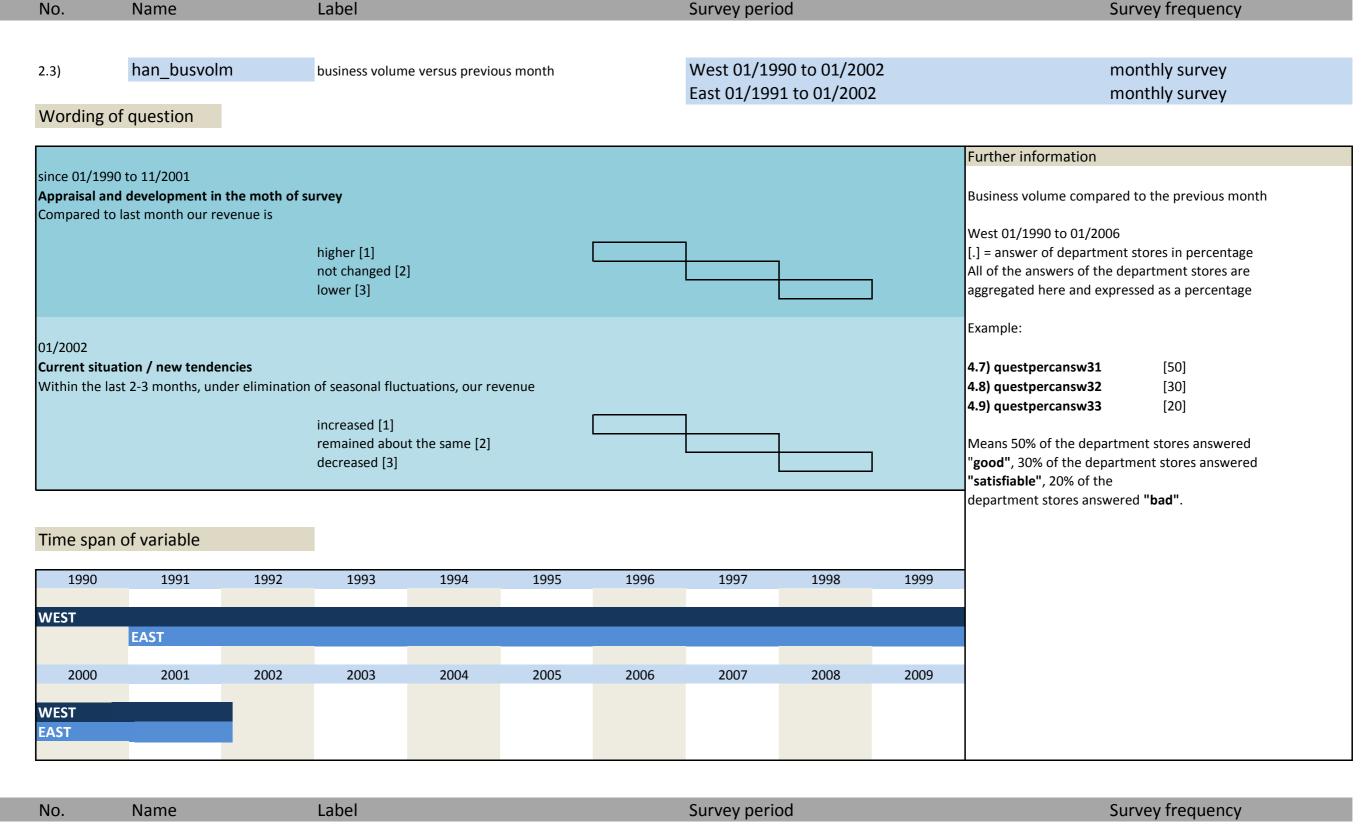
No.	Name		Label				Survey perio	bc		Survey frequency
1.27)	participation	n_hour	participation ho	our			West since	01/2005		monthly survey
							East since 0	1/2005		monthly survey
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information
										Participation hour
										only refers to the participants who answered the questionnaire
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	online.
							WEST			
							EAST			
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
WEST										
EAST										

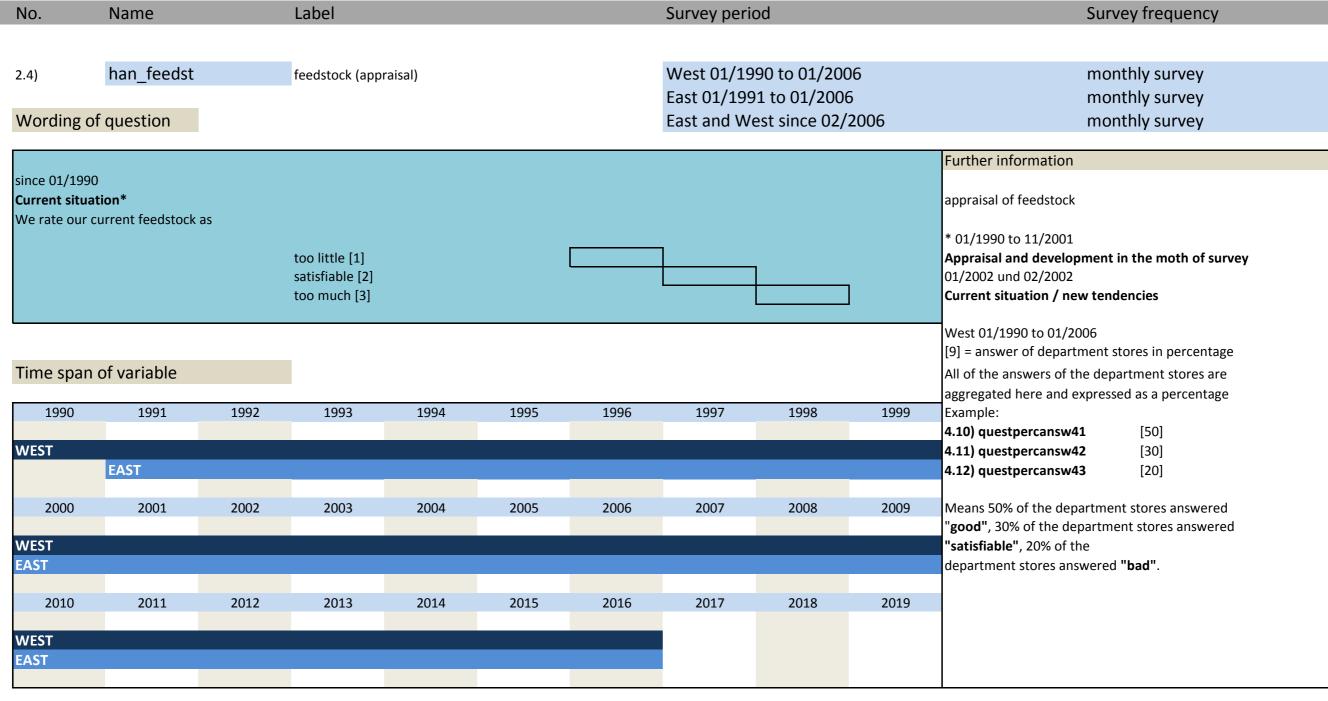
No.	Name		Label				Survey perio	od		Survey frequency
1.28)	participation_status participation status				West since 0	•		monthly survey monthly survey		
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information participation status
										only refers to the participants who answered the questionnaire

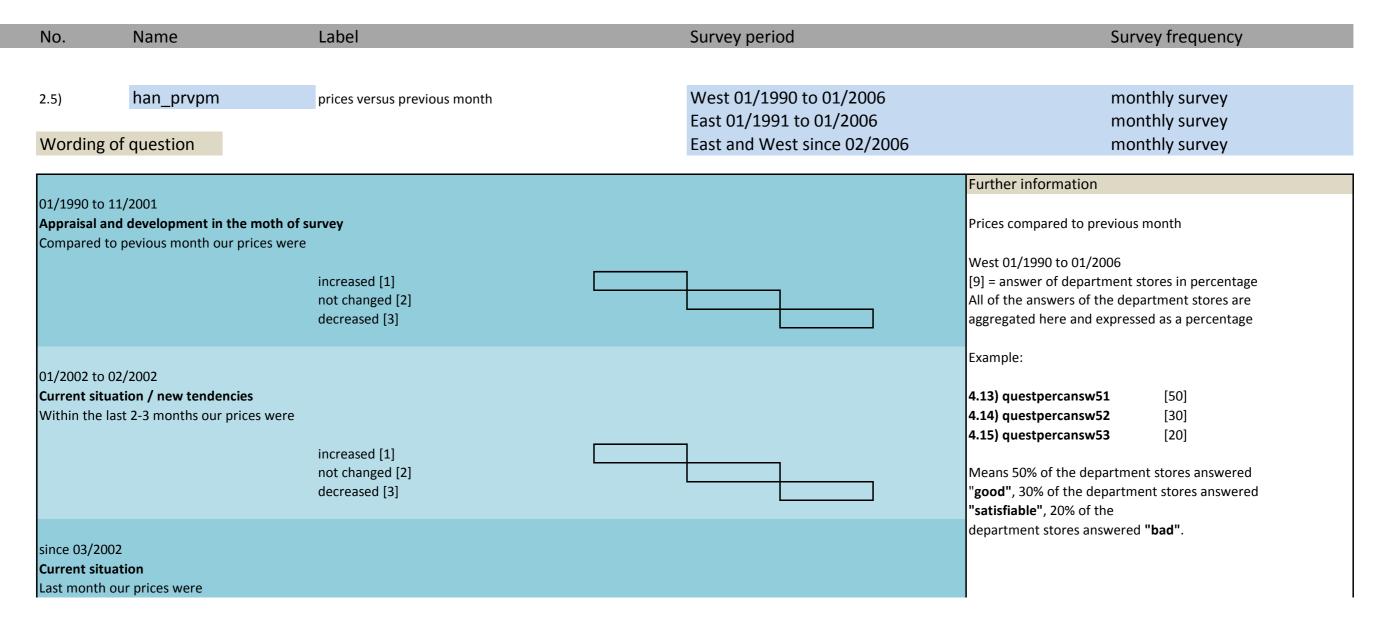


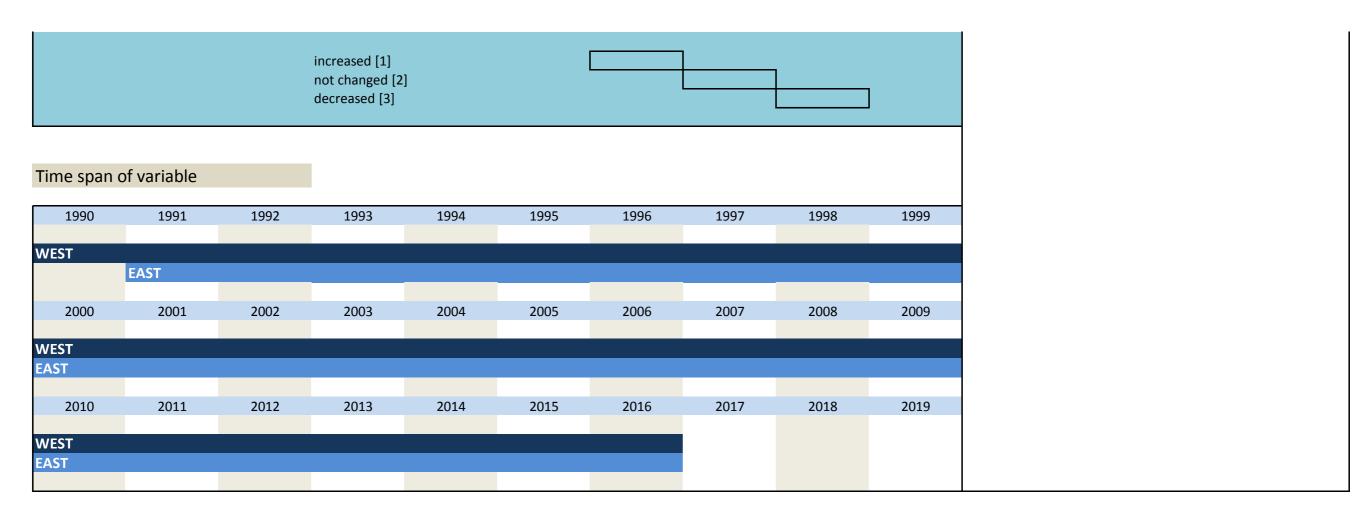
2. Standard questions No. Name Label Survey period Survey frequency West 01/1990 to 01/2006 monthly survey 2.1) han_statebus state of business (appraisal) East 01/1991 to 01/2006 monthly survey Wording of question East and West since 02/2006 monthly survey Further information 01/1990 to 11/2001 Appraisal of the state of business Appraisal and development in the moth of survey We rate our current state of business to be *01/2002 and 02/2002 good [1] Current situation / newest tendencies satisfiable) [2] West 01/1990 to 01/2006 bad [3] [9] = answer of department stores in percentage All of the answers of the department stores are since 01/2002 aggregated here and expressed as a percentage Current situation* We rate our state of business (previous month/ new tendencies) to be Example: 4.1) questpercansw11 [50] good [1] satisfiable [2] 4.2) questpercansw12 [30] bad [3] [20] 4.3) questpercansw13 Means 50% of the department stores answered "good", 30% of the department stores answered Time span of variable "satisfiable", 20% of the department stores answered "bad". 1992 1993 1994 1995 1996 1997 1998 1999 1990 1991 WEST **EAST** 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 WEST **EAST** 2015 2017 2018 2019 2010 2011 2012 2013 2014 2016 WEST **EAST**

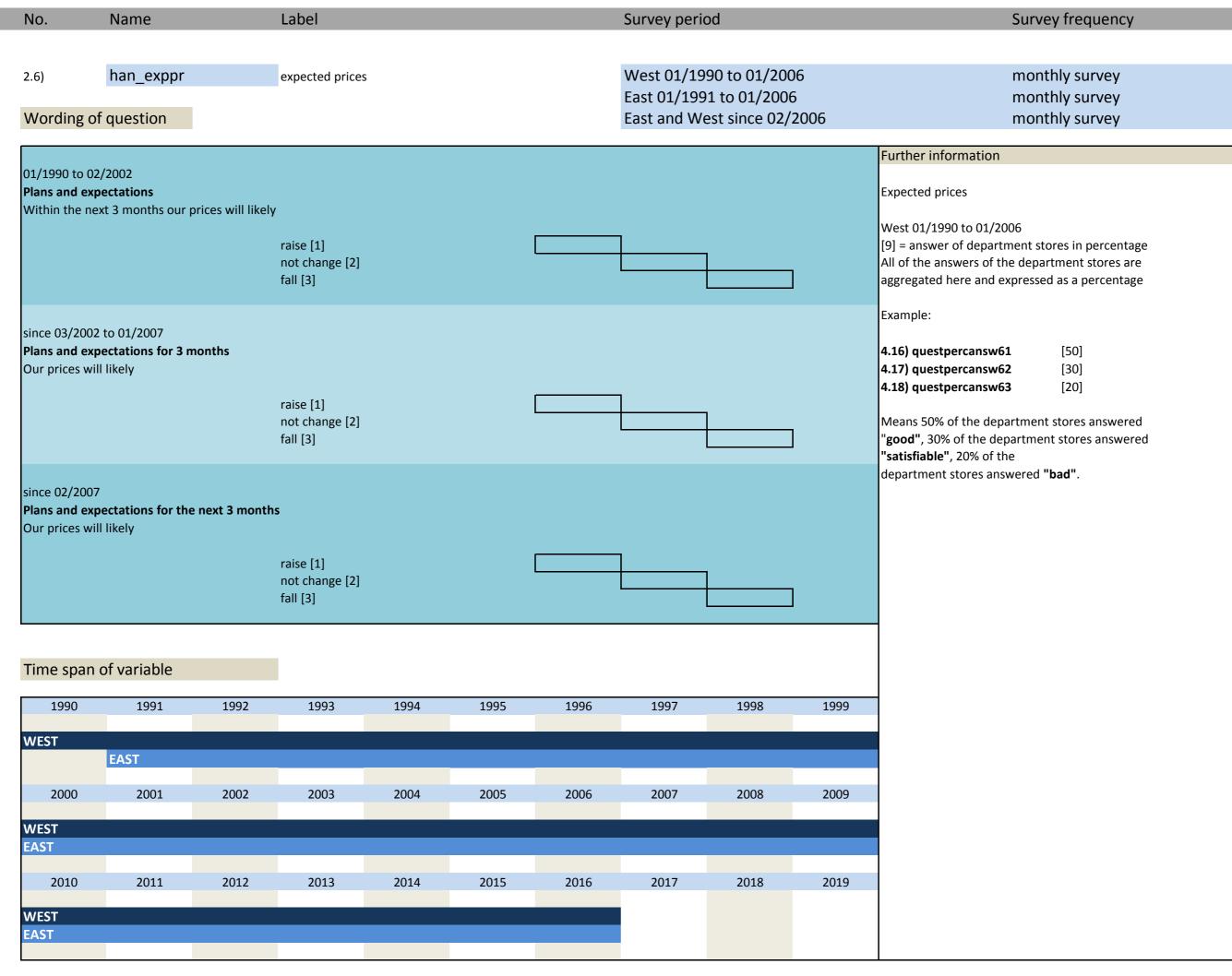


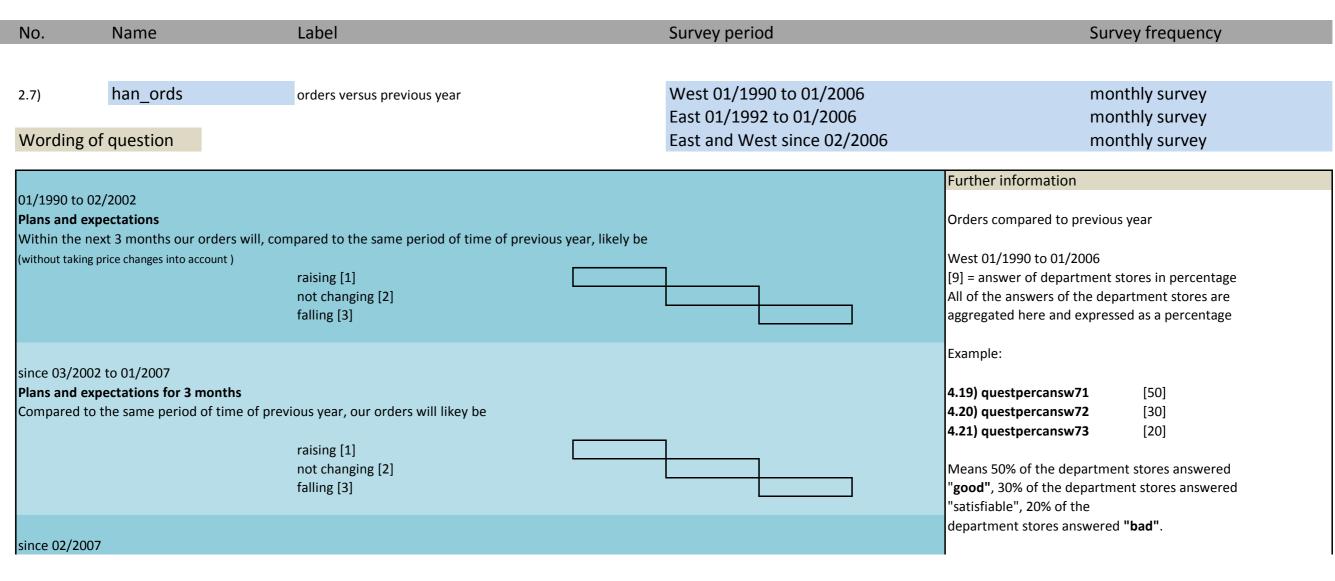


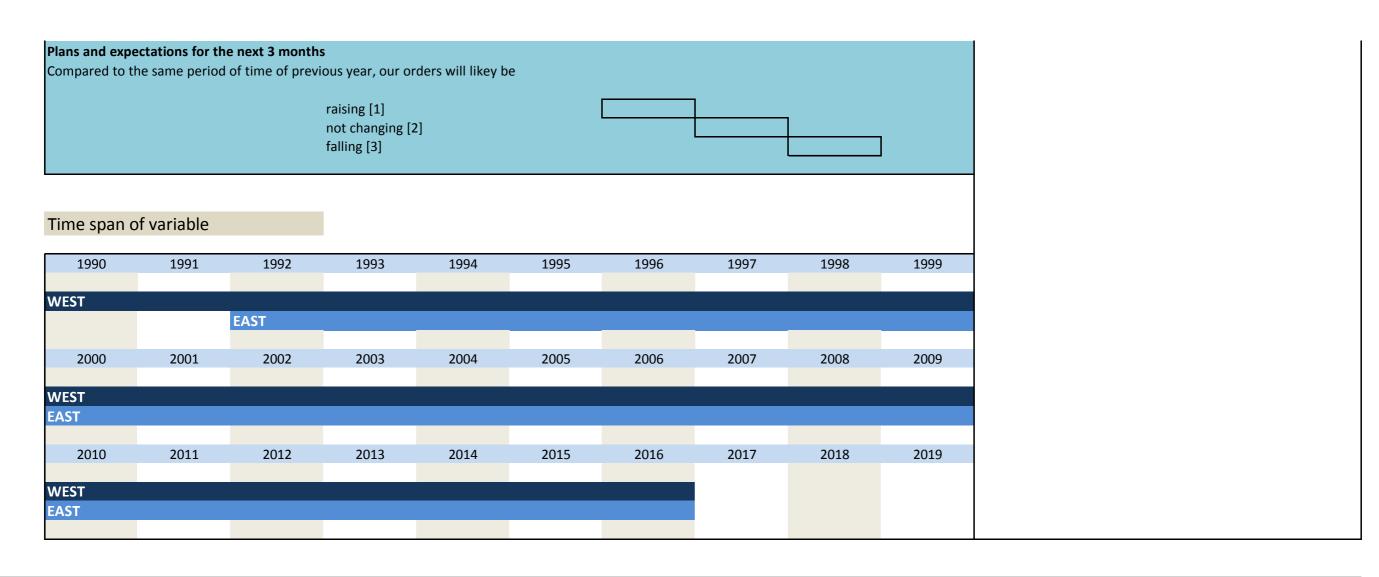






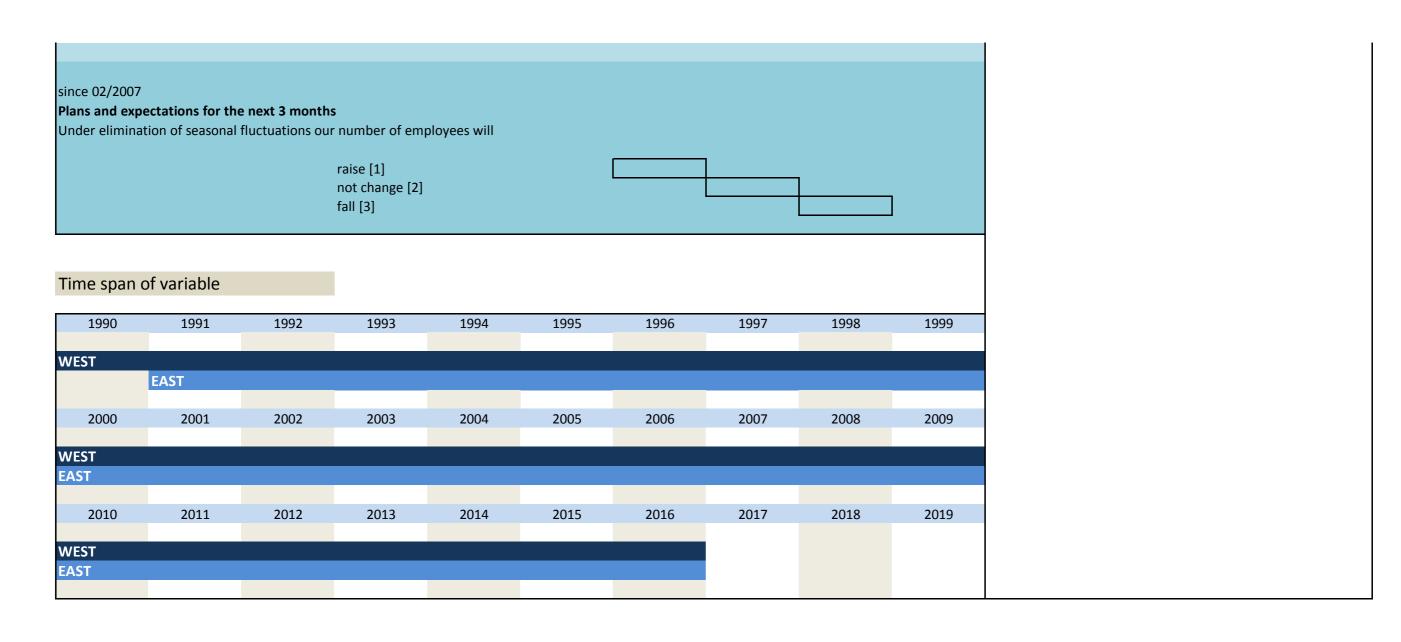






No.	Name		Label				Survey peri	od		Survey frequency
2.8) Wording o	han_comex f question	p	business develo	ppment			East 01/199	90 to 01/200 91 to 01/2006 est since 02/2		monthly survey monthly survey monthly survey
01/1990 to 02 Plans and exp Within the ne		er elimination o	of seasonal flucto more favourab not changing [2 more unfavour	le [1]	iness developm	ent will be				Further information Business development West 01/1990 to 01/2006 [9] = answer of department stores in percentage All of the answers of the department stores are aggregated here and expressed as a percentage
since 03/2002 Expectations Under elimina		fluctuations, ou	ur business devel more favourab not changing [2 more unfavour	le [1]						4.22) questpercansw81 [50] 4.23) questpercansw82 [30] 4.24) questpercansw83 [20] Means 50% of the department stores answered "good", 30% of the department stores answered "satisfiable", 20% of the
	7 for the next 6 mage ation of seasonal		ur business devel more favourab not changing [2 more unfavour	le [1]						department stores answered "bad".
Time span	of variable									
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
WEST	EAST									
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
WEST EAST										
	2011	2012	2013	2014	2015	2016	2017	2018	2019	

No.	Name	Label	Survey period	Survey frequency
2.9)	han_emplexp	expected employees	West 01/1990 to 12/1996	Mrch, Jun, Sep, Dec*
			West 03/1997 to 01/2006	monthly survey
			East 01/1991 to 01/2006	monthly survey
Wordin	g of question		East and West since 02/2006	monthly survey
			Further	er information
	0 02/2002			
	l expectations	f employees will, under elimination of seasonal		ed number of employees
vviciiii cii	e next 3 months our number o	r employees will, under emiliation of seasonal		: Apr, Jun, Sep, Dec
		raise [1]		Mrch, Jun, Sep
		not change [2]	1994: .	lan, Mrch, Jun, Sep, Dec
		fall [3]		
			was a	special question until 12/1996
	2002 to 01/2007			
	l expectations for 3 months	ns our number of employees will		
Officer em	minution of seasonal nactuation	ins our number of employees will		
		raise [1]		
		not change [2] fall [3]		



No.	Name		Label				Survey perio	od		Survey frequency
3.1) Wording of	han_empl question		employees				East von 10	0/2001 to 10 /2000 to 10/ est since 02/	/2005	annual survey, Oct annual survey, Oct* annual survey, Nov**
	iployed persons (i				nporary employ	rees)***:				Further information employees *East 2001: monthly survey **since 02/2006
										Even though the data is only inquired annually, they appear in the dataset monthly. The reason forr this is that the annual data is transmits.
Time span	of variable									Even though the data is only inquired annually, they appear in the dataset monthly.
Time span of	of variable	1992	1993	1994	1995	1996	1997	1998	1999	Even though the data is only inquired annually, they appear in the dataset monthly. The reason forr this is that the annual data is transmit to every month manually
		1992	1993	1994	1995	1996	1997	1998	1999	Even though the data is only inquired annually, they appear in the dataset monthly. The reason forr this is that the annual data is transmitted to every month manually The data of the current survey are generally
		1992	1993	1994	1995	1996	1997	1998	1999	Even though the data is only inquired annually, they appear in the dataset monthly. The reason forr this is that the annual data is transmitt to every month manually The data of the current survey are generally transmitted two to three months after the inquiry Example: for November and December 2007 the variable empl contains the value of the inquiry from November 2006. Since January 2008 the variable
1990	1991 2001									Even though the data is only inquired annually, they appear in the dataset monthly. The reason forr this is that the annual data is transmitt to every month manually The data of the current survey are generally transmitted two to three months after the inquiry Example: for November and December 2007 the variable empl contains the value of the inquiry from November 2006. Since January 2008 the variable empl contains the value of the survey from
1990	1991									Even though the data is only inquired annually, they appear in the dataset monthly. The reason forr this is that the annual data is transmitt to every month manually The data of the current survey are generally transmitted two to three months after the inquiry Example: for November and December 2007 the variable empl contains the value of the inquiry from November 2006. Since January 2008 the variable
1990	1991 2001									Even though the data is only inquired annually, they appear in the dataset monthly. The reason forr this is that the annual data is transmit to every month manually The data of the current survey are generally transmitted two to three months after the inquiry Example: for November and December 2007 the variable empl contains the value of the inquiry from November 2006. Since January 2008 the variable empl contains the value of the survey from November 2007. ***East 07/1998 to 01/2006

3.2) han_totu total turnover		West von 10/2000 to 10/2005	annual survey, Oct
		East von 10/1998 to 10/2005	annual survey, Oct
		East and West von 11/2006	annual survey, Nov
Wording of question			
			Further information
West 10/2000			Total turnover
Last year our total turnover was			Total turnover
Lust year our total tarriover was	less than 1/2 MM DM	[1]	Since October 2001:
	1/2 - 1 " "	[2]	uniform size class for Eastern and
	1 - 2 " "	[3]	Western Germany
	2 - 5 " "	[4]	
	5 - 10 " " 10 - 50 " "	[5]	This data, which is inquired once a year,
	10 - 50 " " 50 - 100 " "	[6]	is needed for weighting purposes
	more than 100 " "	[7]	
	more than 100	[0]	
East 10/1998 to 10/2000			
Last year the size range of our revenue (without sales tax) was			
	< 500 000 DM	[1]	
	DM 500 000 bivi	[1]	
	1 to < 2 M DM	[3]	
	2 to < 5 M DM	[4]	
	5 to < 10 M DM	[5]	
	10 to < 25 M DM	[6]	
	25 M DM and more	[7]	
10/2001			
10/2001			
Last business year our total turnover was (in DM):	less than 0,5 M	[1]	
			•

No.

Name

Label

Survey frequency

					0.5 - 1.0 " 1.0 - 2.0 " 2.0 - 5.0 " 5.0 - 10.0 M 10.0 - 25.0 " 25.0 - 50.0 " 50.0 - 100.0 " more than 100 f	М		[2] [3] [4] [5] [6] [7] [8]	
since 10/2003	2 to 10/2005, sinc	e 11/2006 to 11	./2008						
Last business	year our total tui	rnover was (in E	uro):		less than 0,25 M 0.25 - 0.5 " 0.5 - 1.0 " 1.0 - 2.5 " 2.5 - 5.0 M 5.0 - 12.5 " 12.5 - 25.0 " 25.0 - 50.0 " more than 50 M			[1] [2] [3] [4] [5] [6] [7] [8]	
since 11/2009	9								
Last business	year our total tui	rnover was (in E	uro):		less than 0,25 M 0.25 - 0.5 0.5 - 1.0 1.0 - 2.5 2.5 - 5.0 5.0 - 12.5 M 12.5 - 25.0 25.0 - 50.0 50.0 - 1.0 bn more than 1.0 b			[1] [2] [3] [4] [5] [6] [7] [8] [9]	
T	. (ı						
	of variable								
1990	1991	1992	1993	1994	1995	1996	1997	1998 OST	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
WEST OST	_								
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019

.3)	han_constra	ain	constraints to p	roduction			East 01/199 East and We			monthly survey Jan, Apr, Jul, Oct
Vording of	f question							·		
nce 01/1991										Further information
		onstrained								constraints to production
ur saies activ	vity is currently c	onstrained								No inquiry in May 1992
	yes [1]		7	no [2]		1				
ime span	of variable									
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
	OST									
2000	2001									
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2000	2001	2002	2003	2004	2005	2006 WEST	2007	2008	2009	
	1001	2002	2003	2004	2005		2007	2008	2009	
	2011	2002	2003	2004	2005		2007	2008	2009	
ST 2010						WEST	_	_		
OST						WEST	_	_		

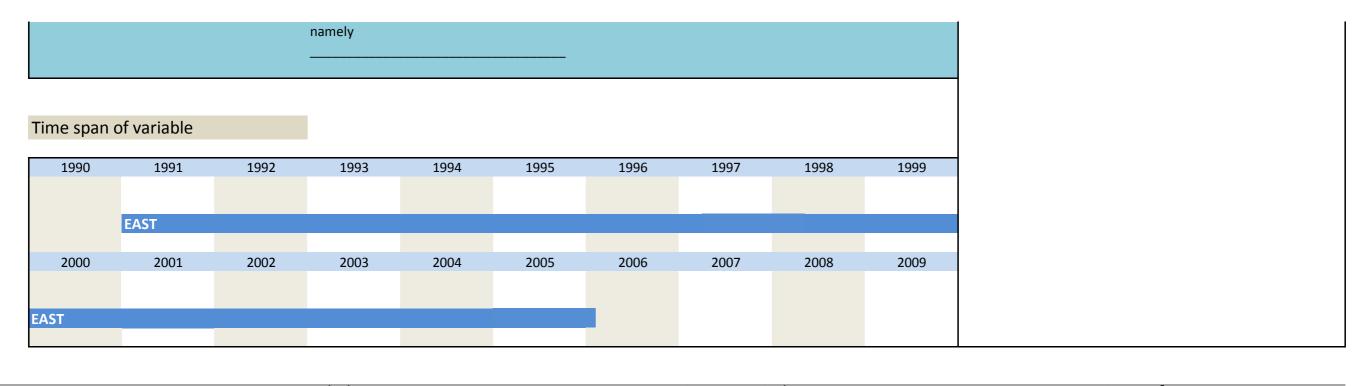
Survey frequency

No.

Name

Label

No.	Name	Label	Survey period	Survey frequency
3.4)	han_diffsup	difficulties of supply	East 01/1991 to 01/2006	monthly survey
Wording o	of question			
				Further information
Since 01/199:	1 ivity is currently constrained.			difficulties of supply
	If yes, by			No inquiry in May 1992
		difficulties of supply [1]		



Name Survey period Survey frequency No. Label han_weakdem East and West since 04/2006 Jan, Apr, Jul, Oct 3.5) weak demand Wording of question Further information since 01/1991 weak demand Our sales activity is currently constrained. If yes, by weak demand [1] Time span of variable 1992 1994 1995 1996 1997 1998 1990 1991 1993 1999 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 WEST OST 2011 2012 2013 2014 2015 2016 2017 2018 2019 2010 WEST OST

Label

No.

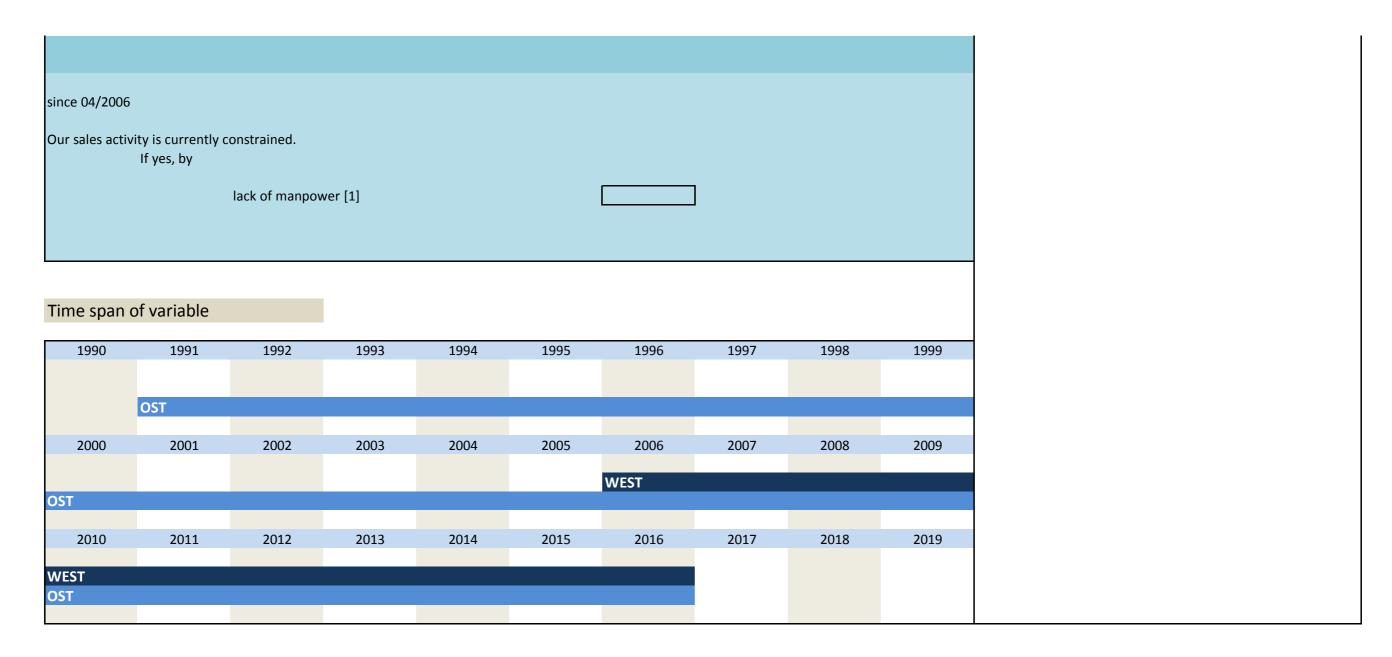
Name

2.6)	han difffin		difficulties in Co				East 01/100	11 +0 01 /2004		monthly survey
3.6)	han_difffin		difficulties in fin	ancing				01 to 01/2006		monthly survey
Mording	f augstion						East and w	est since 04/	2006	Jan, Apr, Jul, Oct
Wording o	i question									
										Further information
since 01/1991	1									liste in the second
Our sales acti	ivity is currently c	ronstrained								difficulties in financing
Our suics acti	If yes, by	onstrainea.								No inquiry in May 1992
							1			
			difficulties in fin	ancing [1]						
Time span	of variable									
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
	OST									
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
						WEST				
OST										
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
WEST										
OST										

Survey period

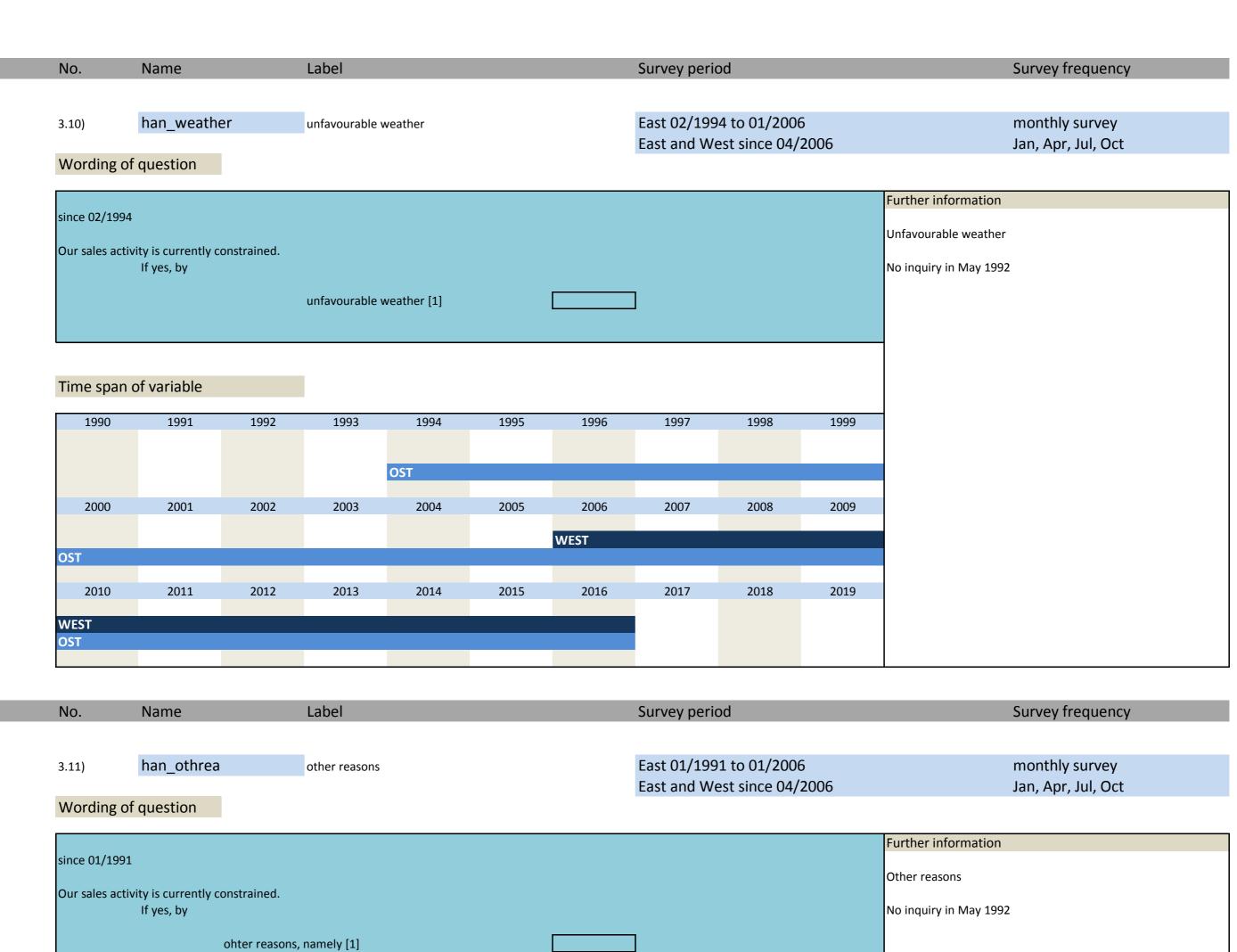
Survey frequency

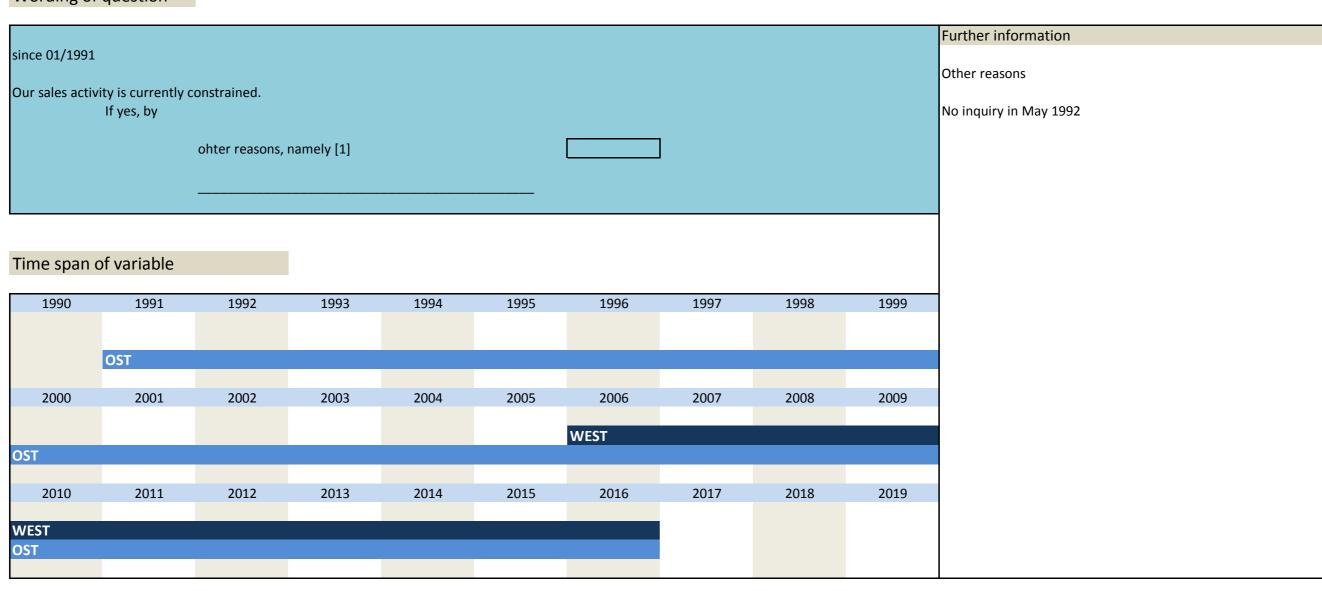
No.	Name	Label	Survey period	Survey frequency
3.7)	han_mplack	lack of manpower	East 01/1991 to 01/2006	monthly survey
			East and West since 04/2006	Jan, Apr, Jul, Oct
Wording	g of question			
			Further inf	ormation
01/1991 to	01/2006		Lack of mar	nnower
Our sales a	activity is currently constrain	ed.		,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,
	If yes, by		No inquiry i	n May 1992



	Name		Label				Survey peri	od		Survey frequency
3.8)	han_sclack		lack of spacial of	capacity			East 01/199	91 to 01/200	6	monthly survey
			•				East and W	est since 04/	2006	Jan, Apr, Jul, Oct
Wording of	f question									
										Further information
since 01/1991	1									
Our sales activ	vity is currently c	onstrained								Lack of suitable premises
Our sales acti	If yes, by	onstrainea.								
			. [4]				1			No inquiry in May 1992
		lack of suitable	premises [1]				J			
]
Time snan	of variable		ı							
Time span	of variable									
Time span	of variable	1992	1993	1994	1995	1996	1997	1998	1999	
		1992	1993	1994	1995	1996	1997	1998	1999	
	1991	1992	1993	1994	1995	1996	1997	1998	1999	
1990	1991 OST									
	1991	1992	1993 2003	1994 2004	1995 2005	1996 2006	1997 2007	1998	1999 2009	
1990	1991 OST									
1990	1991 OST					2006				
1990 2000 OST	1991 OST 2001	2002	2003	2004	2005	2006 WEST	2007	2008	2009	
1990 2000	1991 OST					2006				
1990 2000 OST 2010 WEST	1991 OST 2001	2002	2003	2004	2005	2006 WEST	2007	2008	2009	
1990 2000 OST 2010	1991 OST 2001	2002	2003	2004	2005	2006 WEST	2007	2008	2009	

No.	Name		Label				Survey perio	od		Survey frequency
3.9)	han_equip		equipment				East 01/199	1 to 01/200	5	monthly survey
								est since 04/		Jan, Apr, Jul, Oct
Wording	of question									
										Further information
since 01/199	91									
Our sales act	tivity is currently co	onstrained.								Insufficient equipment
	If yes, by									No inquiry in May 1992
		insufficient eqi	nment				1			
		vehicles, etc. [1					J			
Time spar	n of variable									
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
	OST									
	001									
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
						WEST				
OST										
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
2010	2011	2012	2013	2014	2013	2010	2017	2010	2013	
WEST										
OST										
										1





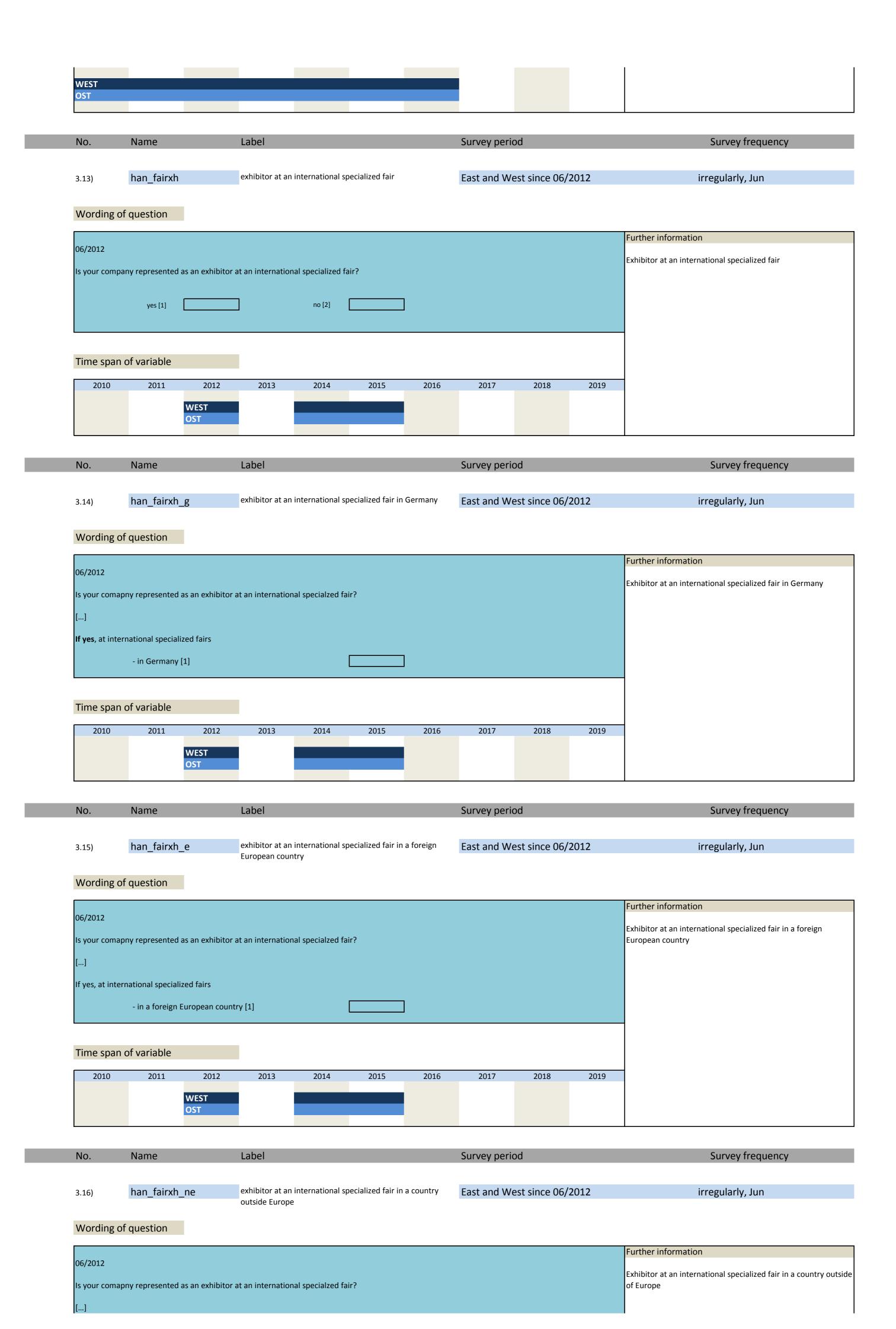
Survey frequency

Label

No.

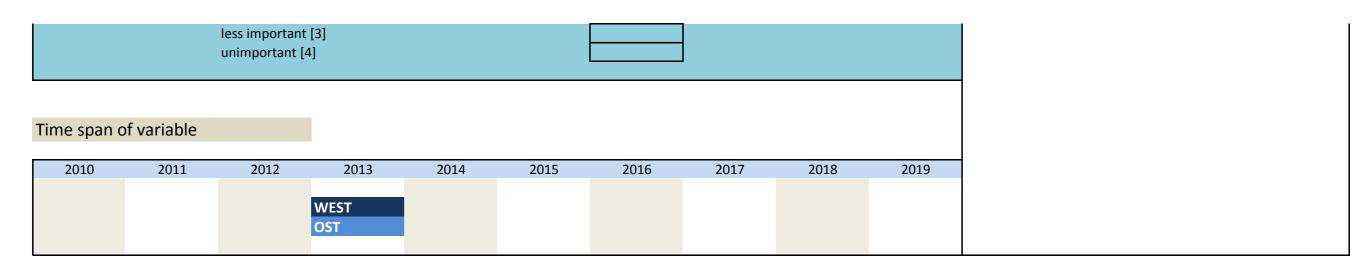
Name

)	han_credit question		credit allocation	n			East and We	03 to 08/200 est since 03/2 est since 11/2	2006	Mrch, Aug* Mrch, Aug monthly survey
e 06/2003	aluate the willin	gness of banks t accommodatin normal/usual [reserved/ restr	ng [1] 2]	businesses?						Further information Credit allocation *in 2003: June, August
ne span o	of variable	1992	1993	1994	1995	1996	1997	1998	1999	
		2002	1993 2003 WEST	1994	1995	1996	1997	1998	1999	



Time span	of variable								
2010	2011 2012 WEST OST	2013	2014	2015	2016	2017	2018	2019	
No.	Name	Label	_	_	_	Survey perio	nd.		Survey frequency
NO.	Name	Label				Survey perio	Ju		Survey frequency
3.17)	han_fairxhexp	exhibitor at an years	international spe	ecialized fair dur	ring next 2-3	East and We	est 06/2012		once
Wording o	of question								
06/2012									Further information
	oany going to be represented	l as an Exhibitor at ar	n international spe	ecialized fair du	ring the next	2-3 years?			Exhibitor at an international specialized fair during tyears
	yes [1]		no [2]						
Time span	of variable								
2010	2011 2012	2013	2014	2015	2016	2017	2018	2019	
	WEST								
	031								
No.	Name	Label				Survey perio	od		Survey frequency
					_		/		
3.18)	han_fairxhexp_g	during next 2-3	i international spe 3 years	ecialized fair in G	ermany	East and We	est 06/2012		once
Wording o	of question								
	of question								Further information
06/2012	of question bany going to be represented	as an Exhibitor at ar	n international spe	ecialized fair du	ring the next	2-3 years?			Further information Exhibitor at an international specialized fair in Germ the next 2-3 years
06/2012 Is your compa		l as an Exhibitor at ar	n international spe	ecialized fair du	ring the next	2-3 years?			Exhibitor at an international specialized fair in Germ
06/2012 Is your compa []	eany going to be represented	l as an Exhibitor at ar	n international spe	ecialized fair du	ring the next	2-3 years?			Exhibitor at an international specialized fair in Germ
06/2012 Is your compa []		l as an Exhibitor at ai	n international spe	ecialized fair du	ring the next	2-3 years?			Exhibitor at an international specialized fair in Germ
06/2012 Is your compa []	ernational specialized fairs	as an Exhibitor at an	n international spe	ecialized fair du	ring the next	2-3 years?			Exhibitor at an international specialized fair in Germ
06/2012 Is your compa [] If yes, at inter	ernational specialized fairs	l as an Exhibitor at an	n international spe	ecialized fair du	ring the next	2-3 years?			Exhibitor at an international specialized fair in Germ
06/2012 Is your compa [] If yes, at inter	ernational specialized fairs - in Germany [1]		n international spe	ecialized fair du	ring the next	2-3 years? 2017	2018		Exhibitor at an international specialized fair in Germ
O6/2012 Is your compa [] If yes, at inter Time span	ernational specialized fairs - in Germany [1]						2018		Exhibitor at an international specialized fair in Germ
O6/2012 Is your compa [] If yes, at inter Time span	ernational specialized fairs - in Germany [1] of variable 2011 2012 WEST						2018		Exhibitor at an international specialized fair in Germ
O6/2012 Is your compa [] If yes, at inter Time span	ernational specialized fairs - in Germany [1] of variable 2011 2012 WEST								Exhibitor at an international specialized fair in Germ
Time span 2010	ernational specialized fairs - in Germany [1] of variable 2011 2012 WEST OST Name	2013 Label	2014	2015	2016	2017 Survey perio	od		Exhibitor at an international specialized fair in Germ the next 2-3 years Survey frequency
o6/2012 Is your compa [] If yes, at inter 2010	ernational specialized fairs - in Germany [1] of variable 2011 2012 WEST OST	2013 Label exhibitor at an		2015	2016	2017	od		Exhibitor at an international specialized fair in Germ the next 2-3 years
O6/2012 Is your compa [] If yes, at inter 2010 No.	ernational specialized fairs - in Germany [1] of variable 2011 2012 WEST OST Name	2013 Label exhibitor at an	2014	2015	2016	2017 Survey perio	od		Exhibitor at an international specialized fair in Germ the next 2-3 years Survey frequency
O6/2012 Is your compa [] If yes, at inter 2010 No.	ernational specialized fairs - in Germany [1] of variable 2011 2012 WEST OST Name han_fairxhexp_e	2013 Label exhibitor at an	2014	2015	2016	2017 Survey perio	od	2019	Exhibitor at an international specialized fair in Germ the next 2-3 years Survey frequency once Further information
Display to the span 2010 No. 2012 Wording out to the span 2010	ernational specialized fairs - in Germany [1] of variable 2011 2012 WEST OST Name han_fairxhexp_e	Label exhibitor at an European cour	2014 n international spentry during next 2-	2015 ecialized fair in a -3 years	2016	2017 Survey period East and We	od	2019	Exhibitor at an international specialized fair in Germ the next 2-3 years Survey frequency once
Time span 2010 No. 3.19) Wording o	ernational specialized fairs - in Germany [1] n of variable 2011 2012 WEST OST Name han_fairxhexp_e	Label exhibitor at an European cour	2014 n international spentry during next 2-	2015 ecialized fair in a -3 years	2016	2017 Survey period East and We	od	2019	Exhibitor at an international specialized fair in Germ the next 2-3 years Survey frequency once Further information Exhibitor at an international specialized fair in a forest
Time span 2010 No. 3.19) Wording o	ernational specialized fairs - in Germany [1] n of variable 2011 2012 WEST OST Name han_fairxhexp_e	Label exhibitor at an European cour	2014 n international spentry during next 2-	2015 ecialized fair in a -3 years	2016	2017 Survey period East and We	od	2019	Exhibitor at an international specialized fair in Germ the next 2-3 years Survey frequency once Further information Exhibitor at an international specialized fair in a forest
Time span 2010 No. 3.19) Wording o	ernational specialized fairs - in Germany [1] of variable 2011 2012 WEST OST Name han_fairxhexp_e of question pany going to be represented	Label exhibitor at an European cour	2014 n international spentry during next 2-	2015 ecialized fair in a -3 years	2016	2017 Survey period East and We	od	2019	Exhibitor at an international specialized fair in Germ the next 2-3 years Survey frequency once Further information Exhibitor at an international specialized fair in a forest
Time span 2010 No. 3.19) Wording o	ernational specialized fairs - in Germany [1] of variable 2011 2012 WEST OST Name han_fairxhexp_e of question ernational specialized fairs	Label exhibitor at an European cour	2014 n international spentry during next 2-	2015 ecialized fair in a -3 years	2016	2017 Survey period East and We	od	2019	Exhibitor at an international specialized fair in Germ the next 2-3 years Survey frequency once Further information Exhibitor at an international specialized fair in a forest
Time span 2010 No. 3.19) Wording o 06/2012 Is your compa	ernational specialized fairs - in Germany [1] of variable 2011 2012 WEST OST Name han_fairxhexp_e of question ernational specialized fairs	Label exhibitor at an European cour	2014 n international spentry during next 2-	2015 ecialized fair in a -3 years	2016	2017 Survey period East and We	od	2019	Exhibitor at an international specialized fair in Germ the next 2-3 years Survey frequency once Further information Exhibitor at an international specialized fair in a forest
Time span 2010 No. 3.19) Wording o 06/2012 Is your compa	ernational specialized fairs - in Germany [1] n of variable 2011 2012 WEST OST Name han_fairxhexp_e of question ernational specialized fairs - in a foreign European of	Label exhibitor at an European cour as an Exhibitor at an ountry [1]	2014 n international spentry during next 2-	2015 ecialized fair in a -3 years	2016	2017 Survey period East and We	od	2019	Exhibitor at an international specialized fair in Germ the next 2-3 years Survey frequency once Further information Exhibitor at an international specialized fair in a forest

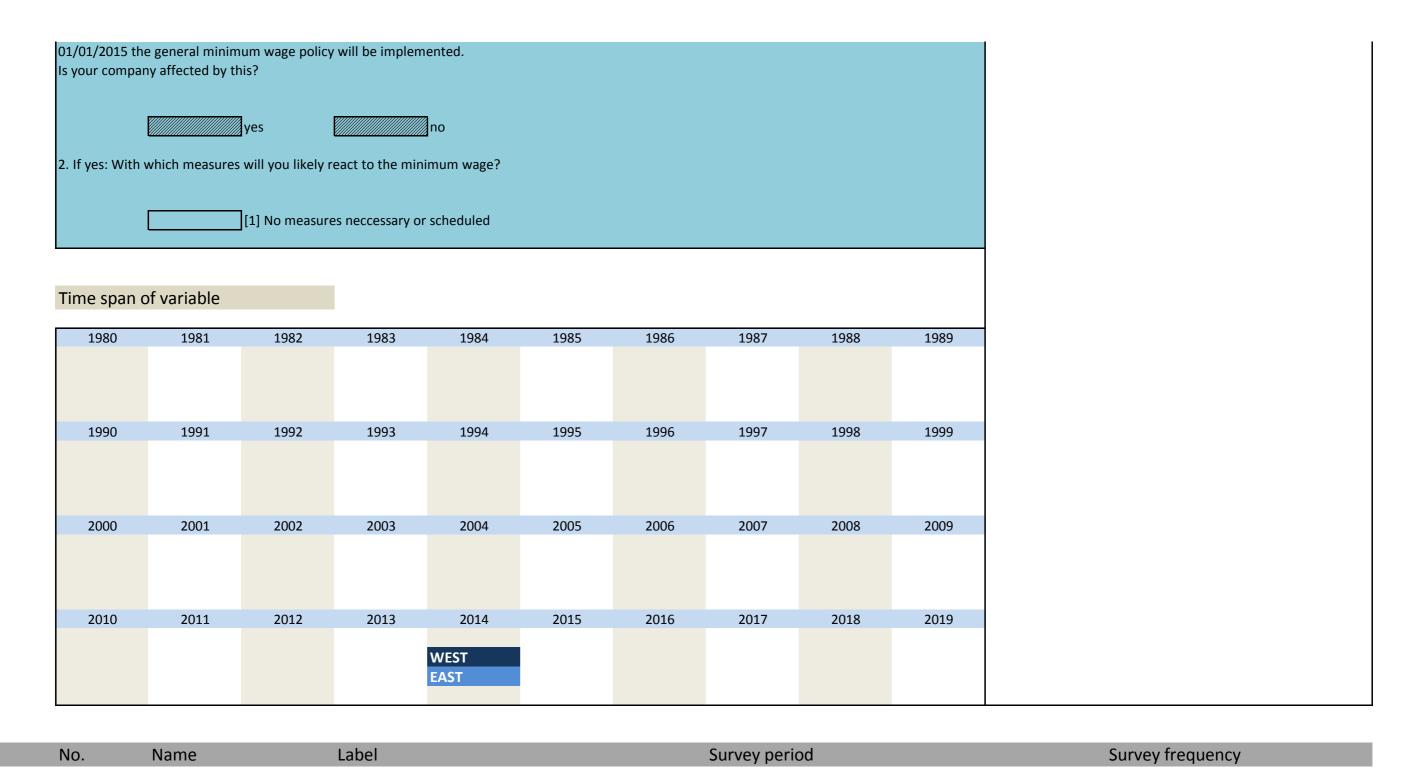
important [2]



lo.	Name		Label				Survey perio	od		Survey frequency
.24)	han_fambu	S	family busines	S			East and We	est 02/2014		once
Vording of	f question									
• • • • • • • • • • • • • • • • • • •	question									Country out in formacetion
2/2014										Further Information
) For researc	ch purposes?									
o vou envisio	on yourself as a f	amily business?								
	company whose			nately by one or	more families tl	nat are connect	ted)			
		yes[1]]no[2]						
•										
ime span	of variable									
ime span	of variable	1982	1983	1984	1985	1986	1987	1988	1989	
		1982	1983	1984	1985	1986	1987	1988	1989	
		1982	1983	1984	1985	1986	1987	1988	1989	
		1982 1992	1983 1993	1984	1985 1995	1986 1996	1987 1997	1988 1998	1989 1999	
1980	1981									
1980	1981									
1980	1981									
1980 1990	1981 1991	1992	1993	1994	1995	1996	1997	1998	1999	
1980 1990	1981 1991	1992	1993 2003	1994	1995	1996	1997 2007	1998	1999 2009	
1980 1990	1981 1991	1992	1993	1994	1995	1996	1997	1998	1999	
1980 1990 2000	1981 1991 2001	1992 2002	1993 2003	1994 2004	1995 2005	1996 2006	1997 2007	1998 2008	1999 2009	

No.	Name		Label				Survey perio	od		Survey frequency
3.25)	han_minim1	L	minimum wag	e q1			East and We	est 11/2014		once
Wording of	question									
Wording or	question									
11/2014										Further information
	the general mini any affected by t		licy will be imple	emented.						
,	,									
		yes[1]		no[2]						
				-						
Time span o	of variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2004	2002	2000	2004	2005	2005	2007	2000	2000	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
				WEST						
				EAST						
										<u> </u>

No.	Name	Label	Survey period	Survey frequency
3.26)	han_minim2	minimum wage q2	East and West 11/2014	once
Wording	of question			
wording	of question			
11/2014				Further information
11/2014				



			_0.00.				our roy point			
3.27)	han_minim3		minimum wage	e q3			East and We	est 11/2014		once
Wording of	auestion									
Wording or	question									
11/2014										Further information
			معروا معرن و ما النب	anta d						
	e general minimumy affected by this		wiii be impiem	entea.						
	у	es		no						
2. If yes: With w	vhich measures w	vill you likely re	eact to the mini	mum wage?						
	[:	1] personnel cu	uts							
Time span o	t variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
				WEST EAST						

NO.	Name	Label	Survey period	Survey frequency
3.28)	han_minim4	minimum wage q4	East and West 11/2014	once
Wording of	question			
				Further information
11/2014				
	e general minimum wage polic	y will be implemented.		
is your compa	ny affected by this?			
	yes	no		
2. If yes: With	which measures will you likely	react to the minimum wage?		
	[1] reduction o	of working hours		
Time span	of variable			

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1300	1301	1302	1303	1304	1903	1300	1307	1300	1303
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	WEST EAST	2015	2016	2017	2018	2019

	Name		Label				Survey period	l		Survey frequency
29)	han_minim5	5	minimum wage	e q5			East and Wes	t 11/2014		once
ording of	fquestion									
										Further information
/2014										
	ne general minim iny affected by th		will be implem	ented.						
your compa	iny arrected by th	15:								
		yes		no						
If yes: With	which measures	will you likely r	eact to the min	imum wage?						
,		,, .								
		[1] increase in ¡	prices							
ma snan	of variable									
me span										
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1980		1982	1983	1984	1985	1986	1987	1988	1989	
	1981									
1980		1982	1983 1993	1984	1985 1995	1986	1987	1988	1989 1999	
	1981									
1990	1981 1991	1992	1993	1994	1995	1996	1997	1998	1999	
	1981									
1990	1981 1991	1992	1993	1994	1995	1996	1997	1998	1999	
1990	1981 1991 2001	1992 2002	1993 2003	1994 2004	1995 2005	1996 2006	1997 2007	1998	1999 2009	
1990	1981 1991	1992	1993	2004	1995	1996	1997	1998	1999	
1990	1981 1991 2001	1992 2002	1993 2003	1994 2004	1995 2005	1996 2006	1997 2007	1998	1999 2009	

No.	Name		Label				Survey perio	od		Survey frequency
3.30)	han_minim6	õ	minimum wage	q6			East and We	est 11/2014		once
Wording	g of question									
11/2014										Further information
01/01/201	5 the general minim npany affected by th		/ will be impleme	ented.						
2. If yes: W	/ith which measures	yes will you likely r		no mum wage?						
		[1] reduction o	of investment							
Time spa	an of variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	

		WEST		
	•			
No.	Name	Label	Survey period	Survey frequency
3.31)	han_minim7	minimum wage q7	East and West 11/2014	once
Wording	of question			
				Further information
11/2014 01/01/2015 Is your com	the general minimum wage popany affected by this?	olicy will be implemented.		
	yes	no		
2. If yes: Wi	th which measures will you like	ely react to the minimum wage?		
	[1] reduction	on of special payments		
Time spa	n of variable			

[1] other

WEST EAST

No	Namo	Label	Survey period	Survey frequency
No.	Name	Labei	Survey period	Survey frequency
3.32)	han_minim8	minimum wage q8	East and West 11/2014	once
11/2014				Further information
	g of question			
11/2014				
01/01/201	5 the general minimum wage	e policy will be implemented.		
Is your com	npany affected by this?			
	yes	no		
2. If yes: W	ith which measures will you	likely react to the minimum wage?		

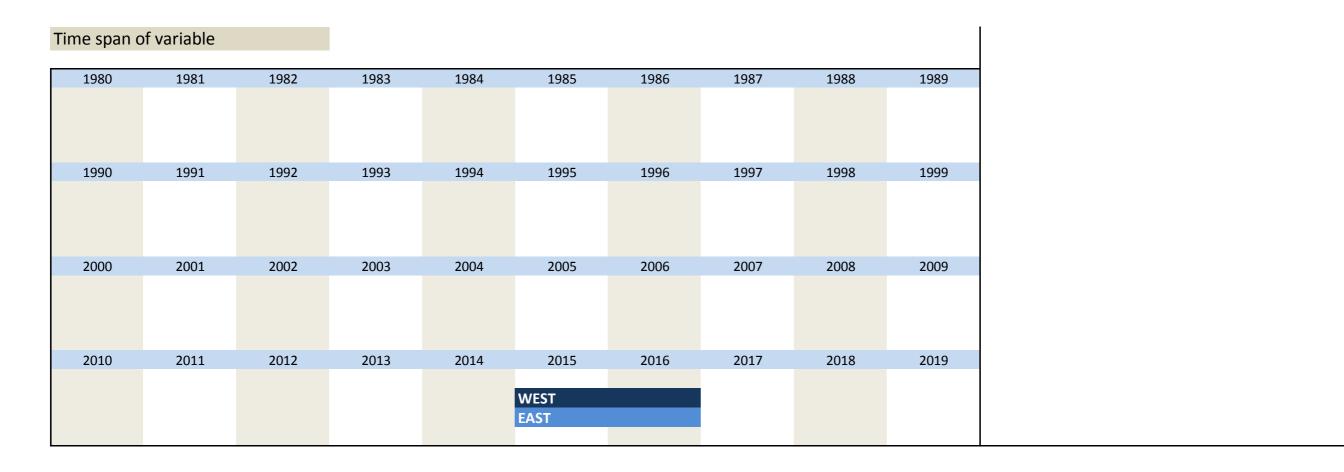
Time span of variable WEST EAST

No.	Name	Label	Survey period	Survey frequency
3.33)	han_turnexp	expected turnover this year	East and West since 05/2015	
Wording	g of question			
05/2015			Fu	urther information

	nents and revenue pared to last year our total revenue this year will likely increase [1] not change [2]									
	decrease [3]									
Time span	of variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
					WEST EAST					

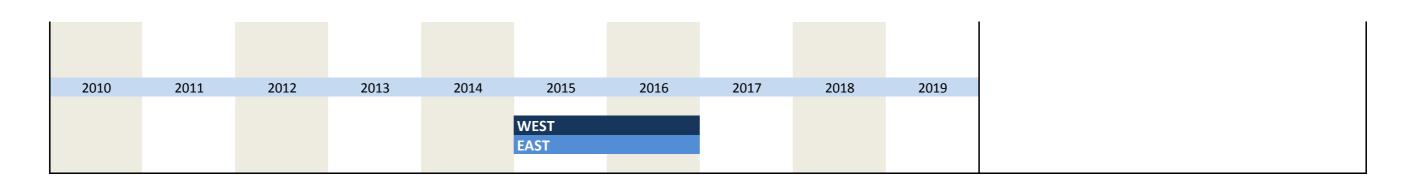
No.	Name		Label				Survey perio	od		Survey frequency
3.34)	han_invest_l	j	total investmer	nt last year			East and We	est since 05,	/2015	
Wording of	question									
										Further information
05/2015										
Investments a 1) Last year (20	nd revenue DYY* compared to	o 20WW**) our	r investments w	ere						
		To	otal investment	ts						*20YY means last year e.g.: If the question was posed in 2015: 20YY=2014
	increased [1]	[2011-2014
	not changed [2]	[*20WW means two years ago
	decreased [3]	[e.g.: If the question was posed in 2015: 20WW=2013
Time span o	of variable	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
					WEST EAST					

No.	Name	Label	Survey period	Survey frequency
3.35)	han_invcon_lj	investment in construction last year	East and West since 05/2015	
Wording of	question			
05/2015				Further information
Investments a 1) Last year (2)	OYY* compared to 20WW**) or compared to 20WW**) or compared to 20WW**) or compared to 20WW**) or compared to 20WW**)	Total investments, ereof in: construction		*20YY means last year e.g.: If the question was posed in 2015: 20YY=2014 *20WW means two years ago
	not changed [2] decreased [3]			e.g.: If the question was posed in 2015: 20WW=2013



No.	Name	l	_abel				Survey perio	od		Survey frequency
3.36)	han_inveq_l	j i	nvestment in e	quipment last	year		East and We	est since 05,	/2015	
Wording of										
wording of	question									
05/2015										Further information
Investments a	nd revenue									
	OYY* compared to	o 20WW**) our	investments we	ere						*20YY means last year
			tal investments eof in: equipme							e.g.: If the question was posed in 2015: 20YY=2014
	increased [1]									
	not changed [2]									*20WW means two years ago e.g.: If the question was posed in 2015:
	decreased [3]	Г								20WW=2013
Time span	of variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2000	2001	2002	2003	2004	2003	2000	2007	2000	2003	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
					WEST					
					EAST					
										<u>I</u>

No.	Name		Label				Survey perio	od		Survey frequency
	han invest	J:	total investmen	t this year			Fact and MA		/2045	
3.37)	han_invest_d	גו	total investmen	t tills year			East and We	est since 05/	2015	
Wording of	question									
- /										Further information
05/2015										
nvestments a I) In the curre	nd revenue nt year (20XX* co	mpared to 20'	YY**) our investr	nents will likely						
,	7,55 (5 5 5 5									*20XX means current year
		7	Total investment	S						e.g.: If the question was posed in 2015: 20XX=2015
	increase [1]									
	not change [2]									**20YY means last year
	decrease [3]									e.g.: If the question was posed in 2015: 20YY=2014
	uco. cuse [5]									
Γime span o	of variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	



No.	Name		Label				Survey perio	od		Survey frequency
3.38) Wording of	han_invcon_	dj	investment in c	onstruction th	is year		East and We	est since 05/	2 015	
										Further information
05/2015										Turther information
Investments ar 1) In the currer	nd revenue nt year (20XX* co		'Y**) our investr		у					*20XX means current year e.g.: If the question was posed in 2015:
			eof in: construc							20XX=2015
	increase [1] not change [2]	 								**20YY means last year e.g.: If the question was posed in 2015: 20YY=2014
	decrease [3]									
Time span o	of variable 1981	1982	1983	1984	1985	1986	1987	1988	1989	
1000	1001	1002	1003	1004	1005	1000	1007	1000	1000	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015 WEST EAST	2016	2017	2018	2019	
No.	Name		Label				Survey perio	od		Survey frequency

0.	Name		Label				Survey perio	od		Survey frequency
39)	han_inveq_dj		investment in e	quipment this	year		East and Wo	est since 05/	/2015	
ording of	f question									
/2015										Further information
	and revenue ent year (20XX* cor		YY**) our investr		<i>(</i>					*20XX means current year e.g.: If the question was posed in 2015:
		the	ereof in: equipm	ent						20XX=2015
	increase [1]									**20YY means last year
	not change [2]									e.g.: If the question was posed in 2015: 20YY=2014
	decrease [3]									
	of variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	

3.40)	han_invest_	_nj	total investmer	nt next year			East and We	est since 11,	/2015	
Wording	of question									
11/2015										Further information
	s and revenue									
	xt year (20ZZ* com									*20ZZ means next year e.g.: If the question was posed in 2015:
	. [4]		Total investment	is 1						20ZZ=2016
	increase [1]									**20XX means current year
	not change [2] decrease [3]									e.g.: If the question was posed in 2015: 20XX=2015
	ueciease [5]									
Time spai	n of variable		ı							
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
					WEST EAST					
										. I
No.	Name		Label				Survey perio	od		Survey frequency
3.41)	han_invcon	_nj	investment in c	construction ne	xt year		East and We	est since 11,	/2015	
Wording	of question									
										Further information
05/2015										
Investment	s and revenue									

1) In the next year (20ZZ* compared to 20XX**) our investments will likely *20ZZ means next year e.g.: If the question was posed in 2015: 20ZZ=2016 Total investments, thereof in: construction increase [1] **20XX means current year e.g.: If the question was posed in 2015: not change [2] 20XX=2015 decrease [3] Time span of variable WEST EAST

No.	Name	Label	Survey period	Survey frequency
3.42)	han_inveq_nj	investment in equipment next year	East and West since 11/2015	
Wording	g of question			
vvorani	6 or question			
05/2015				Further information
Investmen	nts and revenue			
		20XX**) our investments will likely		
		Total investments,		*20ZZ means next year e.g.: If the question was posed in 2015:
		thereof in: equipment		20ZZ=2016
	increase [1]			

	not change [2] decrease [3]]						**20XX means current year e.g.: If the question was posed in 2015: 20XX=2015
Time span	of variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
					WEST EAST					

0.	Name		Label				Survey perio	od		Survey frequency
13)	han_ref1		refugees questi	on 1			East and We	est 10/2015		once
ording of	question									
12045										Further Information
/2015										
How large do	you assess the	potential of asy	/lum seekers to	be employed ir	n the following p	ositions?				
			[1] small		[2] large					
	trainees									
me span o	of variable									
1000	1001	1002	1002	1004	1005	1000	1007	1000	1000	
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1980	1981 1991	1982	1983 1993	1984	1985 1995	1986 1996	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
1990	1991 2001	1992 2002	1993 2003	1994 2004	1995 2005	1996 2006	1997 2007	1998 2008	1999 2009	

Survey period Survey frequency han_ref2 refugees question 2 East and West 10/2015 once 3.44) Wording of question Further Information 10/2015 1. How large do you assess the potential of asylum seekers to be employed in the following positions? [2] large [1] small unskilled aid workers Time span of variable

Label

No.

Name

No.	Name		Label				Survey perio	od		Survey frequency
3.45)	han_ref3		refugees quest	tion 3			East and We	est 10/2015		once
	f question		0 1				Lust and We	.50 10/2015		Office
	, quiecuie									Further Information
10/2015										
1. How large	do you assess the	potential of as		be employed i		ositions?				
	skilled workers		[1] small	1	[2] large	ı				
	skilled workers			J						
Time span	of variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
1330	1331	1332	1935	133 1	1333	1330	2337	1330	1333	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
					WEST EAST					
No.	Name		Label				Survey perio	od		Survey frequency
3.46)	han_ref4		refugees quest	tion 4			East and We	est 10/2015		once
3.46) Wording o	han_ref4		refugees quest	tion 4			East and We	est 10/2015		once
Wording o			refugees quest	tion 4			East and We	est 10/2015		once Further Information
Wording o	f question	potential of as			in the following p	ositions?	East and We	est 10/2015		
Wording o		potential of as			in the following p	ositions?	East and We	est 10/2015		
Wording o	f question		sylum seekers to			ositions?	East and We	est 10/2015		
Wording o	of question do you assess the		sylum seekers to			ositions?	East and We	est 10/2015		
Wording of 10/2015 1. How large	of question do you assess the		sylum seekers to			ositions?	East and We	est 10/2015		
Wording of 10/2015 1. How large	do you assess the		sylum seekers to			ositions?	East and We	1988	1989	
Wording of 10/2015 1. How large Time span	do you assess the leading position	าร	sylum seekers to [1] small	be employed i	[2] large					
Wording of 10/2015 1. How large Time span	do you assess the leading position	าร	sylum seekers to [1] small	be employed i	[2] large					
Wording of 10/2015 1. How large Time span 1980	do you assess the leading position of variable 1981	1982	sylum seekers to [1] small 1983	be employed i	[2] large	1986	1987	1988	1989	
Wording of 10/2015 1. How large Time span 1980	do you assess the leading position of variable 1981	1982	sylum seekers to [1] small 1983	be employed i	[2] large	1986	1987	1988	1989	
Wording of 10/2015 1. How large Time span 1980	do you assess the leading position of variable 1981	1982 1992	sylum seekers to [1] small 1983	be employed i	[2] large	1986	1987	1988	1989	
10/2015 1. How large Time span 1980 2000	do you assess the leading position of variable 1981 2001	1982 1992 2002	sylum seekers to [1] small 1983 1993	be employed i	[2] large 1985 1995 2005	1986 1996 2006	1987	1988	1989	
Wording of 10/2015 1. How large Time span 1980	do you assess the leading position of variable 1981	1982 1992	sylum seekers to [1] small 1983	be employed i	[2] large 1985 1995 2005 WEST	1986	1987	1988	1989	
10/2015 1. How large Time span 1980 2000	do you assess the leading position of variable 1981 2001	1982 1992 2002	sylum seekers to [1] small 1983 1993	be employed i	[2] large 1985 1995 2005	1986 1996 2006	1987	1988	1989	
Wording of 10/2015 1. How large Time span 1980 2000	do you assess the leading position of variable 1981 2001 2011	1982 1992 2002	1983 1993 2003	be employed i	[2] large 1985 1995 2005 WEST	1986 1996 2006	1987 1997 2007	1988 1998 2008	1989	Further Information
10/2015 1. How large Time span 1980 2000	do you assess the leading position of variable 1981 2001 2011 Name	1982 1992 2002	sylum seekers to [1] small 1983 1993	be employed i	[2] large 1985 1995 2005 WEST	1986 1996 2006	1987	1988 1998 2008	1989	
Wording of 10/2015 1. How large Time span 1980 2000 2010 No.	do you assess the leading position of variable 1981 2001 2011 Name han_ref5	1982 1992 2002	1983 1993 2003	be employed i	[2] large 1985 1995 2005 WEST	1986 1996 2006	1987 1997 2007	1988 1998 2008	1989	Further Information
Wording of 10/2015 1. How large Time span 1980 2000 2010 No.	do you assess the leading position of variable 1981 2001 2011 Name	1982 1992 2002	1983 1993 2003 Label	be employed i	[2] large 1985 1995 2005 WEST	1986 1996 2006	1987 1997 2007 2017	1988 1998 2008	1989	Further Information Survey frequency once
Wording of 10/2015 1. How large Time span 1980 2000 2010 No.	do you assess the leading position of variable 1981 2001 2011 Name han_ref5	1982 1992 2002	1983 1993 2003 Label	be employed i	[2] large 1985 1995 2005 WEST	1986 1996 2006	1987 1997 2007 2017	1988 1998 2008	1989	Further Information Survey frequency
Wording of 10/2015 1. How large Time span 1980 2000 2010 No. 3.47) Wording of 10/2015	do you assess the leading position of variable 1981 2001 2011 Name han_ref5	1982 1992 2002	1983 1993 2003 Label refugees quest	be employed i	1985 1995 2005 2015 WEST EAST	1986 1996 2006	1987 1997 2007 2017	1988 1998 2008	1989	Further Information Survey frequency once
Wording of 10/2015 1. How large Time span 1980 2000 2010 No. 3.47) Wording of 10/2015	do you assess the leading position of variable 1981 2001 2011 Name han_ref5 of question	1982 1992 2002	1983 1993 2003 Label refugees quest	be employed i	1985 1995 2005 2015 WEST EAST	1986 1996 2006	1987 1997 2007 2017	1988 1998 2008	1989	Further Information Survey frequency once

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1000	1001	1002	1002	1004	1005	1000	1007	1000	1000
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
					WEST				
					EAST				

No.	Name		Label				Survey perio	bc		Survey frequency
3.48)	han_ref6		refugees questi	on 6			East and W	est 10/2015		once
Wording of	question									
										Further Information
10/2015										
2. how much o	of an obstacle to	employing asyl	um seekers do yo	ou consider the	e following factor	rs to be in you	r branch:			
			[1] little		[2] much					
	labor law-relate	ed provisions								
Time span o	of variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
					WEST					
					EAST					

49)	han_ref7		refugees questi	on 7			East and We	est 10/2015		once
								•		
voraing o	f question									
0/2015										Further Information
	-fh-tl- t-				- f-lli ft-		haran aha			
now much	of an obstacle to	employing asyl	um seekers ao y	ou consider th	e following facto	rs to be in your	brancn:			
				[1] little		[2] much				
	unfit level of qu	ualification]			
imo cnan	of variable		ı							
ime span	OI Variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
					WEST					
					EAST					
										<u> </u>

No.

No.

Name

Name

Label

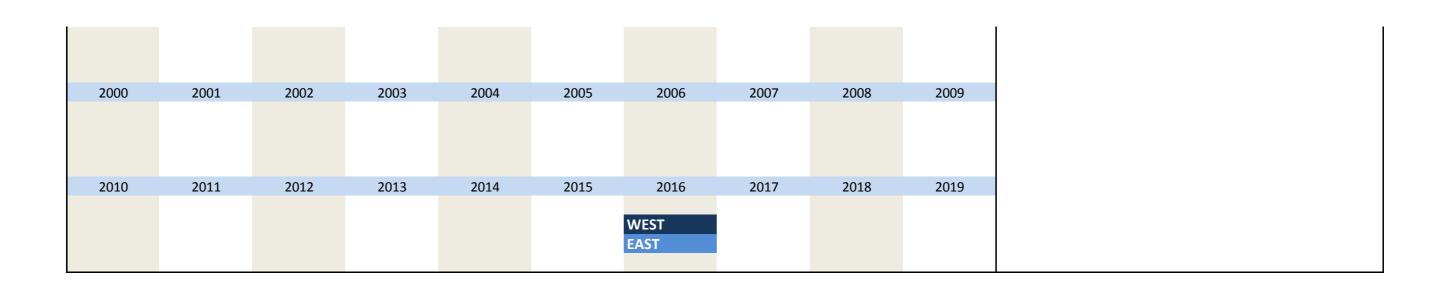
Label

Survey frequency

Survey frequency

Survey period

.50)				ion ×			Fact and MA	ct 10/2015		once
	han_ref8		refugees questi	011 0			East and We	:51 10/2015		once
Vording o	f question									
/2045										Further Information
/2015										
now much	of an obstacle to	employing asy	ylum seekers do yo	ou consider th	ne following factor	s to be in you	r branch:			
			[1] little		[2] much					
	minimum wage									
ne snan	of variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2352	2002	2555	255 .	2555	2000	2551	2555	2000	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
					WEST					
					EAST					
).	Name		Label				Survey perio	od		Survey frequency
51)	han_ref9		refugees questi	ion 9			East and We	est 10/2015		once
ording o	f question									
										Further Information
/2015										
now much	of an obstacle to									
now much	or arrobstacle to	employing asy	ylum seekers do yo	ou consider th	ne following factor	s to be in you	r branch:			
now much	or an obstacle to	employing asy	/lum seekers do yo	ou consider th	ne following factor	s to be in you	r branch:			
iow much	lack of language			ou consider th		s to be in you	r branch:			
iow much				ou consider th		s to be in you	r branch:			
	lack of language			ou consider th		s to be in you	r branch:			
ne span	lack of language	e skills	[1] little		[2] much					
	lack of language			ou consider th		s to be in your	r branch:	1988	1989	
ne span	lack of language	e skills	[1] little		[2] much			1988	1989	
ne span 1980	of variable	e skills 1982	[1] little	1984	[2] much	1986	1987			
ne span	lack of language	e skills	[1] little		[2] much			1988	1989	
me span	of variable	e skills 1982	[1] little	1984	[2] much	1986	1987			
ne span	of variable	e skills 1982	[1] little	1984	[2] much	1986	1987			
me span 1980 1990	of variable 1981 1991	1982 1992	1983 1993	1984	[2] much 1985 1995	1986	1987	1998	1999	
me span 1980	of variable 1981 1991	1982 1992	1983 1993	1984	[2] much 1985 1995	1986	1987	1998	1999	
ne span 1980	of variable 1981 1991	1982 1992	1983 1993	1984	[2] much 1985 1995	1986	1987	1998	1999	
ne span 1980 1990	of variable 1981 1991 2001	1982 1992 2002	1983 1993 2003	1984	[2] much 1985 1995 2005	1986 1996 2006	1987 1997 2007	1998	1999 2009	
ne span 1980 1990 2000	of variable 1981 1991 2001	1982 1992 2002	1983 1993 2003	1984	[2] much 1985 1995 2005	1986 1996 2006	1987 1997 2007	1998	1999 2009	
ne span 1980 1990 2000	of variable 1981 1991 2001	1982 1992 2002	1983 1993 2003	1984	1985 1995 2005 2015 WEST	1986 1996 2006	1987 1997 2007	1998	1999 2009	
ne span 1980 1990 2000	of variable 1981 1991 2001	1982 1992 2002	1983 1993 2003	1984	1985 1995 2005 2015 WEST	1986 1996 2006	1987 1997 2007	1998 2008 2018	1999 2009	Survey frequency
ne span 1980 1990 2000	of variable 1981 1991 2001	1982 1992 2002	1983 1993 2003	1984	1985 1995 2005 2015 WEST	1986 1996 2006	1987 1997 2007	1998 2008 2018	1999 2009	Survey frequency
ne span 1980 2000 2010	of variable 1981 1991 2001	1982 1992 2002	1983 1993 2003	1984 1994 2004	1985 1995 2005 2015 WEST	1986 1996 2006	1987 1997 2007	1998 2008 2018	1999 2009	Survey frequency once
ne span 1980 2000 2010	of variable 1981 2001 2011 Name han_minim_	1982 1992 2002	1983 1993 2003 Label	1984 1994 2004	1985 1995 2005 2015 WEST	1986 1996 2006	1987 1997 2007 2017	1998 2008 2018	1999 2009	
ne span 1980 2000 2010	of variable 1981 2001 2011 Name	1982 1992 2002	1983 1993 2003 Label	1984 1994 2004	1985 1995 2005 2015 WEST	1986 1996 2006	1987 1997 2007 2017	1998 2008 2018	2009	once
ne span 1980 2000 2010 0. 2) ording o	of variable 1981 2001 2011 Name han_minim_	1982 1992 2002	1983 1993 2003 Label	1984 1994 2004	1985 1995 2005 2015 WEST	1986 1996 2006	1987 1997 2007 2017	1998 2008 2018	2009	
ne span 1980 2000 2010 0. 2010 0. 2016	of variable 1981 2001 2011 Name han_minim_ f question	1982 1992 2002 2012	1983 1993 2003 2013 Label affected by min	1984 1994 2004 2014	1985 1995 2005 WEST EAST	1986 1996 2006	1987 1997 2007 2017	1998 2008 2018	2009	once
ne span 1980 2000 2010 2010 0. 2) ording o	of variable 1981 2001 2011 Name han_minim_ f question	1982 1992 2002 2012	1983 1993 2003 2013 Label affected by min	1984 1994 2004 2014	1985 1995 2005 WEST EAST	1986 1996 2006	1987 1997 2007 2017	1998 2008 2018	2009	once
ne span 1980 2000 2010 2010 2016	of variable 1981 2001 2011 Name han_minim_ f question	1982 1992 2002 2012	1983 1993 2003 2013 Label affected by min	1984 1994 2004 2014	1985 1995 2005 WEST EAST	1986 1996 2006	1987 1997 2007 2017	1998 2008 2018	2009	once
me span 1980 2000 2010 0. 62) ording o	of variable 1981 2001 2011 Name han_minim_ f question	1982 1992 2002 2012	1983 1993 2003 2013 Label affected by min	1984 1994 2004 2014	1985 1995 2005 WEST EAST	1986 1996 2006	1987 1997 2007 2017	1998 2008 2018	2009	once
me span 1980 2000 2010 0. 62) ording o	of variable 1981 2001 2011 Name han_minim_ f question	1982 1992 2002 2012	1983 1993 2003 2013 Label affected by min	1984 1994 2004 2014	1985 1995 2005 WEST EAST	1986 1996 2006	1987 1997 2007 2017	1998 2008 2018	2009	once
me span 1980 1990 2000 2010 /ording of the control of the con	of variable 1981 2001 2011 Name han_minim_ f question	1982 1992 2002 2012	1983 1993 2003 2013 Label affected by min	1984 1994 2004 2014	1985 1995 2005 WEST EAST	1986 1996 2006	1987 1997 2007 2017	1998 2008 2018	2009	once
ne span 1980 1990 2000 2010 0. 2) ording o /2016 01.2015 th	of variable 1981 2001 2011 Name han_minim_ f question	1982 1992 2002 2012	1983 1993 2003 2013 Label affected by min	1984 1994 2004 2014	1985 1995 2005 WEST EAST	1986 1996 2006	1987 1997 2007 2017	1998 2008 2018	2009	once
1980 1990 2000 2010 2010 2016 01.2015 th	of variable 1981 2001 2011 Name han_minim_ f question of variable	1982 1992 2002 2012 2012	1983 1993 2003 Label affected by min	1984 1994 2004 2014	1985 1995 2005 WEST EAST [2] no	1986 1996 2006 2016	1987 1997 2007 Survey period East and We	1998 2008 2018 od	2009	once
1980 1990 2000 2010 2016 01.2015 th	of variable 1981 2001 2011 Name han_minim_ f question of variable	1982 1992 2002 2012 2012	1983 1993 2003 Label affected by min	1984 1994 2004 2014	1985 1995 2005 WEST EAST [2] no	1986 1996 2006 2016	1987 1997 2007 Survey period East and We	1998 2008 2018 od	2009	once



No.	Name		Label				Survey perio	od		Survey frequency	
	han_minim_	post2	no minimum wa	age measures			East and West 03/2016			once	
Wording of	question										
03/2016										Further information	
If yes,	e universal minim s did you utilize?		implemented. Is		affected by thi	s regulation?					
Time span o	of variable										
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989		
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999		
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009		
2010	2011	2012	2013	2014	2015	2016 WEST EAST	2017	2018	2019		

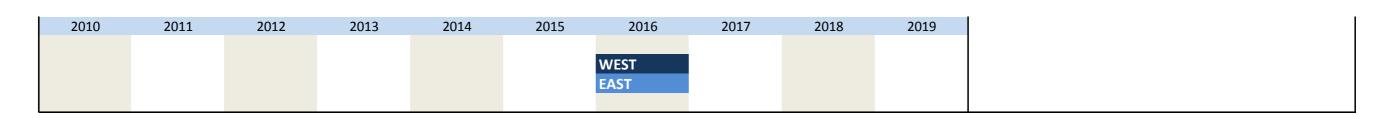
No.	Name	L	_abel				Survey perio	od		Survey frequency
3.54)	han_minim_post	t3 r	neasures: empl	oyee reduction			East and We	est 03/2016		once
Wording of	question									
										Further information
03/2016										
	universal minimum w	vage was in	nplemented. Is	your company a	affected by th	is regulation?				
If yes, What measure	s did you utilize?									
		oyee reduc	tion [[1]					
	етри	oyee reduc			[+]					
Time span o	of variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
						WEST				
						EAST				
										1

No.	Name	Label	Survey period	Survey frequency
3.55)	han_minim_post4	measures: working hour reduction	East and West 03/2016	once
Wording	of question			
· · · · · · · · · · · · · · · · · · ·	or question			
00/0046				Further information
03/2016				

If yes,	universal minim		mplemented. Is	s your company	affected by thi	s regulation?			
		working hour re	eduction		[1]				
Time span c	of variable								
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
						WEST EAST			

No.	Name		Label				Survey perio	od		Survey frequency
			_							
3.56)	han_minim_	_post5	measures: incre	eased prices			East and Wo	est 03/2016		once
Wording of	question									
03/2016										Further information
01.01.2015 the I f yes,	e universal minin	num wage was i	mplemented. Is	your company	affected by th	is regulation?				
	es did you utilize?	•								
		increased price	S		[1]					
Time span c	of variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1500	1301	1302	1303	1304	1303	1500	1507	1300	1303	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
2010	2011	2012	2013	2014	2015	2016 WEST EAST	2017	2018	2019	

Survey period No. Label Survey frequency Name han_minim_post6 East and West 03/2016 once 3.57) measures: decreased investment Wording of question Further information 03/2016 01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation? If yes,
What measures did you utilize? [1] decreased investment Time span of variable



Survey period Survey frequency No. Name Label han_minim_post7 East and West 03/2016 once 3.58) measures: decreased special payments Wording of question Further information 03/2016 01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation? What measures did you utilize? [1] decresed special payments Time span of variable 1980 1981 1982 1983 1984 1985 1986 1987 1988 1989 1991 1992 1993 1994 1995 1996 1997 1998 1990 1999 2005 2007 2008 2000 2001 2002 2003 2004 2006 2009 2014 2015 2011 2012 2013 2016 2017 2018 2019 2010 WEST EAST

No.	Name		Label				Survey perio	bc		Survey frequency
3.59) Word	han_mini	m_post8	less minijobs				East and Wo	est 03/2016		once
110.0	g or question									Further information
03/2010	6									
01.01.2	015 the universal mi	nimum wage was	implemented. I	s your company	affected by thi	is regulation?				
Has the	re been a change in	employment in y	our company?							
	less minijob	S][1]					
Time :	span of variable									
19	80 1981	1982	1983	1984	1985	1986	1987	1988	1989	
19	90 1991	1992	1993	1994	1995	1996	1997	1998	1999	
20	00 2001	2002	2003	2004	2005	2006	2007	2008	2009	
20	10 2011	2012	2013	2014	2015	2016	2017	2018	2019	
						WEST EAST				
						EASI				

Survey period Survey frequency No. Name Label han_minim_post9 minijobs transformed into insurable employment East and West 03/2016 once 3.60) Wording of question Further information 03/2016 01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation? Has there been a change in employment in your company? minijobs were transformed into insurable [1] employment

Time span o	of variable								
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
						WEST EAST			

	Name		Label				Survey perio	od		Survey frequency
1) ording of	han_minim_	_post10	new insurable e	employment			East and W	est 03/2016		once
/204 <i>C</i>										Further information
/2016										
01.2015 th	e universal minim	num wage was	implemented. Is	your company	affected by thi	s regulation?				
s there bee	n a change in em	ployment in yo	our company?							
	new insurable e	emplovment w	as generated	[1]						
			ao generatea	[+]						
ne span	of variable									
	of variable	1982	1983	1984	1985	1986	1987	1988	1989	
me span 1980	of variable 1981	1982	1983	1984	1985	1986	1987	1988	1989	
		1982	1983	1984	1985	1986	1987	1988	1989	
		1982 1992	1983 1993	1984 1994	1985 1995	1986 1996	1987 1997	1988 1998	1989 1999	
1980	1981									
1980	1981									
1980	1981									
1980	1981 1991	1992	1993	1994	1995	1996	1997	1998	1999	
1980	1981 1991	1992	1993	1994	1995	1996	1997	1998	1999	
1980	1981 1991	1992	1993	1994	1995	1996	1997	1998	1999	
1980 1990 2000	1981 1991 2001	1992 2002	1993 2003	1994 2004	1995 2005	1996 2006	1997 2007	1998 2008	1999 2009	

lo.	Name		Label				Survey perio	od		Survey frequency
62)	han_minim_	post11	employment re	ationships did i	not change		East and We	est 03/2016		once
Vording of	question									
voranig or	question									
3/2016										Further information
	. ,									
1.01.2015 the	e universal minim	num wage was i	mplemented. Is	your company	affected by this	regulation?				
as there beer	n a change in em	ployment in you	ur company?							
	employment rel	lationships did r	not change	[1]						
ime span c	of variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1980	1301	1302	1303	1304	1303	1980	1507	1300		
									1303	
									1303	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
1990	1991	1992	1993	1994	1995	1996	1997			
1990	1991	1992	1993	1994	1995	1996	1997			
2000	1991 2001	1992	1993 2003	1994	1995 2005	1996 2006	1997 2007			
								1998	1999	
								1998	1999	
								1998	1999	

EAST

Label Survey period Survey frequency No. Name han_credityes credit agreement signed East and West 06/2016 3.63) once

Wording of question

Further information 06/2016 Have you signed one or more credit agreements with banks during the last 12 months? (e.g. new credits, debt restructuring or prolungation of a credit/ line of credit) Yes: [1] amount and conditions as expected [2] amount as expected, worse conditions

[3] conditions as expected, lower amount

[4] lower amount and worse conditions than expected

Time span of variable

Tillie	span o	T variable								
1	980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1	990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2	.000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2	010	2011	2012	2013	2014	2015	2016	2017	2018	2019
							WEST			
							EAST			

Survey period Survey frequency Name Label No. han_creditno credit agreement not signed East and West 06/2016

once

Further information

Wording of question

06/2016 Have you signed one or more credit agreements with banks during the last 12 months? (e.g. new credits, debt restructuring or prolungation of a credit/ line of credit)

no, because:

3.64)

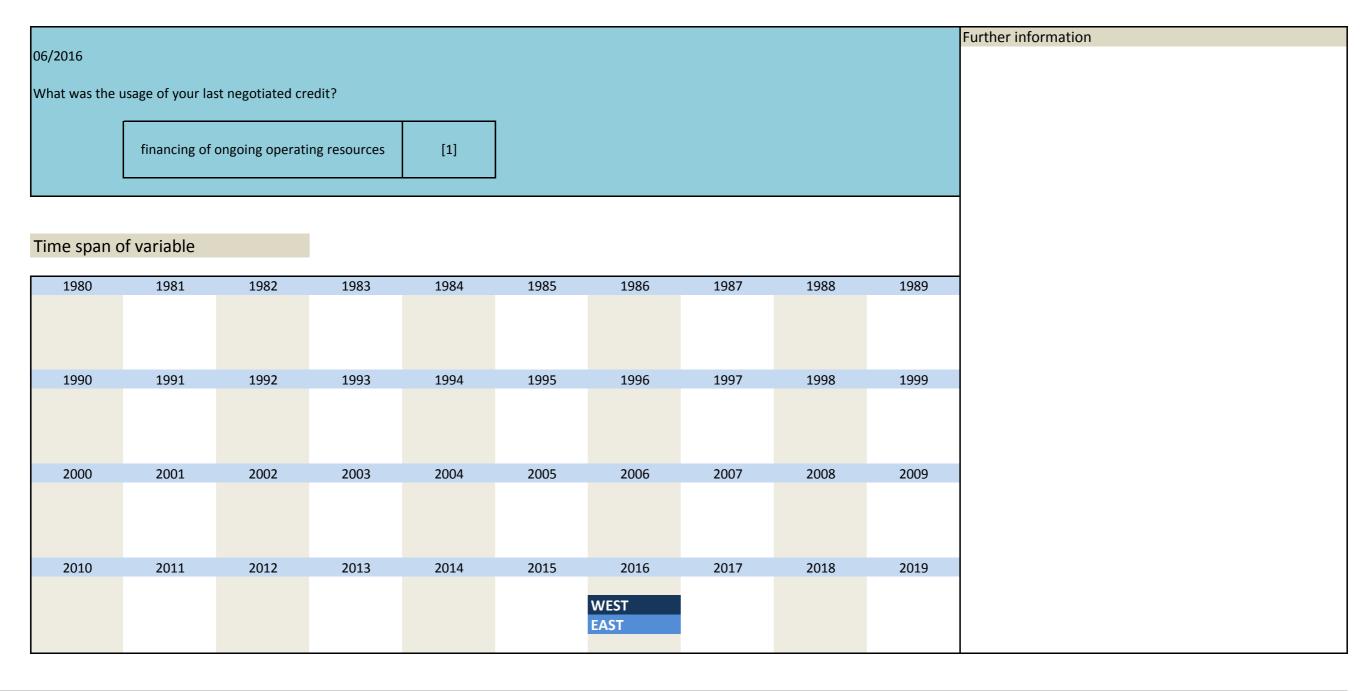
[1] no need
[2] unacceptable terms
[3] denied by banks
[4] no realistic prospect of a credit

Time span of variable

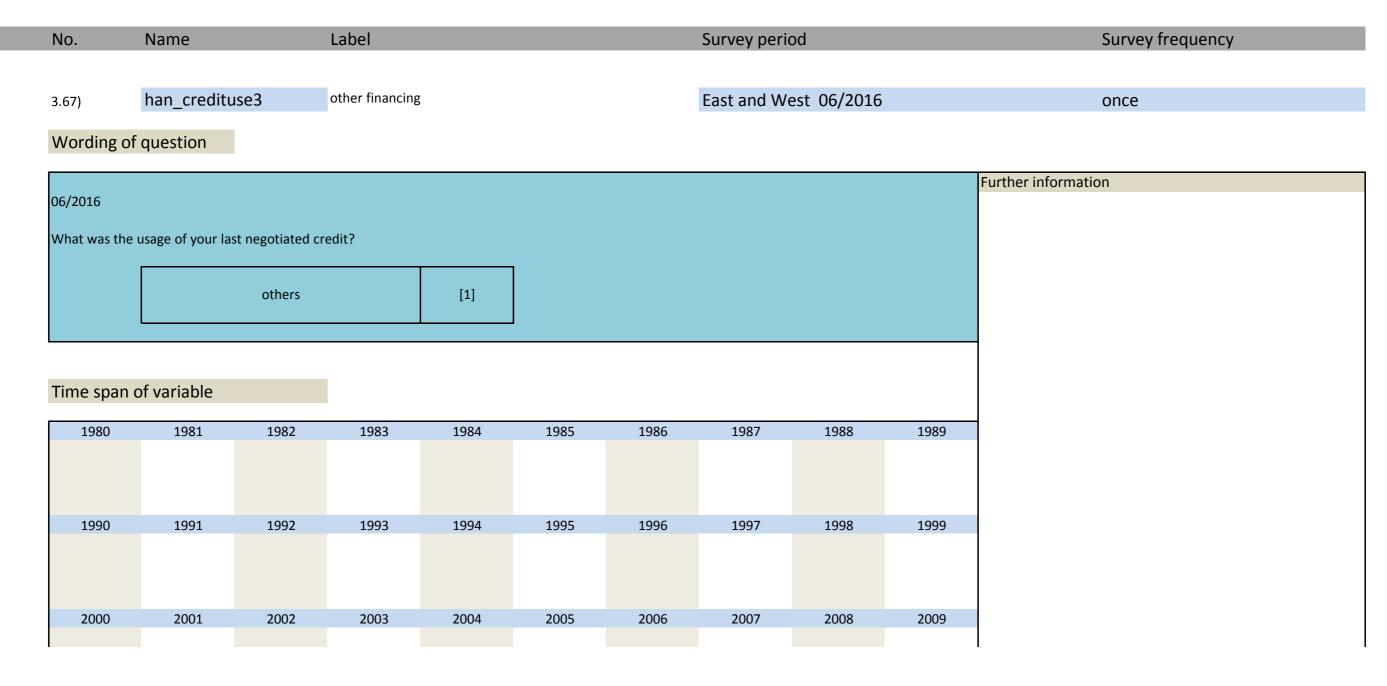
1000	1001	1002	1002	100/	1005	1006	1007	1000	1000
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
						WEST EAST			

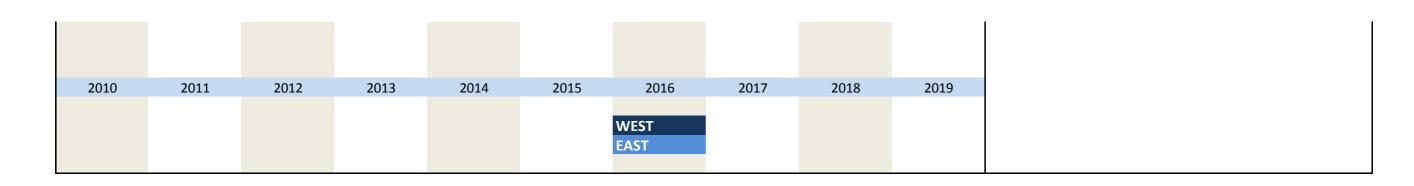
Survey frequency No. Name Label Survey period East and West 06/2016 han_credituse1 financing of ongoing operating resources 3.65) once

Wording of question



No.	Name		Label				Survey perio	od		Survey frequency
	han_creditu	se2	financing of an	investment			East and Wo	est 06/2016		once
Wording of	question									
06/2016										Further information
	usage of your las	t negotiated cre	adit?							
Wilat was the t	isage of your las	Tregotiated cre			1					
	financ	cing of an invest	ment	[1]						
Time span o	f variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
1990	1991 2001	1992	1993 2003	1994	1995 2005	1996	1997 2007	1998	1999 2009	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	





No.	Name		Label				Survey perio	od		Survey frequency
3.68)	han_ontrad	_yn	online trade: tra	ading online			East and We	est 08/2016		once
Wording of o	question									
08/2016										Further information
Special questio Aside from stati	on regarding on ionary business	line trade do you also tra	de your goods vi	a an own onlin	e shop or othe	r third party platf	orms?			
		yes [1]			no [2]					
		yes [1]			110 [2]					
Time span o										
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2012	20:1	2012	2012	2011	20:2	2010	2017	00:5	2012	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
						WEST EAST				
										<u> </u>

Survey period

Survey frequency

Label

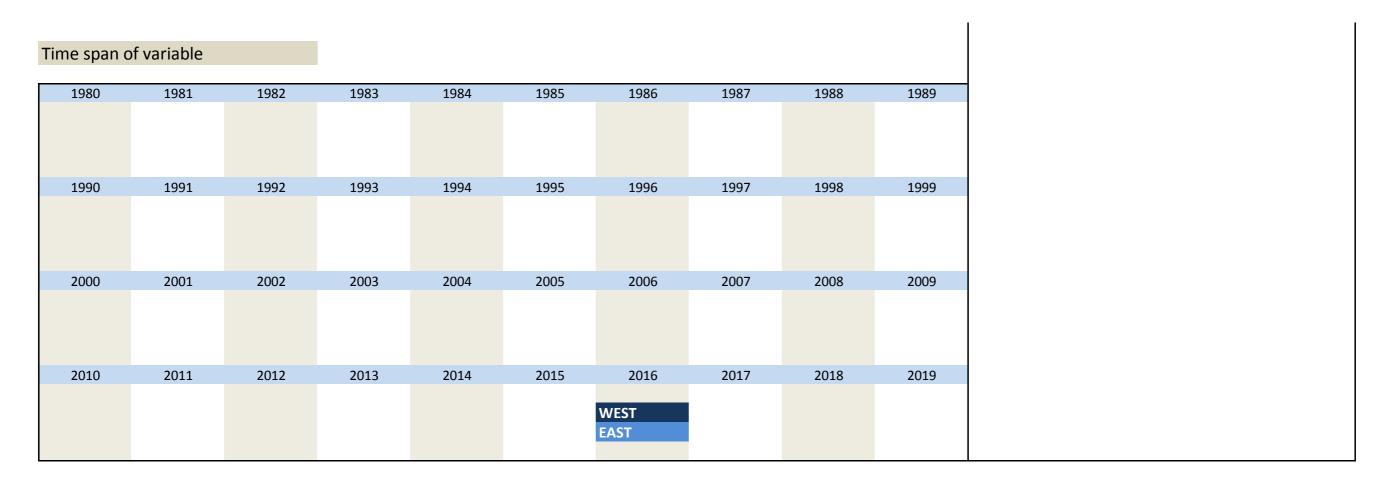
No.

Name

	han_ontrad	_ріаt	online trade pla	ittorm			East and We	st 08/2016		once
rding of	question									
	40.000.00									
2016										Further information
	on regarding onl tionary business		de your goods vi	a an own online	e shop or other	third party platfo	orms?			
es:										
	,		ı							
			[1] own online s	shop						
	[[2] own online	shop as well as	other online pl	atforms				
			[3] exclusively o	other online pla	tforms (no owr	n online shop exis	sting)			
	•									
ne span c	of variable									
ne span o	of variable	1982	1983	1984	1985	1986	1987	1988	1989	
		1982	1983	1984	1985	1986	1987	1988	1989	
		1982	1983	1984	1985	1986	1987	1988	1989	
		1982	1983 1993	1984	1985 1995	1986	1987	1988	1989	
1980	1981									
1980	1981									
1980	1981 1991	1992	1993	1994	1995	1996	1997	1998	1999	
1980	1981									
1980	1981 1991	1992	1993	1994	1995	1996	1997	1998	1999	
1980 1990 2000	1981 1991 2001	1992 2002	1993 2003	1994 2004	1995 2005	1996 2006	1997 2007	1998 2008	1999 2009	
1980	1981 1991	1992	1993	1994	1995	1996	1997	1998	1999	

No.	Name	Label	Survey period	Survey frequency
3.70)	han_ontrad_share	online trade share online trade of total revenue	East and West 08/2016	once
Wording	g of question			
				Further information

pecial questio side from stat	n regarding on	line trade								
			ade your goods vi	a an own onli	ne shop or othe	r third party pla	tforms?			
yes:										
ompared to y	our total revenu	ıe, what do you	u consider the sha	ire of your on	line trade to be	?				
			[1] <20%							
			[2] 20-40%							
			[3] 40-60%							
			[4] 60-80%							
			[5] >80%							
ime span c	of variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
4000	4004	1000	1000	1001	4005	4005	4007	4000	4000	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
						WEST				
						EAST				
0.	Name		Label				Survey perio	d		Survey frequency
74)	han_ontrad	nlan	online trade: pla	anned within	12 months		East and We	c+ 00/2016		onco
71)	man_ontrau	_piaii	omme trader pre	armed within	12 1110111110		Last and We	31 00/2010		once
		ı								
3/2016 Decial questionside from state	on regarding on		ade your goods vi	a an own onli	ne shop or othe	r third party pla	tforms?			Further information
no:	on regarding on ionary business	do you also tra	ade your goods vi		ne shop or othe	r third party pla	tforms?			Further information
3/2016 Decial questic side from stat no:	on regarding on ionary business ng to introduce	do you also tra			ne shop or othe	r third party pla	tforms?			Further information
3/2016 Decial questice Side from state no: The you planning	on regarding on ionary business	do you also tra				r third party pla	tforms?			Further information
g/2016 pecial questice side from state no: re you planning the span of the sp	on regarding on the control of variable	do you also tra online trade wi yes [1]	ithin the next 12 r	months?	no [2]]	1988	1989	Further information
3/2016 Decial questic side from stat no:	on regarding on ionary business	do you also tra				third party plate	tforms?	1988	1989	Further information
ime span o	on regarding on the control of variable	do you also tra online trade wi yes [1]	ithin the next 12 r	months?	no [2]]	1988	1989	Further information
ime span o	on regarding on the control of variable	do you also tra online trade wi yes [1]	ithin the next 12 r	months?	no [2]]	1988	1989	Further information
ime span o	on regarding onlicionary business on the second of the sec	online trade wi	1983	nonths?	no [2]	1986	1987			Further information
ime span o	on regarding onlicionary business of variable 1981	online trade wi yes [1]	1983 1993	1984 1994	no [2] 1985 1995	1986	1987	1998	1999	Further information
ime span o	on regarding onlicionary business on the second of the sec	online trade wi	1983	nonths?	no [2]	1986	1987			Further information
ime span o	on regarding onlicionary business of variable 1981	online trade wi yes [1]	1983 1993	1984 1994	no [2] 1985 1995	1986	1987	1998	1999	Further information
ime span of 1990	on regarding on tionary business of variable 1981 1991	online trade wi yes [1] 1982 1992	1983 1993 2003	1984 1994 2004	no [2] 1985 1995 2005	1986 1996 2006	1987 1997 2007	1998	1999 2009	Further information
ime span o	on regarding onlicionary business of variable 1981	online trade wi yes [1]	1983 1993	1984 1994	no [2] 1985 1995	1986 1996 2006	1987	1998	1999	Further information
ime span of 1990	on regarding on tionary business of variable 1981 1991	online trade wi yes [1] 1982 1992	1983 1993 2003	1984 1994 2004	no [2] 1985 1995 2005	1986 1996 2006	1987 1997 2007	1998	1999 2009	Further information
ime span of 1990	on regarding on tionary business of variable 1981 1991	online trade wi yes [1] 1982 1992	1983 1993 2003	1984 1994 2004	no [2] 1985 1995 2005	1986 1996 2006 2016	1987 1997 2007	1998	1999 2009	Further information
ime span of 1990	on regarding on itionary business on the state of variable 1981 1991 2001	online trade wi yes [1] 1982 1992	1983 1993 2003	1984 1994 2004	no [2] 1985 1995 2005	1986 1996 2006 2016	1987 1997 2007	1998 2008 2018	1999 2009	
ime span of 1990	on regarding on tionary business of variable 1981 1991	online trade wi yes [1] 1982 1992	1983 1993 2003	1984 1994 2004	no [2] 1985 1995 2005	1986 1996 2006 2016	1987 1997 2007	1998 2008 2018	1999 2009	Further information Survey frequency
ime span of 1990 2000 2010	on regarding on itionary business on the state of variable 1981 1991 2001	online trade wi yes [1] 1982 2002	1983 1993 2003	1984 1994 2004	no [2] 1985 1995 2005	1986 1996 2006 2016	1987 1997 2007	1998 2008 2018	2009	
ime span of 1990 2000 2010	on regarding on itionary business on the introduce of variable 1981 1991 2001 Name han_midma	online trade wi yes [1] 1982 2002	1983 1993 2003 Label	1984 1994 2004	no [2] 1985 1995 2005	1986 1996 2006 2016	1987 1997 2007 2017	1998 2008 2018	2009	Survey frequency
ime span of 1990 2000 2010	on regarding on itionary business on the introduce of variable 1981 1991 2001 Name han_midma	online trade wi yes [1] 1982 2002	1983 1993 2003 Label	1984 1994 2004	no [2] 1985 1995 2005	1986 1996 2006 2016	1987 1997 2007 2017	1998 2008 2018	2009	Survey frequency once
ime span of 1990 2000 2010	on regarding on itionary business on the introduce of variable 1981 1991 2001 Name han_midma	online trade wi yes [1] 1982 2002	1983 1993 2003 Label	1984 1994 2004	no [2] 1985 1995 2005	1986 1996 2006 2016	1987 1997 2007 2017	1998 2008 2018	2009	Survey frequency
ime span of 1990 2000 2010 2010 2016 id tier	on regarding on itionary business on the state of the sta	online trade wi yes [1] 1982 2002 2012	1983 1993 2003 Label mid tier: more t	1984 1994 2004	no [2] 1985 1995 2005	1986 1996 2006 2016	1987 1997 2007 2017	1998 2008 2018	2009	Survey frequency once
ime span of 1990 2000 2010 2010 2016 id tier	on regarding on itionary business on the introduce of variable 1981 1991 2001 Name han_midma	online trade wi yes [1] 1982 2002 2012	1983 1993 2003 Label mid tier: more t	1984 1994 2004	no [2] 1985 1995 2005	1986 1996 2006 2016	1987 1997 2007 2017	1998 2008 2018	2009	Survey frequency once



No.	Name		Label				Survey peri	od		Survey frequency
3.73)	han_midma	nshare	mid tier: at leas	t one manager	has shares		East and W	est 09/2016		once
Wording of	f question									
	1,									
09/2016										Further information
nid tier Does at least o	one of your mana	agers hold shar	es of your compa	ny						
		voc [1]			no [2]		1			
		yes [1]			no [2]		J			
Time span	of variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
1330	1551	1332	1333	1334	1333	1330	1337	1330	1333	
	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2000										
2000										
2000										
2000	2011	2012	2013	2014	2015	2016	2017	2018	2019	
		2012	2013	2014	2015		2017	2018	2019	
		2012	2013	2014	2015	2016 WEST EAST	2017	2018	2019	

No.	Name		Label				Survey perio	d		Survey frequency
3.74)	han_midyes	S	mid tier: compa	any rated as mid	d tier		East and We	st 09/2016		once
Wording o	of guestion	l								
09/2016										Further information
mid tier										
	ate your company	as a "mid tier"	company?							
		yes [1]			no [2]					
Time span	of variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
						WEST				
						EAST				

3.75)	han_ontrac	l inf	online trade: in	nfluence on busi	iness		Fast and W	est 10/2016		once
		·_'''''					Last and W	231 10/2010		Office
Wording of	question									
										Further information
10/2016										
Online trade	ssess the influen	co of online tra	do on vour busi	2200						
now do you as	ssess the initiaen	ce of offiline tra	de on your busii	nessr						
			[1] positive inf	luence						
			[2] no influenc							
			[3] business re	ducing						
			[4] business er	ndangering						
Time span o	of variable									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
						WEST				
						EAST				
	4. Standard	d questions f	for departme	ent stores in	percentage	2				
No.	Name			Label			Survey perio	od		Survey frequency
4.1)	han_questp	percansw11		% to statebus g	good		West 01/19	90 to 01/2006	i	monthly survey
Time span o	of variable									
ruun	ruu 1	1002	1003	100/	1005	1006	1007	1008	1000	Eurther information
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information
	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information Percentage of department stores that appraise the state of business "good"
	2001	1992	1993	1994	1995 2005	1996	1997			Percentage of department stores that appraise the state of business "good" see
WEST 2000								2008	1999	Percentage of department stores that appraise the state of business "good"
WEST 2000										Percentage of department stores that appraise the state of business "good" see
WEST 2000										Percentage of department stores that appraise the state of business "good" see
2000 WEST	2001			2004			2007	2008		Percentage of department stores that appraise the state of business "good" see 2.1) statebus
2000 WEST								2008		Percentage of department stores that appraise the state of business "good" see
2000 WEST	2001 Name		2003	2004	2005		2007 Survey perio	2008	2009	Percentage of department stores that appraise the state of business "good" see 2.1) statebus
2000 WEST No.	2001 Name han_questr	2002	2003	2004 Label	2005		2007 Survey perio	2008 od	2009	Percentage of department stores that appraise the state of business "good" see 2.1) statebus Survey frequency
2000 WEST No. 4.2) Time span of	2001 Name han_questr	2002 Dercansw12	2003	Label % to statebus s	2005 satisfiable	2006	Survey period West 01/19	2008 od 90 to 01/2006	2009	Percentage of department stores that appraise the state of business "good" see 2.1) statebus Survey frequency monthly survey
2000 WEST No.	2001 Name han_questr	2002	2003	2004 Label	2005		2007 Survey perio	2008 od	2009	Percentage of department stores that appraise the state of business "good" see 2.1) statebus Survey frequency
2000 WEST No. 4.2) Time span of 1990	2001 Name han_questr	2002 Dercansw12	2003	Label % to statebus s	2005 satisfiable	2006	Survey period West 01/19	2008 od 90 to 01/2006	2009	Percentage of department stores that appraise the state of business "good" see 2.1) statebus Survey frequency monthly survey Further information Percentage of department stores that appraise the
2000 WEST No. 4.2) Time span of 1990 WEST	Name han_questr	2002 Dercansw12	1993	Label % to statebus s	2005 satisfiable	1996	2007 Survey period West 01/19	2008 2008 90 to 01/2006	2009	Percentage of department stores that appraise the state of business "good" see 2.1) statebus Survey frequency monthly survey Further information Percentage of department stores that appraise the state of business "satisfiable"
2000 WEST No. 4.2) Time span of 1990	2001 Name han_questr	2002 Dercansw12	2003	Label % to statebus s	2005 satisfiable	2006	Survey period West 01/19	2008 od 90 to 01/2006	2009	Percentage of department stores that appraise the state of business "good" see 2.1) statebus Survey frequency monthly survey Further information Percentage of department stores that appraise the
2000 WEST No. 4.2) Time span of 1990 WEST 2000	Name han_questr	2002 Dercansw12	1993	Label % to statebus s	2005 satisfiable	1996	2007 Survey period West 01/19	2008 2008 90 to 01/2006	2009	Percentage of department stores that appraise the state of business "good" see 2.1) statebus Survey frequency monthly survey Further information Percentage of department stores that appraise the state of business "satisfiable" see
2000 WEST No. 4.2) Time span of 1990 WEST 2000	Name han_questr	2002 Dercansw12	1993	Label % to statebus s	2005 satisfiable	1996	2007 Survey period West 01/19	2008 2008 90 to 01/2006	2009	Percentage of department stores that appraise the state of business "good" see 2.1) statebus Survey frequency monthly survey Further information Percentage of department stores that appraise the state of business "satisfiable" see
2000 WEST No. 4.2) Time span of 1990 WEST 2000 WEST	2001 Name han_questr of variable 1991 2001	2002 Dercansw12	1993	2004 Label % to statebus s	2005 satisfiable	1996	2007 Survey period West 01/19 1997 2007	2008 2008 90 to 01/2006 1998 2008	2009	Percentage of department stores that appraise the state of business "good" see 2.1) statebus Survey frequency monthly survey Further information Percentage of department stores that appraise the state of business "satisfiable" see 2.1) statebus
2000 WEST No. 4.2) Time span of 1990 WEST 2000 WEST	Name han_questr	2002 Dercansw12	1993	Label % to statebus s	2005 satisfiable	1996	2007 Survey period West 01/19	2008 2008 90 to 01/2006 1998 2008	2009	Percentage of department stores that appraise the state of business "good" see 2.1) statebus Survey frequency monthly survey Further information Percentage of department stores that appraise the state of business "satisfiable" see
VEST 2000 WEST No. 4.2) Time span of 1990 WEST 2000 WEST	Name han_questr of variable 1991 2001 Name	2002 Dercansw12	2003	Label ** to statebus s 1994 2004 Label	2005 satisfiable 1995 2005	1996	2007 Survey period 1997 2007 Survey period	2008 2008 1998 2008	2009	Percentage of department stores that appraise the state of business "good" see 2.1) statebus Survey frequency monthly survey Further information Percentage of department stores that appraise the state of business "satisfiable" see 2.1) statebus Survey frequency
2000 WEST No. 1990 WEST 2000 WEST	Name han_questr of variable 1991 2001 Name	2002 Dercansw12	2003	2004 Label % to statebus s	2005 satisfiable 1995 2005	1996	2007 Survey period 1997 2007 Survey period	2008 2008 90 to 01/2006 1998 2008	2009	Percentage of department stores that appraise the state of business "good" see 2.1) statebus Survey frequency monthly survey Further information Percentage of department stores that appraise the state of business "satisfiable" see 2.1) statebus
2000 WEST No. 1990 WEST 2000 WEST 4.3)	Name han_questr of variable 1991 2001 Name han_questr	2002 Dercansw12	2003	Label ** to statebus s 1994 2004 Label	2005 satisfiable 1995 2005	1996	2007 Survey period 1997 2007 Survey period	2008 2008 1998 2008	2009	Percentage of department stores that appraise the state of business "good" see 2.1) statebus Survey frequency monthly survey Further information Percentage of department stores that appraise the state of business "satisfiable" see 2.1) statebus Survey frequency
2000 WEST No. 1990 WEST 2000 WEST Alignment of the second of the sec	Name han_questr of variable 1991 2001 Name han_questr	2002 Dercansw12	2003	Label ** to statebus s 1994 2004 Label	2005 satisfiable 1995 2005	1996	2007 Survey period 1997 2007 Survey period	2008 2008 1998 2008	2009	Percentage of department stores that appraise the state of business "good" see 2.1) statebus Survey frequency monthly survey Further information Percentage of department stores that appraise the state of business "satisfiable" see 2.1) statebus Survey frequency
VEST 2000 WEST No. 1990 WEST 2000 WEST No. 1990 Time span of the spa	Name han_questr of variable 1991 2001 Name han_questr of variable	2002 Dercansw12 1992 2002	2003	Label 1994 2004 Label % to statebus s 2004	2005 satisfiable 1995 2005	1996	2007 Survey period 1997 2007 Survey period West 01/19	2008 2008 1998 2008 2008 2008	2009	Percentage of department stores that appraise the state of business "good" see 2.1) statebus Survey frequency monthly survey Further information Percentage of department stores that appraise the state of business "satisfiable" see 2.1) statebus Survey frequency monthly survey Further information
VEST 2000 WEST No. 1990 WEST 2000 WEST No. 1990 Time span of the spa	Name han_questr of variable 1991 2001 Name han_questr of variable	2002 Dercansw12 1992 2002	2003	Label 1994 2004 Label % to statebus s 2004	2005 satisfiable 1995 2005	1996	2007 Survey period 1997 2007 Survey period West 01/19	2008 2008 1998 2008 2008 2008	2009	Percentage of department stores that appraise the state of business "good" see 2.1) statebus Survey frequency monthly survey Further information Percentage of department stores that appraise the state of business "satisfiable" see 2.1) statebus Survey frequency monthly survey
VEST 2000 WEST No. 4.2) Time span of 1990 WEST 2000 WEST No. 4.3) Time span of 1990	Name han_questr of variable 1991 2001 Name han_questr of variable	2002 Dercansw12 1992 2002	2003	Label 1994 2004 Label % to statebus s 2004	2005 satisfiable 1995 2005	1996	2007 Survey period 1997 2007 Survey period West 01/19	2008 2008 1998 2008 2008 2008	2009	Percentage of department stores that appraise the state of business "good" see 2.1) statebus Survey frequency monthly survey Further information Percentage of department stores that appraise the state of business "satisfiable" see 2.1) statebus Survey frequency monthly survey Further information Percentage of department stores that appraise the state of business "bad" see
VEST 2000 WEST No. 1990 WEST 2000 WEST No. 4.3) Time span of 1990 WEST	Name han_questr of variable 1991 2001 Name han_questr of variable 1991	2002 Dercansw12 2002 2002 1992	2003	Label Label 2004 1994 Label K to statebus s 1994 1994	2005 Satisfiable 1995 2005	2006 1996 2006	2007 Survey period 1997 2007 West 01/19 1997	2008 2008 1998 2008 2008 1998 1998	2009	Percentage of department stores that appraise the state of business "good" see 2.1) statebus Survey frequency monthly survey Further information Percentage of department stores that appraise the state of business "satisfiable" see 2.1) statebus Survey frequency monthly survey Further information Percentage of department stores that appraise the state of business "bad"

Survey period

Survey frequency

No.

Name

Label

	No.	Name			Label			Survey perio	od			Survey frequency
	4.4)	han_questp	ercansw21		% to busvoly h	nigher		West 01/19	90 to 01/200	06		monthly survey
	Time span	of variable										
	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information	
	WEST										Percentage of departme is "higher" than last yea	ent stores whose business volume r
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	see 2.2) busvoly	
	WEST											
_	No.	Name	_	_	Label	_	_	Survey perio	od	_		Survey frequency
	4.5) Time span	han_questp	ercansw22		% to busvoly a	is high as last yea	ır	West 01/19	90 to 01/200)6		monthly survey
	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information	
	WEST										Percentage of departme	ent stores whose business volume is
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	"about the same" com	pared to last year
	WEST										2.2) busvoly	
	No.	Name			Label			Survey perio	od		:	Survey frequency
	4.6)	han_questp	ercansw23		% to busvoly lo	ower		West 01/19	90 to 01/200	06		monthly survey
	Time span											
	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information	
	WEST										Percentage of departme is "lower" than last year	ent stores whose business volume
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	see 2.2) busvoly	
	WEST											
	WEST											
	No.	Name			Label			Survey perio	od			Survey frequency
		Name han_questp	ercansw31		Label % to busvolm	higher			od 90 to 01/200	02		Survey frequency monthly survey
	No.	han_questp	ercansw31			higher)2		
	No. 4.7) Time span of 1990	han_questp	percansw31	1993		higher 1995	1996			1999	Further information	monthly survey
	No. 4.7) Time span o	han_questp of variable		1993	% to busvolm		1996	West 01/19	90 to 01/200		Further information	ent stores whose business volume
	No. 4.7) Time span of 1990 WEST 2000	han_questp of variable		1993	% to busvolm		1996	West 01/19	90 to 01/200		Further information Percentage of departme	ent stores whose business volume
	No. 4.7) Time span of 1990 WEST	han_questp of variable 1991	1992		% to busvolm	1995		West 01/19	90 to 01/200	1999	Further information Percentage of departme is "higher" than previousee	ent stores whose business volume
	No. 4.7) Time span of 1990 WEST 2000 WEST	han_questp of variable 1991 2001	1992		% to busvolm 1994 2004	1995		1997 2007	1998 2008	1999	Further information Percentage of departme is "higher" than previou see 2.3) busvolm	ent stores whose business volume is month
	No. 4.7) Time span of 1990 WEST 2000	han_questp of variable 1991	1992		% to busvolm	1995		West 01/19	1998 2008	1999	Further information Percentage of departme is "higher" than previou see 2.3) busvolm	ent stores whose business volume
	No. 4.7) Time span of 1990 WEST 2000 WEST	han_questp of variable 1991 2001	2002		% to busvolm 1994 2004 Label	1995	2006	1997 2007 Survey perio	1998 2008	2009	Further information Percentage of departme is "higher" than previou see 2.3) busvolm	ent stores whose business volume is month
	No. 4.7) Time span of 1990 WEST 2000 WEST No. 4.8) Time span of 1990	han_questp of variable 1991 2001 Name han_questp of variable	1992 2002 percansw32	2003	% to busvolm 1994 2004 Label % to busvolm	1995 2005 as high as last year	2 006	1997 2007 Survey period West 01/19	1998 2008 2008	2009	Further information Percentage of departme is "higher" than previou see 2.3) busvolm	ent stores whose business volume is month
	No. 4.7) Time span of 1990 WEST 2000 WEST No. 4.8) Time span of 1990	han_questp of variable 1991 2001 Name han_questp	2002		% to busvolm 1994 2004 Label	2005	2006	1997 2007 Survey perio	1998 2008	2009	Further information Percentage of departme is "higher" than previou see 2.3) busvolm Further information	ent stores whose business volume is month Survey frequency monthly survey
	No. 4.7) Time span of 1990 WEST No. 4.8) Time span of 1990 WEST	han_questp of variable 1991 2001 Name han_questp of variable 1991	1992 2002 percansw32	1993	% to busvolm 1994 2004 Label % to busvolm 1994	1995 2005 as high as last year	2006 ar	1997 2007 Survey period West 01/19	1998 2008 2008	1999 2009 1999	Further information Percentage of departmetis "higher" than previousee 2.3) busvolm Further information Percentage of departmetis "about the same" contage of departments "about the same" contage of depa	ent stores whose business volume is month
	No. 4.7) Time span of 1990 WEST No. 4.8) Time span of 1990 WEST 2000	han_questp of variable 1991 2001 Name han_questp of variable	1992 2002 percansw32	2003	% to busvolm 1994 2004 Label % to busvolm	1995 2005 as high as last year	2 006	1997 2007 Survey period West 01/19	1998 2008 2008	2009	Further information Percentage of department is "higher" than previous see 2.3) busvolm Further information Percentage of department is a second in the	ent stores whose business volume somonthly survey Survey frequency monthly survey ent stores whose business volume
	No. 4.7) Time span of 1990 WEST No. 4.8) Time span of 1990 WEST	han_questp of variable 1991 2001 Name han_questp of variable 1991	1992 2002 percansw32	1993	% to busvolm 1994 2004 Label % to busvolm 1994	1995 2005 as high as last year	2006 ar	1997 2007 Survey period West 01/19	1998 2008 2008	1999 2009 1999	Further information Percentage of department is "higher" than previous see 2.3) busvolm Further information Percentage of department is "about the same" consee	ent stores whose business volume somonthly survey Survey frequency monthly survey ent stores whose business volume
	No. 4.7) Time span of 1990 WEST No. 4.8) Time span of 1990 WEST 2000	han_questp of variable 1991 2001 Name han_questp of variable 1991	1992 2002 percansw32	1993	% to busvolm 1994 2004 Label % to busvolm 1994	1995 2005 as high as last year	2006 ar	1997 2007 Survey period 1997 2007	1998 2008 2008 1998 2008	1999 2009 1999	Further information Percentage of departme is "higher" than previou see 2.3) busvolm Further information Percentage of departme is "about the same" corsee 2.3) busvolm	ent stores whose business volume somonthly survey Survey frequency monthly survey ent stores whose business volume
	No. 4.7) Time span of 1990 WEST No. 4.8) Time span of 1990 WEST 2000 WEST No.	han_questp of variable 1991 2001 Name han_questp of variable 1991 2001 Name	1992 2002 1992 2002	1993	% to busvolm 1994 2004 Label 1994 1994 Label	1995 2005 1995 2005	2006 ar	1997 2007 Survey period 1997 2007 Survey period 2007	1998 2008 2008 2008	1999 2009 1999 2009	Further information Percentage of departme is "higher" than previousee 2.3) busvolm Further information Percentage of departme is "about the same" consee 2.3) busvolm	ent stores whose business volume s month Survey frequency ent stores whose business volume mpared to previous month Survey frequency
	No. 4.7) Time span of 1990 WEST No. 4.8) Time span of 1990 WEST 2000 WEST A.9)	han_questp of variable 1991 2001 Name han_questp of variable 1991 2001 Name han_questp	1992 2002 1992 2002	1993	% to busvolm 1994 2004 4 1994 2004	1995 2005 1995 2005	2006 ar	1997 2007 Survey period 1997 2007 Survey period 2007	1998 2008 2008 1998 2008	1999 2009 1999 2009	Further information Percentage of departme is "higher" than previousee 2.3) busvolm Further information Percentage of departme is "about the same" consee 2.3) busvolm	ent stores whose business volume s monthly survey Ent stores whose business volume ent stores whose business volume ent stores whose business volume enpared to previous month
	No. 4.7) Time span of 1990 WEST No. 4.8) Time span of 1990 WEST 2000 WEST No.	han_questp of variable 1991 2001 Name han_questp of variable 1991 2001 Name han_questp	1992 2002 1992 2002	1993	% to busvolm 1994 2004 Label 1994 1994 Label	1995 2005 1995 2005	2006 ar	1997 2007 Survey period 1997 2007 Survey period 2007	1998 2008 2008 2008	1999 2009 1999 2009	Further information Percentage of departme is "higher" than previousee 2.3) busvolm Further information Percentage of departme is "about the same" consee 2.3) busvolm	ent stores whose business volume s month Survey frequency ent stores whose business volume mpared to previous month Survey frequency

2000 WEST	2001	2002	2003	2004	2005	2006	2007	2008	2009	is "lower" than previous month see 2.3) busvolm
No.	Name			Label			Survey perio	od		Survey frequency
4.10) Time spa	han_quest	percansw41		% to feedst ins	ufficient		West 01/199	90 to 01/200	06	monthly survey
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information
2000 WEST	2001	2002	2003	2004	2005	2006	2007	2008	2009	Percentage of department stores appraising their feedstor "insufficient" see 2.4) feedst
No.	Name			Label			Survey perio	od		Survey frequency
4.11)	han_quest	percansw42		% to feedst sat	isfiable		West 01/199	90 to 01/200	06	monthly survey
Time spa	n of variable									
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information
WEST										Percentage of department stores appraising their feedstor "satisfiable"
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	see 2.4) feedst
WEST										
No	Nama			Labal			Curvou porio			Curvey frequency
No.	Name			Label			Survey perio	ou		Survey frequency
4.12)		percansw43		% to feedst too	o much		West 01/199	90 to 01/200)6	monthly survey
1990	n of variable	1992	1993	1994	1995	1996	1997	1998	1999	Further information
WEST										Percentage of department stores appraising their feedstores when the company of t
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	see
WEST	_									2.4) feedst
No.	Name			Label			Survey perio	od		Survey frequency
4.13)	han_quest	percansw51		% to prvpm inc	creased		West 01/199	90 to 01/200)6	monthly survey
Time spa	n of variable									
1990 WEST	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information Percentage of department stores that "increased" their
WEST										Percentage of department stores that "increased" their prices compared to previous month
2000 WEST	2001	2002	2003	2004	2005	2006	2007	2008	2009	see 2.5) prvpm
10201										
No.	Name			Label			Survey perio	od		Survey frequency
	han amast								00	
4.14) Time spa	nan_quest	percansw52		% to prvpm no	c cnanged		West 01/199	50 t0 01/20C	00	monthly survey
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information
WEST										Percentage of department stores that have "not changed their prices compared to last month
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	see
WEST										2.5) prvpm
No.	Name			Label			Survey perio	od		Survey frequency

Processor Company Co		han_questp	percansw53		% to prvpm de	creased		West 01/19	90 to 01/200)6	monthly survey
Market M	Time span	of variable									
Fig. Section Section	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information
Decision Decision	WEST										
Survey S											
No. Name	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
Time span of variable	WEST										2.5) prvpm
Time span of variable Size uppor national Size uppor nationa											
Time span of variable Size approximate Size a											
The span of variable	No.	Name			Label			Survey perio	od		Survey frequency
The span of variable	4.16)	han questr	percansw61		% to exppr inc	reasing		West 01/19	90 to 01/200	06	monthly survey
1996						J		,	•		, ,
No. Name Label Survey period Survey frequency			1003	1003	1004	1005	1006	1007	1000	1000	F. with an information
		1991	1992	1993	1994	1995	1996	1997	1998	1999	
Money Label Survey period Survey frequency	WEST										
No. Name	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
Mode Man Quest percanswes Superior Mode	WEST										2.6) exppr
Mode Manage Mode Mode											
Mode Management Mode M											
Time span of variable	No.	Name			Label			Survey perio	od		Survey frequency
Time span of variable	A 17\	han guasti	nercansw62		9/ +0 0000	changing		Mast 01/10	20 to 01/200	16	monthly survey
1990 1991 1792 1793 1993 1994 1995 1996 1997 1998 1999			Jei CallSWb2		‰ το exppr not	cnanging		vvest 01/19!	50 t0 01/20C	JU	monthly survey
Principle of department stores that expect pirices to 15 stay about the ame." Stay abou	Time span	of variable									
Survey S	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information
No. Name Label Survey period Survey frequency	WEST										
2.00 exppr	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
No. Name											
Mest 01/1990 to 01/2006 monthly survey											
Mest 01/1990 to 01/2006 monthly survey											1
1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 Further information	No.	Name			Label			Survey perio	od		Survey frequency
1990 1991 1992 1993 1994 1995 1996 1997 1998 1999			62						20 : 04/200) C	
1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 Further information			percansw63		% to exppr dec	creasing		west 01/19	90 to 01/200	Jb	monthly survey
No. Name Label Survey period Survey frequency	Time span	of variable									
No. Name Label Survey period Survey frequency	1990			1993	1994	100E				4000	Further information
No. Name Label Survey period Survey frequency		1991	1992			1995	1996	1997	1998	1999	Turtier information
No. Name Label Survey period Survey frequency	WEST	1991	1992			1993	1996	1997	1998	1999	Percentage of department stores that expect "decreasing
No. Name					2004						Percentage of department stores that expect "decreasin prices
4.19) han_questpercansw71 % to ords raising West 01/1990 to 01/2006 monthly survey Time span of variable 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 Further information Percentage of department stores that "increased" their orders compared to last year orders compared to last year 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 see 2.7) ords No. Name Label Survey period Survey frequency 4.20) han_questpercansw72 % to ords not changing West 01/1990 to 01/2006 monthly survey Time span of variable 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 Further information Percentage of department stores that have "not changed their orders compared to last year and changed their orders compared to last year see 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 see	2000				2004						Percentage of department stores that expect "decreasin prices see
4.19) han_questpercansw71 % to ords raising West 01/1990 to 01/2006 monthly survey Time span of variable 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 Further information Percentage of department stores that "increased" their orders compared to last year 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 see 2,7) ords No. Name Label Survey period Survey frequency 4.20) han_questpercansw72 % to ords not changing West 01/1990 to 01/2006 monthly survey Time span of variable 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 Further information Percentage of department stores that have "not changed their orders compared to last year and changed their orders compared to last year see 2.000 2001 2002 2003 2004 2005 2006 2007 2008 2009 see	2000				2004						Percentage of department stores that expect "decreasin prices see
Time span of variable 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 Further information	2000				2004						Percentage of department stores that expect "decreasin prices see
Time span of variable 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 Further information	2000 WEST	2001						2007	2008		Percentage of department stores that expect "decreasing prices" see 2.6) exppr
1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 Further information	2000 WEST	2001 Name	2002		Label	2005		2007 Survey perio	2008 od	2009	Percentage of department stores that expect "decreasing prices" see 2.6) exppr Survey frequency
Percentage of department stores that "increased" their orders compared to last year	2000 WEST No. 4.19)	2001 Name han_questr	2002		Label	2005		2007 Survey perio	2008 od	2009	Percentage of department stores that expect "decreasing prices" see 2.6) exppr Survey frequency
No. Name Label Survey period Survey frequency	2000 WEST No. 4.19)	2001 Name han_questr	2002		Label	2005		2007 Survey perio	2008 od	2009	Percentage of department stores that expect "decreasing prices" see 2.6) exppr Survey frequency
2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 see 2,7) ords	No. 4.19) Time span	2001 Name han_questr	2002 Dercansw71	2003	Label % to ords raisin	2005 ng	2006	Survey period West 01/199	2008 od 90 to 01/200	2009	Percentage of department stores that expect "decreasin prices see 2.6) exppr Survey frequency monthly survey
No. Name Label Survey period Survey frequency	2000 WEST No. 4.19) Time span	2001 Name han_questr	2002 Dercansw71	2003	Label % to ords raisin	2005 ng	2006	Survey period West 01/199	2008 od 90 to 01/200	2009	Percentage of department stores that expect "decreasin prices see 2.6) exppr Survey frequency monthly survey Further information Percentage of department stores that "increased" their
No. Name Label Survey period Survey frequency 4.20) han_questpercansw72 % to ords not changing West 01/1990 to 01/2006 monthly survey Time span of variable 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 Further information WEST Percentage of department stores that have "not changed their orders compared to last year 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 see	No. 4.19) Time span 1990 WEST	Name han_questr	2002 Dercansw71	2003 1993	Label % to ords raisin	2005 ng 1995	1996	2007 Survey period West 01/199	2008 od 90 to 01/200	2009	Percentage of department stores that expect "decreasin prices see 2.6) exppr Survey frequency monthly survey Further information Percentage of department stores that "increased" their orders compared to last year
4.20) han_questpercansw72 % to ords not changing West 01/1990 to 01/2006 monthly survey Time span of variable 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 Further information WEST Percentage of department stores that have "not changed their orders compared to last year 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 see	2000 WEST No. 4.19) Time span 1990 WEST 2000	Name han_questr	2002 Dercansw71	2003 1993	Label % to ords raisin	2005 ng 1995	1996	2007 Survey period West 01/199	2008 od 90 to 01/200	2009	Percentage of department stores that expect "decreasin prices see 2.6) exppr Survey frequency monthly survey Further information Percentage of department stores that "increased" their orders compared to last year see
4.20) han_questpercansw72 % to ords not changing West 01/1990 to 01/2006 monthly survey Time span of variable 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 Further information WEST Percentage of department stores that have "not changed their orders compared to last year 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 see	2000 WEST No. 4.19) Time span 1990 WEST 2000	Name han_questr	2002 Dercansw71	2003 1993	Label % to ords raisin	2005 ng 1995	1996	2007 Survey period West 01/199	2008 od 90 to 01/200	2009	Percentage of department stores that expect "decreasin prices see 2.6) exppr Survey frequency monthly survey Further information Percentage of department stores that "increased" their orders compared to last year see
Time span of variable 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 Further information WEST Percentage of department stores that have "not changed their orders compared to last year" 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 see	2000 WEST No. 4.19) Time span 1990 WEST 2000	Name han_questr	2002 Dercansw71	2003 1993	Label % to ords raisin	2005 ng 1995	1996	2007 Survey period West 01/199	2008 od 90 to 01/200	2009	Percentage of department stores that expect "decreasin prices see 2.6) exppr Survey frequency monthly survey Further information Percentage of department stores that "increased" their orders compared to last year see
Time span of variable 1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 Further information WEST 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 see	2000 WEST No. 4.19) Time span 1990 WEST 2000 WEST	2001 Name han_questr of variable 1991 2001	2002 Dercansw71	2003 1993	Label % to ords raisin	2005 ng 1995	1996	2007 Survey period West 01/199 1997 2007	2008 90 to 01/200 1998 2008	2009	Percentage of department stores that expect "decreasin prices see 2.6) exppr Survey frequency monthly survey Further information Percentage of department stores that "increased" their orders compared to last year see 2.7) ords
1990 1991 1992 1993 1994 1995 1996 1997 1998 1999 Further information WEST Percentage of department stores that have "not changed their orders compared to last year 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 see	2000 WEST No. 4.19) Time span 1990 WEST 2000 WEST	Name han_questr of variable 1991 2001 Name	2002 Dercansw71 1992 2002	2003 1993	Label % to ords raisin	2005 ng 1995	1996	Survey period 1997 2007 Survey period 2007	2008 90 to 01/200 1998 2008	2009	Percentage of department stores that expect "decreasin prices see 2.6) exppr Survey frequency monthly survey Further information Percentage of department stores that "increased" their orders compared to last year see 2.7) ords Survey frequency
WEST Percentage of department stores that have "not changed their orders compared to last year 2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 see	No. VEST No. 4.19) Time span 1990 WEST 2000 WEST No.	Name han_questr of variable 1991 2001 Name	2002 Dercansw71 1992 2002	2003 1993	Label % to ords raising 1994 2004 Label	2005 ng 1995	1996	Survey period 1997 2007 Survey period 2007	2008 90 to 01/200 1998 2008	2009	Percentage of department stores that expect "decreasin prices see 2.6) exppr Survey frequency monthly survey Further information Percentage of department stores that "increased" their orders compared to last year see 2.7) ords Survey frequency
2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 see	2000 WEST No. 4.19) Time span 1990 WEST 2000 WEST No. 4.20)	Name han_questr of variable 1991 2001 Name han_questr	2002 Dercansw71 1992 2002	2003 1993	Label % to ords raising 1994 2004 Label	2005 ng 1995 2005	1996	Survey period 1997 2007 Survey period 2007	2008 90 to 01/200 1998 2008	2009	Percentage of department stores that expect "decreasin prices see 2.6) exppr Survey frequency monthly survey Further information Percentage of department stores that "increased" their orders compared to last year see 2.7) ords Survey frequency
2000 2001 2002 2003 2004 2005 2006 2007 2008 2009 see	No. VEST No. 4.19) Time span 1990 WEST 2000 WEST No. 4.20) Time span	Name han_questr of variable 1991 2001 Name han_questr of variable	2002 Dercansw71 1992 2002 Dercansw72	2003	Label 1994 2004 Label % to ords not of	2005 1995 2005	2006	2007 Survey period 1997 2007 Survey period West 01/199	2008 2008 2008 1998 2008 2008	2009	Percentage of department stores that expect "decreasing prices" see 2.6) exppr Survey frequency monthly survey Further information Percentage of department stores that "increased" their orders compared to last year see 2.7) ords Survey frequency monthly survey
	2000 WEST No. 4.19) Time span 1990 WEST 2000 WEST No. 4.20) Time span 1990	Name han_questr of variable 1991 2001 Name han_questr of variable	2002 Dercansw71 1992 2002 Dercansw72	2003	Label 1994 2004 Label % to ords not of	2005 1995 2005	2006	2007 Survey period 1997 2007 Survey period West 01/199	2008 2008 2008 1998 2008 2008	2009	Percentage of department stores that expect "decreasin prices see 2.6) exppr Survey frequency monthly survey Further information Percentage of department stores that "increased" their orders compared to last year see 2.7) ords Survey frequency monthly survey Further information Percentage of department stores that "increased" their orders compared to last year see 2.7) ords
Jan. 1 or 40	2000 WEST No. 4.19) Time span 1990 WEST No. 4.20) Time span 1990 WEST	Name han_questr of variable 1991 2001 Name han_questr of variable 1991	2002 Dercansw71 1992 2002 1992	2003	Label 1994 2004 Label % to ords not of the state of t	2005 1995 changing 1995	2006 1996 2006	2007 Survey period 1997 2007 West 01/199 1997	2008 2008 2008 1998 2008 2008	2009 1999 2009	Percentage of department stores that expect "decreasin prices see 2.6) exppr Survey frequency monthly survey Further information Percentage of department stores that "increased" their orders compared to last year see 2.7) ords Survey frequency monthly survey Further information Percentage of department stores that have "not change their orders compared to last year

No.	Name			Label			Survey peri	od		Survey frequency
4.21)	han_questp	percansw73		% to ords fallin	g		West 01/19	90 to 01/200	16	monthly survey
	n of variable									
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information
WEST										Percentage of department stores that "decreased" the
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	orders compared to last year see
WEST	2001	2002	2003	2004	2003	2000	2007	2000	2003	2.7) ords
No	Nama			Label			Cumiou nori	a d		Current fraguency
No.	Name			Label			Survey peri	Ju		Survey frequency
4.22)	han_questp	percansw81		% to busdevv n	nore favourable		West 01/19	90 to 01/200	16	monthly survey
Time spai	n of variable									
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information
WEST										Percentage of department stores that evaluate their business development as "more favourable"
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	see 2.8) busdevv
WEST										Lio, Susuett
No.	Name			Label			Survey peri	od		Survey frequency
4.23)	han questr	percansw82		% to busdevv n	ot changing		West 01/19	90 to 01/200	16	monthly survey
	n of variable									
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	Further information
WEST							_			Percentage of department stores that evaluate their
	2001	2002	2003	2004	2005	2006	2007	2008	2009	business development as "staying about the same"
2000	2001	2002	2003	2004	2003	2000	2007	2000	2003	see 2.8) busdevv
2000 WEST										
	Name			Label			Survey peri	od		Survey frequency
WEST No.										
No.	han_questp	ercansw83			nore unfavourab	le		od 90 to 01/200	06	Survey frequency monthly survey
No. 1.24) Time spar	han_questp		1000	% to busdevv n			West 01/19	90 to 01/200		monthly survey
No. 1.24) Time spai	han_questp	percansw83	1993		nore unfavourab 1995	le 1996			1999	monthly survey Further information
No. 1.24) Time spar	han_questp		1993	% to busdevv n			West 01/19	90 to 01/200		monthly survey

5. Klassifikationsumrechnungstabelle

sector_wz03 auf amtliche WZ2003-Klassifikation

ifo-classification (sector_wz03)	Official WZ2003-Klassfikation
50120	50.10.2
50131	50 10 2 (if a supplificable Aufteriland)
50132	50.10.3 (ifo-spezifische Aufteilung)
50320	50.30.2
50330	50.30.3
50420	50.40.2
50430	50.40.3
50500	50.5
51210	51.21
51240	51.24
51290	51.22 & 51.23 & 51.25
51310	51.31
51340	51.34
51350	51.35
51370	51.37
51390	51.39
51410	51.41
51423	51.42.3
51429	51.42.4 & 51.42.5
51432	51.43.2
51433	51.43.3
51434	51.43.4
51440	51.44 (ohne Tapeten)
51450	51.45
51460	51.46
51473	51.47.3
51474	51.47.4
51476	51.47.6
51477	51.47.7
51478	51.47.8
51510	51.51
51522	51.52.2
51523	51.52.3
51532	51.53.2
51533	51.53.3
51534	51.53.4
51536	51.53.6
51537	51.53.7
51543	51.54.3
51549	51.54.2 & 51.54.4
51550	51.55
51560	51.56
51570	51.57

ifo-classification (sector_wz03)	Official WZ2003-Klassfikation
51810	51.81
51820	51.82
51840	51.84
51850	51.85
51860	51.86
51870	51.87
51880	51.88
52110	52.11
52120	52.12
52250	52.25
52260	52.26
52290	52.21 & 52.22 & 52.23 & 52.24 & 52.27
52310	52.31
52330	52.33
52410	52.41
52420	52.42
52421	52.42.1
52422	52.42.2
52423	52.42.3
52430	52.43
52431	52.43.1
52432	52.43.2
52440	52.44
52441	52.44.1
52443	52.44.3
52444	52.44.4
52447	52.44.7
52451	52.45.1
52452	52.45.2
52460	52.46
52471	52.47.1
52472	52.47.2 & 52.47.3
52485	52.48.5
52486	52.48.6
52491	52.49.1 & 52.49.2
52493	52.49.3 & 52.49.4
52495	52.49.5
52496	52.49.6
52497	52.49.7
52498	52.49.8
52499	Teil von 52.49.9
52600	52.6
52800	Teil von 52.49.9