



## List of variables

### Ifo Business Survey Industry

Data: 1/1980-12/2021

As of December 2021

Contents	Page 1-12
Description of variables	Page 13-282

LMU-ifo Economics & Business Data Center (EBDC)

Poschingerstr. 5  
81679 Munich

## List of variables - test of economic cycle - manufacturing industry

### 1. Variables of identification

### 2. Standard questions

### 3. Special questions

#### 1. Variables of identification

No.	Name	Label	German description
1.1)	survey	survey	Umfrage
1.2)	year	year	Erhebungsjahr
1.3)	month	month	Erhebung monat
1.4)	idnum	KT and INNO firm addressfile id	Firmenidentifikationsnummer
1.5)	runnum	running number of plant	Laufende Firmennummer
1.6)	vg_plantnum	KT and INNO information containing id	11-stellige Identifikationsnummer
1.7)	vg_fedstaifo	federal state (ifo-code)	Bundesland entsprechend ifo Codierung
1.8)	vg_westeast	western eastern	Unterscheidet zwischen West- und Ost- Erhebung
1.9)	vg_weight	weight	Gewicht
1.10)	vg_latecomer	latecomer	Nachzügler
1.11)	sector_id	sector id	Sektor ID
1.12)	sector_ifo	ifo sector classification	ifo Sektorklassifikation
1.13)	vg_sypro	sypro sector classification	sypro Sektorklassifikation
1.14)	sector_wz93	wz93 sector classification	wz93 Sektorklassifikation
1.15)	sector_wz08	wz08 sector classification	wz08 Sektorklassifikation
1.16)	sector_total	ebdc sector classification	EBDC Sektorklassifikation
Variables regarding the survey process			
1.17)	online	online	Fragebogen online beantwortet
1.18)	Survey_start	survey start	Umfragebeginn
1.19)	survey_end	survey end	Umfragende
1.20)	participation_date	participation date	Teilnahmedatum
1.21)	participation_hour	participation hour	Teilnahmestunde
1.22)	participation_status	participation status	Teilnahmestatus
1.23)	vg_participant	participation in this survey	Teilnahme

#### 2. Standard questions

No.	Name	Label	German description
2.1)	vg_statebus	state of business (appraisal)	Beurteilung der Geschäftslage
2.2)	vg_provpm	production versus previous month	Produktion im Vergleich zum Vormonat
2.3)	vg_stin	stock of inventories	Beurteilung des Bestand an Fertigwaren
2.4)	vg_demand	situation of demand	Nachfragesituation gegenüber dem Vormonat
2.5)	vg_ordvpm	orders versus past	Auftragsbestand in Vergangenheit
2.6)	vg_orders	orders (appraisal)	Beurteilung des aktuellen Auftragsbestands
2.7)	vg_pricevpm	domestic prices of sale versus previous month	Inländische Verkaufspreise
2.8)	vg_proexp	expected production	Erwartete Inländische Produktionsaktivität
2.9)	vg_priceexp	expected domestic prices	Erwartete inländische Verkaufspreise
2.10)	vg_exexp	expected export trade	Erwarteter Exporthandel
2.11)	vg_comexp	expected commercial operations	Erwarteter Geschäftslage
2.12)	vg_forord	foreign orders (appraisal)	Bestand an Auslandsaufträgen
2.13)	vg_salesexp	sales expectancy	Erwarteter Umsatz
2.14)	vg_emplexp*	expected employees	Erwartete Entwicklung der Gesamtbeschäftigung
2.15)	vg_pro_vpq	production vs. Past	Produktionsaktivität in Vergangenheit
2.16)	vg_demand_vpq	situation of demand vs. Past	Nachfragesituation in Vergangenheit
2.17)	vg_ord_vpq	orders vs. Past	Auftragsbestand in Vergangenheit
2.18)	vg_price_vpq	domestic prices of sale vs. Past	Inlandsverkaufspreise in Vergangenheit
2.19)	vg_credit**	credit allocation	Kreditvergabe
2.20)	vg_statebus_sl	state of business (VAS)	Beurteilung der Geschäftslage (VAS)
2.21)	vg_statebus_clicks	state of business (clicks)	Beurteilung der Geschäftslage (Klicks)
2.22)	vg_comexp_sl	expected commercial (VAS)	Erwartete Geschäftslage (VAS)
2.23)	vg_comexp_clicks	expected commercial (clicks)	Erwartete Geschäftslage (Klicks)
2.24)	vg_comexp_unc	uncertainty w.r.t. commercial operation	Slider Unsicherheit
2.25)	vg_emplpast	development employees last month	Entwicklung der Gesamtbeschäftigung im Vormonat
2.26)	vg_prestatebus_unc	uncertainty: prediction of business situation	Unsicherheit der Lagevorhersage
2.27)	vg_comp_dev	Development of number of employees compared to development of business situation	Entwicklung der Anzahl an Beschäftigten im Unternehmen im Vergleich zu der Entwicklung der gesamten Geschäftssituation

\*special question until 06/1997. See 3.13)

\*\*special question until 08/2008. See 3.48)

### 3. Special questions

No.	Name	Label	German description
3.1)	vg_ranord	range of orders in months	Reichweite der Auftragsbestände in Monaten
3.2)	vg_uticappc	capacity utilization in %	Auslastung der Anlagen in %
3.3)	vg_uticapap	capacity utilization (appraisal)	Beurteilung der technischen Kapazität
3.4)	vg_constraint	constraints to production	Behinderung der Produktionsfähigkeit
3.5)	vg_ordlack	lack of orders	Auftragsmangel
3.6)	vg_mplack	lack of manpower	Arbeitskräftemangel
3.7)	vg_matlack	lack of material	Materialknappheit
3.8)	vg_techcap	technical capacity	Technische Kapazität
3.9)	vg_bastlack	lack of back staff	Mangel an Hilfskräften
3.10)	vg_diffin	difficulties of financing	Produktionsbehinderung durch Finanzierungsengpässe
3.11)	vg_weather	weather conditions	Produktionsbehinderung durch Wetterlage
3.12)	vg_skellack	lack of skilled employees	Mangel an Fachkräften
3.13)	vg_othrea	other reasons	Sonstige Faktoren / Andere Ursachen
3.14)	vg_proexpen	product too expensive	Produkte zu teuer
3.15)	vg_proqual	quality of products	Produktqualität
3.16)	vg_propro	program of products	Produktprogramm
3.17)	vg_optime	overtime	Überstunden
3.18)	vg_optimemo	overtime more than customary	Mehr Überstunden als betriebsüblich
3.19)	vg_stwork	short-time work	Kurzarbeit
3.20)	vg_stworkexp	expected short-time work	Erwartete Kurzarbeit
3.21)	vg_emplexp*	expected employees	Erwartete Entwicklung der Gesamtbeschäftigtenzahl
3.22)	vg_empl	employees 12 month	Beschäftigte Erwartungen
3.23)	vg_prof	profit situation	Ertrags situation derzeit
3.24)	vg_profch	change of profit situation	Ertrags situation gegenüber dem Vorquartal
3.25)	vg_hcount	headcount	Entwicklung des Personalbestands
3.26)	vg_fest	feedstock	Rohstoff- und Vormaterialbestände
3.27)	vg_proenl	enlargement of production	Produktionserweiterung
3.28)	vg_priceinc	increase in price	Preiserhöhung
3.29)	vg_fincolow	low costs of financing	Niedrige Finanzierungskosten
3.30)	vg_diffsup1	difficulties of supply	Versorgungsschwierigkeiten
3.31)	vg_weaken	weakening	Abschwächung
3.32)	vg_prored	reduction of production	Produktionsabschwächung
3.33)	vg_pricedec	price decrease	Preisrückgänge
3.34)	vg_fincobi	high costs of financing	Hohe Finanzierungskosten
3.35)	vg_diffsup2	difficulties of supply	Versorgungsschwierigkeiten
3.36)	vg_strength	strengthening	Verstärkte Produktion
3.37)	vg_festwe	feedstock in weeks	Rohstoff- und Vormaterialbestände in Wochen
3.38)	vg_stinwe	stock of inventories in weeks	Fertigwarenbestände in Wochen
3.39)	vg_emppro2	employees in production	Produktionsbeschäftigte für XY
3.40)	vg_emplinc	increase of employees in %	Zunahme der Beschäftigten in % für die Produktion von XY
3.41)	vg_empldec	decrease of employees in %	Abnahme der Beschäftigten in % für die Produktion von XY
3.42)	vg_composps1	national competitive position	Wettbewerbsposition Inland
3.43)	vg_composps2	EU competitive position	Wettbewerbsposition innerhalb der EU
3.44)	vg_composps3	competitive position abroad	Wettbewerbsposition außerhalb der EU
3.45)	vg_ranord2	range of orders in months (end of prev. month)	Reichweite der Auftragsbestände in Monaten
3.46)	vg_uticappc2	capacity utilization in % (end of prev. month)	Kapazitätsauslastung in %
3.47)	vg_emppro	employees	Im Unternehmen beschäftigte Personen
3.48)	vg_credit**	credit allocation	Kreditvergabe
3.49)	vg_j1	Japan crisis q1	Japankrisie Frage1
3.50)	vg_j2	Japan crisis q2	Japankrisie Frage2
3.51)	vg_j3	Japan crisis q3	Japankrisie Frage3
3.52)	vg_j4	Japan crisis q4	Japankrisie Frage4
3.53)	vg_j5	Japan crisis q5	Japankrisie Frage5
3.54)	vg_j6	Japan crisis q6	Japankrisie Frage6
3.55)	vg_fairxh	exhibitor at an international specialized fair	Aussteller auf einer internationalen Fachmesse
3.56)	vg_fairxh_g	exhibitor at an international specialized fair in Germany	Aussteller auf einer internationalen Fachmesse in Deutschland
3.57)	vg_fairxh_e	exhibitor at an international specialized fair in a foreign European country	Aussteller auf einer internationalen Fachmesse im europäischen Ausland
3.58)	vg_fairxh_ne	exhibitor at an international specialized fair in a country outside Europe	Aussteller auf einer internationalen Fachmesse im außereuropäischen Ausland
3.59)	vg_fairxhexp	exhibitor at an international specialized fair during next 2-3 years	Aussteller auf einer internationalen Fachmesse in den nächsten 2-3 Jahren
3.60)	vg_fairxhexp_g	exhibitor at an international specialized fair in Germany during next 2-3 years	Aussteller auf einer internationalen Fachmesse in Deutschland in den nächsten 2-3 Jahren
3.61)	vg_fairxhexp_e	exhibitor at an international specialized fair in a foreign European country during next 2-3 years	Aussteller auf einer internationalen Fachmesse im europäischen Ausland in den nächsten 2-3 Jahren
3.62)	vg_fairxhexp_ne	exhibitor at an international specialized fair in a country outside Europe during next 2-3 years	Aussteller auf einer internationalen Fachmesse im außereuropäischen Ausland in den nächsten 2-3 Jahren
3.63)	vg_csal_lq	percentage change of sales in field xy - last quarter	Umsatzveränderung im letzten Quartal in Bereich XY
3.64)	vg_csal_lq_v	values: percentage change of sales in field xy - last quarter	Wertangaben: Umsatzveränderung im letzten Quartal in Bereich XY
3.65)	vg_csal_nqbc	best case//percentage change of sales in field xy - next quarter	Umsatzveränderung im nächsten Quartal in Bereich XY (best case)
3.66)	vg_csal_nqbc_v	values: best case//percentage change of sales in field xy - next quarter	Wertangabe: Umsatzveränderung im nächsten Quartal in Bereich XY (best case)
3.67)	vg_csal_nqac	average case//percentage change of sales in field xy - next quarter	Umsatzveränderung im nächsten Quartal in Bereich XY (average case)
3.68)	vg_csal_nqac_v	values: average case//percentage change of sales in field xy - next quarter	Wertangabe: Umsatzveränderung im nächsten Quartal in Bereich XY (average case)
3.69)	vg_csal_nqwc	worst case//percentage change of sales in field xy - next quarter	Umsatzveränderung im nächsten Quartal in Bereich XY (worst case)
3.70)	vg_csal_nqwc_v	values: worst case//percentage change of sales in field xy - next quarter	Wertangabe: Umsatzveränderung im nächsten Quartal in Bereich XY (worst case)
3.71)	vg_psalinc	probability of sales increase - next quarter	Wahrscheinlichkeit eines steigenden Umsatzes im nächsten Quartal
3.72)	vg_psalinc_min	lower bound: probability of sales increase - next quarter	Angegebene Untergrenze: Wahrscheinlichkeit eines steigenden Umsatzes im nächsten Quartal
3.73)	vg_psalinc_max	upper bound: probability of sales increase - next quarter	Angegebene Obergrenze: Wahrscheinlichkeit eines steigenden Umsatzes im nächsten Quartal

3.74)	vg_psalinc_sv	single value: probability of sales increase - next quarter	Einzelwert: Wahrscheinlichkeit eines steigenden Umsatzes im nächsten Quartal
3.75)	vg_psalstead	probability of steady sales - next quarter	Wahrscheinlichkeit eines gleichbleibenden Umsatzes im nächsten Quartal
3.76)	vg_psalstead_min	lower bound: probability of steady sales - next quarter	Angegebene Untergrenze: Wahrscheinlichkeit eines gleichbleibenden Umsatzes im nächsten Quartal
3.77)	vg_psalstead_max	upper bound: probability of steady sales - next quarter	Angegebene Obergrenze: Wahrscheinlichkeit eines gleichbleibenden Umsatzes im nächsten Quartal
3.78)	vg_psalstead_sv	single value: probability of steady sales - next quarter	Einzelwert: Wahrscheinlichkeit eines gleichbleibenden Umsatzes im nächsten Quartal
3.79)	vg_psaldec	probability of sales decrease - next quarter	Wahrscheinlichkeit eines sinkenden Umsatzes im nächsten Quartal
3.80)	vg_psaldec_min	lower bound: probability of sales decrease - next quarter	Angegebene Untergrenze: Wahrscheinlichkeit eines sinkenden Umsatzes im nächsten Quartal
3.81)	vg_psaldec_max	upper bound: probability of sales decrease - next quarter	Angegebene Obergrenze: Wahrscheinlichkeit eines sinkenden Umsatzes im nächsten Quartal
3.82)	vg_psaldec_sv	single value: probability of sales decrease - next quarter	Einzelwert: Wahrscheinlichkeit eines sinkenden Umsatzes im nächsten Quartal
3.83)	vg_inf_heat	influence of heatwaves on value added	Auswirkung von Hitzewellen auf die Wertschöpfung
3.84)	vg_inf_cold	influence of cold waves on value added	Auswirkung von Kältewellen (inkl. Eis & Schnee) auf die Wertschöpfung
3.85)	vg_inf_drou	influence of drought on value added	Auswirkung von Trockenheit auf die Wertschöpfung
3.86)	vg_inf_rain	influence of heavy rainfall on value added	Auswirkung von Starkniederschlag auf die Wertschöpfung
3.87)	vg_inf_storm	influence of storms on value added	Auswirkung von Stürmen auf die Wertschöpfung
3.88)	vg_einf_pur	expected influence of climate change on purchases	Erwartete Auswirkungen des Klimawandels auf den Bereich Einkauf
3.89)	vg_einf_prod	expected influence of climate change on production	Erwartete Auswirkungen des Klimawandels auf den Bereich Produktion
3.90)	vg_einf_sal	expected influence of climate change on sales	Erwartete Auswirkungen des Klimawandels auf den Bereich Absatz
3.91)	vg_einf_wast	expected influence of climate change on waste management	Erwartete Auswirkungen des Klimawandels auf den Bereich Entsorgung
3.92)	vg_einf_log	expected influence of climate change on logistics	Erwartete Auswirkungen des Klimawandels auf den Bereich Logistik
3.93)	vg_einf_inno	expected influence of climate change on innovations	Erwartete Auswirkungen des Klimawandels auf den Bereich Innovation
3.94)	vg_einf_pers	expected influence of climate change on personnel	Erwartete Auswirkungen des Klimawandels auf den Bereich Personal
3.95)	vg_flight_ger	importance of flight connections in Germany	Bedeutung von Flugverbindungen zu Zielen in Deutschland
3.96)	vg_flight_eur	importance of flight connections in Europe	Bedeutung von Flugverbindungen zu Zielen in Europa
3.97)	vg_flight_world	importance of flight connections worldwide	Bedeutung von Flugverbindungen zu Zielen weltweit
3.98)	vg_surp_cat	return on sales: surplus (category)	Jahresüberschuss (Kategorie)
3.99)	vg_ros_surp	return on sales: surplus	Jahresüberschuss
3.100)	vg_loss_cat	return on sales: loss (category)	Jahresverlust (Kategorie)
3.101)	vg_ros_loss	return on sales: loss	Jahresverlust
3.102)	vg_russia1	Russia/Ukraine conflict q1	Russland/Ukraine-Konflikt Frage 1
3.103)	vg_russia2	Russia/Ukraine conflict q2	Russland/Ukraine-Konflikt Frage 2
3.104)	vg_russia3	Russia/Ukraine conflict q3	Russland/Ukraine-Konflikt Frage 3
3.105)	vg_russia4	Russia/Ukraine conflict q4	Russland/Ukraine-Konflikt Frage 4
3.106)	vg_russia5	Russia/Ukraine conflict q5	Russland/Ukraine-Konflikt Frage 5
3.107)	vg_russia6	Russia/Ukraine conflict q6	Russland/Ukraine-Konflikt Frage 6
3.108)	vg_russia7	Russia/Ukraine conflict q7	Russland/Ukraine-Konflikt Frage 7
3.109)	vg_russia8	Russia/Ukraine conflict q8	Russland/Ukraine-Konflikt Frage 8
3.110)	vg_fambus	family business	Familienunternehmen
3.111)	vg_minim1	minimum wage q1	Mindestlohn Frage 1
3.112)	vg_minim2	minimum wage q2	Mindestlohn Frage 2
3.113)	vg_minim3	minimum wage q3	Mindestlohn Frage 3
3.114)	vg_minim4	minimum wage q4	Mindestlohn Frage 4
3.115)	vg_minim5	minimum wage q5	Mindestlohn Frage 5
3.116)	vg_minim6	minimum wage q6	Mindestlohn Frage 6
3.117)	vg_minim7	minimum wage q7	Mindestlohn Frage 7
3.118)	vg_minim8	minimum wage q8	Mindestlohn Frage 8
3.119)	vg_invest_lj	total investment last year	Gesamtinvestitionen letztes Jahr
3.120)	vg_invcon_lj	investment in construction last year	Investitionen in Bauten letztes Jahr
3.121)	vg_inveq_lj	investment in equipment last year	Investitionen in Ausrüstung letztes Jahr
3.122)	vg_invest_dj	total investment this year	Gesamtinvestitionen dieses Jahr
3.123)	vg_invcon_dj	investment in construction this year	Investitionen in Bauten dieses Jahr
3.124)	vg_inveq_dj	investment in equipment this year	Investitionen in Ausrüstung dieses Jahr
3.125)	vg_invest_nj	total investment next year	Investitionen im kommenden Jahr, Insgesamt
3.126)	vg_invcon_nj	investment in construction next year	Investitionen im kommenden Jahr, Bauten
3.127)	vg_inveq_nj	investment in equipment next year	Investitionen im kommenden Jahr, Ausrüstung
3.128)	vg_ref1	refugees question1	Flüchtlinge Frage 1
3.129)	vg_ref2	refugees question2	Flüchtlinge Frage 2
3.130)	vg_ref3	refugees question3	Flüchtlinge Frage 3
3.131)	vg_ref4	refugees question4	Flüchtlinge Frage 4
3.132)	vg_ref5	refugees question5	Flüchtlinge Frage 5
3.133)	vg_ref6	refugees question6	Flüchtlinge Frage 6
3.134)	vg_ref7	refugees question7	Flüchtlinge Frage 7
3.135)	vg_ref8	refugees question8	Flüchtlinge Frage 8
3.136)	vg_ref9	refugees question9	Flüchtlinge Frage 9
3.137)	vg_minim_post1	affected by minimum wage	von Mindestlohn betroffen
3.138)	vg_minim_post2	no minimum wage measures	kein Mindestlohn - Maßnahmen
3.139)	vg_minim_post3	measures: employee reduction	Maßnahmen: Personalabbau
3.140)	vg_minim_post4	measures: working hour reduction	Maßnahmen: Arbeitszeitreduzierung
3.141)	vg_minim_post5	measures: increased prices	Maßnahmen: Preiserhöhungen
3.142)	vg_minim_post6	measures: decreased investment	Maßnahmen: verringerte Investitionen
3.143)	vg_minim_post7	measures: decreased special payments	Maßnahmen: Kürzungen von Sonderzahlungen
3.144)	vg_minim_post8	less minjobs	Minijobs weggefallen
3.145)	vg_minim_post9	minjobs transformed into insurable employment	Minijobs in soz.vers.pflichtige Besch.Verhältnisse umgewandelt
3.146)	vg_minim_post10	new insurable employment	neue soz.vers.pflichtige Besch.Verhältnisse
3.147)	vg_minim_post11	employment relationships did not change	keine veränderten Besch.Verhältnisse
3.148)	vg_credityes	credit agreement signed	Kreditvertrag abgeschlossen
3.149)	vg_creditno	credit agreement not signed	Kreditvertrag nicht abgeschlossen
3.150)	vg_credituse1	financing of ongoing operating resources	Finanzierung laufender Kreditmittel
3.151)	vg_credituse2	financing of an investment	Finanzierung einer Investition
3.152)	vg_credituse3	other financing	Sonstiger Verwendungszweck
3.153)	vg_brexit	expected impact from brexit	Erwartete Auswirkungen von einem Brexit
3.154)	vg_midmanager	mid tier: more than 4 managers	Mittelstand: mehr als 4 Manager
3.155)	vg_midmanshare	mid tier: at least one manager has shares	Mittelstand: Mindestens ein Manager hat Anteile
3.156)	vg_midyes	mid tier: company rated as mid tier	Mittelstand: Als Mittelstand eingeschätzt
3.157)	vg_usgov_exp_1	new US government: expect new customs	neue US Regierung: neue Zölle erwartet
3.158)	vg_usgov_exp_2	new US government: expect increased customs	neue US Regierung: Zollerhöhung erwartet

3.159)	vg_usgov_exp_3	new US government: expect other barriers	neue US Regierung: andere Handelsbarrieren erwartet
3.160)	vg_usgov_exp_4	new US government: expect no change	neue US Regierung: keine Veränderung erwartet
3.161)	vg_usgov_inf_1	new US government influence: more production	neue US Regierung Einfluss: mehr Produktion
3.162)	vg_usgov_inf_2	new US government influence: opening of new branches	neue US Regierung Einfluss: weitere Niederlassungen gründen
3.163)	vg_usgov_inf_3	new US government influence: no US exports	neue US Regierung Einfluss: keine Exporte in die USA
3.164)	vg_usgov_rev	new US government: revenue expectations	neue US Regierung: Umsatzerwartungen
3.165)	vg_usgov_des	new US government: importance as destination	neue US Regierung: Wichtigkeit als Exportziel
3.166)	vg_usgov_orig	new US government: importance as origin	neue US Regierung: Wichtigkeit als Importursprung
3.167)	vg_usgov_prod	new US government: importance as production location	neue US Regierung: Wichtigkeit als Produktionsstandort
3.168)	vg_credit2_1	credit seeking	Kreditverhandlungen durchgeführt
3.169)	vg_credit2_2	credit allocation	Kreditvergabe: Verhalten der Banken
3.170)	vg_credit2_3	reasons for not credit seeking	Gründe für keine Kreditverhandlungen
3.171)	vg_negint	confronted with negative interest rates	Wurden Sie mit Negativzinsen konfrontiert?
3.172)	vg_negint_noact	negative interest actions: none	Keine Maßnahmen
3.173)	vg_negint_agree	negative interest actions: bank agreements	Verhandlungen mit Bank
3.174)	vg_negint_change	negative interest actions: change of bank	Wechsel der Bank
3.175)	vg_negint_inc	negative interest actions: increase of cash	Erhöhung der Bargeldhaltung
3.176)	vg_negint_redas	negative interest actions: redeployment in other financial assets and settlement of credits	Umschichtung Finanzanlagen/Rückzahlung von Krediten
3.177)	vg_negint_redasint	negative interest actions: redeployment of assets within company	Umschichtung des Guthabens
3.178)	vg_negint_inv	negative interest actions: investing or preponing (additional) investments	Investitionen
3.179)	vg_negint_oth	negative interest actions: other	Andere
3.180)	vg_negint_burden	burden of negative interest rates on profit situation	Belastung durch Negativzinsproblematik
3.181)	vg_negint_banks	number of relationship banks	Wie viele Banken?
3.182)	vg_mercoex	export to Mercosur area	Export in Mercosur-Raum
3.183)	vg_mercoex_tariffs	export to Mercosur area if: trade tariffs decrease	Handelszölle
1.184)	vg_mercoex_transco	export to Mercosur area if: transport costs decrease	Transportkosten
1.185)	vg_mercoex_techsta	export to Mercosur area if: technical standards equalized	technische Standards und Normen
1.186)	vg_mercoex_admin	export to Mercosur area if: administrative obstacles disappear	bürokratische Hindernisse
1.187)	vg_mercoex_polrisk	export to Mercosur area if: political risks decrease	politische Risiken
1.188)	vg_mercoex_serv	export to Mercosur area if: access to service markets facilitated	Zugang zu Dienstleistungsmärkten
1.189)	vg_mercoex_pubten	export to Mercosur area if: access to public tenders facilitated	Zugang zu öffentlichen Ausschreibungen
1.190)	vg_mercoagree_ex	If free trade agreement EU-Mercosur: export more to M.	Export in Mercosur
1.191)	vg_mercoagree_im	If free trade agreement EU-Mercosur: import more from M.	Import aus Mercosur
1.192)	vg_mercoagree_inv	If free trade agreement EU-Mercosur: invest more in M.	Investitionen im Mercosur
1.193)	vg_mercoagree_comp	If free trade agreement EU-Mercosur: more competition from M.	Erhöhte Wettbewerb durch Unternehmen aus Mercosur
1.194)	vg_mercoagree_no	If free trade agreement EU-Mercosur: no impact	Nicht betroffen
3.195)	vg_ustax_sales	tax reform: percentage sales in US	US Steuerreform: prozentualer Umsatz in USA
3.196)	vg_ustax_competition	tax reform: competition with US-companies	US Steuerreform: Wettbewerb mit US-Firmen
3.197)	vg_ustax_shortterm	tax reform: tax burden short term	US Steuerreform: Steuerbelastung kurzfristig
3.198)	vg_ustax_longterm	tax reform: tax burden long term	US Steuerreform: Steuerbelastung langfristig
3.199)	vg_ustax_export	tax reform: reaction export	US Steuerreform: Reaktion Exporte
3.200)	vg_ustax_import	tax reform: reaction import	US Steuerreform: Reaktion Importe
3.201)	vg_ustax_invas	tax reform: reaction investment in US	US Steuerreform: Reaktion Investitionen in USA
3.202)	vg_ustax_inverg	tax reform: reaction investment in Germany	US Steuerreform: Reaktion Investitionen in Deutschland
3.203)	vg_ustax_intelprop	tax reform: relocation of intellectual property	US Steuerreform: Verlagerung von geistigen Eigentum
3.204)	vg_gdp1	real gdp: % change comp. last year	realer BIP - prozentuale Änderung vgl. zum Vorjahr
3.205)	vg_gdp2	impact economic development on business situation	Einfluss allg. Konjunkturentwicklung auf Geschäftslage
3.206)	vg_extserv_it	business processes by external service provider: IT	Geschäftsprozesse durch externe DL: IT
3.207)	vg_extserv_rd	business processes by external service provider: R&D	Geschäftsprozesse durch externe DL: F & E
3.208)	vg_extserv_pur	business processes by external service provider: purchase	Geschäftsprozesse durch externe DL: Einkauf
3.209)	vg_extserv_mark	business processes by external service provider: marketing	Geschäftsprozesse durch externe DL: Marketing
3.210)	vg_extserv_fin	business processes by external service provider: finance	Geschäftsprozesse durch externe DL: Finanzen
3.211)	vg_extserv_empl	business processes by external service provider: employees	Geschäftsprozesse durch externe DL: Personal
3.212)	vg_extserv_log	business processes by external service provider: logistics	Geschäftsprozesse durch externe DL: Logistik
3.213)	vg_extserv_py_it	business proc. by external serv. prov. -scope past 5 years: IT	Geschäftsproz. durch externe DL-Umfang letzte 5 Jahre: IT
3.214)	vg_extserv_py_rd	business proc. by external serv. prov. -scope past 5 years: R&D	Geschäftsproz. durch externe DL-Umfang letzte 5 Jahre: F & E
3.215)	vg_extserv_py_pur	business proc. by external serv. prov. -scope past 5 years: purchase	Geschäftsproz. durch externe DL-Umfang letzte 5 Jahre: Einkauf
3.216)	vg_extserv_py_mark	business proc. by external serv. prov. -scope past 5 years: marketing	Geschäftsproz. durch externe DL-Umfang letzte 5 Jahre: Marketing
3.217)	vg_extserv_py_fin	business proc. by external serv. prov. -scope past 5 years: finance	Geschäftsproz. durch externe DL-Umfang letzte 5 Jahre: Finanzen
3.218)	vg_extserv_py_empl	business proc. by external serv. prov. -scope past 5 years: employees	Geschäftsproz. durch externe DL-Umfang letzte 5 Jahre: Personal
3.219)	vg_extserv_py_log	business proc. by external serv. prov. -scope past 5 years: logistics	Geschäftsproz. durch externe DL-Umfang letzte 5 Jahre: Logistik
3.220)	vg_extserv_ny_it	business proc. by external serv. prov. -scope next 5 years: IT	Geschäftsproz. durch externe DL-Umfang nächste 5 Jahre: IT
3.221)	vg_extserv_ny_rd	business proc. by external serv. prov. -scope next 5 years: R&D	Geschäftsproz. durch externe DL-Umfang nächste 5 Jahre: F & E
3.222)	vg_extserv_ny_pur	business proc. by external serv. prov. -scope next 5 years: purchase	Geschäftsproz. durch externe DL-Umfang nächste 5 Jahre: Einkauf
3.223)	vg_extserv_ny_mark	business proc. by external serv. prov. -scope next 5 years: marketing	Geschäftsproz. durch externe DL-Umfang nächste 5 Jahre: Marketing
3.224)	vg_extserv_ny_fin	business proc. by external serv. prov. -scope next 5 years: finance	Geschäftsproz. durch externe DL-Umfang nächste 5 Jahre: Finanzen
3.225)	vg_extserv_ny_empl	business proc. by external serv. prov. -scope next 5 years: employees	Geschäftsproz. durch externe DL-Umfang nächste 5 Jahre: Personal
3.226)	vg_extserv_ny_log	business proc. by external serv. prov. -scope next 5 years: logistics	Geschäftsproz. durch externe DL-Umfang nächste 5 Jahre: Logistik
3.227)	vg_found	founding year	Gründungsjahr
3.228)	vg_forsales	sales: % in foreign country	Umsatz in Ausland (%)
3.229)	vg_invit_dj	investment in Software/database this year	Investitionen in Software/Datenbanken dieses Jahr
3.230)	vg_invit_nj	investment in Software/Database next year	Investitionen in Software/Datenbanken nächstes Jahr
3.231)	vg_sec_management	sector - questionnaire completed in: management	Sektor - Fragebogen ausgefüllt in Geschäftsführung

3.232)	vg_sec_controlling	sector - questionnaire completed in: controlling	Sektor - Fragebogen ausgefüllt in Controlling
3.233)	vg_sec_marketing	sector - questionnaire completed in: marketing	Sektor - Fragebogen ausgefüllt in Vertrieb
3.234)	vg_sec_production	sector - questionnaire completed in: production	Sektor - Fragebogen ausgefüllt in Produktion
3.235)	vg_sec_other	sector - questionnaire completed in: other	Sektor - Fragebogen ausgefüllt in Sonstiges
3.236)	vg_sec_other_descr	sector - questionnaire completed in: other description	Sektor - Fragebogen ausgefüllt in Sonstiges Beschreibung
3.237)	vg_pos_director	position - questionnaire completed by: director	Position - Fragebogen ausgefüllt von Geschäftsleitung
3.238)	vg_pos_manager	position - questionnaire completed by: manager	Position - Fragebogen ausgefüllt von Abteilungsleitung
3.239)	vg_pos_teamleader	position - questionnaire completed by: team leader	Position - Fragebogen ausgefüllt von Teamleiter
3.240)	vg_pos_clerk	position - questionnaire completed by: clerk	Position - Fragebogen ausgefüllt von Sachbearbeiter
3.241)	vg_pos_other	position - questionnaire completed by: other	Position - Fragebogen ausgefüllt von Sonstigen
3.242)	vg_pos_other_descr	position - questionnaire completed by: other description	Position - Fragebogen ausgefüllt von Sonstiges Beschreibung
3.243)	vg_brexit_prob	hard brexit - probability	Wahrscheinlichkeit für harten Brexit
3.244)	vg_brexit_problb	hard brexit - probability lower bound	Wahrscheinlichkeitsintervall für harten Brexit (untere Grenze)
3.245)	vg_brexit_probub	hard brexit - probability upper bound	Wahrscheinlichkeitsintervall für harten Brexit (obere Grenze)
3.246)	vg_brexit_rev	hard brexit - affected revenue share	Von harten Brexit betroffener Umsatzanteil
3.247)	vg_brexit_impact	hard brexit - impact	Einfluss eines harten Brexit
3.248)	vg_uticapaa	capacity utilization (annual average)	Auslastung der Anlagen (im Jahresdurchschnitt)
3.249)	vg_gdp3	real gdp: % change comp. last year (2019 vs 2018)	reales BIP: prozentuale Änderung vgl. zum Vorjahr (2019 vs 2018)
3.250)	vg_gdp4	real gdp: % change comp. last year (2020 vs 2019)	reales BIP: prozentuale Änderung vgl. zum Vorjahr (2020 vs 2019)
3.251)	vg_heat_occ	weather - occurrence: heat wave	Wetterereignis - Betroffen: Hitze
3.252)	vg_cold_occ	weather - occurrence: cold wave	Wetterereignis - Betroffen: Kälte
3.253)	vg_drought_occ	weather - occurrence: drought	Wetterereignis - Betroffen: Trockenheit
3.254)	vg_rain_occ	weather - occurrence: heavy rain	Wetterereignis - Betroffen: Starkregen
3.255)	vg_storm_occ	weather - occurrence: storms	Wetterereignis - Betroffen: Stürme
3.256)	vg_heat_imp	weather - impact: heatwaves	Wetterereignis - Auswirkung: Hitze
3.257)	vg_cold_imp	weather - impact: coldwaves	Wetterereignis - Auswirkung: Kälte
3.258)	vg_drought_imp	weather - impact: drought	Wetterereignis - Auswirkung: Trockenheit
3.259)	vg_rain_imp	weather - impact: heavy rain	Wetterereignis - Auswirkung: Starkregen
3.260)	vg_storm_imp	weather - impact: storms	Wetterereignis - Auswirkung: Stürme
3.261)	vg_heat_inc	weather - incidence and intensity: heatwaves	Wetterereignis - Häufigkeit und Intensität: Hitze
3.262)	vg_cold_inc	weather - incidence and intensity: coldwaves	Wetterereignis - Häufigkeit und Intensität: Kälte
3.263)	vg_drought_inc	weather - incidence and intensity: drought	Wetterereignis - Häufigkeit und Intensität: Trockenheit
3.264)	vg_rain_inc	weather - incidence and intensity: heavy rain	Wetterereignis - Häufigkeit und Intensität: Starkregen
3.265)	vg_storm_inc	weather - incidence and intensity: storms	Wetterereignis - Häufigkeit und Intensität: Stürme
3.266)	vg_heat_prep	weather - prepared: heatwaves	Wetterereignis - Vorbereitet: Hitze
3.267)	vg_cold_prep	weather - prepared: coldwaves	Wetterereignis - Vorbereitet: Kälte
3.268)	vg_drought_prep	weather - prepared: drought	Wetterereignis - Vorbereitet: Trockenheit
3.269)	vg_rain_prep	weather - prepared: heavy rain	Wetterereignis - Vorbereitet: Starkregen
3.270)	vg_storm_prep	weather - prepared: storms	Wetterereignis - Vorbereitet: Stürme
3.271)	vg_log_services_avail	business activities hindered by logistics services: availability	Geschäftstätigkeit behindert durch Logistikdienstleistungen: Verfügbarkeit
3.272)	vg_log_services_prices	business activities hindered by logistics services: prices	Geschäftstätigkeit behindert durch Logistikdienstleistungen: Preise
3.273)	vg_log_services_punct	business activities hindered by logistics services: punctuality	Geschäftstätigkeit behindert durch Logistikdienstleistungen: Pünktlichkeit
3.274)	vg_log_services_qual	business activities hindered by logistics services: quality	Geschäftstätigkeit behindert durch Logistikdienstleistungen: Qualität
3.275)	vg_invit_ij	investment in Software/database last year	Investitionen in Software/Datenbanken letztes Jahr
3.276)	vg_rd_pers	share of research and development: personnel	Anteil FuE -Ausbgaben: Personal
3.277)	vg_rd_inst	share of research and development: research by universities and institutes	Anteil FuE -Ausbgaben: Auftragsforschung Universitäten und Forschungsinstitute
3.278)	vg_rd_comp	share of research and development: other companies	Anteil FuE -Ausbaben: Auftragsforschung durch andere Unternehmen
3.279)	vg_support_eu	rd support by: EU	FuE-Förderung durch: EU
3.280)	vg_support_fmer	rd support by: Federal Ministry for Education and Research	FuE-Förderung durch: Bundesministerium für Bildung und Forschung
3.281)	vg_support_fmeae	rd support by: Federal Ministry for Economic Affairs and Energy	FuE-Förderung durch: Bundesministerium für Wirtschaft und Energie
3.282)	vg_support_fed	rd support by: Federal State	FuE-Förderung durch: Bundesland
3.283)	vg_support_other	rd support by: other	FuE-Förderung durch: Andere
3.284)	vg_support_none	rd support by: none	FuE-Förderung durch: Keine
3.285)	vg_use_rdsup	use of public rd support	Nutzung steuerlicher FuE-Förderung
3.286)	vg_effect_sp	effect of rd support: spendings	Effekt steuerlicher FuE-Förderung auf: FuE-Ausgaben
3.287)	vg_effect_pr	effect of rd support: projects	Effekt steuerlicher FuE-Förderung auf: Anzahl FuE-Projekte
3.288)	vg_uncert_tax	uncertainty in future demand due to: tax	Unsicherheit der Nachfrageentwicklung durch: Steuern
3.289)	vg_uncert_trade	uncertainty in future demand due to: trade war	Unsicherheit der Nachfrageentwicklung durch: Handelskrieg
3.290)	vg_uncert_exc	uncertainty in future demand due to: exchange rate	Unsicherheit der Nachfrageentwicklung durch: Wechselkurs
3.291)	vg_uncert_econ	uncertainty in future demand due to: general economic development	Unsicherheit der Nachfrageentwicklung durch: Allgemeine Wirtschaftsentwicklung
3.292)	vg_uncert_unempl	uncertainty in future demand due to: unemployment rate	Unsicherheit der Nachfrageentwicklung durch: Arbeitslosenquote
3.293)	vg_uncert_inflation	uncertainty in future demand due to: inflation	Unsicherheit der Nachfrageentwicklung durch: Inflation
3.294)	vg_uncert_intrate	uncertainty in future demand due to: interest rate	Unsicherheit der Nachfrageentwicklung durch: Zins/EZB Geldpolitik
3.295)	vg_uncert_turnover	uncertainty regarding the percentage change in turnover: quarter	Unsicherheit hinsichtlich der prozentualen Änderung des Umsatzes im Quartal
3.296)	vg_uncert_turnover_clicks	clicks required: vg_uncert_turnover	Klicks: vg_uncert_turnover
3.297)	vg_uncert_turnover2	uncertainty regarding the percentage change in turnover: year	Unsicherheit hinsichtlich der prozentualen Änderung des Umsatzes im Jahr
3.298)	vg_uncert_turnover2_clicks	clicks required: vg_uncert_turnover2	Klicks: vg_uncert_turnover2
3.299)	vg_decision_invest	uncertainty in turnover decisive for decisions on investments: quarter	Unsicherheit bzgl. Umsatzentwicklung im Quartal entscheidend für: Investitionen
3.300)	vg_decision_empl	uncertainty in turnover decisive for decisions on employment: quarter	Unsicherheit bzgl. Umsatzentwicklung im Quartal entscheidend für: Beschäftigung
3.301)	vg_decision_price	uncertainty in turnover decisive for decisions on pricing: quarter	Unsicherheit bzgl. Umsatzentwicklung im Quartal entscheidend für: Preissetzung
3.302)	vg_decision_production	uncertainty in production decisive for decisions: quarter	Unsicherheit bzgl. Umsatzentwicklung im Quartal entscheidend für: Produktion
3.303)	vg_decision_invest2	uncertainty in turnover decisive for decisions on investments: year	Unsicherheit bzgl. Umsatzentwicklung im Jahr entscheidend für: Investitionen
3.304)	vg_decision_empl2	uncertainty in turnover decisive for decisions on employment: year	Unsicherheit bzgl. Umsatzentwicklung im Jahr entscheidend für: Beschäftigung
3.305)	vg_decision_price2	uncertainty in turnover decisive for decisions on pricing: year	Unsicherheit bzgl. Umsatzentwicklung im Jahr entscheidend für: Preissetzung
3.306)	vg_decision_production2	uncertainty in turnover decisive for decisions on production: year	Unsicherheit bzgl. Umsatzentwicklung im Jahr entscheidend für: Produktion
3.307)	vg_decision_notes	notes to questions on uncertainty about turnover	Anmerkungen zu Fragen zu Unsicherheit des Umsatzes
3.308)	vg_wage_agree	agreement on effect of European minimum wage on employment	Zustimmung zu Effekt eines europäischen Mindestlohns auf Arbeitsmarkt
3.309)	vg_wage_know	no-knowledge on the subject of minimum wage	Vorwissen zu Mindestlohn

	VG_WOB1_Know	pre-knowledge on the subject of minimum wage	Vorwissen zu Mindestlohn
3.310)	vg_ref_agree	agreement on positive economic effect of refugees on european population	Zustimmung zu positivem ökonomischen Effekt von Flüchtlingen auf europäische Bevölkerung
3.311)	vg_ref_know	pre-knowledge on the subject of refugee's economic effects	Vorwissen zu ökonomischen Effekten von Flüchtlingen
3.312)	vg_robot_agree	agreement on effect of robots and AI on long-term unemployment	Zustimmung zu Effekt von Robotern und KI auf Langzeitarbeitslosigkeit
3.313)	vg_robot_know	pre-knowledge on subject of robots and AI	Vorwissen zu Robotern und KI
3.314)	vg_retirem_agree	agreement on effect of increase in retirement age	Zustimmung zu Effekt von Erhöhung des Renteneintrittsalters
3.315)	vg_retirem_know	pre-knowledge on subject of retirement age	Vorwissen zu Rente und Renteneintrittsalter
3.316)	vg_move_agree	agreement on positive effect of free movement of people within Europe	Zustimmung zu positivem Effekt der Personenfreizügigkeit in der EU
3.317)	vg_move_know	pre-knowledge on free movement of people	Vorwissen zu Personenfreizügigkeit in der EU
3.318)	vg_merger_agree	agreement on mergers of companies to european champions	Zustimmung zu Fusionen zu europäischen Champions
3.319)	vg_merger_know	pre-knowledge on mergers to european champions	Vorwissen zu Effekten von Fusionen
3.320)	vg_econ_interest	interest in economics and debates of economic policy	Interesse an Wirtschaft und wirtschaftspolitische Debatten
3.321)	vg_polit_conf	confidence in academic experts regarding political questions	Vertrauen in akademische Experten bei politischen Fragen
3.322)	vg_education	level of education	Höchster Bildungsabschluss
3.323)	vg_cor3_eff	corona march: effect of corona virus on business	Corona März: Effekt des Coronavirus auf Geschäftstätigkeit
3.324)	vg_cor3_demand	corona march: effect of corona virus on demand	Corona März: Effekt des Coronavirus auf Nachfragerückgang
3.325)	vg_cor3_foreign	corona march: effect of corona virus on foreign subsidiary firms	Corona März: Effekt des Coronavirus auf ausländische Töchter
3.326)	vg_cor3_supply	corona march: effect of corona virus on supply of ressources	Corona März: Effekt des Coronavirus auf Lieferung von Vorprodukten oder Ressourcen
3.327)	vg_cor3_supply2	corona march: effect of corona virus on supply of final products	Corona März: Effekt des Coronavirus auf Lieferung von Endprodukten
3.328)	vg_cor3_ressource	corona march: effect of corona virus on increase of prices of primary products or resources	Corona März: Effekt des Coronavirus auf Preiserhöhungen bei Vorprodukten oder Ressourcen
3.329)	vg_cor3_production	corona march: effect of corona virus on decrease in production	Corona März: Effekt des Coronavirus auf Rückgang der Prudoktion
3.330)	vg_cor3_storage	corona march: effect of corona virus on necesity of increasing storage	Corona März: Effekt des Coronavirus auf Notwendigkeit verstärkter Lagerhaltung
3.331)	vg_cor3_travel	corona march: effect of corona virus on delay or cancellation of business trips	Corona März: Effekt des Coronavirus auf Verzögerung/Ausfall von Dienstreisen
3.332)	vg_cor3_other	corona march: other negative effects of corona virus	Corona März: Andere Effekte des Coronavirus
3.333)	vg_cor3_other_text	corona march: other negative effects of corona virus (text)	Corona März: andere Effekte des Coronavirus (Text)
3.334)	vg_cor_effect	corona: effect of corona virus on current business	Coron: Effekt des Corona-Virus auf Geschäftstätigkeit
3.335)	vg_cor4_homeoff	corona: increased use of home office	Corona: Verstärkte Nutzung von Homeoffice
3.336)	vg_cor4_stwork_y	corona: short-time work	Corona: Kurzarbeit wegen Corona
3.337)	vg_cor4_overtime	corona: reduction of overtime	Corona: Abbau von Zeitguthaben wegen Corona
3.338)	vg_cor4_empreduction	corona: reduction of employment	Corona: Beschäftigungsabbau wegen Corona
3.339)	vg_cor4_prodstop	corona: stop of production	Corona: Produktionsstop wegen Corona
3.340)	vg_cor4_storage_inc	corona: increased storaging	Corona: Verstärkte Lagerhaltung wegen Corona
3.341)	vg_cor4_supplier	corona: change or diversification of supplier	Corona: Wechsel von Zulieferern wegen Corona
3.342)	vg_cor4_bus_other	corona: other consequences	Corona: Andere Maßnahmen wegen Corona
3.343)	vg_cor4_bus_othertext	corona: other consequences text	Corona: Andere Maßnahmen wegen Corona Text
3.344)	vg_cor4_credit	corona: use of credit lines	Corona: Nutzung bestehender Kreditlinien wegen Corona
3.345)	vg_cor4_newcredit	corona: new credit lines	Corona: Erschließung neuer Kreditlinien wegen Corona
3.346)	vg_cor4_liquidityas	corona: use of liquidity assistances	Corona: Inanspruchnahme Liquiditätshilfen wegen Corona
3.347)	vg_cor4_investpos	corona: postponement of investment projects	Corona: Verschiebung von Investitionsprojekten wegen Corona
3.348)	vg_cor4_investcanc	corona: cancellation of investment projects	Corona: Streichung von Investitionsprojekten wegen Corona
3.349)	vg_cor4_fin_other	corona: other financial consequences	Corona: Sonstige Maßnahmen wegen Corona
3.350)	vg_cor4_fin_othertext	corona: other financial consequences text	Corona: Sonstige Maßnahmen wegen Corona Text
3.351)	vg_cor_restrpublic	corona: duration of restrictions to public life due to the pandemic	Corona: Einschränkung des öffentlichen Lebens wegen Corona
3.352)	vg_cor4_turnovercon	corona april: constant turnover	Corona April: Keine Effekt auf Umsatz durch Corona
3.353)	vg_cor4_trunoverinc	corona april: increasing turnover	Corona April: Positiver Effekt auf Umsatz durch Corona
3.354)	vg_cor4_turnoverdec	corona april: decreasing turnover	Corona April: Negativer Effekt auf Umsatz durch Corona

3.355)	vg_cor4_turnover_future	corona april: catch up on missed turnover in future	Corona April: Aufholen des Umsatzrückgangs nach Corona
3.356)	vg_cor4_foreignprel	corona april: usually necessary preliminary work from abroad	Corona April: Vorleistungen aus dem Ausland vor Corona
3.357)	vg_cor4_chinaprel	corona april: preliminary work from China	Corona April: Vorleistungen aus China
3.358)	vg_cor4_italyprel	corona april: preliminary work from Italy	Corona April: Vorleistungen aus Italien
3.359)	vg_cor4_otherprel	corona april: preliminary work from other states	Corona April: Vorleistungen aus anderen Staaten
3.360)	vg_cor4_otherpreltext	corona april: preliminary work from other states text	Corona April: Vorleistungen aus anderen Staaten Text
3.361)	vg_cor4_supply_prob	corona april: problems in supply	Corona April: Aktuelle Lieferprobleme
3.362)	vg_cor4_problem	corona april: most problematic aspect	Corona April: Problematischster Aspekt der Corona-Pandemie
3.363)	vg_cor4_polconseq	corona april: desired political consequences	Corona April: Gewünschte politische Maßnahmen wegen Corona
3.364)	vg_cor4_survive	corona april: duration surviving shutdown	Corona April: Überlebensdauer des Unternehmens durch Corona-Maßnahmen
3.365)	vg_cor4_surviveas	corona april: duration surviving shutdown assistances	Corona April: Überlebensdauer des Unternehmens staatliche Hilfen
3.366)	vg_cor4_reduction	corona april: deferral of tax payments or reduce of prepayment	Corona April: Verzögerung von Steuerzahlungen oder Reduzierung von Vorauszahlungen
3.367)	vg_cor4_reduction_plannin	corona april: if no, reduction in planning	Corona April: falls nein, Reduzierung geplant
3.368)	vg_cor5_measures1	corona may: stop of production due to the pandemic	Corona Mai: Produktionsstop aufgrund der Krise
3.369)	vg_cor5_measures2	corona may: use of assistances due to the pandemic	Corona Mai: Inanspruchnahme Liquiditätshilfen aufgrund der Krise
3.370)	vg_cor5_measures3	corona may: postponement of investment projects due to the pandemic	Corona Mai: Verschiebung von Investitionsprojekten aufgrund der Krise
3.371)	vg_cor5_measures4	corona may: cancellation of investment projects due to the pandemic	Corona Mai: Streichung von Investitionsprojekten aufgrund der Krise
3.372)	vg_cor5_measures5	corona may: short time work due to the pandemic	Corona Mai: Kurzarbeit aufgrund der Krise
3.373)	vg_cor_shorttime1	corona: share of employees in short time work	Corona: Anteil an Beschäftigten in Kurzarbeit
3.374)	vg_cor5_duration1	corona: time until business situation will normalize (best case)	Corona: Normalisierung der Geschäftslage (best case)
3.375)	vg_cor_duration2	corona: time until business situation will normalize (most likely case)	Corona: Normalisierung der Geschäftslage (most likely case)
3.376)	vg_cor5_duration3	corona: time until business situation will normalize (worst case)	Corona: Normalisierung der Geschäftslage (worst case)
3.377)	vg_cor5_liquidity1	corona may: time surviving with liquidity reserve	Corona Mai: Überlebensdauer mit Liquiditätsreserven
3.378)	vg_cor5_liquidity2	corona may: surviving with liquidity reserve	Corona Mai: Keine Engpässe erwartet
3.379)	vg_cor5_empl_now	corona: number of employees currently	Corona: Anzahl der Beschäftigten zur Zeit
3.380)	vg_cor5_change	corona may: changes within company after pandemic	Corona Mai: Veränderungen im Unternehmen nach Pandemie
3.381)	vg_cor5_travel	corona may: less business travels after the pandemic	Corona Mai: weniger Geschäftsreisen nach der Pandemie
3.382)	vg_cor5_homeoffice	corona may: more homeoffice after the pandemic	Corona Mai: mehr Homeoffice nach der Pandemie
3.383)	vg_cor5_automat	corona may: higher automatisation	Corona Mai: höhere Automatisierung nach der Pandemie
3.384)	vg_cor5_production	corona may: higher depth of production	Corona Mai: höhere Fertigungstiefe nach der Pandemie
3.385)	vg_cor5_divers	corona may: higher diversification in procurement	Corona Mai: Diversifikation in der Beschaffung nach der Pandemie
3.386)	vg_cor5_product	corona may: change in product portfolio	Corona Mai: Veränderung des Produktpportfolios nach der Pandemie
3.387)	vg_cor5_digital	corona may: increased use of digital distribution channels	Corona Mai: stärkere Nutzung digitaler Vertriebswege nach der Pandemie
3.388)	vg_cor5_other	corona may: other changes after corona pandemic	Corona Mai: andere Veränderungen nach der Pandemie
3.389)	vg_cor5_other_text	corona may: other changes after corona pandemic text	Corona Mai: andere Veränderungen nach der Pandemie Text
3.390)	vg_cor5_emp1	corona may: investment in employees currently	Corona Mai: Investitionen in Mitarbeiter derzeit
3.391)	vg_cor5_emp2	corona may: investment in employees after crisis	Corona Mai: Investitionen in Mitarbeiter nach der Krise
3.392)	vg_cor5_workplace1	corona may: investment in workplaces currently	Corona Mai: Investitionen in Arbeitsplatz derzeit
3.393)	vg_cor5_workplace2	corona may: investment in workplaces after crisis	Corona Mai: Investitionen in Arbeitsplatz nach der Krise
3.394)	vg_cor5_prod_inv1	corona may: investment in production currently	Corona Mai: Investitionen in Produktion derzeit
3.395)	vg_cor5_prod_inv2	corona may: investment in production after crisis	Corona Mai: Investitionen in Produktion nach der Krise
3.396)	vg_cor5_supply1	corona may: investment in supply chains currently	Corona Mai: Investitionen in Lieferkettenmanagement derzeit
3.397)	vg_cor5_supply2	corona may: investment in supply chains after crisis	Corona Mai: Investitionen in Lieferkettenmanagement nach der Krise
3.398)	vg_cor5_other_inv1	corona may: other investments currently	Corona Mai: andere Investitionen derzeit
3.399)	vg_cor5_other_inv2	corona may: other investments after crisis	Corona Mai: andere Investitionen nach der Krise
3.400)	vg_cor5_other_inv_text	corona may: other investments text	Corona Mai: andere Investitionen Text

	VG_COR_6_MEASURES	CORONA JULI: OTHER INVESTMENT CASE	CORONA JUNI: OTHER INVESTMENT CASE
3.401)	vg_cor6_measures1	corona june: reduction of employees	Corona Juni: Beschäftigungsabbau
3.402)	vg_cor6_measures2	corona june: stop of production	Corona Juni: Produktionsstop
3.403)	vg_cor6_measures3	corona june: use of existing credit lines	Corona Juni: Nutzung bestehender Kreditlinien
3.404)	vg_cor6_measures4	corona june: new credit lines	Corona Juni: Erschließung neuer Kreditlinien
3.405)	vg_cor6_measures5	corona june: use of liquidity assistances	Corona Juni: Inanspruchnahme von Liquiditätshilfen
3.406)	vg_cor6_measures6	corona june: postponement of investment projects	Corona Juni: Verschiebung von Investitionsprojekten
3.407)	vg_cor6_measures7	corona june: cancellation of investment projects	Corona Juni: Streichung von Investitionsprojekten
3.408)	vg_cor6_measures8	corona june: short time work	Corona Juni: Kurzarbeit
3.409)	vg_cor_shorttime2	corona: mean percentage work reduction of employees in short time work	Corona: Arbeitsreduzierung in Kurzarbeit
3.410)	vg_cor6_shorttime3	corona june: short time work in next three months	Corona Juni: Kurzarbeit kommende drei Monate
3.411)	vg_cor6_duration1	corona: time until business situation will normalize (best case)	Corona: Normalisierung Geschäftssituation im besten Fall
3.412)	vg_cor6_duration3	corona: time until business situation will normalize (worst case)	Corona: Normalisierung Geschäftssituation im schlechtesten Fall
3.413)	vg_cor6_change	corona june: changes within company after pandemic	Corona Juni: dauerhafte Veränderungen nach Krise
3.414)	vg_cor_prob_fin	corona: problem finances	Corona: Problem Finanzen
3.415)	vg_cor_prob_market	corona: problem domestic market	Corona: Problem nationaler Absatzmarkt
3.416)	vg_cor_prob_formarket	corona: problem foreign markets	Corona: Problem internationale Absatzmärkte
3.417)	vg_cor_prob_empl	corona: problem employees	Corona: Problem Personal
3.418)	vg_cor_prob_supply	corona: problem supply	Corona: Problem Einkauf und Beschaffung
3.419)	vg_cor_prob_regulation	corona: problem federal regulations	Corona: Problem staatliche Auflagen
3.420)	vg_cor_prob_exist	corona: problems endanger existence	Corona: Probleme existenzbedrohend
3.421)	vg_cor_stwork	corona: shorttime yes or no	Corona: Kurzarbeit ja oder nein
3.422)	vg_cor1_lybc_v	corona july: change in turnover best case	Corona Juli: Umsatzänderung bester Fall
3.423)	vg_cor1_lybc	corona july: change in turnover best case dont know	Corona Juli: Umsatzänderung bester Fall weiss nicht
3.424)	vg_cor1_lywc_v	corona july: change in turnover worst case	Corona Juli: Umsatzänderung schlechtester Fall
3.425)	vg_cor1_lywc	corona july: change in turnover worst case dont know	Corona Juli: Umsatzänderung schlechtester Fall weiss nicht
3.426)	vg_cor1_lyac_v	corona july: change in turnover most likely case	Corona Juli: Umsatzänderung wahrscheinlichster Fall
3.427)	vg_cor1_lyac	corona july: change in turnover most likely case dont know	Corona Juli: Umsatzänderung wahrscheinlichster Fall weiss nicht
3.428)	vg_cor2_pbpc_sv	corona july: long run changes in business model likelihood	Corona Juli: dauerhafte Veränderungen Geschäftsmodell
3.429)	vg_cor2_pbpc_min	corona july: long run changes in business model minimum likelihood	Corona Juli: dauerhafte Veränderungen Geschäftsmodell Minimum
3.430)	vg_cor2_pbpc_max	corona july: long run changes in business model maximum likelihood	Corona Juli: dauerhafte Veränderungen Geschäftsmodell Maximum
3.431)	vg_cor2_pbpc	corona july: long run changes in business model dont know	Corona Juli: dauerhafte Veränderungen Geschäftsmodell weiss nicht
3.432)	vg_cor8_turnover_no	corona aug: no effect of pandemics on turnover	Corona Aug: kein Effekt der Pandemie auf Umsatz
3.433)	vg_cor8_turnover_inc	corona aug: positive percentage change in turnover due to pandemics	Corona Aug: prozentualer Anstieg des Umsatzes durch Pandemie
3.434)	vg_cor8_turnover_dec	corona aug: negative percentage change in turnover due to pandemics	Corona Aug: prozentualer Rückgang des Umsatzes durch Pandemie
3.435)	vg_cor8_invest_no	corona aug: no effect of pandemics on investment	Corona Aug: kein Effekt der Pandemie auf Investitionen
3.436)	vg_cor8_invest_inc	corona aug: positive percentage change in investment due to pandemics	Corona Aug: prozentualer Anstieg der Investitionen durch Pandemie
3.437)	vg_cor8_invest_dec	corona aug: negative percentage change in investment due to pandemics	Corona Aug: prozentualer Rückgang der Investitionen durch Pandemie
3.438)	vg_cor8_change	corona aug: durable change in business after pandemics	Corona Aug: dauerhafte Veränderungen im Unternehmen nach Pandemie
3.439)	vg_cor8_home_no	corona aug: home office no change	Corona Aug: Homeoffice keine Veränderung nach Pandemie
3.440)	vg_cor8_home_inc	corona aug: home office increase in percent	Corona Aug: prozentuale Zunahme Homeoffice nach Pandemie
3.441)	vg_cor8_home_dec	corona aug: home office decrease in percent	Corona Aug: prozentualer Rückgang Homeoffice nach Pandemie
3.442)	vg_cor8_travel_no	corona aug: business travel no change	Corona Aug: Geschäftsreisen keine Veränderung nach Pandemie
3.443)	vg_cor8_travel_inc	corona aug: business travel increase in percent	Corona Aug: prozentuale Zunahme Geschäftsreisen nach Pandemie
3.444)	vg_cor8_travel_dec	corona aug: business travel decrease in percent	Corona Aug: prozentualer Rückgang Geschäftsreisen nach Pandemie
3.445)	vg_cor8_meetings_no	corona aug: virtual meetings no change	Corona Aug: virtuelle Meetings keine Veränderung nach Pandemie

3.446)	vg_cor8_meetings_inc	corona aug: virtual meetings increase in percent	Corona Aug: prozentuale Zunahme virtueller Meetings nach Pandemie
3.447)	vg_cor8_meetings_dec	corona aug: virtual meetings decrease in percent	Corona Aug: prozentueller Rückgang virtueller Meetings nach Pandemie
3.448)	vg_cor8_empl_now	corona: number of employees currently	Corona: Anzahl der Beschäftigten derzeit
3.449)	vg_cor8_gdp20	corona aug: expected GDP change Germany 2020	Corona Aug: prozentuale Veränderung BIP in 2020 zum Vorjahr
3.450)	vg_cor8_gdp21	corona aug: expected GDP change Germany 2021	Corona Aug: prozentuale Veränderung BIP in 2021 zum Vorjahr
3.451)	vg_cor8_fairs_past	corona: trade fairs attendance past	Corona: Teilnahme an internationalen Fachmessen letzte beiden Jahre
3.452)	vg_cor8_fairs_future	corona aug: trade fairs attendance future	Corona Aug: Teilnahme an internationalen Fachmessen in Zukunft
3.453)	vg_cor8_fairs_digital	corona aug: trade fairs digital alternatives	Corona Aug: Nutzung digitaler Alternativen zu Fachmessen
3.454)	vg_cor8_fairs_loss	corona: trade fairs economic losses	Corona: wirtschaftliche Einbußen durch fehlende Messeteilnahmen
3.455)	vg_cor9_eq1	corona sep: equity ratio in 2019	Corona Sep: Eigenkapitalquote 2019
3.456)	vg_cor9_eq2	corona sep: change in equity ratio	Corona Sep: Veränderung der Eigenkapitalquote
3.457)	vg_cor9_loan	corona sep: availability of bank loans change since march 2020	Corona Sep: Entwicklung der Verfügbarkeit von Bankkrediten seit März 2020
3.458)	vg_cor9_interest	corona sep: change in loan interest yes or no	Corona Sep: Veränderung von Kreditzinsen seit März 2020 ja oder nein
3.459)	vg_cor9_interest1	corona sep: decrease in base points	Corona Sep: Rückgang der Kreditzinsen in Basispunkten
3.460)	vg_cor9_interest2	corona sep: increase in base points	Corona Sep: Anstieg der Kreditzinsen in Basispunkten
3.461)	vg_cor9_credit1	corona sep: credit line in percent of balance in march 2020	Corona Sep: prozentualer Anteil der Kreditlinie an der Bilanzsumme im März 2020
3.462)	vg_cor9_credit2	corona sep: credit line in percent of balance in june 2020	Corona Sep: prozentualer Anteil der Kreditlinie an der Bilanzsumme im Juni 2020
3.463)	vg_cor9_nocredit1	corona sep: no credit line	Corona Sep: keine Kreditlinie
3.464)	vg_cor9_credit3	corona sep: use of credit lines in percent in march 2020	Corona Sep: prozentualer Anteil der Kreditlinie ausgeschöpft März 2020
3.465)	vg_cor9_credit4	corona sep: use of credit lines in percent in june 2020	Corona Sep: prozentualer Anteil der Kreditlinie ausgeschöpft Juni 2020
3.466)	vg_cor9_nocredit2	corona sep: no credit line	Corona Sep: keine Kreditlinie
3.467)	vg_cor9_cash1	corona sep: cash and cash equivalents in percent of balance in march 2020	Corona Sep: Anteil der Zahlungsmittel und Zahlungsmitteläquivalente an der Bilanzsumme März 2020
3.468)	vg_cor9_cash2	corona sep: cash and cash equivalents in percent of balance in june 2020	Corona Sep: Anteil der Zahlungsmittel und Zahlungsmitteläquivalente an der Bilanzsumme Juni 2020
3.469)	vg_cor9_r1a	corona sep: expected unemployment rate Germany in 2022	Corona Sep: erwartete Arbeitslosenquote in Deutschland 2022
3.470)	vg_cor9_r1b	corona sep: expected ECB prime rate in 2022	Corona Sep: erwarteter Leitzins der EZB 2022
3.471)	vg_cor9_r2a	corona sep: expected ECB prime rate in 2022	Corona Sep: erwarteter Leitzins der EZB 2022
3.472)	vg_cor9_r2b	corona sep: expected unemployment rate Germany in 2022	Corona Sep: erwartete Arbeitslosenquote in Deutschland 2022
3.473)	vg_cor9_r3a	corona sep: expected inflation rate Germany in 2022	Corona Sep: erwartete Inflationsrate in Deutschland 2022
3.474)	vg_cor9_r3b	corona sep: expected ECB prime rate in 2022	Corona Sep: erwarteter Leitzins der EZB 2022
3.475)	vg_cor9_r4a	corona sep: expected ECB prime rate in 2022	Corona Sep: erwarteter Leitzins der EZB 2022
3.476)	vg_cor9_r4b	corona sep: expected inflation rate Germany in 2022	Corona Sep: erwartete Inflationsrate in Deutschland 2022
3.477)	vg_cor9_r5a	corona sep: expected ECB prime rate in 2025	Corona Sep: erwarteter Leitzins der EZB 2025
3.478)	vg_cor9_r5b	corona sep: trust in predictions of experts	Corona Sep: Vertrauen in Prognosen von Experten
3.479)	vg_cor9_r6a	corona sep: expected inflation rate Germany in 2025	Corona Sep: erwarteter Leitzins der EZB 2025
3.480)	vg_cor9_r6b	'corona sep: trust in predictions of experts	Corona Sep: Vertrauen in Prognosen von Experten
3.481)	vg_cor10_prod_comp	corona oct: relevance of developments in company for production	Corona Okt: Relevanz von Entwicklungen im Unternehmen für Entscheidungen hinsichtlich der Produktion
3.482)	vg_cor10_prod_market	corona oct: relevance of development in market segment for production	Corona Okt: Relevanz von Entwicklungen im Marktsegment für Entscheidungen hinsichtlich der Produktion
3.483)	vg_cor10_prod_econ	corona oct: relevance of overall economic developments for production	Corona Okt: Relevanz gesamtwirtschaftlicher Entwicklungen für Entscheidungen hinsichtlich der Produktion
3.484)	vg_cor10_fin1	corona oct: use of credit lines	Corona Okt: Finanzierung durch Kreditlinien
3.485)	vg_cor10_fin2	corona oct: use of bank loans	Corona Okt: Finanzierung durch Bankkredite
3.486)	vg_cor10_fin3	corona oct: use of bonds	Corona Okt: Finanzierung durch Anleihen
3.487)	vg_cor10_fin4	corona oct: use of equity	Corona Okt: Finanzierung durch Eigenkapital
3.488)	vg_cor10_credit_use1	corona oct: use of credit lines due to lack of liquidity	Corona Okt: Nutzung von Kreditlinien wegen Liquiditätsengpass
3.489)	vg_cor10_credit_use2	corona oct: use of credit lines for stock of liquidity	Corona Okt: Nutzung von Kreditlinien für Liquiditätspuffer
3.490)	vg_cor10_credit_use3	corona oct: use of credit lines for investment	Corona Okt: Nutzung von Kreditlinien für Investitionen
3.491)	vg_cor10_credit_use4	corona oct: use of credit lines for other reasons	Corona Okt: Nutzung von Kreditlinien aus anderen Gründen

	<b>vg_cor10_credit_use4</b>	corona oct: use of credit lines for other reasons	Corona Okt: Nutzung von Kreditlinien aus anderen Gründen
3.492)	<b>vg_cor10_credit_use4_text</b>	corona oct: use of credit lines for other reasons (text)	Corona Okt: Nutzung Kreditlinien aus anderen Gründen (Text)
3.493)	<b>vg_cor10_credit_dec1</b>	corona oct: credit lines payed back by stock emission	Corona Okt: Rückzahlung von Kreditlinien durch Emission von Anleihen
3.494)	<b>vg_cor10_credit_dec2</b>	corona oct: credit lines payed back by other credit	Corona Okt: Rückzahlung von Kreditlinien durch Kreditaufnahme
3.495)	<b>vg_cor10_credit_dec3</b>	corona oct: credit lines payed back because capital not required	Corona Okt: Rückzahlung von Kreditlinien Gelder nicht gebraucht
3.496)	<b>vg_cor10_credit_dec4</b>	corona oct: credit lines payed back for other reason	Corona Okt: Rückzahlung von Kreditlinien anderer Grund
3.497)	<b>vg_cor10_credit_dec_text</b>	corona oct: credit lines payed back for other reason (text)	Corona Okt: Rückzahlung von Kreditlinien anderer Grund (Text)
3.498)	<b>vg_cor11_equipsale</b>	corona nov: difficulty to sell equipment	Corona Nov: Wiederverkäuflichkeit Equipment
3.499)	<b>vg_cor11_homeoff</b>	corona: increased use of home office	Corona: Verstärkte Nutzung von Homeoffice
3.500)	<b>vg_cor11_stwork_y</b>	corona: short-time work	Corona: Kurzarbeit wegen Corona
3.501)	<b>vg_cor11_overtime</b>	corona: reduction of overtime	Corona: Abbau von Zeitguthaben wegen Corona
3.502)	<b>vg_cor11_emptreduction</b>	corona: reduction of employment	Corona: Beschäftigungsabbau wegen Corona
3.503)	<b>vg_cor11_prodstop</b>	corona: stop of production	Corona: Produktionsstop wegen Corona
3.504)	<b>vg_cor11_storage_inc</b>	corona: increased storaging	Corona: Verstärkte Lagerhaltung wegen Corona
3.505)	<b>vg_cor11_supplier</b>	corona: change or diversification of supplier	Corona: Wechsel von Zulieferern wegen Corona
3.506)	<b>vg_cor11_bus_other</b>	corona: other consequences	Corona: Andere Maßnahmen wegen Corona
3.507)	<b>vg_cor11_bus_othertext</b>	corona: other consequences text	Corona: Andere Maßnahmen wegen Corona Text
3.508)	<b>vg_cor11_credit</b>	corona: use of credit lines	Corona: Nutzung bestehender Kreditlinien wegen Corona
3.509)	<b>vg_cor11_newcredit</b>	corona: new credit lines	Corona: Erschließung neuer Kreditlinien wegen Corona
3.510)	<b>vg_cor11_liquidityas</b>	corona: use of liquidity assistances	Corona: Inanspruchnahme Liquiditätshilfen wegen Corona
3.511)	<b>vg_cor11_investpos</b>	corona: postponement of investment projects	Corona: Verschiebung von Investitionsprojekten wegen Corona
3.512)	<b>vg_cor11_investcanc</b>	corona: cancellation of investment projects	Corona: Streichung von Investitionsprojekten wegen Corona
3.513)	<b>vg_cor11_fin_other</b>	corona: other financial consequences	Corona: Sonstige Maßnahmen wegen Corona
3.514)	<b>vg_cor11_fin_othertext</b>	corona: other financial consequences text	Corona: Sonstige Maßnahmen wegen Corona Text
3.515)	<b>vg_lack</b>	lack of employees overall	Mitarbeitermangel insgesamt
3.516)	<b>vg_lowlack</b>	lack of low skilled employees	Mangel an geringqualifizierten Mitarbeitern
3.517)	<b>vg_cor15_equity</b>	corona mar21: equity ratio end 2020	Corona Mai 21: Eigenkapitalquote Ende 2020
3.518)	<b>vg_cor15_equity2</b>	corona mar21: equity ratio during covid pandemic	Corona Mai 21: Eigenkapitalquote während der Pandemie
3.519)	<b>vg_cor15_turnover_no</b>	corona mar21: no effect of pandemic on turnover	Corona Mär 21: kein Effekt der Pandemie auf Umsatz
3.520)	<b>vg_cor15_turnover_inc</b>	corona mar21: positive effect of pandemic on turnover	Corona Mär 21: Prozentualer Anstieg des Umsatzes durch Pandemie
3.521)	<b>vg_cor15_turnover_dec</b>	corona mar21: negative effect of pandemic on turnover	Corona Mär 21: Prozentualer Rückgang des Umsatzes durch Pandemie
3.522)	<b>vg_cor16_turnover_no</b>	corona apr21: no effect of pandemic on turnover	Corona Apr 21: kein Effekt der Pandemie auf Umsatz
3.523)	<b>vg_cor16_turnover_inc</b>	corona apr21: positive effect of pandemic on turnover	Corona Apr 21: Prozentualer Anstieg des Umsatzes durch Pandemie
3.524)	<b>vg_cor16_turnover_dec</b>	corona apr21: negative effect of pandemic on turnover	Corona Apr 21: Prozentualer Rückgang des Umsatzes durch Pandemie
3.525)	<b>vg_cor17_present_test</b>	corona may21: covid tests share of present employees	Corona Mai 21: Covid Tests Anteil in Präsenz Beschäftigter
3.526)	<b>vg_cor17_present_no</b>	corona may21: no present employees	Corona Mai 21: keine in Präsenz Beschäftigten
3.527)	<b>vg_cor17_test_no</b>	corona may21: no test offer possible yet	Corona Mai 21: Bisher keine Test Möglichkeit
3.528)	<b>vg_cor17_empl_now</b>	corona: number of employees currently	Corona: Anzahl der Beschäftigten
3.529)	<b>vg_cor17_procurement</b>	corona may21: planned change in procurement strategy	Corona Mai 21: Geplante Änderung in der Beschaffungsstrategie
3.530)	<b>vg_cor17_procurement_divers</b>	corona may21: diversification of procurement	Corona Mai 21: Diversifikation in der Beschaffung
3.531)	<b>vg_cor17_procurement_hoome</b>	corona may21: local procurement	Corona Mai 21: Verstärkte heimische Beschaffung
3.532)	<b>vg_cor17_procurement_eu</b>	corona may21: procurement of eu states	Corona Mai 21: Verstärkte Beschaffung aus anderen EU-Ländern
3.533)	<b>vg_cor17_procurement_insource</b>	corona may21: insourcing	Corona Mai 21: Insourcing
3.534)	<b>vg_cor17_procurement_storange</b>	corona may21: increased storaging	Corona Mai 21: Verstärkte Lagerhaltung
3.535)	<b>vg_cor17_procurement_monitor</b>	corona may21: increased monitoring of supply chains	Corona Mai 21: Bessere Überwachung der Lieferketten
3.536)	<b>vg_cor17_supply_law</b>	corona may21: effect of supply chain law	Corona Mai 21: Effekt des Lieferkettengesetzes

3.537)	vg_cor17_supply_law_text	corona may21: effect of supply chain law text	Corona Mai 21: Effekt des Lieferkettengesetzes Textfeld
3.538)	vg_cor18_prel_price_no	corona june21: no change in price of preliminary products	Corona Juni 21: Keine Preisveränderung der Vorprodukte
3.539)	vg_cor18_prel_price_inc	corona june21: increase in price of preliminary products	Corona Juni 21: Preisanstieg der Vorprodukte
3.540)	vg_cor18_prel_price_dec	corona june21: decrease in price of preliminary products	Corona Juni 21: Preisrückgang der Vorprodukte
3.541)	vg_cor18_prel_price_pass	corona june21: pass on increasing costs to customers	Corona Juni 21: Höhere Einkaufspreise an Kunden weitergeben
3.542)	vg_cor18_prel_short	corona june21: shortage of preliminary products	Corona Juni 21: Mangel an Vorprodukten
3.543)	vg_cor18_prel_short_text	corona june21: shortage of preliminary products text	Corona Juni 21: Mangel an Vorprodukten Textfeld
3.544)	vg_cor19_inv_cha_no	corona july21: no expected change in investments	Corona Juli 21: Keine Veränderung der Investitionen
3.545)	vg_cor19_inv_cha_inc	corona july21: increase of expected change in investments compared to 2019	Corona Juli 21: Anstieg der erwarteten Veränderung der Investitionen verglichen mit 2019
3.546)	vg_cor19_inv_cha_dec	corona july21: decrease of expected change in investments compared to 2019	Corona Juli 21: Rückgang der erwarteten Veränderung der Investitionen verglichen mit 2019
3.547)	vg_cor20_empl_now	corona: number of employees currently	Corona: Aktuelle Anzahl an Beschäftigten
3.548)	vg_cor_prod_short_prel	corona: production is constrained by shortage of preliminary products	Corona: Produktionsaktivität behindert durch Mangel an Rohstoffen / Vormaterialien
3.549)	vg_cor20_prod_short_prel_text	corona: production is constrained by shortage of preliminary products text	Corona: Produktionsaktivität behindert durch Mangel an Rohstoffen / Vormaterialien Textfeld
3.550)	vg_cor20_prod_short_prel_flood	corona aug21: shortage of preliminary products aggravated by flood disaster	Corona August 21: Verschärfung des Mangels durch Flutkatastrophe
3.551)	vg_cor20_fairs_past	corona: trade fairs attendance past	Corona: Teilnahme bei internationalen Fachmessen
3.552)	vg_cor20_fairs_loss	corona: trade fairs economic losses	Corona: wirtschaftliche Einbußen durch fehlende Messeteilnahmen
3.553)	vg_cor20_trade_fair_virtual	corona aug21: participant in virtual trade fairs	Corona August 21: Teilnahme bei virtuellen Messen
3.554)	vg_cor20_trade_fair_virtual_fut	corona aug21: importance of virtual trade fairs in the future	Corona August 21: Bedeutung von virtuellen Messen in der Zukunft
3.555)	vg_cor21_satis_adm_municipal	corona sep21: satisfaction with municipal administration	Corona September 21: Zufriedenheit mit Stadt- und Gemeindeverwaltung
3.556)	vg_cor21_satis_adm_district	corona sep21: satisfaction with district administration	Corona September 21: Zufriedenheit mit Landratsamt oder Kreisverwaltung
3.557)	vg_cor21_satis_adm_tax	corona sep21: satisfaction with tax office	Corona September 21: Zufriedenheit mit Finanzamt
3.558)	vg_cor21_satis_adm_employ	corona sep21: satisfaction with employment agency	Corona September 21: Zufriedenheit mit Arbeitsagentur
3.559)	vg_cor21_satis_insur_trade	corona sep21: satisfaction with trade association	Corona September 21: Zufriedenheit mit Berufsgenossenschaft
3.560)	vg_cor21_satis_insur_pension	corona sep21: satisfaction with pension and care insurance	Corona September 21: Zufriedenheit mit Deutsche Rentenversicherung und Pflegekassen
3.561)	vg_cor21_exp_loss	corona sep21: expected economic loss caused by state bureaucracy	Corona September 21: Erwarteter ökonomischer Verlust aufgrund staatlicher Bürokratie
3.562)	vg_cor22_dur_prod_short	corona oct21: duration production is constrained by shortage of preliminary products text	Corona Oktober 21: Dauer der Behindern der Produktionsfähigkeit Textfeld
3.563)	vg_invdev_dj	investment in research/development this year	Investitionen in Forschung / Entwicklung dieses Jahr
3.564)	vg_invdev_nj	investment in research/development next year	Investitionen in Forschung / Entwicklung nächstes Jahr
3.565)	vg_invgoals_dj_cap	investment goals this year: capacity expansion	Investitionstätigkeit Ziele dieses Jahr: Erweiterung der Kapazität
3.566)	vg_invgoals_dj_rat	investment goals this year: rationalization	Investitionstätigkeit Ziele dieses Jahr: Rationalisierung
3.567)	vg_invgoals_dj_repl	investment goals this year: replacement purchase	Investitionstätigkeit Ziele dieses Jahr: Ersatzbeschaffung
3.568)	vg_invgoals_dj_other	investment goals this year: other goals	Investitionstätigkeit Ziele dieses Jahr: Andere Ziele
3.569)	vg_invgoals_dj_no	investment goals this year: no investment	Investitionstätigkeit Ziele dieses Jahr: Keine Investitionen
3.570)	vg_invgoals_nj_cap	investment goals next year: capacity expansion	Investitionstätigkeit Ziele nächstes Jahr: Erweiterung der Kapazität
3.571)	vg_invgoals_nj_rat	investment goals next year: rationalization	Investitionstätigkeit Ziele nächstes Jahr: Rationalisierung
3.572)	vg_invgoals_nj_repl	investment goals next year: replacement purchase	Investitionstätigkeit Ziele nächstes Jahr: Ersatzbeschaffung
3.573)	vg_invgoals_nj_other	investment goals next year: other goals	Investitionstätigkeit Ziele nächstes Jahr: Andere Ziele
3.574)	vg_invgoals_nj_no	investment goals next year: no investment	Investitionstätigkeit Ziele nächstes Jahr: Keine Investitionen
3.575)	vg_invfac_dj_dem	investment factors this year: demand	Faktoren für Investitionstätigkeit dieses Jahr: Nachfrage
3.576)	vg_invfac_dj_fin	investment factors this year: financing conditions	Faktoren für Investitionstätigkeit dieses Jahr: Finanzierungsbedingungen
3.577)	vg_invfac_dj_tec	investment factors this year: technical factors	Faktoren für Investitionstätigkeit dieses Jahr: Technische Faktoren
3.578)	vg_invfac_dj_other	investment factors this year: other factors	Faktoren für Investitionstätigkeit dieses Jahr: Andere Faktoren
3.579)	vg_invfac_dj_no	investment factors this year: no investment	Faktoren für Investitionstätigkeit dieses Jahr: Keine Investitionen
3.580)	vg_invfac_nj_dem	investment factors next year: demand	Faktoren für Investitionstätigkeit nächstes Jahr: Nachfrage
3.581)	vg_invfac_nj_fin	investment factors next year: financing conditions	Faktoren für Investitionstätigkeit nächstes Jahr: Finanzierungsbedingungen
3.582)	vg_invfac_nj_tec	investment factors next year: technical factors	Faktoren für Investitionstätigkeit nächstes Jahr: Technische Faktoren

	vg_invfac_nj_eco	INVESTMENT FACTORS NEXT YEAR: ECONOMIC FACTORS	FAKTOREN FÜR INVESTITIONSTÄGTIGKEIT NÄCHSTES JAHR: TECHNISCHE FAKTOREN
3.583)	vg_invfac_nj_other	investment factors next year: other factors	Faktoren für Investitionstätigkeit nächstes Jahr: Andere Faktoren
3.584)	vg_invfac_nj_no	investment factors next year: no investment	Faktoren für Investitionstätigkeit nächstes Jahr: Keine Investitionen
3.585)	vg_cor23_conf_epid	corona nov21: confidence in epidemiologists and virologists regarding covid-19	Corona September 21: Vertrauen in Epidemiologen und Virologen bezüglich Covid-19
3.586)	vg_cor23_conf_econ	corona nov21: confidence in economists regarding the consequences of covid-19	Corona September 21: Vertrauen in Ökonomen bezüglich Covid-19

\*standard question since 07/1997. See 2.14)  
\*\*standard question since 08/2008. See 2.19)

#### 4. Special question Innovation

Nr.	Name	Label	Label
4.1)	vg_market_national_1	development of national market in next 5 years	Entwicklung des nationalen Marktes in den nächsten 5 Jahren
4.2)	vg_market_national_2	development of national market in next 5 years	Entwicklung des nationalen Marktes in den nächsten 5 Jahren
4.3)	vg_market_abroad_1	development of foreign market in next 5 years	Entwicklung des ausländischen Marktes in den nächsten 5 Jahren
4.4)	vg_market_abroad_2	development of foreign market in next 5 years	Entwicklung des ausländischen Marktes in den nächsten 5 Jahren
4.5)	vg_market_total_1	development of market in general in next 5 years	Entwicklung des Marktes allgemein in den nächsten 5 Jahren
4.6)	vg_market_total_2	development of market in general in next 5 years	Entwicklung des Marktes allgemein in den nächsten 5 Jahren
4.7)	vg_prod_inno_realized	product innovation realized this year	Produktinnovationen durchgeführt
4.8)	vg_prod_inno_aborted	product innovation aborted this year	Produktinnovationen abgebrochen
4.9)	vg_prod_inno_plan_comp	product innovation planning completed this year	Planung für Produktinnovationen abgeschlossen
4.10)	vg_prod_inno_in_plannin	product innovation still in planning stage this year	Produktinnovationen noch in Planungsphase
4.11)	vg_prod_inno_np	product innovation not planned this year	Keine Produktinnovationen geplant
4.12)	vg_process_inno_realized	process innovation realized this year	Prozessinnovationen durchgeführt
4.13)	vg_process_inno_aborted	process innovation aborted this year	Prozessinnovationen abgebrochen
4.14)	vg_process_inno_plan_c	process innovation planning completed this year	Planung für Prozessinnovationen abgeschlossen
4.15)	vg_process_inno_in_plann	process innovation still in planning stage this year	Prozessinnovationen noch in Planungsphase
4.16)	vg_process_inno_np	process innovation not planned this year	Keine Prozessinnovationen geplant
4.17)	vg_share_inno_phase	share of turnover in stage of product launch	Anteil Produktein Produktstartphase an Umsatz
4.18)	vg_share_growth_phase	share of turnover in stage of positive growth	Anteil Produkte in Phase positiven Wachstums an Umsatz
4.19)	vg_share_stagnation_ph	share of turnover in stage of stagnation	Anteil Produkte in Phase von stagnierendem Wachstum an Umsatz
4.20)	se	share of turnover in stage of negative growth	Anteil Produkte in Phase negativen Wachstums an Umsatz
4.21)	vg_rd_activity	R&D activity	FuE Aktivitäten
4.22)	vg_rd_employee_share	share of employees R&D	Anteil FuE-Personals an Beschäftigten
4.23)	vg_rd_expen_share	share of R&D expenditures	Anteil FuE-Ausgaben an Umsatz

### 1. Variables of identification

No.	Name	Label	Survey period	Survey frequency
1.1)	survey	survey	West since 01/1980 East since 01/1991	monthly monthly
			1980 1981 1982 1983 1984 1985 1986 1987 1988 1989	Further information
	WEST			
	EAST			
	2000 2001 2002 2003 2004 2005 2006 2007 2008 2009			
	WEST			
	EAST			
	2010 2011 2012 2013 2014 2015 2016 2017 2018 2019			
	WEST			
	EAST			
	2020 2021 2022 2023 2024 2025 2026 2027 2028 2029			
	WEST			
	EAST			

No.	Name	Label	Survey period	Survey frequency
1.2)	year	year	West since 01/1980 East since 01/1991	monthly survey monthly survey
			1980 1981 1982 1983 1984 1985 1986 1987 1988 1989	Further information
	WEST			Year of survey
	EAST			4 digits
	2000 2001 2002 2003 2004 2005 2006 2007 2008 2009			
	WEST			
	EAST			
	2010 2011 2012 2013 2014 2015 2016 2017 2018 2019			
	WEST			
	EAST			
	2020 2021 2022 2023 2024 2025 2026 2027 2028 2029			
	WEST			
	EAST			

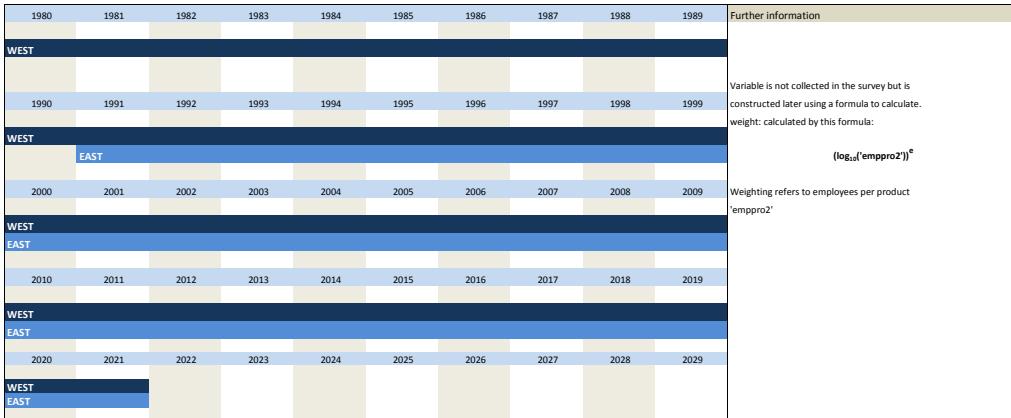
No.	Name	Label	Survey period	Survey frequency
1.3)	month	month	West since 01/1980 East since 01/1991	monthly survey monthly survey
			1980 1981 1982 1983 1984 1985 1986 1987 1988 1989	Further information
	WEST			Month of survey
	EAST			
	2000 2001 2002 2003 2004 2005 2006 2007 2008 2009			
	WEST			
	EAST			
	2010 2011 2012 2013 2014 2015 2016 2017 2018 2019			
	WEST			
	EAST			
	2020 2021 2022 2023 2024 2025 2026 2027 2028 2029			
	WEST			
	EAST			

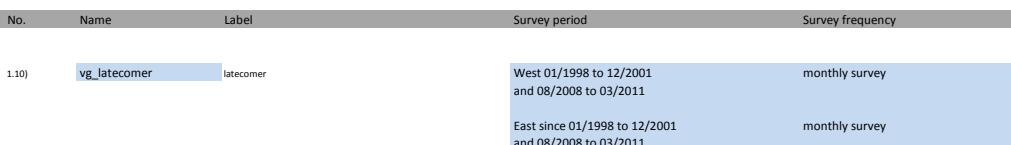
No.	Name	Label	Survey period										Survey frequency
1.4)	idnum	KT and INNO firm adressfile id	West since 04/1993 East since 04/1992										monthly survey monthly survey
	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989			Further information
	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999			KT and INNO firm adressfile id 7 digits digit 1-2: economic sector digit 3-7: company identifier
	WEST												
	EAST												
	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009			
	WEST												
	EAST												
	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019			
	WEST												
	EAST												
	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029			
	WEST												
	EAST												

No.	Name	Label	Survey period	Survey frequency
1.7)	fedstaifo	federal state (fio-code)	West since 01/1980	monthly survey

East since 01/1991										monthly survey
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	Further information
WEST										Federal state according to ifo-code
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
WEST	EAST									
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
WEST	EAST									
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
WEST	EAST									
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	
WEST	EAST									

No.	Name	Label	Survey period	Survey frequency
1.8)	vg_westeast	western eastern	West since 01/1980 East since 01/1991	monthly survey monthly survey
				
Differentiates between eastern and western survey				

No.	Name	Label	Survey period	Survey frequency
1.9)	vg_weight	weight	West since 01/1980 East since 01/1991	monthly survey monthly survey
				
Variable is not collected in the survey but is constructed later using a formula to calculate. weight: calculated by this formula: $(\log_{10}(\text{emppro2}))^e$				
Weighting refers to employees per product 'emppro2'				

No.	Name	Label	Survey period	Survey frequency
1.10)	vg_latecomer	latecomer	West 01/1998 to 12/2001 and 08/2008 to 03/2011	monthly survey
				
East since 01/1998 to 12/2001 and 08/2008 to 03/2011				

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	Further information
										Latecomer
										[1] N=latecomer
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
										WEST
										EAST
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
WEST										WEST
EAST										EAST
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
WEST										
EAST										
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	

01/2002 to 07/2008 The data of the variable latecomer is not fed in, as a double occupancy of the corresponding column exists in the dataset

No.	Name	Label	Survey period	Survey frequency
1.11)	sector_id	sector id	West since 01/1980 East since 01/1991	monthly survey monthly survey

No.	Name	Label	Survey period	Survey frequency
1.12)	sector_ifo	ifo sector classification	West since 01/1980 East since 01/1991	monthly survey monthly survey

No.	Name	Label	Survey period	Survey frequency							
1.13)	sector_sypro	sypro sector classification	West since 01/1980 East since 01/1991	monthly survey monthly survey							
	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	Further information
	WEST										Sector label Sypro-number until 1990:

No.	Name	Label	Survey period	Survey frequency
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1.14)	sector_wz93	wz93 sector classification	West since 01/1980	monthly survey
			East since 01/1991	monthly survey

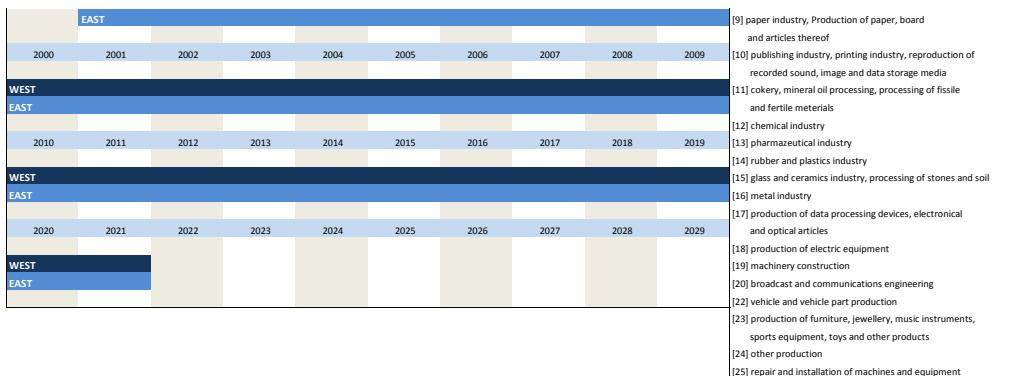
No.	Name	Label	Survey period	Survey frequency
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1.15)	<b>sector_wz08</b>	wz08 sector classification	West since 01/1980 East since 01/1991	monthly survey monthly survey
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No.	Name	Label	Survey period	Survey frequency
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1.16)	<b>sector_total</b>	ebdc sector classification	West since 01/1980 East since 01/1991	monthly survey
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1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	Further information
WEST										Sector, economic sector
										[6] food, drinks and tobacco industry
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	[7] textile, clothing, leather
WEST										[8] wood industry, production of cork, wooden, braided and basket articles (without furniture)

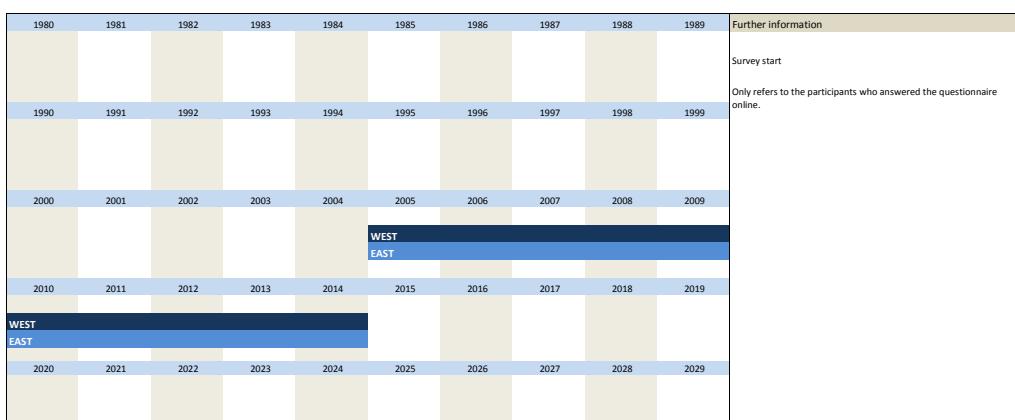


## **II. Variables regarding the survey process**

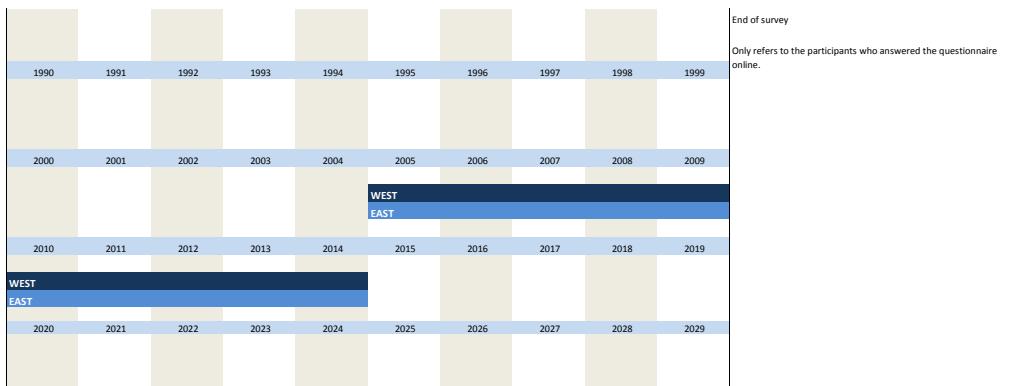
No.	Name	Label	Survey period	Survey frequency
1.17)	online	online	West 01/1999 to 11/2001 and since 07/2004	monthly survey
			East since 07/2004	monthly survey



No.	Name	Label	Survey period	Survey frequency
1.18)	survey_start	survey start	West since 01/2005 East since 01/2005	monthly survey monthly survey



No.	Name	Label	Survey period	Survey frequency							
1.19)	survey_end	survey end	West since 01/2005 East since 01/2005	monthly survey monthly survey							
	1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	Further information



No.	Name	Label	Survey period	Survey frequency
1.20)	participation_date	participation date	West since 01/2005 East since 01/2005	monthly survey monthly survey

Further information

Participation date

Only refers to the participants who answered the questionnaire online.

No.	Name	Label	Survey period	Survey frequency
1.21)	participation_hour	participation hour	West since 01/2005 East since 01/2005	monthly survey monthly survey

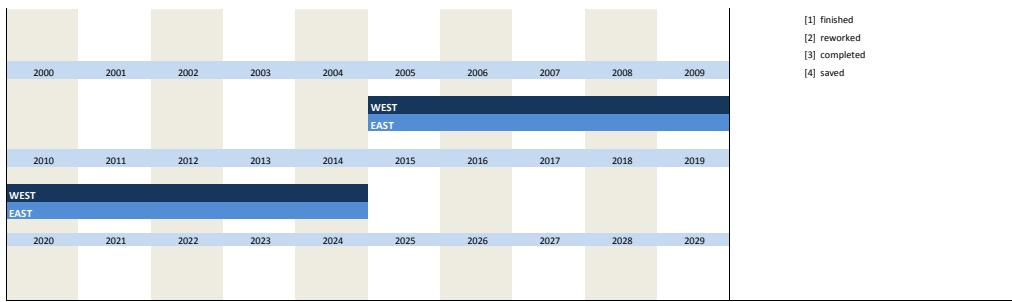
Further information

Participation hour

Only refers to the participants who answered the questionnaire online.

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

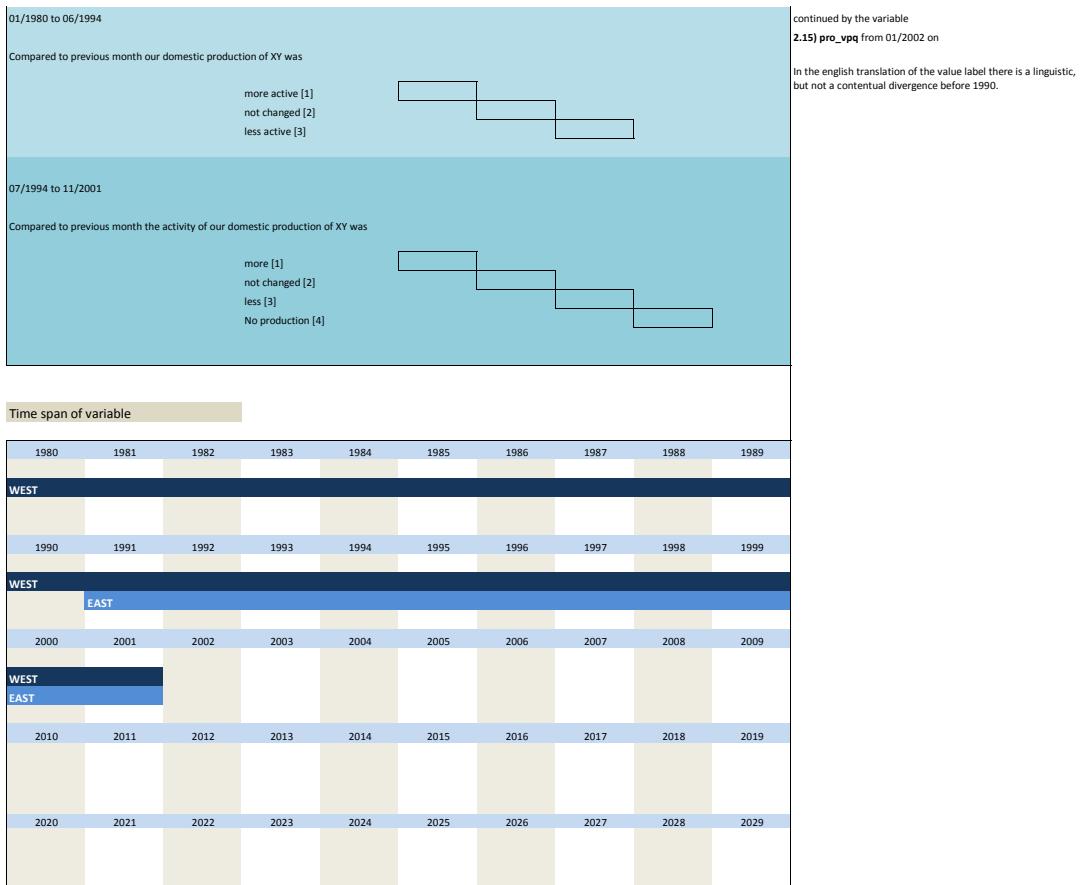
participation_status	participation_status	West since 01/2005	monthly survey							
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	Further information
										Participation status
										Only refers to the participants who answered the questionnaire online.
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	



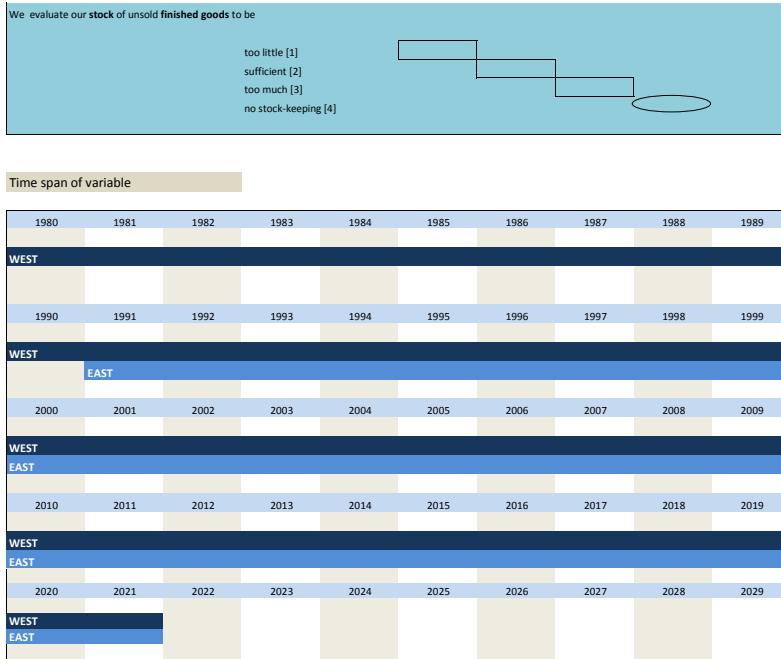
No.	Name	Label	Survey period	Survey frequency
1.23)	vg_participant	participation in this survey	West since 01/1980 East since 01/1991	monthly monthly
			1980 1981 1982 1983 1984 1985 1986 1987 1988 1989	Further information Introduced in 04/2018
	WEST			Participation in this survey: [0] No [1] Yes
	1990 1991 1992 1993 1994 1995 1996 1997 1998 1999			Calculation of variable: 1, if data of online and statibus or comexp exists, 0 otherwise 1991-03/2018 variable=1, since 04/2018 variable can be 0 or 1 (due to a change in delivered data)
	WEST			07 & 08/2018 only data of participants was delivered
	EAST			
	2000 2001 2002 2003 2004 2005 2006 2007 2008 2009			
	WEST			
	EAST			
	2010 2011 2012 2013 2014 2015 2016 2017 2018 2019			
	WEST			
	EAST			
	2020 2021 2022 2023 2024 2025 2026 2027 2028 2029			

## 2. Standard questions

No.	Name	Label	Survey period	Survey frequency
2.1)	vg_statebus	state of business (appraisal)	West since 01/1980 East since 01/1991	monthly survey monthly survey
<b>Wording of question</b>				
<p>01/1991 to 11/2001 No questionnaires for the East available</p> <p>01/1980 to 11/2001 We currently evaluate our state of business for XY to be</p> <p>good [1] satisfiable (seasonal) [2] bad [3]</p> <p>01/2002 to 02/2002 <b>Current situation and tendencies</b> We currently evaluate our state of business for XY to be</p> <p>good [1] satisfiable [2] bad [3]</p> <p>03/2002 to 06/2018 <b>Current situation</b> We evaluate our state of business for XY to be</p> <p>good [1] satisfiable [2] bad [3]</p> <p>since 07/2018 <b>Current situation</b> We evaluate our state of business to be</p> <p>good [1] satisfiable [2] bad [3]</p>				
<b>Time span of variable</b>				
2.2)	vg_provpm	production versus previous month	West 01/1980 to 11/2001 East 01/1991 to 11/2001	monthly survey monthly survey
<b>Wording of question</b>				
<p>01/1991 to 11/2001 No questionnaires for the East available</p> <p>Further information Production compared to previous month Due to the alignment of the survey periods by the European Union, the question is</p>				

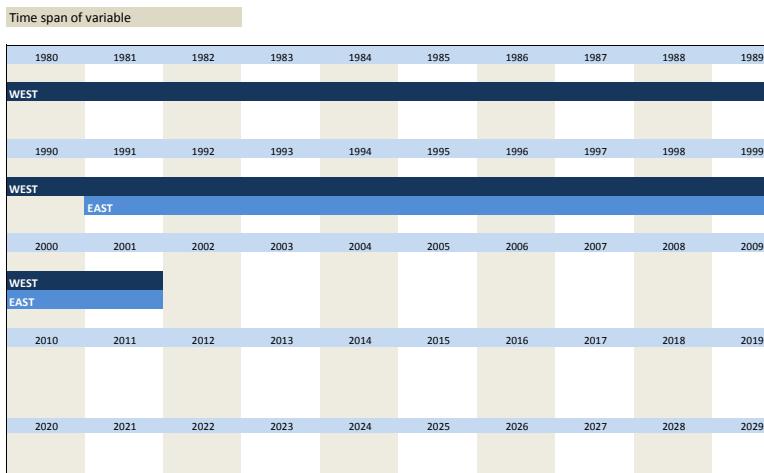
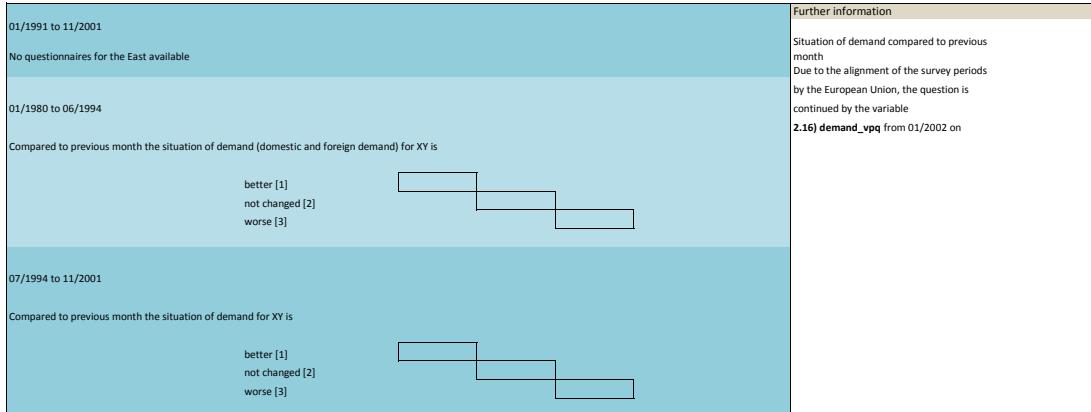


No.	Name	Label	Survey period	Survey frequency
2.3)	vg_stin	stock of inventories	West since 01/1980 East since 01/1991	monthly survey monthly survey
<b>Wording of question</b>				
01/1991 to 11/2001				
No questionnaires for the East available				
01/1980 to 11/1992				
We currently evaluate our stock of unsold finished goods to be				
too little [1] sufficient [2] too much [3] no stock-keeping [4]				
12/1992 to 11/2001				
We currently evaluate our stock of unsold finished goods to be				
too little [1] sufficient [2] too much [3] no stock-keeping [4]				
01/2002 to 06/2018				
<b>Current situation*</b>				
We evaluate our (current)** stock of unsold finished goods to be				
too little [1] sufficient [2] too much [3] no stock-keeping [4]				
since 07/2018				
<b>Current situation</b>				



No.	Name	Label	Survey period	Survey frequency
2.4)	vg_demand	situation of demand	West 01/1980 to 11/2001 East 01/1991 to 11/2001	monthly survey monthly survey

**Wording of question**



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No.	Name	Label	Survey period				Survey frequency																																																																																																																		
2.5)	vg_ordvpm	orders versus past	West 01/1980 to 11/2001 East 01/1991 to 11/2001				monthly survey monthly survey																																																																																																																		
<b>Wording of question</b>																																																																																																																									
01/1991 to 11/2001  No questionnaires for the East available																																																																																																																									
01/1980 to 12/1980  Compared to previous month our order backlog (domestic and foreign orders) for XY is currently (in terms of value*)																																																																																																																									
<p style="text-align: center;">higher [1] as high as normal [2] lower [3] stock-keeping not usual [4]</p>																																																																																																																									
01/1981 to 12/1982  Compared to previous month our order backlog (in terms of value, domestic and foreign orders) for XY is currently																																																																																																																									
<p style="text-align: center;">higher [1] as high as normal [2] lower [3] stock-keeping not usual [4]</p>																																																																																																																									
since 01/1983 to 06/1994  Compared to previous month our order backlog (in terms of value, domestic and foreign orders) for XY is currently																																																																																																																									
<p style="text-align: center;">higher [1] as high as normal [2] lower [3]</p>																																																																																																																									
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<p style="text-align: center;">higher [1] as high as normal [2] lower [3]</p>																																																																																																																									
<b>Time span of variable</b>																																																																																																																									
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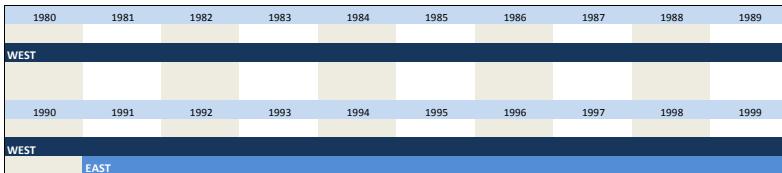
No.	Name	Label	Survey period				Survey frequency			
2.5)	vg_ordvpm	orders versus past	West 01/1980 to 11/2001 East 01/1991 to 11/2001				monthly survey monthly survey			

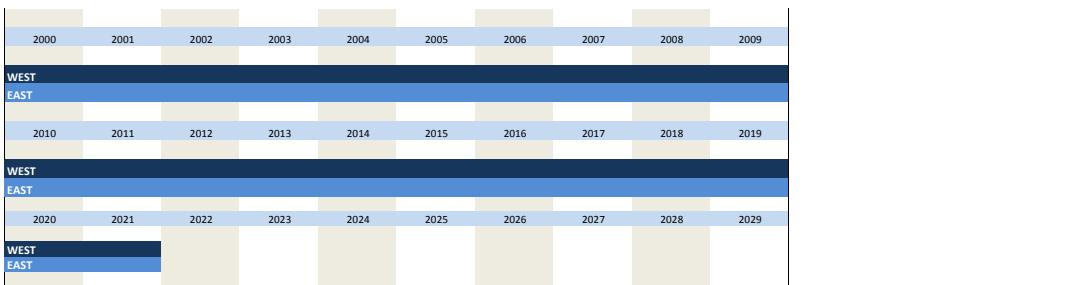
2..6)	<b>vg_orders</b>	orders (appraisal)	West since 01/1980 East since 01/1991	monthly survey monthly survey
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#### Wording of question

01/1991 to 11/2001	No questionnaires for the East available	Further information appraisal of the current order backlog 01/2002 and 02/2002 *instead of "Current situation" →"Current situation and tendencies" **addition "current"
01/1980 to 12/1982	We currently evaluate our order backlog (domestic and foreign orders) to be	since 01/1994 inquired for east and west
	<p>relatively high [1] (e.g. extended time of delivery)</p> <p>sufficient [2]</p> <p>too small [3]</p> <p>not usual [4]</p>	
01/1983 to 06/1994	We currently evaluate our order backlog (domestic and foreign orders) to be	
	<p>relatively high [1] (e.g. extended time of delivery)</p> <p>sufficient [2]</p> <p>or not customary</p> <p>too small [3]</p>	
07/1994 to 06/1997	We currently evaluate our order backlog	
	<p>relatively high [1] (e.g. extended time of delivery)</p> <p>sufficient [2]</p> <p>or not customary</p> <p>too small [3]</p>	
07/1997 to 11/2001	We currently evaluate our order backlog (domestic and foreign orders) to be	
	<p>relatively high [1] (e.g. extended time of delivery)</p> <p>sufficient [2]</p> <p>or not customary</p> <p>too small [3]</p>	
01/2002 to 06/2018	<b>Current situation*</b> We evaluate our (current**) order backlog for XY to be	
	<p>relatively high [1] (e.g. extended time of delivery)</p> <p>sufficient [2]</p> <p>or not customary</p> <p>too small [3]</p>	total
since 07/2018	<b>Current situation</b>	
	We consider our <b>order backlog</b> (provided that it is customary) to be	see vg_foreord for b)
	a) <b>total</b>	
	<p>relatively high [1]</p> <p>sufficient [2]</p> <p>too small [3]</p>	

#### Time span of variable



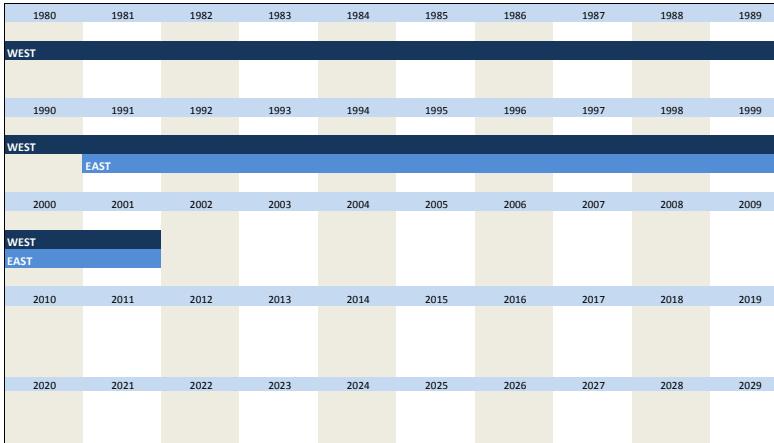


No.	Name	Label	Survey period	Survey frequency
2.7)	vg_pricevpm	domestic prices of sale versus previous month	West 01/1980 to 11/2001 East 01/1991 to 11/2001	monthly survey monthly survey

#### Wording of question

01/1991 to 11/2001  No questionnaires for the East available	Further information  Domestic prices of sale versus previous month  Due to the alignment of the survey periods by the European Union, the question is continued by the variable <b>2.18) price_vpq</b> from 01/2002 on
01/1980, 04/1980, 05/1980, 10/1980  Compared to previous month our domestic sale prices - taking changes in conditions into account - for XY were  follow up orders regular orders (also "since stock-orders")  increased [1]  not changed [2]  decreased [3]	
02/1980, 03/1980, 06/1980 to 09/1980, 11/1980 to 09/1991  Compared to previous month our domestic sales prices (net-prices) - taking changes in conditions into account - for XY were  increased [1] not changed [2] decreased [3]	
10/1991 to 11/2001  Compared to previous month our domestic sales prices (net-prices) - taking changes in conditions into account - for XY were  increased [1] not changed [2] decreased [3]	

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
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2.8)      vg_proexp      expected production	West since 01/1980 East since 01/1991	monthly survey monthly survey																																																																																																																																												
<b>Wording of question</b>																																																																																																																																														
<p>01/1991 to 11/2001</p> <p>No questionnaires for the East available</p> <p>01/1980 to 06/1994</p> <p>During the next 3 months our domestic production is expected to be [...] in cyclical regards therefor under elimination of purely seasonal fluctuations</p> <p>increasing [1] not changing [2] decreasing* [3]</p> <p>07/1994 to 06/1997</p> <p>During the next 3 months our domestic production is expected to be [...] in cyclical regards therefor under elimination of purely seasonal fluctuations</p> <p>increasing [1] not changing [2] decreasing* [3] no production [4]</p> <p>07/1997 to 11/2001</p> <p>During the next 3 months our domestic production is expected to be [...] in cyclical regards</p> <p>increasing [1] not changing [2] decreasing* [3] no production [4]</p> <p>01/2002 to 06/2018</p> <p><b>Expectations for the next 3 months</b></p> <p>Our domestic production of XY is expected to be</p> <p>increasing [1] not changing [2] decreasing* [3] no production [4]</p> <p>since 07/2018</p> <p><b>Plans and Expectations for the next 3 months</b></p> <p>Our production is expected to be</p> <p>increasing [1] not changing [2] decreasing [3] no production [4]</p>		<p><b>Further information</b></p> <p>Expected domestic production</p> <p>* 04/1991 to 01/1993 "fall" instead of "decrease"</p>																																																																																																																																												
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No.	Name	Label	Survey period	Survey frequency
2.9)	vg_priceexp	expected domestic prices	West since 01/1980 East since 01/1991	monthly survey monthly survey

#### Wording of question

01/1991 to 11/2001  
No questionnaires for the East available

01/1980 to 05/1980  
During the next 3 months our domestic sales prices for XY (only regular orders) - taking changes in conditions into account - are expected to be

rising [1]   
not changing [2]   
falling [3]

06/1980 to 11/2001  
During the next 3 months our domestic sales prices for XY (only net sales prices) - taking changes in conditions into account - are expected to be

rising [1]   
not changing [2]   
falling\* [3]

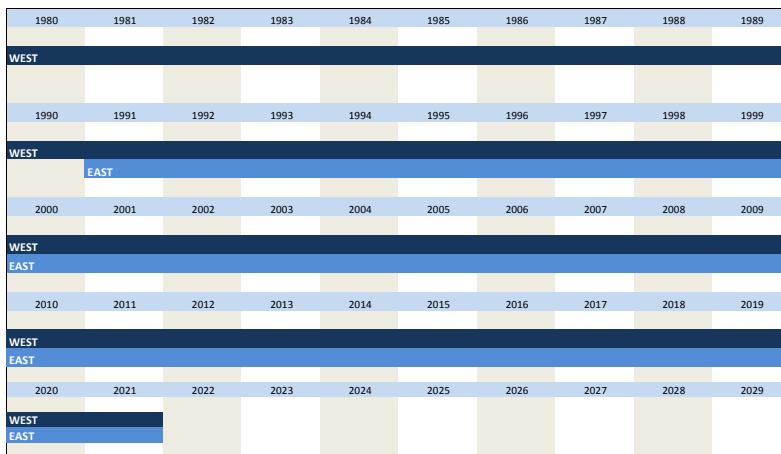
01/2002 to 06/2018  
**Expectations for the next 3 months**  
Our domestic sales prices (Net) for XY - taking changes in conditions into account - will expectedly be

rising [1]   
not changing [2]   
falling [3]

since 07/2018  
**Plans and Expectations for the next 3 months**  
Our prices will expectedly be

rising [1]   
not changing [2]   
falling [3]

#### Time span of variable



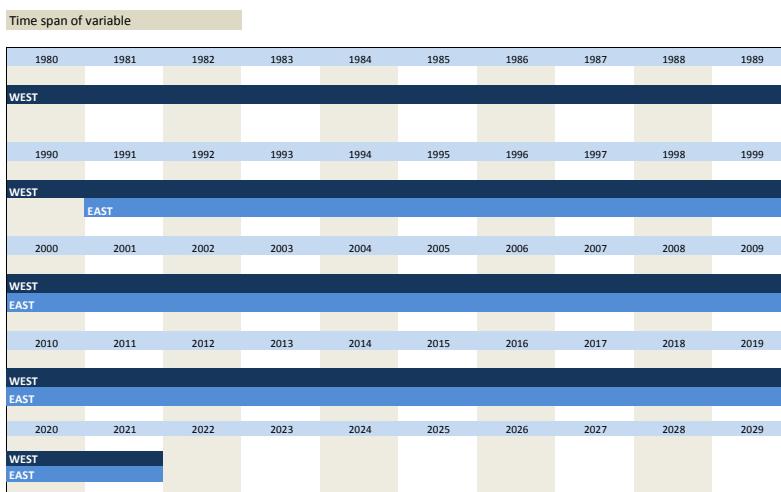
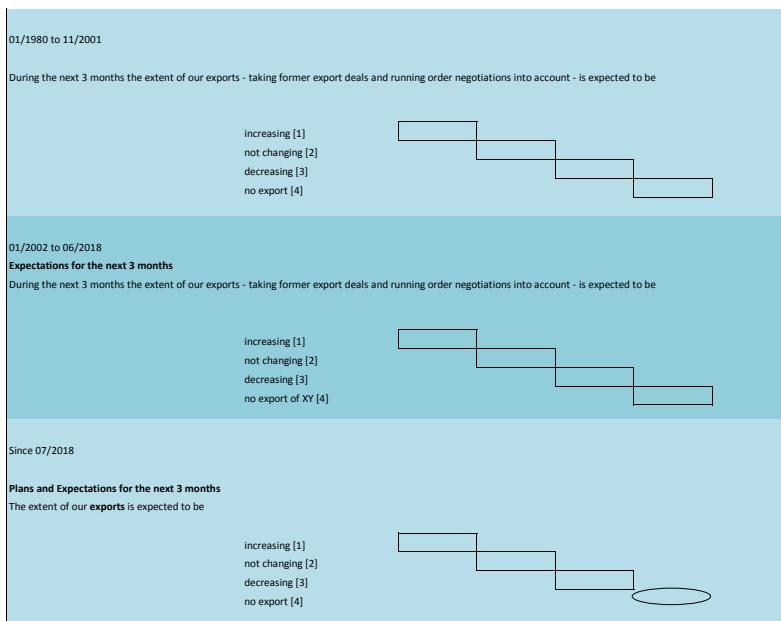
No.	Name	Label	Survey period	Survey frequency
2.10)	vg_exexp	expected export trade	West since 01/1980 East since 01/1991	monthly survey monthly survey

#### Wording of question

01/1991 to 11/2001  
No questionnaires for the East available

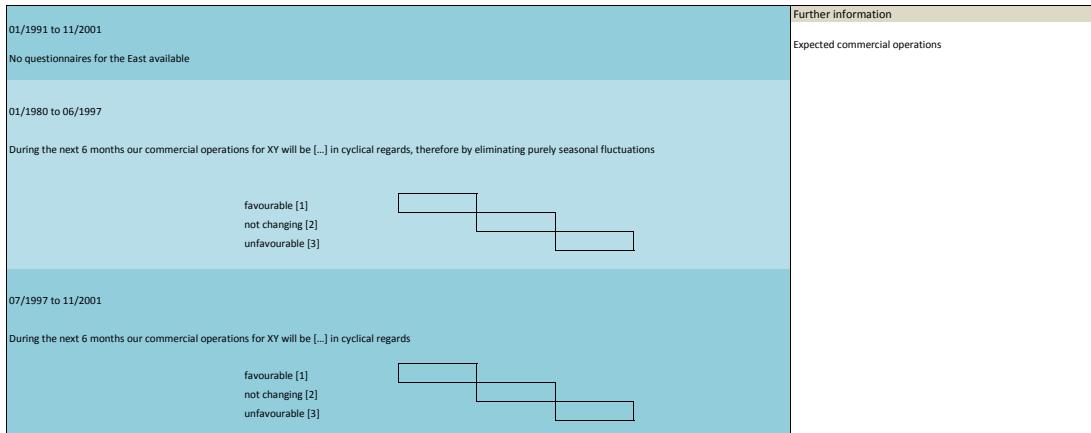
#### Further information

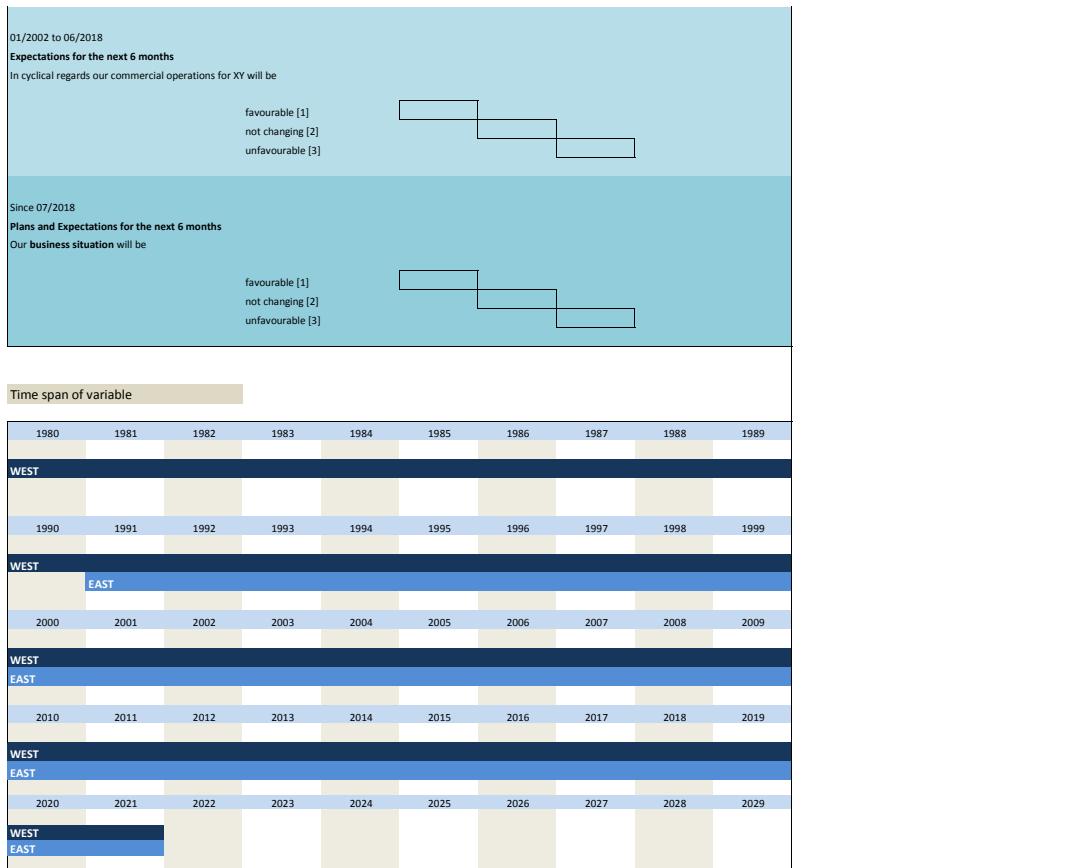
expected export trade



No.	Name	Label	Survey period	Survey frequency
2.11)	vg_comexp	expected commercial operations	West since 01/1980 East since 01/1991	monthly survey monthly survey

## Wording of question

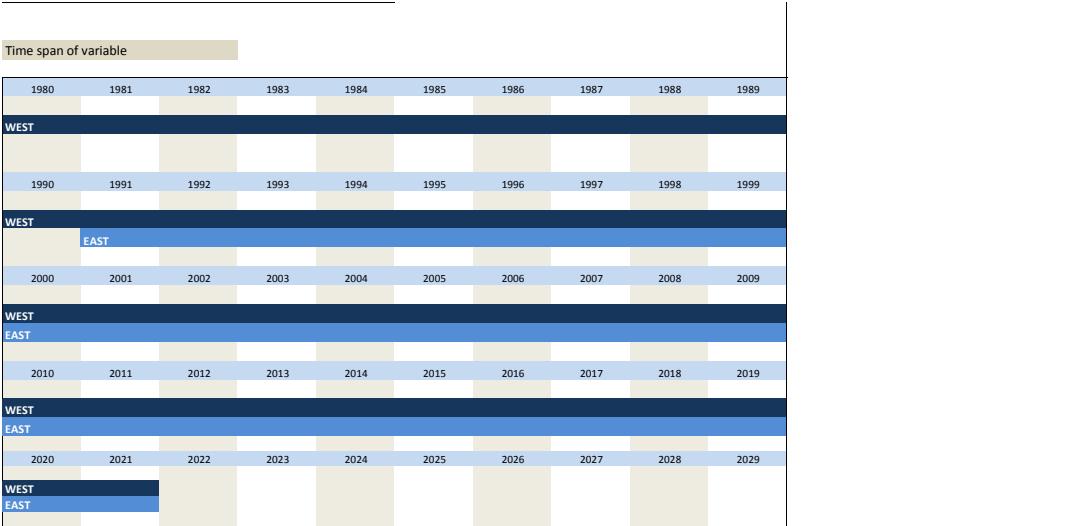




No.	Name	Label	Survey period	Survey frequency
2.12)	vg_foreord	foreign orders (appraisal)	West since 01/1980 East since 01/1991	monthly survey monthly survey

**Wording of question**

01/1991 to 11/2001	Further information
No questionnaires for the East available	Appraisal of foreign orders 01/2002 and 02/2002 *instead of "Current situation" → "Current situation and tendencies" **addition "current"
01/1980 to 11/2001	
We consider our foreign order backlog for XY currently to be	
relatively high [1] (e.g. extended time of delivery) sufficient [2] too small [3] no export XY [4]	
01/2002 to 06/2018	
<b>Current situation*</b>	
We consider our (current**) foreign order backlog to be	
for export	
relatively high [1] sufficient [2] or not customary too small [3] no export XY [4]	
Since 07/2018	
<b>Current situation</b>	
We consider our order backlog (provided that it is customary) to be	
b) for export	
relatively high [1] sufficient [2] too small [3] no export [4]	
	see vg_orders for a)



No.	Name	Label	Survey period	Survey frequency
2.13)	vg_salesexp	sales expectancy	West 01/1980 to 06/1994	monthly survey

**Wording of question**

01/1980 to 06/1994

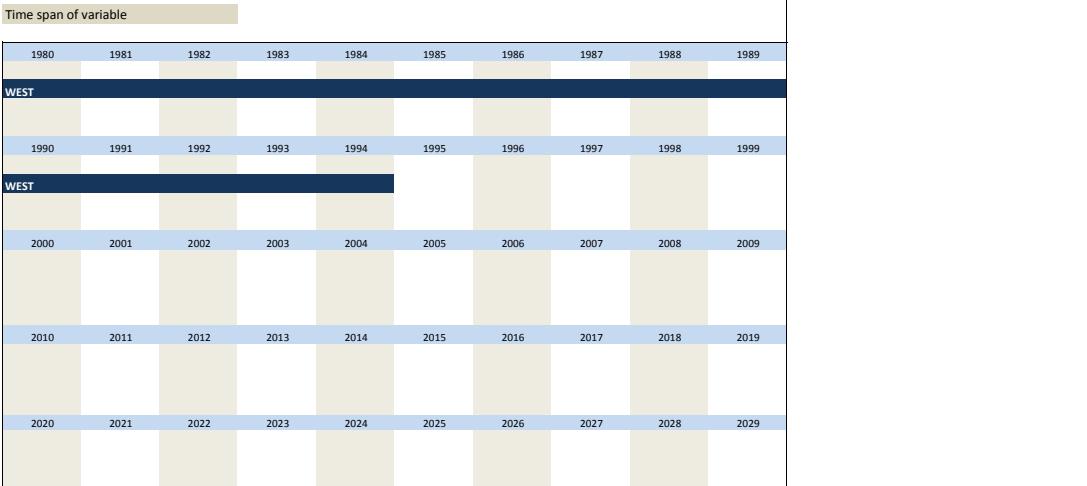
During the next 3 months our (domestic and foreign) sales of XY will expectedly be

rising [1]            [ ]  
not changing [2]            [ ]  
falling [3]            [ ]

in terms of quantity compared to the corresponding period of previous year

**Further information**

Sales expectancy  
Inquired for food and luxury food industries



No.	Name	Label	Survey period	Survey frequency
2.14)	vg_emplexp	expected employees	West 01/1980 to 04/1997 and since 07/1997  East since 01/1991	quarterly survey monthly survey  monthly survey

**Wording of question**

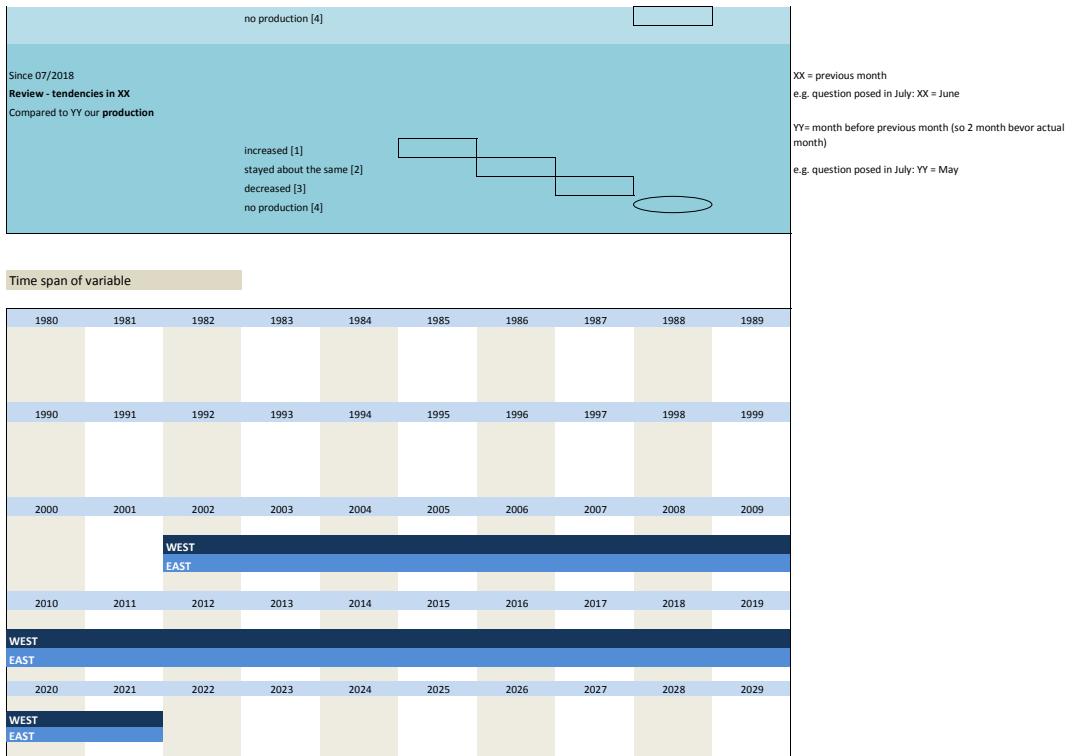
01/1991 to 11/2001  
No questionnaires for the East available  
01/1980 to 04/1997

**Further information**

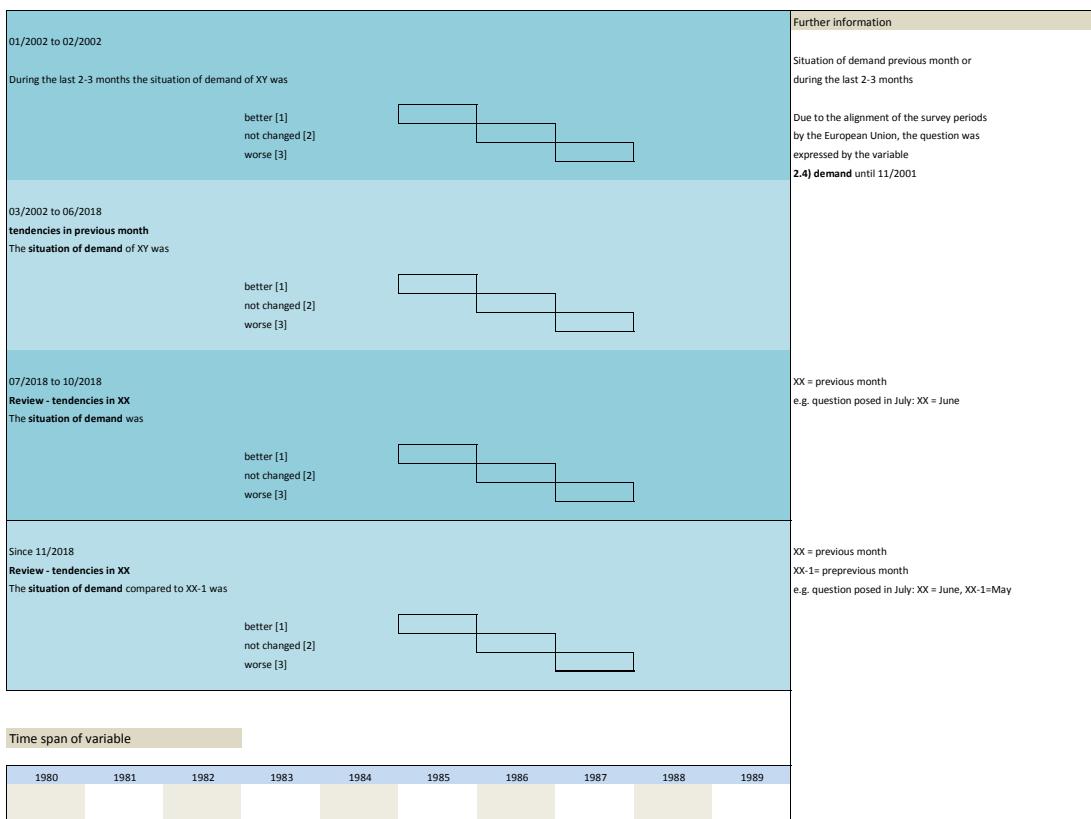
Expected development of the total number of employees  
\*10/1980 to 10/1993 the question has the same structure for the west in October as

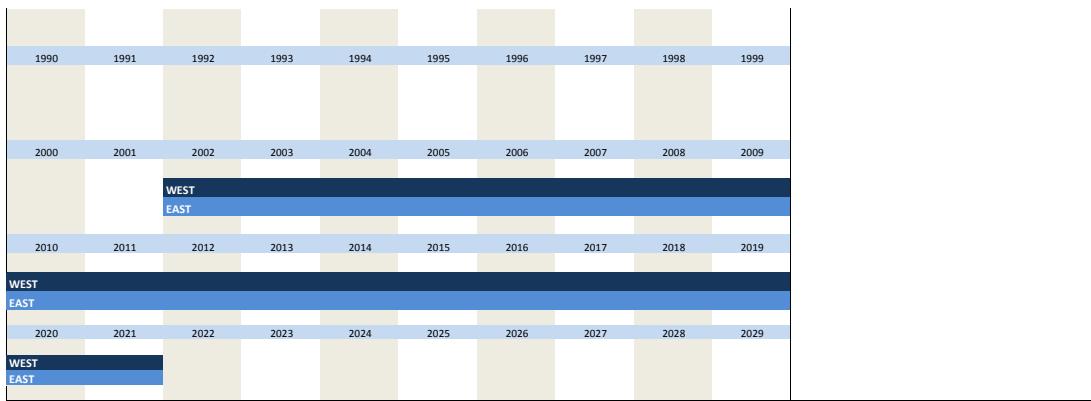
<p><b>Employees (only domestic companies)</b> During the next 3 months the number of employees assigned to the production of XY will be ..... in cyclical regards, therefore by eliminating purely seasonal fluctuations -</p> <p>increasing [1] not changing [2] decreasing [3]</p>	<p>the question of the variable "empl". see 3.14) <b>was a special question until 06/1997. see 3.13)</b></p>
07/1997 to 11/2001	
<p><b>Employees (only domestic companies)</b> During the next 3 months the number of employees assigned to the production of XY will be</p> <p>increasing [1] not changing [2] decreasing [3]</p>	
01/2002 to 06/2018	
<p><b>Expectations for the next 3 months</b> <b>Employees (only domestic companies)</b> The number of employees assigned to the production of XY will be</p> <p>increasing [1] not changing [2] decreasing [3]</p>	
Since 07/2018	
<p><b>Plans and Expectations for the next 3 months</b> The number of <b>employees</b> will be</p> <p>increasing [1] not changing [2] decreasing [3]</p>	
<p><b>Time span of variable</b></p>	

No.	Name	Label	Survey period	Survey frequency
2.15)	vg_pro_vpq	production vs. Past	West since 01/2002 East since 01/2002	monthly survey monthly survey
<b>Wording of question</b>				
01/2002 to 02/2002				Further information
During the last 2-3 months our domestic production of XY became				production in previous month or during the last 2-3 months
<p>more active [1] not changed [2] less active [3] no production [4]</p>				Due to the alignment of the survey periods by the European Union, the question was expressed by the variable 2.2) provpm until 11/2001
03/2002 to 06/2018				
<p><b>tendencies in previous month</b> Our domestic production of XY</p> <p>increased [1] stayed about the same [2] decreased [3]</p>				



No.	Name	Label	Survey period	Survey frequency
2.16)	vg_demand_vpq	situation of demand vs. Past	West since 01/2002 East since 01/2002	monthly survey monthly survey





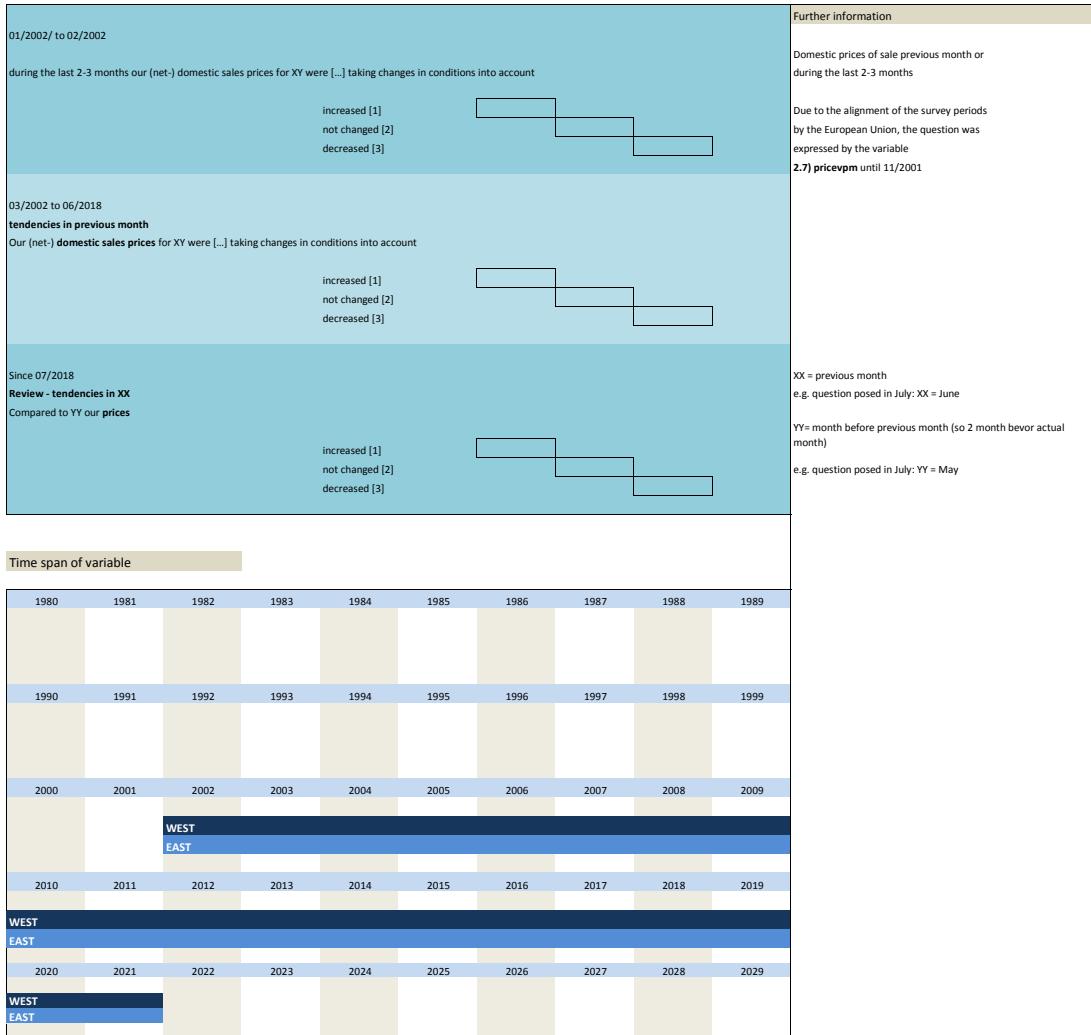
No.	Name	Label	Survey period	Survey frequency
2.17)	vg_ord_vpq	orders vs. Past	West since 01/2002 East since 01/2002	monthly survey monthly survey

#### Wording of question

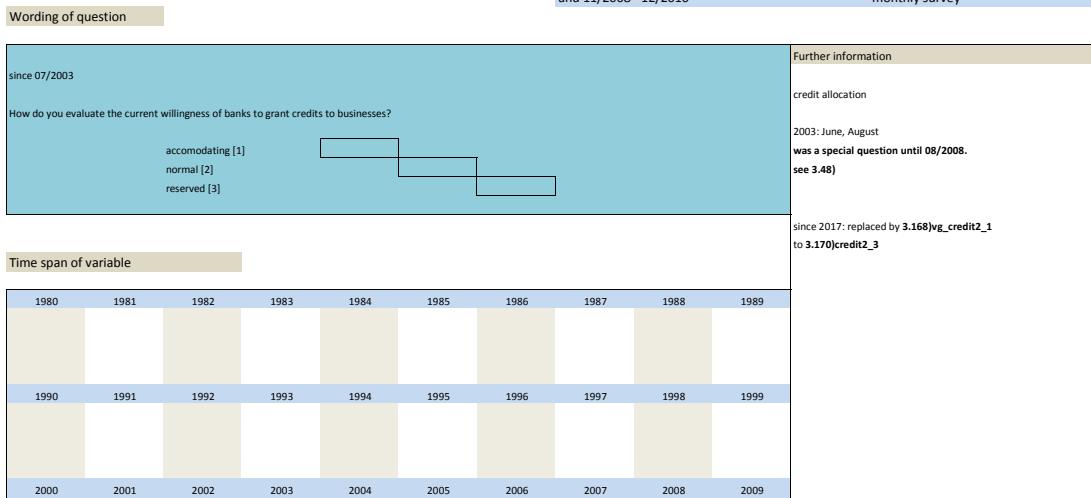
01/2002 to 02/2002	During the last 2-3 months our order backlog (domestic and foreign orders, in terms of value) for XY was	Further information							
	higher [1] <input type="checkbox"/>	Orders last month or during the last 2-3 months							
	about the same [2] <input type="checkbox"/>								
	lower [3] <input type="checkbox"/>	Due to the alignment of the survey periods by the European Union, the question was expressed by the variable 2.5) ordvpm until 11/2001.							
03/2002 to 06/2018	tendencies in previous month								
	Our order backlog (domestic and foreign orders, in terms of value) for XY was								
	higher [1] <input type="checkbox"/>								
	about the same [2] <input type="checkbox"/>								
	lower [3] <input type="checkbox"/>								
07/2018 to 10/2018	Review - tendencies in XX	XX = previous month e.g. question posed in July: XX = June							
	Our order backlog was								
	higher [1] <input type="checkbox"/>								
	about the same [2] <input type="checkbox"/>								
	lower [3] <input type="checkbox"/>								
Since 11/2018	Review - tendencies in XX	XX = previous month XX-1= preprevious month e.g. question posed in July: XX = June, XX-1=May							
	Our order backlog compared to XX was								
	higher [1] <input type="checkbox"/>								
	about the same [2] <input type="checkbox"/>								
	lower [3] <input type="checkbox"/>								
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
WEST	EAST								
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
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2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
WEST	EAST								

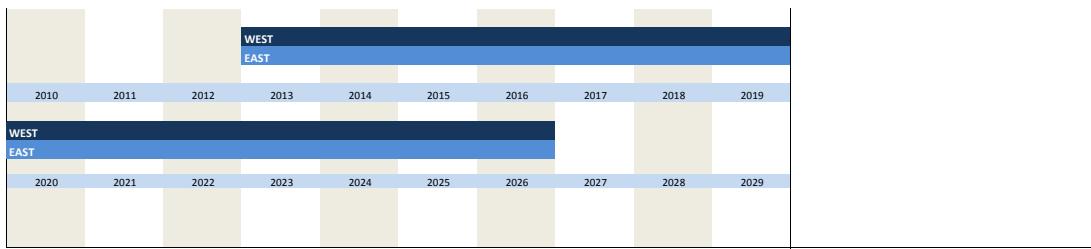
No.	Name	Label	Survey period	Survey frequency
2.18)	vg_price_vpq	domestic prices of sale vs. Past	West since 01/2002 East since 01/2002	monthly survey monthly survey

#### Wording of question



No.	Name	Label	Survey period	Survey frequency
2.19)	vg_credit	credit allocation	West 06/2003 to 08/2008 and 11/2008 - 12/2016	irregular monthly survey
			East 06/2003 to 08/2008 and 11/2008 - 12/2016	irregular monthly survey



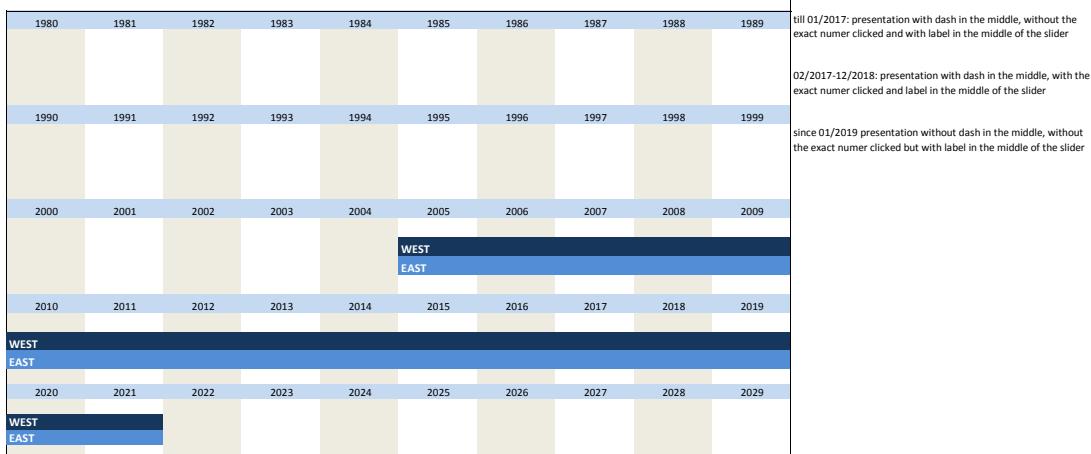


No.	Name	Label	Survey period	Survey frequency
2.20)	vg_statebus_sl	state of business (VAS)	West since 08/2005 East since 08/2005	monthly survey monthly survey

#### Wording of question

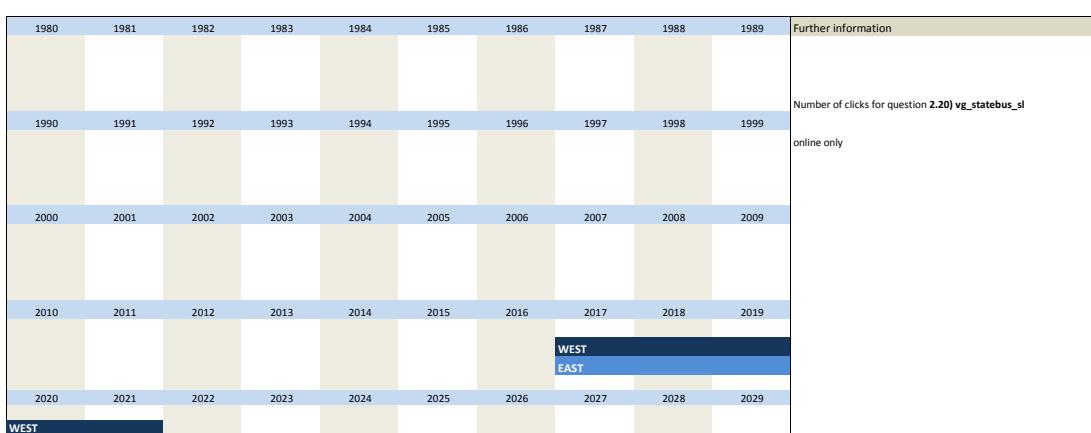
since 08/2005 <b>Current situation</b> We consider our state of business to be	Further information
----- ----- -----  0-bad                    50-satisfiable                    100-good Other than the variable 2.1) statebus the state of business is rated based on a visual analog scale	Appraisal of the state of business (VAS)  online only  The presentation of the online-Slider changed over the last years (e.g. sometimes a dash was displayed in the middle of the slider or the exact numer that was clicked). Therefore an accumulation at 50 and other round figures is observable. Without these features displayed the distribution is smoother.

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
2.21)	vg_statebus_clicks	state of business (clicks)	West since 01/2017 East since 01/2017	monthly survey monthly survey

#### Time span of variable



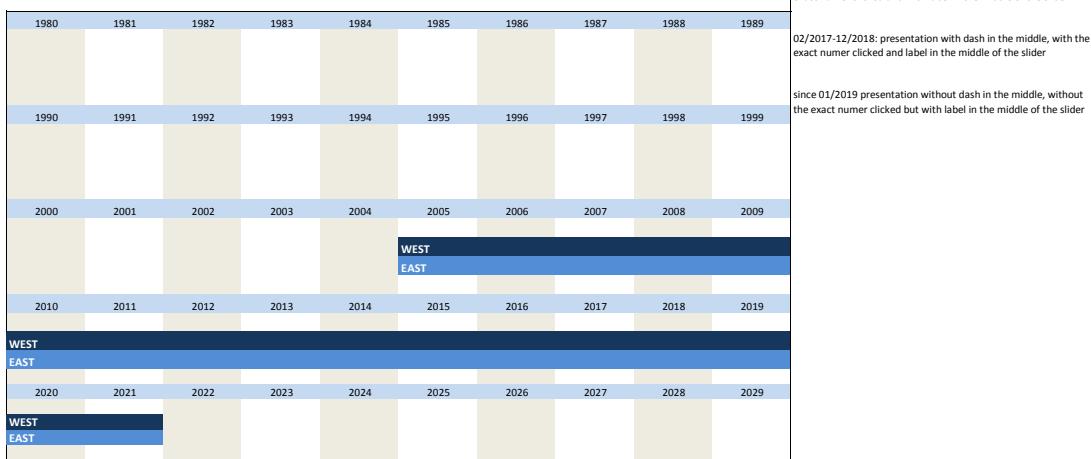
<b>EAST</b>							
-------------	--	--	--	--	--	--	--

No.	Name	Label	Survey period	Survey frequency
2.22)	<b>vg_comexp_si</b>	expected commercial (VAS)	West since 08/2005 East since 08/2005	monthly survey monthly survey

#### Wording of question

since 08/2005 <b>Expectations for the next 6 months</b> In cyclical regards our state of business for XY will be	<b>Further information</b>
[-----] 0-be rather less favourable      50-stay about the same      100-rather more favourable	Expected commercial (VAS)  online only
Other than the variable 2.11) comexp the expected commercial is rated based on a visual analog scale	The presentation of the online-Slider changed over the last years (e.g. sometimes a dash was displayed in the middle of the slider or the exact numer that was clicked). Therefore an accumulation at 50 and other round figures is observable. Without these features displayed the distribution is smoother.

#### Time span of variable



### 3. Special questions

No.	Name	Label	Survey period	Survey frequency
3.1)	vg_ranord	range of orders in months	West 03/1980 to 09/2001 East 07/1992 to 07/1993 East 12/1993 to 09/2001 East and West since 01/2002	Mrch, Jun, Sep, Dec Mrch, Jul, Oct, Dec Mrch, Jul, Sep, Dec Jan, Apr, Jul, Oct

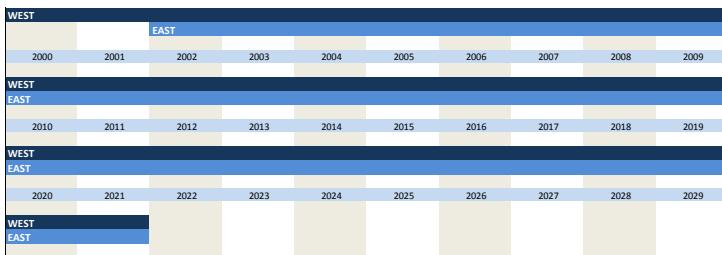
#### Wording of question

07/1992 to 09/2001  No questionnaires for the East available	Further information  range of orders in months  * since 01/2002 instead of "currently" "momentarily"
03/1980 to 09/2001  Currently our order backlog for delivery of XY equates to a production duration of  no backlog             up to about ... month(s)      for more than 10, please 1/2    1    2    3    4    5    6    7    8    9    10    state number of months	
01/2002 to 06/2018  Momentarily our order backlog for delivery of XY equates to a production duration of  no backlog             up to about ... month(s)      for more than 10, please 1/2    1    2    3    4    5    6    7    8    9    10    state number of months	
Since 07/2018  Momentarily our order backlog for delivery equates to a production duration of  _____ month	
<b>Time span of variable</b>	

No.	Name	Label	Survey period	Survey frequency
3.2)	vg_uticappc	capacity utilization in %	West 03/1980 to 09/2001 East 07/1992 to 07/1993 East 12/1993 to 09/2001 East and West since 01/2002	Mrch, Jun, Sep, Dec Mrch, Jul, Oct, Dec Mrch, Jul, Sep, Dec Jan, Apr, Jul, Oct

#### Wording of question

07/1992 to 09/2001  No questionnaires for the East available	Further information  Capacity utilization in %  *09/94, 09/95, 09/96, 09/97, 09/98, 09/99, 09/00, 09/01 addition "domestic plants"  *since 01/2002 instead of "currently" "momentarily"
03/1980 to 06/2018  Currently** the utilization of our plants* to produce XY (full capacity utilization normal for the company = 100%) is up to  more than 100% 30 40 50 60 70 75 80 85 90 95 100 in fact: _____	Coding in the dataset  Number above the ticked field more than 100 % = handwritten entry or if just ticked = [120]
Since 07/2018  Currently the utilization of our plants (full capacity utilization normal for the company = 100%) is up to  30%      70%      90% 40%      75%      95% 50%      80%      100% 60%      85%	01/2019 a relevant spacialqustion vg_uticappa was posted
more than 100%, in fact: _____ %	
<b>Time span of variable</b>	



No.	Name	Label	Survey period	Survey frequency
3.3)	vg_uticapap	capacity utilization (appraisal)	West 03/1980 to 09/2001 East 07/1992 to 07/1993 East 12/1993 to 09/2001 East and West since 01/2002	Mrch, Jun, Sep, Dec Mrch, Jul, Oct, Dec Mrch, Jul, Sep, Dec Jan, Apr, Jul, Oct

#### Wording of question

07/1992 to 09/2001  
No questionnaires for the East available

03/1980 to 06/2018  
Taking into account our current order backlog and the new orders we expect for the next 12 months our technical capacities\* for XY to be

more than sufficient [1]  
sufficient [2]  
not sufficient [3]

Since 07/2018  
Taking into account our current order backlog and the new orders we expect for the next 12 months, we expect our technical capacities to be

more than sufficient [1]  
sufficient [2]  
not sufficient [3]

#### Further information

Appraisal of the technical capacity

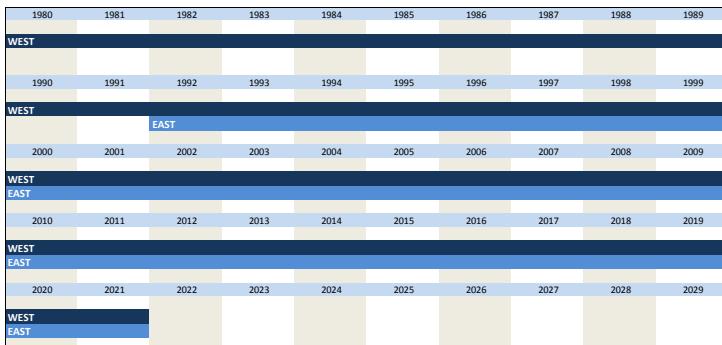
\*09/94, 09/95, 09/96, 09/97, 09/98

09/99, 09/00, 09/01

(\*only domestic)\*

01/2019 a relevant spacial question vg\_utcapap was posted

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.4)	vg_constraint	constraints to production	West since 01/1980 East 01/1991 to 12/2000 East since 01/2001	Jan, Apr, Jul, Oct monthly survey Jan, Apr, Jul, Oct

#### Wording of question

01/1991 to 10/2001  
No questionnaires for the East available

01/1980 to 10/2001  
Our domestic production of XY is currently constrained

yes [1]  no [2]

since 01/2002  
Our domestic production is currently constrained

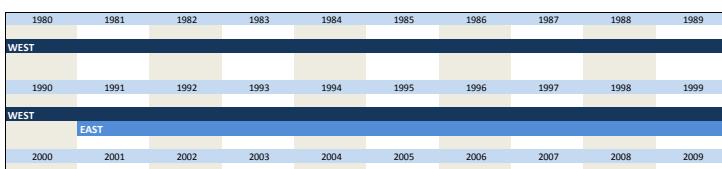
yes [1]  no [2]

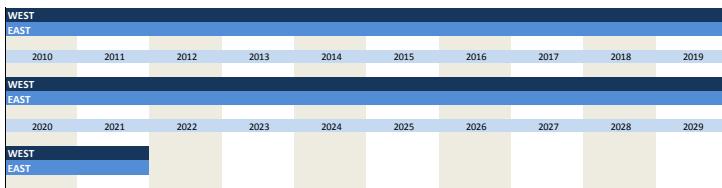
#### Further information

Constraints to production

[3]: Conflict - here, "no" was chosen, but for any constraining factor (3.5) vg\_ordlack to 3.13) vg\_othrea), "yes" was crossed.

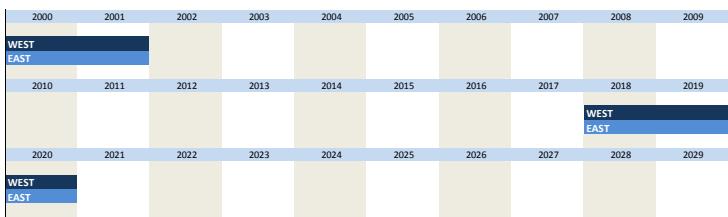
#### Time span of variable





No.	Name	Label	Survey period	Survey frequency
3.5)	<b>vg_ordlack</b>	lack of orders	West since 01/1980 East von 01/1991 to 12/2000 East since 01/2001	Jan, Apr, Jul, Oct monthly survey Jan, Apr, Juli, Oct
<b>Wording of question</b> <p>01/1991 to 10/2001 No questionnaires for the East available</p> <p>01/1980 to 10/2001 Our domestic production of XY is currently constrained. If yes, by following factors: insufficient orders* [1] <input type="checkbox"/></p> <p>since 01/2002 Our domestic production is currently constrained. If yes, by following factors: insufficient orders* [1] <input type="checkbox"/></p>				
<b>Time span of variable</b>				

No.	Name	Label	Survey period	Survey frequency
3.6)	<b>vg_mplack</b>	lack of manpower	West 01/1980 to 10/2001 East 01/1991 to 12/2000 East 01/2001 to 10/2001 West and East since 07/2018	Jan, Apr, Jul, Oct monthly survey Jan, Apr, Jul, Oct Jan, Apr, Jul, Oct
<b>Wording of question</b> <p>01/1991 to 10/2001 No questionnaires for the East available</p> <p>01/1980 to 10/1995 Our domestic production of XY is currently constrained. If yes, by following factors: lack of manpower [1] <input type="checkbox"/></p> <p>01/1996 to 10/2001 Our domestic production of XY is currently constrained. If yes, by following factors: lack of qualified manpower [1] <input type="checkbox"/></p> <p>since 07/2018 Our domestic production is currently constrained. If yes, by following factors: lack of manpower [1] <input type="checkbox"/></p>				
<b>Time span of variable</b>				

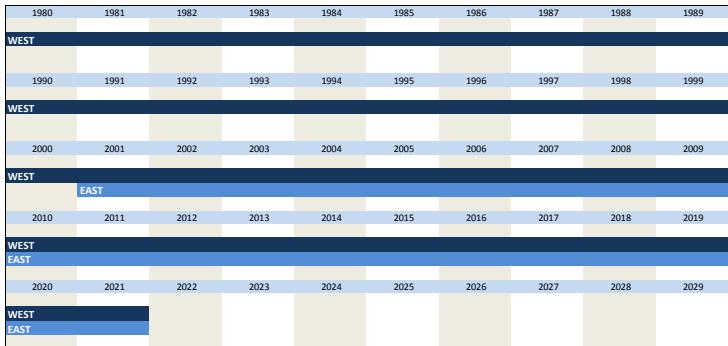


No.	Name	Label	Survey period	Survey frequency
3.7)	vg_matlack	lack of material	West since 01/1980 East since 01/2001	Jan, Apr, Jul, Oct Jan, Apr, Jul, Oct

#### Wording of question

01/2001 to 10/2001  No questionnaires for the East available	Further information  lack of material
01/1980 to 10/2001  Our domestic production of XY is currently constrained. If yes, by following factors:  lack of raw materials or pre-materials [1] <input type="checkbox"/>	
since 01/2002  Our domestic production is currently constrained. If yes, by following factors:  lack of raw materials or pre-materials [1] <input type="checkbox"/>	

#### Time span of variable

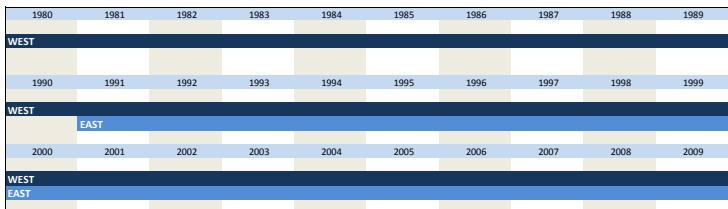


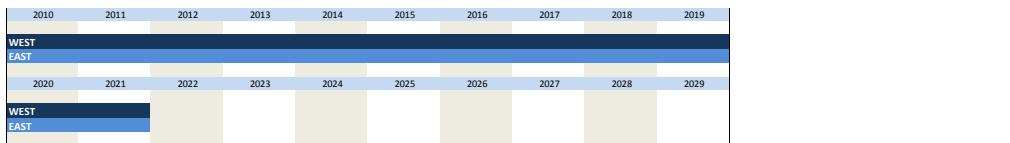
No.	Name	Label	Survey period	Survey frequency
3.8)	vg_techcap	technical capacity	West since 01/1980 East 01/1991 to 12/2000 East since 01/2001	Jan, Apr, Jul, Oct monthly survey Jan, Apr, Jul, Oct

#### Wording of question

01/1991 to 10/2001  No questionnaires for the East available	Further information  technical capacity
01/1980 to 10/2001  Our domestic production of XY is currently constrained. If yes, by following factors:  insufficient technical capacity* [1] <input type="checkbox"/>	*East 01/1991 to 12/2000 instead of "insufficient technical capacity" "insufficient technical endowment"
since 01/2002  Our domestic production is currently constrained. If yes, by following factors:  insufficient technical capacity [1] <input type="checkbox"/>	

#### Time span of variable



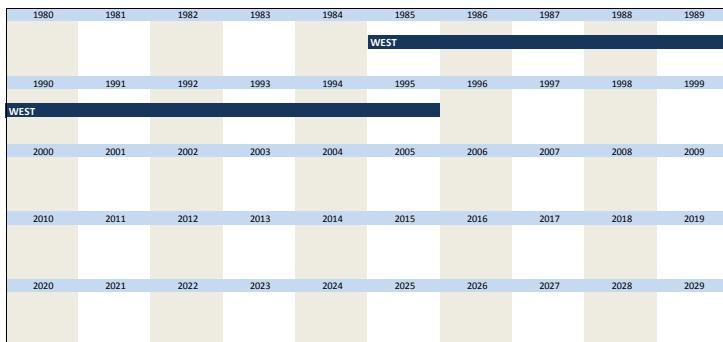


No.	Name	Label	Survey period	Survey frequency
3.9)	vg_bastlack	lack of back staff	West 10/1985 to 10/1995	Jan, Apr, Jul, Oct

#### Wording of question

10/1985 to 12/1995 Our domestic production of XY is currently constrained. If yes, by following factors:  lack of manpower back staff [1] <input type="text"/>	Further information Lack of back staff
---	---

#### Time span of variable

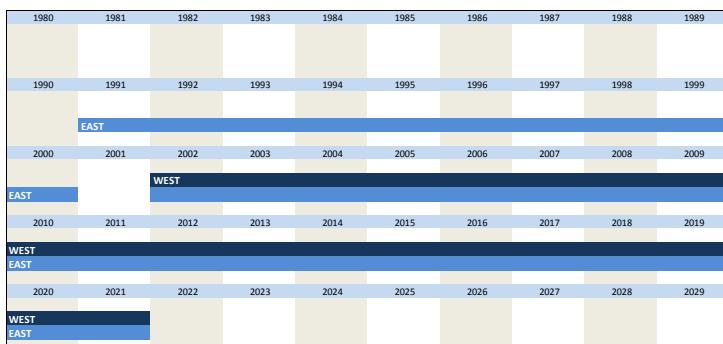


No.	Name	Label	Survey period	Survey frequency
3.10)	vg_difffin	difficulties of financing	East 01/1991 to 12/2000 East and West since 01/2002	monthly survey Jan, Apr, Jul, Oct

#### Wording of question

01/1991 to 12/2000 No questionnaires for the East available  since 01/2002 Our domestic production is currently constrained. If yes, by following factors:  difficulties of financing [1] <input type="text"/>	Further information Production constraints by difficulties of financing
---	--

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.11)	vg_weather	weather conditions	East 02/1994 to 06/2000*	monthly survey

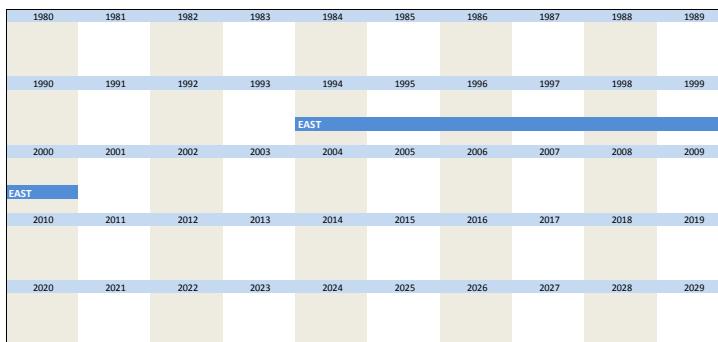
#### Wording of question

01/1991 to 12/2000 There are no questionnaires for the East available. The following wording is taken from previous lists of variables  02/1994 to 06/2000	Further information Production constraints by weather conditions *since 01/1999 sind kein Werte mehr in dem Datensatz enthalten
---	---

Our domestic production of XY is currently constrained.  
If yes, by following factors:

unfavourable weather conditions [1]

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.12)	vg_skilllack	lack of skilled employees	West 01/1991 to 10/1995 East and West since 01/2002	Jan, Apr, Jul, Oct Jan, Apr, Jul, Oct

#### Wording of question

since 01/2002

Our domestic production of XY is currently constrained.  
If yes, by following factors:

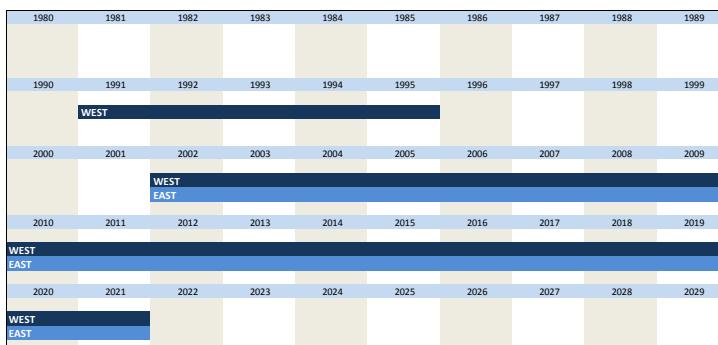
Lack of skilled employees [1]

#### Further information

Lack of skilled employees

\* see variable 3.6) mplace

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.13)	vg_othrea	other reasons	West since 01/1996 East 01/1991 to 12/2000 East since 01/2001	Jan, Apr, Jul, Oct monthly survey Jan, Apr, Jul, Oct

#### Wording of question

01/1991 to 10/2001  
No questionnaires for the East available

01/1996 to 10/2001  
Our domestic production of XY is currently constrained  
If yes, by following factors:

other factors [1]

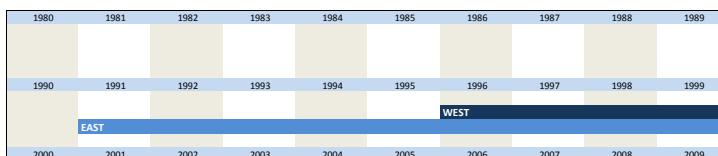
since 01/2002  
Our domestic production is currently constrained.  
If yes, by following factors:

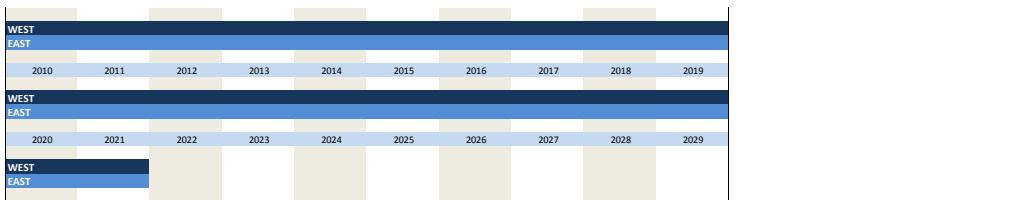
other factors [1]

#### Further information

other factors/ other reasons

#### Time span of variable



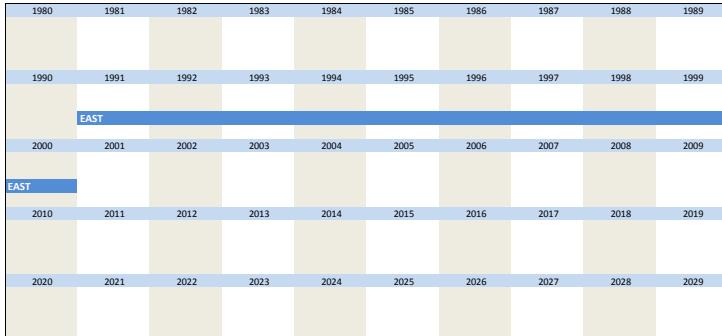


No.	Name	Label	Survey period	Survey frequency
3.14)	vg_proexpen	product too expensive	East 01/1991 to 12/2000	monthly survey

#### Wording of question

01/1991 to 12/2000 No questionnaires for the East available. The following wording is taken from previous lists of variables  01/1991 to 12/2000 Our domestic production of XY is currently constrained. If yes, by following factors: sales difficulties, as Products are too expensive [1] <input type="text"/>	Further information Products too expensive
---	---

#### Time span of variable

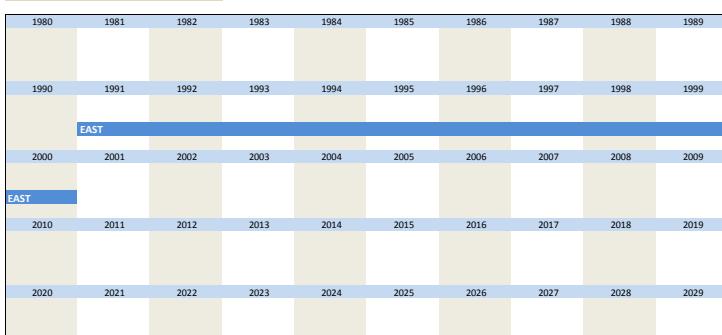


No.	Name	Label	Survey period	Survey frequency
3.15)	vg_proqual	quality of products	East 01/1991 to 12/2000	monthly survey

#### Wording of question

01/1991 to 12/2000 There are no questionnaires for the East available. The following wording is taken from previous lists of variables  01/1991 to 12/2000 Our domestic production of XY is currently constrained. If yes, by following factors: sales difficulties, as quality of product insufficient [1] <input type="text"/>	Further information Quality of product
--	---

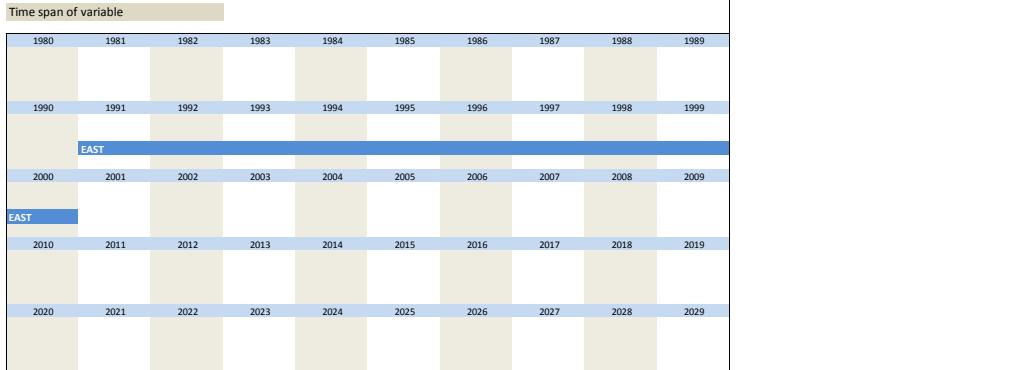
#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.16)	vg_propro	program of products	East 01/1991 to 12/2000	monthly survey

#### Wording of question

01/1991 to 12/2000  There are no questionnaires for the East available. The following wording is taken from previous lists of variables	Further information  Program of products
01/1991 to 12/2000  Our domestic production of XY is currently constrained. If yes, by following factors: sales difficulties, as  program of products insufficient [1] <input type="text"/>	

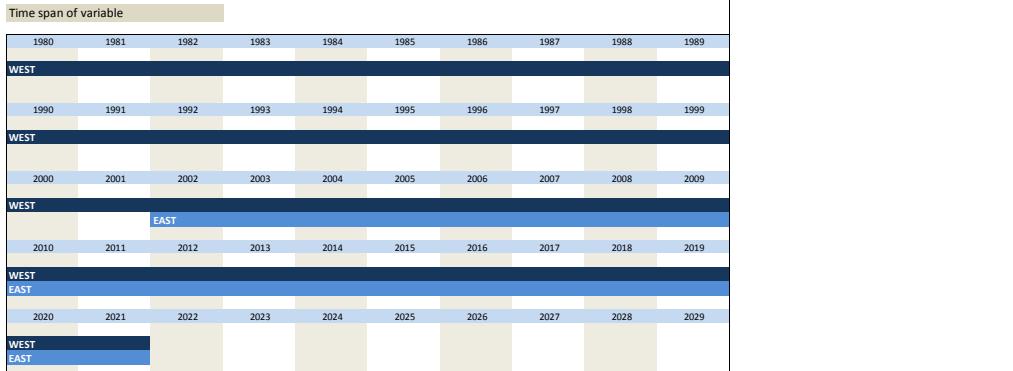


No.	Name	Label	Survey period	Survey frequency
3.17)	vg_overtime	overtime	West since 01/1980 to 10/2001 East and West since 03/2002	Jan, Apr, Jul, Oct Mrch, Jun, Sep, Dec

**Wording of question**

since 01/1980  
  
We currently work with overtime  
  
 yes [1]  no [2]

Further information  Overtime
-------------------------------------

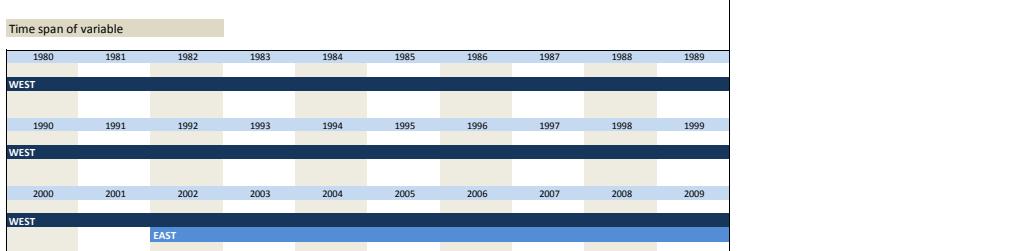


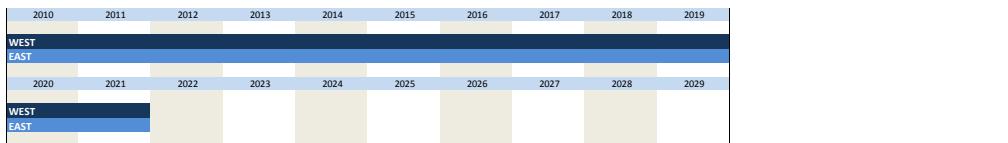
No.	Name	Label	Survey period	Survey frequency
3.18)	vg_overtimemo	overtime more than customary	West since 01/1980 to 10/2001 East and West since 03/2002	Jan, Apr, Jul, Oct Mrch, Jun, Sep, Dec

**Wording of question**

since 01/1980  
  
We currently work with overtime  
if yes, more than customary  
  
 yes [1]  no [2]

Further information  Overtime more than customary  06/2012 - 03/2018: if vg_overtime was answered with "no", vg_overtimemo was set on "no [2]" automatically
--





No.	Name	Label	Survey period	Survey frequency
3.19)	vg_stwork	short-time work	West 01/1980 to 10/2001 East 01/1991 to 12/2000 East 01/2001 to 10/2001 East and West since 01/2002	Jan, Apr, Jul, Oct monthly survey Jan, Apr, Jul, Oct Mrch, Jun, Sep, Dec
<b>Wording of question</b>				
<p>01/1991 to 10/2001 No questionnaires for the East available</p> <p>since 01/1980 We currently have short-time work</p> <p><input type="checkbox"/> yes [1] <input type="checkbox"/> no [2]</p>				
<b>Time span of variable</b>				
<p>The timeline chart shows the time span of the variable from 1980 to 2029. The West region spans 1980-1989, 1990-1999, 2000-2009, 2010-2019, 2020-2029. The East region spans 1981-1989, 1991-1999, 2001-2009, 2011-2019. The chart uses a color scheme where light blue represents the West and dark blue represents the East.</p>				
No.	Name	Label	Survey period	Survey frequency
3.20)	vg_stworkexp	expected short-time work	West 01/1980 to 10/2001 East 01/1991 to 12/2000 East 01/2001 to 10/2001 East and West since 01/2002	Jan, Apr, Jul, Oct monthly survey Jan, Apr, Jul, Oct Mrch, Jun, Sep, Dec
<b>Wording of question</b>				
<p>01/1991 to 10/2001 No questionnaires for the East available</p> <p>01/1980 to 10/2001 During the next 3 months we will expectedly work short-time</p> <p><input type="checkbox"/> yes [1] <input type="checkbox"/> no [2]</p> <p>since 03/2002 During the next 3 months we will expectedly work short-time</p> <p><input type="checkbox"/> yes [1] <input type="checkbox"/> no [2]</p>				
<b>Time span of variable</b>				
<p>The timeline chart shows the time span of the variable from 1980 to 2029. The West region spans 1980-1989, 1990-1999, 2000-2009, 2010-2019, 2020-2029. The East region spans 1981-1989, 1991-1999, 2001-2009, 2011-2019. The chart uses a color scheme where light blue represents the West and dark blue represents the East.</p>				
No.	Name	Label	Survey period	Survey frequency
3.21)	vg_emplexp	expected employees	West 01/1980 to 04/1997	Jan, Apr, Jul, Oct*

	and since 07/1997	monthly survey							
	East since 01/1991	monthly survey							
<b>Wording of question</b>									
01/1980 to 04/1997									
<b>Employees (domestic companies only)</b>									
During the next 3 months the number of employees assigned to the production of XY will be ...									
In cyclical regards - therefore by eliminating purely seasonal fluctuations									
increasing [1] not changing [2] decreasing [3]	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>						
07/1997 to 11/2001									
<b>Employees (domestic companies only)</b>									
During the next 3 months the number of employees assigned to the production of XY will be									
increasing [1] not changing [2] decreasing [3]	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>						
since 01/2002									
<b>Expectations for the next 3 months</b>									
<b>Employees (domestic companies only)</b>									
The number of employees assigned to the production of XY will be									
increasing [1] not changing [2] decreasing [3]	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>						
<b>Time span of variable</b>									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
<b>WEST</b>									
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
<b>WEST</b>	<b>EAST</b>								
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
<b>WEST</b>	<b>EAST</b>								
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
<b>WEST</b>	<b>EAST</b>								
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
<b>WEST</b>	<b>EAST</b>								
<b>Further information</b>									
Expected development of the number of total employees									
*10/1980 to 10/1993 the question for the West in October has the same structure as the question of the variable "empl". see 3.14)									
Standard question since 07/1997. see 2.14)									
<b>Wording of question</b>									
10/1980 to 10/1993									
<b>Employees</b>									
In cyclical regards - therefore by eliminating purely seasonal fluctuations - the number of employees assigned to the production of XY will be ...									
during the next...									
3 months*									
from month under report on**									
12 months									
increasing [1] not changing [2] decreasing [3]	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>						
10/1990 to 10/1993									
<b>Employees</b>									
In cyclical regards - therefore by eliminating purely seasonal fluctuations - the number of employees assigned to the production of XY will be ...									
during the next...									
3 months*									
from month under report on**									
12 months									
increasing [1] not changing [2] decreasing [3]	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>						
<b>Time span of variable</b>									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
<b>WEST</b>									
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
<b>WEST</b>									
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
<b>WEST</b>									
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
<b>WEST</b>									
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
<b>WEST</b>									
<b>Further information</b>									
Employees expectations									
*The expected occupation during the next 3 months is recorded by the variable "empllexp", see 3.13)									
10/1990 to 10/1993									
**additionally "from month under report on"									
* annual survey in October									
<b>Wording of question</b>									
10/1980 to 10/1993									
<b>Employees</b>									
In cyclical regards - therefore by eliminating purely seasonal fluctuations - the number of employees assigned to the production of XY will be ...									
during the next...									
3 months*									
from month under report on**									
12 months									
increasing [1] not changing [2] decreasing [3]	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>						
10/1990 to 10/1993									
<b>Employees</b>									
In cyclical regards - therefore by eliminating purely seasonal fluctuations - the number of employees assigned to the production of XY will be ...									
during the next...									
3 months*									
from month under report on**									
12 months									
increasing [1] not changing [2] decreasing [3]	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>						
<b>Time span of variable</b>									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
<b>WEST</b>									
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
<b>WEST</b>									
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
<b>WEST</b>									
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
<b>WEST</b>									
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
<b>WEST</b>									
<b>Survey period</b>									
No.	Name	Label	Survey period	Survey frequency					
3.22)	vg_empl	employees 12 month	West 10/1980 to 10/1993	annual survey *					

3.23)	<b>vg_prof</b>	profit situation	West since 06/2002* East since 06/2002*	May, Sep May, Sep
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**Wording of question**

since 06/2002	<b>Profit situation and development</b> [...] We currently consider the profit situation of our company - measured by the operating results from customary business operations - to be	Further information  Current profit situation  *in 2002: June and September  The question was fed into an own dataset for the East 12/1995 to 11/2001
good [1] <input type="checkbox"/> satisfying [2] <input type="checkbox"/> bad [3] <input type="checkbox"/>		
<b>Time span of variable</b>		

No.	Name	Label	Survey period	Survey frequency
3.24)	<b>vg_profc</b>	change of profit situation	West since 06/2002* East since 06/2002*	May, Sep May, Sep

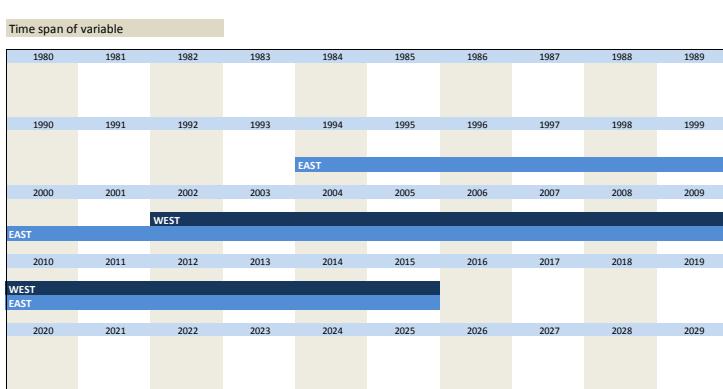
**Wording of question**

since 06/2002	<b>Profit situation and development</b> [...] As compared to fall 20## the profit situation of our company - measured by the operating results from customary business operations -	Further information  Change of profit situation compared to previous quarter  In 2002: June and September  In May the wording of the question is: "As compared to fall 20##..." It is inquire after previous fall e.g. May 2003: "As compared to fall 2002..."  In september the wording of the question is: "As compared to the 1st quarter of 20##..." It is inquire after the first quarter of the current year e.g. September 2004: "As compared to the 1st quarter of 2004..."  The question was fed into an own dataset for the East 12/1995 to 11/2001
improved [1] <input type="checkbox"/> did not change [2] <input type="checkbox"/> deteriorated [3] <input type="checkbox"/>		
<b>Time span of variable</b>		

No.	Name	Label	Survey period	Survey frequency
3.25)	<b>vg_hcount</b>	headcount	West 03/2002 - 12/2015 East 09/1994 - 12/2015*	Mrch, Jun, Sep, Dec Mrch, Jun, Sep, Dec

**Wording of question**

09/1994 to 12/2001 No questionnaires for the East available	Further information  Development of the headcount  * no inquiry in Dec 2001 but in Nov 2001
since 03/2002  We consider our head count with respect to the expected sales development of XY during the next 12 months to be	
relatively high [1] <input type="checkbox"/> (e.g. reduction of staff necessary)	
sufficient [2] <input type="checkbox"/>	
too low [3] <input type="checkbox"/> (e.g. additional staff necessary)	



No.	Name	Label	Survey period	Survey frequency
3.26)	vg_fest	feedstock	West 02/1980 to 05/1994	Feb, May, Aug, Nov

**Wording of question**

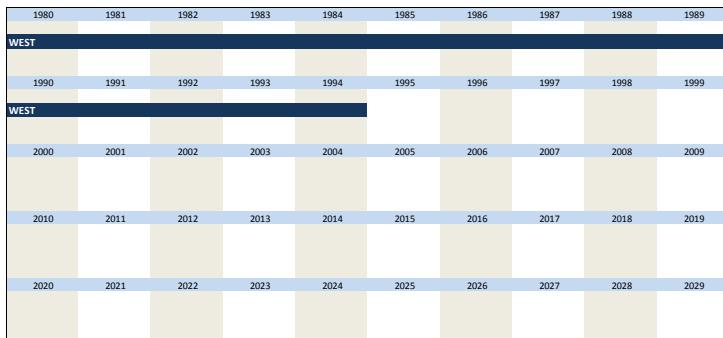
since 02/1980

**Feedstock**  
Our stock of the most important raw materials and pre-materials to produce XY is currently

relatively high [1]  
normal [2]  
relatively low [3]  
stock-keeping not usual [4]

Further information  
feedstock  
Not inquired in November 1981

**Time span of variable**



No.	Name	Label	Survey period	Survey frequency
3.27)	vg_proenl	enlargement of production	West 08/1981 to 02/1993	Feb, May, Aug, Nov

**Wording of question**

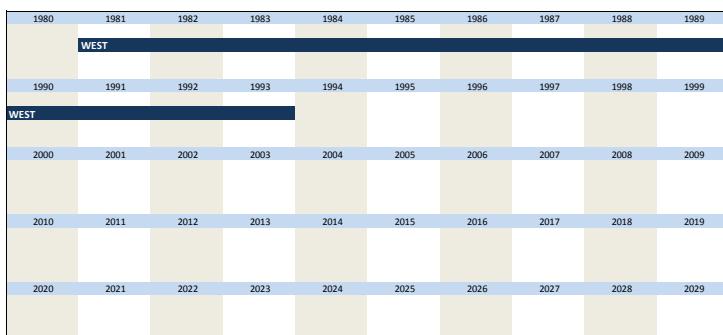
since 08/1981

**Feedstock**  
Our stock of the most important raw materials and pre-materials to produce XY is currently  
[...]  
if relatively high:  
We currently have a high stock because of

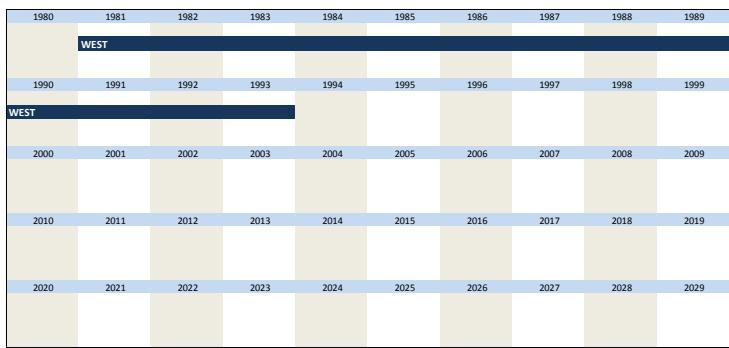
enlargement of production [1]

Further information  
enlargement of production  
"currently" since 02/1988

**Time span of variable**



No.	Name	Label	Survey period	Survey frequency
3.28)	vg_priceinc	Increase in price	West 08/1981 to 02/1993	Feb, May, Aug, Nov
<b>Wording of question</b>				
since 08/1981				Further information
<b>Feedstock</b>				Increase in price
Our stock of the most important raw materials and pre-materials to produce XY is currently [...] if relatively high:				**"currently" since 02/1988
We currently have a high stock because of				Not inquired in November 1981
expected increase in price [1] <input type="text"/>				
<b>Time span of variable</b>				
No.	Name	Label	Survey period	Survey frequency
3.29)	vg_fincolow	low costs of financing	West 05/1982 to 02/1993	Feb, May, Aug, Nov
<b>Wording of question</b>				
since 05/1982				Further information
<b>Feedstock</b>				low costs of financing
Our stock of the most important raw materials and pre-materials to produce XY is currently [...] if relatively high:				**"currently" since 02/1988
We currently have a high stock because of				
relatively low costs of financing [1] <input type="text"/>				
<b>Time span of variable</b>				
No.	Name	Label	Survey period	Survey frequency
3.30)	vg_diffsup1	difficulties of supply	West 08/1981 to 02/1993	Feb, May, Aug, Nov
<b>Wording of question</b>				
since 08/1981				Further information
<b>Feedstock</b>				difficulties of supply
Our stock of the most important raw materials and pre-materials to produce XY is currently [...] if relatively high:				**"currently" since 02/1988
We currently have a high stock because of				Not inquired in November 1981
difficulties of supply [1] <input type="text"/>				
<b>Time span of variable</b>				



No.	Name	Label	Survey period	Survey frequency
3.31)	vg_weaken	weakening	West 08/1981 to 02/1993	Feb, May, Aug, Nov

#### Wording of question

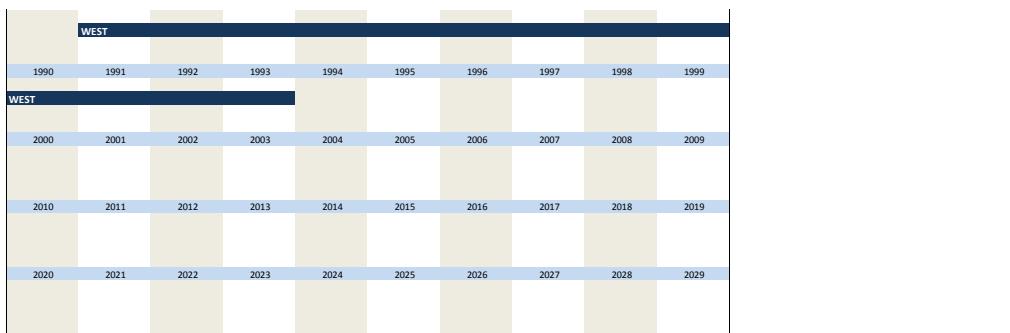
since 08/1981	Further information
<b>Feedstock</b> Our stock of the most important raw materials and pre-materials to produce XY is currently [...] if relatively high:  We currently have a high stock because of  The feedstock increased due to a weakening (in demand) [1] <input type="text"/>	weakening **"currently" since 02/1988 Not inquired in November 1981
<b>Time span of variable</b>	

No.	Name	Label	Survey period	Survey frequency
3.32)	vg_prored	reduction of production	West 08/1981 to 02/1993	Feb, May, Aug, Nov

#### Wording of question

since 08/1981	Further information
<b>Feedstock</b> Our stock of the most important raw materials and pre-materials to produce XY is currently [...] if relatively low:  We currently have a low stock on purpose because of  reduction in production [1] <input type="text"/>	Reduction of production **"currently" since 02/1988 Not inquired in November 1981
<b>Time span of variable</b>	

No.	Name	Label	Survey period	Survey frequency
3.33)	vg_pricedec	price decrease	West 08/1981 to 02/1993	Feb, May, Aug, Nov
<b>Wording of question</b>				
since 08/1981				<b>Further information</b>
<b>Feedstock</b> Our stock of the most important raw materials and pre-materials to produce XY is currently [...] if relatively low: We currently have a low stock on purpose because of				price decrease **currently" since 02/1988 Not inquired in November 1981
expected price decline [1] <input type="text"/>				
<b>Time span of variable</b>				
No.	Name	Label	Survey period	Survey frequency
3.34)	vg_finc.ohi	high costs of financing	West 05/1982 to 02/1993	Feb, May, Aug, Nov
<b>Wording of question</b>				
since 05/1982				<b>Further information</b>
<b>Feedstock</b> Our stock of the most important raw materials and pre-materials to produce XY is currently [...] if relatively low: We currently have a low stock on purpose because of				high costs of financing **currently" since 02/1988
unusual high costs of financing [1] <input type="text"/>				
<b>Time span of variable</b>				
No.	Name	Label	Survey period	Survey frequency
3.35)	vg_diffsup2	difficulties of supply	West 08/1981 to 02/1993	Feb, May, Aug, Nov
<b>Wording of question</b>				
since 08/1981				<b>Further information</b>
<b>Feedstock</b> Our stock of the most important raw materials and pre-materials to produce XY is currently [...] if relatively low: The feedstock became scarce due to				difficulties of supply Not inquired in November 1981
difficulties of supply [1] <input type="text"/>				
<b>Time span of variable</b>				

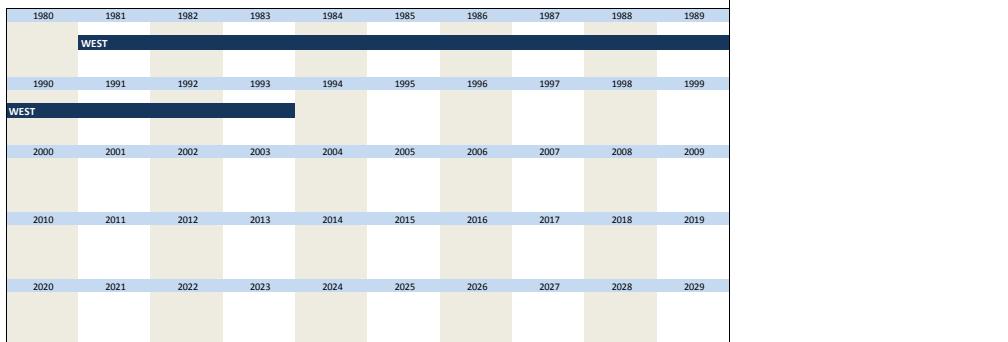


No.	Name	Label	Survey period	Survey frequency
3.36)	vg_strength	strengthening	West 08/1981 to 02/1993	Feb, May, Aug, Nov

#### Wording of question

since 08/1981	Further information
<b>Feedstock</b> Our stock of the most important raw materials and pre-materials to produce XY is currently [...] if relatively low: The feedstock became scarce due to strengthened production [1] <input type="checkbox"/>	strengthened production Not inquired in November 1981

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.37)	vg_festwe	feedstock in weeks	West 02/1980 - 11/2014 East 02/2001 - 11/2014	Feb, May, Aug, Nov Feb, May, Aug, Nov

#### Wording of question

02/2001 to 11/2001	Further information
No questionnaires for the East available	Feedstock in weeks
02/1980 to 08/1981	meaning in dataset: "no feedstock" = 0 weeks "less than 1/2" = 0.3 weeks "more than 6, in fact", but just ticked = 8 weeks
<b>Feedstock</b> Our feedstock is currently sufficient for	
weeks of production (measured by the current extent of production)	
11/1981 to 02/1994	
<b>Feedstock</b> Our stock of the raw materials and pre-materials most important to us are currently sufficient for	
weeks of production (measured by the current extent of production)	
05/1994	
<b>Feedstock</b> Our stock of the most important raw materials and pre-materials to produce XY is currently [...] They are currently sufficient for	
weeks of production (measured by the current extent of production)	
08/1994 to 11/2001	

**Feedstock**  
Our stock of the raw materials and pre-materials most important to us for the production of XY are currently sufficient for

no feedstock	than 0,5	less	0,5	1	2	3	4	5	6	more than 6, in fact
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weeks of production (measured by the current extent of production)

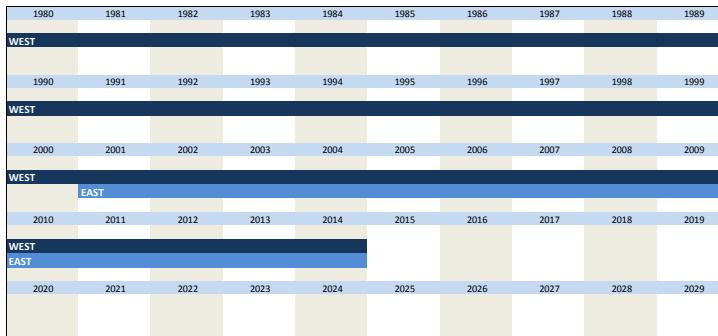
since 02/2002

**Feedstock**  
Our stock of the raw materials and pre-materials most important to us for the production of XY are currently sufficient for

no feedstock	than 0,5	less	0,5	1	2	3	4	5	6	more than 6, in fact
--------------	----------	------	-----	---	---	---	---	---	---	-------------------------

\*\*measured by the current extent of production

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.38)	vg_stinwe	stock of inventories in weeks	West 02/1980 - 11/2014 East 02/2001 - 11/2014	Feb, May, Aug, Nov Feb, May, Aug, Nov

#### Wording of question

02/2001 to 11/2001  
No questionnaires for the East available

02/1980 to 08/1981  
**Stock of inventories**  
Our stock of unsold finished goods of XY currently equates to

less than 0,5	0,5	1	2	3	4	5	6	more than 6, in fact
------------------	-----	---	---	---	---	---	---	-------------------------

weeks of production (measured by the current extent of production)

11/1981 to 11/2001  
**Stock of inventories**  
Our stock of unsold finished goods of XY currently equates to

no inventories	than 0,5	less	0,5	1	2	3	4	5	6	more than 6,
----------------	----------	------	-----	---	---	---	---	---	---	--------------

weeks of production (measured by the current extent of production)

since 02/2002  
**Stock of inventories**  
Our stock of unsold finished goods of XY currently equates to

no inventories	than 0,5	less	0,5	1	2	3	4	5	6	more than 6, in fact
----------------	----------	------	-----	---	---	---	---	---	---	-------------------------

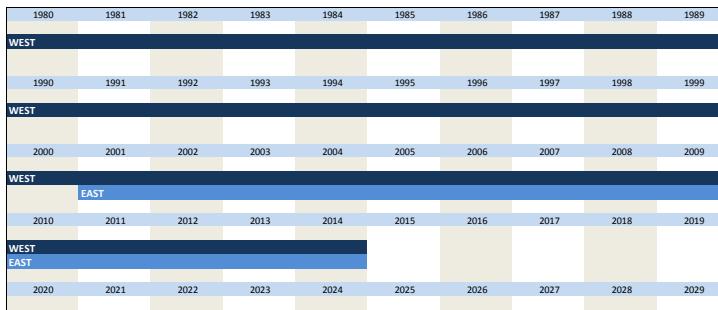
\*\*measured by the current extent of production

#### Further information

Stock of inventories in weeks in weeks

- \* 08/1980
- \* "no stock of inventories" = 0 weeks
- \* less than 1/2" = 0,3 weeks
- \* "more than 6, in fact", but just ticked  
= 8 weeks

#### Time span of variable



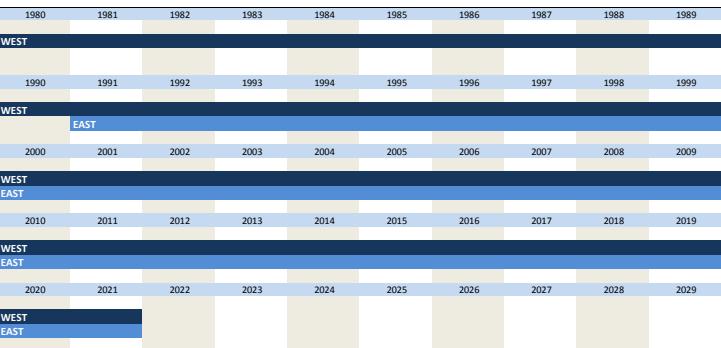
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No.	Name	Label	Survey period	Survey frequency
3.39)	vg_emppro2	employees in production	West 09/1980 to 10/2001 East 01/1991 to 06/2001 East and West since 11/2001	annual survey* monthly survey annual survey**

#### Wording of question

01/1991 to 11/2001  No questionnaires for the East available	Further information  Employees in production for XY  * annual survey 1980: inquiry in September 1981 - 2000: inquiry in October 1994: no inquiry  ** annual survey in November
09/1980  Number of employees (employees and workers, state September 1980) assigned to the production of XY  about ..... persons	Note West: The data is only inquired annually but appears in the datasets monthly. This is due to the fact, that every month the data of the annual survey is transferred manually. The data of the current survey is normally transferred 2-3 months after the survey
10/1981 to 10/1997  Number of employees State: End of [month] [year]***  We occupy [...] persons in the whole company (domestic companies only). Thereof .... are assigned to the production of XY. ..... persons	Example: For November, December 2002 the variable emppro2 contains the value of the survey from November 2001. Since January 2003 the variable emppro2 contains the value of the survey from Nov-02
10/1998  Number of employees  We occupy [...] persons in the whole company (domestic companies only). Thereof .... are assigned to the production of XY. ..... persons	*** West 10/1995 to 10/1997 Month and year of the previous reporting interval Example 10/1995: "State: End of September 1995" "East 01/1991 to 06/2000" "State: End of month under reports"
since 10/1999  Number of employees  We occupy [...] persons in the whole company (domestic companies only). Thereof .... are assigned to the production of XY. ..... persons (possibly estimations by share of revenue)	

#### Time span of variable

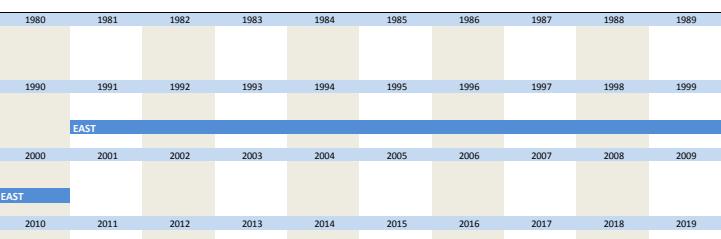


No.	Name	Label	Survey period	Survey frequency
3.40)	vg_emplinc	increase of employees in %	East 01/1991 to 12/2000	monthly survey

#### Wording of question

01/1991 to 12/2000  There are no questionnaires for the East available. The following wording is taken from previous lists of variables	Further information  Increase of employees for the production of XY in %
01/1991 to 12/2000  During the next 3 months the number of employees assigned to the production of XY will [...] in cyclical regards - thereby by eliminating purely seasonal fluctuations  increase by about .....%	

#### Time span of variable



2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
------	------	------	------	------	------	------	------	------	------

No.	Name	Label	Survey period	Survey frequency
3.41)	vg_empldec	decrease of employees in %	East 01/1991 to 12/2000	monthly survey

**Wording of question**

01/1991 to 12/2000  There are no questionnaires for the East available. The following wording is taken from previous lists of variables	Further information  Decrease of employees for the production in %
---	--

**Time span of variable**

1980 1981 1982 1983 1984 1985 1986 1987 1988 1989
1990 1991 1992 1993 1994 1995 1996 1997 1998 1999
<b>EAST</b>
2000 2001 2002 2003 2004 2005 2006 2007 2008 2009
<b>EAST</b>
2010 2011 2012 2013 2014 2015 2016 2017 2018 2019
2020 2021 2022 2023 2024 2025 2026 2027 2028 2029

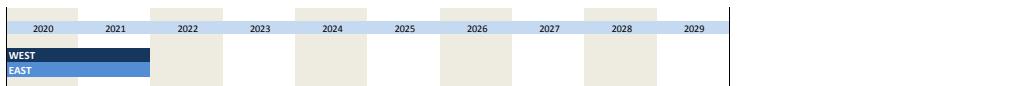
No.	Name	Label	Survey period	Survey frequency
3.42)	vg_compos1	national competitive position	East and West 08/1994 to 11/2001 East and West since 01/2002	Feb, May, Aug, Nov Jan, Apr, Jul, Oct

**Wording of question**

08/1994 to 11/2001  No questionnaires for the East available	Further information  National competitive position
08/1994 to 05/2001 and  During the last 3 months our competitive position for XY on the <b>domestic market</b>	
improved [1] has not changed [2] declined [3]	
08/2001 to 06/2018  During the last 3 months our competitive position for XY on the domestic market [...] compared to the 3 prior months.	
improved [1] has not changed [2] declined [3]	
Since 07/2018  During the last 3 months our <b>competitive position</b> .... compared to the 3 prior months.	
a) on the <b>domestic market</b>	
improved [1] has not changed [2] declined [3]	

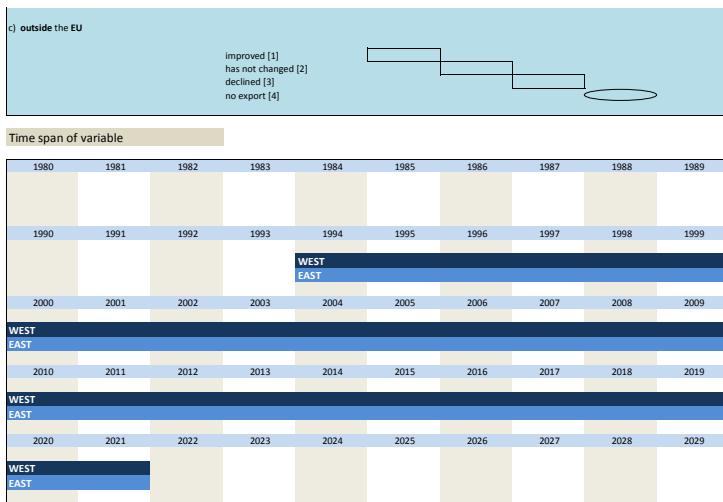
**Time span of variable**

1980 1981 1982 1983 1984 1985 1986 1987 1988 1989
1990 1991 1992 1993 1994 1995 1996 1997 1998 1999
<b>WEST</b> <b>EAST</b>
2000 2001 2002 2003 2004 2005 2006 2007 2008 2009
<b>WEST</b> <b>EAST</b>
2010 2011 2012 2013 2014 2015 2016 2017 2018 2019
<b>WEST</b> <b>EAST</b>



No.	Name	Label	Survey period	Survey frequency
3.43)	vg_comppos2	EU competitive position	East and West 08/1994 to 11/2001 East and West since 01/2002	Feb, May, Aug, Nov Jan, Apr, Jul, Oct
<b>Wording of question</b>				
08/1994 to 11/2001  No questionnaires for the East available				Further information EU competitive position
08/1994 to 05/2001 and  During the last three months our competitive position for XY on the <b>foreign markets inside</b> of the European Union				
<p style="text-align: center;">improved [1] has not changed [2] declined [3] no export [4]</p>				
08/2001 to 06/2018  During the last three months our competitive position for XY on the <b>foreign markets inside</b> of the European Union [...] compared to the prior 3 months				
<p style="text-align: center;">improved [1] has not changed [2] declined [3] no export [4]</p>				
Since 07/2018  During the last 3 months our <b>competitive position</b> .... compared to the 3 prior months.				
on the <b>foreign market</b>				
b) <b>within the EU</b>				
<p style="text-align: center;">improved [1] has not changed [2] declined [3] no export [4]</p>				
<b>Time span of variable</b>				

No.	Name	Label	Survey period	Survey frequency
3.44)	vg_comppos3	competitive position abroad	East and West 08/1994 to 11/2001 East and West since 01/2002	Feb, May, Aug, Nov Jan, Apr, Jul, Oct
<b>Wording of question</b>				
08/1994 to 11/2001  No questionnaires for the East available				Further information Competitive position abroad
08/1994 to 05/2001 and  During the last three months our competitive position for XY on the <b>foreign markets outside</b> of the European Union				
<p style="text-align: center;">improved [1] has not changed [2] declined [3] no export [4]</p>				
08/2001 to 06/2018  During the last three months our competitive position for XY on the <b>foreign markets outside</b> of the European Union [...] compared to the prior 3 months				
<p style="text-align: center;">improved [1] has not changed [2] declined [3] no export [4]</p>				
Since 07/2018  During the last 3 months our <b>competitive position</b> .... compared to the 3 prior months.				
on the <b>foreign market</b>				



No.	Name	Label	Survey period	Survey frequency
3.45)	vg_ranord2	range of orders in months (end of prev. month)	East and West 01/2002 to 01/2008	Jan, Apr, Jul, Oct

#### Wording of question

01/2002 to 01/2008

Momentarily our range of orders for XY equates to a production duration up to about [...] months  
At the end of previous month they reached

no orders      |      up to about ... month(s)      |      for more than 10, please  
1/2 | 1 | 2 | 3 | 4 | 5 | 6 | 7 | 8 | 9 | 10 |      date number of months

Further information

Range of orders in months (end of prev. Month)

Note

Due to the alignment of economic cycle surveys inside of the EU the wording of the questions was adapted to the survey periods of the countries. This would have caused the questions regarding the range of orders to be shifted by about one month.  
That is why the question regarding the range of orders was posed twice since the first quarter of 2002, with the distinction that it is inquired after the running month (ranord) and the previous month (ranord2).

Coding in the dataset

none = [0]  
less than 1/2 = [5]  
1 = [10]  
2 = [20]  
3 = [30]  
4 = [40]  
5 = [50]  
6 = [60]  
7 = [70]  
8 = [80]  
9 = [90]  
10 = [100]

more than 10 = handwritten entry  
or if just ticked = [120]

Time span of variable

1980 1981 1982 1983 1984 1985 1986 1987 1988 1989  
1990 1991 1992 1993 1994 1995 1996 1997 1998 1999  
WEST EAST  
2000 2001 2002 2003 2004 2005 2006 2007 2008 2009  
2010 2011 2012 2013 2014 2015 2016 2017 2018 2019  
2020 2021 2022 2023 2024 2025 2026 2027 2028 2029

No.	Name	Label	Survey period	Survey frequency
3.46)	vg_uticappc2	capacity utilization in % (end of prev. month)	East and West 01/2002 to 01/2008	Jan, Apr, Jul, Oct

#### Wording of question

01/2002 to 01/2008

No questionnaires for the East available

01/2002 to 01/2008

Currently the capacity utilization of our plant to produce XY (customary full capacity utilization = 100%) is up to [...]% in the previous month it was up to

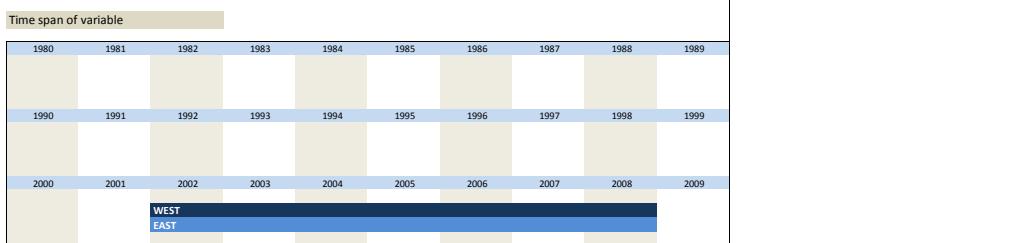
more than 100%  
30 40 50 60 70 75 80 85 90 95 100 in fact:  
\_\_\_\_\_

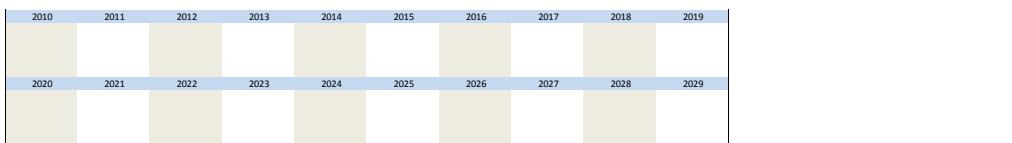
Further information

Capacity utilization in % (end of prev. Month)

Coding in the dataset

Number above the ticked box  
more than 100 % = handwritten entry  
or if just ticked = [120]





No.	Name	Label	Survey period	Survey frequency
3.47)	vg_emppro	employees	West 01/1991 to 10/2001 East 01/1991 to 06/2001 East and West since 11/2001	annual survey* monthly survey annual survey**

#### Wording of question

01/1991 to 11/2001  
No questionnaires for the East available

10/1991 to 10/1997

**Number of employees**  
State: End [month] [year]\*\*\*

In the whole company (domestic companies only) we occupy ..... persons

since 10/1998

**Number of employees**  
In the whole company (domestic companies only) we occupy ..... persons

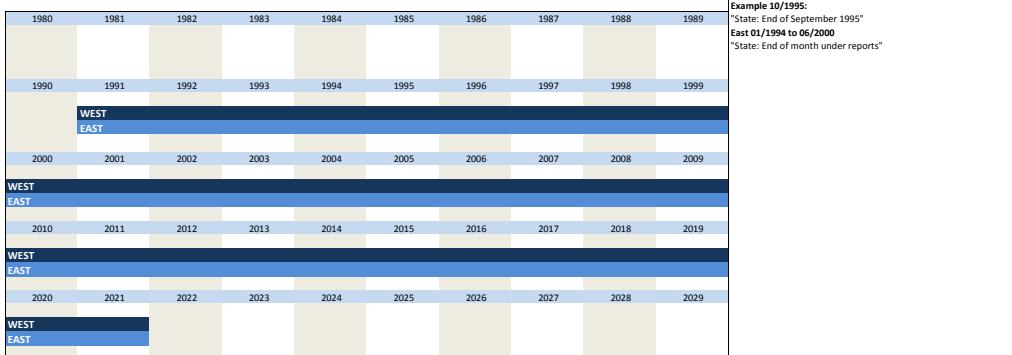
**Further information**

persons occupied in the company  
\*1991 - 2000: inquiry in October  
1994: no inquiry  
\*\*annual survey in November

**Note West:**  
The data is only inquired annually but appears in the datasets monthly.  
This is due to the fact, that every month the data of the annual survey is transferred manually.  
The data of the current survey is normally transferred 2-3 months after the survey

**Example:**  
For November, December 2002 the variable emppro contains the value of the survey from November 2001. Since January 2003 the variable emppro contains the value of the survey from Nov-02

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.48)	vg_credit	credit allocation	West 06/2003 to 08/2008 and from 11/2008 to 12/2016  East 06/2003 to 08/2008 and from 11/2008 to 12/2016	Mrch, Aug monthly survey  Mrch, Aug monthly survey

#### Wording of question

since 07/2003

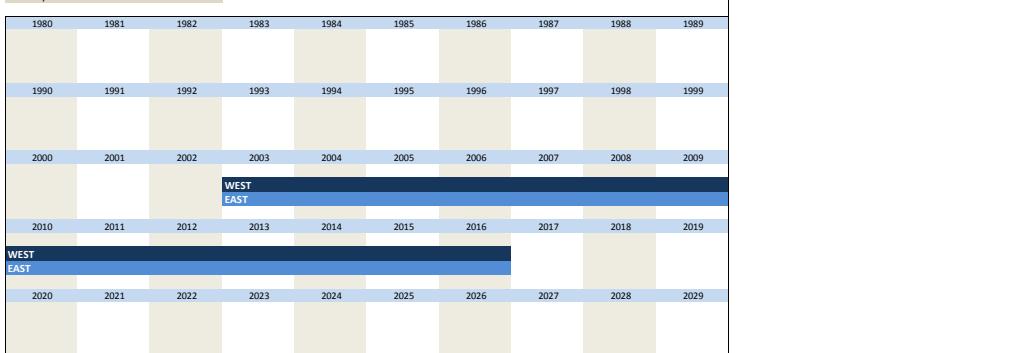
How do you evaluate the current willingness of banks to grant loans?

accommadating [1]  
normal [2]  
reserved [3]

**Further information**

Credit allocation  
2003: June, August  
Standard question since 11/2008. see 2.19)

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.49)	vg_j1	Japan crisis q1	East and West 05/2011	once

#### Wording of question

05/2011	Are you currently directly or indirectly affected via other presuppliers by supply shortage resulting from the Japan crisis and/or will you be affected during the next 3 months?	Further information
currently:	<input type="checkbox"/> yes [1] <input type="checkbox"/> no [2]	Japan crisis question 1
<b>Time span of variable</b>		
 <b>WEST</b> <b>EAST</b>		

No.	Name	Label	Survey period	Survey frequency
3.50)	vg_j2	Japan crisis q2	East and West 05/2011	once

#### Wording of question

05/2011	Are you currently directly or indirectly affected via other presuppliers by supply shortage resulting from the Japan crisis and/or will you be affected during the next 3 months?	Further information
currently:	If yes: (reference to question J1) Our methods: Other suppliers <input type="checkbox"/> yes [1] <input type="checkbox"/> no [2]	Japan crisis question 2
<b>Time span of variable</b>		
 <b>WEST</b> <b>EAST</b>		

No.	Name	Label	Survey period	Survey frequency
3.51)	vg_j3	Japan crisis q3	East and West 05/2011	once

#### Wording of question

05/2011	Are you currently directly or indirectly affected via other presuppliers by supply shortage resulting from the Japan crisis and/or will you be affected during the next 3 months?	Further information
currently:	If yes: (reference to question J1) Our methods: reduction of production <input type="checkbox"/> yes [1] <input type="checkbox"/> no [2]	Japan crisis question 3
<b>Time span of variable</b>		

1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
WEST	EAST								
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029

No.	Name	Label	Survey period	Survey frequency
3.52)	vg_j4	Japan crisis q4	East and West 05/2011	once

#### Wording of question

05/2011

Are you currently directly or indirectly affected via other presuppliers by supply shortage resulting from the Japan crisis and/or will you be affected during the next 3 months?

During the next 3 months:

yes [1]  
 no [2]

#### Further information

Japan crisis question 4

#### Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
WEST	EAST								
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029

No.	Name	Label	Survey period	Survey frequency
3.53)	vg_j5	Japan crisis q5	East and West 05/2011	once

#### Wording of question

05/2011

Are you currently directly or indirectly affected via other presuppliers by supply shortage resulting from the Japan crisis and/or will you be affected during the next 3 months?

During the next 3 months:      if yes: (reference to question J1)  
     Our methods: other suppliers

yes [1]  
 no [2]

#### Further information

Japan crisis question 5

#### Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
WEST	EAST								
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029

No.	Name	Label	Survey period	Survey frequency
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3.54)	<b>vg_j6</b>	Japan crisis q6	East and West 05/2011	once
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#### Wording of question

05/2011	Are you currently directly or indirectly affected via other presuppliers by supply shortage resulting from the Japan crisis and/or will you be affected during the next 3 months?									Further information
During the next 3 months: If yes: (reference to question J1) Our methods: reduction of production										Japan crisis question 6
<input type="checkbox"/> yes [1] <input type="checkbox"/> no [2]										
<b>Time span of variable</b>										
<p>The timeline grid shows years from 1980 to 2029. The years 2010-2019 are labeled 'WEST' and 2020-2029 are labeled 'EAST'. The survey period for question vg_j6 spans from 2011 to 2019.</p>										

No.	Name	Label	Survey period	Survey frequency
3.55)	<b>vg_fairxh</b>	exhibitor at an international specialized fair	East and West since 06/2012	irregularly

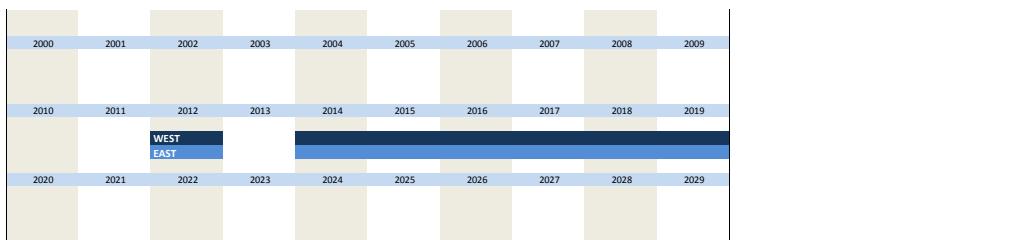
#### Wording of question

06/2012	Is your company represented as an exhibitor at an international specialized fair?									Further information
<input type="checkbox"/> yes [1] <input type="checkbox"/> no [2]										Exhibitor at an international specialized fair
										In June 2014 the question was posed online only and therefor does not appear in the print based questionnaires
<b>Time span of variable</b>										
<p>The timeline grid shows years from 1980 to 2029. The years 2010-2019 are labeled 'WEST' and 2020-2029 are labeled 'EAST'. The survey period for question vg_fairxh spans from 2012 to 2019.</p>										

No.	Name	Label	Survey period	Survey frequency
3.56)	<b>vg_fairxh_g</b>	exhibitor at an international specialized fair in Germany	East and West since 06/2012	irregularly

#### Wording of question

06/2012	Is your company represented as an exhibitor at an international specialized fair?									Further information
[...]										Exhibitor at an international specialized fair in Germany
If yes, international specialized fairs										In June 2014 the question was posed online only and therefor does not appear in the print based questionnaires
<input type="checkbox"/> - in Germany [1]										
<b>Time span of variable</b>										
<p>The timeline grid shows years from 1980 to 2029. The years 2010-2019 are labeled 'WEST' and 2020-2029 are labeled 'EAST'. The survey period for question vg_fairxh_g spans from 2012 to 2019.</p>										

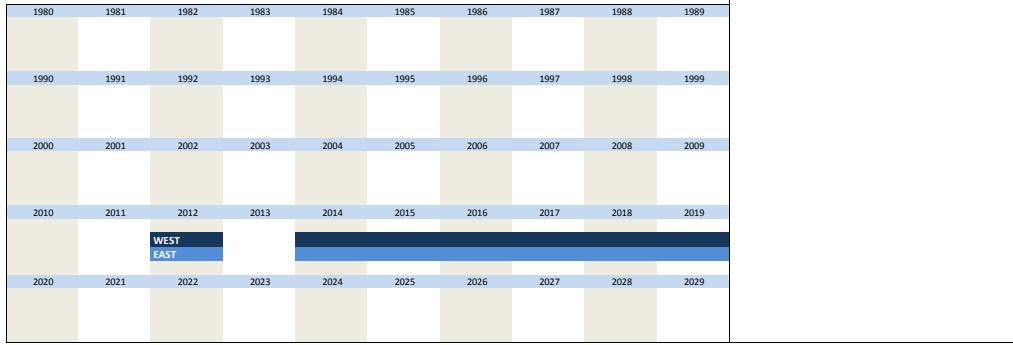


No.	Name	Label	Survey period	Survey frequency
3.57)	vg_fairxh_e	exhibitor at an international specialized fair in a foreign European country	East and West since 06/2012	irregularly

**Wording of question**

06/2012	Is your company represented as an exhibitor at an international specialized fair? [...] If yes, international specialized fairs - in a foreign European country [1] <input type="checkbox"/>	Further information Exhibitor at an international specialized fair in a foreign European country  In June 2014 the question was posed online only and therefor does not appear in the print based questionnaires
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**Time span of variable**

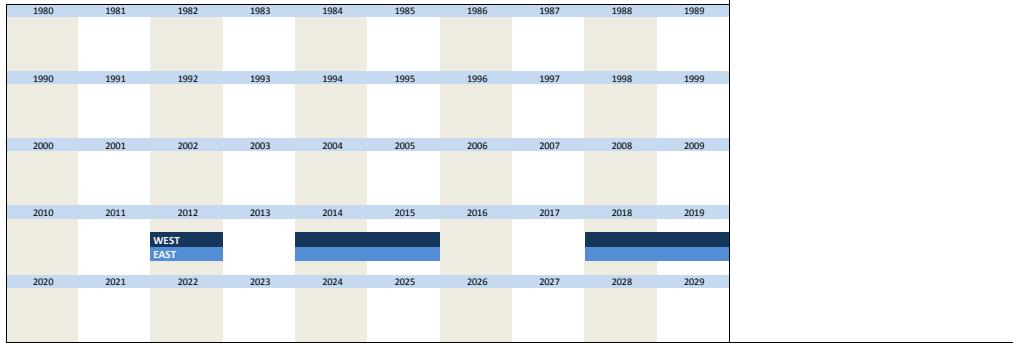


No.	Name	Label	Survey period	Survey frequency
3.58)	vg_fairxh_ne	exhibitor at an international specialized fair in a country outside Europe	East and West since 06/2012	irregularly

**Wording of question**

06/2012	Is your company represented as an exhibitor at an international specialized fair? [...] If yes, international specialized fairs - in a country outside of Europe [1] <input type="checkbox"/>	Further information Exhibitor at an international specialized fair in a country outside of Europe  In June 2014 the question was posed online only and therefor does not appear in the print based questionnaires
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**Time span of variable**



No.	Name	Label	Survey period	Survey frequency
3.59)	vg_fairxhexp	exhibitor at an international specialized fair during next 2-3 years	East and West 06/2012	once

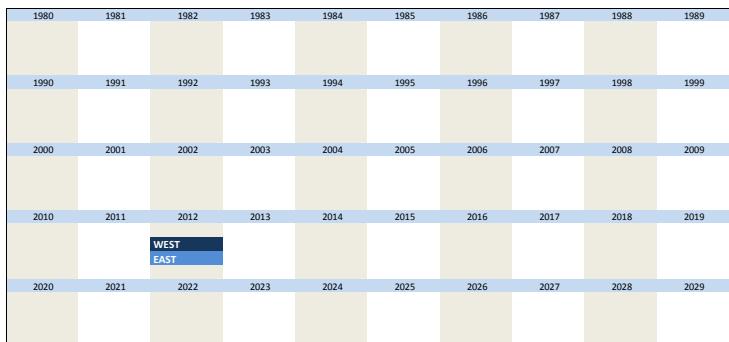
**Wording of question**

06/2012	Further information
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Will your company be represented as an exhibitor at an international specialized fair during the next 2-3 years?									
yes [1]	<input type="checkbox"/>	no [2]	<input type="checkbox"/>						

Exhibitor at an international specialized fair during the next 2-3 years

#### Time span of variable

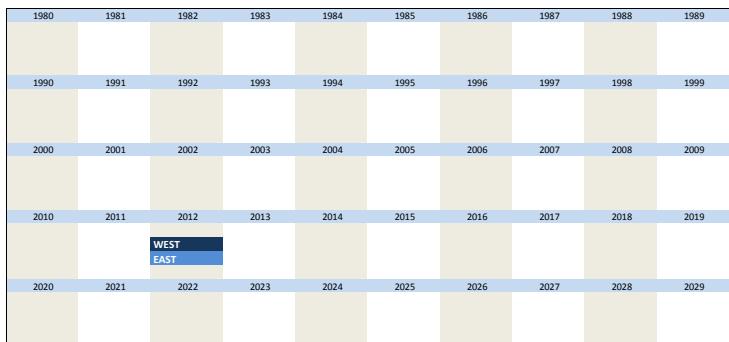


No.	Name	Label	Survey period	Survey frequency
3.60)	vg_fairxhexp_g	exhibitor at an international specialized fair in Germany during next 2-3 years	East and West 06/2012	once

#### Wording of question

06/2012	Will your company be represented as an exhibitor at an international specialized fair during the next 2-3 years? [...] If yes, international specialized fairs - in Germany [1] <input type="checkbox"/>	Further information Exhibitor at an international specialized fair in Germany during the next 2-3 years
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#### Time span of variable

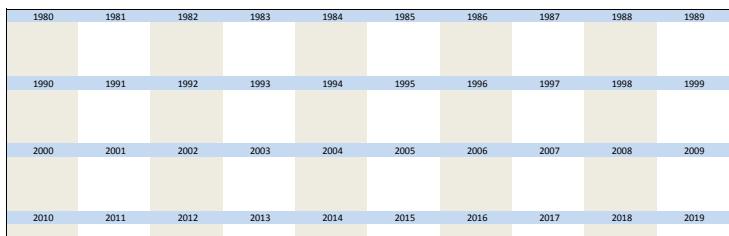


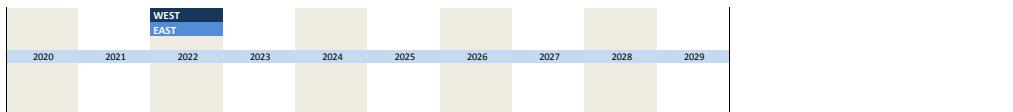
No.	Name	Label	Survey period	Survey frequency
3.61)	vg_fairxhexp_e	exhibitor at an international specialized fair in a foreign European country during next 2-3 years	East and West 06/2012	once

#### Wording of question

06/2012	Will your company be represented as an exhibitor at an international specialized fair during the next 2-3 years? [...] If yes, international specialized fairs - in a foreign European country [1] <input type="checkbox"/>	Further information Exhibitor at an international specialized fair in a foreign European country during the next 2-3 years
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#### Time span of variable





No.	Name	Label	Survey period	Survey frequency
3.62)	vg_fairxhexp_ne	exhibitor at an international specialized fair in a country outside Europe during next 2-3 years	East and West 06/2012	once

#### Wording of question

06/2012

Will your company be represented as an exhibitor at an international specialized fair during the next 2-3 years?

[--]

If yes, international specialized fairs

- in a country outside of Europe [1]

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
WEST	EAST								
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029

#### Further information

Exhibitor at an international specialized fair in a country outside of Europe during the next 2-3 years

No.	Name	Label	Survey period	Survey frequency
3.63)	vg_csal_lq	percentage change of sales in field xy - last quarter	East and West since 12/2012	quarterly survey

#### Wording of question

since 12/2012

By what percentage did your sales change in quartal "I"\*

change by:  % (please insert positive or negative integral numbers) [1]

I don't know [3]

#### Further information

Percentage change of sales in field XY - last quarter

\*"I" either denotes the previous quarter or the current quarter

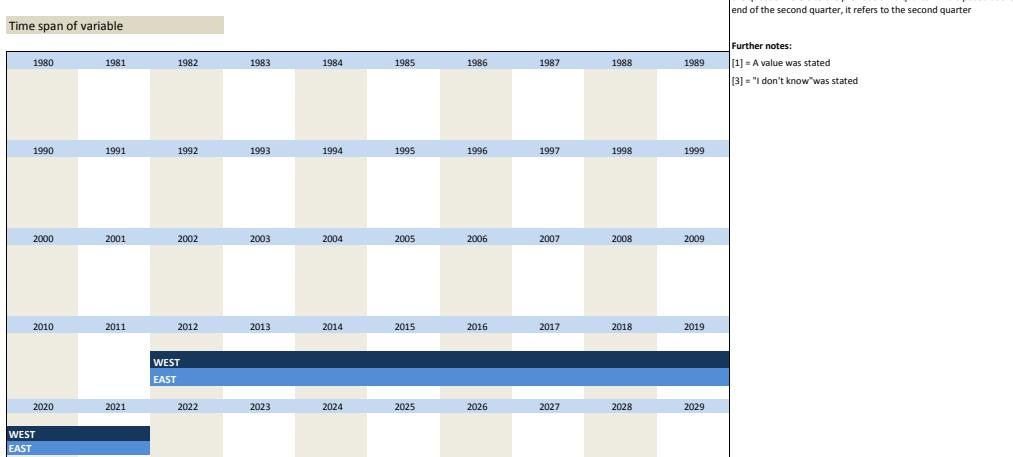
Example:

If the question was posed at the beginning of the fourth quarter the question refers to the previous third quarter. If it is posed at the end of the second quarter, it refers to the second quarter

#### Further notes:

[1] = A value was stated

[3] = "I don't know" was stated



No.	Name	Label	Survey period	Survey frequency
3.64)	vg_csal_lq_v	values: percentage change of sales in field xy - last quarter	East and West since 12/2012	quarterly survey

#### Wording of question

<p>since 12/2012</p> <p><b>By what percentage did your sales change in quartal "I"?</b></p> <p>change by: <input type="text"/> % (please insert positive or negative integral numbers)</p>										<b>Further information</b> Values: percentage change of sales in field XY - last quarter  "I" either denotes the previous quarter or the current quarter Example:  If the question was posed at the beginning of the fourth quarter the question refers to the previous third quarter. If it is posed at the end of the second quarter, it refers to the second quarter
<b>Time span of variable</b>										

No.	Name	Label	Survey period	Survey frequency
3.65)	vg_csal_nqbc	best case//percentage change of sales in field xy - next quarter	East and West since 12/2012	quarterly survey

<p><b>Wording of question</b></p> <p>since 12/2012</p> <p><b>By what percentage are your sales going to change in quarter "k"?</b></p> <p>best case: <input type="text"/> % (please insert positive or negative integral numbers) [1]</p> <p>I don't know [3] <input type="text"/></p>										<b>Further information</b> Change of sales in field XY next quarter (best case)  "k" either denotes the following quarter or the current quarter Example:  If the question was posed at the end of the fourth quarter, the the question refers to the following first quarter. If it is posed at the beginning of the second quarter it refers to the second quarter
<b>Time span of variable</b>										

<p><b>Time span of variable</b></p>										<b>Further notes:</b> [1] = A value was stated [3] = "I don't know" was stated

No.	Name	Label	Survey period	Survey frequency
3.66)	vg_csal_nqbc_v	values: best case//percentage change of sales in field xy - next quarter	East and West since 12/2012	quarterly survey

<p><b>Wording of question</b></p> <p>since 12/2012</p> <p><b>By what percentage are your sales going to change in quarter "k"?</b></p> <p>best case: <input type="text"/> % (please insert positive or negative integral numbers)</p>										<b>Further information</b> Denotion of values: Change of sales in field XY next quarter (best case)  "k" either denotes the following quarter or the current quarter Example:  If the question was posed at the end of the fourth quarter, the the question refers to the following first quarter. If it is posed at the beginning of the second quarter it refers to the second quarter
<b>Time span of variable</b>										

If the question was posed at the end of the fourth quarter, the the question refers to the following first quarter. If it is posed at the beginning of the second quarter it refers to the second quarter



No.	Name	Label	Survey period	Survey frequency
3.67)	vg_csal_nqac	average case//percentage change of sales in field XY - next quarter	East and West since 12/2012	quarterly survey

#### Wording of question

since 12/2012	Further information
By what percentage are your sales going to change in quarter "k"?	Change of sales in field XY next quarter (average case)
average case: <input type="text"/> % (please insert positive or negative integral numbers) [1]	"k" either denotes the following quarter or the current quarter
I don't know [3] <input type="text"/>	Example:

#### Time span of variable

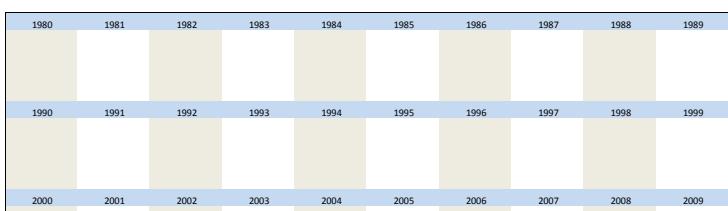


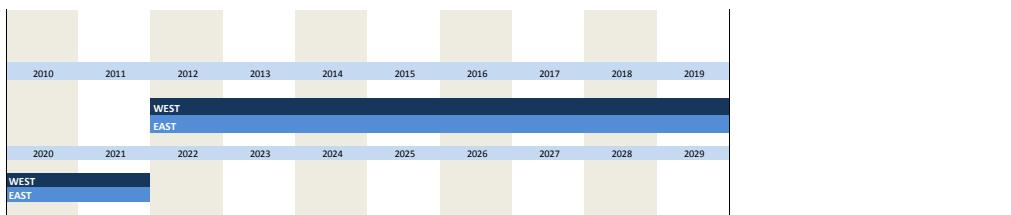
No.	Name	Label	Survey period	Survey frequency
3.68)	vg_csal_nqac_v	values: average case//percentage change of sales in field XY - next quarter	East and West since 12/2012	quarterly survey

#### Wording of question

since 12/2012	Further information
By what percentage are your sales going to change in quarter "k"?	Denotation of values: Change of sales in field XY next quarter (average case)
average case: <input type="text"/> % (please insert positive or negative integral numbers)	"k" either denotes the following quarter or the current quarter
	Example:

#### Time span of variable



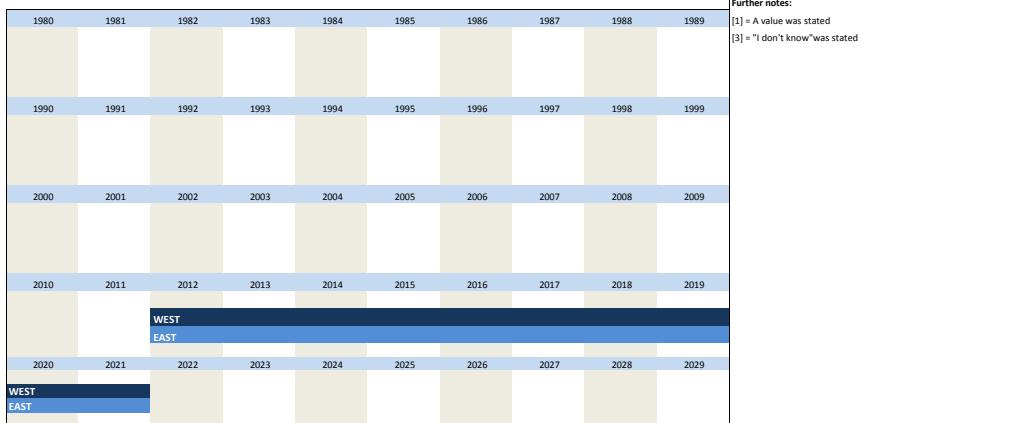


No.	Name	Label	Survey period	Survey frequency
3.69)	vg_csal_nqwc	worst case//percentage change of sales in field xy - next quarter	East and West since 12/2012	quarterly survey

#### Wording of question

since 12/2012	Further information
By what percentage are your sales going to change in quarter "k"?	Change of sales in field XY next quarter (worst case)
worst case: <input type="text"/> % (please insert positive or negative integral numbers) [1]	"k" either denotes the following quarter or the current quarter
I don't know [3] <input type="text"/>	Example:

#### Time span of variable

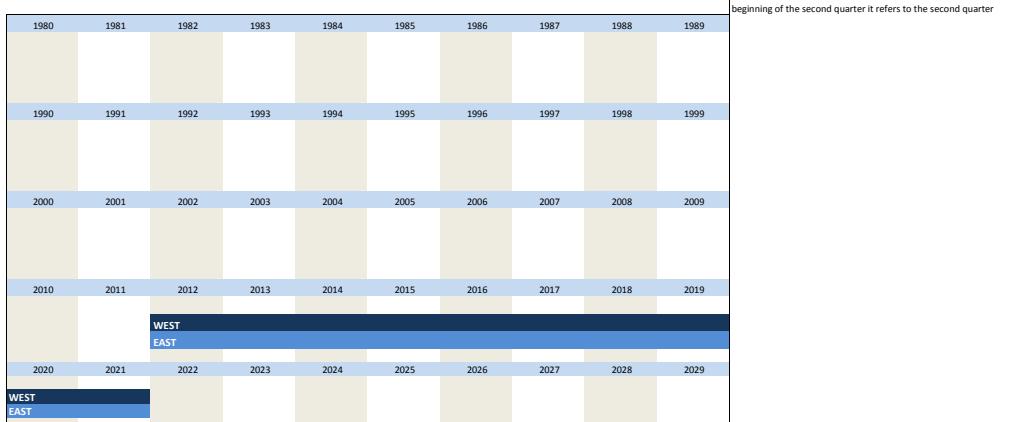


No.	Name	Label	Survey period	Survey frequency
3.70)	vg_csal_nqwc_v	values: worst case//percentage change of sales in field xy - next quarter	East and West since 12/2012	quarterly survey

#### Wording of question

since 12/2012	Further information
By what percentage are your sales going to change in quarter "k"?	Denotation of values: Change of sales in field XY next quarter (worst case)
worst case: <input type="text"/> % (please insert positive or negative integral numbers)	"k" either denotes the following quarter or the current quarter
Example:	

#### Time span of variable

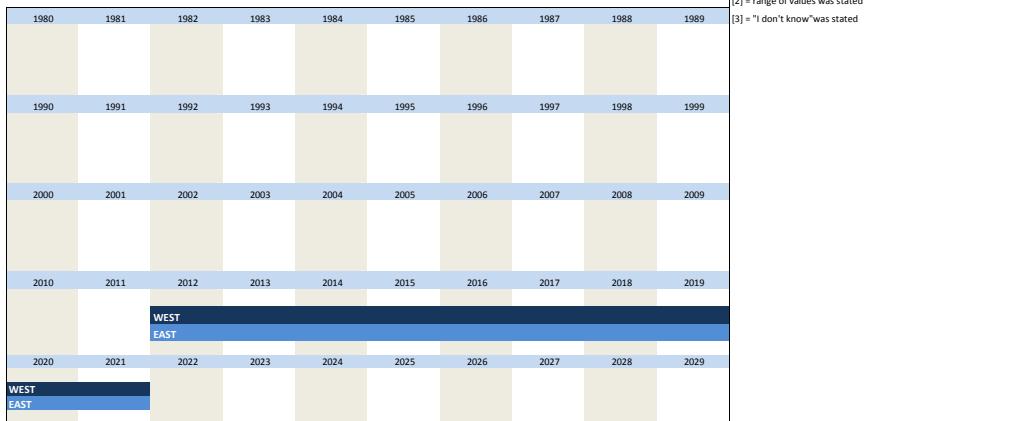


No.	Name	Label	Survey period	Survey frequency
3.71)	vg_psalinc	probability of sales increase - next quarter	East and West since 12/2012	quarterly survey

Wording of question

since 12/2012	Further information
How do you evaluate the probability that the sales in your field increase in quarter "k"?	Probability of sales increase next quarter
probability is <input type="text"/> % (please enter integral numbers) [1]	"k" either denotes the following quarter or the current quarter
probability is between <input type="text"/> % and <input type="text"/> % (please enter integral numbers) [2]	Example:
I don't know [3] <input type="text"/>	If the question was posed at the end of the fourth quarter, the the question refers to the following first quarter. If it is posed at the beginning of the second quarter it refers to the second quarter

Time span of variable

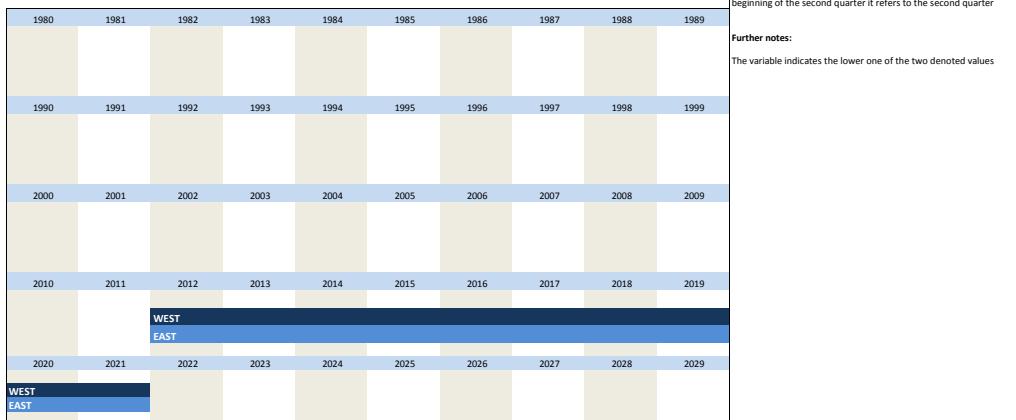


No.	Name	Label	Survey period	Survey frequency
3.72)	vg_psalinc_min	lower bound: probability of sales increase - next quarter	East and West since 12/2012	quarterly survey

Wording of question

since 12/2012	Further information
How do you evaluate the probability that the sales in your field increase in quarter "k"?	Denoted lower bound: probability of sales increase next quarter
probability is between <input type="text"/> % and <input type="text"/> % (please enter integral numbers)	"k" either denotes the following quarter or the current quarter
	Example:

Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.73)	vg_psalinc_max	upper bound: probability of sales increase - next quarter	East and West since 12/2012	quarterly survey

Wording of question

since 12/2012	Further information
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<p>How do you evaluate the probability that the sales in your field increase in quarter "k"?</p> <p>probability is between <input type="text"/> % and <input type="text"/> % (please enter integral numbers)</p>										Denoted upper bound: probability of sales increase next quarter
										**"k" either denotes the following quarter or the current quarter
										Example:
										If the question was posed at the end of the fourth quarter, the the question refers to the following first quarter. If it is posed at the beginning of the second quarter it refers to the second quarter
<p>Time span of variable</p>										Further notes: The variable indicates the higher one of the two denoted values

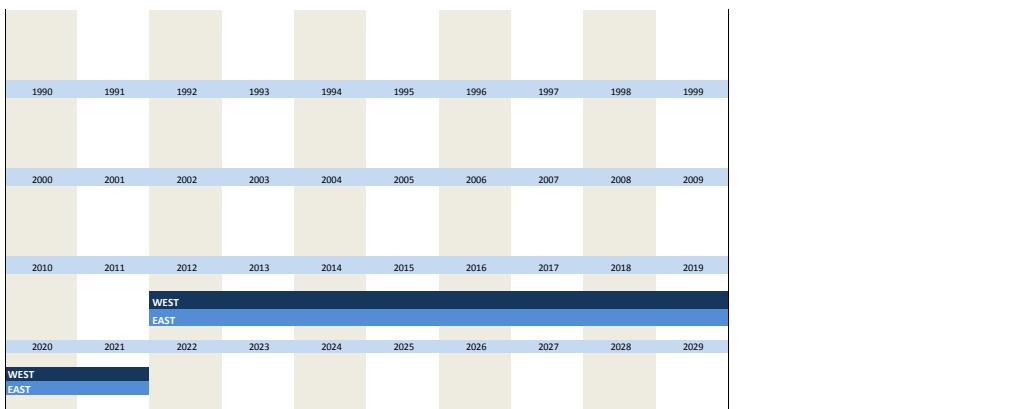
No.	Name	Label	Survey period	Survey frequency
3.74)	vg_psalinc_sv	single value: probability of sales increase - next quarter	East and West since 12/2012	quarterly survey

<p>Wording of question</p> <p>since 12/2012</p> <p>How do you evaluate the probability that the sales in your field increase in quarter "k"?</p> <p>probability is <input type="text"/> % (please enter integral numbers)</p>										Further information Single value: probability of sales increase next quarter
										**"k" either denotes the following quarter or the current quarter
										Example:
										If the question was posed at the end of the fourth quarter, the the question refers to the following first quarter. If it is posed at the beginning of the second quarter it refers to the second quarter
<p>Time span of variable</p>										Further notes: If only one value is inserted it is contained within this variable

No.	Name	Label	Survey period	Survey frequency
3.75)	vg_psalstead	probability of steady sales - next quarter	East and West since 12/2012	quarterly survey

<p>Wording of question</p> <p>since 12/2012</p> <p>How do you evaluate the probability of steady sales in your field in quarter "k"?</p> <p>probability is <input type="text"/> % (please enter integral numbers) [1]</p> <p>probability is between <input type="text"/> % and <input type="text"/> % (please enter integral numbers) [2]</p> <p>I don't know [3] <input type="text"/></p>										Further information Probability of steady sales next quarter
										**"k" either denotes the following quarter or the current quarter
										Example:
										If the question was posed at the end of the fourth quarter, the the question refers to the following first quarter. If it is posed at the beginning of the second quarter it refers to the second quarter

<p>Time span of variable</p>										Further notes: [1] = A value was stated [2] = range of values was stated [3] = "I don't know" was stated
------------------------------	--	--	--	--	--	--	--	--	--	---



No.	Name	Label	Survey period	Survey frequency
3.6)	vg_psalstead_min	lower bound: probability of steady sales - next quarter	East and West since 12/2012	quarterly survey

#### Wording of question

since 12/2012

How do you evaluate the probability of steady sales in your field in quarter "k"?

probability is between  % and  % (please enter integral numbers)

Further information  
Denoted lower bound: Probability of steady sales next quarter

\*\*"k" either denotes the following quarter or the current quarter  
Example:

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.7)	vg_psalstead_max	upper bound: probability of steady sales - next quarter	East and West since 12/2012	quarterly survey

#### Wording of question

since 12/2012

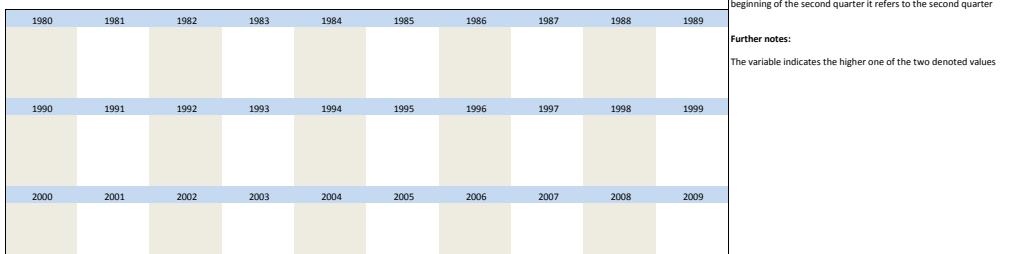
How do you evaluate the probability of steady sales in your field in quarter "k"?

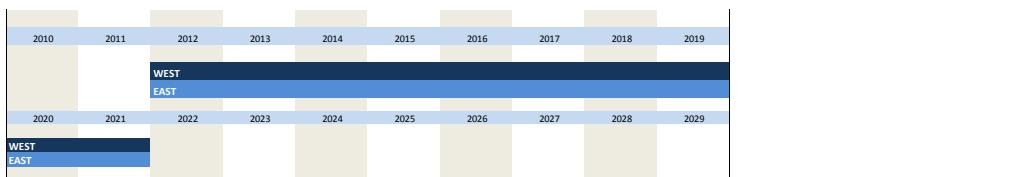
probability is between  % and  % (please enter integral numbers)

Further information  
Denoted upper bound: Probability of steady sales next quarter

\*\*"k" either denotes the following quarter or the current quarter  
Example:

#### Time span of variable





No.	Name	Label	Survey period	Survey frequency
3.78)	vg_psalstead_sv	single value: probability of steady sales - next quarter	East and West since 12/2012	quarterly survey

#### Wording of question

since 12/2012

How do you evaluate the probability of steady sales in your field in quarter "k"?

probability is  % (please enter integral numbers)

Time span of variable

#### Further information

Single value: Probability of steady sales next quarter

"k" either denotes the following quarter or the current quarter  
Example:

If the question was posed at the end of the fourth quarter, the the question refers to the following first quarter. If it is posed at the beginning of the second quarter it refers to the second quarter

#### Further notes:

If only one value is inserted it is contained within this variable

No.	Name	Label	Survey period	Survey frequency
3.79)	vg_psaldec	probability of sales decrease - next quarter	East and West since 12/2012	quarterly survey

#### Wording of question

since 12/2012

How do you evaluate the probability that your sales decrease in quarter "k"?

probability is  % (please enter integral numbers) [1]

probability is between  % and  % (please enter integral numbers) [2]

I don't know [3]

Time span of variable

#### Further information

Probability of sales decrease next quarter

"k" either denotes the following quarter or the current quarter  
Example:

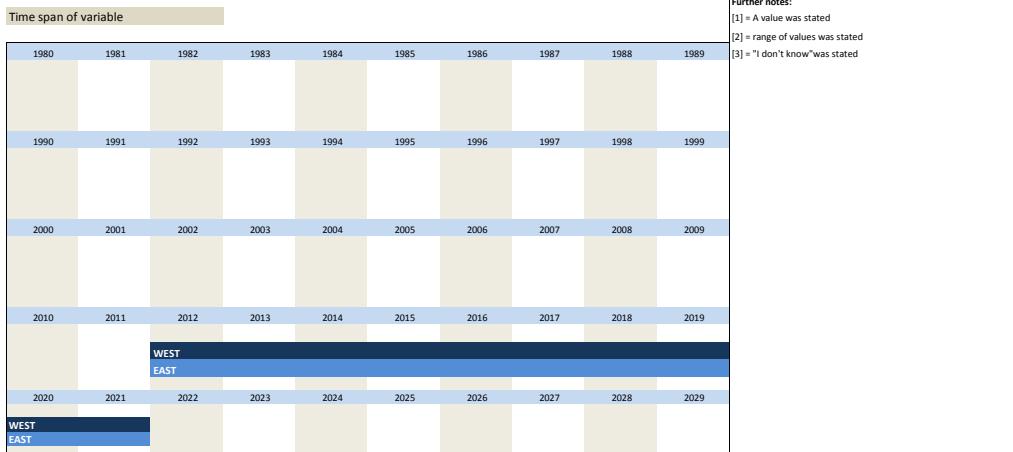
If the question was posed at the end of the fourth quarter, the the question refers to the following first quarter. If it is posed at the beginning of the second quarter it refers to the second quarter

#### Further notes:

[1] = A value was stated

[2] = range of values was stated

[3] = "I don't know" was stated

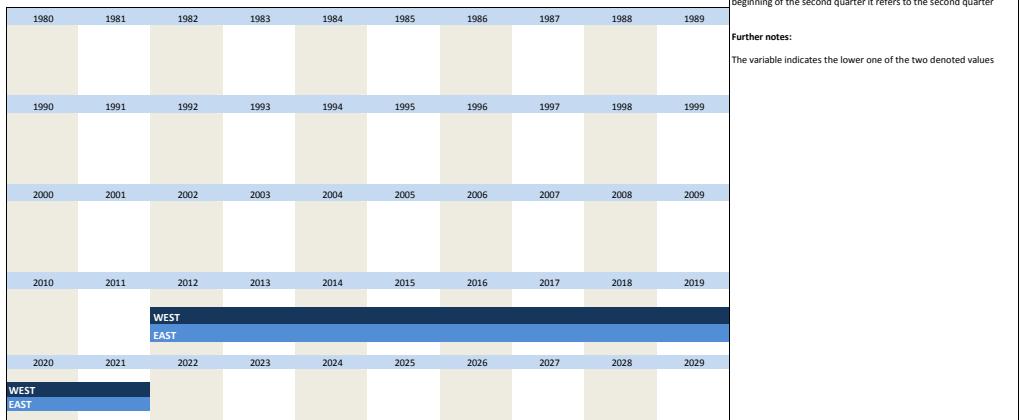


No.	Name	Label	Survey period	Survey frequency
3.80)	vg_psaldec_min	lower bound: probability of sales decrease - next quarter	East and West since 12/2012	quarterly survey

#### Wording of question

since 12/2012	Further information
How do you evaluate the probability that your sales decrease in quarter "k"*	Denoted lower bound: Probability of sales decrease next quarter
probability is between <input type="text"/> % and <input type="text"/> % (please enter integral numbers)	**"k" either denotes the following quarter or the current quarter Example:

#### Time span of variable

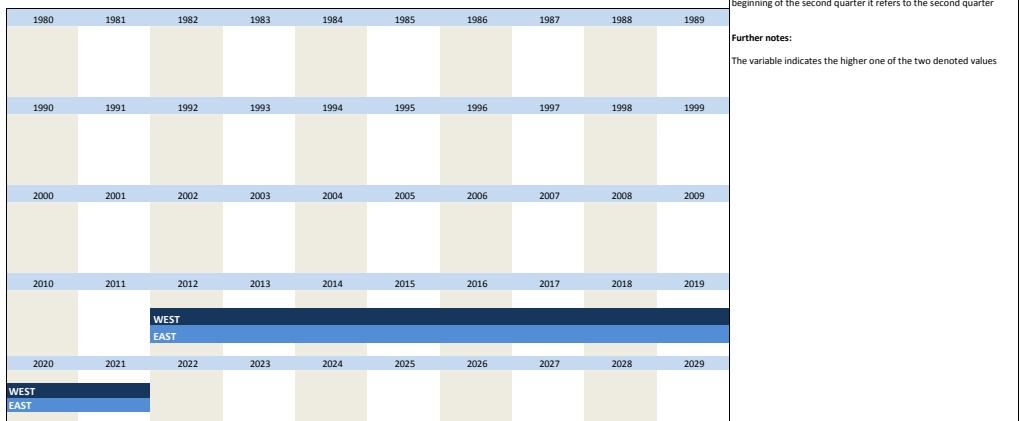


No.	Name	Label	Survey period	Survey frequency
3.81)	vg_psaldec_max	upper bound: probability of sales decrease - next quarter	East and West since 12/2012	quarterly survey

#### Wording of question

since 12/2012	Further information
How do you evaluate the probability that your sales decrease in quarter "k"*	Denoted upper bound: Probability of sales decrease next quarter
probability is between <input type="text"/> % and <input type="text"/> % (please enter integral numbers)	**"k" either denotes the following quarter or the current quarter Example:

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.82)	vg_psaldec_sv	single value: probability of sales decrease - next quarter	East and West since 12/2012	quarterly survey

#### Wording of question

since 12/2012	Further information
How do you evaluate the probability that your sales decrease in quarter "k"*	Single value: Probability of sales decrease next quarter
probability is <input type="text"/> % (please enter integral numbers)	**"k" either denotes the following quarter or the current quarter

										Example: If the question was posed at the end of the fourth quarter, the the question refers to the following first quarter. If it is posed at the beginning of the second quarter it refers to the second quarter
Time span of variable										
										Further notes: If only one value is inserted it is contained within this variable

No.	Name	Label	Survey period	Survey frequency
3.83)	vg_inf_heat	influence of heatwaves on value added	East and West 02/2013	once

Wording of question		Further information
02/2013  How did extreme weather conditions in the past influence the value added of your company?  		Influence of heatwaves on the value added

Time span of variable		

No.	Name	Label	Survey period	Survey frequency
3.84)	vg_inf_cold	Influence of cold waves on value added	East and West 02/2013	once

Wording of question		Further information
02/2013  How did extreme weather conditions in the past influence the value added of your company?  		Influence of cold waves (incl. ice and snow) on the value added

Time span of variable		

The timeline diagram illustrates the years from 2010 to 2029. The years 2010 through 2019 are represented by light blue rectangular boxes. The years 2020 through 2023 are represented by light beige rectangular boxes. The years 2024 through 2029 are represented by light blue rectangular boxes. A specific period, covering the years 2013 and 2014, is highlighted by a dark blue rectangular box labeled "WEST EAST".

No.	Name	Label	Survey period	Survey frequency
3.85)	vg_inf_drou	influence of drought on value added	East and West 02/2013	once

### Wording of question

02/2013	How did extreme weather conditions in the past influence the value added of your company?				Further information
				Influence of drought on the value added	
drought		positive influence [1]	no influence [2]	negative influence [3]	not specified [4]
<b>Time span of variable</b>					
1980	1981	1982	1983	1984	1985
1986	1987	1988	1989		
1990	1991	1992	1993	1994	1995
1996	1997	1998	1999		
2000	2001	2002	2003	2004	2005
2006	2007	2008	2009		
2010	2011	2012	2013	2014	2015
2016	2017	2018	2019		
WEST					
EAST					
2020	2021	2022	2023	2024	2025
2026	2027	2028	2029		

No.	Name	Label	Survey period	Survey frequency
3.86)	vg_inf_rain	influence of heavy rainfall on value added	East and West 02/2013	once

### Wording of question

02/2013	How did extreme weather conditions in the past influence the value added of your company?				Further information									
		<table border="1"> <tr> <td>positive influence [1]</td><td>no influence [2]</td><td>negative influence [3]</td><td>not specified [4]</td></tr> <tr> <td>heavy rainfall</td><td></td><td></td><td></td></tr> </table>				positive influence [1]	no influence [2]	negative influence [3]	not specified [4]	heavy rainfall				Influence of heavy rainfall on the value added
positive influence [1]	no influence [2]	negative influence [3]	not specified [4]											
heavy rainfall														
<b>Time span of variable</b>														
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989					
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999					
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009					
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019					
							<b>WEST</b>							
							<b>EAST</b>							
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029					

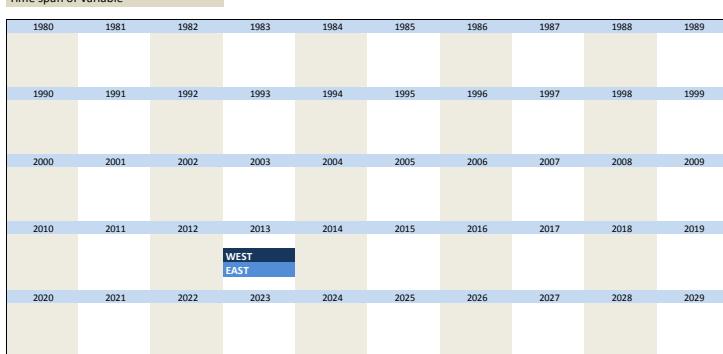
No.	Name	Label	Survey period	Survey frequency
3.87)	vg_inf_storm	influence of storms on value added	East and West 02/2013	once

### Wording of question

02/2013  How did extreme weather conditions in the past influence the value added of your company?	Further information  Influence of storms on the value added
--	---

		positive influence [1]	no influence [2]	negative influence [3]	not specified [4]	

storms



No.	Name	Label	Survey period	Survey frequency
3.88)	vg_einf_pur	expected influence of climate change on purchases	East and West 02/2013	once

Wording of question

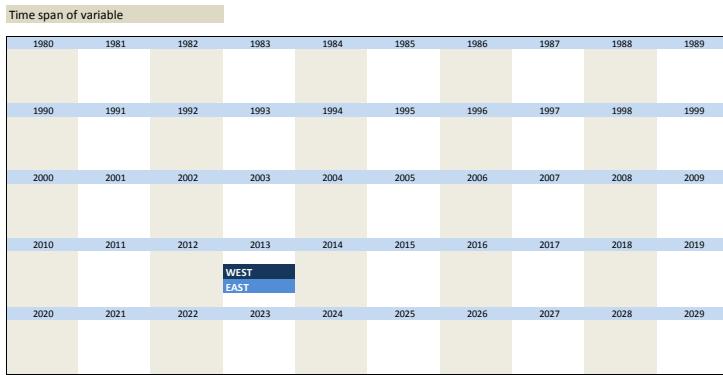
02/2013

How do you evaluate the influence of the forecasted climate change on following sectors of your company?

	positive influence [1]	no influence [2]	negative influence [3]	not specified [4]

purchases

Further information  
Expected influence of climate change on purchases



No.	Name	Label	Survey period	Survey frequency
3.89)	vg_einf_prod	expected influence of climate change on production	East and West 02/2013	once

Wording of question

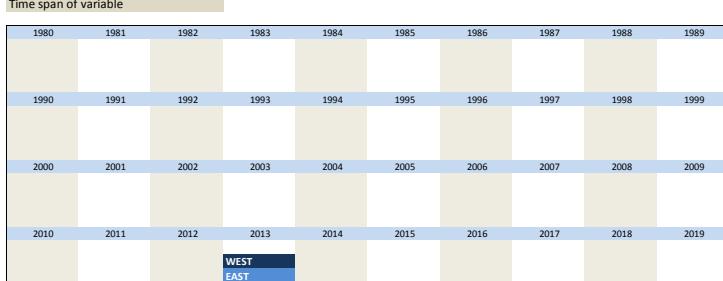
02/2013

How do you evaluate the influence of the forecasted climate change on following sectors of your company?

	positive influence [1]	no influence [2]	negative influence [3]	not specified [4]

production

Further information  
Expected influence of climate change on production

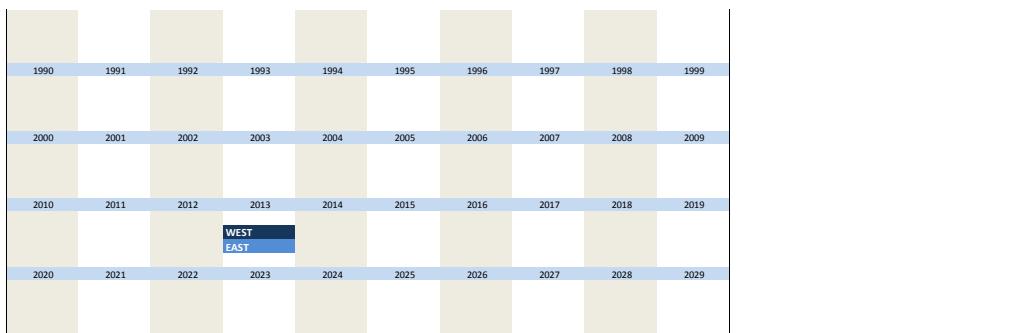


2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
------	------	------	------	------	------	------	------	------	------

No.	Name	Label	Survey period	Survey frequency					
3.90)	vg_einf_sal	expected influence of climate change on sales	East and West 02/2013	once					
<b>Wording of question</b>									
02/2013 How do you evaluate the influence of the forecasted climate change on following sectors of your company?									
<table border="1"> <tr> <td style="text-align: center;">sales</td> <td>positive influence [1]</td><td>no influence [2]</td><td>negative influence [3]</td><td>not specified [4]</td></tr> </table>					sales	positive influence [1]	no influence [2]	negative influence [3]	not specified [4]
sales	positive influence [1]	no influence [2]	negative influence [3]	not specified [4]					
<b>Further information</b>									
Expected influence of climate change on sales									
<b>Time span of variable</b>									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029

No.	Name	Label	Survey period	Survey frequency					
3.91)	vg_einf_wast	expected influence of climate change on waste management	East and West 02/2013	once					
<b>Wording of question</b>									
02/2013 How do you evaluate the influence of the forecasted climate change on following sectors of your company?									
<table border="1"> <tr> <td style="text-align: center;">waste management</td> <td>positive influence [1]</td><td>no influence [2]</td><td>negative influence [3]</td><td>not specified [4]</td></tr> </table>					waste management	positive influence [1]	no influence [2]	negative influence [3]	not specified [4]
waste management	positive influence [1]	no influence [2]	negative influence [3]	not specified [4]					
<b>Further information</b>									
Expected influence of climate change on waste management									
<b>Time span of variable</b>									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029

No.	Name	Label	Survey period	Survey frequency					
3.92)	vg_einf_log	expected influence of climate change on logistics	East and West 02/2013	once					
<b>Wording of question</b>									
02/2013 How do you evaluate the influence of the forecasted climate change on following sectors of your company?									
<table border="1"> <tr> <td style="text-align: center;">logistics</td> <td>positive influence [1]</td><td>no influence [2]</td><td>negative influence [3]</td><td>not specified [4]</td></tr> </table>					logistics	positive influence [1]	no influence [2]	negative influence [3]	not specified [4]
logistics	positive influence [1]	no influence [2]	negative influence [3]	not specified [4]					
<b>Further information</b>									
Expected influence of climate change on logistics									
<b>Time span of variable</b>									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989



No.	Name	Label	Survey period	Survey frequency
3.93)	vg_einf_inno	expected influence of climate change on innovations	East and West 02/2013	once

#### Wording of question

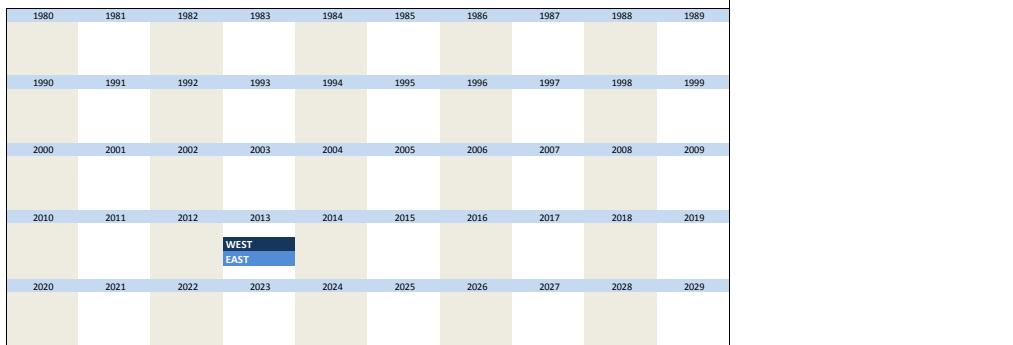
02/2013

How do you evaluate the influence of the forecasted climate change on following sectors of your company?

innovations	positive influence [1]	no influence [2]	negative influence [3]	not specified [4]
-------------	------------------------	------------------	------------------------	-------------------

Further information  
Expected influence of climate change on innovations

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.94)	vg_einf_pers	expected influence of climate change on personnel	East and West 02/2013	once

#### Wording of question

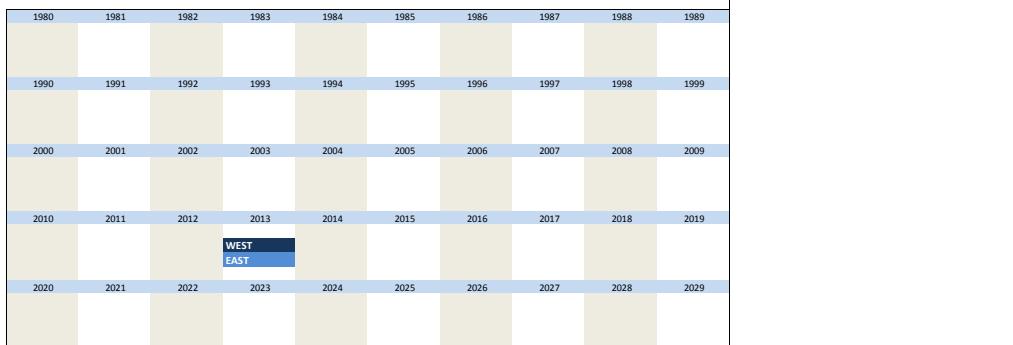
02/2013

How do you evaluate the influence of the forecasted climate change on following sectors of your company?

personnel	positive influence [1]	no influence [2]	negative influence [3]	not specified [4]
-----------	------------------------	------------------	------------------------	-------------------

Further information  
Expected influence of climate change on personnel

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.95)	vg_flight_ger	importance of flight connections in Germany	East and West 03/2013	once

#### Wording of question

03/2013

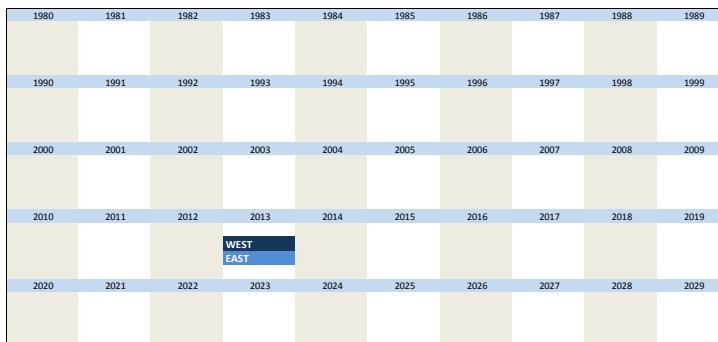
How important is a flight connection to destinations in [...] for your company?

Germany	very important [1]	important [2]	less important [3]	unimportant [4]

#### Further information

Importance of flight connections to destinations in Germany

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.96) **vg\_flight\_eur** importance of flight connections in Europe East and West 03/2013 once

#### Wording of question

03/2013

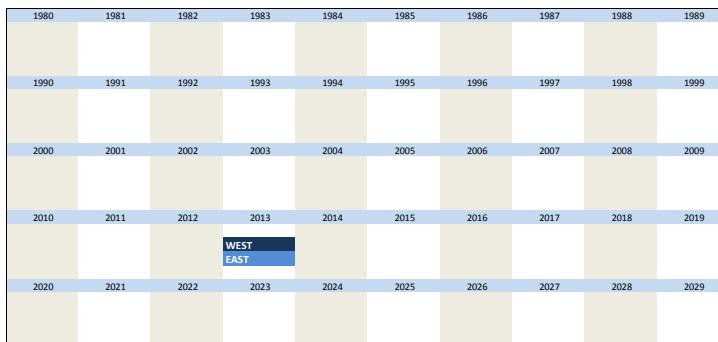
How important is a flight connection to destinations in [...] for your company?

Europe	very important [1]	important [2]	less important [3]	unimportant [4]

#### Further information

Importance of flight connections to destinations in Europe

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.97) **vg\_flight\_world** importance of flight connections worldwide East and West 03/2013 once

#### Wording of question

03/2013

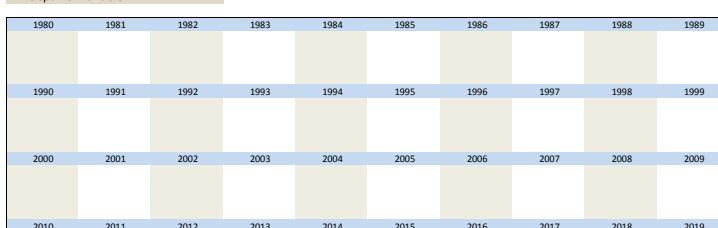
How important is a flight connection to destinations [...] for your company?

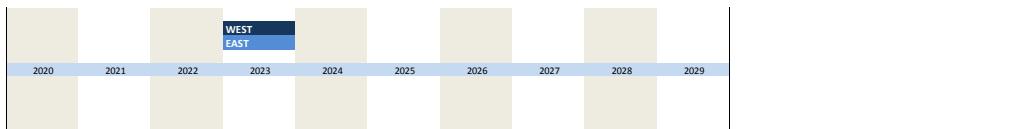
worldwide	very important [1]	important [2]	less important [3]	unimportant [4]

#### Further information

Importance of flight connections to destinations worldwide

#### Time span of variable





No.	Name	Label	Survey period	Survey frequency
3.98)	vg_surp_cat	return on sales: surplus (category)	East and West since 09/2008	May,Sep

#### Wording of question

since 09/2008

Expected surplus less tax or loss of our company in % of the net returns on sales in 20XX\*

<b>if surplus:</b>	<b>if loss:</b>
up to 1% <input type="checkbox"/> [1]	0 to -1% <input type="checkbox"/>
> 1 to 2% <input type="checkbox"/> [2]	< -1 to -2% <input type="checkbox"/>
> 2 to 3% <input type="checkbox"/> [3]	< -2 to -3% <input type="checkbox"/>
> 3 to 4% <input type="checkbox"/> [4]	< -3 to -4% <input type="checkbox"/>
> 4% <input type="checkbox"/> [5]	< -4% <input type="checkbox"/>

\*20XX denotes the year under report

**Time span of variable**

**WEST**  
**EAST**

No.	Name	Label	Survey period	Survey frequency
3.99)	vg_ros_surp	return on sales: surplus	East and West since 09/2008	May,Sep

#### Wording of question

since 09/2008

Expected surplus less tax or loss of our company in % of the net returns on sales in 20XX\*

<b>if surplus:</b>	<b>if loss:</b>
up to 1% <input type="checkbox"/>	0 to -1% <input type="checkbox"/>
> 1 to 2% <input type="checkbox"/>	< -1 to -2% <input type="checkbox"/>
> 2 to 3% <input type="checkbox"/>	< -2 to -3% <input type="checkbox"/>
> 3 to 4% <input type="checkbox"/>	< -3 to -4% <input type="checkbox"/>
> 4% <input type="checkbox"/>	< -4% <input type="checkbox"/>

\*20XX denotes the year under report

in fact about ..... %

**Time span of variable**

**WEST**  
**EAST**

No.	Name	Label	Survey period	Survey frequency																																																								
3.100)	vg_loss_cat	return on sales: loss (category)	East and West since 09/2008	May,Sep																																																								
<b>Wording of question</b>																																																												
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3.101)	vg_ros_loss	return on sales: loss	East and West since 09/2008	May,Sep																																																								
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> 4% 	< -4% 																																																											
<b>Time span of variable</b>																																																												

06/2014

D) Does your company have business connections to Russia?

yes[1]  no[2]

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029

WEST  
EAST

No.	Name	Label	Survey period	Survey frequency
3.103)	vg_russia2	Russia/Ukraine conflict q2	East and West 05/2014 and 06 2014	once

#### Wording of question

06/2014

D) Does your company have business connections to Russia?

yes  no

If yes:

Imports from Russia [1]

Further Information

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029

WEST  
EAST

No.	Name	Label	Survey period	Survey frequency
3.104)	vg_russia3	Russia/Ukraine conflict q3	East and West 05/2014 and 06 2014	once

#### Wording of question

06/2014

D) Does your company have business connections to Russia?

yes  no

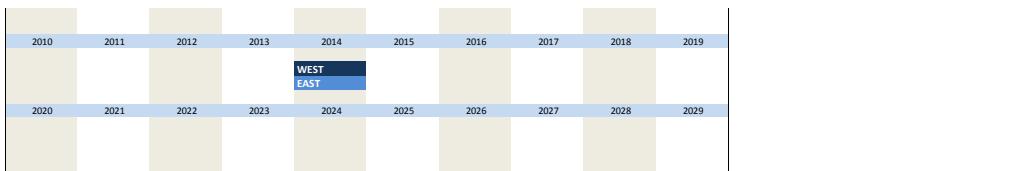
If yes:

Exports to Russia [1]

Further Information

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009



No.	Name	Label	Survey period	Survey frequency
3.105)	vg_russia4	Russia/Ukraine conflict q4	East and West 05/2014 and 06 2014	once

#### Wording of question

06/2014

D) Does your company have business connections to Russia?

yes       no

If yes:

joint ventures with russian companies [1]

Further Information

No.	Name	Label	Survey period	Survey frequency
3.106)	vg_russia5	Russia/Ukraine conflict q5	East and West 05/2014 and 06 2014	once

#### Wording of question

06/2014

D) Does your company have business connections to Russia?

yes       no

If yes:

own branches in Russia [1]

Further Information

No.	Name	Label	Survey period	Survey frequency
3.107)	vg_russia6	Russia/Ukraine conflict q6	East and West 05/2014 and 06 2014	once

#### Wording of question

06/2014

Further Information

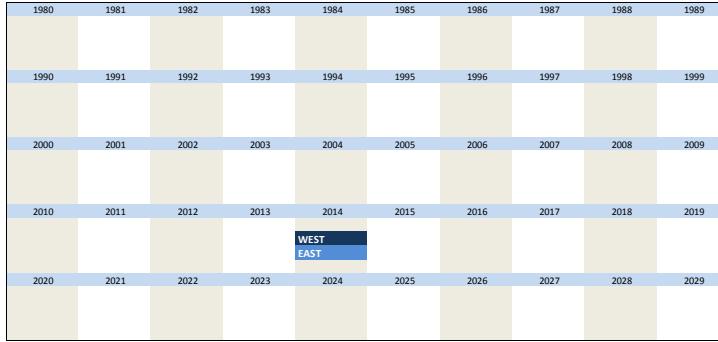
D) Does your company have business connections to Russia?

yes       no

If yes:

via other companies [1]

Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.108)	vg_russia7	Russia/Ukraine conflict q7	East and West 05/2014 and 06 2014	once

Wording of question

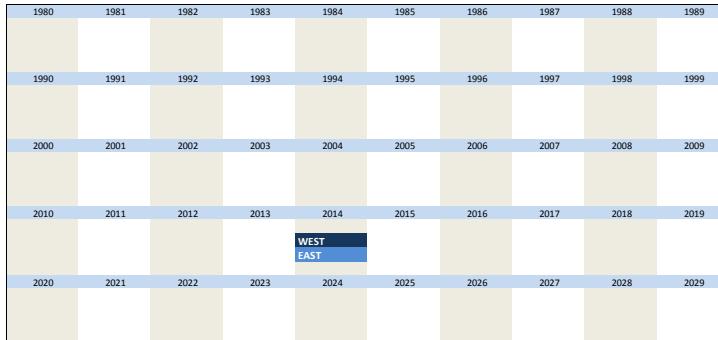
06/2014

D) Did you already experience impairments due to the russian-ukrainian conflict?

yes[1]       no[2]

Further Information

Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.109)	vg_russia8	Russia/Ukraine conflict q8	East and West 05/2014 and 06 2014	once

Wording of question

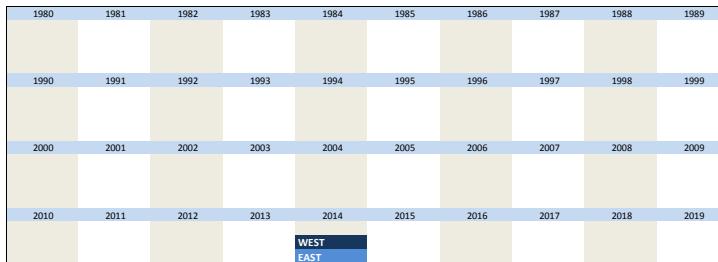
06/2014

D) Are you expecting future impairments for your company?

yes[1]       no[2]

Further Information

Time span of variable

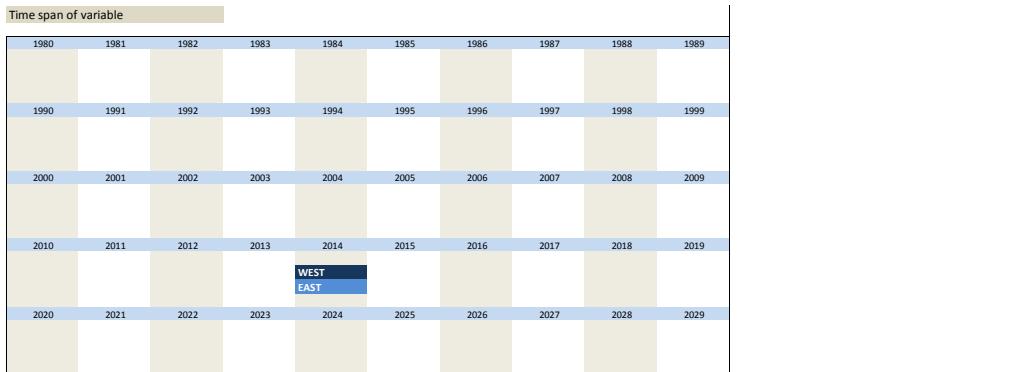


2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
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No.	Name	Label	Survey period	Survey frequency					
3.110)	vg_fambus	family business	East and West 02/2014	once					
<b>Wording of question</b>									
02/2014 D) For research purposes? Do you envision yourself as a family business? (This means a company whose voting capital is held predominately by one or more families that are connected) <input type="checkbox"/> yes[1] <input type="checkbox"/> no[2]									
<b>Time span of variable</b>									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
WEST EAST									

No.	Name	Label	Survey period	Survey frequency					
3.111)	vg_minim1	minimum wage q1	East and West 11/2014	once					
<b>Wording of question</b>									
11/2014 1. 01/01/2015 the general minimum wage policy will be implemented. Is your company affected by this? <input type="checkbox"/> yes[1] <input type="checkbox"/> no[2]									
<b>Time span of variable</b>									
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
WEST EAST									

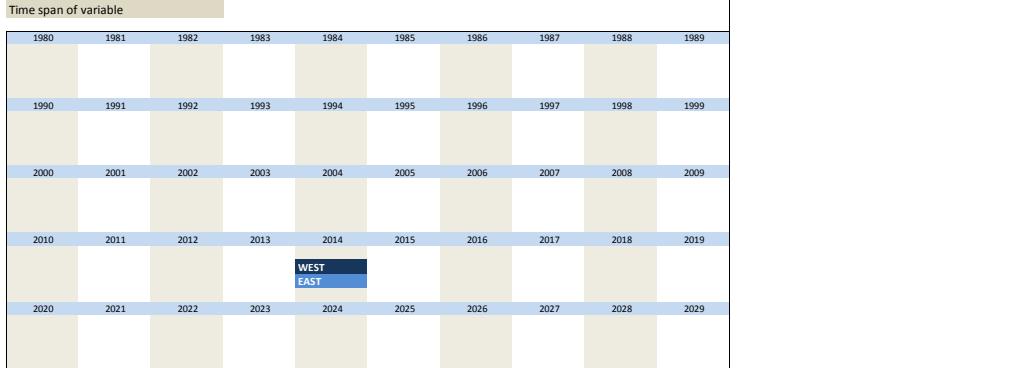
No.	Name	Label	Survey period	Survey frequency
3.112)	vg_minim2	minimum wage q2	East and West 11/2014	once
<b>Wording of question</b>				
11/2014 01/01/2015 the general minimum wage policy will be implemented. Is your company affected by this? <input checked="" type="checkbox"/> yes <input type="checkbox"/> no				
2. If yes: With which measures will you likely react to the minimum wage? <input type="checkbox"/> [1] No measures neccessary or scheduled				



No.	Name	Label	Survey period	Survey frequency
3.113)	vg_minim3	minimum wage q3	East and West 11/2014	once

**Wording of question**

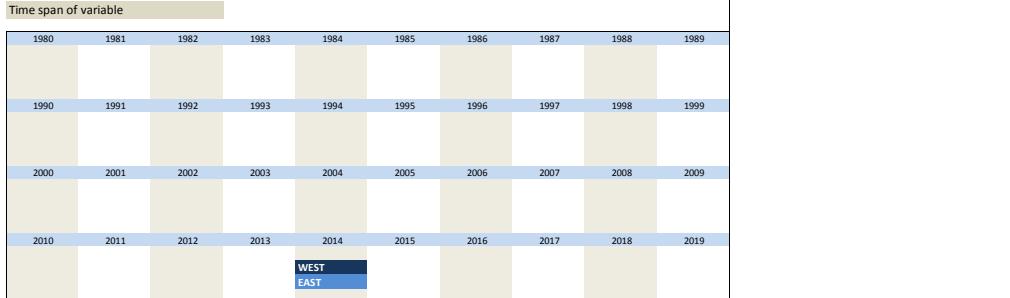
11/2014	Further information
01/01/2015 the general minimum wage policy will be implemented. Is your company affected by this?	
<input type="checkbox"/> yes <input type="checkbox"/> no	
2. If yes: With which measures will you likely react to the minimum wage?	
<input type="checkbox"/> [1] personnel cuts	



No.	Name	Label	Survey period	Survey frequency
3.114)	vg_minim4	minimum wage q4	East and West 11/2014	once

**Wording of question**

11/2014	Further information
01/01/2015 the general minimum wage policy will be implemented. Is your company affected by this?	
<input type="checkbox"/> yes <input type="checkbox"/> no	
2. If yes: With which measures will you likely react to the minimum wage?	
<input type="checkbox"/> [1] reduction of working hours	



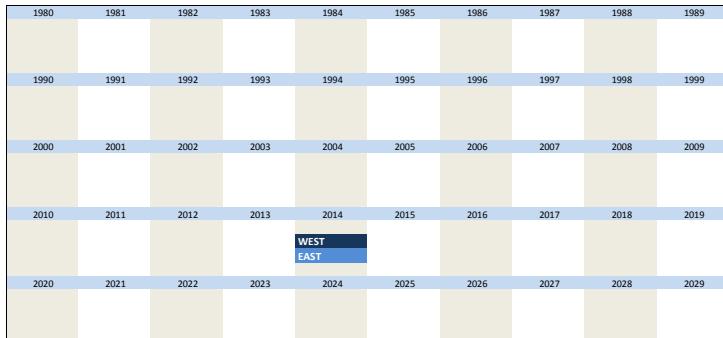
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029

No.	Name	Label	Survey period	Survey frequency
3.115)	vg_minim5	minimum wage q5	East and West 11/2014	once

#### Wording of question

11/2014	01/01/2015 the general minimum wage policy will be implemented. Is your company affected by this?	Further information
<p style="text-align: center;">[ ] yes      [ ] no</p> <p>2. If yes: With which measures will you likely react to the minimum wage?</p> <p style="text-align: center;">[ ] increase in prices</p>		

#### Time span of variable

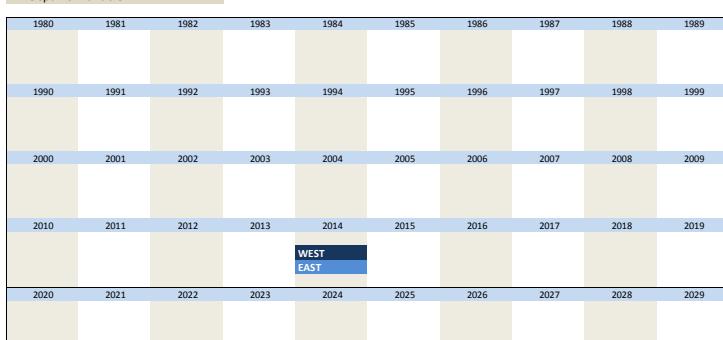


No.	Name	Label	Survey period	Survey frequency
3.116)	vg_minim6	minimum wage q6	East and West 11/2014	once

#### Wording of question

11/2014	01/01/2015 the general minimum wage policy will be implemented. Is your company affected by this?	Further information
<p style="text-align: center;">[ ] yes      [ ] no</p> <p>2. If yes: With which measures will you likely react to the minimum wage?</p> <p style="text-align: center;">[ ] reduction of investment</p>		

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.117)	vg_minim7	minimum wage q7	East and West 11/2014	once

#### Wording of question

11/2014	01/01/2015 the general minimum wage policy will be implemented. Is your company affected by this?	Further information
<p style="text-align: center;">[ ] yes      [ ] no</p>		

2. If yes: With which measures will you likely react to the minimum wage?

[1] reduction of special payments

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.118)	vg_minim8	minimum wage q8	East and West 11/2014	once

#### Wording of question

11/2014

01/01/2015 the general minimum wage policy will be implemented.  
Is your company affected by this?

yes       no

2. If yes: With which measures will you likely react to the minimum wage?

[1] other

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.119)	vg_invest_ij	total investment last year	East and West since 05/2015	annual survey

#### Wording of question

05/2015

**Investments**

1) Last year (20YY\* compared to 20WW\*\*) our investments were

Total investments

increased [1]

not changed [2]

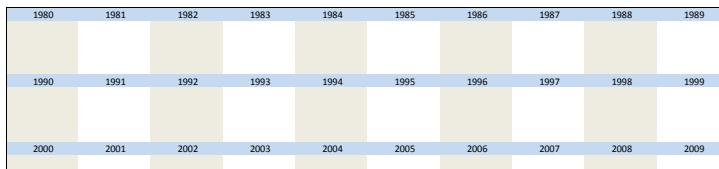
decreased [3]

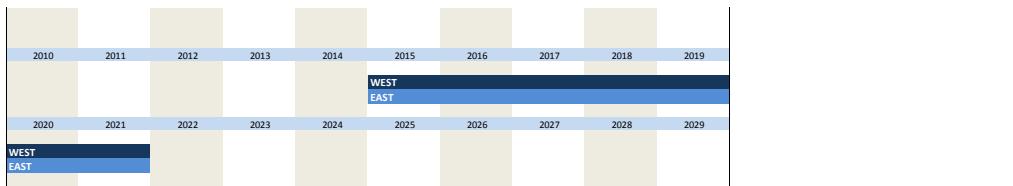
#### Further information

\*20YY means last year  
e.g.: If the question was posed in 2015:  
20YY=2014

\*\*20WW means two years ago  
e.g.: If the question was posed in 2015:  
20WW=2013

#### Time span of variable



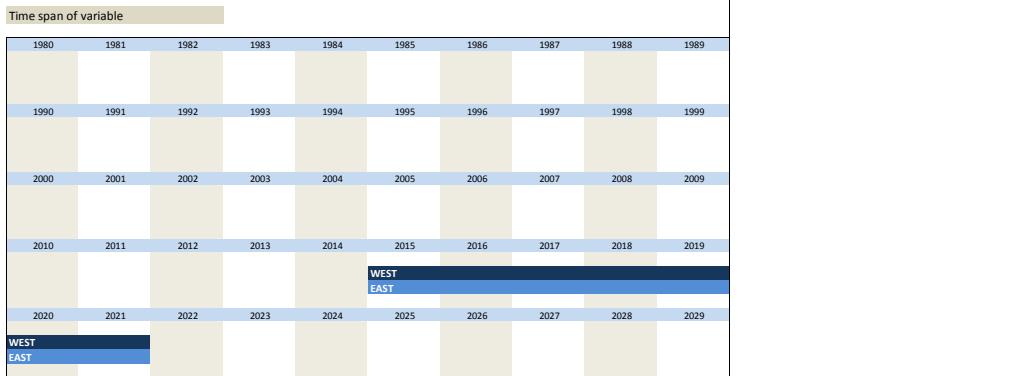


No.	Name	Label	Survey period	Survey frequency
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3.120) **vg\_invcon\_lj** investment in construction last year **East and West since 05/2015** **annual survey**

#### Wording of question

05/2015	Total investments, thereof in: construction	Further information
Investments 1) Last year [20YY* compared to 20WW**] our investments were		*20YY means last year e.g.: If the question was posed in 2015: 20YY=2014
increased [1] <input type="checkbox"/>		*20WW means two years ago e.g.: If the question was posed in 2015: 20WW=2013
not changed [2] <input type="checkbox"/>		
decreased [3] <input type="checkbox"/>		

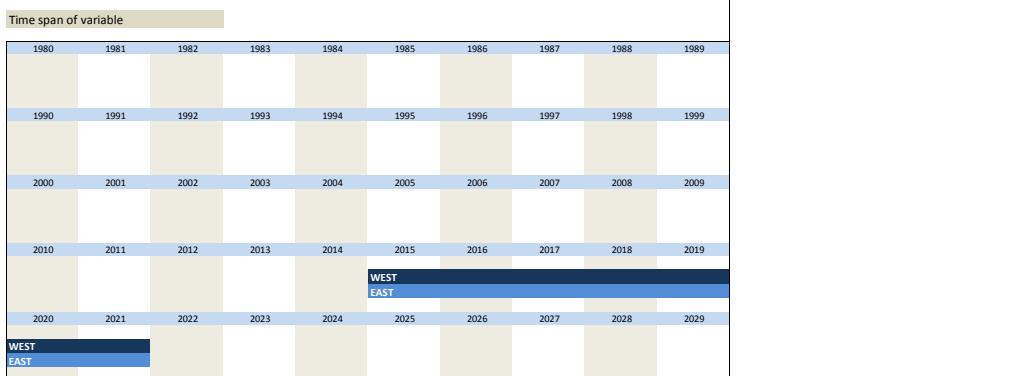


No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.121) **vg\_inveq\_lj** investment in equipment last year **East and West since 05/2015** **annual survey**

#### Wording of question

05/2015	Total investments, thereof in: equipment	Further information
Investments 1) Last year [20YY* compared to 20WW**] our investments were		*20YY means last year e.g.: If the question was posed in 2015: 20YY=2014
increased [1] <input type="checkbox"/>		*20WW means two years ago e.g.: If the question was posed in 2015: 20WW=2013
not changed [2] <input type="checkbox"/>		
decreased [3] <input type="checkbox"/>		



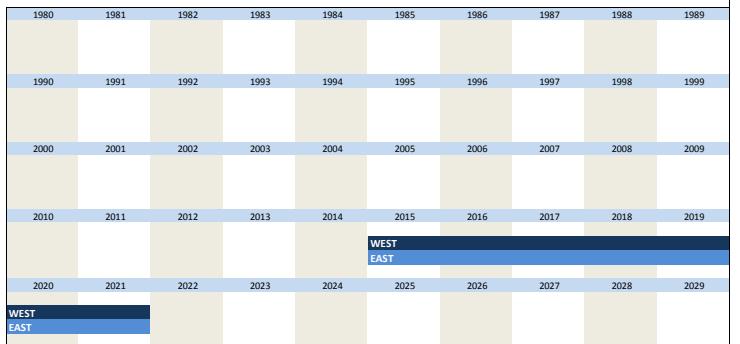
No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.122) **vg\_invest\_dj** total investment this year **East and West since 05/2015** **twice a year (May, Nov.)**

#### Wording of question

05/2015	<b>Investments</b>	Further information
1) In the current year (20XX* compared to 20YY**) our investments will likely		*20XX means current year e.g.: If the question was posed in 2015: 20XX=2015
Total investments		**20YY means last year e.g.: If the question was posed in 2015: 20YY=2014
increase [1] <input type="checkbox"/>		
not change [2] <input type="checkbox"/>		
decrease [3] <input type="checkbox"/>		

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.123)	vg_invcon_dj	investment in construction this year	East and West since 05/2015	twice a year (May, Nov.)

#### Wording of question

05/2015	<b>Investments</b>	Further information
1) In the current year (20XX* compared to 20YY**) our investments will likely		*20XX means current year e.g.: If the question was posed in 2015: 20XX=2015
Total investments, thereof in: construction		**20YY means last year e.g.: If the question was posed in 2015: 20YY=2014
increase [1] <input type="checkbox"/>		
not change [2] <input type="checkbox"/>		
decrease [3] <input type="checkbox"/>		

#### Time span of variable

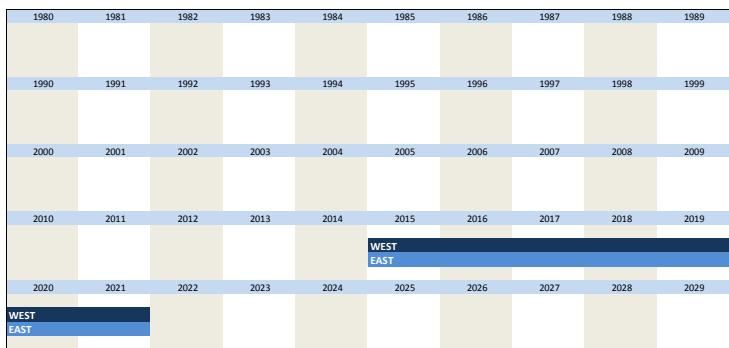


No.	Name	Label	Survey period	Survey frequency
3.124)	vg_inveq_dj	investment in equipment this year	East and West since 05/2015	twice a year (May, Nov.)

#### Wording of question

05/2015	<b>Investments</b>	Further information
1) In the current year (20XX* compared to 20YY**) our investments will likely		*20XX means current year e.g.: If the question was posed in 2015: 20XX=2015
Total investments, thereof in: equipment		**20YY means last year e.g.: If the question was posed in 2015: 20YY=2014
increase [1] <input type="checkbox"/>		
not change [2] <input type="checkbox"/>		
decrease [3] <input type="checkbox"/>		

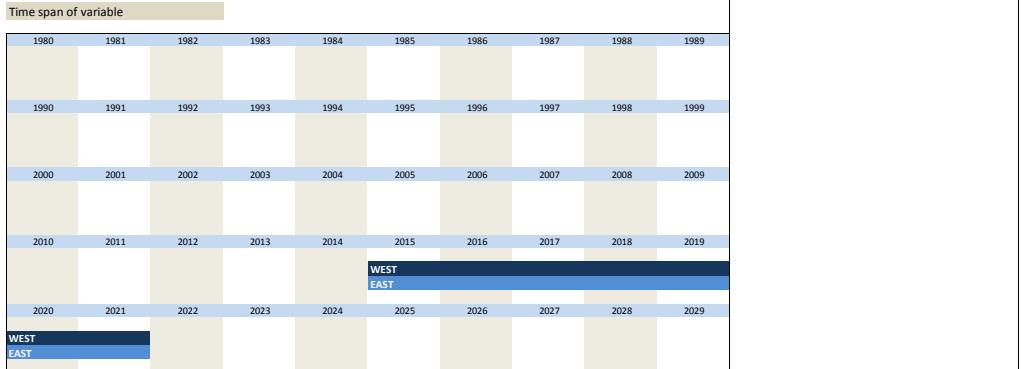
#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.125)	vg_invest_nj	total investment next year	East and West since 11/2015	annual survey

#### Wording of question

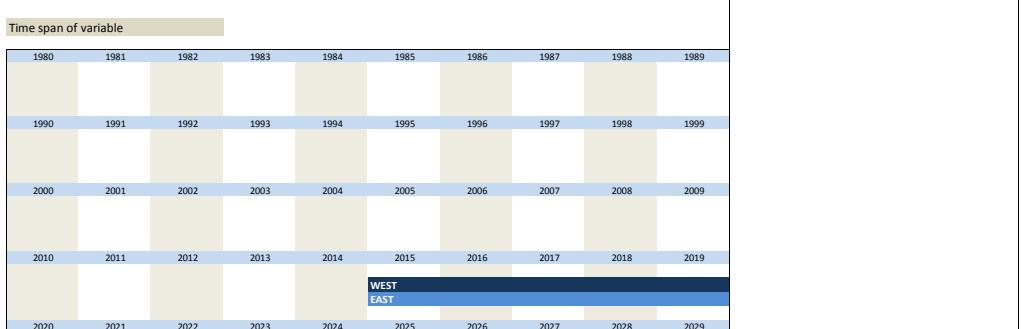
11/2015	Total investments	Further information
<b>Investments</b> 1) In the next year (2022* compared to 20XX**) our investments will likely		*2022 means next year e.g.: If the question was posed in 2015: 2022=2016
increase [1] <input type="checkbox"/> not change [2] <input type="checkbox"/> decrease [3] <input type="checkbox"/>		



No.	Name	Label	Survey period	Survey frequency
3.126)	vg_invcon_nj	investment in construction next year	East and West since 11/2015	annual survey

#### Wording of question

11/2015	Total investments, thereof in: construction	Further information
<b>Investments</b> 1) In the next year (2022* compared to 20XX**) our investments will likely		*2022 means next year e.g.: If the question was posed in 2015: 2022=2016
increase [1] <input type="checkbox"/> not change [2] <input type="checkbox"/> decrease [3] <input type="checkbox"/>		



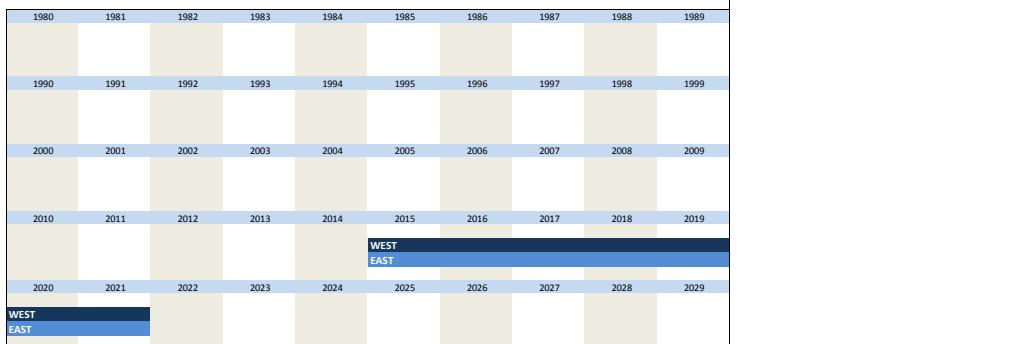


No.	Name	Label	Survey period	Survey frequency
3.127)	vg_inveq_nj	investment in equipment next year	East and West since 11/2015	annual survey

#### Wording of question

11/2015	Total investments, thereof in: equipment	Further information
Investments 1) In the next year (2022* compared to 20XX**) our investments will likely		*2022 means next year e.g.: If the question was posed in 2015: 2022=2016
increase [1] <input type="checkbox"/>		**20XX means current year e.g.: If the question was posed in 2015: 20XX=2015
not change [2] <input type="checkbox"/>		
decrease [3] <input type="checkbox"/>		

#### Time span of variable

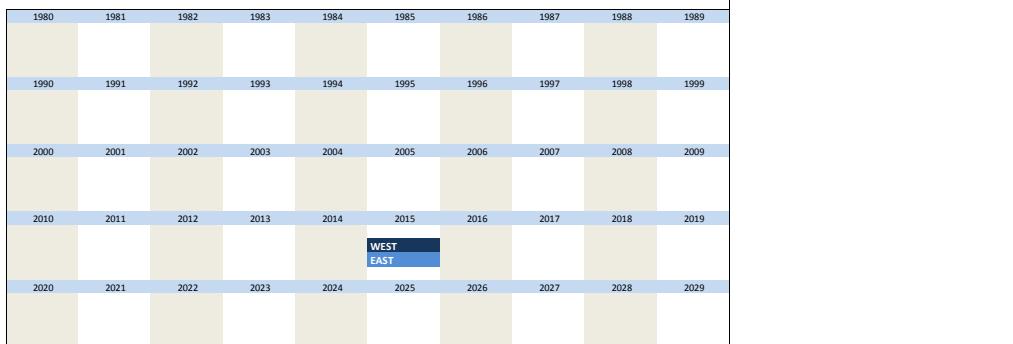


No.	Name	Label	Survey period	Survey frequency
3.128)	vg_ref1	refugees question 1	East and West 10/2015	once

#### Wording of question

10/2015	Further Information
1. How large do you assess the potential of asylum seekers to be employed in the following positions?	
trainees	[1] small <input type="checkbox"/> [2] large <input type="checkbox"/>

#### Time span of variable

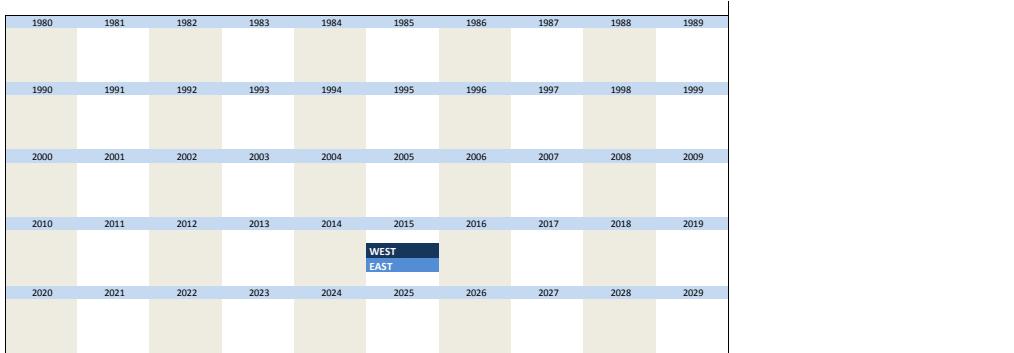


No.	Name	Label	Survey period	Survey frequency
3.129)	vg_ref2	refugees question 2	East and West 10/2015	once

#### Wording of question

10/2015	Further Information
1. How large do you assess the potential of asylum seekers to be employed in the following positions?	
unskilled aid workers	[1] small <input type="checkbox"/> [2] large <input type="checkbox"/>

#### Time span of variable

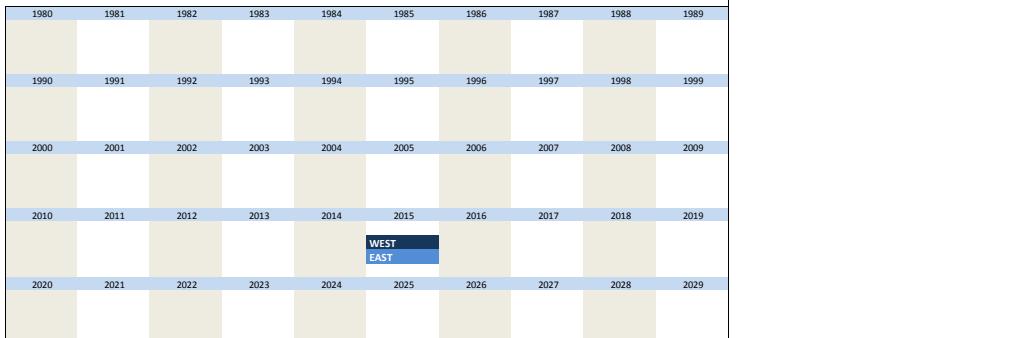


No.	Name	Label	Survey period	Survey frequency
3.130)	vg_ref3	refugees question 3	East and West 10/2015	once

### Wording of question

10/2015	<b>Further information</b>
1. How large do you assess the potential of asylum seekers to be employed in the following positions?	
skilled workers	[1] small <input type="checkbox"/> [2] large <input type="checkbox"/>

### Time span of variable

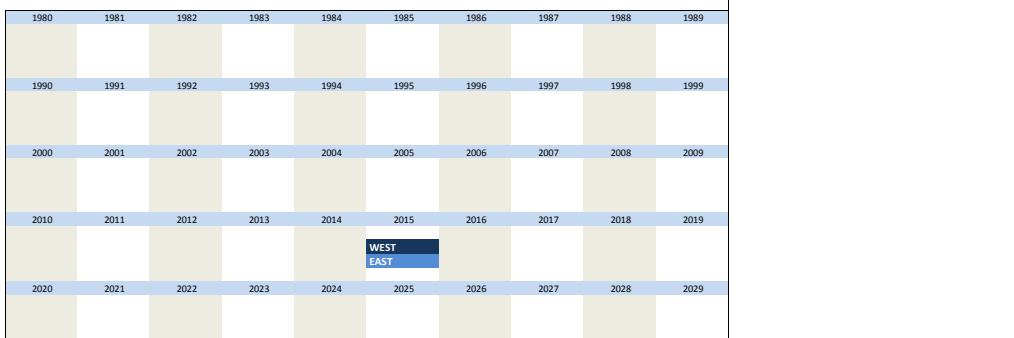


No.	Name	Label	Survey period	Survey frequency
3.131	vg_ref4	refugees question 4	East and West 10/2015	once

### Wording of question

10/2015		Further Information
1. How large do you assess the potential of asylum seekers to be employed in the following positions?		
leading positions	[1] small <input type="checkbox"/>	[2] large <input type="checkbox"/>

### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.132)	vp_ref5	refugees question 5	East and West 10/2015	once

#### Wording of question

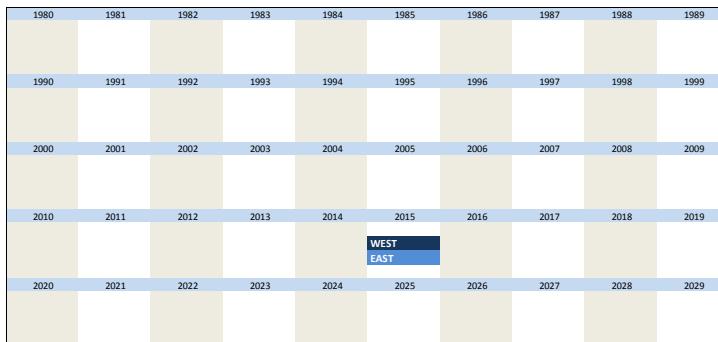
10/2015

1. How large do you assess the potential of asylum seekers to be employed in the following positions?

- [1] small      [2] large
- other positions

#### Further Information

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.133)	vg_ref6	refugees question 6	East and West 10/2015	once

#### Wording of question

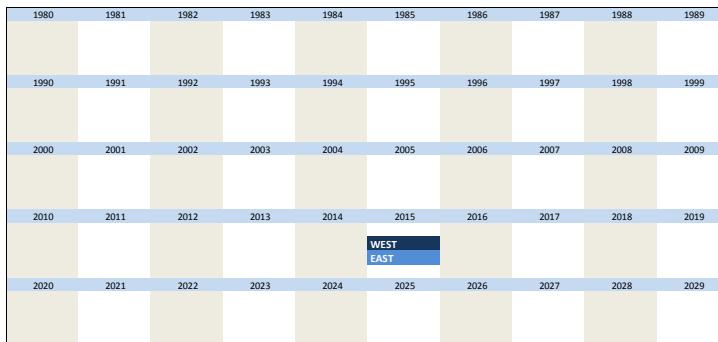
10/2015

2. how much of an obstacle to employing asylum seekers do you consider the following factors to be in your branch:

- [1] little      [2] much
- labor law-related provisions

#### Further Information

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.134)	vg_ref7	refugees question 7	East and West 10/2015	once

#### Wording of question

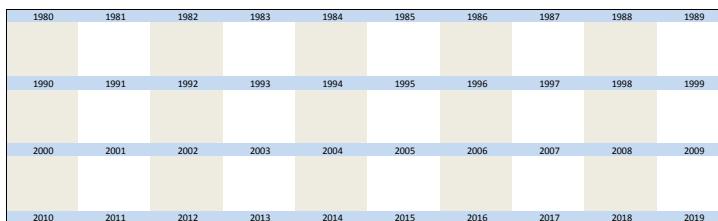
10/2015

2. how much of an obstacle to employing asylum seekers do you consider the following factors to be in your branch:

- [1] little      [2] much
- unfit level of qualification

#### Further Information

#### Time span of variable





No.	Name	Label	Survey period	Survey frequency
3.135)	vg_ref8	refugees question 8	East and West 10/2015	once

#### Wording of question

10/2015	2. how much of an obstacle to employing asylum seekers do you consider the following factors to be in your branch:										Further Information
	<p style="text-align: center;">[1] little                            [2] much</p> <p style="text-align: center;">minimum wage      <input type="checkbox"/>      <input type="checkbox"/></p>										
<b>Time span of variable</b>											
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989		
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999		
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009		
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019		
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029		

No.	Name	Label	Survey period	Survey frequency
3.136)	vg_ref9	refugees question 9	East and West 10/2015	once

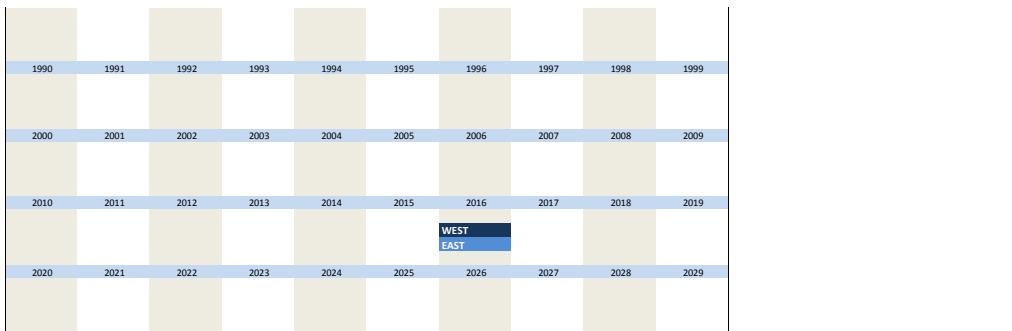
#### Wording of question

10/2015	2. how much of an obstacle to employing asylum seekers do you consider the following factors to be in your branch:										Further Information
	<p style="text-align: center;">[1] little                            [2] much</p> <p style="text-align: center;">lack of language skills      <input type="checkbox"/>      <input type="checkbox"/></p>										
<b>Time span of variable</b>											
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989		
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999		
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009		
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019		
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029		

No.	Name	Label	Survey period	Survey frequency
3.137)	vg_minim_post1	affected by minimum wage	East and West 03/2016	once

#### Wording of question

03/2016	01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation?										Further information
	<p style="text-align: center;">[1] yes                            [2] no</p> <p style="text-align: center;"><input type="checkbox"/>      <input type="checkbox"/></p>										
<b>Time span of variable</b>											
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989		

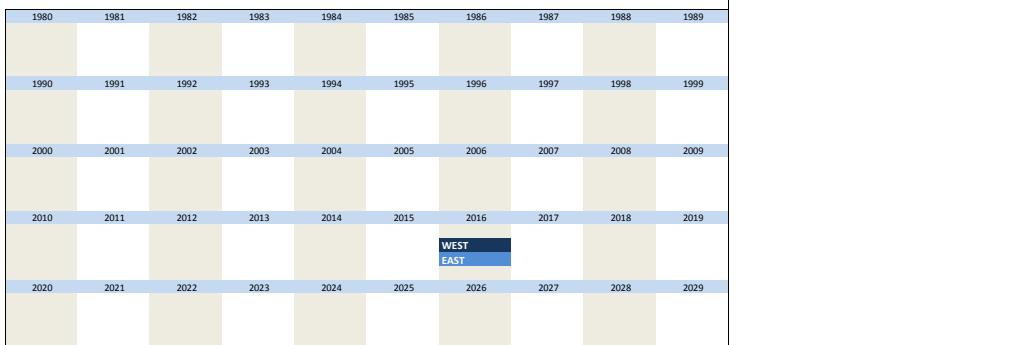


No.	Name	Label	Survey period	Survey frequency
3.138)	vg_minim_post2	no minimum wage measures	East and West 03/2016	once

#### Wording of question

03/2016	Further information
01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation? If yes, What measures did you utilize?	
none <input type="text"/> [1]	

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.139)	vg_minim_post3	measures: employee reduction	East and West 03/2016	once

#### Wording of question

03/2016	Further information
01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation? If yes, What measures did you utilize?	
employee reduction <input type="text"/> [1]	

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.140)	vg_minim_post4	measures: working hour reduction	East and West 03/2016	once

#### Wording of question

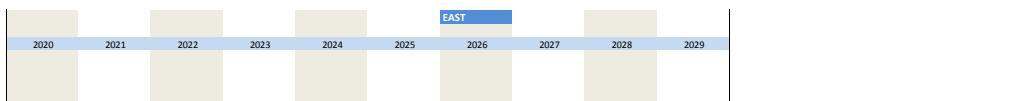
03/2016 01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation? If yes, What measures did you utilize?  working hour reduction <input type="text" value="1"/> [1]										Further information	
<b>Time span of variable</b>											
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989		
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999		
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009		
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019		
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029		
WEST EAST											

No.	Name	Label	Survey period	Survey frequency
3.141)	vg_minim_post5	measures: increased prices	East and West 03/2016	once

03/2016 01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation? If yes, What measures did you utilize?  increased prices <input type="text" value="1"/> [1]										Further information	
<b>Time span of variable</b>											
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989		
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999		
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009		
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019		
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029		
WEST EAST											

No.	Name	Label	Survey period	Survey frequency
3.142)	vg_minim_post6	measures: decreased investment	East and West 03/2016	once

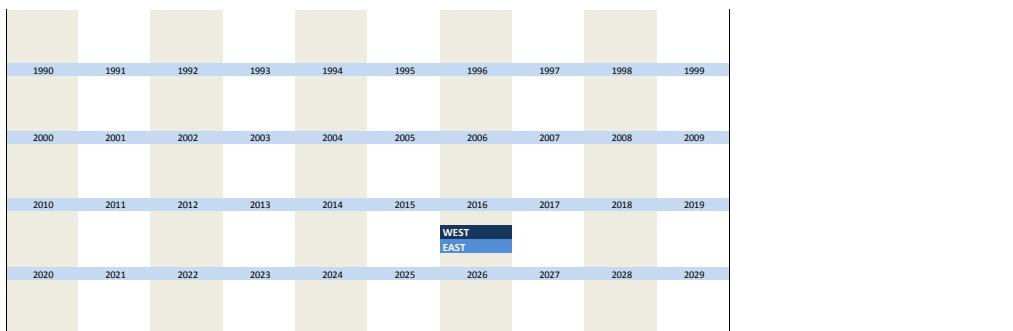
03/2016 01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation? If yes, What measures did you utilize?  decreased investment <input type="text" value="1"/> [1]										Further information	
<b>Time span of variable</b>											
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989		
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999		
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009		
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019		
WEST											



No.	Name	Label	Survey period	Survey frequency																																																							
3.143)	<b>vg_minim_post7</b>	measures: decreased special payments	East and West 03/2016	once																																																							
<b>Wording of question</b>																																																											
03/2016 01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation? If yes, What measures did you utilize?  decreased special payments <input type="checkbox"/> [1]				Further information																																																							
<b>Time span of variable</b>																																																											
<table border="1"> <tr><td>1980</td><td>1981</td><td>1982</td><td>1983</td><td>1984</td><td>1985</td><td>1986</td><td>1987</td><td>1988</td><td>1989</td></tr> <tr><td>1990</td><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td></tr> <tr><td>2000</td><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td></tr> <tr><td>2010</td><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td></tr> <tr><td>2020</td><td>2021</td><td>2022</td><td>2023</td><td>2024</td><td>2025</td><td>2026</td><td>2027</td><td>2028</td><td>2029</td></tr> </table>										1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
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No.	Name	Label	Survey period	Survey frequency																																																							
3.144)	<b>vg_minim_post8</b>	less minijobs	East and West 03/2016	once																																																							
<b>Wording of question</b>																																																											
03/2016 01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation? Has there been a change in employment in your company?  less minijobs <input type="checkbox"/> [1]				Further information																																																							
<b>Time span of variable</b>																																																											
<table border="1"> <tr><td>1980</td><td>1981</td><td>1982</td><td>1983</td><td>1984</td><td>1985</td><td>1986</td><td>1987</td><td>1988</td><td>1989</td></tr> <tr><td>1990</td><td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td></tr> <tr><td>2000</td><td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td></tr> <tr><td>2010</td><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td></tr> <tr><td>2020</td><td>2021</td><td>2022</td><td>2023</td><td>2024</td><td>2025</td><td>2026</td><td>2027</td><td>2028</td><td>2029</td></tr> </table>										1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989																																																		
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2000	2001	2002	2003	2004	2005	2006	2007	2008	2009																																																		
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019																																																		
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029																																																		

No.	Name	Label	Survey period	Survey frequency															
3.145)	<b>vg_minim_post9</b>	minijobs transformed into insurable employment	East and West 03/2016	once															
<b>Wording of question</b>																			
03/2016 01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation? Has there been a change in employment in your company?  minijobs were transformed into insurable employment <input type="checkbox"/> [1]				Further information															
<b>Time span of variable</b>																			
<table border="1"> <tr><td>1980</td><td>1981</td><td>1982</td><td>1983</td><td>1984</td><td>1985</td><td>1986</td><td>1987</td><td>1988</td><td>1989</td></tr> </table>										1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989										



No.	Name	Label	Survey period	Survey frequency
3.146)	vg_minim_post10	new insurable employment	East and West 03/2016	once

#### Wording of question

03/2016	Further information	
01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation?		
Has there been a change in employment in your company?		
<input type="checkbox"/> new insurable employment was generated <input type="checkbox"/> [1]		

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.147)	vg_minim_post11	employment relationships did not change	East and West 03/2016	once

#### Wording of question

03/2016	Further information	
01.01.2015 the universal minimum wage was implemented. Is your company affected by this regulation?		
Has there been a change in employment in your company?		
<input type="checkbox"/> employment relationships did not change <input type="checkbox"/> [1]		

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
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3.148)	<b>vg_credityes</b>	credit agreement signed	East and West 06/2016	once
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**Wording of question**

06/2016	Have you signed one or more credit agreements with banks during the last 12 months? (e.g. new credits, debt restructuring or prolongation of a credit/ line of credit)	Further information
---------	---	---------------------

Yes:

- [1] amount and conditions as expected
- [2] amount as expected, worse conditions
- [3] conditions as expected, lower amount
- [4] lower amount and worse conditions than expected

**Time span of variable**



No.	Name	Label	Survey period	Survey frequency
3.149)	<b>vg_creditno</b>	credit agreement not signed	East and West 06/2016	once

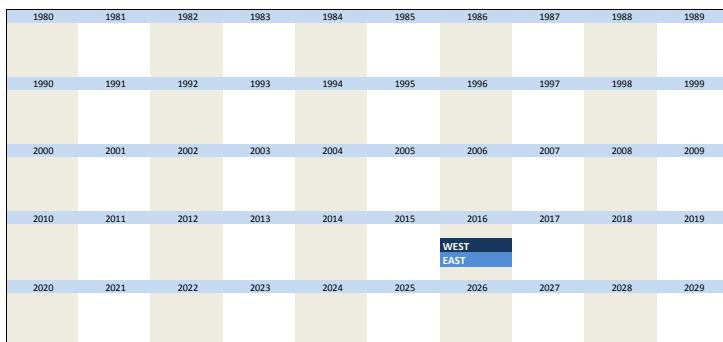
**Wording of question**

06/2016	Have you signed one or more credit agreements with banks during the last 12 months? (e.g. new credits, debt restructuring or prolongation of a credit/ line of credit)	Further information
---------	---	---------------------

no, because:

- [1] no need
- [2] unacceptable terms
- [3] denied by banks
- [4] no realistic prospect of a credit

**Time span of variable**



No.	Name	Label	Survey period	Survey frequency
3.150)	<b>vg_credituse1</b>	financing of ongoing operating resources	East and West 06/2016	once

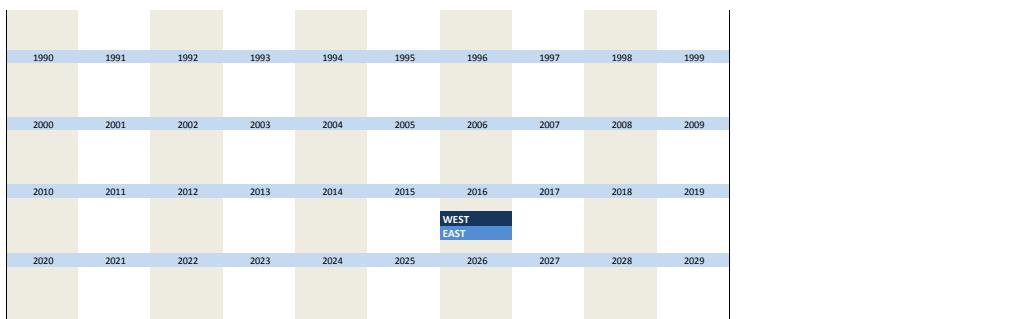
**Wording of question**

06/2016	What was the usage of your last negotiated credit?	Further information
---------	--	---------------------

- financing of ongoing operating resources
- [1]

**Time span of variable**





No.	Name	Label	Survey period	Survey frequency
3.151)	vg_credituse2	financing of an investment	East and West 06/2016	once

#### Wording of question

06/2016	What was the usage of your last negotiated credit?		Further information
	financing of an investment	[1]	

#### Time span of variable

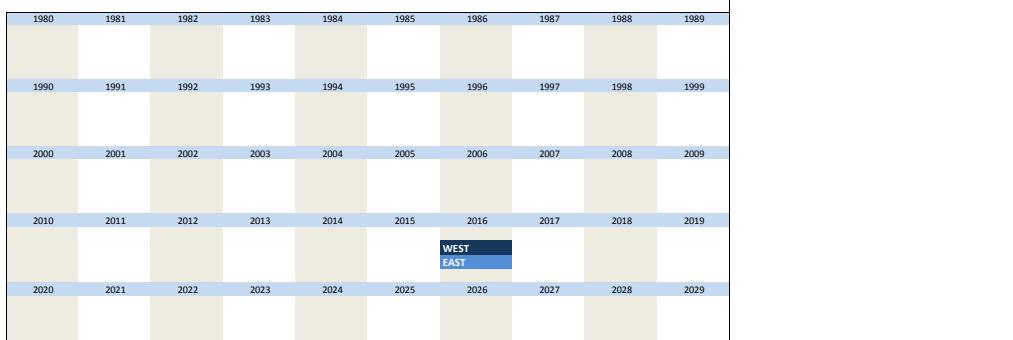


No.	Name	Label	Survey period	Survey frequency
3.152)	vg_credituse3	other financing	East and West 06/2016	once

#### Wording of question

06/2016	What was the usage of your last negotiated credit?		Further information
	others	[1]	

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.153)	vg_brexit	expected impact from brexit	East and West 06/2016	once

#### Wording of question

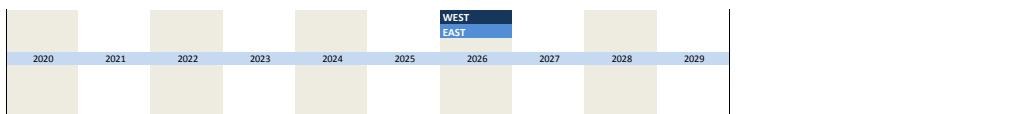
<p>06/2016</p> <p>What impact for your company do you expect from a possible Brexit?</p> <p>positive [1] <input type="text"/></p> <p>negative [2] <input type="text"/></p> <p>none [3] <input type="text"/></p>	<p><b>Further information</b></p> <p>online only</p>
<p><b>Time span of variable</b></p> <p>The timeline grid shows survey periods for the West (light blue) and East (dark blue). The grid spans from 1980 to 2029. The West period covers 1980-1989, 1990-1999, 2000-2009, 2010-2019, 2020-2029. The East period starts in 2015, covering 2015-2016, 2016-2017, 2017-2018, 2018-2019.</p>	

No.	Name	Label	Survey period	Survey frequency
3.154)	<b>vg_midmanager</b>	mid tier: more than 4 managers	East and West 08/2016	once

<p>08/2016</p> <p><b>mid tier</b></p> <p>Does your company have more than 4 managers?</p> <p>yes [1] <input type="text"/> no [2] <input type="text"/></p>	<p><b>Further information</b></p>
<p><b>Time span of variable</b></p> <p>The timeline grid shows survey periods for the West (light blue) and East (dark blue). The grid spans from 1980 to 2029. The West period covers 1980-1989, 1990-1999, 2000-2009, 2010-2019, 2020-2029. The East period starts in 2015, covering 2015-2016, 2016-2017, 2017-2018, 2018-2019.</p>	

No.	Name	Label	Survey period	Survey frequency
3.155)	<b>vg_midmanshare</b>	mid tier: at least one manager has shares	East and West 08/2016	once

<p>08/2016</p> <p><b>mid tier</b></p> <p>Does at least one of your managers hold shares of your company?</p> <p>yes [1] <input type="text"/> no [2] <input type="text"/></p>	<p><b>Further information</b></p>
<p><b>Time span of variable</b></p> <p>The timeline grid shows survey periods for the West (light blue) and East (dark blue). The grid spans from 1980 to 2029. The West period covers 1980-1989, 1990-1999, 2000-2009, 2010-2019, 2020-2029. The East period starts in 2015, covering 2015-2016, 2016-2017, 2017-2018, 2018-2019.</p>	



No.	Name	Label	Survey period	Survey frequency
3.156)	vg_midyes	mid tier: company rated as mid tier	East and West 08/2016	once

#### Wording of question

08/2016

**mid tier**  
Would you rate your company as a "mid tier" company?

yes [1]  no [2]

**Time span of variable**

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029

WEST  
EAST

No.	Name	Label	Survey period	Survey frequency
3.157)	vg_usgov_exp_1	new US government: expect new customs	East and West 02/2017	once

#### Wording of question

02/2017

**Special question regarding US trade policy**

The new US government announced a more protective trade policy.

1. We expect that...  
(multiple answers possible)

new customs will be levied	[1]
----------------------------	-----

**Time span of variable**

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029

WEST  
EAST

No.	Name	Label	Survey period	Survey frequency
3.158)	vg_usgov_exp_2	new US government: expect increased customs	East and West 02/2017	once

#### Wording of question

02/2017

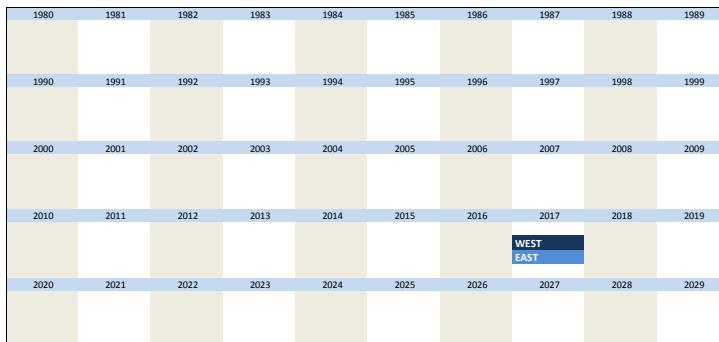
**Special question regarding US trade policy**

The new US government announced a more protective trade policy.

1. We expect that...  
(multiple answers possible)

existing customs charges will be increased	[1]
--	-----

Time span of variable

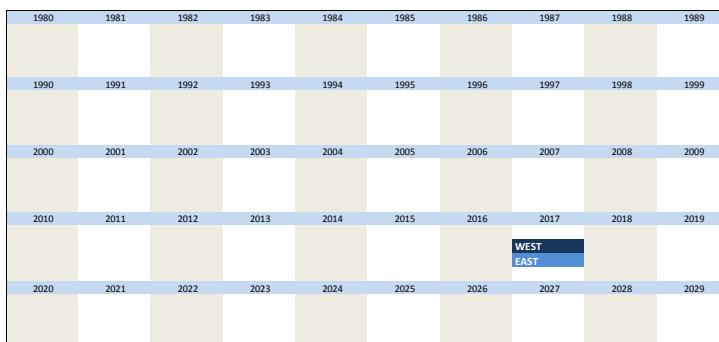


No.	Name	Label	Survey period	Survey frequency
3.159)	vg_usgov_exp_3	new US government: expect other barriers	East and West 02/2017	once

Wording of question

02/2017  Special question regarding US trade policy  The new US government announced a more protective trade policy.  1. We expect that... (multiple answers possible)  other trade barriers will be levied	[1]	Further information
--	-----	---------------------

Time span of variable

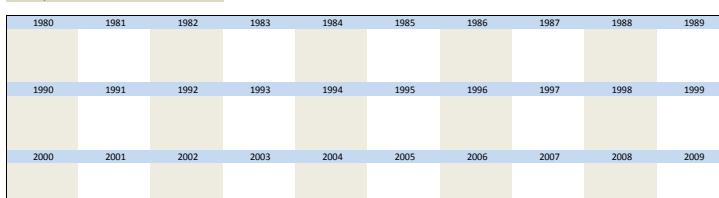


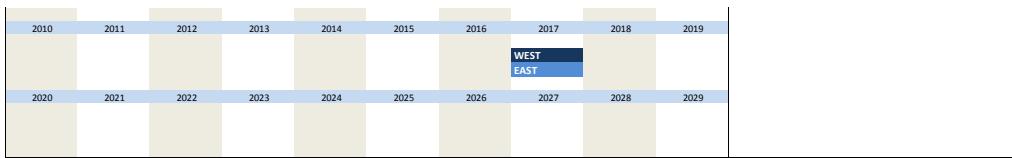
No.	Name	Label	Survey period	Survey frequency
3.160)	vg_usgov_exp_4	new US government: expect no change	East and West 02/2017	once

Wording of question

02/2017  Special question regarding US trade policy  The new US government announced a more protective trade policy.  1. We expect that... (multiple answers possible)  there will be no changes	[1]	Further information
---	-----	---------------------

Time span of variable





No.	Name	Label	Survey period	Survey frequency
3.161)	vg_usgov_inf_1	new US government influence: more production	East and West 02/2017	once

#### Wording of question

02/2017

**Special question regarding US trade policy**

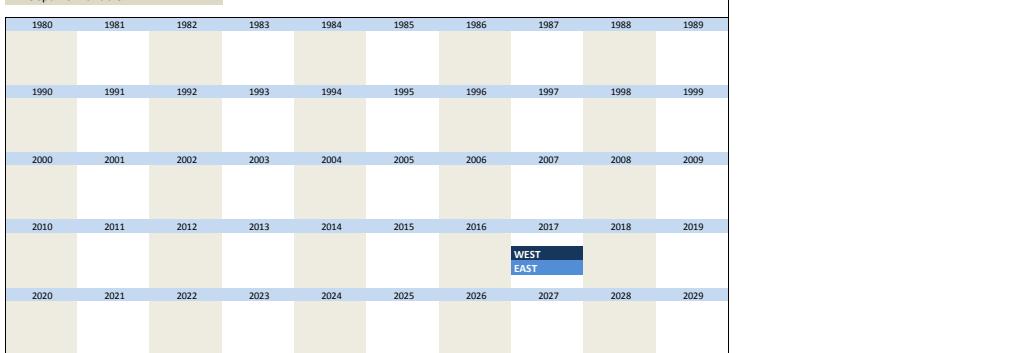
The new US government announced a more protective trade policy.

2. What will be the influence of this on your business in the USA?  
(multiple answers possible)

Our company will produce (more) in the USA	[1]
--	-----

Further information

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.162)	vg_usgov_inf_2	new US government influence: opening of new branches	East and West 02/2017	once

#### Wording of question

02/2017

**Special question regarding US trade policy**

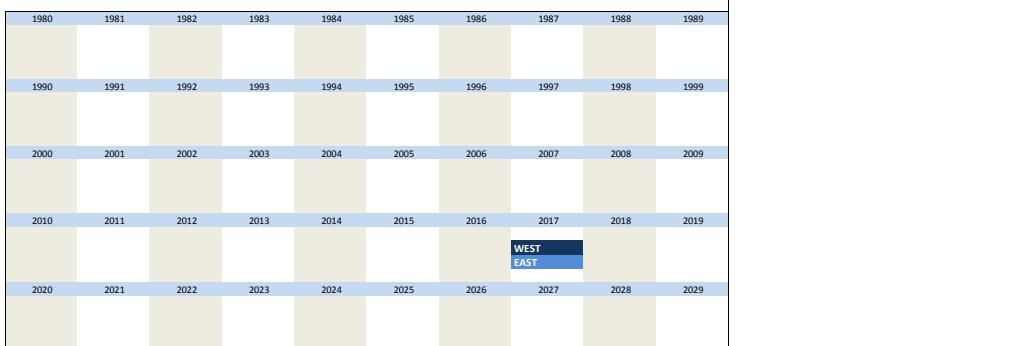
The new US government announced a more protective trade policy.

2. What will be the influence of this on your business in the USA?  
(multiple answers possible)

A new branch will be opened in the USA	[1]
--	-----

Further information

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.163)	vg_usgov_inf_3	new US government influence: no US exports	East and West 02/2017	once

#### Wording of question

02/2017

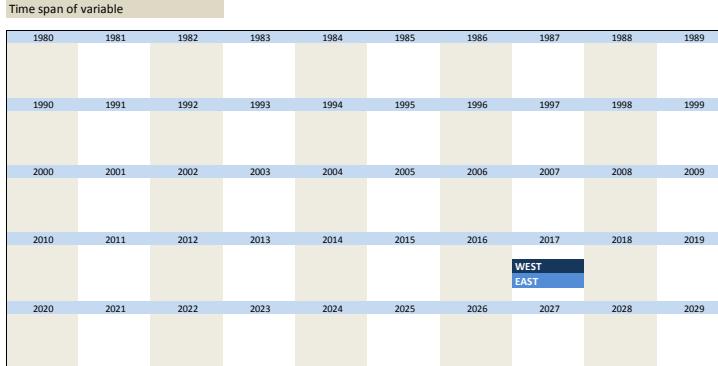
Further information

**Special question regarding US trade policy**

The new US government announced a more protective trade policy.

2. What will be the influence of this on your business in the USA?  
(multiple answers possible)

We do not export to the USA	[1]
-----------------------------	-----



No.	Name	Label	Survey period	Survey frequency
3.164)	vg_usgov_rev	new US government: revenue expectations	East and West 02/2017	once

**Wording of question**

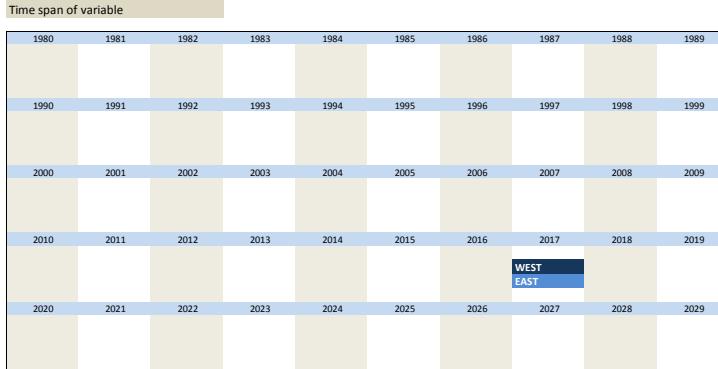
02/2017

**Special question regarding US trade policy**

The new US government announced a more protective trade policy.

3. The revenues from the US-business of our company will therefore presumably

[1] increase  
 [2] stay the same  
 [3] decrease



No.	Name	Label	Survey period	Survey frequency
3.165)	vg_usgov_dest	new US government: importance as destination	East and West 02/2017	once

**Wording of question**

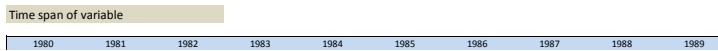
02/2017

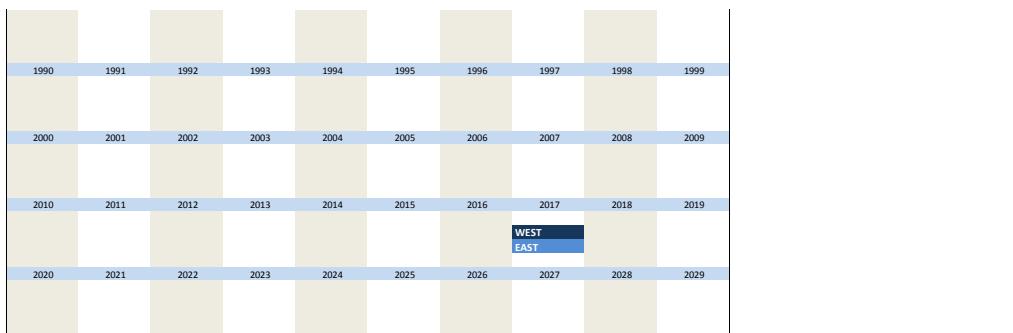
**Importance of the USA as trading partner**

Currently, as ... the USA are [...] to us

destination of our exports

[1] very important  
 [2] important  
 [3] unimportant





No.	Name	Label	Survey period	Survey frequency
3.166)	vg_usgov_orig	new US government: importance as origin	East and West 02/2017	once

#### Wording of question

02/2017

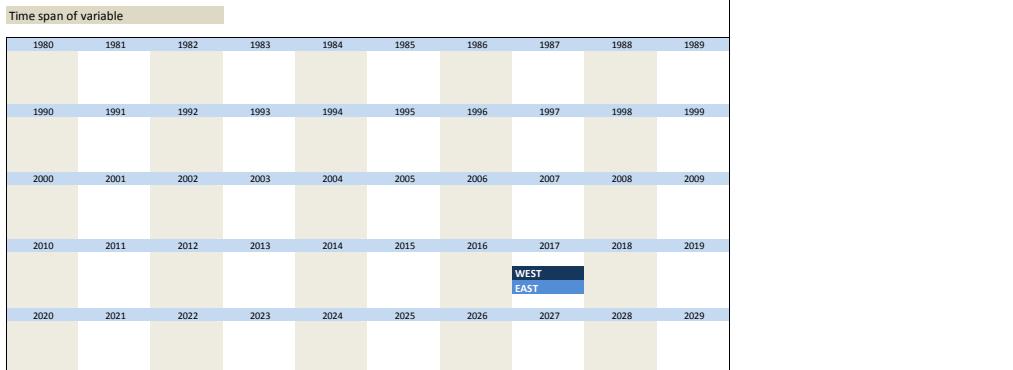
**Importance of the USA as trading partner**

Currently, as ... the USA are [...] to us

origin of our imports

[1] very important  
 [2] important  
 [3] unimportant

Further information



No.	Name	Label	Survey period	Survey frequency
3.167)	vg_usgov_prod	new US government: importance as production location	East and West 02/2017	once

#### Wording of question

02/2017

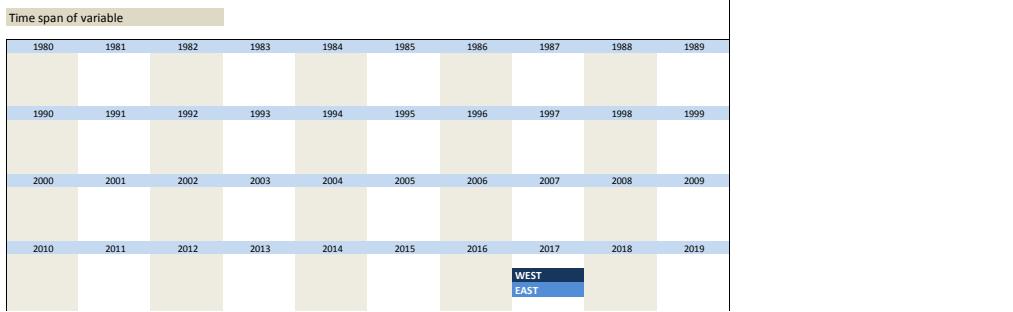
**Importance of the USA as trading partner**

Currently, as ... the USA are [...] to us

production location

[1] very important  
 [2] important  
 [3] unimportant

Further information



2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
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No.	Name	Label	Survey period	Survey frequency
3.168)	vg_credit2_1	credit seeking	East and West since 03/2017	March, June, September, December

#### Wording of question

03/2017

**credit allocation**  
We had credit talks with banks during the last 3 months

[1] yes       [2] no

**Time span of variable**

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
WEST	EAST								

**Further information**

No.	Name	Label	Survey period	Survey frequency
3.169)	vg_credit2_2	credit allocation	East and West since 03/2017	March, June, September, December

#### Wording of question

03/2017 - 06/2018

**credit allocation**  
We had credit talks with banks during the last 3 months

yes

Banks behaved ... in these

[1] accomodating  
 [2] normal  
 [3] reserved

Since 09/2018

**credit allocation**  
We had credit talks with banks during the last 3 months

If yes, Banks behaved ... in these

[1] accomodating  
 [2] normal  
 [3] reserved

**Further information**

**Time span of variable**

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
WEST	EAST								

No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

## Wording of question

03/2017 - 06/2018

## credit allocation

We had credit talks with banks during the last 3 months

 no [1] no need [2] other reasons

## Further information

Since 09/2018

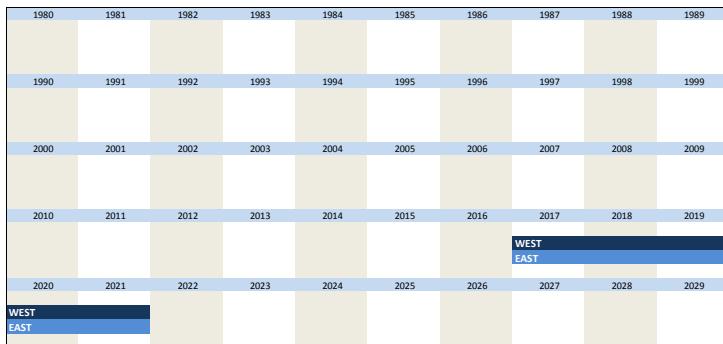
## credit allocation

We had credit talks with banks during the last 3 months

If no:

 [1] no need [2] other reasons

## Time span of variable



No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.171) vg\_negint confronted with negative interest rates East and West since 06/2017 once

## Wording of question

Jun-17

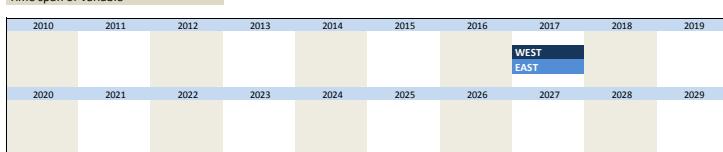
Have you faced negative interest rates on capital contribution by at least one of your banks?

Yes [1]	No [2]
---------	--------

## Further information

online only

## Time span of variable



No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.172) vg\_negint\_noact negative interest actions: none East and West since 06/2017 once

## Wording of question

Jun-17

Have you faced negative interest rates on capital contribution by at least one of your banks?

If Yes

Which arrangements did you choose, to avoid payments of negative interest rates?

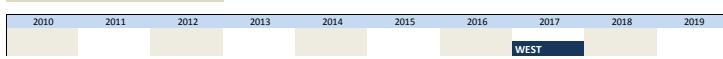
no arrangements - negative interest rate accepted	Yes [1]
---	---------

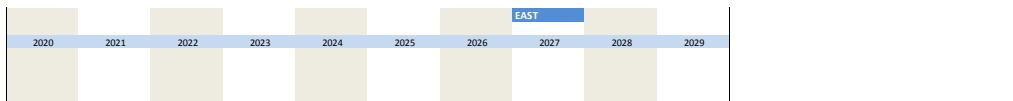
## Further information

multiple nominations are possible

online only

## Time span of variable





No.	Name	Label	Survey period	Survey frequency
3.173)	vg_negint_agree	negative interest actions: bank agreements	East and West since 06/2017	once

#### Wording of question

Jun-17	Have you faced negative interest rates on capital contribution by at least one of your banks?  If Yes  Which arrangements did you choose, to avoid payments of negative interest rates?	Further information  multiple nominations are possible  online only							
Negotiation with bank	Yes [1]								
Time span of variable									
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
WEST	EAST								
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029

No.	Name	Label	Survey period	Survey frequency
3.174)	vg_negint_change	negative interest actions: change of bank	East and West since 06/2017	once

#### Wording of question

Jun-17	Have you faced negative interest rates on capital contribution by at least one of your banks?  If Yes  Which arrangements did you choose, to avoid payments of negative interest rates?	Further information  multiple nominations are possible  online only							
Change to another bank, which does not require negative interest rates (yet)	Yes [1]								
Time span of variable									
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
WEST	EAST								
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029

No.	Name	Label	Survey period	Survey frequency
3.175)	vg_negint_inc	negative interest actions: increase of cash	East and West since 06/2017	once

#### Wording of question

Jun-17	Have you faced negative interest rates on capital contribution by at least one of your banks?  If Yes  Which arrangements did you choose, to avoid payments of negative interest rates?	Further information  multiple nominations are possible  online only							
Higher cash ratio	Yes [1]								
Time span of variable									
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
WEST	EAST								
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029

No.	Name	Label	Survey period	Survey frequency
3.176)	vg_negint_redas	negative interest actions: redeployment in other financial assets and settlement of credits	East and West since 06/2017	once

#### Wording of question

Jun-17		Have you faced negative interest rates on capital contribution by at least one of your banks?										Further information																																											
		If Yes Which arrangements did you choose, to avoid payments of negative interest rates?																																																					
		Shift to other financial assets and prepayment credit		Yes [1]										multiple nominations are possible online only																																									
Time span of variable																																																							
<table border="1"> <tr> <td>2010</td><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td><td>2021</td><td>2022</td><td>2023</td><td>2024</td><td>2025</td><td>2026</td><td>2027</td><td>2028</td><td>2029</td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td style="background-color: #003366; color: white;">WEST EAST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> </table>													2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029								WEST EAST															
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029																																				
							WEST EAST																																																

No.	Name	Label	Survey period	Survey frequency
3.177)	vg_negint_redasint	negative interest actions: redeployment of assets within company	East and West since 06/2017	once

#### Wording of question

Jun-17		Have you faced negative interest rates on capital contribution by at least one of your banks?										Further information																																											
		If Yes Which arrangements did you choose, to avoid payments of negative interest rates?																																																					
		Rearrangements of funds to other segments of the company		Yes [1]										multiple nominations are possible online only																																									
Time span of variable																																																							
<table border="1"> <tr> <td>2010</td><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td><td>2021</td><td>2022</td><td>2023</td><td>2024</td><td>2025</td><td>2026</td><td>2027</td><td>2028</td><td>2029</td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td style="background-color: #003366; color: white;">WEST EAST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> </table>													2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029								WEST EAST															
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029																																				
							WEST EAST																																																

No.	Name	Label	Survey period	Survey frequency
3.178)	vg_negint_inv	negative interest actions: investing or preponing (additional) investments	East and West since 06/2017	once

#### Wording of question

Jun-17		Have you faced negative interest rates on capital contribution by at least one of your banks?										Further information																																											
		If Yes Which arrangements did you choose, to avoid payments of negative interest rates?																																																					
		(Early) conducting (additional) investments		Yes [1]										multiple nominations are possible online only																																									
Time span of variable																																																							
<table border="1"> <tr> <td>2010</td><td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td><td>2021</td><td>2022</td><td>2023</td><td>2024</td><td>2025</td><td>2026</td><td>2027</td><td>2028</td><td>2029</td> </tr> <tr> <td></td><td></td><td></td><td></td><td></td><td></td><td></td><td style="background-color: #003366; color: white;">WEST EAST</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td> </tr> </table>													2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029								WEST EAST															
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029																																				
							WEST EAST																																																

No.	Name	Label	Survey period	Survey frequency

3.179)	<b>vg_negint_oth</b>	negative interest actions: other	East and West since 06/2017	once
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**Wording of question**

Jun-17		Have you faced negative interest rates on capital contribution by at least one of your banks?										<b>Further information</b> multiple nominations are possible online only	
		<p>If Yes</p> <p>Which arrangements did you choose, to avoid payments of negative interest rates?</p> <table border="1"> <tr> <td>Other: please specify</td> <td>Yes [1]</td> </tr> </table>											Other: please specify
Other: please specify	Yes [1]												
Time span of variable													
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	WEST	EAST		
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029				

No.	Name	Label	Survey period	Survey frequency
3.180)	<b>vg_negint_burden</b>	burden of negative interest rates on profit situation	East and West since 06/2017	once

**Wording of question**

Jun-17		Negative interest rates have a negative impact on our revenues										<b>Further information</b> online only		
		<table border="1"> <tr> <td>highly significant [1]</td> <td>significantly [2]</td> <td>negligible or not at all [3]</td> </tr> </table>											highly significant [1]	significantly [2]
highly significant [1]	significantly [2]	negligible or not at all [3]												
Time span of variable														
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	WEST	EAST			
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029					

No.	Name	Label	Survey period	Survey frequency
3.181)	<b>vg_negint_banks</b>	number of relationship banks	East and West since 06/2017	once

**Wording of question**

Jun-17		How many main banks do you use?										<b>Further information</b> online only					
		<p>If No</p> <p>How many banks do you name your main bank?</p> <table border="1"> <tr> <td>0 [0]</td> <td>1 [1]</td> <td>2 [2]</td> <td>3 [3]</td> <td>4 [4]</td> <td>More than 4 [5]</td> </tr> </table>											0 [0]	1 [1]	2 [2]	3 [3]	4 [4]
0 [0]	1 [1]	2 [2]	3 [3]	4 [4]	More than 4 [5]												
Time span of variable																	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	WEST	EAST						
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029								

No.	Name	Label	Survey period	Survey frequency
3.182)	<b>vg_mercoex</b>	export to Mercosur area	West and East since 8/2017	once

**Wording of question**

Aug-17		Free trade agreement with Mercosur										<b>Further information</b>
		The members of this tariff union (mercousur) are Argentina, Brazil, Paraguay and Uruguay.										

1.a) Does your company <b>export</b> in the mercosur area?	
Yes [1]	No [2]
<b>Time span of variable</b>	

No.	Name	Label	Survey period	Survey frequency
3.183)	vg_mercoex_tariffs	export to Mercosur area if: trade tariffs decrease	West and East since 8/2017	once

<b>Wording of question</b>					
<p>Aug-17</p> <p><b>Free trade agreement with Mercosur</b> The members of this tariff union (mercosur) are Argentina, Brazil, Paraguay and Uruguay.</p> <p>1.b) In the medium term our company will start to export/expand the exports into the mercosur area, if</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td style="padding: 5px;">trade tariffs decrease.</td> <td style="padding: 5px; text-align: center;">Yes [1]</td> </tr> <tr> <td colspan="2"></td> </tr> </table>		trade tariffs decrease.	Yes [1]		
trade tariffs decrease.	Yes [1]				
<b>Time span of variable</b>					

No.	Name	Label	Survey period	Survey frequency
3.184)	vg_mercoex_transco	export to Mercosur area if: transport costs decrease	West and East since 8/2017	once

<b>Wording of question</b>					
<p>Aug-17</p> <p><b>Free trade agreement with Mercosur</b> The members of this tariff union (mercosur) are Argentina, Brazil, Paraguay and Uruguay.</p> <p>1.b) In the medium term our company will start to export/expand the exports into the mercosur area, if</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td style="padding: 5px;">transport costs decrease (e.g. because of insurance).</td> <td style="padding: 5px; text-align: center;">Yes [1]</td> </tr> <tr> <td colspan="2"></td> </tr> </table>		transport costs decrease (e.g. because of insurance).	Yes [1]		
transport costs decrease (e.g. because of insurance).	Yes [1]				
<b>Time span of variable</b>					

No.	Name	Label	Survey period	Survey frequency
3.185)	vg_mercoex_techsta	export to Mercosur area if: technical standards equalized	West and East since 8/2017	once

<b>Wording of question</b>					
<p>Aug-17</p> <p><b>Free trade agreement with Mercosur</b> The members of this tariff union (mercosur) are Argentina, Brazil, Paraguay and Uruguay.</p> <p>1.b) In the medium term our company will start to export/expand the exports into the mercosur area, if</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td style="padding: 5px;">technical standards get equalized.</td> <td style="padding: 5px; text-align: center;">Yes [1]</td> </tr> <tr> <td colspan="2"></td> </tr> </table>		technical standards get equalized.	Yes [1]		
technical standards get equalized.	Yes [1]				
<b>Time span of variable</b>					

2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
							WEST EAST		
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029

No.	Name	Label	Survey period	Survey frequency
3.186)	vg_mercoex_admin	export to Mercosur area if: administrative obstacles disappear	West and East since 8/2017	once

#### Wording of question

Aug-17										Further information
<b>Free trade agreement with Mercosur</b> The members of this tariff union (mercousur) are Argentina, Brazil, Paraguay and Uruguay.										
1.b) In the medium term our company will start to export/expand the exports into the mercosur area, if										
<input type="checkbox"/> administrative obstacles disappear (e.g. certificate and licences).					<input checked="" type="checkbox"/> Yes [1]					
<b>Time span of variable</b>										
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	WEST EAST
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	

No.	Name	Label	Survey period	Survey frequency
3.187)	vg_mercoex_polrisk	export to Mercosur area if: political risks decrease	West and East since 8/2017	once

#### Wording of question

Aug-17										Further information
<b>Free trade agreement with Mercosur</b> The members of this tariff union (mercousur) are Argentina, Brazil, Paraguay and Uruguay.										
1.b) In the medium term our company will start to export/expand the exports into the mercosur area, if										
<input type="checkbox"/> political risks decreases there.					<input checked="" type="checkbox"/> Yes [1]					
<b>Time span of variable</b>										
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	WEST EAST
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	

No.	Name	Label	Survey period	Survey frequency
3.188)	vg_mercoex_serv	export to Mercosur area if: access to service markets facilitated	West and East since 8/2017	once

#### Wording of question

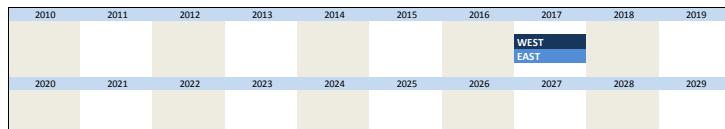
Aug-17										Further information
<b>Free trade agreement with Mercosur</b> The members of this tariff union (mercousur) are Argentina, Brazil, Paraguay and Uruguay.										
1.b) In the medium term our company will start to export/expand the exports into the mercosur area, if										
<input type="checkbox"/> the access to service markets gets facilitated.					<input checked="" type="checkbox"/> Yes [1]					
<b>Time span of variable</b>										
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	WEST EAST
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	

No.	Name	Label	Survey period	Survey frequency
3.189)	vg_mercoex_pubten	export to Mercosur area if: access to public tenders facilitated	West and East since 8/2017	once

#### Wording of question

Aug-17  <b>Free trade agreement with Mercosur</b> The members of this tariff union (mercosur) are Argentina, Brazil, Paraguay and Uruguay.  1.b) In the medium term our company will start to export/expand the exports into the mercosur area, if  <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="padding: 5px;">the access to public tenders gets facilitated.</td> <td style="padding: 5px; text-align: center;">Yes [1]</td> </tr> </table>	the access to public tenders gets facilitated.	Yes [1]	Further information
the access to public tenders gets facilitated.	Yes [1]		

#### Time span of variable

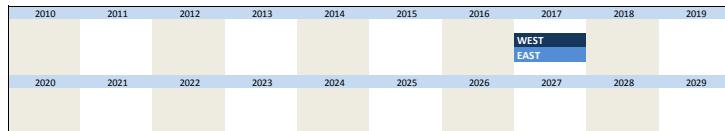


No.	Name	Label	Survey period	Survey frequency
3.190)	vg_mercoagree_ex	If free trade agreement EU-Mercosur: export more to M.	West and East since 8/2017	once

#### Wording of question

Aug-17  <b>Free trade agreement with Mercosur</b> The members of this tariff union (mercosur) are Argentina, Brazil, Paraguay and Uruguay.  2) In a free trade union with mercosur our company would - in the medium term -  <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="padding: 5px;">start to export (more) in the mercosur area.</td> <td style="padding: 5px; text-align: center;">Yes [1]</td> </tr> </table>	start to export (more) in the mercosur area.	Yes [1]	Further information
start to export (more) in the mercosur area.	Yes [1]		

#### Time span of variable

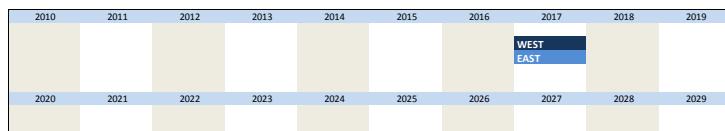


No.	Name	Label	Survey period	Survey frequency
3.191)	vg_mercoagree_im	If free trade agreement EU-Mercosur: import more from M.	West and East since 8/2017	once

#### Wording of question

Aug-17  <b>Free trade agreement with Mercosur</b> The members of this tariff union (mercosur) are Argentina, Brazil, Paraguay and Uruguay.  2) In a free trade union with mercosur our company would - in the medium term -  <table border="1" style="width: 100%; border-collapse: collapse;"> <tr> <td style="padding: 5px;">start to import (more) from the mercosur area.</td> <td style="padding: 5px; text-align: center;">Yes [1]</td> </tr> </table>	start to import (more) from the mercosur area.	Yes [1]	Further information
start to import (more) from the mercosur area.	Yes [1]		

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.192)	vg_mercoagree_inv	If free trade agreement EU-Mercosur: invest more in M.	West and East since 8/2017	once

#### Wording of question

Aug-17  <b>Free trade agreement with Mercosur</b>	Further information
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The members of this tariff union (mercosur) are Argentina, Brazil, Paraguay and Uruguay.

2) In a free trade union with mercosur our company would - in the medium term -

invest (more) in the mersosur area.	Yes [1]
-------------------------------------	---------

**Time span of variable**

2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
							WEST EAST		
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029

No.	Name	Label	Survey period	Survey frequency
3.193)	vg_mercoagree_comp	If free trade agreement EU-Mercosur: more competition from M.	West and East since 8/2017	once

**Wording of question**

Aug-17

**Free trade agreement with Mercosur**  
The members of this tariff union (mercosur) are Argentina, Brazil, Paraguay and Uruguay.

2) In a free trade union with mercosur our company would - in the medium term -

face more competition (because of companies from the mercosur area).	Yes [1]
--	---------

**Time span of variable**

2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
							WEST EAST		
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029

**Further information**

No.	Name	Label	Survey period	Survey frequency
3.194)	vg_mercoagree_no	If free trade agreement EU-Mercosur: no impact	West and East since 8/2017	once

**Wording of question**

Aug-17

**Free trade agreement with Mercosur**  
The members of this tariff union (mercosur) are Argentina, Brazil, Paraguay and Uruguay.

2) In a free trade union with mercosur our company would - in the medium term -

not be affected.	Yes [1]
------------------	---------

**Time span of variable**

2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
							WEST EAST		
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029

**Further information**

No.	Name	Label	Survey period	Survey frequency
3.195)	vg_ustax_sales	tax reform: percentage sales in US	East and West since 03/2018	once

**Wording of question**

Mar-18

**Tax reform in the USA**

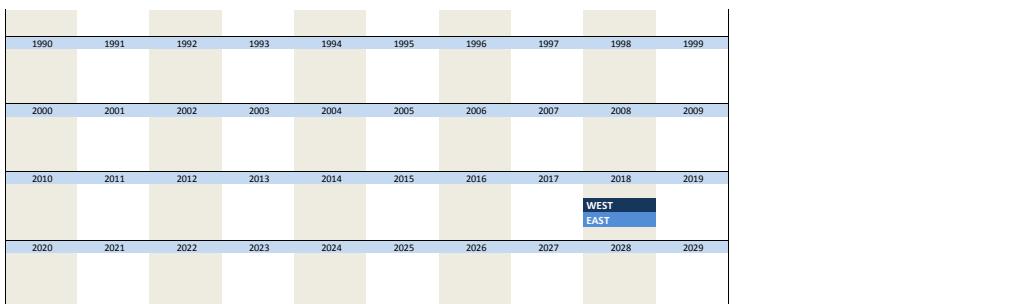
What percentage of your annual turnover comes from the USA?

%

**Time span of variable**

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
------	------	------	------	------	------	------	------	------	------

**Further Information**



No.	Name	Label	Survey period	Survey frequency
3.196)	vg_ustax_competition	tax reform: competition with US-companies	East and West since 03/2018	once

#### Wording of question

Mar-18  Tax reform in the USA  How does your company compete with companies from the USA?  <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td>strong [1]</td> <td>medium [2]</td> <td>weak [3]</td> <td>none [4]</td> </tr> </table>	strong [1]	medium [2]	weak [3]	none [4]	Further information
strong [1]	medium [2]	weak [3]	none [4]		

#### Time span of variable

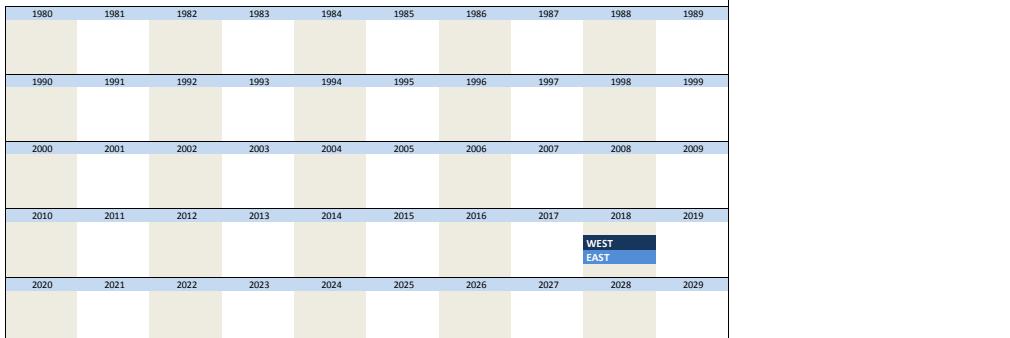


No.	Name	Label	Survey period	Survey frequency
3.197)	vg_ustax_shortterm	tax reform: tax burden short term	East and West since 03/2018	once

#### Wording of question

Mar-18  Tax reform in the USA  Due to the tax reform the tax burden of your company will on the  <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td>short term</td> <td>decrease [1]</td> <td>stay the same [2]</td> <td>increase [3]</td> </tr> </table>	short term	decrease [1]	stay the same [2]	increase [3]	Further Information
short term	decrease [1]	stay the same [2]	increase [3]		

#### Time span of variable

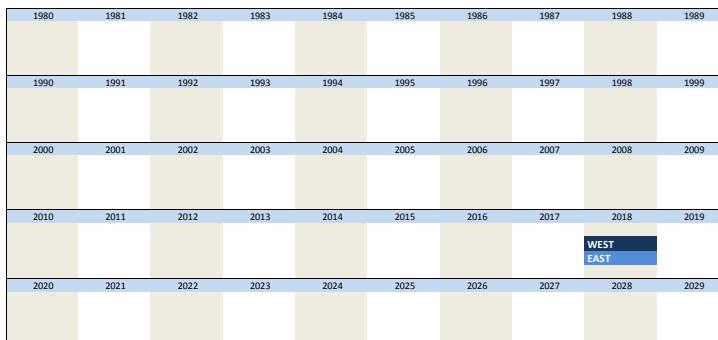


No.	Name	Label	Survey period	Survey frequency
3.198)	vg_ustax_longterm	tax reform: tax burden long term	East and West since 03/2018	once

#### Wording of question

Mar-18 <b>Tax reform in the USA</b> Due to the tax reform the tax burden of your company will on the <table border="1" style="margin-left: auto; margin-right: auto; width: fit-content; border-collapse: collapse;"> <tr> <td style="padding: 2px;">long term</td> <td style="padding: 2px;">decrease [1]</td> <td style="padding: 2px;">stay the same [2]</td> <td style="padding: 2px;">increase [3]</td> </tr> <tr> <td style="padding: 2px;"></td> <td style="padding: 2px;"></td> <td style="padding: 2px;"></td> <td style="padding: 2px;"></td> </tr> </table>	long term	decrease [1]	stay the same [2]	increase [3]					<b>Further Information</b>
long term	decrease [1]	stay the same [2]	increase [3]						

#### Time span of variable

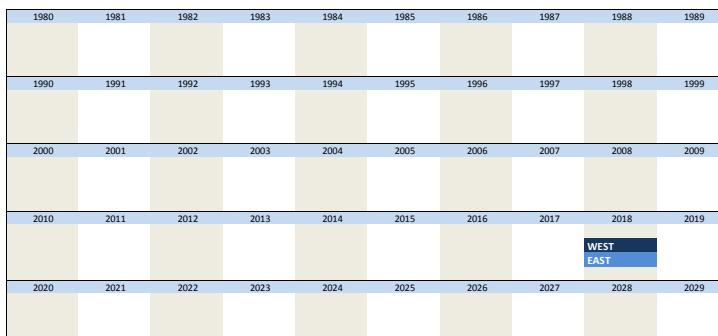


No.	Name	Label	Survey period	Survey frequency
3.199)	vg_ustax_export	tax reform: reaction export	East and West since 03/2018	once

#### Wording of question

Mar-18 <b>Tax reform in the USA</b> How will you (as a company) react to the US-tax reform? <table border="1" style="margin-left: auto; margin-right: auto; width: fit-content; border-collapse: collapse;"> <tr> <td style="padding: 2px;">Exports to the USA</td> <td style="padding: 2px;">decrease [1]</td> <td style="padding: 2px;">no change [2]</td> <td style="padding: 2px;">increase [3]</td> </tr> <tr> <td style="padding: 2px;"></td> <td style="padding: 2px;"></td> <td style="padding: 2px;"></td> <td style="padding: 2px;"></td> </tr> </table>	Exports to the USA	decrease [1]	no change [2]	increase [3]					<b>Further Information</b>
Exports to the USA	decrease [1]	no change [2]	increase [3]						

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.200)	vg_ustax_import	tax reform: reaction import	East and West since 03/2018	once

#### Wording of question

Mar-18 <b>Tax reform in the USA</b> How will you (as a company) react to the US-tax reform? <table border="1" style="margin-left: auto; margin-right: auto; width: fit-content; border-collapse: collapse;"> <tr> <td style="padding: 2px;">Imports from the USA</td> <td style="padding: 2px;">decrease [1]</td> <td style="padding: 2px;">no change [2]</td> <td style="padding: 2px;">increase [3]</td> </tr> <tr> <td style="padding: 2px;"></td> <td style="padding: 2px;"></td> <td style="padding: 2px;"></td> <td style="padding: 2px;"></td> </tr> </table>	Imports from the USA	decrease [1]	no change [2]	increase [3]					<b>Further Information</b>
Imports from the USA	decrease [1]	no change [2]	increase [3]						

Time span of variable										
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	
										WEST EAST

No.	Name	Label	Survey period	Survey frequency
3.201)	vg_ustax_invsus	tax reform: reaction investment in US	East and West since 03/2018	once

Wording of question

Mar-18	Tax reform in the USA				Further Information				
How will you (as a company) react to the US-tax reform?									
Investment in the US		decrease [1]	no change [2]	increase [3]					

Time span of variable										
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	
										WEST EAST

No.	Name	Label	Survey period	Survey frequency
3.202)	vg_ustax_invger	tax reform: reaction investment in Germany	East and West since 03/2018	once

Wording of question

Mar-18	Tax reform in the USA				Further Information				
How will you (as a company) react to the US-tax reform?									
Investment in Germany		decrease [1]	no change [2]	increase [3]					

Time span of variable										
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	
										WEST EAST

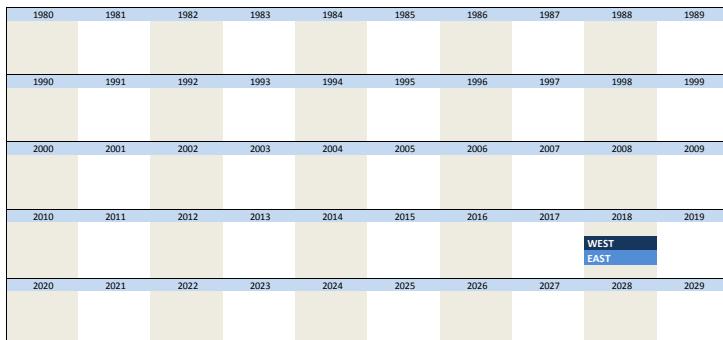


No.	Name	Label	Survey period	Survey frequency
3.203)	vg_ustax_intelprop	tax reform: relocation of intellectual property	East and West since 03/2018	once

#### Wording of question

Mar-18  Tax reform in the USA  Will your company shift intellectual property (patents, brands, copyrights etc.) in the USA due to the US-Tax reform?  <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td>Yes [1]</td> <td>No [2]</td> </tr> </table>	Yes [1]	No [2]	Further information  online only!
Yes [1]	No [2]		

#### Time span of variable

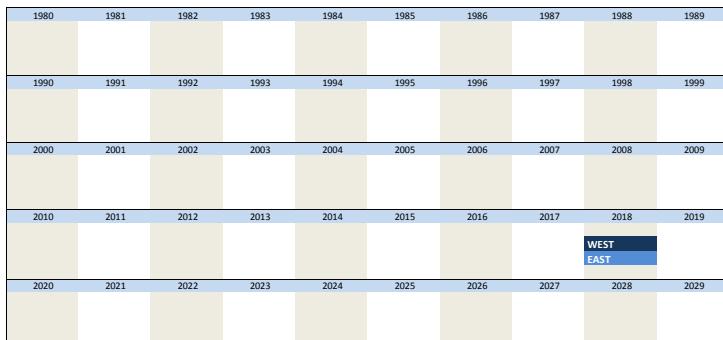


No.	Name	Label	Survey period	Survey frequency
3.204)	vg_gdp1	real gdp: % change comp. last year	West and East 08/2018	once

#### Wording of question

Aug-18  By how many percent do you think the <b>real GDP</b> in Germany will change in <b>20XX</b> compared to the previous year ( <b>20YY</b> )?  , %	Further information  XX= current year YY= previous year e.g. in 2018: 20XX=2018, 20YY=2017  related to gdp3 gdp4
--	--

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.205)	vg_gdp2	Impact economic development on business situation	West and East 08/2018	once

#### Wording of question

Aug-18  How important is the <b>general economic development</b> in Germany for your business situation?	Further information
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#### Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029

No.	Name	Label	Survey period	Survey frequency
3.206)	vg_extserv_it	business processes by external service provider: IT	West and East 08/2018	once

#### Wording of question

Aug-18	Do external service provider render business processes in your company? Please base your informations on the overall budget of the relevant division.					Further information
	to 25% [1]	to 50% [2]	to 75% [3]	to 100% [4]	No [5]	
IT						

#### Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029

No.	Name	Label	Survey period	Survey frequency
3.207)	vg_extserv_rd	business processes by external service provider: R&D	West and East 08/2018	once

#### Wording of question

Aug-18	Do external service provider render business processes in your company? Please base your informations on the overall budget of the relevant division.					Further information
	to 25% [1]	to 50% [2]	to 75% [3]	to 100% [4]	No [5]	
R & D						

#### Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029

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No.	Name	Label	Survey period	Survey frequency
3.208)	vg_extserv_pur	business processes by external service provider: purchase	West and East 08/2018	once

#### Wording of question

Aug-18										Further information										
<p>Do external service provider render business processes in your company? Please base your informations on the overall budget of the relevant division.</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td>to 25% [1]</td> <td>to 50% [2]</td> <td>to 75% [3]</td> <td>to 100% [4]</td> <td>No [5]</td> </tr> <tr> <td colspan="5">Purchase</td> </tr> </table>										to 25% [1]	to 50% [2]	to 75% [3]	to 100% [4]	No [5]	Purchase					
to 25% [1]	to 50% [2]	to 75% [3]	to 100% [4]	No [5]																
Purchase																				
<b>Time span of variable</b>																				
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989											
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999											
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009											
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	WEST EAST										
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029											

No.	Name	Label	Survey period	Survey frequency
3.209)	vg_extserv_mark	business processes by external service provider: marketing	West and East 08/2018	once

#### Wording of question

Aug-18										Further information										
<p>Do external service provider render business processes in your company? Please base your informations on the overall budget of the relevant division.</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td>to 25% [1]</td> <td>to 50% [2]</td> <td>to 75% [3]</td> <td>to 100% [4]</td> <td>No [5]</td> </tr> <tr> <td colspan="5">Marketing</td> </tr> </table>										to 25% [1]	to 50% [2]	to 75% [3]	to 100% [4]	No [5]	Marketing					
to 25% [1]	to 50% [2]	to 75% [3]	to 100% [4]	No [5]																
Marketing																				
<b>Time span of variable</b>																				
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989											
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999											
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009											
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	WEST EAST										
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029											

No.	Name	Label	Survey period	Survey frequency
3.210)	vg_extserv_fin	business processes by external service provider: finance	West and East 08/2018	once

#### Wording of question

Aug-18										Further information										
<p>Do external service provider render business processes in your company? Please base your informations on the overall budget of the relevant division.</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td>to 25% [1]</td> <td>to 50% [2]</td> <td>to 75% [3]</td> <td>to 100% [4]</td> <td>No [5]</td> </tr> <tr> <td colspan="5">Finance</td> </tr> </table>										to 25% [1]	to 50% [2]	to 75% [3]	to 100% [4]	No [5]	Finance					
to 25% [1]	to 50% [2]	to 75% [3]	to 100% [4]	No [5]																
Finance																				

Time span of variable										
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	WEST EAST
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	

No.	Name	Label	Survey period	Survey frequency
3.211)	vg_extserv_empl	business processes by external service provider: employees	West and East 08/2018	once

#### Wording of question

Aug-18	Do external service provider render business processes in your company? Please base your informations on the overall budget of the relevant division.					Further information
	Employees	to 25% [1]	to 50% [2]	to 75% [3]	to 100% [4]	No [5]

Time span of variable										
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	WEST EAST
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	

No.	Name	Label	Survey period	Survey frequency
3.212)	vg_extserv_log	business processes by external service provider: logistics	West and East 08/2018	once

#### Wording of question

Aug-18	Do external service provider render business processes in your company? Please base your informations on the overall budget of the relevant division.					Further information
	Logistics	to 25% [1]	to 50% [2]	to 75% [3]	to 100% [4]	No [5]

Time span of variable										
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989	
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999	
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	WEST EAST
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	

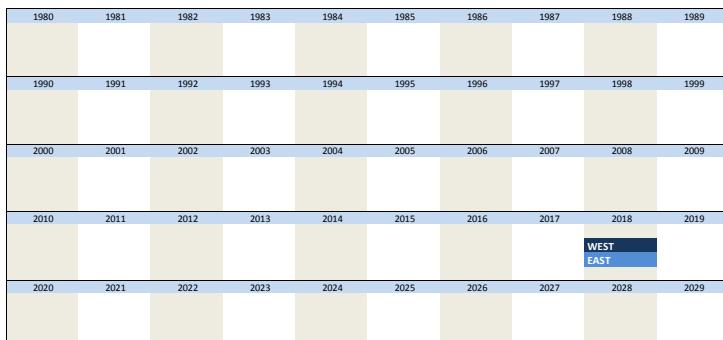
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
------	------	------	------	------	------	------	------	------	------

No.	Name	Label	Survey period	Survey frequency
3.213)	vg_extserv_py_it	business proc. by external serv. prov. -scope past 5 years: IT	West and East 08/2018	once

#### Wording of question

Aug-18	How did/will the scope of externally rendered business processes change?			Further information
<input type="checkbox"/> in the <b>past 5 years</b> <input type="checkbox"/> plus (+) [1] <input type="checkbox"/> equal [2] <input type="checkbox"/> minus (-) [3]				
<input type="checkbox"/> IT				

#### Time span of variable

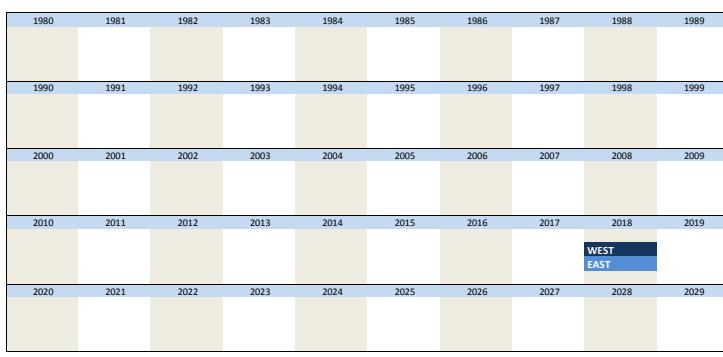


No.	Name	Label	Survey period	Survey frequency
3.214)	vg_extserv_py_rd	business proc. by external serv. prov. -scope past 5 years: R&D	West and East 08/2018	once

#### Wording of question

Aug-18	How did/will the scope of externally rendered business processes change?			Further information
<input type="checkbox"/> in the <b>past 5 years</b> <input type="checkbox"/> plus (+) [1] <input type="checkbox"/> equal [2] <input type="checkbox"/> minus (-) [3]				
<input type="checkbox"/> R & D				

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.215)	vg_extserv_py_pur	business proc. by external serv. prov. -scope past 5 years: purchase	West and East 08/2018	once

#### Wording of question

Aug-18	How did/will the scope of externally rendered business processes change?			Further information
<input type="checkbox"/> in the <b>past 5 years</b> <input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>				

	plus (+) [1]	equal [2]	minus (-) [3]	
Purchase				

Time span of variable

The timeline grid shows survey periods for the Purchase question. The columns represent years from 1980 to 2029. The rows represent survey periods: 1980-1981, 1981-1982, 1982-1983, 1983-1984, 1984-1985, 1985-1986, 1986-1987, 1987-1988, 1988-1989, 1989-1990, 1990-1991, 1991-1992, 1992-1993, 1993-1994, 1994-1995, 1995-1996, 1996-1997, 1997-1998, 1998-1999, 1999-2000, 2000-2001, 2001-2002, 2002-2003, 2003-2004, 2004-2005, 2005-2006, 2006-2007, 2007-2008, 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, 2014-2015, 2015-2016, 2016-2017, 2017-2018, 2018-2019, 2019-2020, 2020-2021, 2021-2022, 2022-2023, 2023-2024, 2024-2025, 2025-2026, 2026-2027, 2027-2028, and 2028-2029. The grid is shaded in light beige.

No.	Name	Label	Survey period	Survey frequency
3.216)	vg_extserv_py_mark	business proc. by external serv. prov.-scope past 5 years: marketing	West and East 08/2018	once

Wording of question

Aug-18  
How did/will the scope of externally rendered business processes change?

in the past 5 years		
plus (+) [1]	equal [2]	minus (-) [3]
Marketing		

Further information

The timeline grid shows survey periods for the Marketing question. The columns represent years from 1980 to 2029. The rows represent survey periods: 1980-1981, 1981-1982, 1982-1983, 1983-1984, 1984-1985, 1985-1986, 1986-1987, 1987-1988, 1988-1989, 1989-1990, 1990-1991, 1991-1992, 1992-1993, 1993-1994, 1994-1995, 1995-1996, 1996-1997, 1997-1998, 1998-1999, 1999-2000, 2000-2001, 2001-2002, 2002-2003, 2003-2004, 2004-2005, 2005-2006, 2006-2007, 2007-2008, 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, 2014-2015, 2015-2016, 2016-2017, 2017-2018, 2018-2019, 2019-2020, 2020-2021, 2021-2022, 2022-2023, 2023-2024, 2024-2025, 2025-2026, 2026-2027, 2027-2028, and 2028-2029. The grid is shaded in light beige.

No.	Name	Label	Survey period	Survey frequency
3.217)	vg_extserv_py_fin	business proc. by external serv. prov.-scope past 5 years: finance	West and East 08/2018	once

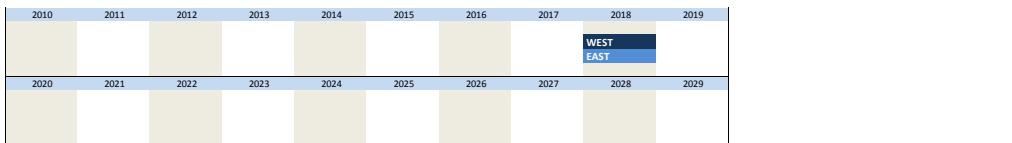
Wording of question

Aug-18  
How did/will the scope of externally rendered business processes change?

in the past 5 years		
plus (+) [1]	equal [2]	minus (-) [3]
Finance		

Further information

The timeline grid shows survey periods for the Finance question. The columns represent years from 1980 to 2029. The rows represent survey periods: 1980-1981, 1981-1982, 1982-1983, 1983-1984, 1984-1985, 1985-1986, 1986-1987, 1987-1988, 1988-1989, 1989-1990, 1990-1991, 1991-1992, 1992-1993, 1993-1994, 1994-1995, 1995-1996, 1996-1997, 1997-1998, 1998-1999, 1999-2000, 2000-2001, 2001-2002, 2002-2003, 2003-2004, 2004-2005, 2005-2006, 2006-2007, 2007-2008, 2008-2009, 2009-2010, 2010-2011, 2011-2012, 2012-2013, 2013-2014, 2014-2015, 2015-2016, 2016-2017, 2017-2018, 2018-2019, 2019-2020, 2020-2021, 2021-2022, 2022-2023, 2023-2024, 2024-2025, 2025-2026, 2026-2027, 2027-2028, and 2028-2029. The grid is shaded in light beige.



No.	Name	Label	Survey period	Survey frequency
3.218)	vg_extserv_py_empl	business proc. by external serv. prov.-scope past 5 years: employees	West and East 08/2018	once

#### Wording of question

Aug-18 How did/will the scope of externally rendered business processes change? <div style="border: 1px solid black; padding: 5px; margin-top: 10px;">           in the past 5 years            plus (+) [1]    equal [2]    minus (-) [3]            Employees         </div>	<b>Further information</b>

No.	Name	Label	Survey period	Survey frequency
3.219)	vg_extserv_py_log	business proc. by external serv. prov.-scope past 5 years: logistics	West and East 08/2018	once

#### Wording of question

Aug-18 How did/will the scope of externally rendered business processes change? <div style="border: 1px solid black; padding: 5px; margin-top: 10px;">           in the past 5 years            plus (+) [1]    equal [2]    minus (-) [3]            Logistics         </div>	<b>Further information</b>

No.	Name	Label	Survey period	Survey frequency
3.220)	vg_extserv_ny_it	business proc. by external serv. prov.-scope next 5 years: IT	West and East 08/2018	once

#### Wording of question

Aug-18 How did/will the scope of externally rendered business processes change?	<b>Further information</b>
--	----------------------------

		in the next 5 years									
		plus (+) [1]	equal [2]	minus (-) [3]							
IT											
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989		
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999		
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009		
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	WEST EAST	
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029		

No.	Name	Label	Survey period	Survey frequency
3.221)	vg_extserv_ny_rd	business proc. by external serv. prov. -scope next 5 years: R&D	West and East 08/2018	once

### Wording of question

Aug-18		How did/will the scope of externally rendered business processes change?	Further information									
		<table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th colspan="3" style="text-align: center; padding: 5px;">in the next 5 years</th> </tr> <tr> <th style="padding: 5px;">plus (+) [1]</th> <th style="padding: 5px;">equal [2]</th> <th style="padding: 5px;">minus (-) [3]</th> </tr> </thead> <tbody> <tr> <td style="padding: 5px;">R &amp; D</td> <td style="padding: 5px;"></td> <td style="padding: 5px;"></td> </tr> </tbody> </table>	in the next 5 years			plus (+) [1]	equal [2]	minus (-) [3]	R & D			
in the next 5 years												
plus (+) [1]	equal [2]	minus (-) [3]										
R & D												

### Time span of variable

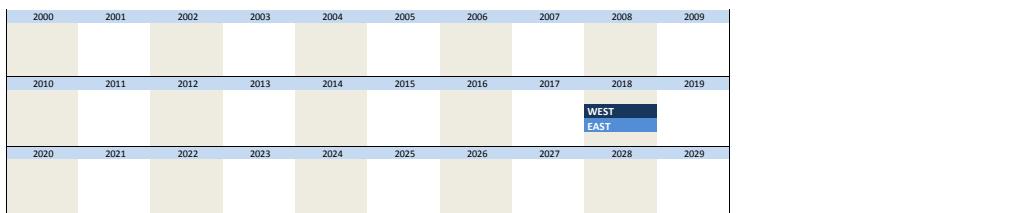
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
								WEST EAST	
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029

No.	Name	Label	Survey period	Survey frequency
3.222)	vg_extserv_ny_pur	business proc. by external serv. prov. -scope next 5 years: purchase	West and East 08/2018	once

### Wording of question

Aug-18	Further information									
<p>How did/will the scope of externally rendered business processes change?</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td colspan="3">in the next 5 years</td> </tr> <tr> <td>plus (+) [1]</td> <td>equal [2]</td> <td>minus (-) [3]</td> </tr> <tr> <td>Purchase</td> <td></td> <td></td> </tr> </table>	in the next 5 years			plus (+) [1]	equal [2]	minus (-) [3]	Purchase			
in the next 5 years										
plus (+) [1]	equal [2]	minus (-) [3]								
Purchase										

### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.223)	vg_extserv_ny_mark	business proc. by external serv. prov.-scope next 5 years: marketing	West and East 08/2018	once

#### Wording of question

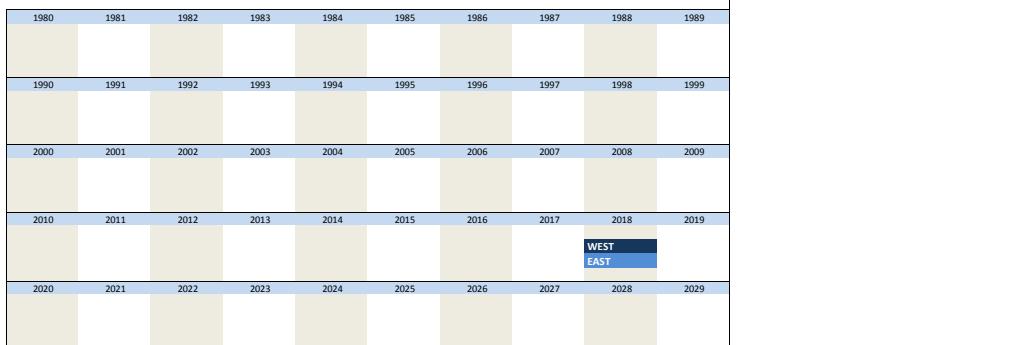
Aug-18

How did/will the scope of externally rendered business processes change?

in the next 5 years		
plus (+) [1]	equal [2]	minus (-) [3]
Marketing		

Further information

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.224)	vg_extserv_ny_fin	business proc. by external serv. prov.-scope next 5 years: finance	West and East 08/2018	once

#### Wording of question

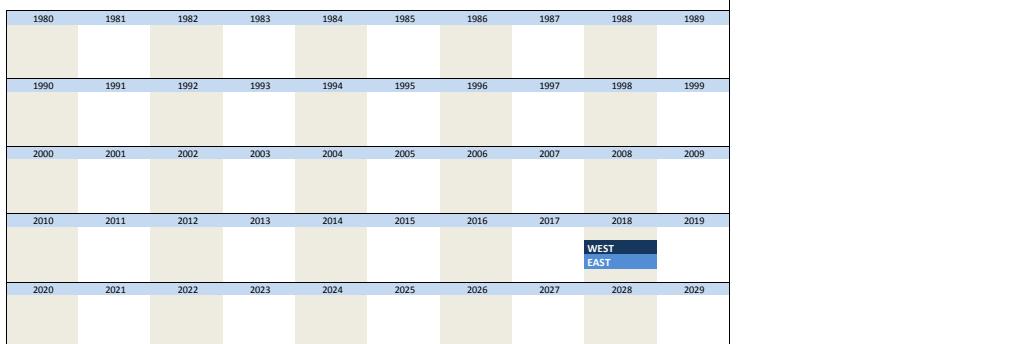
Aug-18

How did/will the scope of externally rendered business processes change?

in the next 5 years		
plus (+) [1]	equal [2]	minus (-) [3]
Finance		

Further information

#### Time span of variable

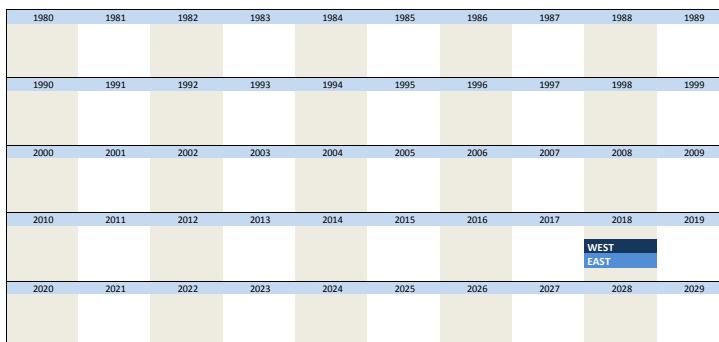


No.	Name	Label	Survey period	Survey frequency
3.225)	vg_extserv_ny_empl	business proc. by external serv. prov.-scope next 5 years: employees	West and East 08/2018	once

**Wording of question**

Aug-18 How did/will the <b>scope of externally rendered business processes</b> change?										Further information									
<table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td colspan="3" style="text-align: center;">in the next 5 years</td> </tr> <tr> <td style="text-align: center;">plus (+) [1]</td> <td style="text-align: center;">equal [2]</td> <td style="text-align: center;">minus (-) [3]</td> </tr> <tr> <td>Employees</td> <td></td> <td></td> </tr> </table>										in the next 5 years			plus (+) [1]	equal [2]	minus (-) [3]	Employees			
in the next 5 years																			
plus (+) [1]	equal [2]	minus (-) [3]																	
Employees																			

**Time span of variable**

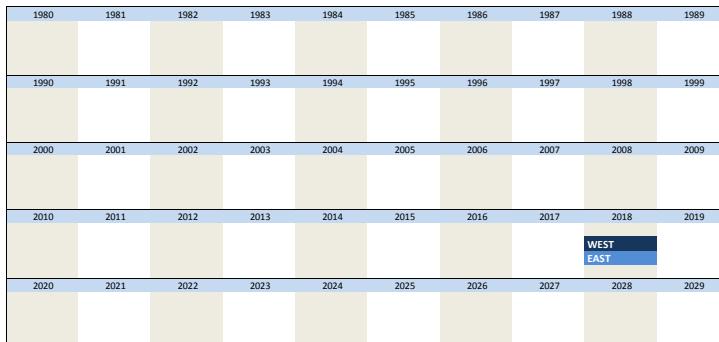


No.	Name	Label	Survey period	Survey frequency
3.226)	vg_extserv_ny_log	business proc. by external serv. prov.-scope next 5 years: logistics	West and East 08/2018	once

**Wording of question**

Aug-18 How did/will the <b>scope of externally rendered business processes</b> change?										Further information									
<table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td colspan="3" style="text-align: center;">in the next 5 years</td> </tr> <tr> <td style="text-align: center;">plus (+) [1]</td> <td style="text-align: center;">equal [2]</td> <td style="text-align: center;">minus (-) [3]</td> </tr> <tr> <td>Logistics</td> <td></td> <td></td> </tr> </table>										in the next 5 years			plus (+) [1]	equal [2]	minus (-) [3]	Logistics			
in the next 5 years																			
plus (+) [1]	equal [2]	minus (-) [3]																	
Logistics																			

**Time span of variable**



No.	Name	Label	Survey period	Survey frequency
3.227)	vg_found	founding year	West and East 09/2018	once

**Wording of question**

Sep-18 In which <b>year</b> was your company / business <b>founded</b> ?										Further information									
<table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td colspan="3" style="text-align: center;">in the next 5 years</td> </tr> <tr> <td style="text-align: center;">plus (+) [1]</td> <td style="text-align: center;">equal [2]</td> <td style="text-align: center;">minus (-) [3]</td> </tr> <tr> <td>Employees</td> <td></td> <td></td> </tr> </table>										in the next 5 years			plus (+) [1]	equal [2]	minus (-) [3]	Employees			
in the next 5 years																			
plus (+) [1]	equal [2]	minus (-) [3]																	
Employees																			

2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
WEST	EAST								

No.	Name	Label	Survey period	Survey frequency
3.228)	vg_forsales	sales: % in foreign country	West and East 09/2018	once

#### Wording of question

Sep-18

How many **percent** of your sales does your company / business make **abroad**?

---

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
WEST	EAST								

Further information

No.	Name	Label	Survey period	Survey frequency
3.229)	vg_invit_dj	investment in Software/database this year	West and east since 11/2018	May, Nov.

#### Wording of question

Nov-18

**Special question investments**  
(only in May and November)

Total investments
-Software/ Datenbases
+ [1]
= [2]
- [3]

In the **current year** our investments (20WW\*\* compared to 20XX\*\*)

Further information

20XX = last year  
20WW = this year

3.119) vg\_invest\_lj  
3.120) vg\_invcon\_lj  
3.121) vg\_inveq\_lj  
3.122) vg\_invest\_dj  
3.123) vg\_invcon\_dj  
3.124) vg\_inveq\_dj  
3.125) vg\_invest\_nj  
3.126) vg\_invcon\_nj  
3.127) vg\_inveq\_nj  
3.275) vg\_invit\_lj

Time span of variable

1980	1981	1982	1983	1984	1985	1986	1987	1988	1989
1990	1991	1992	1993	1994	1995	1996	1997	1998	1999
2000	2001	2002	2003	2004	2005	2006	2007	2008	2009
2010	2011	2012	2013	2014	2015	2016	2017	2018	2019
2020	2021	2022	2023	2024	2025	2026	2027	2028	2029
WEST	EAST								

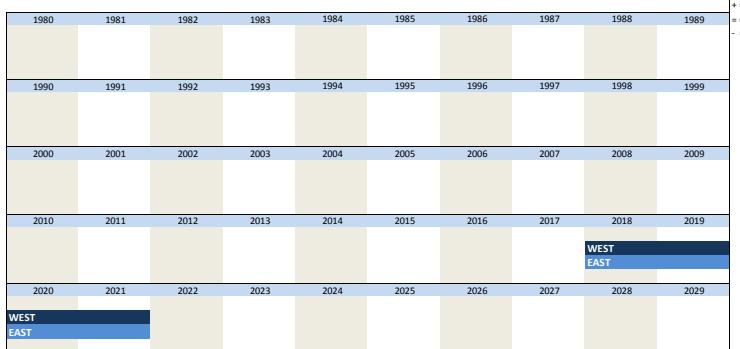
Label in data set:  
+ = increased [1]  
= = not changed [2]  
- = decreased [3]

No.	Name	Label	Survey period	Survey frequency
3.230)	vg_invit_nj	investment in Software/database next year	West and east since 11/2018	Nov.

#### Wording of question

<p>Nov-18</p> <p><b>Special question investments</b> (only in May and November)</p> <p>Next year our investments will likely be (20YY** compared to 20WW**)</p>	<p>Total investments</p> <p>-Software/ Datenbases</p> <p>+ [1]</p> <p>= [2]</p> <p>- [3]</p>	<p><b>Further information</b></p> <p>20YY = next 20WW = this year</p> <p>3.119) vg_invest_lj 3.120) vg_invcon_lj 3.121) vg_inveq_lj 3.122) vg_invest_dj 3.123) vg_invcon_dj 3.124) vg_inveq_dj 3.125) vg_invest_nj 3.126) vg_invcon_nj 3.127) vg_inveq_lj 3.275) vg_invit_lj</p>
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#### Time span of variable

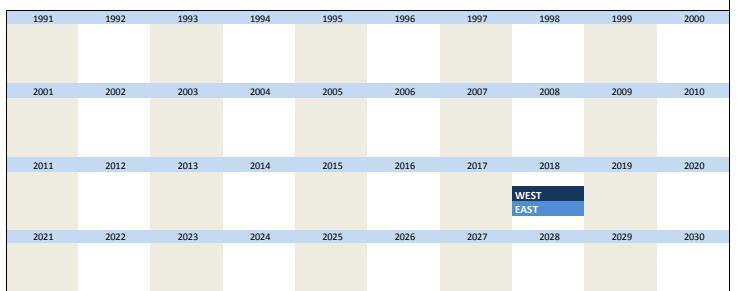


No.	Name	Label	Survey period	Survey frequency
3.231)	vg_sec_management	sector - questionnaire completed in: management	West East 11/2018	once

#### Wording of question

<p>since 11/2018</p> <p>In which <b>sector</b> of your company/enterprise the questionnaire of the ifo Business Survey will be completed?</p>	<p>management</p> <p>[1]</p>	<p><b>Further information</b></p>
---	------------------------------	-----------------------------------

#### Time span of variable

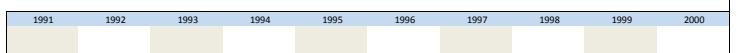


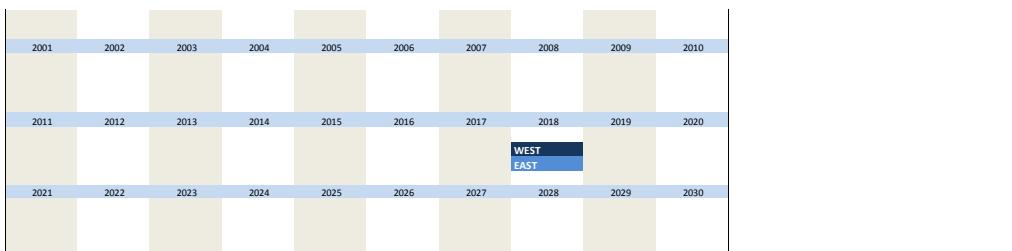
No.	Name	Label	Survey period	Survey frequency
3.232)	vg_sec_controlling	sector - questionnaire completed in: controlling	West East 11/2018	once

#### Wording of question

<p>since 11/2018</p> <p>In which <b>sector</b> of your company/enterprise the questionnaire of the ifo Business Survey will be completed?</p>	<p>Finance / Controlling / Accounting</p> <p>[1]</p>	<p><b>Further information</b></p>
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#### Time span of variable



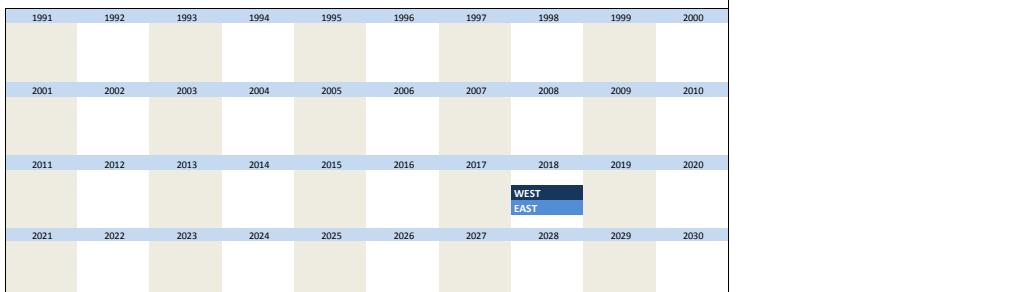


No.	Name	Label	Survey period	Survey frequency
3.233)	vg_sec_marketing	sector - questionnaire completed in: marketing	West East 11/2018	once

#### Wording of question

since 11/2018	Further information
In which <b>sector</b> of your company/enterprise the questionnaire of the ifo Business Survey will be completed?	
<input type="checkbox"/> Sale / Marketing <input type="checkbox"/> [1]	

#### Time span of variable

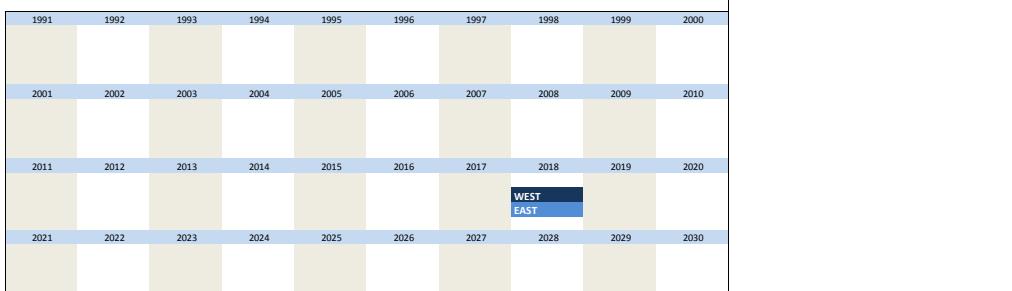


No.	Name	Label	Survey period	Survey frequency
3.234)	vg_sec_production	sector - questionnaire completed in: production	West East 11/2018	once

#### Wording of question

since 11/2018	Further information
In which <b>sector</b> of your company/enterprise the questionnaire of the ifo Business Survey will be completed?	
<input type="checkbox"/> Production <input type="checkbox"/> [1]	

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.235)	vg_sec_other	sector - questionnaire completed in: other	West East 11/2018	once

#### Wording of question

since 11/2018	Further information
In which <b>sector</b> of your company/enterprise the questionnaire of the ifo Business Survey will be completed?	

Other, description: _____	[1]
<b>Time span of variable</b>	
<p>The timeline grid shows survey periods from 1991 to 2030. The first column (1991-2000) is light blue, the second (2001-2010) is light orange, the third (2011-2020) is light green, and the fourth (2021-2030) is light blue. A dark blue rectangle covers the years 2018-2019, labeled 'WEST' above and 'EAST' below.</p>	

No.	Name	Label	Survey period	Survey frequency
3.236)	<b>vg_sec_other_descr</b>	sector - questionnaire completed in: other description	West East 11/2018	once

#### Wording of question

since 11/2018	Further information
In which <b>sector</b> of your company/enterprise the questionnaire of the ifo Business Survey will be completed?	
Other, description: _____	
<b>Time span of variable</b>	
<p>The timeline grid shows survey periods from 1991 to 2030. The first column (1991-2000) is light blue, the second (2001-2010) is light orange, the third (2011-2020) is light green, and the fourth (2021-2030) is light blue. A dark blue rectangle covers the years 2018-2019, labeled 'WEST' above and 'EAST' below.</p>	

No.	Name	Label	Survey period	Survey frequency
3.237)	<b>vg_pos_director</b>	position - questionnaire completed by: director	West East 11/2018	once

#### Wording of question

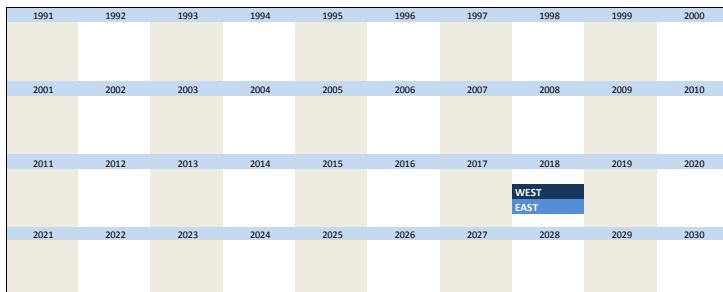
since 11/2018	Further information		
Which name most likely applies to the <b>position</b> of the usually completing (the questionnaire) person?			
<table border="1"> <tr> <td>Owner / Director / Authorised officer / Board member</td> <td>[1]</td> </tr> </table>		Owner / Director / Authorised officer / Board member	[1]
Owner / Director / Authorised officer / Board member	[1]		
<b>Time span of variable</b>			
<p>The timeline grid shows survey periods from 1991 to 2030. The first column (1991-2000) is light blue, the second (2001-2010) is light orange, the third (2011-2020) is light green, and the fourth (2021-2030) is light blue. A dark blue rectangle covers the years 2018-2019, labeled 'WEST' above and 'EAST' below.</p>			

No.	Name	Label	Survey period	Survey frequency
3.238)	<b>vg_pos_manager</b>	position - questionnaire completed by: manager	West East 11/2018	once

#### Wording of question

since 11/2018		Further information	
Which name most likely applies to the <b>position</b> of the usually completing (the questionnaire) person?			
manager / head of department	[1]		

#### Time span of variable

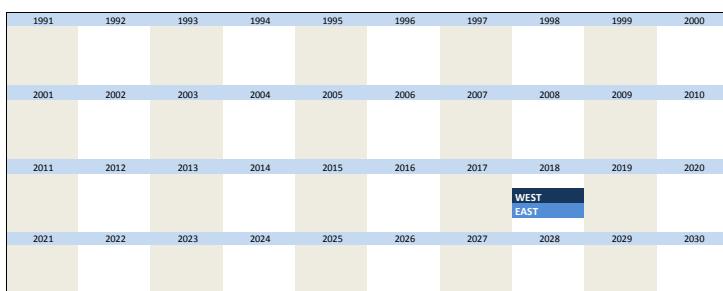


No.	Name	Label	Survey period	Survey frequency
3.239)	vg_pos_teamleader	position - questionnaire completed by: team leader	West East 11/2018	once

#### Wording of question

since 11/2018		Further information	
Which name most likely applies to the <b>position</b> of the usually completing (the questionnaire) person?			
Team leader	[1]		

#### Time span of variable

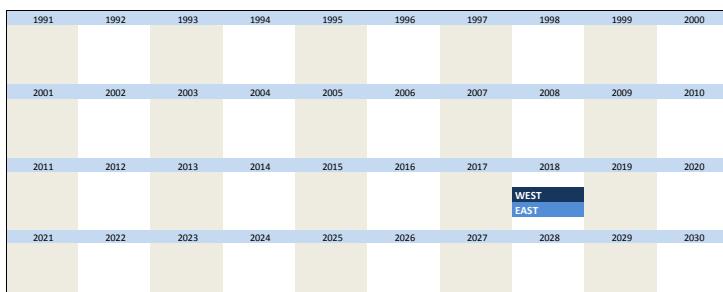


No.	Name	Label	Survey period	Survey frequency
3.240)	vg_pos_clerk	position - questionnaire completed by: clerk	West East 11/2018	once

#### Wording of question

since 11/2018		Further information	
Which name most likely applies to the <b>position</b> of the usually completing (the questionnaire) person?			
Clerk	[1]		

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.241)	vg_pos_other	position - questionnaire completed by: other	West East 11/2018	once

#### Wording of question

since 11/2018

Which name most likely applies to the **position** of the usually completing (the questionnaire) person?

Other, description: _____	[1]
---------------------------	-----

Time span of variable

Further information

No.	Name	Label	Survey period	Survey frequency
3.242)	vg_pos_other_descr	position - questionnaire completed by: other description	West East 11/2018	once

#### Wording of question

since 11/2018

Which name most likely applies to the **position** of the usually completing (the questionnaire) person?

Other, description: _____
---------------------------

Time span of variable

Further information

These comments are not part of the KT-Dataset. For access they have to be requested at EBDC, separately.

No.	Name	Label	Survey period	Survey frequency
3.243)	vg_brexit_prob	hard brexit - probability	West East 12/2018	once

#### Wording of question

since 12/2018

Brexit

In this question you can either state a probability or a probability range

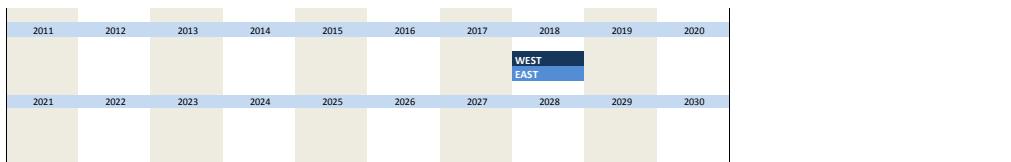
How likely do you think that a hard brexit will occur, viz. Without a comprehensive deal between EU and UK:

The probability is _____ % (please state integers)
the probability lies between _____ % and _____ % (please state integers)

Further information

This variable states the probability

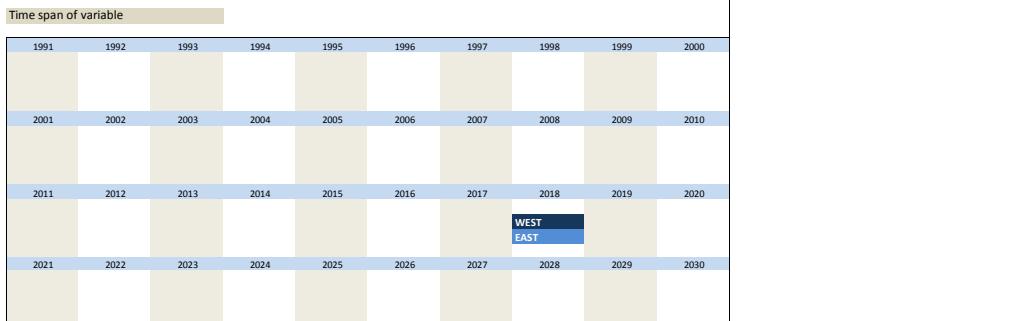
Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.244)	vg_brexit_problb	hard brexit - probability lower bound	West East 12/2018	once

#### Wording of question

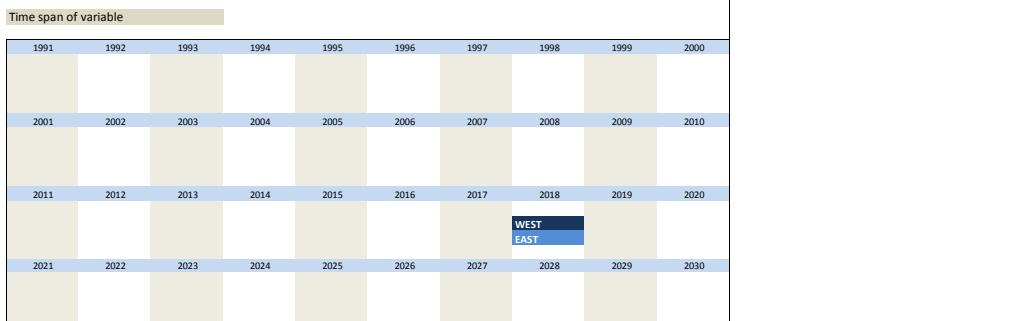
since 12/2018	Further information
<b>Brexit</b>	This variable states the lower bound of the probability range
In this question you can either state a probability or a probability range	
How likely do you think that a hard brexit will occur, viz. Without a comprehensive deal between EU and UK:	
<input type="text"/> The probability is _____ % (please state integers)	
<input type="text"/> the probability lies between _____ % and _____ % (please state integers)	



No.	Name	Label	Survey period	Survey frequency
3.245)	vg_brexit_probub	hard brexit - probability upper bound	West East 12/2018	once

#### Wording of question

since 12/2018	Further information
<b>Brexit</b>	This variable states the upper bound of the probability range
In this question you can either state a probability or a probability range	
How likely do you think that a hard brexit will occur, viz. Without a comprehensive deal between EU and UK:	
<input type="text"/> The probability is _____ % (please state integers)	
<input type="text"/> the probability lies between _____ % and _____ % (please state integers)	



No.	Name	Label	Survey period	Survey frequency
3.246)	vg_brexit_rev	hard brexit - affected revenue share	West East 12/2018	once

#### Wording of question

since 12/2018	Further information
<b>Brexit</b>	

What is the share of your turnover that would be affected by a hard brexit?

\_\_\_\_\_ %

**Time span of variable**

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030

WEST  
EAST

No.	Name	Label	Survey period	Survey frequency
3.247)	vg_brexit_impact	hard brexit - impact	West East 12/2018	once

**Wording of question**

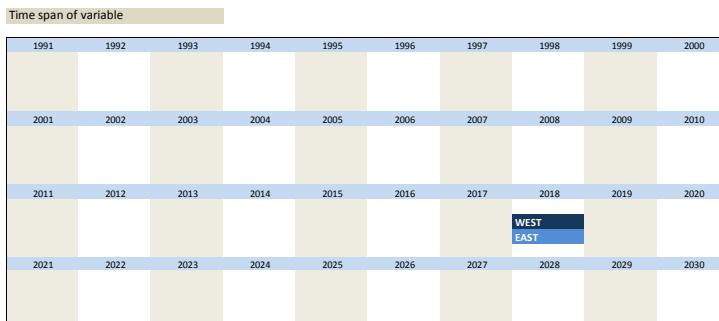
since 12/2018

Brexit

What impact would a hard brexit have on **this** share of your company?

[1] significant positive	[2] somewhat positive	[3] none	[4] somewhat negative	[5] significant negative
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**Further information**



No.	Name	Label	Survey period	Survey frequency
3.248)	vg_uticapaa	capacity utilization (annual average)	West East 1/2019	once

**Wording of question**

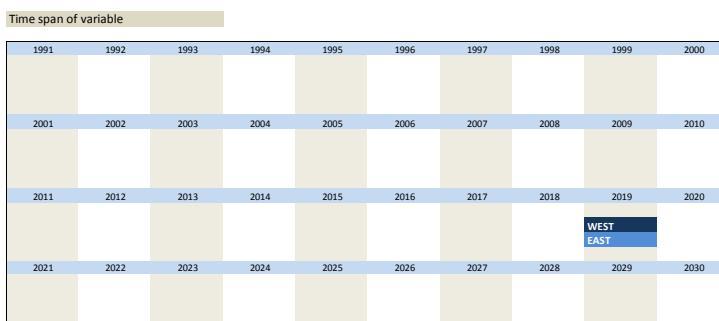
since 1/2019

The utilization of our **facilities** (in the event of a normal economic situation without congestion or under-utilization) is on **annual average** up to

\_\_\_\_\_ %

**Further information**

belongs to vg\_uticappc and vg\_uticapap

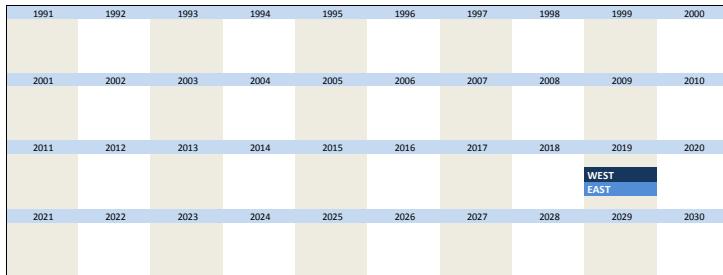


No.	Name	Label	Survey period	Survey frequency
3.249)	vg_gdp3	real gdp: % change comp. last year (2019 vs 2018)	West and East 03/2019	03/2019 and 08/2019

#### Wording of question

since 3/2019  By how many percent do you think the <b>real GDP</b> in Germany will change in the year listed below compared to the respective previous year? (percentage indication with one decimal possible)  2019: _____ %	Further information
--	---------------------

#### Time span of variable

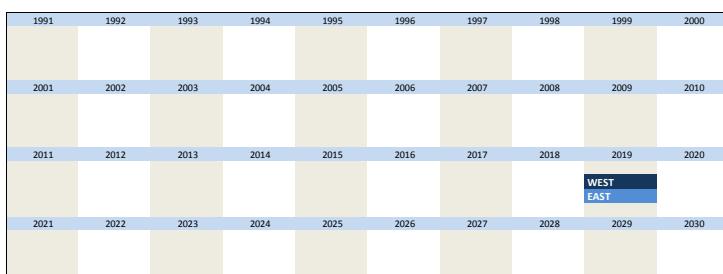


No.	Name	Label	Survey period	Survey frequency
3.250)	vg_gdp4	real gdp: % change comp. last year (2020 vs 2019)	West and East 03/2019	03/2019 and 08/2019

#### Wording of question

since 3/2019  By how many percent do you think the <b>real GDP</b> in Germany will change in the year listed below compared to the respective previous year? (percentage indication with one decimal possible)  2020: _____ %	Further information
--	---------------------

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.251)	vg_heat_occ	weather - occurrence: heat wave	West and East 05/2019	once

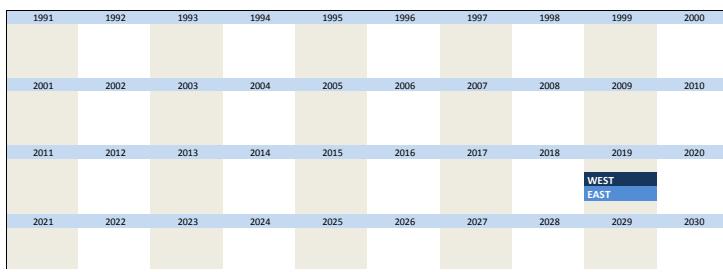
#### Wording of question

since 5/2019  Where there any incidents of <b>extrem weather conditions</b> in the <b>region</b> , where your firm is settled, in the last <b>10 years</b> ?	Further information
--	---------------------

Yes [1]      No [2]

Heat wave

#### Time span of variable



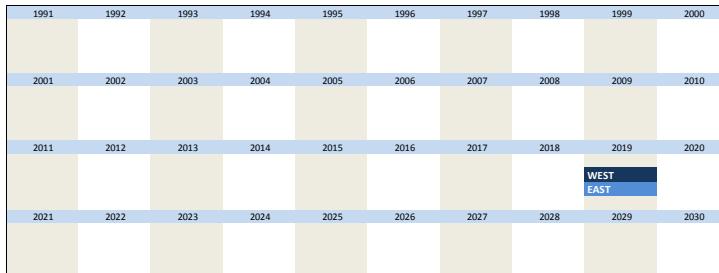
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No.	Name	Label	Survey period	Survey frequency
3.252)	vg_cold_occ	weather - occurrence: cold wave	West and East 05/2019	once

#### Wording of question

since 5/2019  Where there any incidents of <b>extrem weather conditions</b> in the <b>region</b> , where your firm is settled, in the last <b>10 years</b> ?	Further information
<input type="checkbox"/> Yes [1] <input type="checkbox"/> No [2]  <input type="checkbox"/> Cold wave	

#### Time span of variable

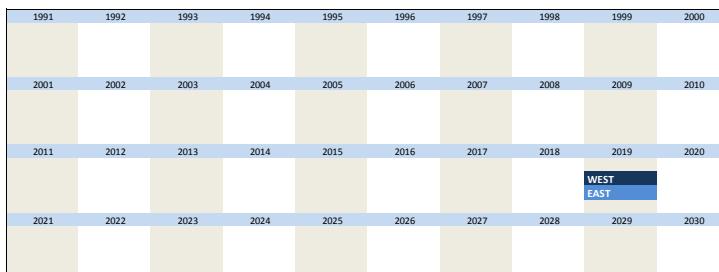


No.	Name	Label	Survey period	Survey frequency
3.253)	vg_drought_occ	weather - occurrence: Drought	West and East 05/2019	once

#### Wording of question

since 5/2019  Where there any incidents of <b>extrem weather conditions</b> in the <b>region</b> , where your firm is settled, in the last <b>10 years</b> ?	Further information
<input type="checkbox"/> Yes [1] <input type="checkbox"/> No [2]  <input type="checkbox"/> Drought	

#### Time span of variable



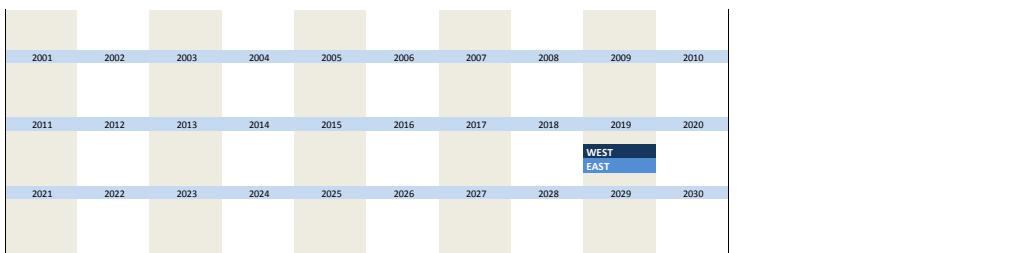
No.	Name	Label	Survey period	Survey frequency
3.254)	vg_rain_occ	weather - occurrence: heavy rain	West and East 05/2019	once

#### Wording of question

since 5/2019  Where there any incidents of <b>extrem weather conditions</b> in the <b>region</b> , where your firm is settled, in the last <b>10 years</b> ?	Further information
<input type="checkbox"/> Yes [1] <input type="checkbox"/> No [2]  <input type="checkbox"/> Heavy rain	

#### Time span of variable





No.	Name	Label	Survey period	Survey frequency
3.255)	vg_storm_occ	weather - occurrence: storms	West and East 05/2019	once

#### Wording of question

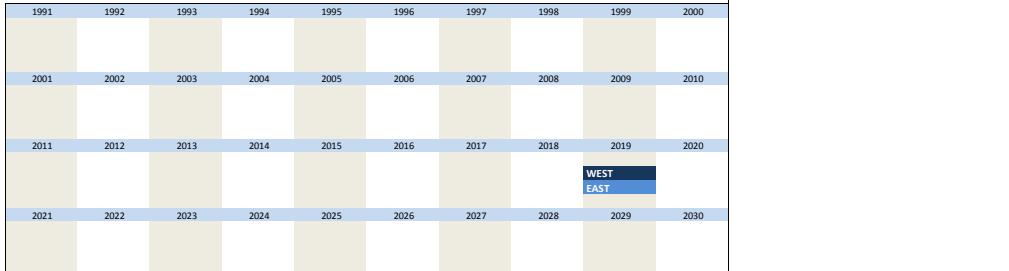
since 5/2019

Where there any incidents of **extrem weather conditions** in the **region**, where your firm is settled, in the last **10 years**?

Storms	Yes [1]	No [2]
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Further information

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.256)	vg_heat_imp	weather - impact: heatwaves	West and East 05/2019	once

#### Wording of question

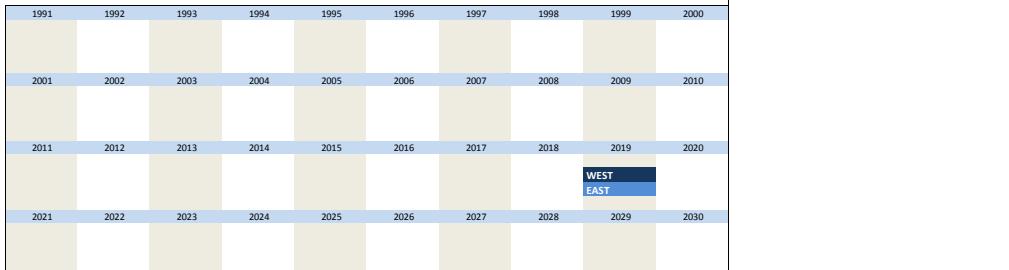
since 5/2019

Did these **extreme weather conditions** have an impact on the **value added** of your firm?

Heatwaves	Positive [1]	None [2]	Negative [3]
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Further information

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.257)	vg_cold_imp	weather - impact: coldwaves	West and East 05/2019	once

#### Wording of question

since 5/2019

Further information

Did these <b>extreme weather conditions</b> have an impact on the <b>value added</b> of your firm?												
<table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td>Positive [1]</td> <td>None [2]</td> <td>Negative [3]</td> </tr> </table>										Positive [1]	None [2]	Negative [3]
Positive [1]	None [2]	Negative [3]										
Coldwaves												

**Time span of variable**

No.	Name	Label	Survey period	Survey frequency
3.258)	vg_drought_imp	weather - impact: drought	West and East 05/2019	once

**Wording of question**

since 5/2019	Did these <b>extreme weather conditions</b> have an impact on the <b>value added</b> of your firm?			Further information			
<table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td>Positive [1]</td> <td>None [2]</td> <td>Negative [3]</td> </tr> </table>				Positive [1]	None [2]	Negative [3]	
Positive [1]	None [2]	Negative [3]					
Drought							

**Time span of variable**

No.	Name	Label	Survey period	Survey frequency
3.259)	vg_rain_imp	weather - impact: heavy rain	West and East 05/2019	once

**Wording of question**

since 5/2019	Did these <b>extreme weather conditions</b> have an impact on the <b>value added</b> of your firm?			Further information			
<table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td>Positive [1]</td> <td>None [2]</td> <td>Negative [3]</td> </tr> </table>				Positive [1]	None [2]	Negative [3]	
Positive [1]	None [2]	Negative [3]					
Heavy rain							

**Time span of variable**

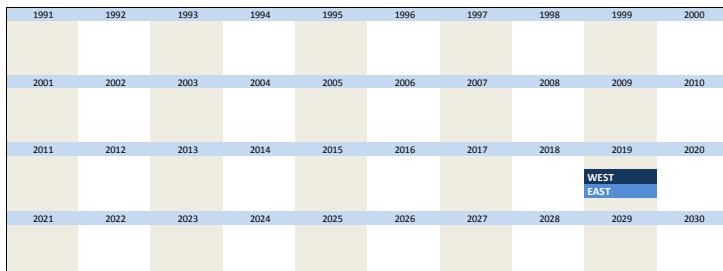


No.	Name	Label	Survey period	Survey frequency
3.260)	vg_storm_imp	weather - impact: storms	West and East 05/2019	once

#### Wording of question

since 5/2019	Did these <b>extreme weather conditions</b> have an impact on the <b>value added</b> of your firm?			Further information
	Positive [1]	None [2]	Negative [3]	
Storms				

#### Time span of variable

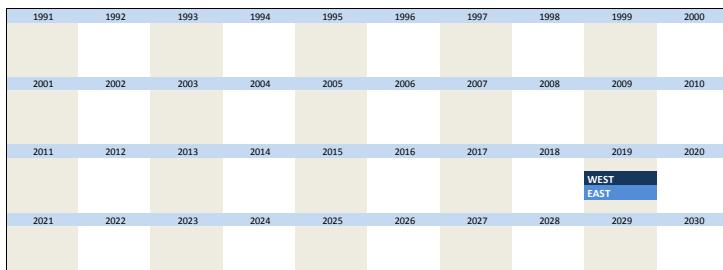


No.	Name	Label	Survey period	Survey frequency
3.261)	vg_heat_inc	weather - incidence and intensity; heatwaves	West and East 05/2019	once

#### Wording of question

since 5/2019	Does your firm expect any <b>change</b> in the frequency or intensity of <b>certain extreme weather conditions</b> ?			Further information only online
	Increase [1]	No change [2]	Decrease [3]	
Heatwaves				

#### Time span of variable

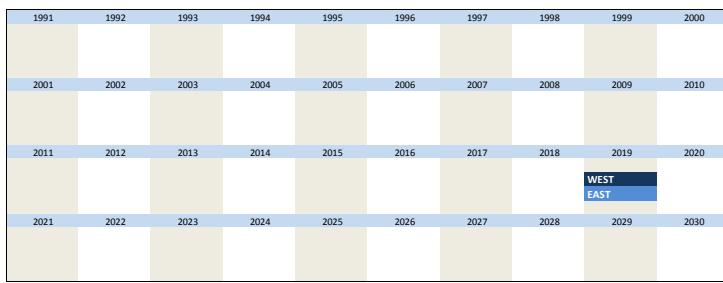


No.	Name	Label	Survey period	Survey frequency
3.262)	vg_cold_inc	weather - incidence and intensity; coldwaves	West and East 05/2019	once

#### Wording of question

since 5/2019	Does your firm expect any <b>change</b> in the frequency or intensity of <b>certain extreme weather conditions</b> ?			Further information only online
	Increase [1]	No change [2]	Decrease [3]	
Coldwaves				

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.263)	vg_drought_inc	weather - incidence and intensity: drought	West and East 05/2019	once

#### Wording of question

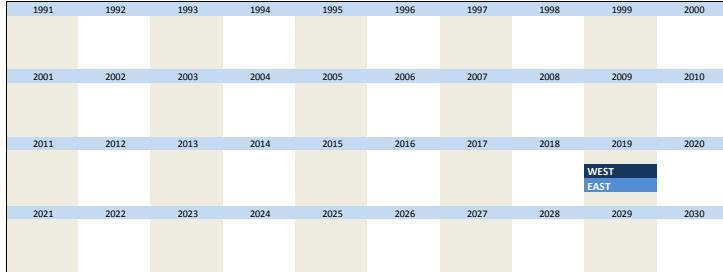
since 5/2019

Does your firm expect any **change** in the frequency or intensity of **certain extreme weather conditions**?

Increase [1]	No change [2]	Decrease [3]
Drought		

**Further information**  
only online

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.264)	vg_rain_inc	weather - incidence and intensity: heavy rain	West and East 05/2019	once

#### Wording of question

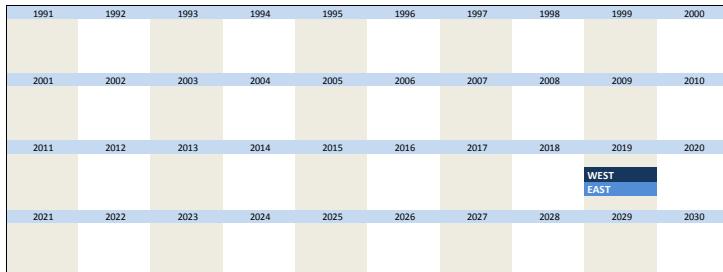
since 5/2019

Does your firm expect any **change** in the frequency or intensity of **certain extreme weather conditions**?

Increase [1]	No change [2]	Decrease [3]
Heavy rain		

**Further information**  
only online

#### Time span of variable

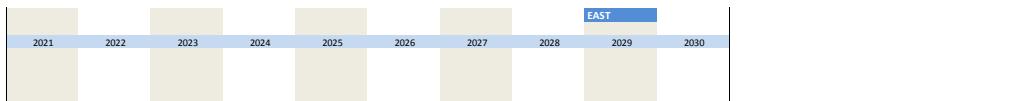


No.	Name	Label	Survey period	Survey frequency
3.265)	vg_storm_inc	weather - incidence and intensity: storms	West and East 05/2019	once

#### Wording of question

**Further information**

<p>since 5/2019</p> <p>Does your firm expect any <b>change</b> in the frequency or intensity of <b>certain extreme weather conditions</b>?</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td></td> <td>Increase [1]</td> <td>No change [2]</td> <td>Decrease [3]</td> </tr> <tr> <td>Storms</td> <td></td> <td></td> <td></td> </tr> </table>											Increase [1]	No change [2]	Decrease [3]	Storms				only online
	Increase [1]	No change [2]	Decrease [3]															
Storms																		
<p><b>Time span of variable</b></p> <p>The timeline grid shows survey periods for West and East from 2005 to 2019. The grid is 10 columns wide and 6 rows high. Rows represent years from 1991 to 2000, and columns represent years from 2001 to 2030. Shaded cells indicate survey periods: West surveys are in 2005, 2007, 2009, 2011, 2013, 2015, 2017, 2019, and 2021. East surveys are in 2006, 2008, 2010, 2012, 2014, 2016, 2018, and 2020.</p>																		
No.	Name	Label			Survey period			Survey frequency										
3.266)	vg_heat_prep	weather - prepared: heatwaves			West and East 05/2019			once										
<p><b>Wording of question</b></p> <p>since 5/2019</p> <p>Is your firm <b>currently prepared</b> for possibly <b>negative consequences</b> of extreme weather conditions (e.g., by supplementary insurances, reserves, technical arrangements, other measures)?</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td></td> <td>Yes [1]</td> <td>No [2]</td> <td>Not necessary [3]</td> </tr> <tr> <td>Heatwaves</td> <td></td> <td></td> <td></td> </tr> </table>											Yes [1]	No [2]	Not necessary [3]	Heatwaves				Further information only online
	Yes [1]	No [2]	Not necessary [3]															
Heatwaves																		
<p><b>Time span of variable</b></p> <p>The timeline grid shows survey periods for West and East from 2005 to 2019. The grid is 10 columns wide and 6 rows high. Rows represent years from 1991 to 2000, and columns represent years from 2001 to 2030. Shaded cells indicate survey periods: West surveys are in 2005, 2007, 2009, 2011, 2013, 2015, 2017, 2019, and 2021. East surveys are in 2006, 2008, 2010, 2012, 2014, 2016, 2018, and 2020.</p>																		
No.	Name	Label			Survey period			Survey frequency										
3.267)	vg_cold_prep	weather - prepared: coldwaves			West and East 05/2019			once										
<p><b>Wording of question</b></p> <p>since 5/2019</p> <p>Is your firm <b>currently prepared</b> for possibly <b>negative consequences</b> of extreme weather conditions (e.g., by supplementary insurances, reserves, technical arrangements, other measures)?</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td></td> <td>Yes [1]</td> <td>No [2]</td> <td>Not necessary [3]</td> </tr> <tr> <td>Coldwaves</td> <td></td> <td></td> <td></td> </tr> </table>											Yes [1]	No [2]	Not necessary [3]	Coldwaves				Further information only online
	Yes [1]	No [2]	Not necessary [3]															
Coldwaves																		
<p><b>Time span of variable</b></p> <p>The timeline grid shows survey periods for West and East from 2005 to 2019. The grid is 10 columns wide and 6 rows high. Rows represent years from 1991 to 2000, and columns represent years from 2001 to 2030. Shaded cells indicate survey periods: West surveys are in 2005, 2007, 2009, 2011, 2013, 2015, 2017, 2019, and 2021. East surveys are in 2006, 2008, 2010, 2012, 2014, 2016, 2018, and 2020.</p>																		

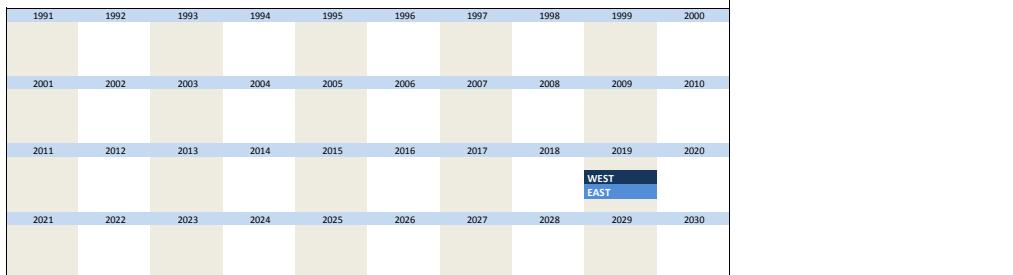


No.	Name	Label	Survey period	Survey frequency
3.268)	vg_drought_prep	weather - prepared: drought	West and East 05/2019	once

#### Wording of question

since 5/2019	Is your firm <b>currently prepared</b> for possibly <b>negative consequences</b> of extreme weather conditions (e.g., by supplementary insurances, reserves, technical arrangements, other measures)?			Further information only online
Drought	Yes [1]	No [2]	Not necessary [3]	

#### Time span of variable

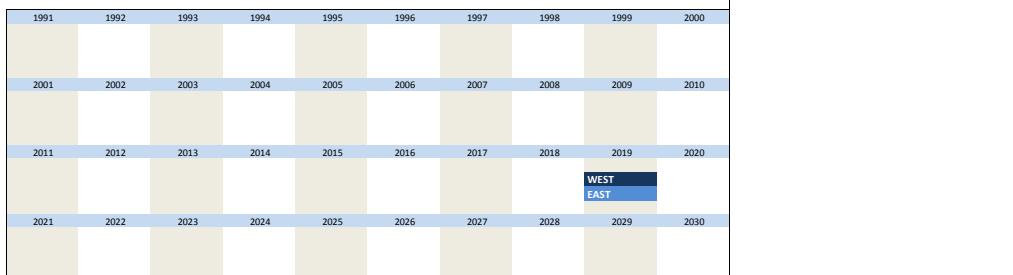


No.	Name	Label	Survey period	Survey frequency
3.269)	vg_rain_prep	weather - prepared: Heavy rain	West and East 05/2019	once

#### Wording of question

since 5/2019	Is your firm <b>currently prepared</b> for possibly <b>negative consequences</b> of extreme weather conditions (e.g., by supplementary insurances, reserves, technical arrangements, other measures)?			Further information only online
Heavy rain	Yes [1]	No [2]	Not necessary [3]	

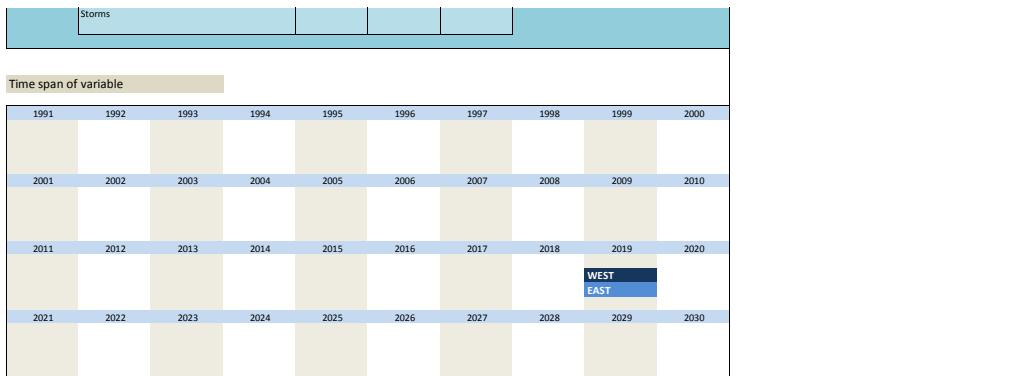
#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.270)	vg_storm_prep	weather - prepared: storms	West and East 05/2019	once

#### Wording of question

since 5/2019	Is your firm <b>currently prepared</b> for possibly <b>negative consequences</b> of extreme weather conditions (e.g., by supplementary insurances, reserves, technical arrangements, other measures)?			Further information only online
Storms	Yes [1]	No [2]	Not necessary [3]	



No.	Name	Label	Survey Period	Survey Frequency
3.271)	vg_log_services_avail	business activities hindered by logistics services: availability	West and East 06/2019	once

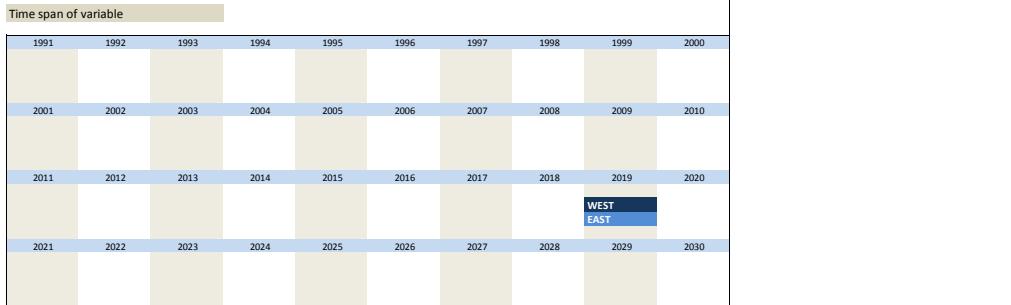
Wording of question

since 6/2019

How strongly was your **business activity hindered** by the following characteristics of **logistics services** in the last 12 month? (1=not at all, 2=very little, 3=little, 4=strong, 5=very strong)

	not at all [1]	very little [2]	little [3]	strong [4]	very strong [5]
Availability					

Further information  
only online



No.	Name	Label	Survey Period	Survey Frequency
3.272)	vg_log_services_prices	business activities hindered by logistics services: prices	West and East 06/2019	once

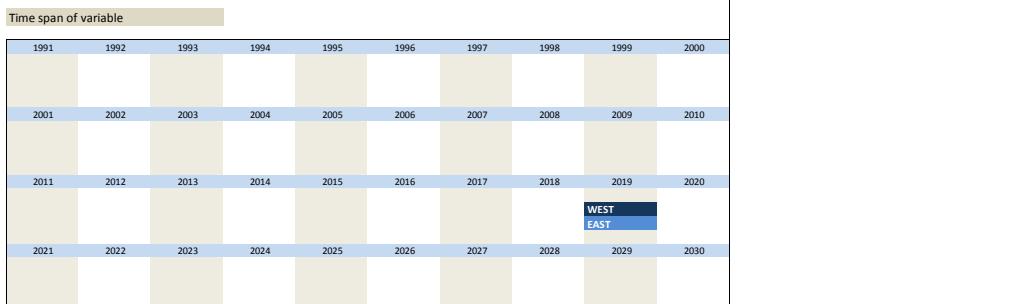
Wording of question

since 6/2019

How strongly was your **business activity hindered** by the following characteristics of **logistics services** in the last 12 month? (1=not at all, 2=very little, 3=little, 4=strong, 5=very strong)

	not at all [1]	very little [2]	little [3]	strong [4]	very strong [5]
Prices					

Further information  
only online



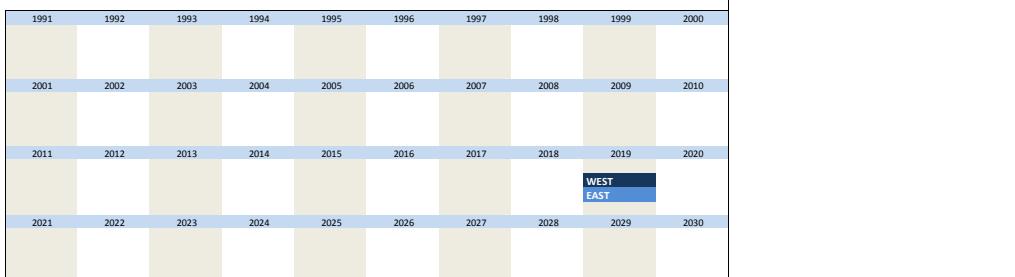
No.	Name	Label	Survey Period	Survey Frequency
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3.273)	<b>vg_log_services_punct</b>	business activities hindered by logistics services: punctuality.	West and East 06/2019	once
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### Wording of question

<p>since 6/2019</p> <p>How strongly was your <b>business activity hindered</b> by the following characteristics of <b>logistics services</b> in the last 12 month? (1=not at all, 2=very little, 3=little, 4=strong, 5=very strong)</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th><th>not at all [1]</th><th>very little [2]</th><th>little [3]</th><th>strong [4]</th><th>very strong [5]</th></tr> </thead> <tbody> <tr> <td>Punctuality</td><td></td><td></td><td></td><td></td><td></td></tr> </tbody> </table>		not at all [1]	very little [2]	little [3]	strong [4]	very strong [5]	Punctuality						<p><b>Further information</b> only online</p>
	not at all [1]	very little [2]	little [3]	strong [4]	very strong [5]								
Punctuality													

### Time span of variable

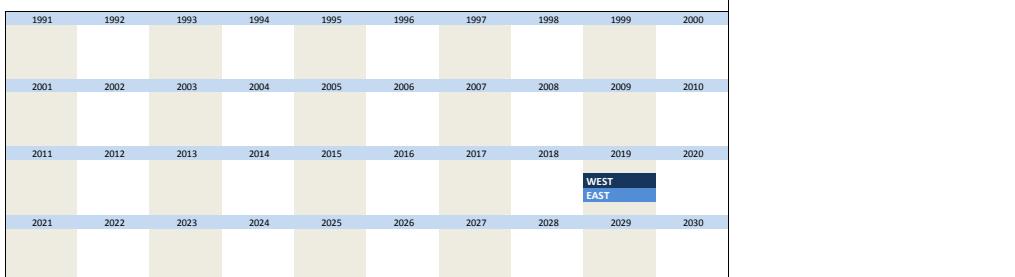


No.	Name	Label	Survey Period	Survey Frequency
3.274)	vg_log_services_qual	business activities hindered by logistics services: quality.	West and East 06/2019	once

### Wording of question

<p>since 6/2019</p> <p>How strongly was your <b>business activity hindered</b> by the following characteristics of <b>logistics services</b> in the last 12 month? (1=not at all, 2=very little, 3=little, 4=strong, 5=very strong)</p> <table border="1" style="width: 100%; border-collapse: collapse;"> <thead> <tr> <th></th><th>not at all [1]</th><th>very little [2]</th><th>little [3]</th><th>strong [4]</th><th>very strong [5]</th></tr> </thead> <tbody> <tr> <td><b>Quality</b></td><td></td><td></td><td></td><td></td><td></td></tr> </tbody> </table>		not at all [1]	very little [2]	little [3]	strong [4]	very strong [5]	<b>Quality</b>						<p><b>Further information</b> only online</p>
	not at all [1]	very little [2]	little [3]	strong [4]	very strong [5]								
<b>Quality</b>													

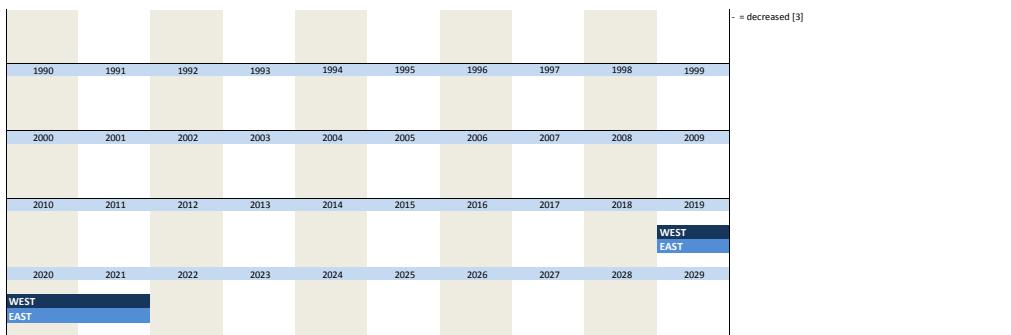
### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.275)	vg_invit_ij	investment in Software/database last year	West and east since 05/2019	once

### Wording of question

May 2018		Further information							
Special question investments (only in May and November)		20YY = previous year 20WW = previous year e.g. if question was in 2019: 20YY=2018 and 20WW=2017							
<b>Last year</b> our investments were (20YY** compared to 20WW**)	<b>Total investments</b> -Software / Datenbases + [1] = [2] - [3]		3.119) vg_invest_lj 3.120) vg_invcon_lj 3.121) vg_invseq_lj 3.122) vg_invest_dj 3.123) vg_invcon_dj 3.124) vg_inveq_dj 3.125) vg_invest_nj 3.126) vg_invcon_nj 3.127) vg_invseq_nj 3.229) vg_invit_dj 3.330) vg_invit_nj						
<b>Time span of variable</b>	Label in data set: + = increased [1] - = not changed [2]								
1980	1981	1982	1983	1984	1985	1986	1987	1988	1989



No.	Name	Label	Survey period	Survey frequency
3.276)	vg_rd_pers	share of research and development: personnel	West and east since 09/2019	once

#### Wording of question

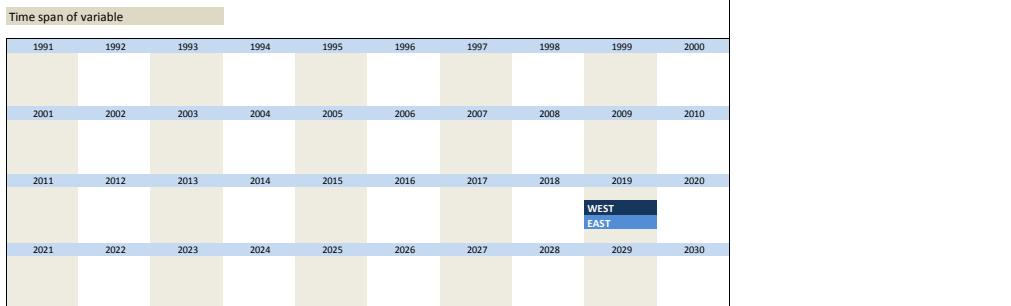
Sep-19

How large is the share of the following positions of your research and development spendings? (number of percent possible with one decimal digit)

Personell:

\_\_\_\_\_ %

Further information  
only online



No.	Name	Label	Survey period	Survey frequency
3.277)	vg_rd_inst	share of research and development: research by universities and institutes	West and east since 09/2019	once

#### Wording of question

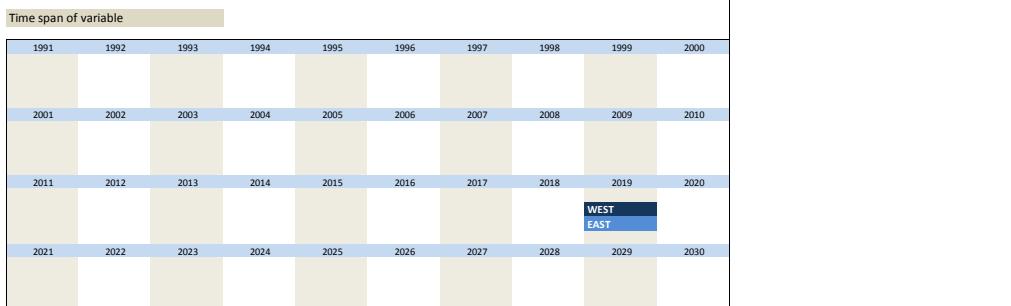
Sep-19

How large is the share of the following positions of your research and development spendings? (number of percent possible with one decimal digit)

Contract research by universities and research institutes (e.g. Fraunhofer):

\_\_\_\_\_ %

Further information  
only online



No.	Name	Label	Survey period	Survey frequency
3.278)	vg_rd_comp	share of research and development: other companies	West and east since 09/2019	once

#### Wording of question

Sep-19

How large is the share of the following positions of your research and development spendings? (number of percent possible with one

Further information  
only online

decimal digit) Contract research by other companies:  _____%	
<b>Time span of variable</b>	

1991    1992    1993    1994    1995    1996    1997    1998    1999    2000

2001    2002    2003    2004    2005    2006    2007    2008    2009    2010

2011    2012    2013    2014    2015    2016    2017    2018    2019    2020

WEST  
EAST

2021    2022    2023    2024    2025    2026    2027    2028    2029    2030

No.	Name	Label	Survey period	Survey frequency
3.279)	vg_support_eu	R&D support by: EU	West and east since 09/2019	once

<b>Wording of question</b>		Further information only online	
Sep-19  In the last three years, from which of the following institutions did your company receive R&D support?  <table border="1" style="width: 100%; text-align: center;"> <tr> <td style="width: 50%;">EU institutions</td> <td style="width: 50%;">Yes [1]</td> </tr> </table>		EU institutions	Yes [1]
EU institutions	Yes [1]		

<b>Time span of variable</b>		
<p style="text-align: center;">1991    1992    1993    1994    1995    1996    1997    1998    1999    2000</p> <p style="text-align: center;">2001    2002    2003    2004    2005    2006    2007    2008    2009    2010</p> <p style="text-align: center;">2011    2012    2013    2014    2015    2016    2017    2018    2019    2020</p> <p style="text-align: center;">WEST EAST</p> <p style="text-align: center;">2021    2022    2023    2024    2025    2026    2027    2028    2029    2030</p>		

No.	Name	Label	Survey period	Survey frequency
3.280)	vg_support_fmer	R&D support by: Federal Ministry for Education and Research	West and east since 09/2019	once

<b>Wording of question</b>		Further information only online	
Sep-19  In the last three years, from which of the following institutions did your company receive R&D support?  <table border="1" style="width: 100%; text-align: center;"> <tr> <td style="width: 50%;">Federal Ministry for Education and Research</td> <td style="width: 50%;">Yes [1]</td> </tr> </table>		Federal Ministry for Education and Research	Yes [1]
Federal Ministry for Education and Research	Yes [1]		

<b>Time span of variable</b>		
<p style="text-align: center;">1991    1992    1993    1994    1995    1996    1997    1998    1999    2000</p> <p style="text-align: center;">2001    2002    2003    2004    2005    2006    2007    2008    2009    2010</p> <p style="text-align: center;">2011    2012    2013    2014    2015    2016    2017    2018    2019    2020</p> <p style="text-align: center;">WEST EAST</p> <p style="text-align: center;">2021    2022    2023    2024    2025    2026    2027    2028    2029    2030</p>		

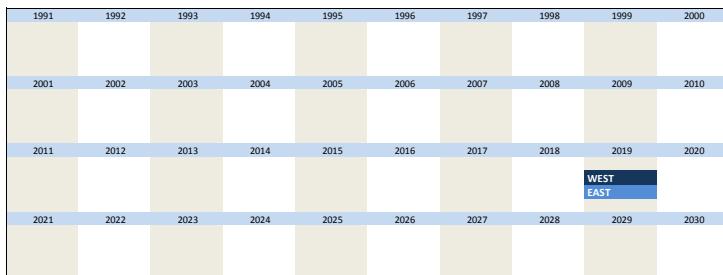
No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.281)	<b>vg_support_fmeae</b>	R&D support by: Federal Ministry for Economic Affairs and Energy	West and east since 09/2019	once
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**Wording of question**

Sep-19	In the last three years, from which of the following institutions did your company receive R&D support?	Yes [1]	Further information only online
	Federal Ministry for Economic Affairs and Energy		

**Time span of variable**

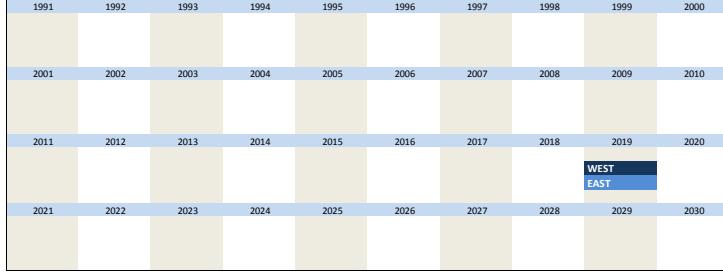


No.	Name	Label	Survey period	Survey frequency
3.282)	<b>vg_support_fed</b>	R&D support by: Federal State	West and east since 09/2019	once

**Wording of question**

Sep-19	In the last three years, from which of the following institutions did your company receive R&D support?	Yes [1]	Further information only online
	Federal State		

**Time span of variable**

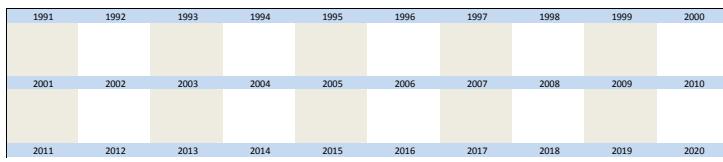


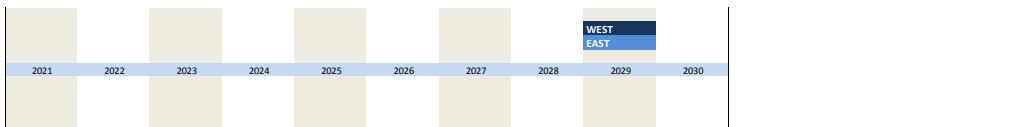
No.	Name	Label	Survey period	Survey frequency
3.283)	<b>vg_support_other</b>	R&D support by: other	West and east since 09/2019	once

**Wording of question**

Sep-19	In the last three years, from which of the following institutions did your company receive R&D support?	Yes [1]	Further information only online
	Other		

**Time span of variable**



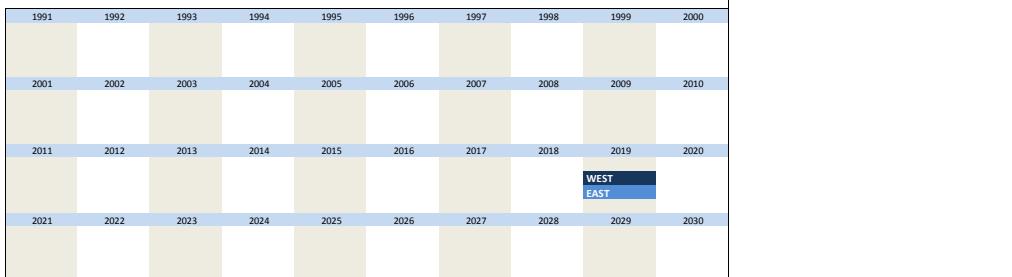


No.	Name	Label	Survey period	Survey frequency
3.284)	vg_support_none	rd support by: none	West and east since 09/2019	once

#### Wording of question

Sep-19	In the last three years, from which of the following institutions did your company receive R&D support?	Further information only online		
	<table border="1"> <tr> <td>None</td> <td>Yes [1]</td> </tr> </table>	None	Yes [1]	
None	Yes [1]			

#### Time span of variable

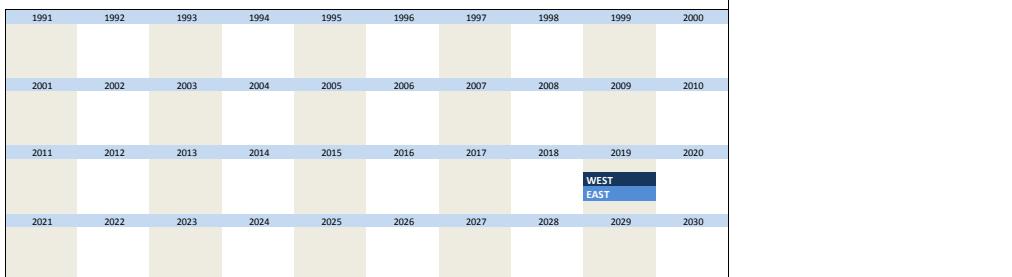


No.	Name	Label	Survey period	Survey frequency
3.285)	vg_use_rdsup	use of public rd support	West and east since 09/2019	once

#### Wording of question

Sep-19	The German government plans the introduction of public support of research. Would your company use such support?	Further information only online			
	<table border="1"> <tr> <td>Yes [1]</td> <td>No [2]</td> <td>I don't know [3]</td> </tr> </table>	Yes [1]	No [2]	I don't know [3]	
Yes [1]	No [2]	I don't know [3]			

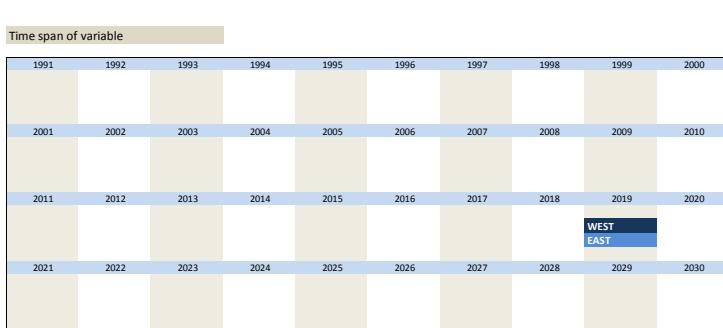
#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.286)	vg_effect_sp	effect of rd support: spendings	West and east since 09/2019	once

#### Wording of question

Sep-19	How would such support affect your company's research and development?	Further information only online					
	<table border="1"> <tr> <td>Spending on research and development</td> <td>Increase [1]</td> <td>No change [2]</td> <td>Decrease [3]</td> <td>I don't know [4]</td> </tr> </table>	Spending on research and development	Increase [1]	No change [2]	Decrease [3]	I don't know [4]	
Spending on research and development	Increase [1]	No change [2]	Decrease [3]	I don't know [4]			



No.	Name	Label	Survey period	Survey frequency
3.287)	vg_effect_pr	effect of rd support: projects	West and east since 09/2019	once

**Wording of question**

Sep-19

How would such support affect your company's research and development?

Number of research and development projects	Increase [1]	No change [2]	Decrease [3]	I don't know [4]
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Further information  
only online

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030

No.	Name	Label	Survey period	Survey frequency
3.288)	vg_uncert_tax	uncertainty in future demand due to: tax	West and east 09/2019	once

**Wording of question**

Dec-19

Demand in your products depends on multiple factors. Please evaluate to which extent uncertainties regarding the following matter make it difficult to estimate future demand:

Tax	no relevance [1]				high relevance [5]
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Further information  
only online

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030

No.	Name	Label	Survey period	Survey frequency
3.289)	vg_uncert_trade	uncertainty in future demand due to: trade war	West and east 09/2019	once

### Wording of question

Dec-19	Demand in your products depends on multiple factors. Please evaluate to which extent uncertainties regarding the following matter make it difficult to estimate future demand:					Further information only online
	no relevance [1]				high relevance [5]	
Trade war						

### Time span of variable

No.	Name	Label	Survey period	Survey frequency
3.290)	vg_uncert_exc	uncertainty in future demand due to: exchange rate	West and east 09/2019	once

### Wording of question

Dec-19	Demand in your products depends on multiple factors. Please evaluate to which extent uncertainties regarding the following matter make it difficult to estimate future demand:				Further information only online
	no relevance [1]			high relevance [5]	
Exchange rate					

### Time span of variable

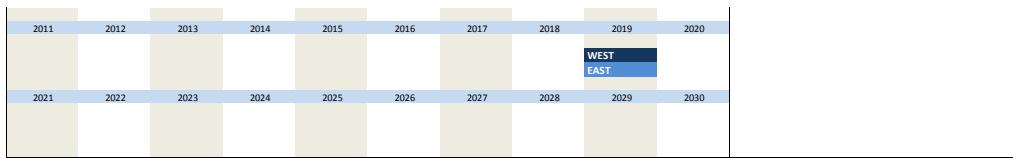
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
								WEST EAST	
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030

No.	Name	Label	Survey period	Survey frequency
3.291)	vg_uncert_econ	uncertainty in future demand due to: general economic situation	West and east 09/2019	once

#### Wording of question

Dec-19	Demand in your products depends on multiple factors. Please evaluate to which extent uncertainties regarding the following matter make it difficult to estimate future demand:				Further information only online
	no relevance [1]			high relevance [5]	
General economic development					

### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.292)	vg_uncert_unempl	uncertainty in future demand due to: unemployment rate	West and east 09/2019	once

#### Wording of question

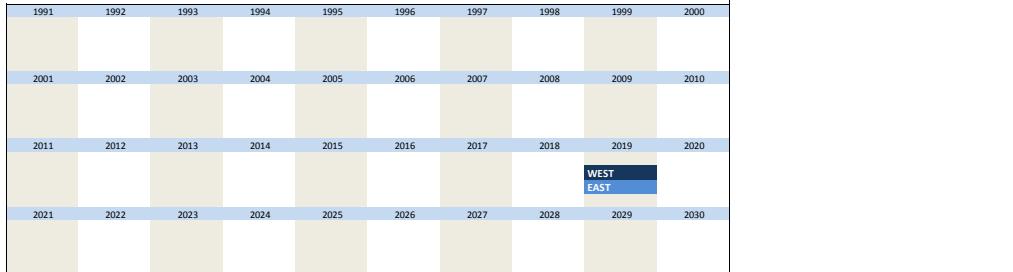
Dec-19

Demand in your products depends on multiple factors. Please evaluate to which extent uncertainties regarding the following matter make it difficult to estimate future demand:

no relevance [1]				high relevance [5]
Unemployment rate				

Further information  
only online

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.293)	vg_uncert_inflation	uncertainty in future demand due to: inflation	West and east 09/2019	once

#### Wording of question

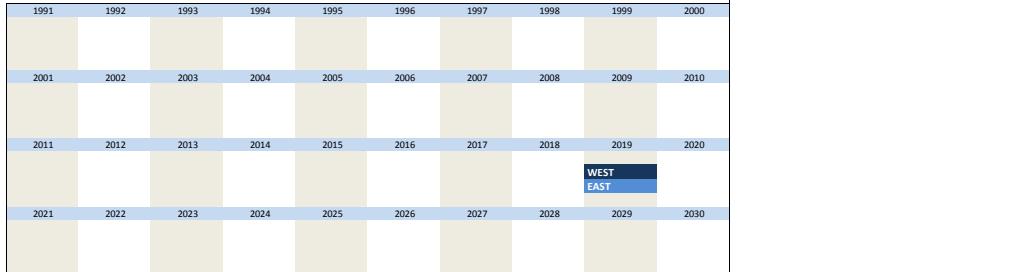
Dec-19

Demand in your products depends on multiple factors. Please evaluate to which extent uncertainties regarding the following matter make it difficult to estimate future demand:

no relevance [1]				high relevance [5]
Inflation				

Further information  
only online

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.294)	vg_uncert_intrate	uncertainty in future demand due to: interest rate and monetary policy	West and east 09/2019	once

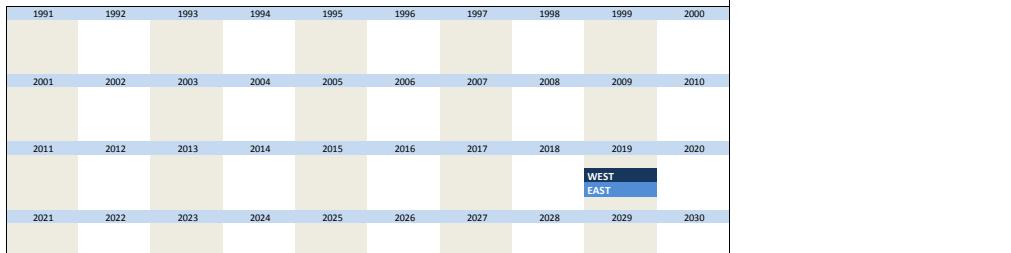
#### Wording of question

Dec-19

Demand in your products depends on multiple factors. Please evaluate to which extent uncertainties regarding the following matter make it difficult to estimate future demand:

no relevance [1]				high relevance [5]
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Further information  
only online

Interest rate/EZB monetary policy									
<b>Time span of variable</b>									
									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
<b>WEST</b> <b>EAST</b>									

No.	Name	Label	Survey period	Survey frequency
3.295)	vg_uncert_turnover	uncertainty regarding the percentage change in turnover: quarter	West and east 01/2020	once

Wording of question									
<p>Jan-20</p> <p>We estimate the uncertainty regarding the percentage change of turnover in our sector <u>In the first quarter of 2020</u> (compared to the fourth quarter of 2019) as follows:</p> <p>—</p>									Further information only online

Interest rate/EZB monetary policy									
<b>Time span of variable</b>									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
<b>WEST</b> <b>EAST</b>									

No.	Name	Label	Survey period	Survey frequency
3.296)	vg_uncert_turnover_clicks	clicks required: vg_uncert_turnover	West and east 01/2020	once

Wording of question									
<p>Jan-20</p>									Further information only online Number of clicks required to answer the question of variable vg_uncert_turnover

Interest rate/EZB monetary policy									
<b>Time span of variable</b>									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
<b>WEST</b> <b>EAST</b>									

No.	Name	Label	Survey period	Survey frequency
3.297)	vg_uncert_turnover2	uncertainty regarding the percentage change in turnover: year	West and east 01/2020	once

Wording of question									
---------------------	--	--	--	--	--	--	--	--	--

Jan-20	<p>We estimate the uncertainty regarding the <b>percentage change of turnover</b> in our sector <b>in the year 2020</b> (compared to the year 2019) as follows:</p> <p>—</p>										Further information only online
<b>Time span of variable</b>											
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000		
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010		
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST EAST	
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030		

No.	Name	Label	Survey period	Survey frequency
3.298)	<b>vg_uncert_turnover2_clicks</b>	clicks required: vg_uncert_turnover2	West and east 01/2020	once

Wording of question	<p>Jan-20</p> <p>—</p>										Further information only online Number of clicks required to answer the question of variable vg_uncert_turnover2
<b>Time span of variable</b>											
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000		
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010		
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST EAST	
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030		

No.	Name	Label	Survey period	Survey frequency
3.299)	<b>vg_decision_invest</b>	uncertainty in turnover decisive for decisions on investments: quarter	West and east 01/2020	once

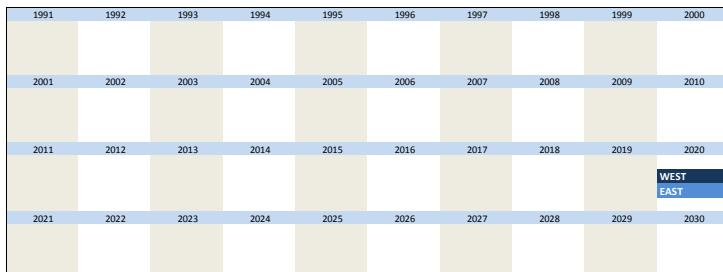
Wording of question	<p>Jan-20</p> <p>How important is the uncertainty about the turnover in the future quarter for decisions about:</p> <p style="text-align: center;"> <input type="checkbox"/> not important [1]           <input type="checkbox"/>           <input type="checkbox"/>           <input type="checkbox"/> important [4]           <input type="checkbox"/> don't know [5]       </p> <p style="text-align: center;"> <input type="checkbox"/> investments           <input type="checkbox"/>           <input type="checkbox"/>           <input type="checkbox"/>           <input type="checkbox"/> </p>										Further information only online
<b>Time span of variable</b>											
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000		
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010		
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST EAST	
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030		

No.	Name	Label	Survey period	Survey frequency
3.300)	vg_decision_empl	uncertainty in turnover decisive for decisions on employment: quarter	West and east 01/2020	once

#### Wording of question

Jan-20	How important is the uncertainty about the turnover in the future quarter for decisions about:					Further information only online
employment	not important [1]			important [4]	don't know [5]	

#### Time span of variable

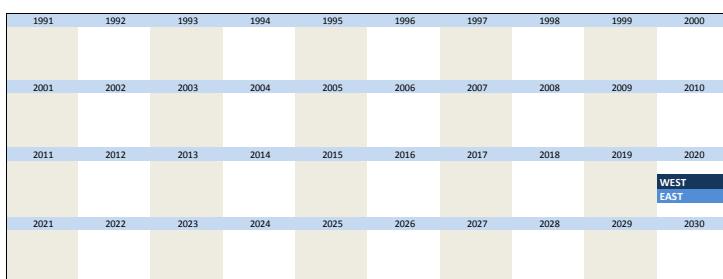


No.	Name	Label	Survey period	Survey frequency
3.301)	vg_decision_price	uncertainty in turnover decisive for decisions on pricing: quarter	West and east 01/2020	once

#### Wording of question

Jan-20	How important is the uncertainty about the turnover in the future quarter for decisions about:					Further information only online
pricing	not important [1]			important [4]	don't know [5]	

#### Time span of variable

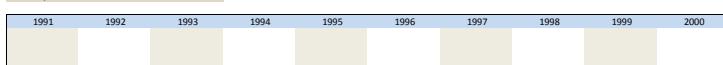


No.	Name	Label	Survey period	Survey frequency
3.302)	vg_decision_production	uncertainty in turnover decisive for decisions on production: quarter	West and east 01/2020	once

#### Wording of question

Jan-20	How important is the uncertainty about the turnover in the future quarter for decisions about:					Further information only online
production	not important [1]			important [4]	don't know [5]	

#### Time span of variable



2001	2002	2003	2004	2005	2006	2007	2008	2009	2010		
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020		
										WEST	EAST
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030		

No.	Name	Label	Survey period	Survey frequency
3.303)	vg_decision_invest2	uncertainty in turnover decisive for decisions on investments; year	West and east 01/2020	once

### Wording of question

Jan-20	How important is the uncertainty about the turnover in the future year for decisions about:				Further information only online
	not important [1]			important [4]	don't know [5]
investments					

### Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
								WEST EAST	

No.	Name	Label	Survey period	Survey frequency
3.304)	vg_decision_empl2	uncertainty in turnover decisive for decisions on employment; year	West and east 01/2020	once

### Wording of question

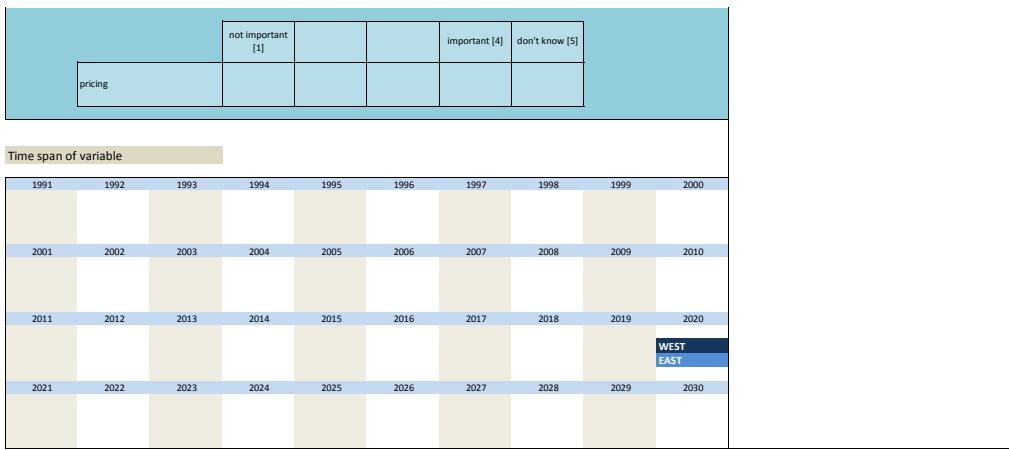
Jan-20					Further information only online
How important is the uncertainty about the turnover in the future year for decisions about:					
	not important [1]			important [4]	don't know [5]
employment					

### Time span of variable

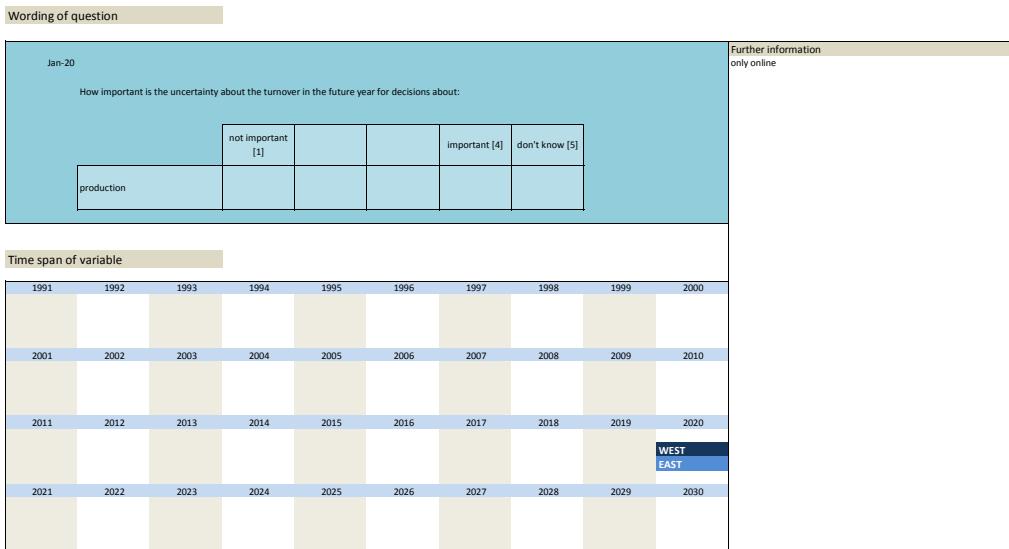
No.	Name	Label	Survey period	Survey frequency
3.305)	vg_decision_price2	uncertainty in turnover decisive for decisions on pricing; year	West and east 01/2020	once

### Wording of question

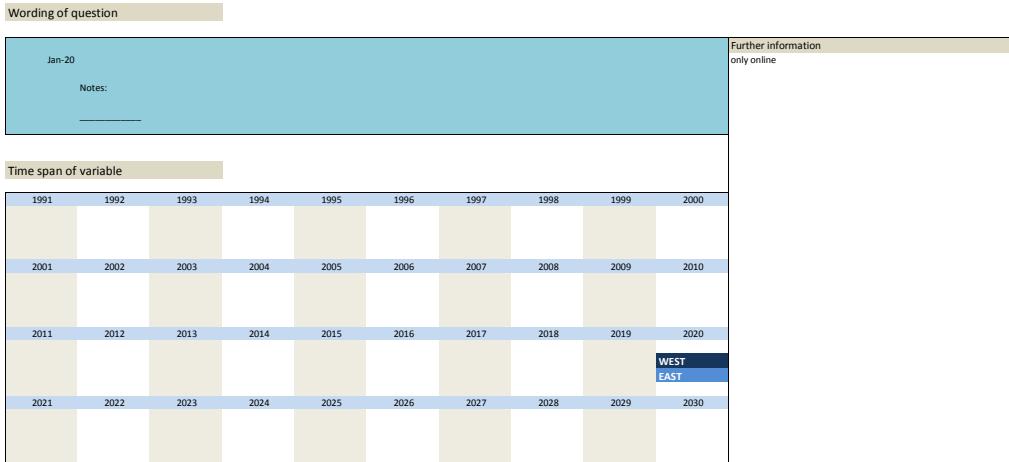
Jan-20	Further information only online
How important is the uncertainty about the turnover in the future year for decisions about:	



No.	Name	Label	Survey period	Survey frequency
3.306)	vg_decision_production2	uncertainty in turnover decisive for decisions on production: year	West and east 01/2020	once



No.	Name	Label	Survey period	Survey frequency
3.307)	vg_decision_notes	notes to questions on uncertainty about turnover	West and east 01/2020	once

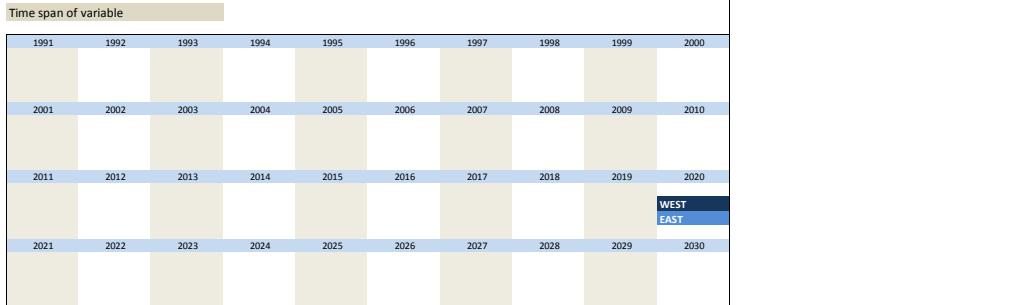


No.	Name	Label	Survey period	Survey frequency
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3.308) **vg\_wage\_agree** agreement on effect of European minimum wage on employment West and east 02/2020 once

#### Wording of question

Feb-20 The introduction of a european minimum wage of 12 Euros per hour would make it substantially more difficult for <b>low-skilled</b> workers to find work.						Further information only online
Fully agree [1]	Agree [2]	Uncertain [3]	Do not agree [4]	Do not agree at all [5]	No opinion [6]	

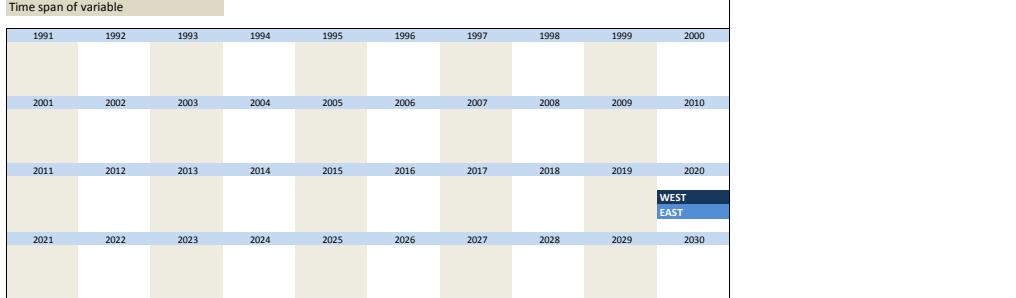


No.	Name	Label	Survey period	Survey frequency
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3.309) **vg\_wage\_know** pre-knowledge on the subject of minimum wage West and east 02/2020 once

#### Wording of question

Feb 20 Please rate your pre-knowledge on this subject.						Further information only online
Minimum wage: <input type="text"/> (number from 1 to 10)						

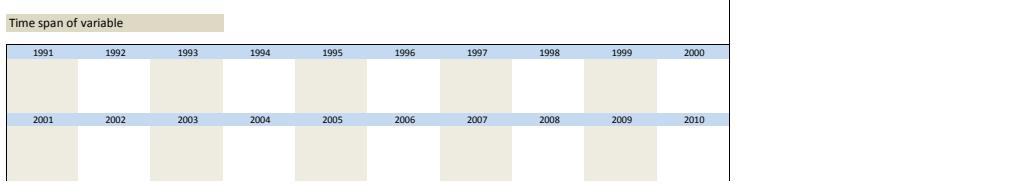


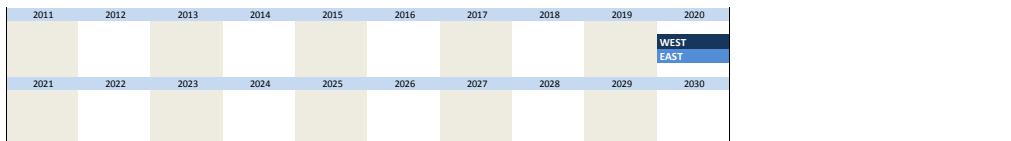
No.	Name	Label	Survey period	Survey frequency
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3.310) **vg\_ref\_agree** agreement on positive economic effect of refugees on european population West and east 02/2020 once

#### Wording of question

Feb-20 In the next 10 years, the european population will benefit economically from the inflow of <b>refugees</b> since 2015.						Further information only online
Fully agree [1]	Agree [2]	Uncertain [3]	Do not agree [4]	Do not agree at all [5]	No opinion [6]	





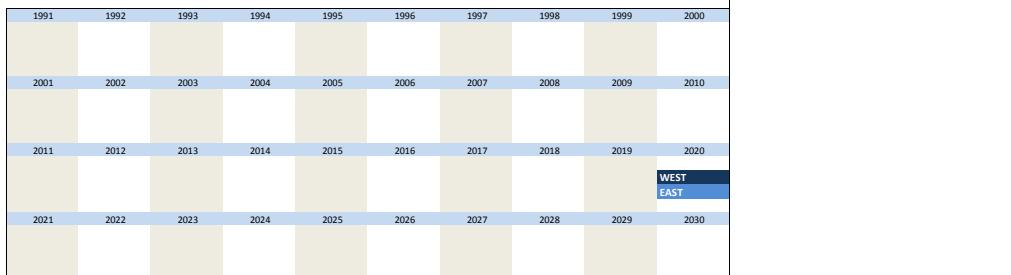
No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.311) **vg\_ref\_know** pre-knowledge on the subject of refugee's economic effects West and east 02/2020 once

#### Wording of question

Feb 20 Please rate your pre-knowledge on this subject.  Inflow of refugees: <input type="text"/> (number from 1 to 10)	Further information only online
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#### Time span of variable



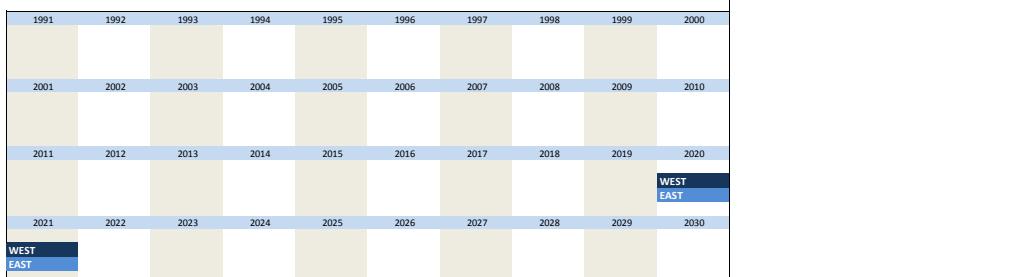
No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.312) **vg\_robot\_agree** agreement on effect of robots and AI on long-term unemployment West and east 02/2020 02/20; 11/21

#### Wording of question

Feb-20  Under constant circumstances, the growing use of robots and artificial intelligence will lead to a substantial increase in long-term unemployment on the industrial states.  <table border="1" style="margin-left: auto; margin-right: auto;"><tr><td>Fully agree [1]</td><td>Agree [2]</td><td>Uncertain [3]</td><td>Do not agree at all [4]</td><td>Do not agree at all [5]</td><td>No opinion [6]</td></tr><tr><td><input type="checkbox"/></td><td><input type="checkbox"/></td><td><input type="checkbox"/></td><td><input type="checkbox"/></td><td><input type="checkbox"/></td><td><input type="checkbox"/></td></tr></table>	Fully agree [1]	Agree [2]	Uncertain [3]	Do not agree at all [4]	Do not agree at all [5]	No opinion [6]	<input type="checkbox"/>	Further information only online					
Fully agree [1]	Agree [2]	Uncertain [3]	Do not agree at all [4]	Do not agree at all [5]	No opinion [6]								
<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>								

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
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3.313) **vg\_robot\_know** pre-knowledge on subject of robots and AI West and east 02/2020 02/20; 11/21

#### Wording of question

Feb 20 Please rate your pre-knowledge on this subject.  Robots and artificial intelligence: <input type="text"/> (number from 1 to 10)	Further information only online
---	------------------------------------

Time span of variable										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency
3.314)	vg_retirem_agree	agreement on effect of increase in retirement age	West and east 02/2020	once

**Wording of question**

Feb-20  
In Europe, the share of the population older than 65 years is increasing. Thus, the society would benefit from an **increase in the retirement age**, which would better reflect higher life expectancy.

Fully agree [1]	Agree [2]	Uncertain [3]	Do not agree [4]	Do not agree at all [5]	No opinion [6]

**Further information**  
only online

Time span of variable										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency
3.315)	vg_retirem_know	pre-knowledge on subject of retirement age	West and east 02/2020	once

**Wording of question**

Feb 20  
Please rate your pre-knowledge on this subject.

Increase in the retirement age:  (number from 1 to 10)

**Further information**  
only online

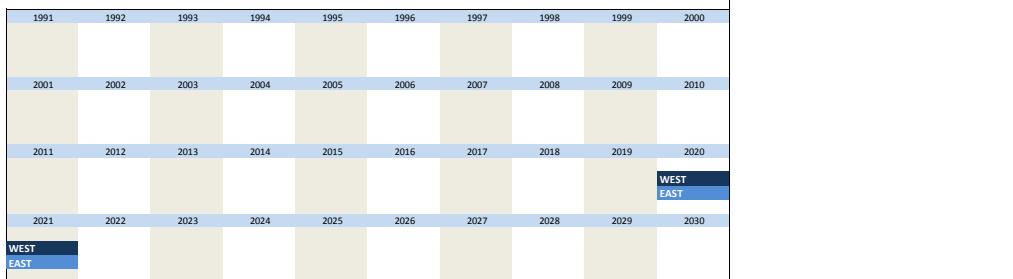
Time span of variable										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency
3.316)	vg_move_agree	agreement on positive effect of free movement of people within Europe	West and east 02/2020	02/20; 11/21

#### Wording of question

Feb-20  The free movement of people within Europe has <b>benefitted</b> the west european population <b>economically</b> since the 1980s.						Further information only online
Fully agree [1]	Agree [2]	Uncertain [3]	Do not agree [4]	Do not agree at all [5]	No opinion [6]	

#### Time span of variable

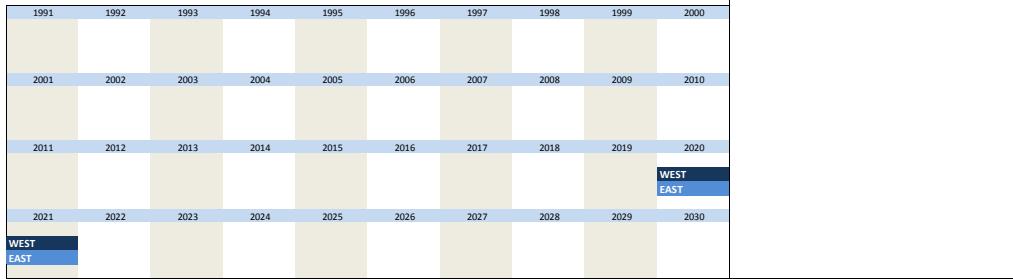


No.	Name	Label	Survey period	Survey frequency
3.317)	vg_move_know	pre-knowledge on free movement of people	West and east 02/2020	02/20; 11/21

#### Wording of question

Feb 20  Please rate your pre-knowledge on this subject.  Free movement of people: <input type="text"/> (number from 1 to 10)						Further information only online
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#### Time span of variable

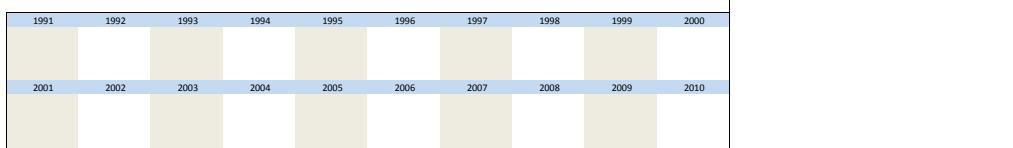


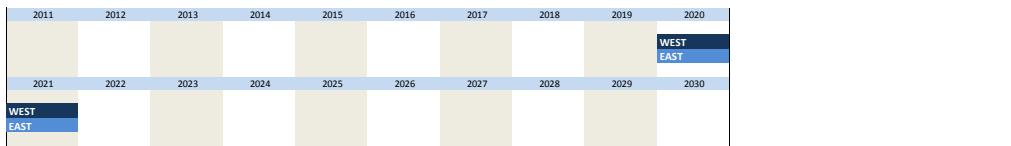
No.	Name	Label	Survey period	Survey frequency
3.318)	vg_merger_agree	agreement on mergers of companies to european champions	West and east 02/2020	02/20; 11/21

#### Wording of question

Feb-20  As long as China and other states support the emergence of very large international companies, the european population on average would benefit from the authorization of <b>mergers of companies to european champions</b> by the european authorities, even if this weakens the competition.						Further information only online
Fully agree [1]	Agree [2]	Uncertain [3]	Do not agree [4]	Do not agree at all [5]	No opinion [6]	

#### Time span of variable





No.	Name	Label	Survey period	Survey frequency
3.319)	vg_merger_know	pre-knowledge on mergers to european champions	West and east 02/2020	02/20; 11/21

**Wording of question**

Feb 20  
Please rate your pre-knowledge on this subject.

Mergers to european champions:  (number from 1 to 10)

**Further information**  
only online

**Time span of variable**

The timeline diagram shows survey periods from 1991 to 2030. The first row of boxes represents the years 1991 through 2000. The second row represents 2001 through 2010. The third row represents 2011 through 2020. The fourth row represents 2021 through 2030. The fifth row is labeled 'WEST' and the sixth row is labeled 'EAST'. The 'WEST' and 'EAST' labels are placed at the bottom of their respective columns.

No.	Name	Label	Survey period	Survey frequency
3.320)	vg_econ_interest	interest in economics and debates of economic policy	West and east 02/2020	once

**Wording of question**

Feb 20  
To which extent are you interested in economics and debates of economic policy?

(number from 1 to 10)

**Further information**  
number from 1 to 10, 10: highest interest  
only online

**Time span of variable**

The timeline diagram shows survey periods from 1991 to 2030. The first row of boxes represents the years 1991 through 2000. The second row represents 2001 through 2010. The third row represents 2011 through 2020. The fourth row represents 2021 through 2030. The fifth row is labeled 'WEST' and the sixth row is labeled 'EAST'. The 'WEST' and 'EAST' labels are placed at the bottom of their respective columns.

No.	Name	Label	Survey period	Survey frequency
3.321)	vg_polit_conf	confidence in academic experts regarding political questions	West and east 02/2020	02/20; 11/21

**Wording of question**

Feb 20  
How large is your confidence in the opinion of academic experts regarding political questions?

(number from 1 to 10)

**Further information**  
number from 1 to 10, 10: highest interest  
only online

Time span of variable										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency
3.322)	vg_education	level of education	West and east 02/2020	once

Wording of question

Feb-20  
What is your level of education?

Secondary school [1]	High school [2]	Vocational training [3]	Bachelor [4]	Master [5]	Ph.D. [6]	other [7]

Further information  
only online

Time span of variable										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency
3.323)	vg_cor3_eff	corona march: effect of corona virus on business	West and east 03/2020	once

Wording of question

Mar-20  
How does the corona virus affect your current business activity?

Positively [1]	No effect [2]	Negatively [3]

Further information

Time span of variable										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency
3.324)	vg_cor3_demand	corona march: effect of corona virus on demand	West and east 03/2020	once

## Wording of question

Mar-20	In case negative effects on your company, of which nature are they?	Further information							
	Yes [1]								
Decrease in demand									
<b>Time span of variable</b>									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
								WEST EAST	
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030

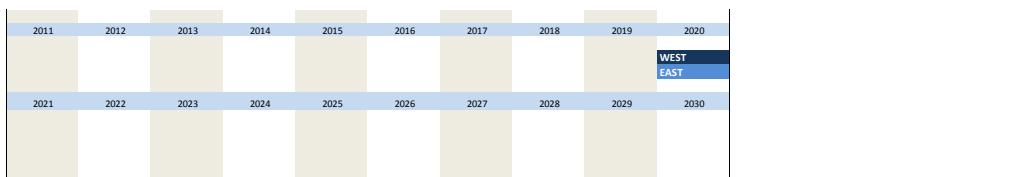
No.	Name	Label	Survey period	Survey frequency
3.325)	vg_cor3_foreign	corona march: effect of corona virus on foreign subsidiary firms	West and east 03/2020	once

### Wording of question

Mar-20	In case negative effects on your company, of which nature are they?	Further information							
	Yes [1]								
Negative effects on business activities of foreign subsidiary firms									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
								WEST	EAST
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030

No.	Name	Label	Survey period	Survey frequency
3.326)	ve_cor3_supply	corona march: effect of corona virus on supply of resources	West and east 03/2020	once

### Wording of question

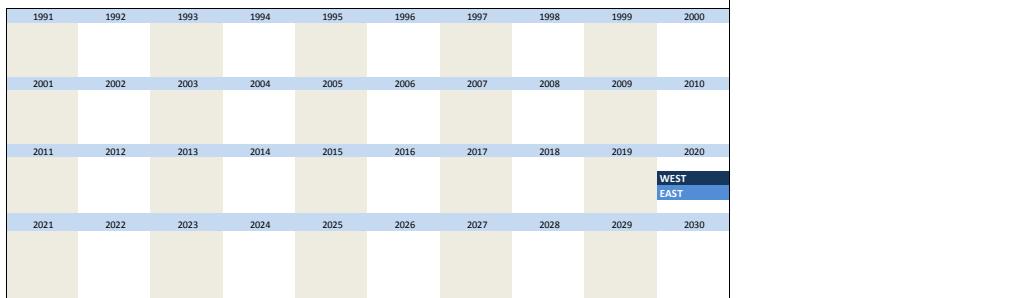


No.	Name	Label	Survey period	Survey frequency
3.327)	vg_cor3_supply2	corona march: effect of corona virus on supply of final products	West and east 03/2020	once

#### Wording of question

Mar-20	In case negative effects on your company, of which nature are they?	Further information
	<input type="checkbox"/> Yes [1] <input type="checkbox"/> Delay/cancellation of supply of final products	

#### Time span of variable

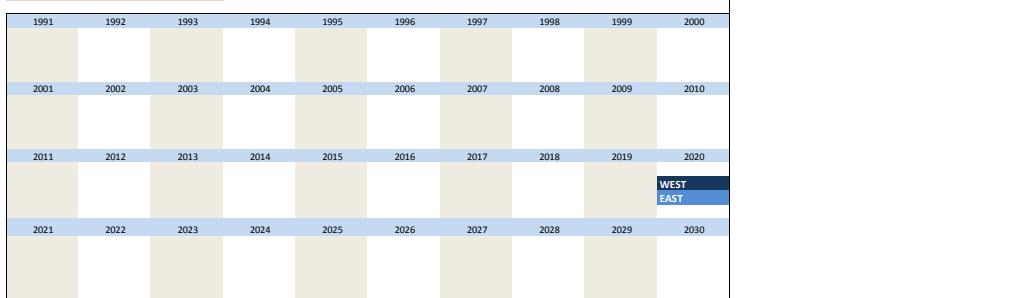


No.	Name	Label	Survey period	Survey frequency
3.328)	vg_cor3_ressource	corona march: effect of corona virus on increase of prices of primary products or resources	West and east 03/2020	once

#### Wording of question

Mar-20	In case negative effects on your company, of which nature are they?	Further information
	<input type="checkbox"/> Yes [1] <input type="checkbox"/> Increase of prices of primary products or resources	

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.329)	vg_cor3_production	corona march: effect of corona virus on decrease in production	West and east 03/2020	once

#### Wording of question

Mar-20	In case negative effects on your company, of which nature are they?	Further information
	<input type="checkbox"/> Yes [1] <input type="checkbox"/> Decrease in production	

Time span of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
<b>WEST</b> <b>EAST</b>									

No.	Name	Label	Survey period	Survey frequency
3.330)	vg_cor3_storage	corona march: effect of corona virus on necessity of increasing storage	West and east 03/2020	once

**Wording of question**

Mar-20	In case negative effects on your company, of which nature are they?	Yes [1]	Further information
	Necessity of increasing storage		

Time span of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
<b>WEST</b> <b>EAST</b>									

No.	Name	Label	Survey period	Survey frequency
3.331)	vg_cor3_travel	corona march: effect of corona virus on delay or cancellation of business trips	West and east 03/2020	once

**Wording of question**

Mar-20	In case negative effects on your company, of which nature are they?	Yes [1]	Further information
	Delay or cancellation of business trips		

Time span of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
<b>WEST</b> <b>EAST</b>									

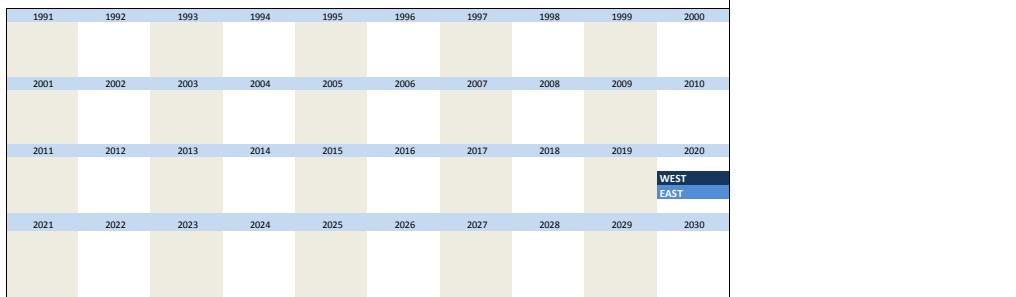
No.	Name	Label	Survey period	Survey frequency
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3.332)	<b>vg_cor3_other</b>	corona march: other negative effects of corona virus	West and east 03/2020	once
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**Wording of question**

Mar-20	In case negative effects on your company, of which nature are they?	Yes [1]	Further information
Other			

**Time span of variable**

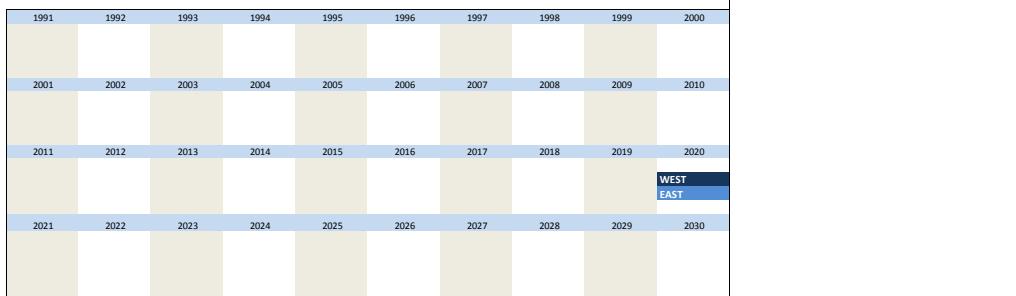


No.	Name	Label	Survey period	Survey frequency
3.333)	<b>vg_cor3_other_text</b>	corona march: other negative effects of corona virus (text)	West and east 03/2020	once

**Wording of question**

Mar-20	In case negative effects on your company, of which nature are they?	Other	Further information

**Time span of variable**

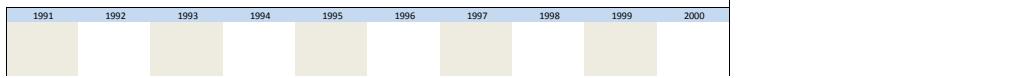


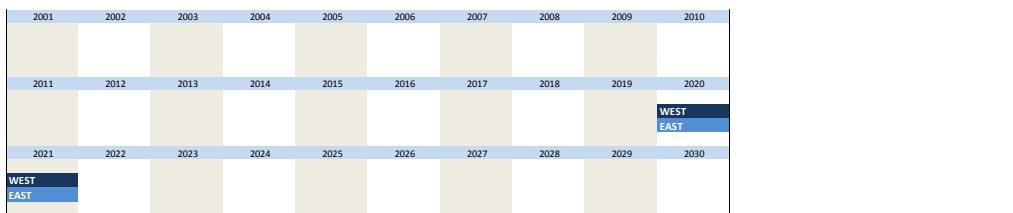
No.	Name	Label	Survey period	Survey frequency
3.334)	<b>vg_cor_effect</b>	corona: effect of corona virus on current business	Corona phase	monthly

**Wording of question**

Apr-20	How does the spread of the corona virus affect your business activity?	Negatively [-3]    [-2]    [-1]    [0]    [+1]    [+2]    Positively [+3]	Further information

**Time span of variable**



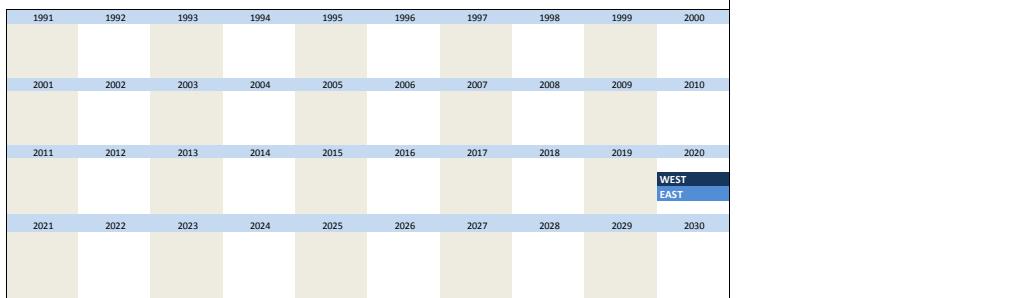


No.	Name	Label	Survey period	Survey frequency
3.335)	vg_cor4_homeoff	corona: increased use of home office	West and east 04/2020	corona phase

#### Wording of question

Apr-20	Which measures did your company take in response to the spread of the corona virus?	Yes [1]	Further information
Operating business: Increased use of home office			

#### Time span of variable

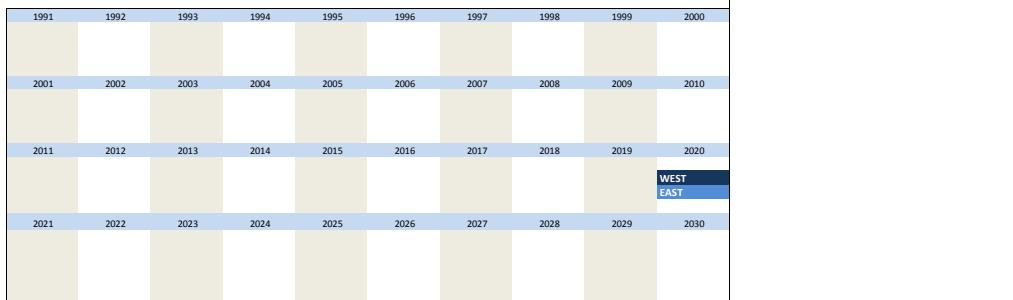


No.	Name	Label	Survey period	Survey frequency
3.336)	vg_cor4_stwork_y	corona: short-time work	West and east 04/2020	corona phase

#### Wording of question

Apr-20	Which measures did your company take in response to the spread of the corona virus?	Yes [1]	Further information
Operating business: Short-time work			

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.337)	vg_cor4_overtime	corona: reduction of overtime	West and east 04/2020	corona phase

#### Wording of question

Apr-20	Which measures did your company take in response to the spread of the corona virus?	Further information
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		Yes [1]							
<b>Operating business:</b> Holiday and reduction of overtime									
<b>Time span of variable</b>									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
		WEST EAST							

No.	Name	Label	Survey period	Survey frequency
3.338)	vg_cor4_empreduction	corona: reduction of employment	West and east 04/2020	corona phase

		Yes [1]							
<b>Operating business:</b> Reduction of employment (e.g. job cuts)									
<b>Time span of variable</b>									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
		WEST EAST							
				Further information					

No.	Name	Label	Survey period	Survey frequency
3.339)	vg_cor4_prodstop	corona: stop of production	West and east 04/2020	corona phase

		Yes [1]							
<b>Operating business:</b> Stop of production									
<b>Time span of variable</b>									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
		WEST EAST							
				Further information					

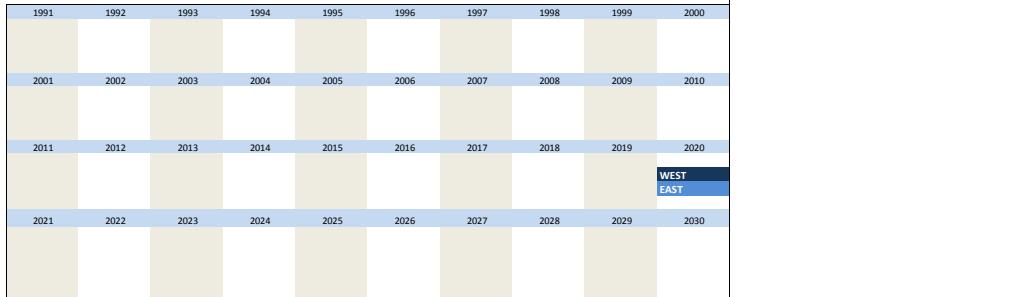
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No.	Name	Label	Survey period	Survey frequency
3.340)	vg_cor4_storage_inc	corona: increased storaging	West and east 04/2020	corona phase

#### Wording of question

Apr-20	Which measures did your company take in response to the spread of the corona virus?	Yes [1]	Further information
Operating business: Increased storaging			

#### Time span of variable

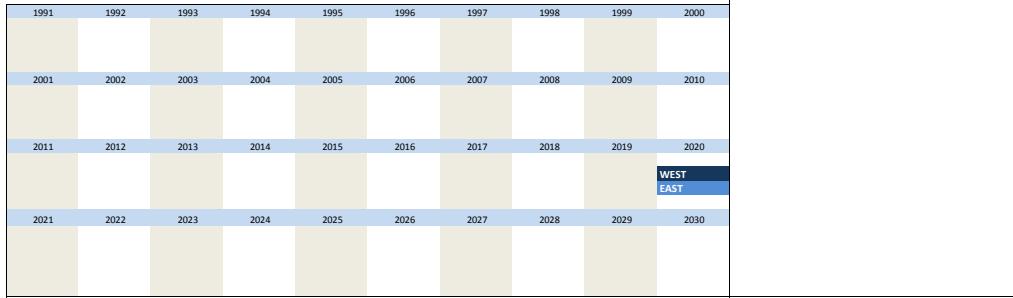


No.	Name	Label	Survey period	Survey frequency
3.341)	vg_cor4_supplier	corona: change or diversification of supplier	West and east 04/2020	corona phase

#### Wording of question

Apr-20	Which measures did your company take in response to the spread of the corona virus?	Yes [1]	Further information
Operating business: Change or diversification of suppliers			

#### Time span of variable



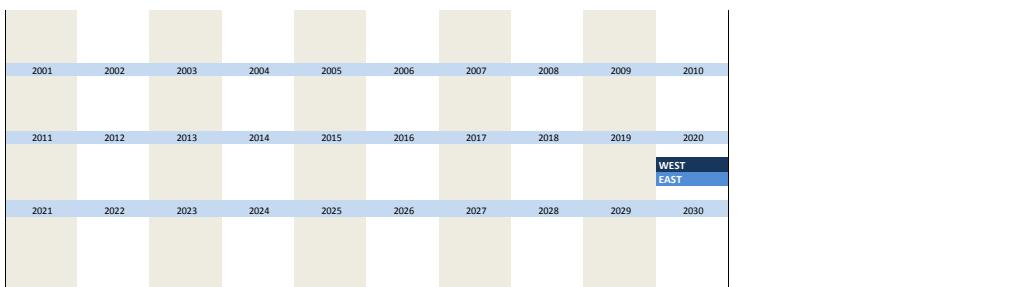
No.	Name	Label	Survey period	Survey frequency
3.342)	vg_cor4_bus_other	corona: other consequences	West and east 04/2020	corona phase

#### Wording of question

Apr-20	Which measures did your company take in response to the spread of the corona virus?	Yes [1]	Further information
Operating business: Other			

#### Time span of variable





No.	Name	Label	Survey period	Survey frequency
3.343)	vg_cor4_bus_othertext	corona: other consequences text	West and east 04/2020	corona phase

**Wording of question**

Apr-20  
Which measures did your company take in response to the spread of the corona virus?

Operating business: Other, such as	
---------------------------------------	--

**Time span of variable**

The timeline diagram shows survey periods from 1991 to 2000 and 2001 to 2030. The timeline is divided into four main phases: WEST (blue), EAST (dark blue), WEST (blue), and EAST (dark blue). The years are color-coded by phase: 1991-1995, 1996-2000, 2001-2010, 2011-2020, 2021-2030.

No.	Name	Label	Survey period	Survey frequency
3.344)	vg_cor4_credit	corona: use of credit lines	West and east 04/2020	corona phase

**Wording of question**

Apr-20  
Which measures did your company take in response to the spread of the corona virus?

Finance/investment: Use of existing credit lines	Yes [1]
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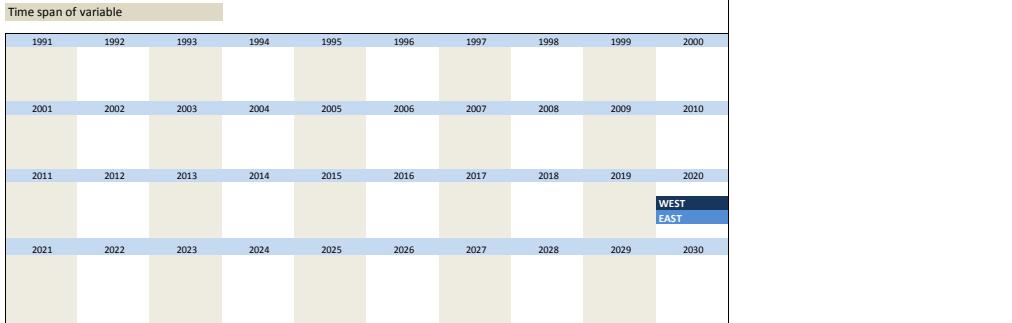
**Time span of variable**

The timeline diagram shows survey periods from 1991 to 2000 and 2001 to 2030. The timeline is divided into four main phases: WEST (blue), EAST (dark blue), WEST (blue), and EAST (dark blue). The years are color-coded by phase: 1991-1995, 1996-2000, 2001-2010, 2011-2020, 2021-2030.

No.	Name	Label	Survey period	Survey frequency
3.345)	vg_cor4_newcredit	corona: new credit lines	West and east 04/2020	corona phase

**Wording of question**

Apr-20		Further information	
Which measures did your company take in response to the spread of the corona virus?			
		Yes [1]	
Finance/investment: New credit lines			



No.	Name	Label	Survey period	Survey frequency
3.346)	vg_cor4_liquidityas	corona: use of liquidity assistances	West and east 04/2020	corona phase

Wording of question

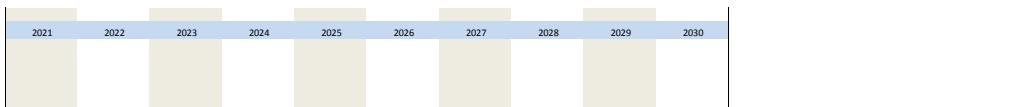
Apr-20		Further information	
Which measures did your company take in response to the spread of the corona virus?			
		Yes [1]	
Finance/investment: Use of liquidity assistances			

No.	Name	Label	Survey period	Survey frequency
3.347)	vg_cor4_investpos	corona: postponement of investment projects	West and east 04/2020	corona phase

Wording of question

Apr-20		Further information	
Which measures did your company take in response to the spread of the corona virus?			
		Yes [1]	
Finance/investment: Postponement of investment projects			

Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.348)	vg_cor4_investcanc	corona: cancellation of investment projects	West and east 04/2020	corona phase

#### Wording of question

<p>Apr-20</p> <p>Which measures did your company take in response to the spread of the corona virus?</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td style="width: 100px; height: 40px;"></td> <td style="width: 100px; height: 40px; text-align: center;">Yes [1]</td> </tr> <tr> <td style="width: 100px; height: 40px; vertical-align: top;">Finance/Investment: Cancellation of investment projects</td> <td style="width: 100px; height: 40px;"></td> </tr> </table>		Yes [1]	Finance/Investment: Cancellation of investment projects		Further information
	Yes [1]				
Finance/Investment: Cancellation of investment projects					
<b>Time span of variable</b>					

No.	Name	Label	Survey period	Survey frequency
3.349)	vg_cor4_fin_other	corona: other financial consequences	West and east 04/2020	corona phase

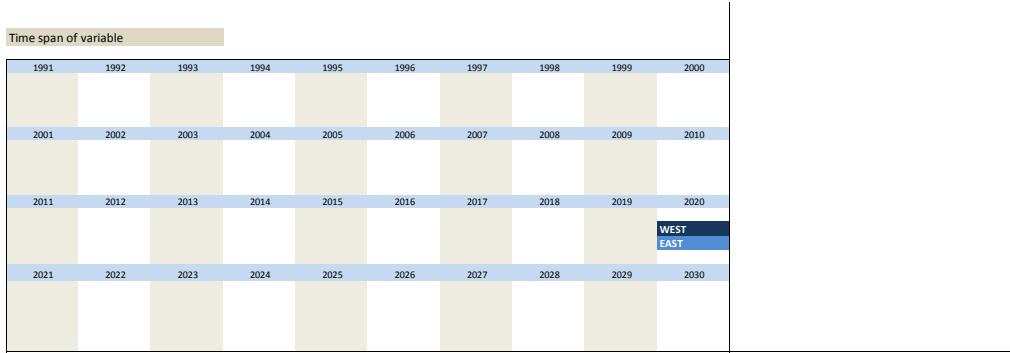
#### Wording of question

<p>Apr-20</p> <p>Which measures did your company take in response to the spread of the corona virus?</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td style="width: 100px; height: 40px;"></td> <td style="width: 100px; height: 40px; text-align: center;">Yes [1]</td> </tr> <tr> <td style="width: 100px; height: 40px; vertical-align: top;">Finance/Investment: Other</td> <td style="width: 100px; height: 40px;"></td> </tr> </table>		Yes [1]	Finance/Investment: Other		Further information
	Yes [1]				
Finance/Investment: Other					
<b>Time span of variable</b>					

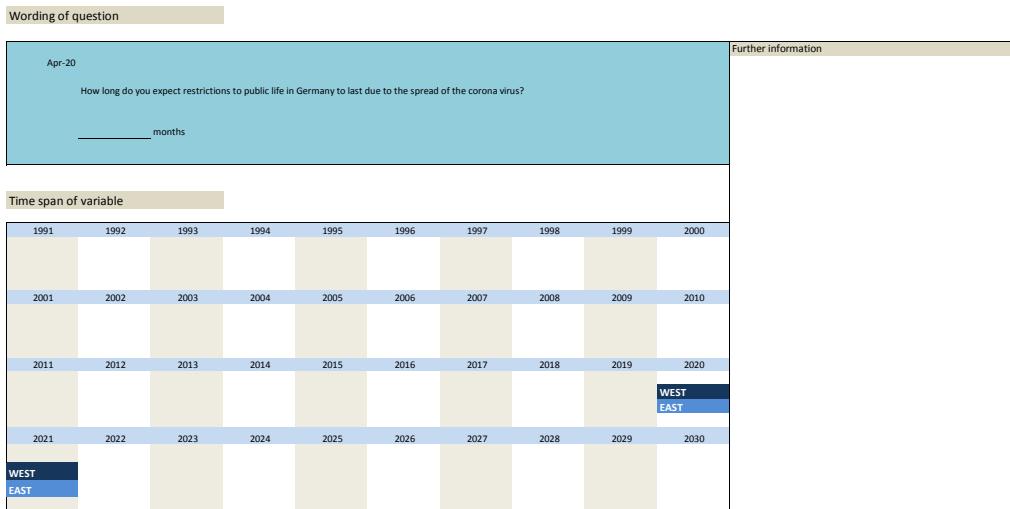
No.	Name	Label	Survey period	Survey frequency
3.350)	vg_cor4_fin_othertext	corona: other financial consequences text	West and east 04/2020	corona phase

#### Wording of question

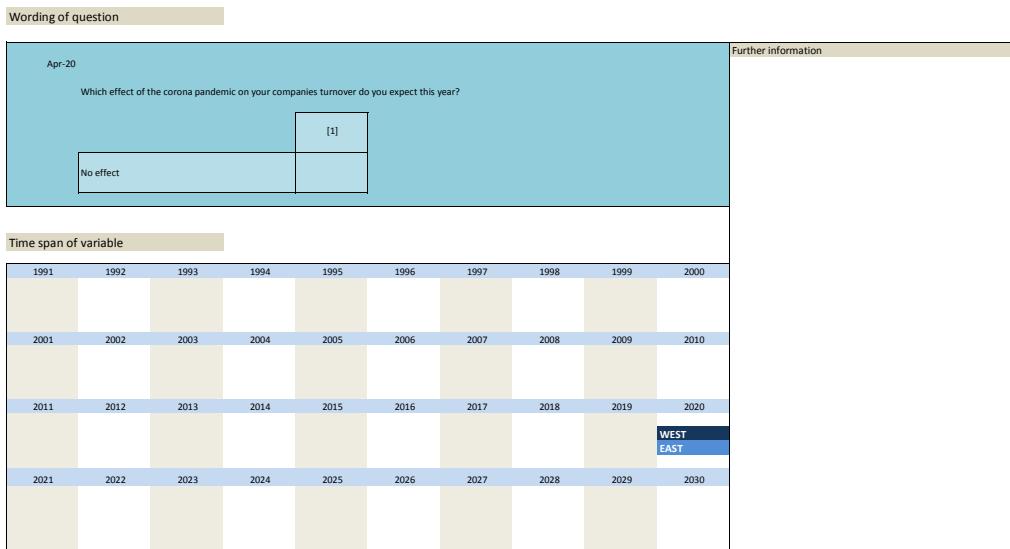
<p>Apr-20</p> <p>Which measures did your company take in response to the spread of the corona virus?</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td style="width: 100px; height: 40px;"></td> <td style="width: 100px; height: 40px;"></td> </tr> <tr> <td style="width: 100px; height: 40px; vertical-align: top;">Finance/Investment: Other, such as:</td> <td style="width: 100px; height: 40px;"></td> </tr> </table>			Finance/Investment: Other, such as:		Further information
Finance/Investment: Other, such as:					



No.	Name	Label	Survey period	Survey frequency
3.351)	vg_cor_restrpublic	corona: duration of restrictions to public life due to the pandemic	Corona phase	monthly



No.	Name	Label	Survey period	Survey frequency
3.352)	vg_cor4_turnovercon	corona april: constant turnover	West and east 04/2020	once

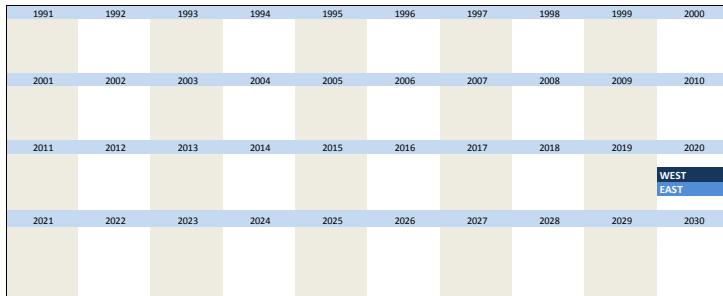


No.	Name	Label	Survey period	Survey frequency
3.353)	vg_cor4_trunoverinc	corona april: increasing turnover	West and east 04/2020	once

#### Wording of question

<p>Apr-20</p> <p>Which effect of the corona pandemic on your companies turnover do you expect this year?</p> <p>Increase of _____ %</p>	Further information
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#### Time span of variable

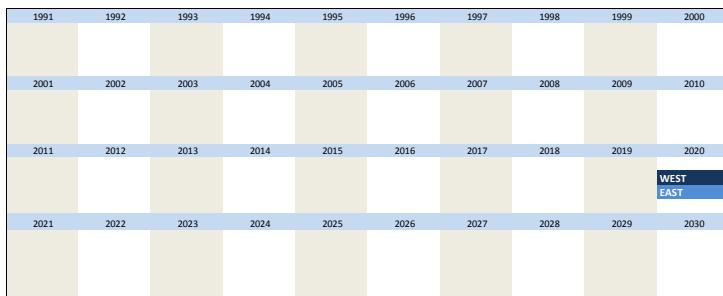


No.	Name	Label	Survey period	Survey frequency
3.354)	vg_cor4_turnoverdec	corona april: decreasing turnover	West and east 04/2020	once

#### Wording of question

<p>Apr-20</p> <p>Which effect of the corona pandemic on your companies turnover do you expect this year?</p> <p>Decrease of _____ %</p>	Further information
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#### Time span of variable

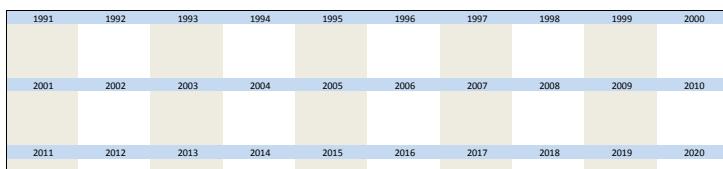


No.	Name	Label	Survey period	Survey frequency
3.355)	vg_cor4_turnover_future	corona april: catch up on missed turnover in future	West and east 04/2020	once

#### Wording of question

<p>Apr-20</p> <p>In case you expect a decrease in turnover, do you expect to catch up with the missed turnover in the future?</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td>No [1]</td> <td>Yes, partly [2]</td> <td>Yes, completely [3]</td> </tr> <tr> <td></td> <td></td> <td></td> </tr> </table>	No [1]	Yes, partly [2]	Yes, completely [3]				Further information
No [1]	Yes, partly [2]	Yes, completely [3]					

#### Time span of variable



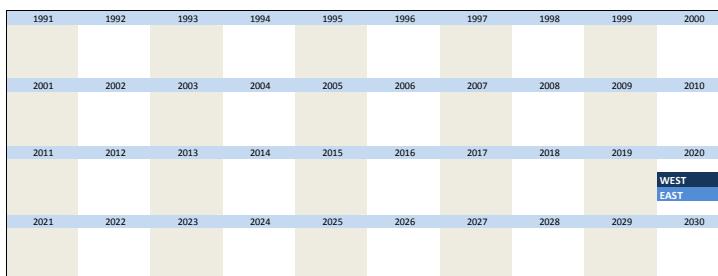


No.	Name	Label	Survey period	Survey frequency
3.356)	vg_cor4_foreignprel	corona april: usually necessary preliminary work from abroad	West and east 04/2020	once

#### Wording of question

Apr-20	Was your company dependent on preliminary work from abroad before the outbreak of the corona pandemic?	Further information
<input type="checkbox"/> Yes [1] <input type="checkbox"/> No [2]		

#### Time span of variable

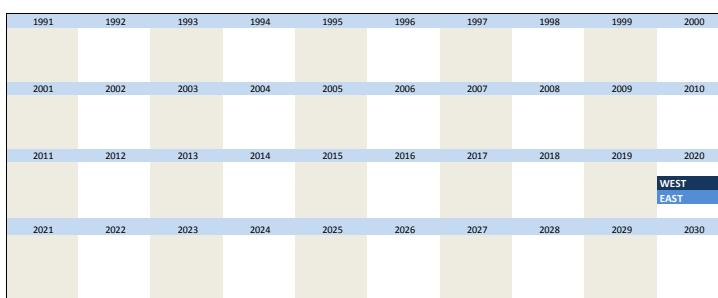


No.	Name	Label	Survey period	Survey frequency
3.357)	vg_cor4_chinaprel	corona april: preliminary work from China	West and east 04/2020	once

#### Wording of question

Apr-20	In case it was, was the most important preliminary work from China, Italy or another country which is now especially affected by the corona pandemic?	Further information
<input type="checkbox"/> Yes [1] <input type="checkbox"/> China		

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.358)	vg_cor4_italyprel	corona april: preliminary work from Italy	West and east 04/2020	once

#### Wording of question

Apr-20	In case it was, was the most important preliminary work from China, Italy or another country which is now especially affected by the corona pandemic?	Further information
<input type="checkbox"/>		

		Yes [1]							
Italy									
<b>Time span of variable</b>									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
<b>WEST</b> <b>EAST</b>									

No.	Name	Label	Survey period	Survey frequency
3.359)	vg_cor4_otherprel	corona april: preliminary work from other states	West and east 04/2020	once

<b>Wording of question</b>											
<p>Apr-20</p> <p>In case it was, was the most important preliminary work from China, Italy or another country which is now especially affected by the corona pandemic?</p> <table border="1"> <tr> <td>Other</td> <td>Yes [1]</td> </tr> </table>										Other	Yes [1]
Other	Yes [1]										
<b>Further information</b>											
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000		
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010		
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020		
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030		
<b>WEST</b> <b>EAST</b>											

No.	Name	Label	Survey period	Survey frequency
3.360)	vg_cor4_otherpreltext	corona april: preliminary work from other states text	West and east 04/2020	once

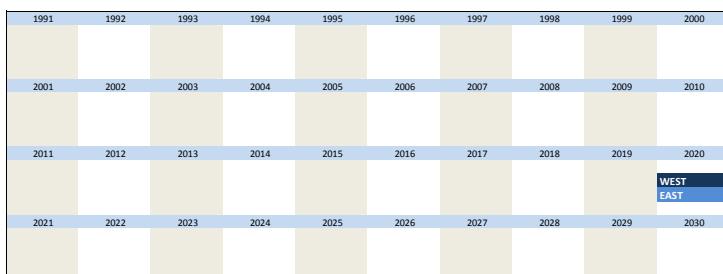
<b>Wording of question</b>											
<p>Apr-20</p> <p>In case it was, was the most important preliminary work from China, Italy or another country which is now especially affected by the corona pandemic?</p> <table border="1"> <tr> <td>Other, such as:</td> <td></td> </tr> </table>										Other, such as:	
Other, such as:											
<b>Further information</b>											
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000		
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010		
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020		
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030		
<b>WEST</b> <b>EAST</b>											

No.	Name	Label	Survey period	Survey frequency
3.361)	vg_cor4_supply_prob	corona april: problems in supply	West and east 04/2020	once

#### Wording of question

<p>Apr-20</p> <p>Is your company affected by problems in supply with preliminary work?</p> <table border="1" style="margin-left: auto; margin-right: auto; border-collapse: collapse; width: fit-content;"> <tr> <td style="width: 50px; padding: 2px;">Yes [1]</td> <td style="width: 50px; padding: 2px;">No [2]</td> </tr> <tr> <td style="width: 50px; height: 20px;"></td> <td style="width: 50px; height: 20px;"></td> </tr> </table>	Yes [1]	No [2]			<p>Further information</p>
Yes [1]	No [2]				

#### Time span of variable

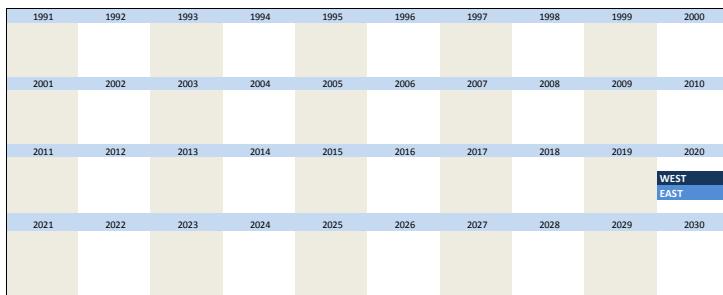


No.	Name	Label	Survey period	Survey frequency
3.362)	vg_cor4_problem	corona april: most problematic aspect	West and east 04/2020	once

#### Wording of question

<p>Apr-20</p> <p>Which aspect of the corona pandemic is most problematic to your company?</p> <hr/>	<p>Further information</p>
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#### Time span of variable

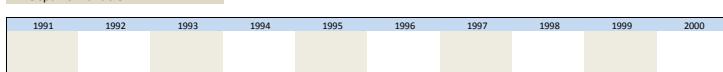


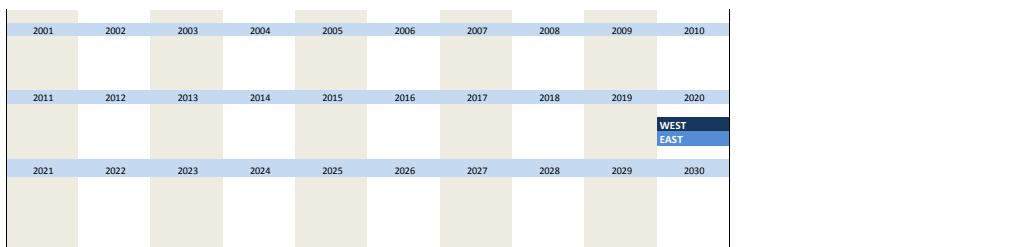
No.	Name	Label	Survey period	Survey frequency
3.363)	vg_cor4_polconseq	corona april: desired political consequences	West and east 04/2020	once

#### Wording of question

<p>Apr-20</p> <p>Which measures do you wish to be taken by politicians?</p> <hr/>	<p>Further information</p>
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#### Time span of variable





No.	Name	Label	Survey period	Survey frequency
3.364)	vg_cor4_survive	corona april: duration surviving shutdown	West and east 04/2020	once

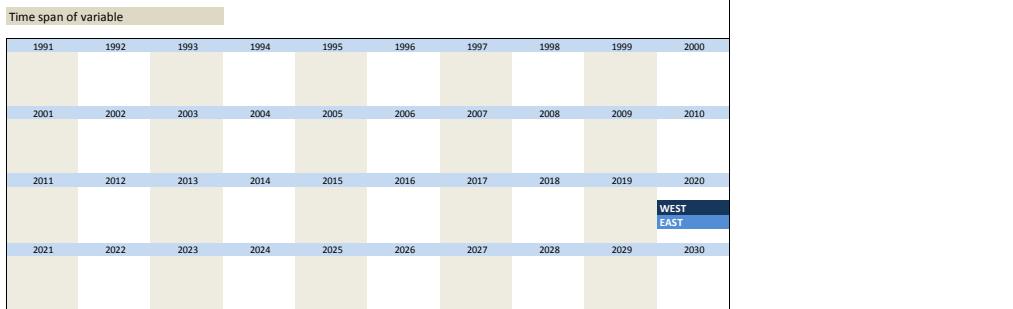
#### Wording of question

Apr-20

In order to fight the corona pandemic, several measures are taken such as shutdowns of schools/universities/shops, restrictions to personal contact, restrictions to travel and more. How long do you expect your company could survive if these measures would be held up longer?

less than 1 month [0]	1 month [1]	2 months [2]	3 months [3]	4 months [4]	5 months [5]	6 months [6]	more than 6 months [7]

Further information  
only online



No.	Name	Label	Survey period	Survey frequency
3.365)	vg_cor4_surviveas	corona april: duration surviving shutdown assistance	West and east 04/2020	once

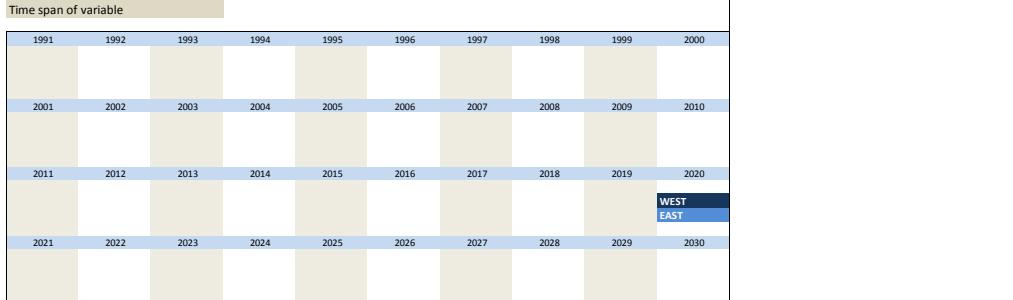
#### Wording of question

Apr-20

In the last question you delivered your expectations how long your company could last the current measures against the corona pandemic. Did you consider the possibility to receive federal assistance when giving your answer?

Yes [1]	No [2]

Further information  
only online



No.	Name	Label	Survey period	Survey frequency
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3.366)	vg_cor4_reduction	corona april: use of deferred payments	West and east 04/2020	once
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#### Wording of question

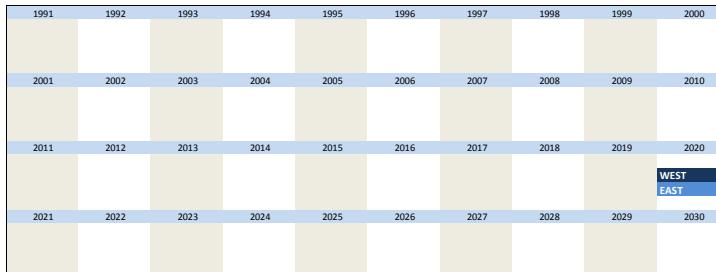
Apr-20

Does your company use deferred payments of tax or in order to reduce advance payments?

Yes [1]	No [2]

Further information  
only online

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.367)	vg_cor4_reduction_planning	corona april: use of deferred payments in the future	West and east 04/2020	once

#### Wording of question

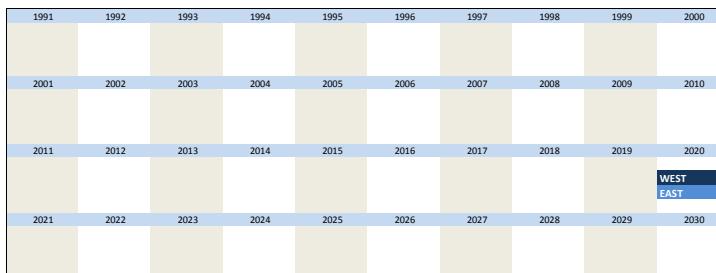
Apr-20

If not, do you plan to do so in the future?

Yes [1]	No [2]

Further information  
only online  
answer only possible if vg\_corona\_def was answered No

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.368)	vg_cor5_measures1	corona may: stop of production due to the pandemic	West and east 05/2020	once

#### Wording of question

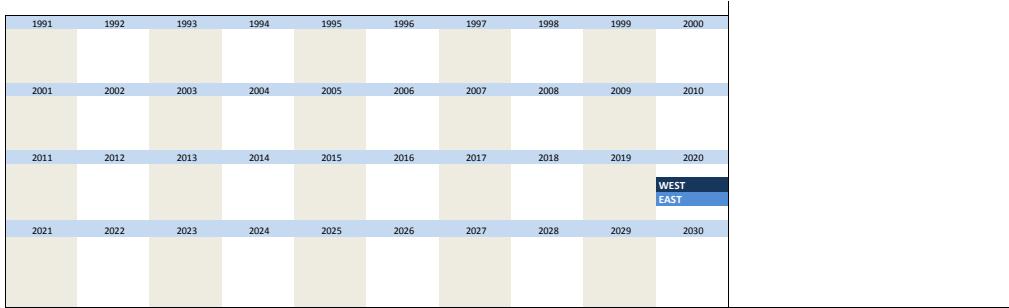
May 20

Which measures did your company take due to the corona pandemics? (multiple answers possible)

Stop of production	Yes [1]

Further information

#### Time span of variable

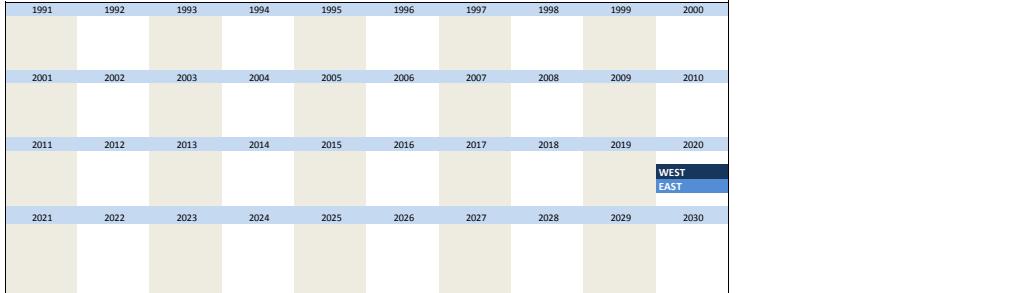


No.	Name	Label	Survey period	Survey frequency
3.369)	vg_cor5_measures2	corona may: use of assistances due to the pandemic	West and east 05/2020	once

#### Wording of question

May 20	Which measures did your company take due to the corona pandemics? (multiple answers possible)	Further information		
<table border="1"> <tr> <td>Yes [1]</td> </tr> <tr> <td>Use of liquidity assistances</td> </tr> </table>		Yes [1]	Use of liquidity assistances	
Yes [1]				
Use of liquidity assistances				

#### Time span of variable

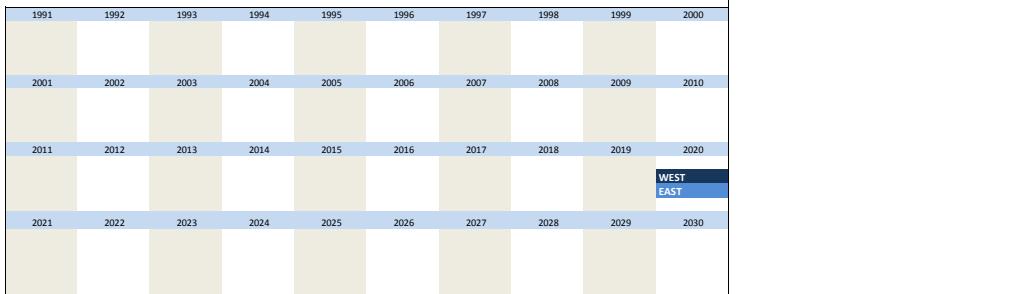


No.	Name	Label	Survey period	Survey frequency
3.370)	vg_cor5_measures3	corona may: postponement of investment projects due to the pandemic	West and east 05/2020	once

#### Wording of question

May 20	Which measures did your company take due to the corona pandemics? (multiple answers possible)	Further information		
<table border="1"> <tr> <td>Yes [1]</td> </tr> <tr> <td>Postponement of investment projects</td> </tr> </table>		Yes [1]	Postponement of investment projects	
Yes [1]				
Postponement of investment projects				

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.371)	vg_cor5_measures4	corona may: cancellation of investment projects	West and east 05/2020	once

due to the pandemic

#### Wording of question

May 20 Which measures did your company take due to the corona pandemics? (multiple answers possible)										Further information	
					Yes [1]						
Cancellation of investment projects											
Time span of variable											
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000		
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010		
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST	EAST
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030		

No.	Name	Label	Survey period	Survey frequency
3.372)	vg_cor5_measures5	corona may: short time work due to the pandemic	West and east 05/2020	once

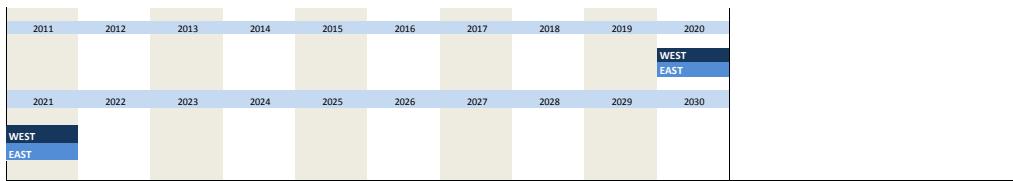
#### Wording of question

May 20 Which measures did your company take due to the corona pandemics? (multiple answers possible)										Further information	
					Yes [1]						
Short-time work											
Time span of variable											
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000		
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010		
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST	EAST
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030		

No.	Name	Label	Survey period	Survey frequency
3.373)	vg_cor_shorttime1	corona: share of employees in short time work	West and east 05/2020	corona phase

#### Wording of question

May 20 Which measures did your company take due to the corona pandemics? (multiple answers possible)										Further information	
					Share of employees in short-time work _____ %						
Time span of variable											
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000		
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010		

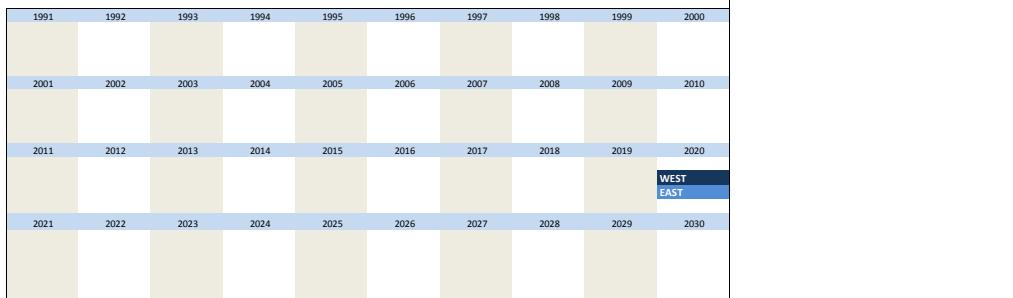


No.	Name	Label	Survey period	Survey frequency
3.374)	vg_cor5_duration1	ccorona: time until business situation will normalize (best case)	West and east 05/2020	corona phase

#### Wording of question

May 20  In the following we ask you to estimate the further development of the crisis. (Please fill in a number smaller 1, e.g. "0.5" for 2 weeks)  When do you expect the state of business to normalize? In the best case in:  _____ months	Further information
--	---------------------

#### Time span of variable

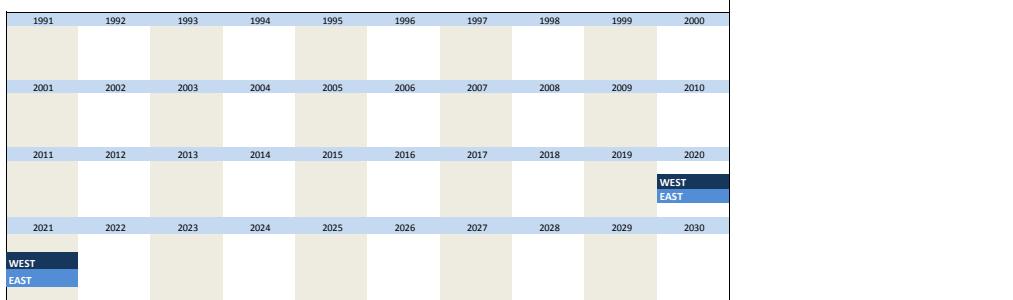


No.	Name	Label	Survey period	Survey frequency
3.375)	vg_cor_duration2	corona: time until business situation will normalize (most likely case)	Corona phase	monthly

#### Wording of question

May 20  In the following we ask you to estimate the further development of the crisis. (Please fill in a number smaller 1, e.g. "0.5" for 2 weeks)  When do you expect the state of business to normalize? In the most likely case in:  _____ months	Further information
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#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.376)	vg_cor5_duration3	corona: time until business situation will normalize (worst case)	West and east 05/2020	corona phase

#### Wording of question

May 20  In the following we ask you to estimate the further development of the crisis. (Please fill in a number smaller 1, e.g. "0.5" for 2 weeks)	Further information
--	---------------------

When do you expect the state of business to normalize?  
In the worst case:

\_\_\_\_\_ months

**Time span of variable**

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030

WEST  
EAST

No.	Name	Label	Survey period	Survey frequency
3.377)	vg_cor5_liquidity1	corona may: time surviving with liquidity reserve	West and east 05/2020	once

**Wording of question**

May 20  
Assume your earnings would further remain on the level of april, how long would your liquidity reserves last?

\_\_\_\_\_ months

**Time span of variable**

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030

WEST  
EAST

**Further information**

No.	Name	Label	Survey period	Survey frequency
3.378)	vg_cor5_liquidity2	corona may: surviving with liquidity reserve	West and east 05/2020	once

**Wording of question**

May 20  
Assume your earnings would further remain on the level of april, how long would your liquidity reserves last?

Yes [1]
No shortage expected

**Further information**

**Time span of variable**

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030

WEST  
EAST

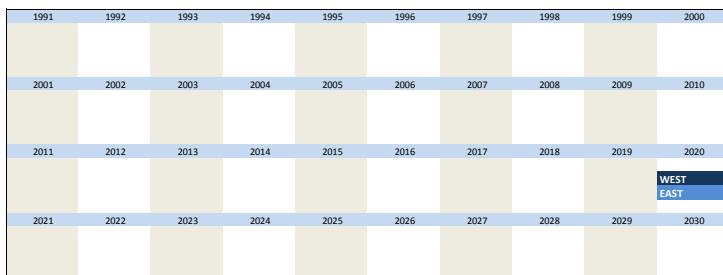


No.	Name	Label	Survey period	Survey frequency
3.379)	vg_cor5_empl_now	corona: number of employees currently	West and east 05/2020	corona phase

#### Wording of question

May 20  How many persons are currently employed in your company?  _____ persons	Further information
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#### Time span of variable

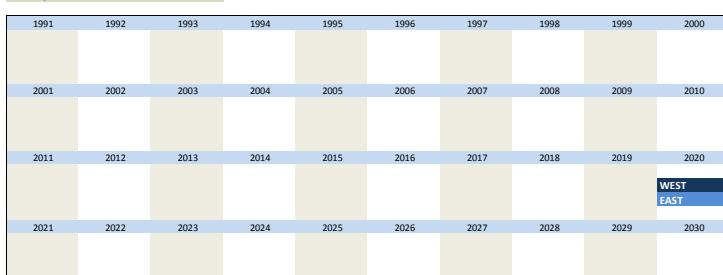


No.	Name	Label	Survey period	Survey frequency
3.380)	vg_cor5_change	corona may: changes within company after pandemic	West and east 05/2020	once

#### Wording of question

May 20  Do you expect durable changes in your company after the corona crisis?  <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td>No changes [1]</td> <td>[2]</td> <td>[3]</td> <td>[4]</td> <td>Large changes [5]</td> </tr> <tr> <td> </td> <td> </td> <td> </td> <td> </td> <td> </td> </tr> </table>	No changes [1]	[2]	[3]	[4]	Large changes [5]						Further information only online
No changes [1]	[2]	[3]	[4]	Large changes [5]							

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.381)	vg_cor5_travel	corona may: less business travels after the pandemic	West and east 05/2020	once

#### Wording of question

May 20  Which durable changes do you consider likely in your company? (multiple answers possible)  <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td>less business travels</td> <td>Yes [1]</td> </tr> <tr> <td> </td> <td> </td> </tr> </table>	less business travels	Yes [1]			Further information only online
less business travels	Yes [1]				

Time span of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030

No.	Name	Label	Survey period	Survey frequency
3.382)	vg_cor5_homeoffice	corona may: more homeoffice after the pandemic	West and east 05/2020	once

**Wording of question**

May 20	Which durable changes do you consider likely in your company? (multiple answers possible)	Further information only online
	<input type="checkbox"/> Yes [1] <input type="checkbox"/> more remote working	

Time span of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030

No.	Name	Label	Survey period	Survey frequency
3.383)	vg_cor5_automat	corona may: higher automatisation	West and east 05/2020	once

**Wording of question**

May 20	Which durable changes do you consider likely in your company? (multiple answers possible)	Further information only online
	<input type="checkbox"/> Yes [1] <input type="checkbox"/> more automation	

Time span of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030

No.	Name	Label	Survey period	Survey frequency
3.384)	vg_cor5_production	corona may: higher depth of production	West and east 05/2020	once

#### Wording of question

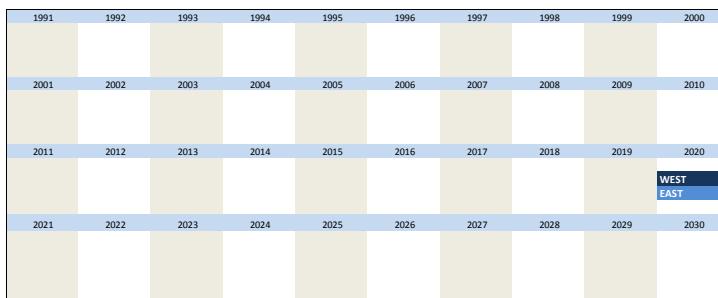
May 20

Which durable changes do you consider likely in your company? (multiple answers possible)

higher depth of production	Yes [1]
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Further information  
only online

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.385)	vg_cor5_divers	corona may: higher diversification in procurement	West and east 05/2020	once

#### Wording of question

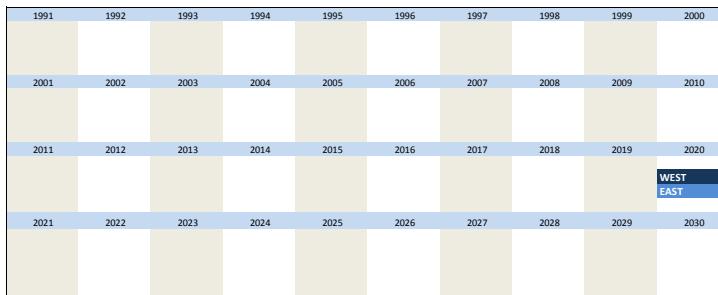
May 20

Which durable changes do you consider likely in your company? (multiple answers possible)

higher diversification in procurement	Yes [1]
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Further information  
only online

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.386)	vg_cor5_product	corona may: change in product portfolio	West and east 05/2020	once

#### Wording of question

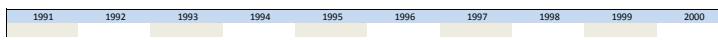
May 20

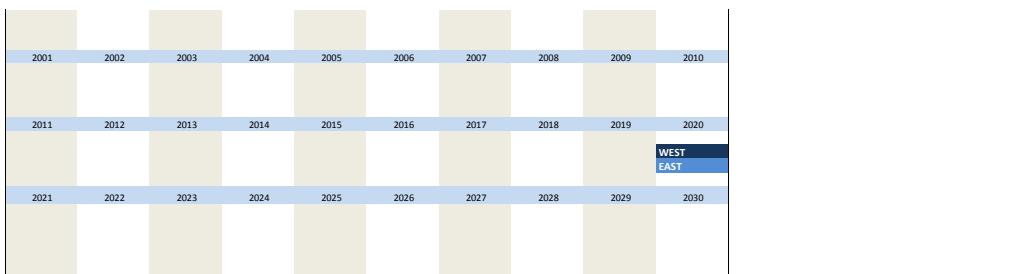
Which durable changes do you consider likely in your company? (multiple answers possible)

change of product portfolio	Yes [1]
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Further information  
only online

#### Time span of variable



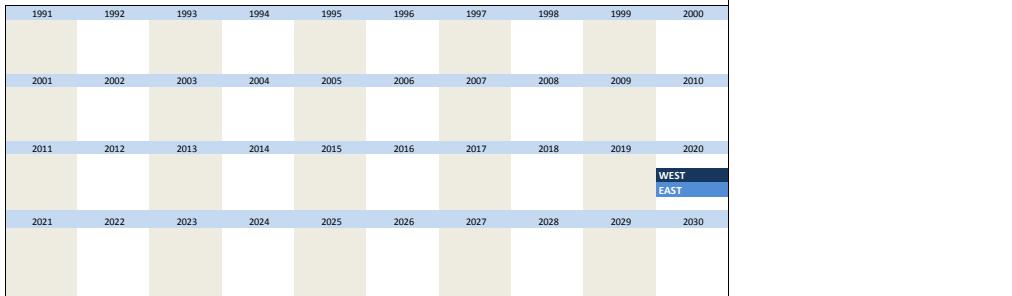


No.	Name	Label	Survey period	Survey frequency
3.387)	vg_cor5_digital	corona may: increased use of digital distribution channels	West and east 05/2020	once

#### Wording of question

May 20	Which durable changes do you consider likely in your company? (multiple answers possible)	Yes [1]	increased use of digital distribution channels	Further information only online
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#### Time span of variable

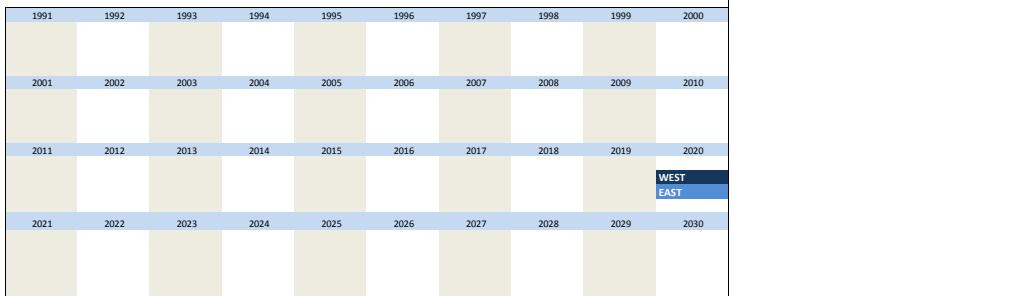


No.	Name	Label	Survey period	Survey frequency
3.388)	vg_cor5_other	corona may: other changes after corona pandemic	West and east 05/2020	once

#### Wording of question

May 20	Which durable changes do you consider likely in your company? (multiple answers possible)	Yes [1]	other	Further information only online
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#### Time span of variable

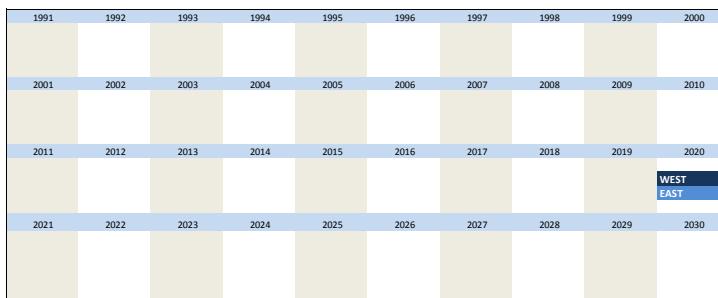


No.	Name	Label	Survey period	Survey frequency
3.389)	vg_cor5_other_text	corona may: other changes after corona pandemic text	West and east 05/2020	once

**Wording of question**

May 20 Which durable changes do you consider likely in your company? (multiple answers possible)										Further information only online
<input type="checkbox"/> other, such as										

**Time span of variable**

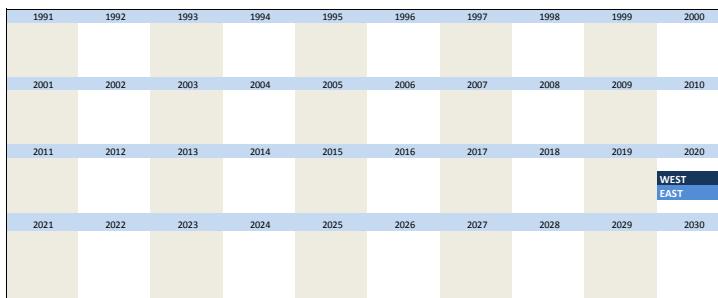


No.	Name	Label	Survey period	Survey frequency
3.390)	vg_cor5_emp1	corona may: investment in employees currently	West and east 05/2020	once

**Wording of question**

May 20 Does your company <b>currently</b> plan higher investments in one of the following fields? (please tick all applying answers)										Further information only online
<input type="checkbox"/> Yes [1]										
<input type="checkbox"/> Employees (vocational training)										

**Time span of variable**

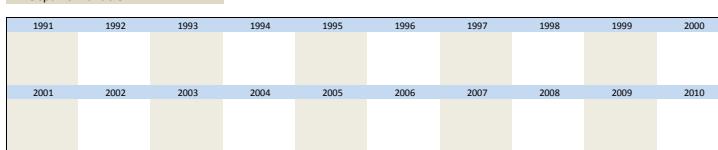


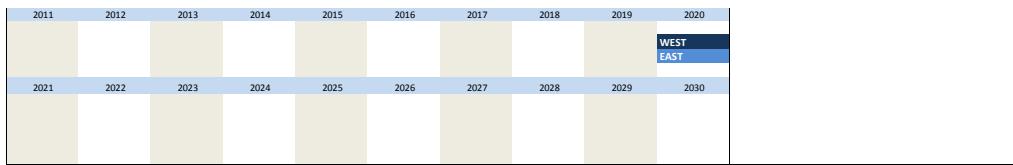
No.	Name	Label	Survey period	Survey frequency
3.391)	vg_cor5_emp2	corona may: investment in employees after crisis	West and east 05/2020	once

**Wording of question**

May 20 Does your company plan higher investments in one of the following fields <b>for the time after the corona crisis?</b> (please tick all applying answers)										Further information only online
<input type="checkbox"/> Yes [1]										
<input type="checkbox"/> Employees (vocational training)										

**Time span of variable**



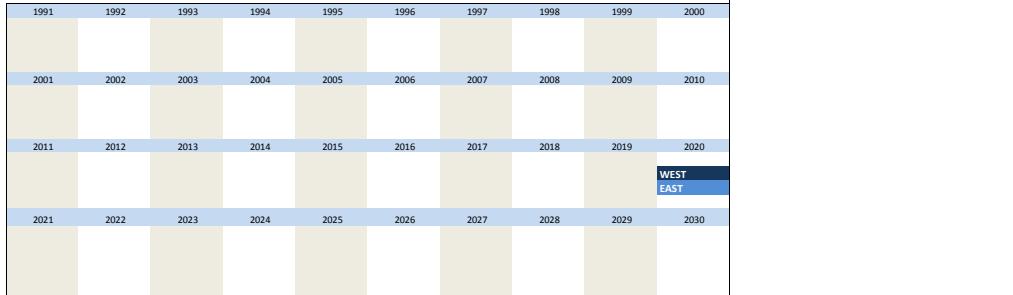


No.	Name	Label	Survey period	Survey frequency
3.392)	vg_cor5_workplace1	corona may: investment in workplaces currently	West and east 05/2020	once

#### Wording of question

May 20	Does your company <b>currently</b> plan higher investments in one of the following fields? (please tick all applying answers)	Further information only online
<input type="checkbox"/> Yes [1] <input type="checkbox"/> Work places (remote working or office places)		

#### Time span of variable

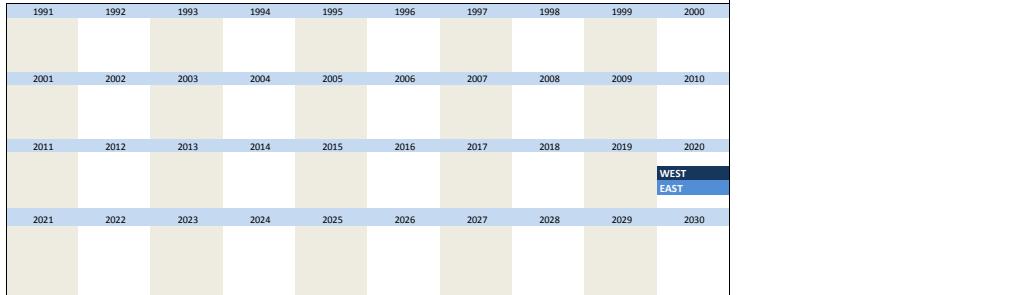


No.	Name	Label	Survey period	Survey frequency
3.393)	vg_cor5_workplace2	corona may: Investment in workplaces after crisis	West and east 05/2020	once

#### Wording of question

May 20	Does your company plan higher investments in one of the following fields <b>for the time after the corona crisis?</b> (please tick all applying answers)	Further information only online
<input type="checkbox"/> Yes [1] <input type="checkbox"/> Work places (remote working or office places)		

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.394)	vg_cor5_prod_inv1	corona may: Investment in production currently	West and east 05/2020	once

#### Wording of question

May 20	Does your company <b>currently</b> plan higher investments in one of the following fields? (please tick all applying answers)	Further information only online
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		Yes [1]										
Production (R&D, depth of production or automatisation)												
<b>Time span of variable</b>												
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000			
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010			
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST	EAST	
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030			

No.	Name	Label	Survey period	Survey frequency
3.395)	vg_cor5_prod_inv2	corona may: investment in production after crisis	West and east 05/2020	once

<b>Wording of question</b>													
<p>May 20</p> <p>Does your company plan higher investments in one of the following fields for the time after the corona crisis? (please tick all applying answers)</p> <table border="1"> <tr> <td>Production (R&amp;D, depth of production or automatisation)</td> <td>Yes [1]</td> </tr> </table>												Production (R&D, depth of production or automatisation)	Yes [1]
Production (R&D, depth of production or automatisation)	Yes [1]												
<b>Time span of variable</b>													
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000				
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010				
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST	EAST		
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030				

No.	Name	Label	Survey period	Survey frequency
3.396)	vg_cor5_supply1	corona may: investment in supply chains currently	West and east 05/2020	once

<b>Wording of question</b>													
<p>May 20</p> <p>Does your company currently plan higher investments in one of the following fields? (please tick all applying answers)</p> <table border="1"> <tr> <td>Supply chain management (e.g. diversification)</td> <td>Yes [1]</td> </tr> </table>												Supply chain management (e.g. diversification)	Yes [1]
Supply chain management (e.g. diversification)	Yes [1]												
<b>Time span of variable</b>													
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000				
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010				
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST	EAST		
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030				

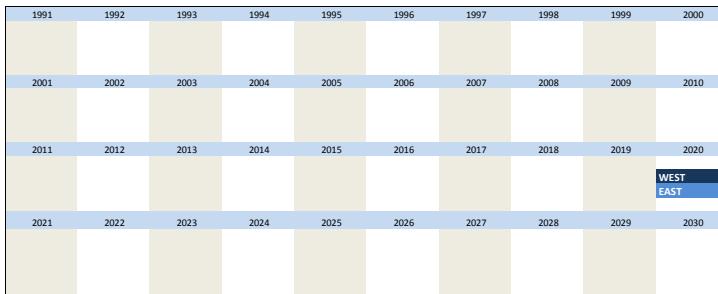


No.	Name	Label	Survey period	Survey frequency
3.397)	vg_cor5_supply2	corona may: investment in supply chains after crisis	West and east 05/2020	once

#### Wording of question

May 20	Does your company plan higher investments in one of the following fields <b>for the time after the corona crisis?</b> (please tick all applying answers)	Further information only online
	Yes [1]	
	Supply chain management (e.g. diversification)	

#### Time span of variable

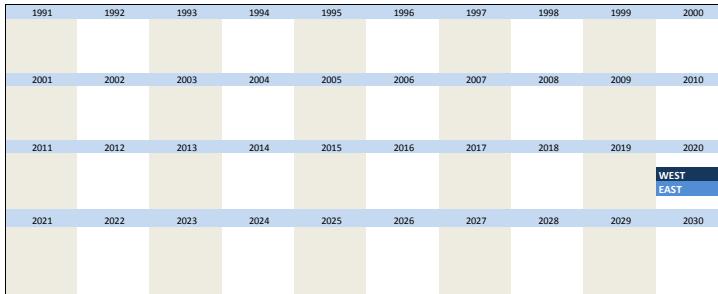


No.	Name	Label	Survey period	Survey frequency
3.398)	vg_cor5_other_inv1	corona may: other investments currently	West and east 05/2020	once

#### Wording of question

May 20	Does your company <b>currently</b> plan higher investments in one of the following fields? (please tick all applying answers)	Further information only online
	Yes [1]	
	other	

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.399)	vg_cor5_other_inv2	corona may: other investments after crisis	West and east 05/2020	once

#### Wording of question

May 20	Does your company plan higher investments in one of the following fields <b>for the time after the corona crisis?</b> (please tick all applying answers)	Further information only online
	Yes [1]	
	other	

Time span of variable											
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000		
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010		
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST	EAST
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030		

No.	Name	Label	Survey period	Survey frequency
3.400)	vg_cor5_other_inv_text	corona may: other investments text	West and east 05/2020	once

#### Wording of question

May 20	Further information only online
Does your company currently or for the time after the corona crisis plan higher investments in one of the following fields? (please tick all applying answers)	
<input type="text"/> other, such as: <input type="text"/>	

#### Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000		
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010		
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST	EAST
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030		

No.	Name	Label	Survey period	Survey frequency
3.401)	vg_cor6_measures1	corona june: reduction of employees	West and east 06/2020	once

#### Wording of question

Jun-20	Further information
Which measures did your company take due to the corona pandemics? (multiple answers possible)	
<input type="checkbox"/> Yes [1]	
<input type="checkbox"/> Reduction of employees	

#### Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000		
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010		
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST	EAST
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030		

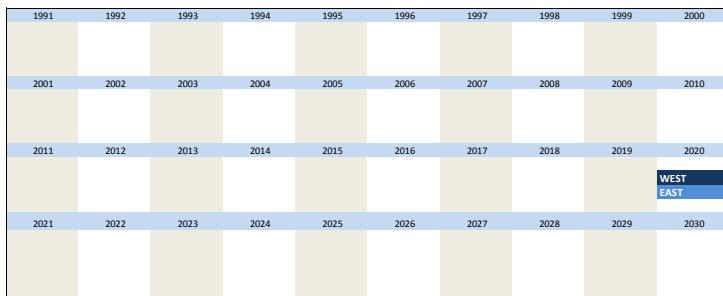
No.	Name	Label	Survey period	Survey frequency
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3.402) **vg\_cor6\_measures2** corona june: stop of production West and east 06/2020 once

#### Wording of question

Jun-20		Further information	
Which measures did your company take due to the corona pandemics? (multiple answers possible)			
<input type="checkbox"/> Yes [1] <input type="checkbox"/> Stop of production			

#### Time span of variable



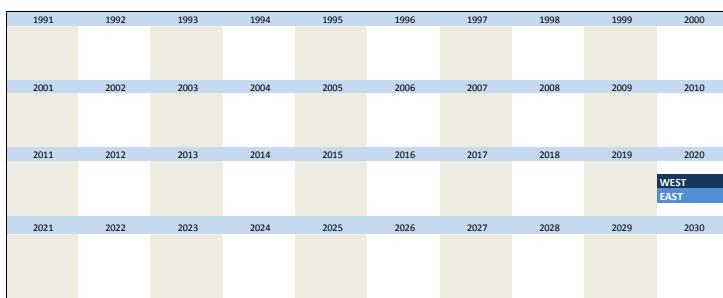
No. Name Label Survey period Survey frequency

3.403) **vg\_cor6\_measures3** corona june: use of existing credit lines West and east 06/2020 once

#### Wording of question

Jun-20		Further information	
Which measures did your company take due to the corona pandemics? (multiple answers possible)			
<input type="checkbox"/> Yes [1] <input type="checkbox"/> Use of existing credit lines			

#### Time span of variable



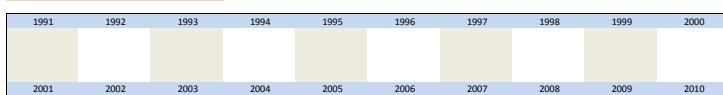
No. Name Label Survey period Survey frequency

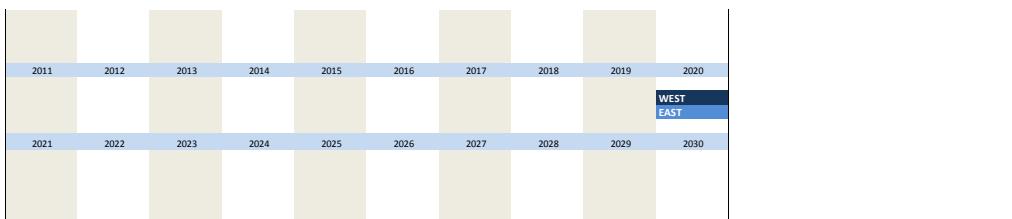
3.404) **vg\_cor6\_measures4** corona june: new credit lines West and east 06/2020 once

#### Wording of question

Jun-20		Further information	
Which measures did your company take due to the corona pandemics? (multiple answers possible)			
<input type="checkbox"/> Yes [1] <input type="checkbox"/> New credit lines			

#### Time span of variable



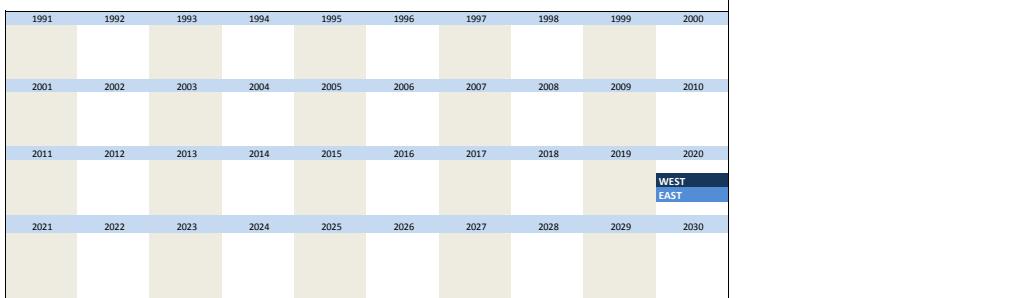


No.	Name	Label	Survey period	Survey frequency
3.405)	vg_cor6_measures5	corona june: use of liquidity assistances	West and east 06/2020	once

#### Wording of question

Jun-20	Which measures did your company take due to the corona pandemics? (multiple answers possible)	Further information		
	<table border="1"> <tr> <td>Use of liquidity assistances</td> <td>Yes [1]</td> </tr> </table>	Use of liquidity assistances	Yes [1]	
Use of liquidity assistances	Yes [1]			

#### Time span of variable

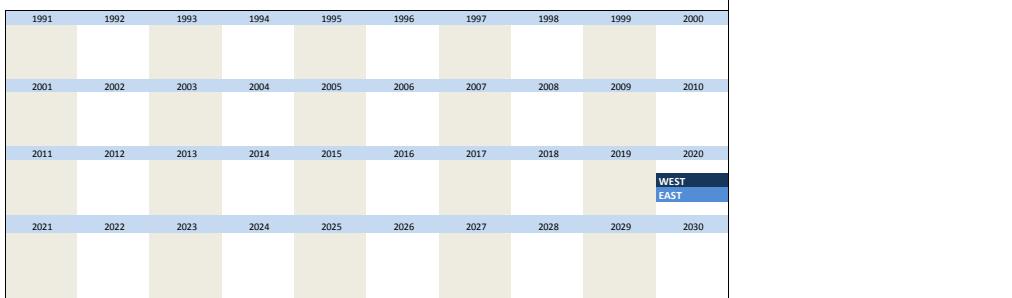


No.	Name	Label	Survey period	Survey frequency
3.406)	vg_cor6_measures6	corona june: postponement of investment projects	West and east 06/2020	once

#### Wording of question

Jun-20	Which measures did your company take due to the corona pandemics? (multiple answers possible)	Further information		
	<table border="1"> <tr> <td>Postponement of investment projects</td> <td>Yes [1]</td> </tr> </table>	Postponement of investment projects	Yes [1]	
Postponement of investment projects	Yes [1]			

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.407)	vg_cor6_measures7	corona june: cancellation of investment projects	West and east 06/2020	once

#### Wording of question

Jun-20	Further information
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Which measures did your company take due to the corona pandemics? (multiple answers possible)

	Yes [1]
Cancellation of investment projects	

**Time span of variable**

1991 1992 1993 1994 1995 1996 1997 1998 1999 2000  
 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010  
 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020  
 2021 2022 2023 2024 2025 2026 2027 2028 2029 2030

WEST  
EAST

No.	Name	Label	Survey period	Survey frequency
3.408)	vg_cor6_measures8	corona june: short time work	West and east 06/2020	once

**Wording of question**

Jun-20

Which measures did your company take due to the corona pandemics? (multiple answers possible)

	Yes [1]
Short time work	

**Time span of variable**

1991 1992 1993 1994 1995 1996 1997 1998 1999 2000  
 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010  
 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020  
 2021 2022 2023 2024 2025 2026 2027 2028 2029 2030

WEST  
EAST

No.	Name	Label	Survey period	Survey frequency
3.409)	vg_cor6_shorttime2	corona: mean percentage work reduction of employees in short time work	West and east 06/2020	corona phase

**Wording of question**

Jun-20

Mean percentage work reduction of employees in shorttime work:

\_\_\_\_\_ %

**Time span of variable**

1991 1992 1993 1994 1995 1996 1997 1998 1999 2000  
 2001 2002 2003 2004 2005 2006 2007 2008 2009 2010  
 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020  
 2021 2022 2023 2024 2025 2026 2027 2028 2029 2030

WEST  
EAST

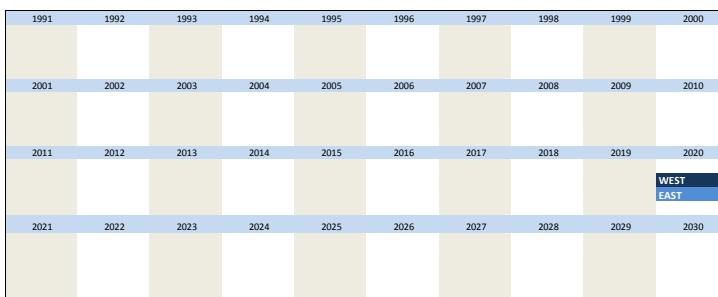
A horizontal bar chart with five bars of increasing height from left to right. The first bar is dark blue and labeled 'WEST'. The second bar is light blue and labeled 'EAST'. The other three bars are grey.

No.	Name	Label	Survey period	Survey frequency
3.410)	vg_core6_shorttime3	corona june: short time work in next three months	West and east 06/2020	once

### Wording of question

Jun-20	In the next three months, the use of short time work in our company will probably:	Further information						
<table border="1" data-bbox="422 388 625 430"> <tr> <td data-bbox="425 390 492 405">Increase [1]</td><td data-bbox="492 390 561 405">Remain constant [2]</td><td data-bbox="561 390 625 405">Decrease [3]</td></tr> <tr> <td data-bbox="425 405 492 430"></td><td data-bbox="492 405 561 430"></td><td data-bbox="561 405 625 430"></td></tr> </table>	Increase [1]	Remain constant [2]	Decrease [3]					
Increase [1]	Remain constant [2]	Decrease [3]						

### Time span of variable

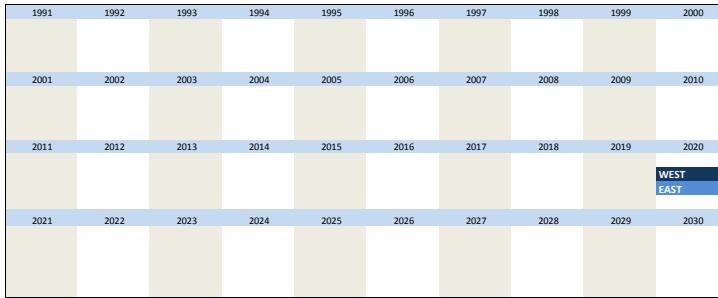


No.	Name	Label	Survey period	Survey frequency
3.411)	vg_cor6_duration1	corona: time until business situation will normalize (best case)	West and east 06/2020	corona phase

## Wording of question

Jun-20	<p>In the following we ask you to estimate the further development of the crisis. (Please fill in a number smaller 1, e.g. "0.5" for 2 weeks)</p> <p><b>When do you expect the state of business to normalize?</b>            In the best case in:</p> <p>_____ months</p>	Further information
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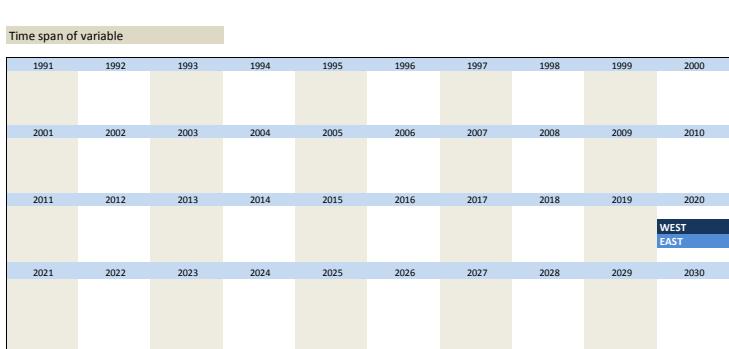
### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.412)	vg_cor6_duration3	corona: time until business situation will normalize (worst case)	West and east 06/2020	corona phase

### Wording of question

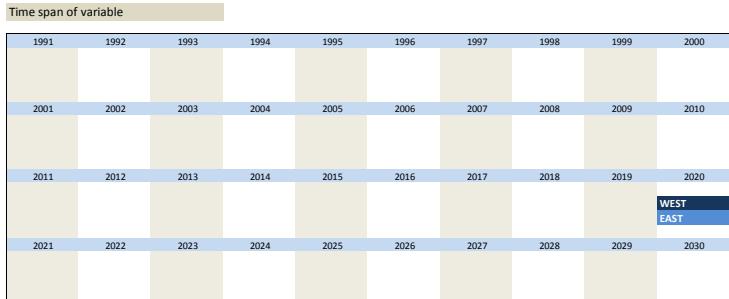
Jun-20	Further information
<p>In the following we ask you to estimate the further development of the crisis. (Please fill in a number smaller 1, e.g. "0.5" for 2 weeks)</p> <p>When do you expect the state of business to normalize? In the worst case in:</p> <p>_____ months</p>	



No.	Name	Label	Survey period	Survey frequency
3.413)	vg_cor6_change	corona june: changes within company after pandemic	West and east 06/2020	once

**Wording of question**

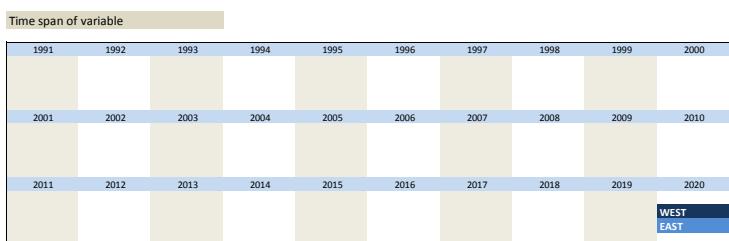
Jun-20 Do you expect durable changes in your company after the corona crisis?	<b>Further information</b>										
<table border="1" style="margin: auto;"> <tr> <td>No changes [1]</td> <td>[2]</td> <td>[3]</td> <td>[4]</td> <td>Large changes [5]</td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> </table>	No changes [1]	[2]	[3]	[4]	Large changes [5]						
No changes [1]	[2]	[3]	[4]	Large changes [5]							



No.	Name	Label	Survey period	Survey frequency
3.414)	vg_cor_prob_fin	corona: problem finances	Corona phase	West and East 06/2020, 11/2020

**Wording of question**

Jun-20 In which areas do you especially face problems due to the corona crisis? Rate the extent to which this issue is leading to problems:	<b>Further information</b>										
<table border="1" style="margin: auto;"> <tr> <td>no influence [1]</td> <td>[2]</td> <td>[3]</td> <td>[4]</td> <td>large extent [5]</td> </tr> <tr> <td>Finances (e.g. liquidity, investments)</td> <td></td> <td></td> <td></td> <td></td> </tr> </table>	no influence [1]	[2]	[3]	[4]	large extent [5]	Finances (e.g. liquidity, investments)					
no influence [1]	[2]	[3]	[4]	large extent [5]							
Finances (e.g. liquidity, investments)											



	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency
3.415)	vg_cor_prob_market	corona: problem domestic market	Corona phase	West and East 06/2020, 11/2020

#### Wording of question

Jun-20	In which areas do you especially face problems due to the corona crisis? Rate the extent to which this issue is leading to problems:	Further information							
<table border="1"> <tr> <td>domestic market</td> <td>no influence [1]</td> <td>[2]</td> <td>[3]</td> <td>[4]</td> <td>large extent [5]</td> </tr> </table>		domestic market	no influence [1]	[2]	[3]	[4]	large extent [5]		
domestic market	no influence [1]	[2]	[3]	[4]	large extent [5]				
Time span of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
WEST									EAST

No.	Name	Label	Survey period	Survey frequency
3.416)	vg_cor_prob_formarket	corona: problem foreign markets	Corona phase	West and East 06/2020, 11/2020

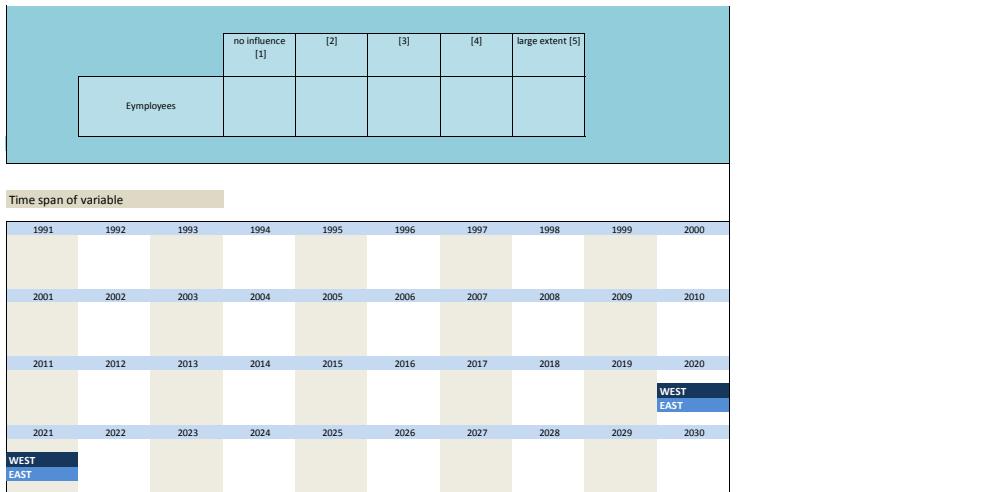
#### Wording of question

Jun-20	In which areas do you especially face problems due to the corona crisis? Rate the extent to which this issue is leading to problems:	Further information							
<table border="1"> <tr> <td>foreign markets</td> <td>no influence [1]</td> <td>[2]</td> <td>[3]</td> <td>[4]</td> <td>large extent [5]</td> </tr> </table>		foreign markets	no influence [1]	[2]	[3]	[4]	large extent [5]		
foreign markets	no influence [1]	[2]	[3]	[4]	large extent [5]				
Time span of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
WEST									EAST

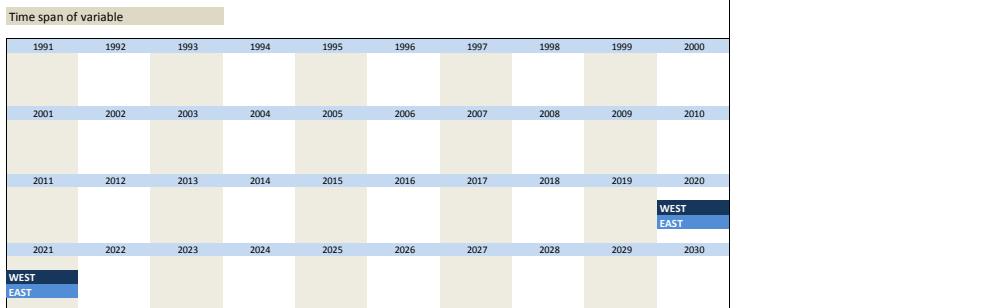
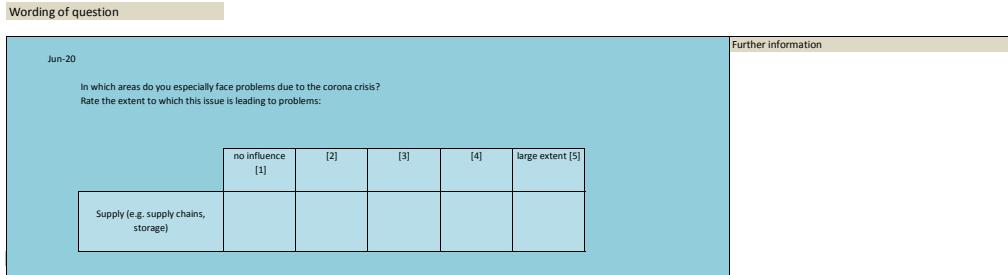
No.	Name	Label	Survey period	Survey frequency
3.417)	vg_cor_prob_empl	corona: problem employees	Corona phase	West and East 06/2020, 11/2020

#### Wording of question

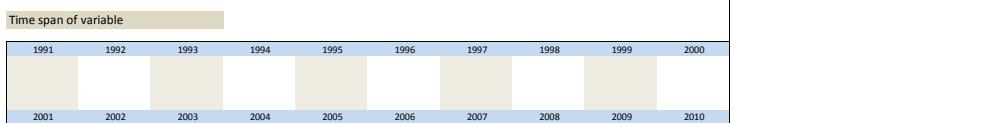
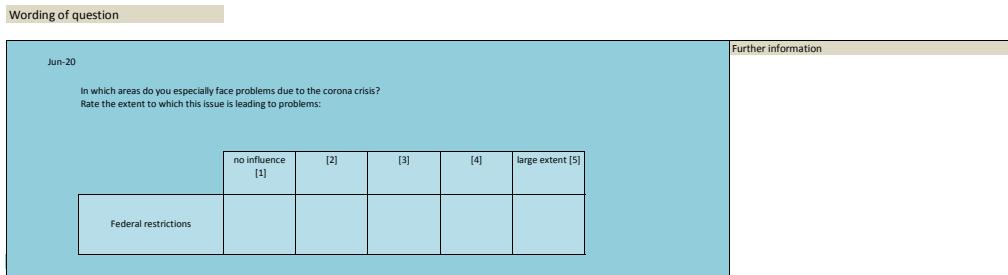
Jun-20	In which areas do you especially face problems due to the corona crisis? Rate the extent to which this issue is leading to problems:	Further information
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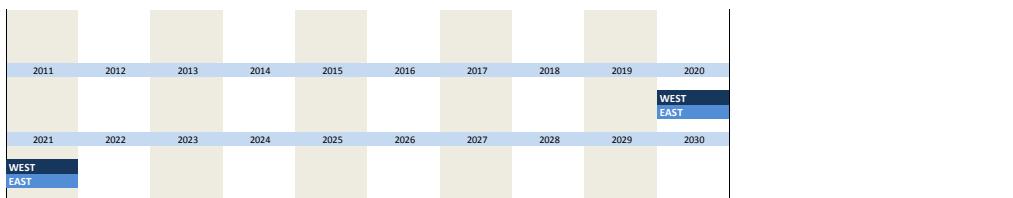


No.	Name	Label	Survey period	Survey frequency
3.418)	vg_cor_prob_supply	corona: problem supply	Corona phase	West and East 06/2020, 11/2020



No.	Name	Label	Survey period	Survey frequency
3.419)	vg_cor_prob_regulation	corona: problem federal regulations	Corona phase	West and East 06/2020, 11/2020



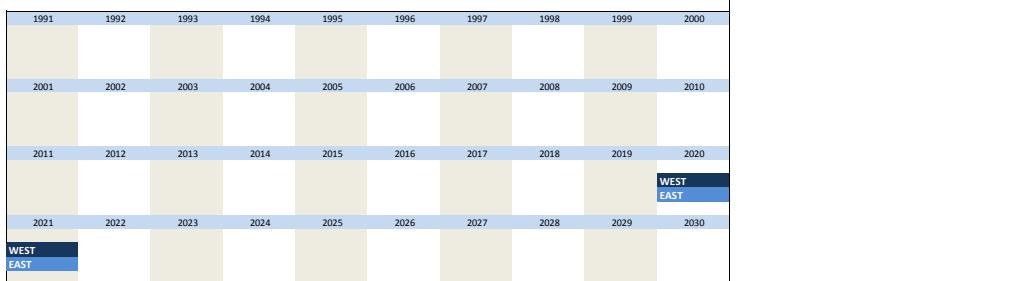


No.	Name	Label	Survey period	Survey frequency
3.420)	vg_cor_prob_exist	corona: problems endanger existence	Corona phase	West and East 06/2020, 11/2020

#### Wording of question

Jun-20	Are these problems leading to existential dangers?	Further information				
<table border="1"> <tr> <td>Yes [1]</td> <td>No [2]</td> </tr> <tr> <td> </td> <td> </td> </tr> </table>		Yes [1]	No [2]			
Yes [1]	No [2]					

#### Time span of variable

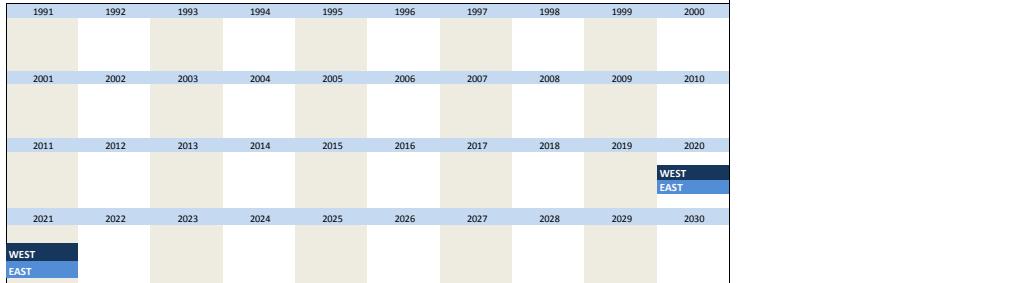


No.	Name	Label	Survey period	Survey frequency
3.421)	vg_cor_stwork	corona: shorttime yes or no	Corona phase	monthly

#### Wording of question

Jul-20	Does your company use short time work?	Further information				
<table border="1"> <tr> <td>Yes [1]</td> <td>No [2]</td> </tr> <tr> <td> </td> <td> </td> </tr> </table>		Yes [1]	No [2]			
Yes [1]	No [2]					

#### Time span of variable

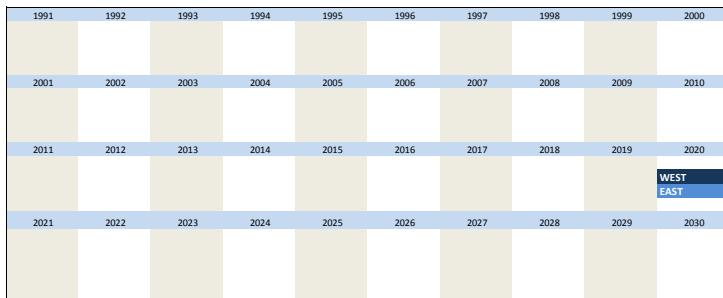


No.	Name	Label	Survey period	Survey frequency
3.422)	vg_cor1_lybc_v	corona july: change in turnover best case	West and east 07/2020	once

#### Wording of question

<p>Jul-20</p> <p>What is your expected percentage change in turnover in 2020 compared to 2019?</p> <p>Best case:</p> <p>_____ %</p>	Further information
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#### Time span of variable

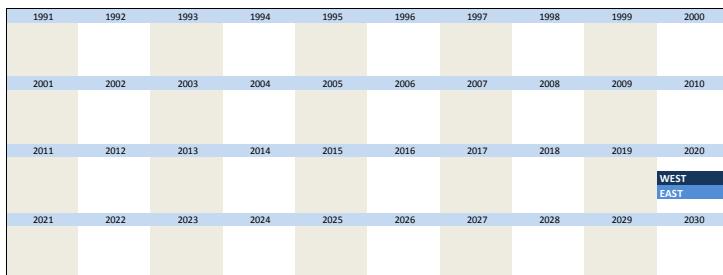


No.	Name	Label	Survey period	Survey frequency
3.423)	vg_cor1_lybc	corona july: change in turnover best case dont know	West and east 07/2020	once

#### Wording of question

<p>Jul-20</p> <p>What is your expected percentage change in turnover in 2020 compared to 2019?</p> <p>Best case:</p> <p style="border: 1px solid black; padding: 2px; text-align: center;">Don't know [3]</p>	Further information
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#### Time span of variable

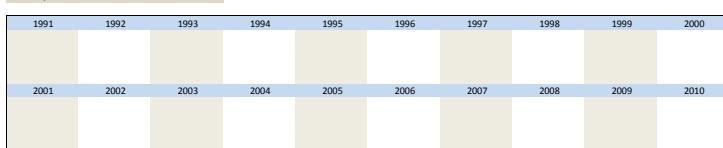


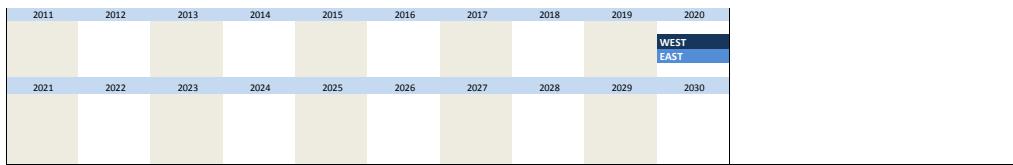
No.	Name	Label	Survey period	Survey frequency
3.424)	vg_cor1_lywc_v	corona july: change in turnover worst case	West and east 07/2020	once

#### Wording of question

<p>Jul-20</p> <p>What is your expected percentage change in turnover in 2020 compared to 2019?</p> <p>Worst case:</p> <p>_____ %</p>	Further information
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#### Time span of variable



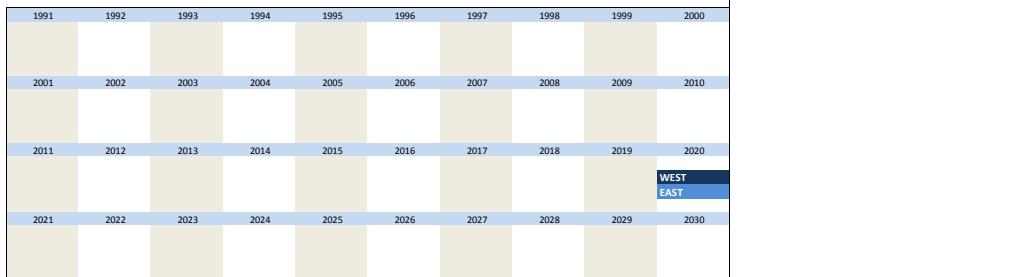


No.	Name	Label	Survey period	Survey frequency
3.425)	vg_cor1_lywc	corona july: change in turnover worst case dont know	West and east 07/2020	once

#### Wording of question

Jul-20	What is your expected percentage change in turnover in 2020 compared to 2019?  Worst case:  Weiß nicht [3]	Further information
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#### Time span of variable

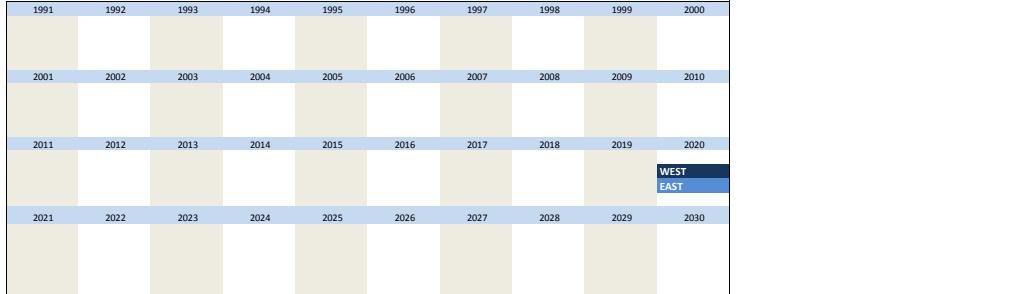


No.	Name	Label	Survey period	Survey frequency
3.426)	vg_cor1_lyac_v	corona july: change in turnover most likely case	West and east 07/2020	once

#### Wording of question

Jul-20	Taking all opportunities and risks into account, I expect a percentage change in turnover in 2020 of:  _____ %	Further information
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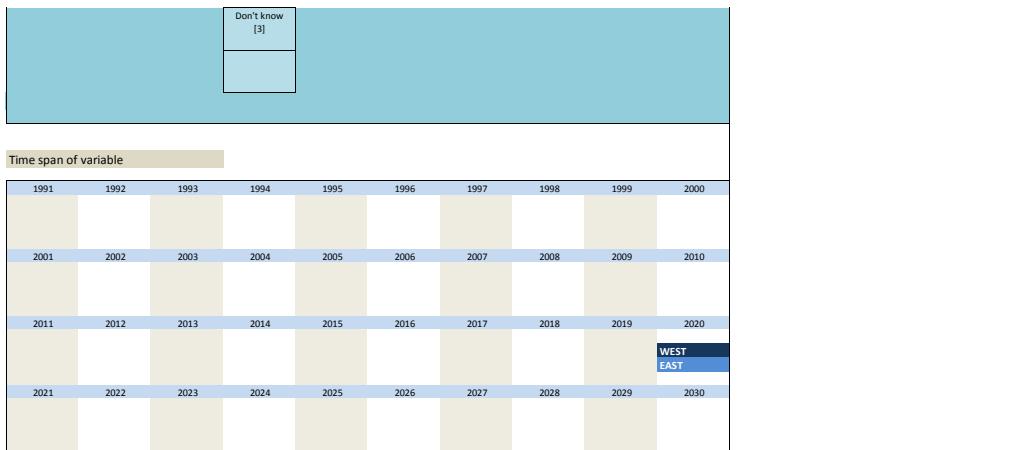
#### Time span of variable



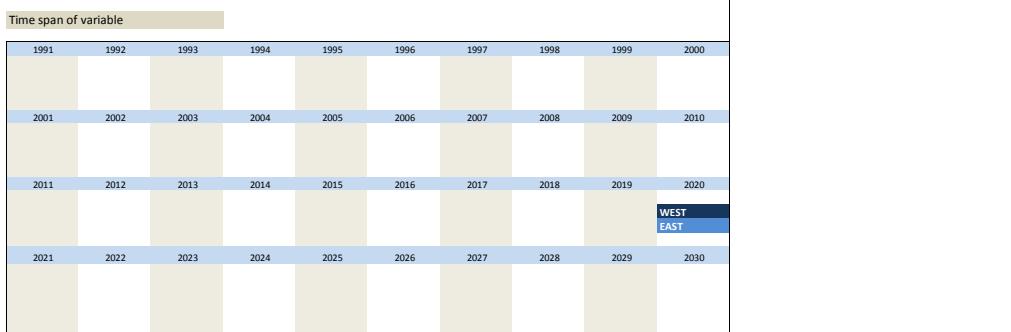
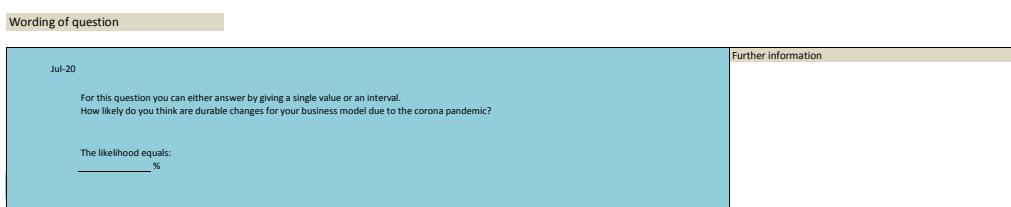
No.	Name	Label	Survey period	Survey frequency
3.427)	vg_cor1_lyac	corona july: change in turnover most likely case dont know	West and east 07/2020	once

#### Wording of question

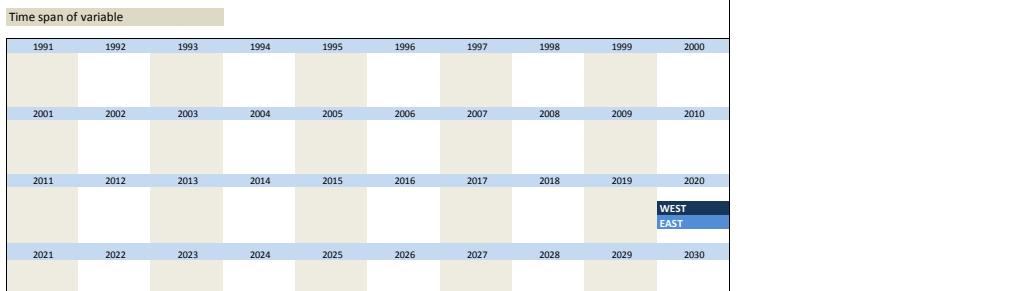
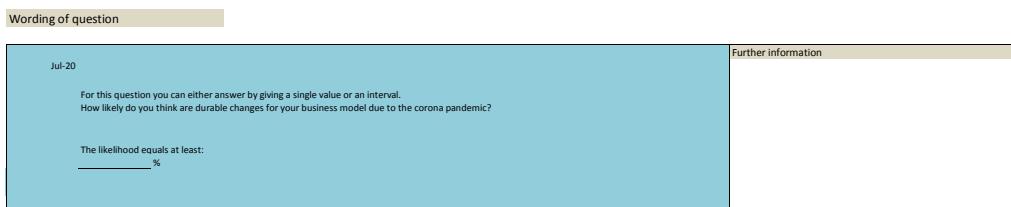
Jul-20	Taking all opportunities and risks into account, I expect a percentage change in turnover in 2020 of:	Further information
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No.	Name	Label	Survey period	Survey frequency
3.428)	vg_cor2_pbpc_sv	corona july: long run changes in business model likelihood	West and east 07/2020	once



No.	Name	Label	Survey period	Survey frequency
3.429)	vg_cor2_pbpc_min	corona july: long run changes in business model minimum likelihood	West and east 07/2020	once



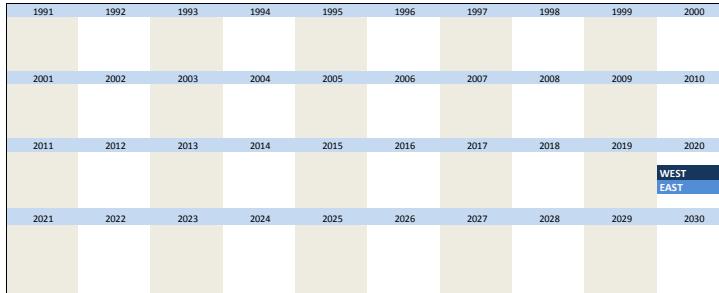
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No.	Name	Label	Survey period	Survey frequency
3.430)	vg_cor2_pbpc_max	corona july: long run changes in business model maximum likelihood	West and east 07/2020	once

**Wording of question**

Jul-20	For this question you can either answer by giving a single value or an interval. How likely do you think are durable changes for your business model due to the corona pandemic?  The likelihood equals maximum: _____ %	Further information
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**Time span of variable**



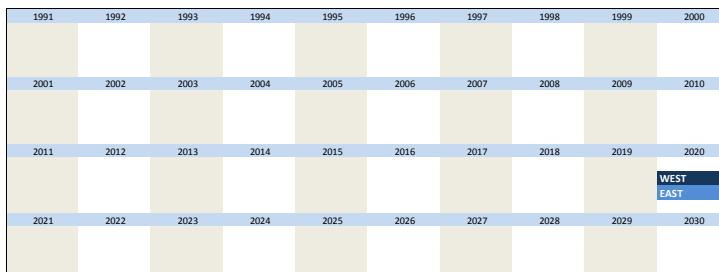
No.	Name	Label	Survey period	Survey frequency
3.431)	vg_cor2_pbpc	corona july: long run changes in business model don't know	West and east 07/2020	once

**Wording of question**

Jul-20	For this question you can either answer by giving a single value or an interval. How likely do you think are durable changes for your business model due to the corona pandemic?	Further information
--------	---	---------------------

Don't know  
[3]

**Time span of variable**



No.	Name	Label	Survey period	Survey frequency
3.432)	vg_cor8_turnover_no	corona aug: no effect of pandemics on turnover	West and east 08/2020	once

**Wording of question**

Aug-20	Which effect of the corona pandemics on your companies' turnover do you expect in the current year?	Further information
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no effect [1]

Time span of variable										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	
										WEST EAST

No.	Name	Label	Survey period	Survey frequency
3.433)	vg_cor8_turnover_inc	corona aug: positive percentage change in turnover due to pandemics	West and east 08/2020	once

**Wording of question**

Aug-20	Which effect of the corona pandemics on your companies' turnover do you expect in the current year?	Further information
Increase of:	_____ %	

Time span of variable										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	
										WEST EAST

No.	Name	Label	Survey period	Survey frequency
3.434)	vg_cor8_turnover_dec	corona aug: negative percentage change in turnover due to pandemics	West and east 08/2020	once

**Wording of question**

Aug-20	Which effect of the corona pandemics on your companies' turnover do you expect in the current year?	Further information
Decrease of:	_____ %	

Time span of variable										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	
										WEST EAST

No.	Name	Label	Survey period	Survey frequency
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3.435)	vg_cor8_invest_no	corona aug: no effect of pandemics on investment	West and east 08/2020	once
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#### Wording of question

Aug-20  Which effect of the corona pandemics on your companies' investments do you expect in the current year?  <input type="checkbox"/> no effect [1]	Further information
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#### Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030

No.	Name	Label	Survey period	Survey frequency
3.436)	vg_cor8_invest_inc	corona aug: positive percentage change in investment due to pandemics	West and east 08/2020	once

#### Wording of question

Aug-20  Which effect of the corona pandemics on your companies' investments do you expect in the current year?  Increase of:  <input type="text"/> %	Further information
--	---------------------

#### Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030

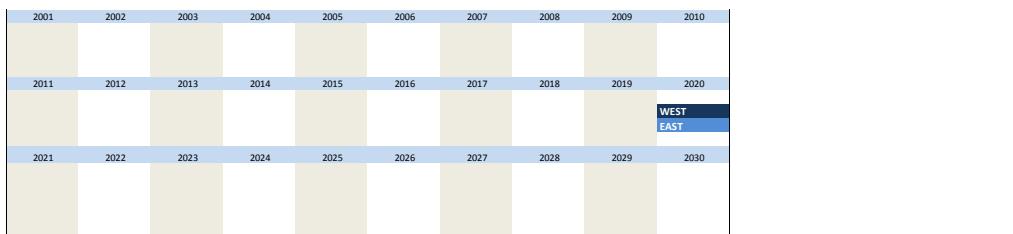
No.	Name	Label	Survey period	Survey frequency
3.437)	vg_cor8_invest_dec	corona aug: negative percentage change in investment due to pandemics	West and east 08/2020	once

#### Wording of question

Aug-20  Which effect of the corona pandemics on your companies' investments do you expect in the current year?  Decrease of:  <input type="text"/> %	Further information
--	---------------------

#### Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000



No.	Name	Label	Survey period	Survey frequency
3.438)	vg_cor8_change	corona aug: durable change in business after pandemics	West and east 08/2020	once

#### Wording of question

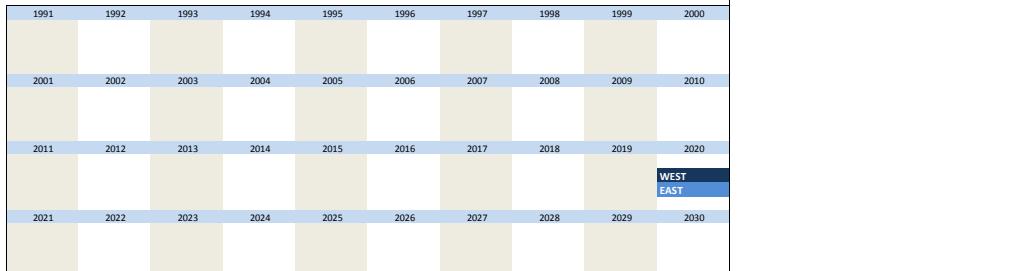
Aug-20

Do you expect durable changes in your company after the corona pandemics?

no changes [1]	[2]	[3]	[4]	large changes [5]

Further information

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.439)	vg_cor8_home_no	corona aug: home office no change	West and east 08/2020	once

#### Wording of question

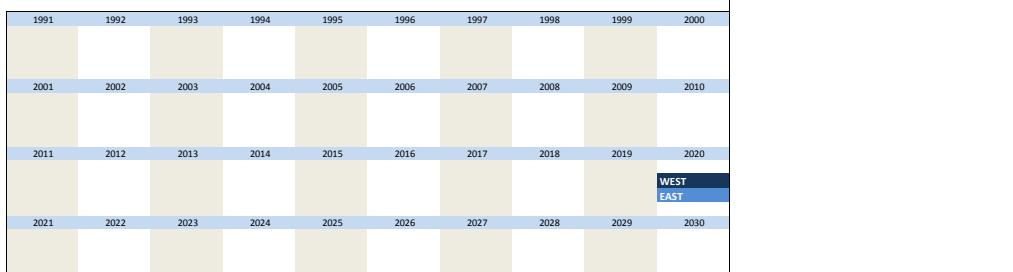
Aug-20

Which long-term developments do you expect in the following segments compared to the time before the corona pandemics?

Remote working	no change [1]
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Further information

#### Time span of variable

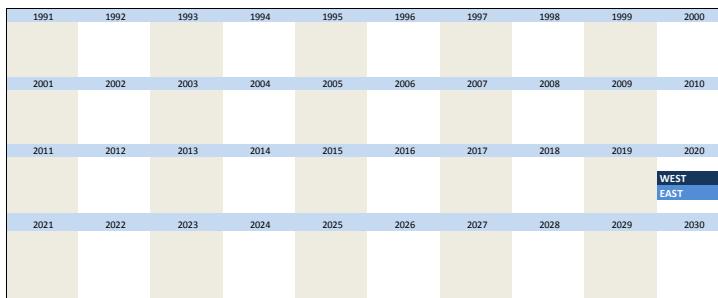


No.	Name	Label	Survey period	Survey frequency
3.440)	vg_cor8_home_inc	corona aug: home office increase in percent	West and east 08/2020	once

#### Wording of question

Aug-20 Which long-term developments do you expect in the following segments compared to the time before the corona pandemics? <b>Remote working</b> Increase of: _____ %	Further information
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#### Time span of variable

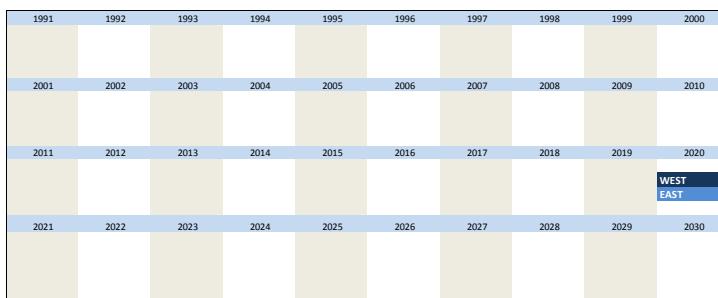


No.	Name	Label	Survey period	Survey frequency
3.441)	vg_cor8_home_dec	corona aug: home office decrease in percent	West and east 08/2020	once

#### Wording of question

Aug-20 Which long-term developments do you expect in the following segments compared to the time before the corona pandemics? <b>Remote working</b> Decrease of: _____ %	Further information
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#### Time span of variable

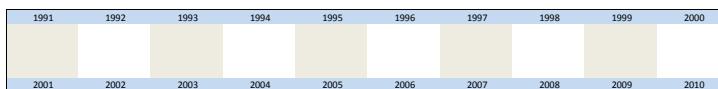


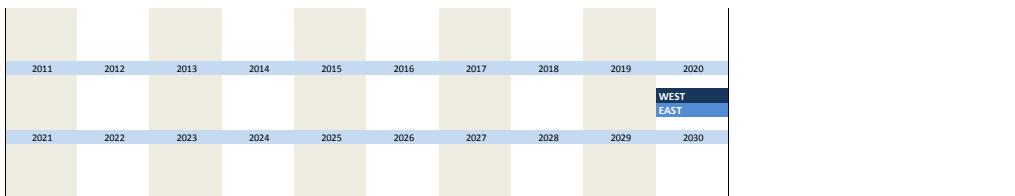
No.	Name	Label	Survey period	Survey frequency
3.442)	vg_cor8_travel_no	corona aug: business travel no change	West and east 08/2020	once

#### Wording of question

Aug-20 Which long-term developments do you expect in the following segments compared to the time before the corona pandemics? <div style="text-align: center; margin-top: 20px;"> <table border="1" style="display: inline-table; vertical-align: middle;"> <tr> <td style="width: 50px; height: 40px;"></td> <td style="width: 50px; height: 40px; text-align: center; vertical-align: middle;">no change [1]</td> </tr> <tr> <td style="width: 50px; height: 40px; text-align: center; vertical-align: middle;">Business travel</td> <td style="width: 50px; height: 40px;"></td> </tr> </table> </div>		no change [1]	Business travel		Further information
	no change [1]				
Business travel					

#### Time span of variable



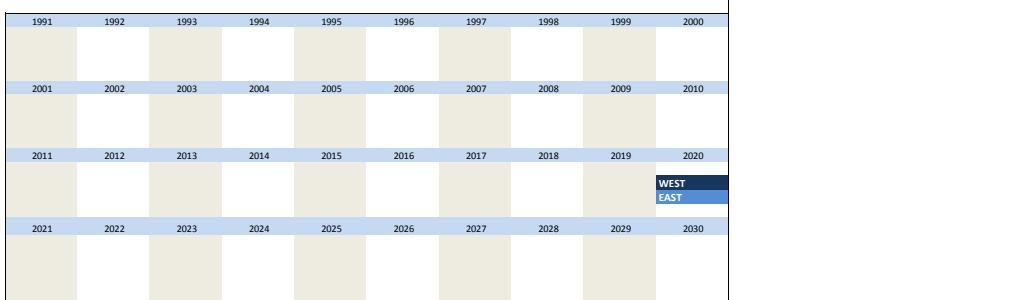


No.	Name	Label	Survey period	Survey frequency
3.443)	<u>vg_cor8_travel_inc</u>	corona aug: business travel increase in percent	West and east 08/2020	once

#### Wording of question

Aug-20	Further information
Which long-term developments do you expect in the following segments compared to the time before the corona pandemic?  <b>Business travel</b> Increase of: _____ %	

### Time span of variable

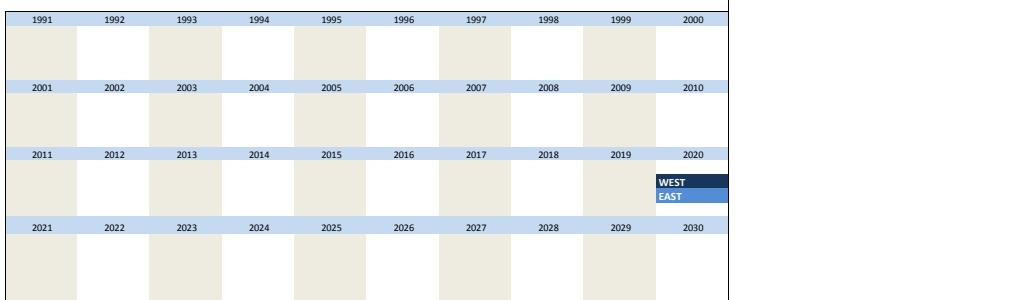


No.	Name	Label	Survey period	Survey frequency
3_4441	vg_cor8_travel_dec	corona aug: business travel decrease in percent	West and east 08/2020	once

#### Wording of question

Aug-20	Further information
	Which long-term developments do you expect in the following segments compared to the time before the corona pandemic?
<b>Business travel</b>	
Decrease of: _____ %	

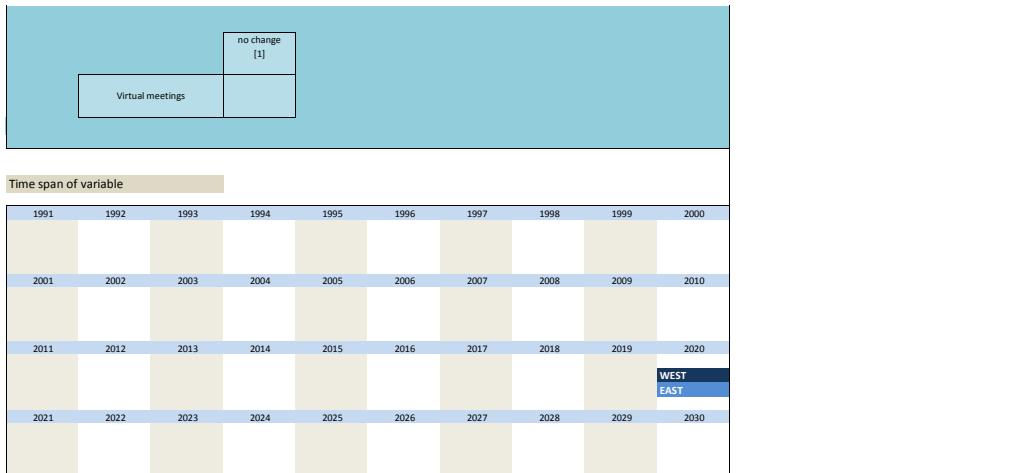
### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.445)	vg_cor8_meetings_no	corona aue: virtual meetings no change	West and east 08/2020	once

### Wording of question

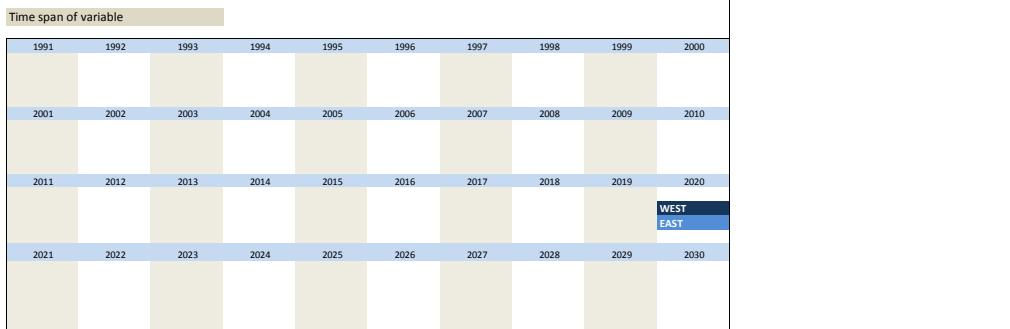
Aug-20	Further information
Which long-term developments do you expect in the following segments compared to the time before the corona pandemics?	



No.	Name	Label	Survey period	Survey frequency
3.446)	vg_cor8_meetings_inc	corona aug: virtual meetings increase in percent	West and east 08/2020	once

**Wording of question**

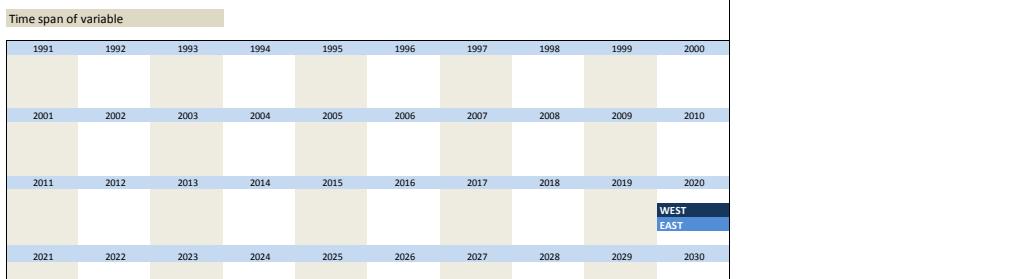
Aug-20	Further information
Which long-term developments do you expect in the following segments compared to the time before the corona pandemics?	
<b>Virtual meetings</b>	
Increase of: _____ %	



No.	Name	Label	Survey period	Survey frequency
3.447)	vg_cor8_meetings_dec	corona aug: virtual meetings decrease in percent	West and east 08/2020	once

**Wording of question**

Aug-20	Further information
Which long-term developments do you expect in the following segments compared to the time before the corona pandemics?	
<b>Virtual meetings</b>	
Decrease of: _____ %	



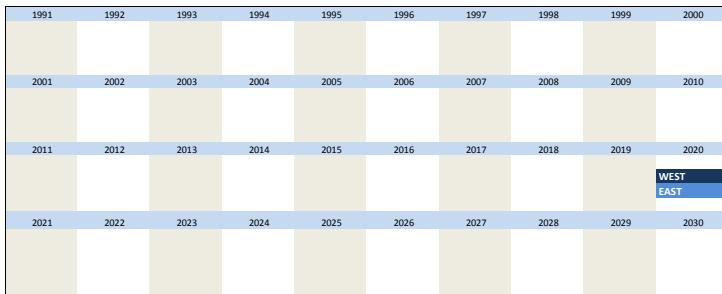


No.	Name	Label	Survey period	Survey frequency
3.448=	vg_cor8_empl_now	corona: number of employees currently	West and east 08/2020	corona phase

#### Wording of question

Aug-20	What is the current number of employees in your company?  _____ persons	Further information
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#### Time span of variable

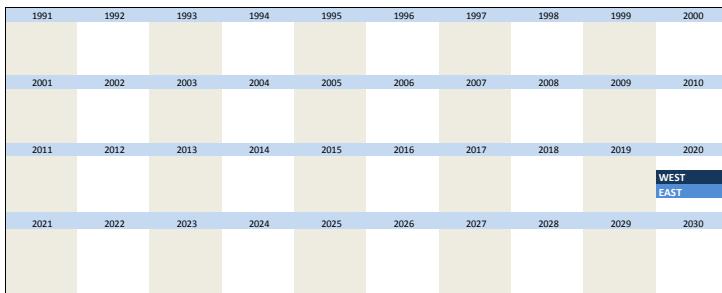


No.	Name	Label	Survey period	Survey frequency
3.449)	vg_cor8_gdp20	corona aug: expected GDP change Germany 2020	West and east 08/2020	once

#### Wording of question

Aug-20	What is your expected percentage change in German gross domestic product in the following year compared to the year before?  2020: _____ %	Further information
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#### Time span of variable

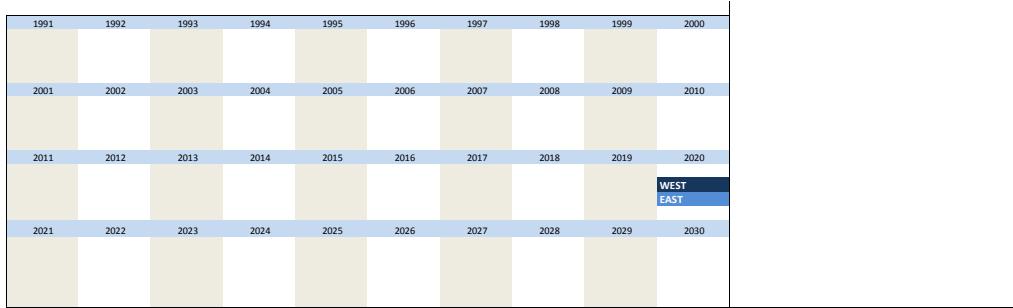


No.	Name	Label	Survey period	Survey frequency
3.450)	vg_cor8_gdp21	corona aug: expected GDP change Germany 2021	West and east 08/2020	once

#### Wording of question

Aug-20	What is your expected percentage change in German gross domestic product in the following year compared to the year before?  2021: _____ %	Further information
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#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.451)	vg_cor8_fairs_past	corona: trade fairs attendance past	West and east 08/2020	corona period

#### Wording of question

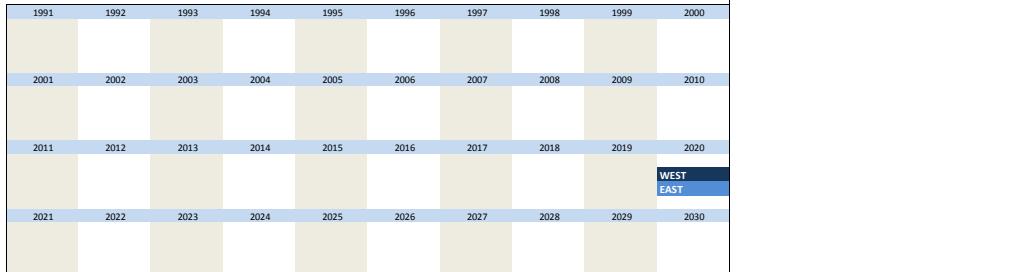
Aug-20

Was your company involved in international trade fairs as exhibitor in the last two years?

Yes [1]	No [2]

Further information

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.452)	vg_cor8_fairs_future	corona aug: trade fairs attendance future	West and east 08/2020	once

#### Wording of question

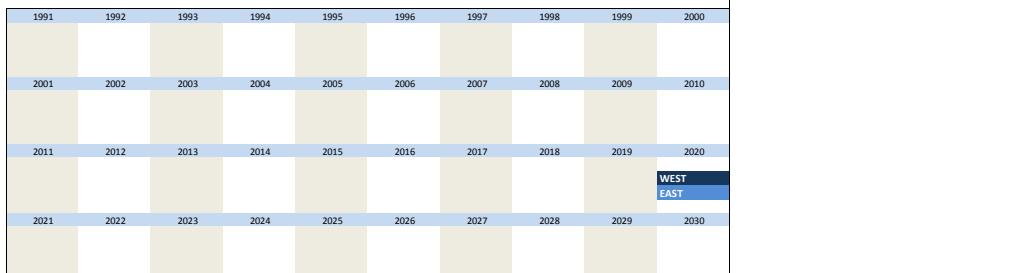
Aug-20

Attending trade fairs after the corona pandemic will be used by our company:

More extensively [1]	unchanged [2]	Less extensively [3]

Further information

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
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3.453) **vg\_cor8\_fairs\_digital** corona aug: trade fairs digital alternatives West and east 08/2020 once

**Wording of question**

Aug-20 Will your company use digital alternatives to trade fairs more frequently? <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td style="width: 50px; padding: 2px;">Yes [1]</td> <td style="width: 50px; padding: 2px;">No [2]</td> </tr> <tr> <td style="height: 40px;"></td> <td style="height: 40px;"></td> </tr> </table>	Yes [1]	No [2]			Further information
Yes [1]	No [2]				

**Time span of variable**

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030

WEST  
EAST

No.	Name	Label	Survey period	Survey frequency
3.454)	<b>vg_cor8_fairs_loss</b>	corona: trade fairs economic losses	West and east 08/2020	corona period

**Wording of question**

Aug-20 Did your company suffer economic losses due to cancelled trade fairs? <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td style="width: 33.33px; padding: 2px;">Yes, to large extent [1]</td> <td style="width: 33.33px; padding: 2px;">Yes, to small extent [2]</td> <td style="width: 33.33px; padding: 2px;">No [3]</td> </tr> <tr> <td style="height: 40px;"></td> <td style="height: 40px;"></td> <td style="height: 40px;"></td> </tr> </table>	Yes, to large extent [1]	Yes, to small extent [2]	No [3]				Further information
Yes, to large extent [1]	Yes, to small extent [2]	No [3]					

**Time span of variable**

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030

WEST  
EAST

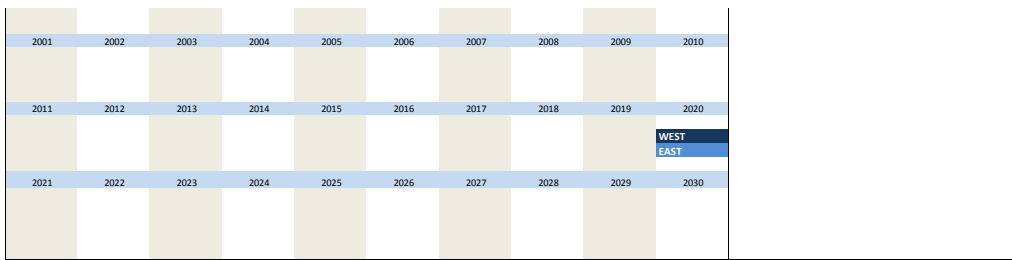
No.	Name	Label	Survey period	Survey frequency
3.455)	<b>vg_cor9_eq1</b>	corona sep: equity ratio in 2019	West and east 09/2020	once

**Wording of question**

Sep-20 What is the equity ratio in your company at the end of 2019? _____ %	Further information
---	---------------------

**Time span of variable**

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000

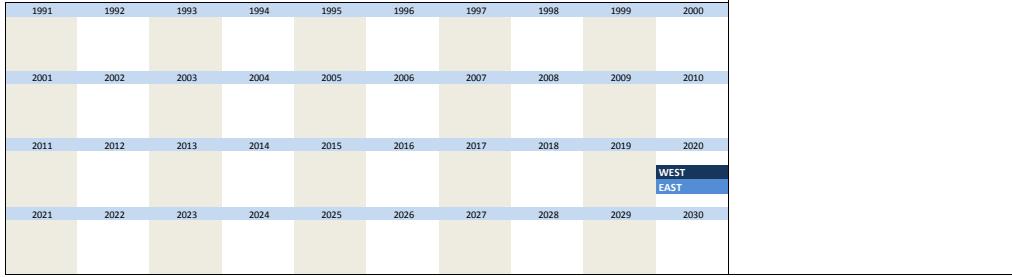


No.	Name	Label	Survey period	Survey frequency
3.456)	vg_cor9_eq2	corona sep: change in equity ratio	West and east 09/2020	once

#### Wording of question

Sep-20	Did the equity ratio of your company change during the corona crisis?							Further information
	Decrease [-3]	[-2]	[-1]	[0]	[+1]	[+2]	Increase [+3]	

#### Time span of variable

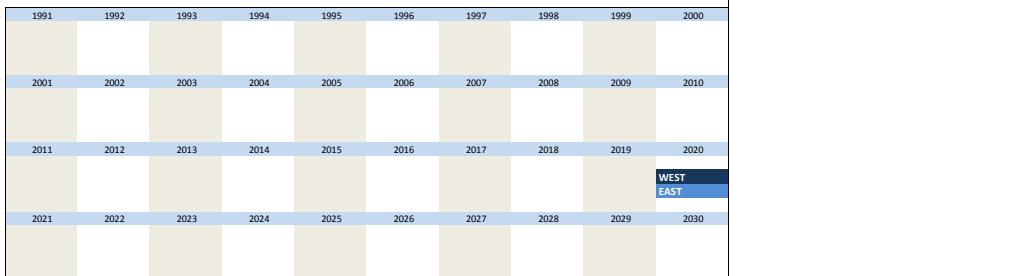


No.	Name	Label	Survey period	Survey frequency
3.457)	vg_cor9_loan	corona sep: availability of bank loans change since march 2020	West and east 09/2020	once

#### Wording of question

Sep-20	How did the availability of bank loans change from march 2020 on?							Further information
	negatively [-3]	[-2]	[-1]	[0]	[+1]	[+2]	positively [+3]	

#### Time span of variable

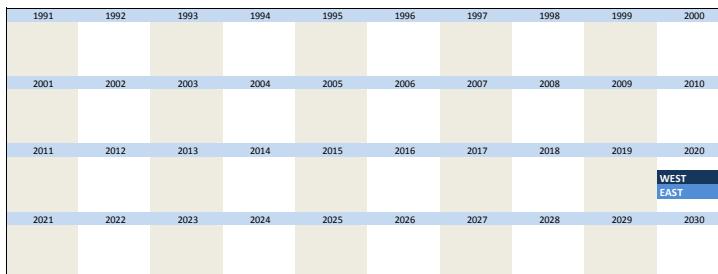


No.	Name	Label	Survey period	Survey frequency
3.458)	vg_cor9_interest	corona sep: change in loan interest yes or no	West and east 09/2020	once

#### Wording of question

Sep-20  Did your company face changes in loan interest from march 2020 on?  <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td style="padding: 5px;">yes [1]</td> <td style="padding: 5px;">no [2]</td> </tr> <tr> <td style="height: 40px;"></td> <td style="height: 40px;"></td> </tr> </table>	yes [1]	no [2]			Further information
yes [1]	no [2]				

#### Time span of variable

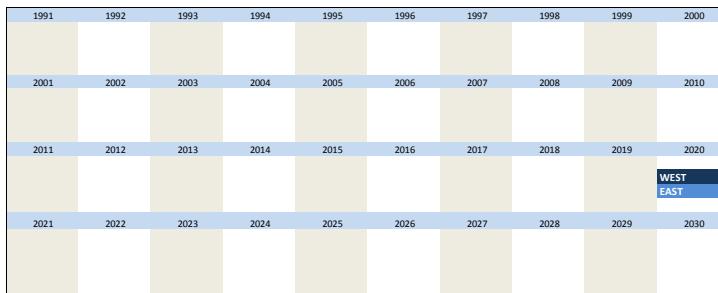


No.	Name	Label	Survey period	Survey frequency
3.459)	vg_cor9_interest1	corona sep: decrease in base points	West and east 09/2020	once

#### Wording of question

Sep-20  Did your company face changes in loan interest from march 2020 on?  If yes, decrease of:  _____ base points (100 base points = 1 percentage point)	Further information
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#### Time span of variable

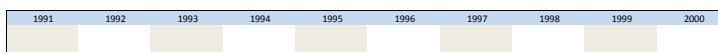


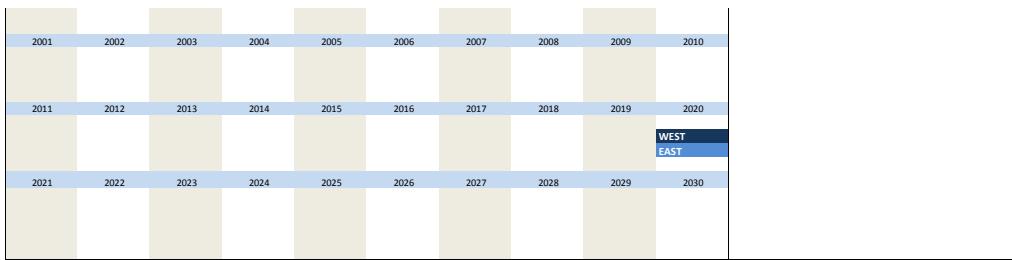
No.	Name	Label	Survey period	Survey frequency
3.460)	vg_cor9_interest2	corona sep: increase in base points	West and east 09/2020	once

#### Wording of question

Sep-20  Did your company face changes in loan interest from march 2020 on?  If yes, increase of:  _____ base points (100 base points = 1 percentage point)	Further information
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#### Time span of variable



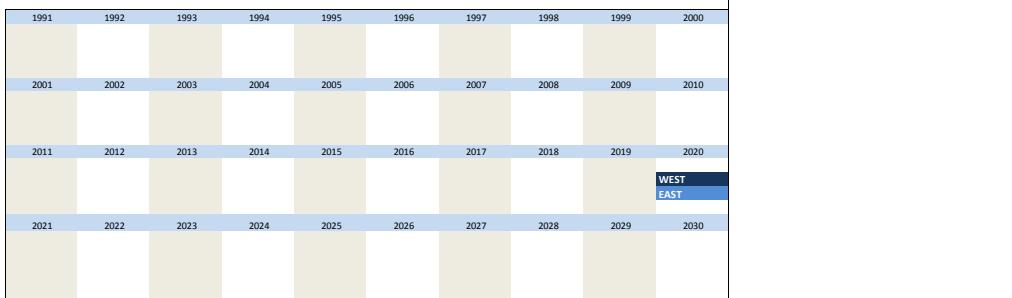


No.	Name	Label	Survey period	Survey frequency
3.461)	vg_cor9_credit1	corona sep: credit line in percent of balance in march 2020	West and east 09/2020	once

#### Wording of question

Sep-20  Credit line in percent of the overall balance sheet total.  In march 2020:  _____ %	Further information
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#### Time span of variable

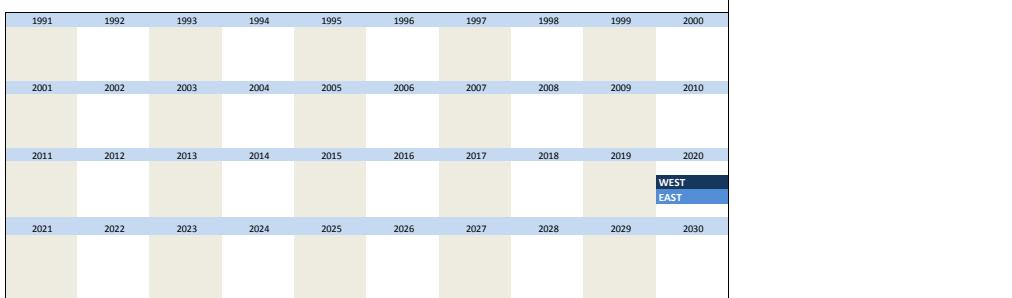


No.	Name	Label	Survey period	Survey frequency
3.462)	vg_cor9_credit2	corona sep: credit line in percent of balance in june 2020	West and east 09/2020	once

#### Wording of question

Sep-20  Credit line in percent of the overall balance sheet total.  In june 2020:  _____ %	Further information
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#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.463)	vg_cor9_nocredit1	corona sep: no credit line	West and east 09/2020	once

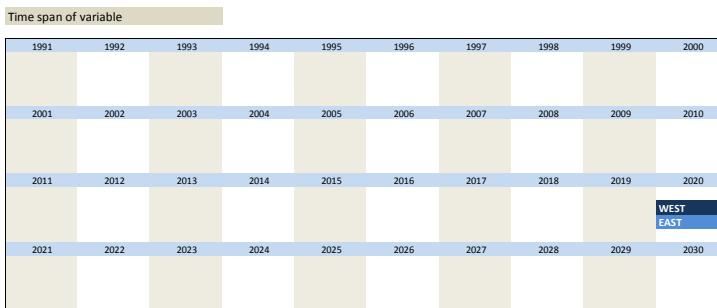
#### Wording of question

Further information
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Sep-20

Credit line in percent of the overall balance sheet total.

No credit line [1]
-----------------------



No.	Name	Label	Survey period	Survey frequency
3.464)	vg_cor9_credit3	corona sep: use of credit lines in percent in march 2020	West and east 09/2020	once

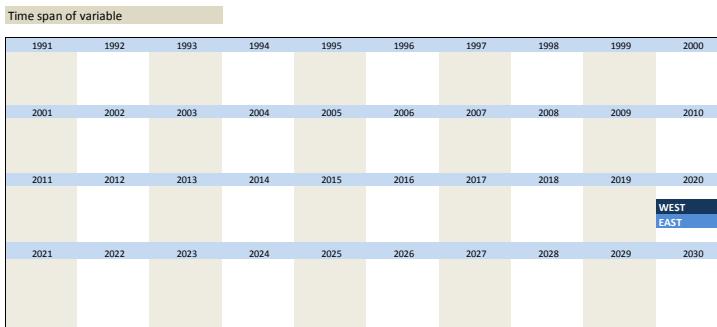
Wording of question

Sep-20

To which extent (in percent) was this credit line in use?

In march 2020:

\_\_\_\_\_ %



No.	Name	Label	Survey period	Survey frequency
3.465)	vg_cor9_credit4	corona sep: use of credit lines in percent in june 2020	West and east 09/2020	once

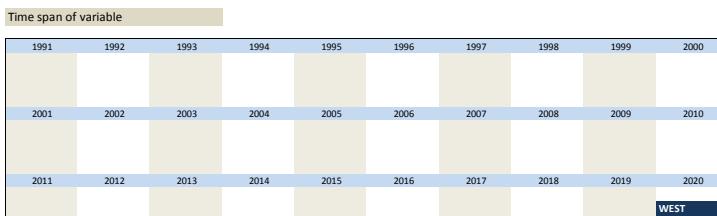
Wording of question

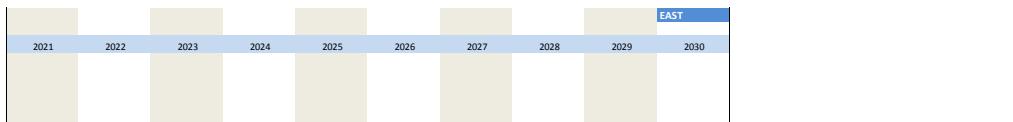
Sep-20

To which extent (in percent) was this credit line in use?

In june 2020:

\_\_\_\_\_ %





No.	Name	Label	Survey period	Survey frequency
3.466)	vg_cor9_nocredit2	corona sep: no credit line	West and east 09/2020	once

#### Wording of question

Sep-20  To which extent (in percent) was this credit line in use?  <input type="checkbox"/> no credit line [1] <input type="checkbox"/>	Further information																																								
<b>Time span of variable</b> <table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td>2021</td><td>2022</td><td>2023</td><td>2024</td><td>2025</td><td>2026</td><td>2027</td><td>2028</td><td>2029</td><td>2030</td> </tr> </table> <b>WEST</b> <b>EAST</b>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000																																
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010																																
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																																
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030																																

No.	Name	Label	Survey period	Survey frequency
3.467)	vg_cor9_cash1	corona sep: cash and cash equivalents in percent of balance in march 2020	West and east 09/2020	once

#### Wording of question

Sep-20  How high are cash and cash equivalents in your company in percent of the overall balance sheet total?  In march 2020:  _____ %	Further information																																								
<b>Time span of variable</b> <table border="1"> <tr> <td>1991</td><td>1992</td><td>1993</td><td>1994</td><td>1995</td><td>1996</td><td>1997</td><td>1998</td><td>1999</td><td>2000</td> </tr> <tr> <td>2001</td><td>2002</td><td>2003</td><td>2004</td><td>2005</td><td>2006</td><td>2007</td><td>2008</td><td>2009</td><td>2010</td> </tr> <tr> <td>2011</td><td>2012</td><td>2013</td><td>2014</td><td>2015</td><td>2016</td><td>2017</td><td>2018</td><td>2019</td><td>2020</td> </tr> <tr> <td>2021</td><td>2022</td><td>2023</td><td>2024</td><td>2025</td><td>2026</td><td>2027</td><td>2028</td><td>2029</td><td>2030</td> </tr> </table> <b>WEST</b> <b>EAST</b>		1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000																																
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010																																
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020																																
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030																																

No.	Name	Label	Survey period	Survey frequency
3.468)	vg_cor9_cash2	corona sep: cash and cash equivalents in percent of balance in june 2020	West and east 09/2020	once

#### Wording of question

Sep-20  How high are cash and cash equivalents in your company in percent of the overall balance sheet total?  In june 2020:  _____ %	Further information
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No.	Name	Label	Survey period	Survey frequency
3.469)	vg_cor9_r1a	corona sep: expected unemployment rate Germany in 2022	West and east 09/2020	once

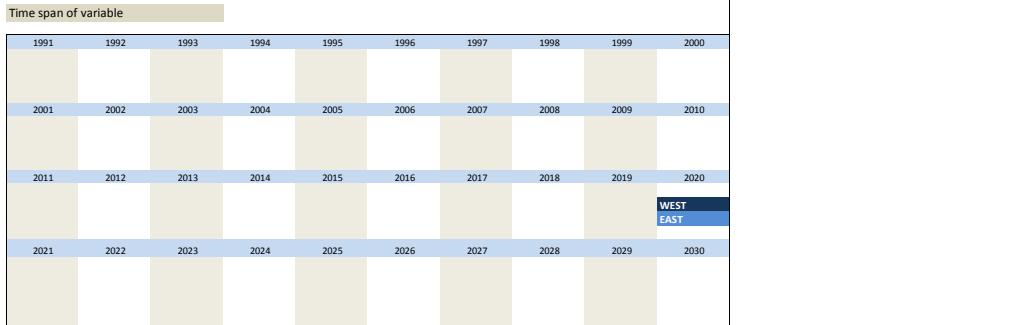
**Wording of question**

Sep-20

What do you think, how high will the unemployment rate in Germany be in the year 2022 on average?

\_\_\_\_\_ %

**Further information**  
The variables vg\_cor9\_r1a to vg\_cor9\_r6b were posed to a subgroup of the asked persons. A sixth of the overall sample was posed the combination of two questions (e.g. 1a and 1b).



No.	Name	Label	Survey period	Survey frequency
3.470)	vg_cor9_r1b	corona sep: expected ECB prime rate in 2022	West and east 09/2020	once

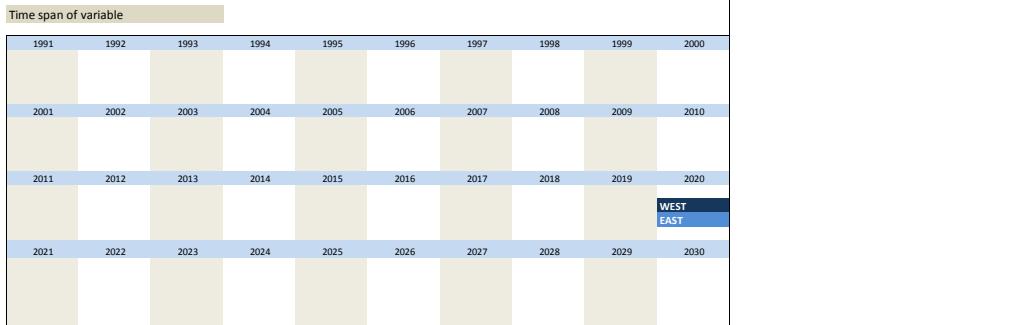
**Wording of question**

Sep-20

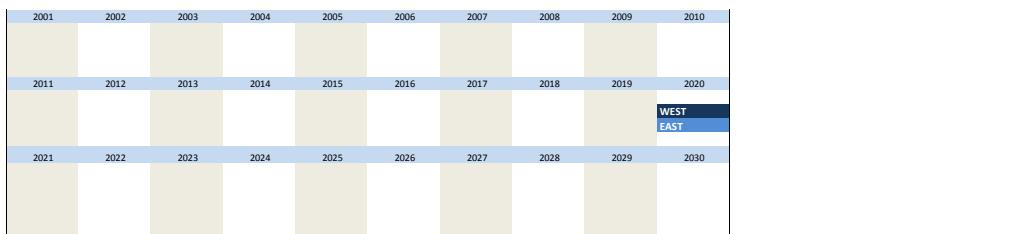
The current prime rate of the European Central Bank (ECB) equals 0%. What do you think, how high will the prime rate of the European Central Bank (ECB) in 2022 on average?

\_\_\_\_\_ %

**Further information**  
The variables vg\_cor9\_r1a to vg\_cor9\_r6b were posed to a subgroup of the asked persons. A sixth of the overall sample was posed the combination of two questions (e.g. 1a and 1b).



No.	Name	Label	Survey period	Survey frequency
3.471)	vg_cor9_r2a	corona sep: expected ECB prime rate in 2022	West and east 09/2020	once
<b>Wording of question</b>				
<p>Sep-20</p> <p>The current prime rate of the European Central Bank (ECB) equals 0%. What do you think, how high will the prime rate of the European Central Bank (ECB) in 2022 on average?</p> <p>_____ %</p>				
<b>Time span of variable</b>				
<b>Further information</b>				
The variables vg_cor9_r1a to vg_cor9_r6b were posed to a subgroup of the asked persons. A sixth of the overall sample was posed the combination of two questions (e.g. 1a and 1b).				
No.	Name	Label	Survey period	Survey frequency
3.472)	vg_cor9_r2b	corona sep: expected unemployment rate Germany in 2022	West and east 09/2020	once
<b>Wording of question</b>				
<p>Sep-20</p> <p>What do you think, how high will the unemployment rate in Germany be in the year 2022 on average?</p> <p>_____ %</p>				
<b>Time span of variable</b>				
<b>Further information</b>				
The variables vg_cor9_r1a to vg_cor9_r6b were posed to a subgroup of the asked persons. A sixth of the overall sample was posed the combination of two questions (e.g. 1a and 1b).				
No.	Name	Label	Survey period	Survey frequency
3.473)	vg_cor9_r3a	corona sep: expected inflation rate Germany in 2022	West and east 09/2020	once
<b>Wording of question</b>				
<p>Sep-20</p> <p>What do you think, how high will the inflation rate in Germany be in the year 2022 on average?</p> <p>_____ %</p>				
<b>Time span of variable</b>				
<b>Further information</b>				
The variables vg_cor9_r1a to vg_cor9_r6b were posed to a subgroup of the asked persons. A sixth of the overall sample was posed the combination of two questions (e.g. 1a and 1b).				



No.	Name	Label	Survey period	Survey frequency
3.474)	vg_cor9_r3b	corona sep: expected ECB prime rate in 2022	West and east 09/2020	once

#### Wording of question

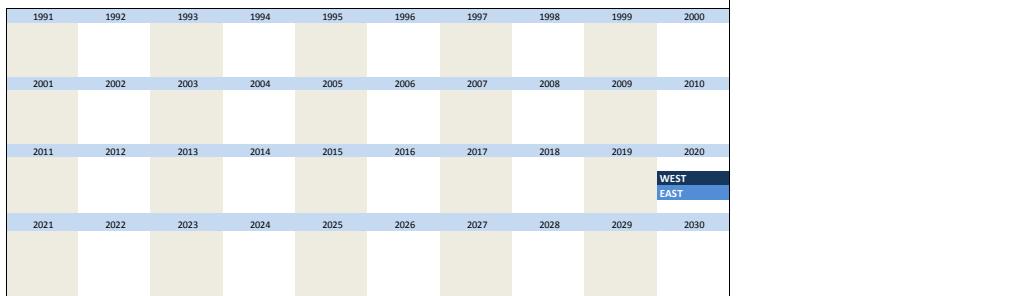
Sep-20

What do you think, how high will the prime rate of the European Central Bank (ECB) in 2022 on average?

\_\_\_\_\_ %

Further information  
The variables vg\_cor9\_r1a to vg\_cor9\_r6b were posed to a subgroup of the asked persons. A sixth of the overall sample was posed the combination of two questions (e.g. 1a and 1b).

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.475)	vg_cor9_r4a	corona sep: expected ECB prime rate in 2022	West and east 09/2020	once

#### Wording of question

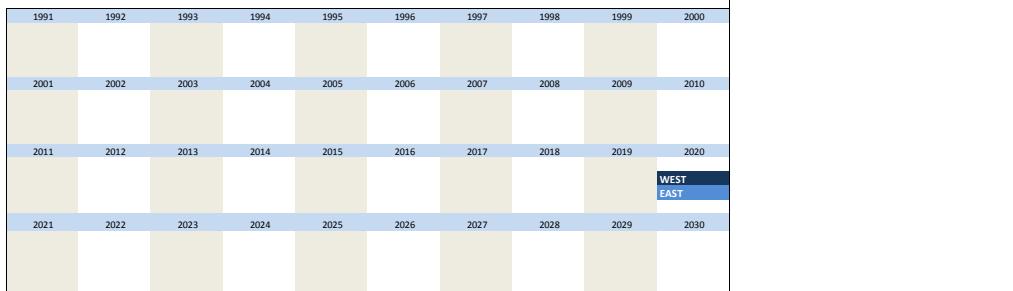
Sep-20

What do you think, how high will the prime rate of the European Central Bank (ECB) in 2022 on average?

\_\_\_\_\_ %

Further information  
The variables vg\_cor9\_r1a to vg\_cor9\_r6b were posed to a subgroup of the asked persons. A sixth of the overall sample was posed the combination of two questions (e.g. 1a and 1b).

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.476)	vg_cor9_r4b	corona sep: expected inflation rate Germany in 2022	West and east 09/2020	once

#### Wording of question

Sep-20

Further information  
The variables vg\_cor9\_r1a to vg\_cor9\_r6b were posed to a subgroup of the asked persons. A sixth of the overall sample was posed the

What do you think, how high will the inflation rate in Germany be in the year 2022 on average?

\_\_\_\_\_ %

combination of two questions (e.g. 1a and 1b).

**Time span of variable**

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030

WEST  
EAST

No.	Name	Label	Survey period	Survey frequency
3.477)	vg_cor9_r5a	corona sep: expected ECB prime rate in 2025	West and east 09/2020	once

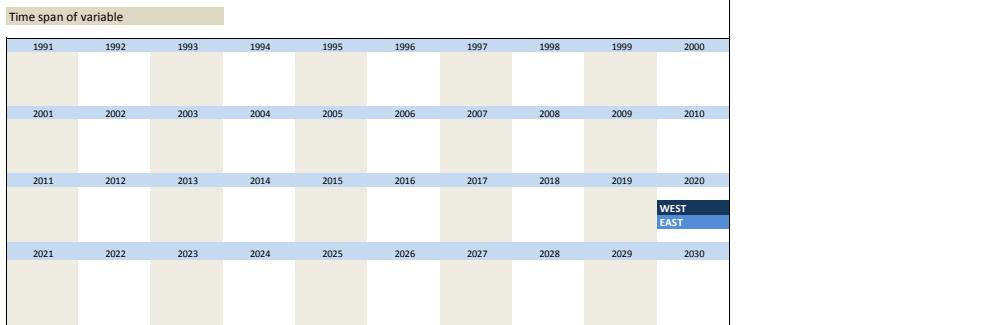
**Wording of question**

Sep-20

The current prime rate of the European Central Bank (ECB) equals 0%. What do you think, how high will the prime rate of the European Central Bank (ECB) in 2025 on average?

\_\_\_\_\_ %

**Further information**  
The variables vg\_cor9\_r5a to vg\_cor9\_r6b were posed to a subgroup of the asked persons. A sixth of the overall sample was posed the combination of two questions (e.g. 1a and 1b).



No.	Name	Label	Survey period	Survey frequency
3.478)	vg_cor9_r5b	corona sep: trust in predictions of experts	West and east 09/2020	once

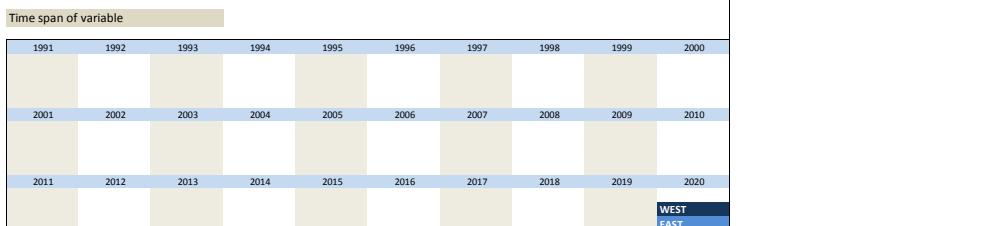
**Wording of question**

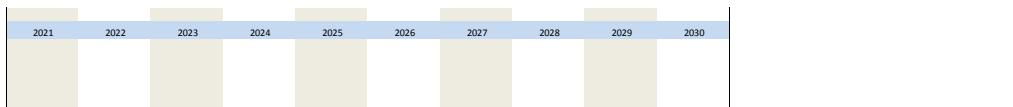
Sep-20

To which extent do you trust in predictions of experts?

no trust [1]	[2]	[3]	[4]	[5]	[6]	high trust [7]

**Further information**  
The variables vg\_cor9\_r5a to vg\_cor9\_r6b were posed to a subgroup of the asked persons. A sixth of the overall sample was posed the combination of two questions (e.g. 1a and 1b).





No.	Name	Label	Survey period	Survey frequency
3.479)	vg_cor9_r6a	corona sep: expected inflation rate Germany in 2025	West and east 09/2020	once

#### Wording of question

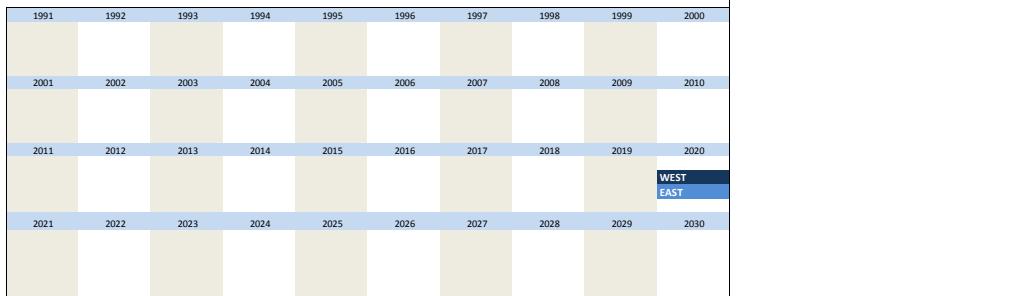
Sep-20

What do you think, how high will the prime rate of the European Central Bank (ECB) in 2025 on average?

\_\_\_\_\_ %

Further information  
The variables vg\_cor9\_r1a to vg\_cor9\_r6b were posed to a subgroup of the asked persons. A sixth of the overall sample was posed the combination of two questions (e.g. 1a and 1b).

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.480)	vg_cor9_r6b	corona sep: trust in predictions of experts	West and east 09/2020	once

#### Wording of question

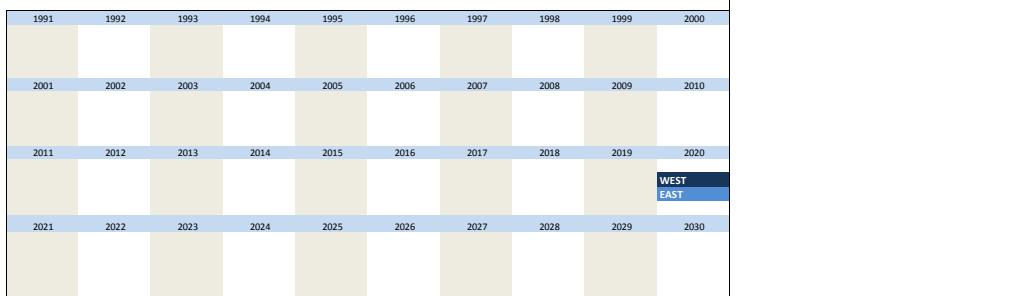
Sep-20

To which extent do you trust in predictions of experts?

no trust [1]	[2]	[3]	[4]	[5]	[6]	high trust [7]

Further information  
The variables vg\_cor9\_r1a to vg\_cor9\_r6b were posed to a subgroup of the asked persons. A sixth of the overall sample was posed the combination of two questions (e.g. 1a and 1b).

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.481)	vg_cor10_prod_comp	corona october: relevance of developments in company for production	West and east 10/2020	once

#### Wording of question

Oct-20

How important are the following aspects for your decisions regarding production?

not important	[2]	[3]	[4]	very important

Further information

Expected developments within the company	at all [1]				[5]	
<b>Time span of variable</b>						
<p>The timeline grid shows survey periods for the West and East from 1991 to 2030. The grid is color-coded by decade: 1991-2000 (light beige), 2001-2010 (light blue), 2011-2020 (light beige), 2021-2030 (light blue). The legend indicates 'WEST' (dark blue) and 'EAST' (light blue).</p>						

No.	Name	Label	Survey period	Survey frequency
3.482)	vg_cor10_prod_market	corona october: relevance of development in market segment for production	West and east 10/2020	once

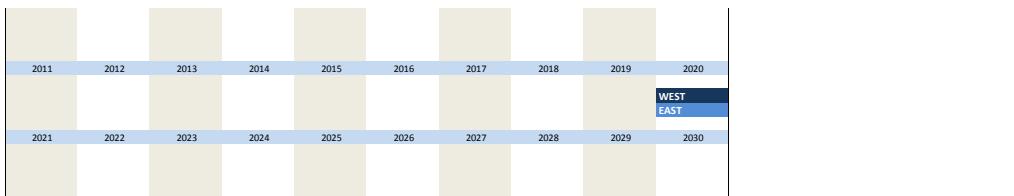
Wording of question	<p>Oct-20 How important are the following aspects for your decisions regarding production?</p> <table border="1"> <tr> <td>not important at all [1]</td><td>[2]</td><td>[3]</td><td>[4]</td><td>very important [5]</td></tr> <tr> <td>Expected developments in the respective market segment</td><td></td><td></td><td></td><td></td></tr> </table>	not important at all [1]	[2]	[3]	[4]	very important [5]	Expected developments in the respective market segment					Further information
not important at all [1]	[2]	[3]	[4]	very important [5]								
Expected developments in the respective market segment												
<b>Time span of variable</b>												

<p>The timeline grid shows survey periods for the West and East from 1991 to 2030. The grid is color-coded by decade: 1991-2000 (light beige), 2001-2010 (light blue), 2011-2020 (light beige), 2021-2030 (light blue). The legend indicates 'WEST' (dark blue) and 'EAST' (light blue).</p>	Further information
<b>Time span of variable</b>	

No.	Name	Label	Survey period	Survey frequency
3.483)	vg_cor10_prod_econ	corona october: relevance of overall economic developments for production	West and east 10/2020	once

Wording of question	<p>Oct-20 How important are the following aspects for your decisions regarding production?</p> <table border="1"> <tr> <td>not important at all [1]</td><td>[2]</td><td>[3]</td><td>[4]</td><td>very important [5]</td></tr> <tr> <td>Expected economic developments</td><td></td><td></td><td></td><td></td></tr> </table>	not important at all [1]	[2]	[3]	[4]	very important [5]	Expected economic developments					Further information
not important at all [1]	[2]	[3]	[4]	very important [5]								
Expected economic developments												
<b>Time span of variable</b>												

<p>The timeline grid shows survey periods for the West and East from 1991 to 2030. The grid is color-coded by decade: 1991-2000 (light beige), 2001-2010 (light blue), 2011-2020 (light beige), 2021-2030 (light blue). The legend indicates 'WEST' (dark blue) and 'EAST' (light blue).</p>	Further information
<b>Time span of variable</b>	

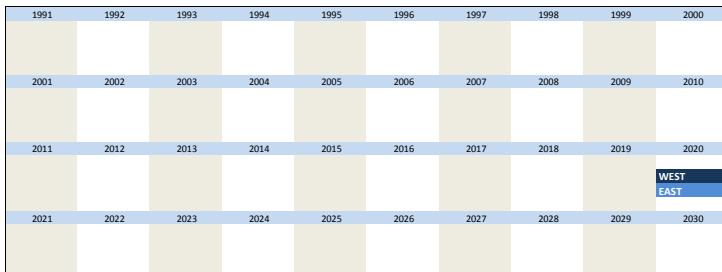


No.	Name	Label	Survey period	Survey frequency
3.484)	vg_cor10_fin1	corona oct: use of credit lines	West and east 10/2020	once

### Wording of question

Oct-20	Further information										
<p>Compared to December 2019, does your company use more or less of the following financing options?</p> <table border="1" data-bbox="391 528 987 591"> <thead> <tr> <th data-bbox="391 530 479 532"></th> <th data-bbox="479 530 567 532">increase [1]</th> <th data-bbox="567 530 656 532">no change [2]</th> <th data-bbox="656 530 744 532">decrease [3]</th> <th data-bbox="744 530 987 532">not present [4]</th> </tr> </thead> <tbody> <tr> <td data-bbox="391 591 479 593">credit lines</td> <td data-bbox="479 591 567 593"></td> <td data-bbox="567 591 656 593"></td> <td data-bbox="656 591 744 593"></td> <td data-bbox="744 591 987 593"></td> </tr> </tbody> </table>		increase [1]	no change [2]	decrease [3]	not present [4]	credit lines					
	increase [1]	no change [2]	decrease [3]	not present [4]							
credit lines											

### Time span of variable

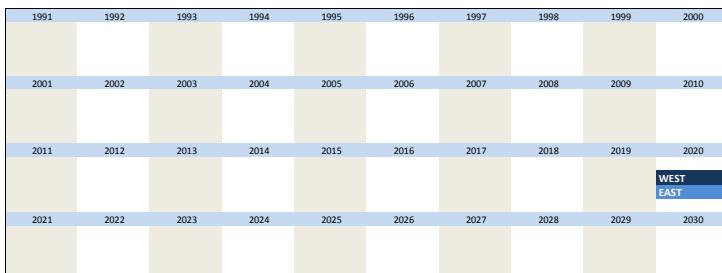


No.	Name	Label	Survey period	Survey frequency
3.485)	vg_cor10_fin2	corona oct: use of bank loans	West and east 10/2020	once

### Wording of question

Oct-20					Further information
Compared to December 2019, does your company use more or less of the following financing options?					
	increase [1]	no change [2]	decrease [3]	not present [4]	
bank loans (except credit line)					

#### Time span of variable

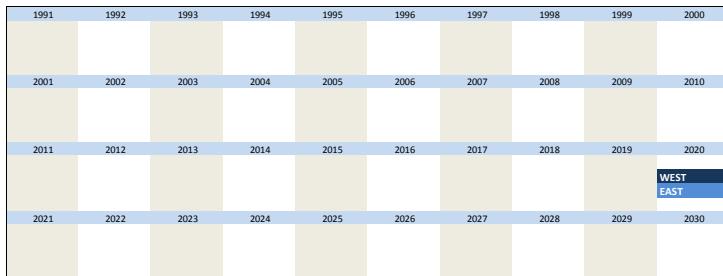


No.	Name	Label	Survey period	Survey frequency
3.486)	vg_cor10_fin3	corona oct: use of bonds	West and east 10/2020	once

#### Wording of question

Oct-20	Compared to December 2019, does your company use more or less of the following financing options?				Further information	
		<input type="checkbox"/> increase [1]	<input type="checkbox"/> no change [2]	<input type="checkbox"/> decrease [3]	<input type="checkbox"/> not present [4]	
bonds						

#### Time span of variable

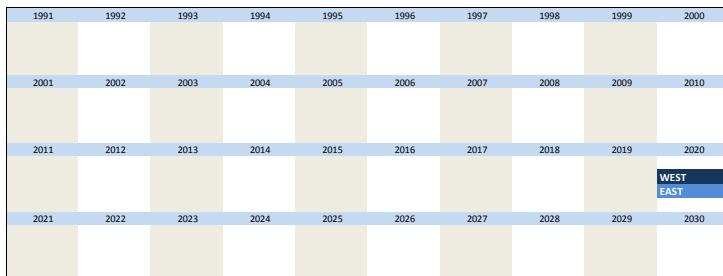


No.	Name	Label	Survey period	Survey frequency
3.487)	vg_cor10_fin4	corona oct: use of equity	West and east 10/2020	once

#### Wording of question

Oct-20	Compared to December 2019, does your company use more or less of the following financing options?				Further information	
		<input type="checkbox"/> increase [1]	<input type="checkbox"/> no change [2]	<input type="checkbox"/> decrease [3]	<input type="checkbox"/> not present [4]	
equity (including withheld earnings)						

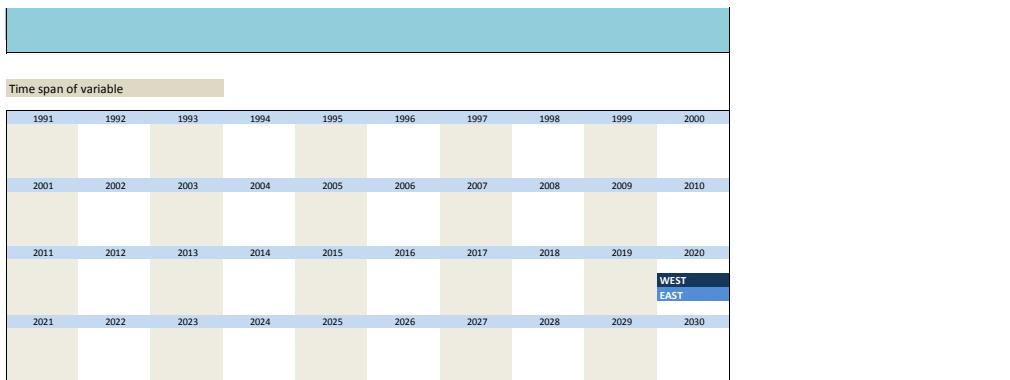
#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.488)	vg_cor10_credit_use1	corona oct: use of credit lines due to lack of liquidity	West and east 10/2020	once

#### Wording of question

Oct-20	Why did your company use its credit line more extensively since December 2019?				Further information	
		<input type="checkbox"/> Yes [1]				
due to a lack of liquidity						



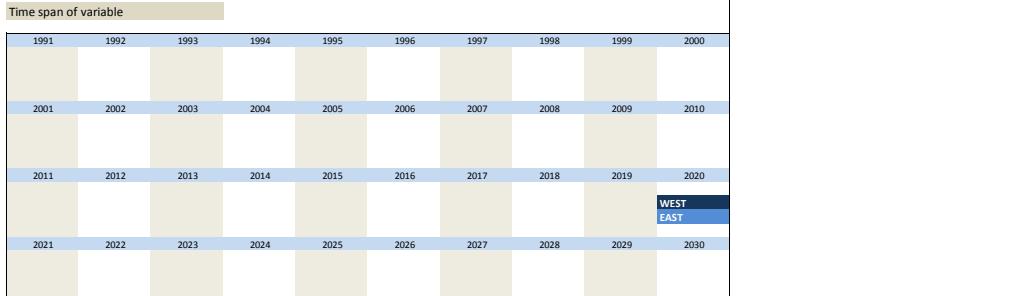
No.	Name	Label	Survey period	Survey frequency
3.489)	vg_cor10_credit_use2	corona oct: use of credit lines for stock of liquidity	West and east 10/2020	once

**Wording of question**

Oct-20  
Why did your company use its credit line more extensively since December 2019?

Yes [1]	
building stock of liquidity	

**Further information**



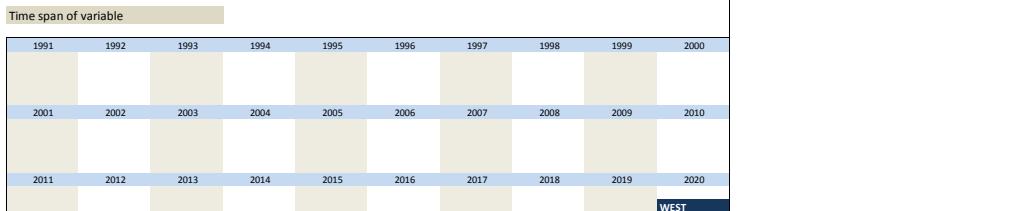
No.	Name	Label	Survey period	Survey frequency
3.490)	vg_cor10_credit_use3	corona oct: use of credit lines for investment	West and east 10/2020	once

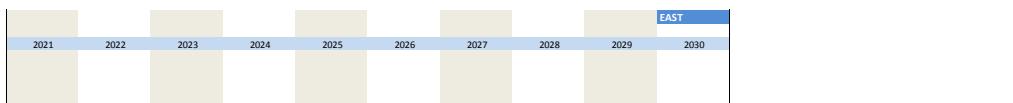
**Wording of question**

Oct-20  
Why did your company use its credit line more extensively since December 2019?

Yes [1]	
investments	

**Further information**





No.	Name	Label	Survey period	Survey frequency
3.491)	vg_cor10_credit_use4	corona oct: use of credit lines for other reasons	West and east 10/2020	once

#### Wording of question

Oct-20	Why did your company use 1st credit line more extensively since December 2019?	Further information							
<p style="text-align: center;">Yes [1]</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td>Other reason:</td> <td></td> </tr> </table>		Other reason:							
Other reason:									
Time span of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030

No.	Name	Label	Survey period	Survey frequency
3.492)	vg_cor10_credit_use4_te_xt	corona oct: use of credit lines for other reasons (text)	West and east 10/2020	once

#### Wording of question

Oct-20	Why did your company use 1st credit line more extensively since December 2019?	Further information							
<p style="text-align: center;">Other reason:</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td>Other reason:</td> <td></td> </tr> </table>		Other reason:							
Other reason:									
Time span of variable									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030

No.	Name	Label	Survey period	Survey frequency
3.493)	vg_cor10_credit_dec1	corona oct: credit lines payed back by stock emission	West and east 10/2020	once

#### Wording of question

Oct-20	How was your company able to reduce the use of 1st credit line since December 2019?	Further information
--------	---	---------------------

		Yes [1]							
Emission of bonds in order to reduce credit lines									
<b>Time span of variable</b>									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
<b>WEST</b> <b>EAST</b>									

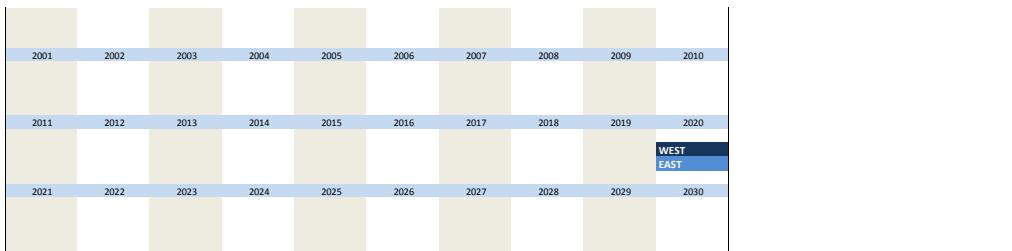
No.	Name	Label	Survey period	Survey frequency
3.494)	<b>vg_cor10_credit_dec2</b>	corona oct: credit lines payed back by other credit	West and east 10/2020	once

		Yes [1]							
Credit line payed back by taking another bank loan									
<b>Time span of variable</b>									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
<b>WEST</b> <b>EAST</b>									

Oct-20	Further information
How was your company able to reduce the use of ist credit line since December 2019?	

No.	Name	Label	Survey period	Survey frequency
3.495)	<b>vg_cor10_credit_dec3</b>	corona oct: credit lines payed back because capital not required	West and east 10/2020	once

		Yes [1]							
No other use for capital									
<b>Time span of variable</b>									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000

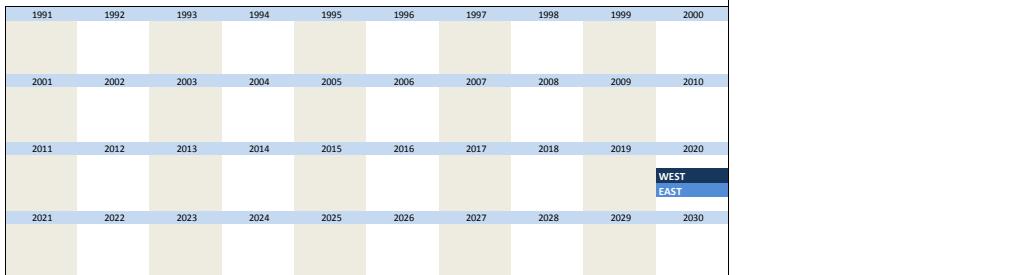


No.	Name	Label	Survey period	Survey frequency
3.496)	vg_cor10_credit_dec4	corona oct: credit lines payed back for other reason	West and east 10/2020	once

#### Wording of question

Oct-20	How was your company able to reduce the use of 1st credit line since December 2019?	Further information
<input type="checkbox"/> Yes [1]  <input type="checkbox"/> Other reason:		

#### Time span of variable

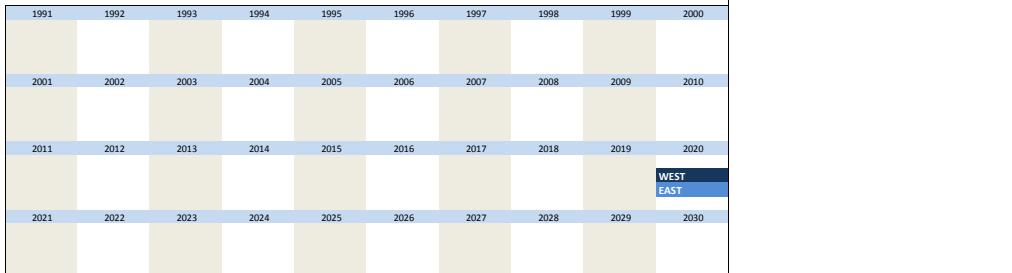


No.	Name	Label	Survey period	Survey frequency
3.497)	vg_cor10_credit_dec_text	corona oct: credit lines payed back for other reason (text)	West and east 10/2020	once

#### Wording of question

Oct-20	How was your company able to reduce the use of 1st credit line since December 2019?	Further information
<input type="checkbox"/> Other reason:		

#### Time span of variable



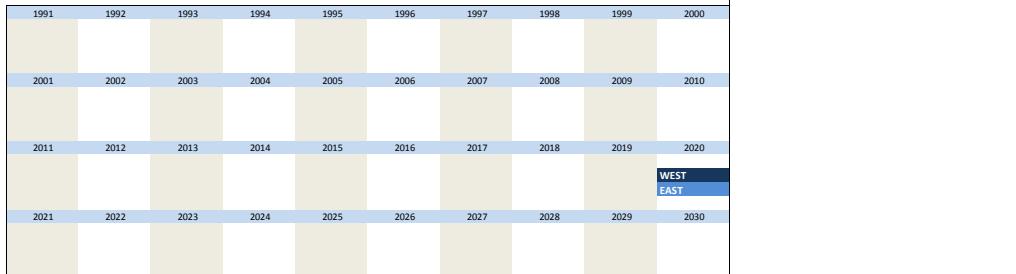
No.	Name	Label	Survey period	Survey frequency
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3.498)	<b>vg_cor11_equipsale</b>	corona nov: difficulty to sell equipment	West and east 11/2020	once
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#### Wording of question

Nov-20	<p>Regarding your company's main business activity, how easily could newly obtained machines or equipment be sold if necessary? Please consider required time and resale value.</p> <table border="1" style="margin-top: 10px; width: 100%; text-align: center;"> <tr> <td>Bad [1]</td> <td>[2]</td> <td>[3]</td> <td>[4]</td> <td>[5]</td> <td>Good [6]</td> </tr> <tr> <td> </td> <td> </td> <td> </td> <td> </td> <td> </td> <td> </td> </tr> </table>						Bad [1]	[2]	[3]	[4]	[5]	Good [6]							Further information only online
Bad [1]	[2]	[3]	[4]	[5]	Good [6]														

#### Time span of variable

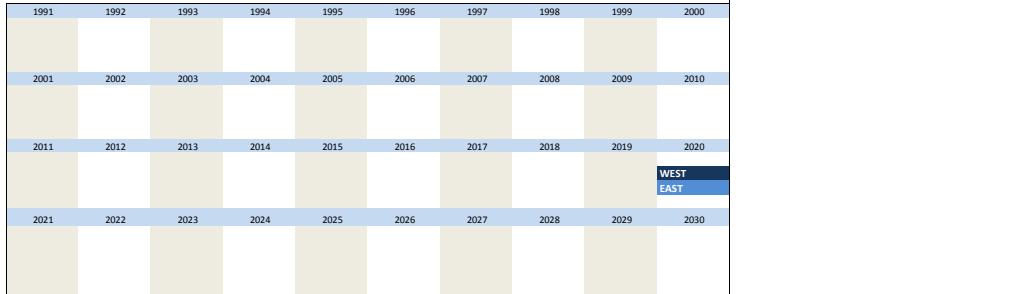


No.	Name	Label	Survey period	Survey frequency
3.499)	<b>vg_cor11_homeoff</b>	corona: increased use of home office	West and east 11/2020	corona phase

#### Wording of question

Nov-20	<p>Which measures did your company take in response to the spread of the corona virus?</p> <table border="1" style="margin-top: 10px; width: 100%; text-align: center;"> <tr> <td style="width: 50%;">Operating business: Increased use of home office</td> <td style="width: 50%;">Yes [1]</td> </tr> </table>						Operating business: Increased use of home office	Yes [1]	Further information only online
Operating business: Increased use of home office	Yes [1]								

#### Time span of variable

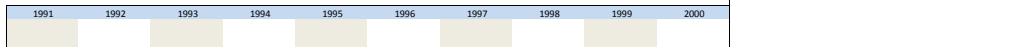


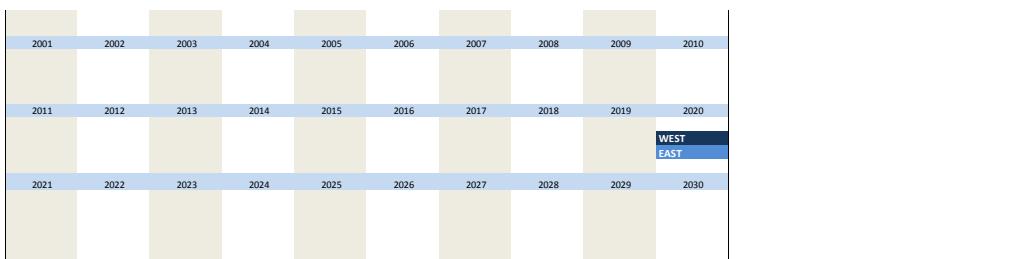
No.	Name	Label	Survey period	Survey frequency
3.500)	<b>vg_cor11_stwork_y</b>	corona: short-time work	West and east 11/2020	corona phase

#### Wording of question

Nov-20	<p>Which measures did your company take in response to the spread of the corona virus?</p> <table border="1" style="margin-top: 10px; width: 100%; text-align: center;"> <tr> <td style="width: 50%;">Operating business: Short-time work</td> <td style="width: 50%;">Yes [1]</td> </tr> </table>						Operating business: Short-time work	Yes [1]	Further information only online
Operating business: Short-time work	Yes [1]								

#### Time span of variable



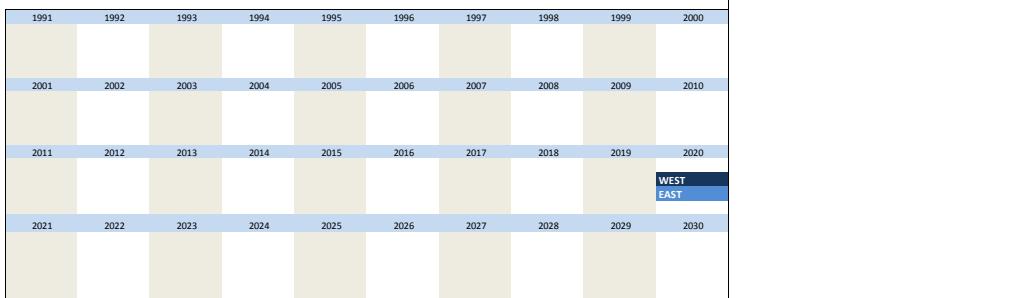


No.	Name	Label	Survey period	Survey frequency
3.501)	vg_cor_11_overtime	corona: reduction of overtime	West and east 11/2020	corona phase

#### Wording of question

Nov-20	Which measures did your company take in response to the spread of the corona virus?	Further information only online
<input type="checkbox"/> Yes [1] <b>Operating business:</b> Holiday and reduction of overtime		

#### Time span of variable

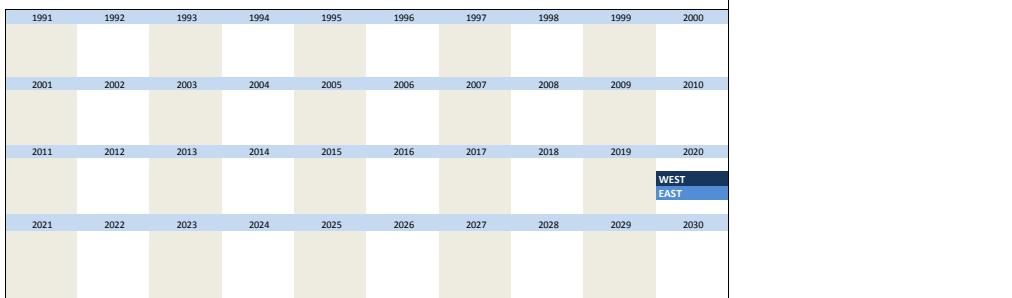


No.	Name	Label	Survey period	Survey frequency
3.502)	vg_cor11_emplreduction	corona: reduction of employment	West and east 11/2020	corona phase

#### Wording of question

Nov-20	Which measures did your company take in response to the spread of the corona virus?	Further information only online
<input type="checkbox"/> Yes [1] <b>Operating business:</b> Reduction of employment (e.g. job cuts)		

#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
3.503)	vg_cor11_prodstop	corona: stop of production	West and east 11/2020	corona phase

#### Wording of question

Further information
---------------------

Nov-20										only online	
Which measures did your company take in response to the spread of the corona virus?											
					Yes [1]						
Operating business: Stop of production											
Time span of variable											
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000		
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010		
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST	EAST
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030		

No.	Name	Label	Survey period	Survey frequency
3.504)	vg_cor11_storage_inc	corona: increased storaging	West and east 11/2020	corona phase

Nov-20										Further information only online	
Which measures did your company take in response to the spread of the corona virus?											
					Yes [1]						
Operating business: Increased storaging											
Time span of variable											
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000		
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010		
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST	EAST
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030		

No.	Name	Label	Survey period	Survey frequency
3.505)	vg_cor11_supplier	corona: change or diversification of supplier	West and east 11/2020	corona phase

Nov-20										Further information only online	
Which measures did your company take in response to the spread of the corona virus?											
					Yes [1]						
Operating business: Change or diversification of suppliers											
Time span of variable											
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000		
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010		
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST	EAST
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030		

2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
------	------	------	------	------	------	------	------	------	------

No.	Name	Label	Survey period	Survey frequency
3.506)	vg_cor11_bus_other	corona: other consequences	West and east 11/2020	corona phase

#### Wording of question

Nov-20	Which measures did your company take in response to the spread of the corona virus?										Further information only online		
<p style="text-align: center;">Yes [1]</p> <table border="1"> <tr> <td>Operating business: Other</td> <td></td> </tr> </table>											Operating business: Other		
Operating business: Other													
<b>Time span of variable</b>													
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000				
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010				
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST	EAST		
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030				

No.	Name	Label	Survey period	Survey frequency
3.507)	vg_cor11_bus_othertext	corona: other consequences text	West and east 11/2020	corona phase

#### Wording of question

Nov-20	Which measures did your company take in response to the spread of the corona virus?										Further information only online		
<p style="text-align: center;">Operating business: Other, such as</p> <table border="1"> <tr> <td>Operating business: Other, such as</td> <td></td> </tr> </table>											Operating business: Other, such as		
Operating business: Other, such as													
<b>Time span of variable</b>													
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000				
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010				
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	WEST	EAST		
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030				

No.	Name	Label	Survey period	Survey frequency
3.508)	vg_cor11_credit	corona: use of credit lines	West and east 11/2020	corona phase

#### Wording of question

Nov-20	Which measures did your company take in response to the spread of the corona virus?										Further information only online		
<p style="text-align: center;">Yes [1]</p> <table border="1"> <tr> <td>Finance/Investment: Use of existing credit lines</td> <td></td> </tr> </table>											Finance/Investment: Use of existing credit lines		
Finance/Investment: Use of existing credit lines													

#### Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030

WEST  
EAST

No.	Name	Label	Survey period	Survey frequency
3.509)	vg_cor11_newcredit	corona: new credit lines	West and east 11/2020	corona phase

#### Wording of question

Nov-20	Which measures did your company take in response to the spread of the corona virus?	Further information only online
	Yes [1]	
Finance/Investment: New credit lines		

#### Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030

WEST  
EAST

No.	Name	Label	Survey period	Survey frequency
3.510)	vg_cor11_liquidityas	corona: use of liquidity assistances	West and east 11/2020	corona phase

#### Wording of question

Nov-20	Which measures did your company take in response to the spread of the corona virus?	Further information only online
	Yes [1]	
Finance/Investment: Use of liquidity assistances		

#### Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030

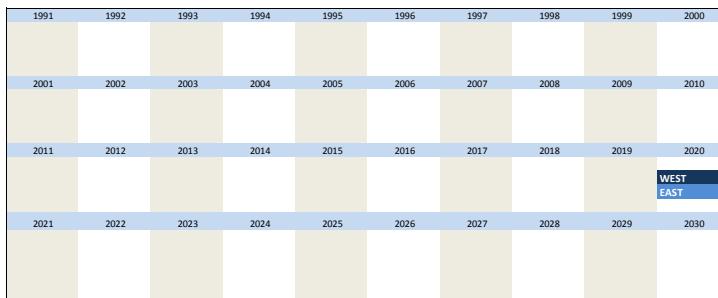
WEST  
EAST

No.	Name	Label	Survey period	Survey frequency
3.511)	vg_cor11_investpos	corona: postponement of investment projects	West and east 11/2020	corona phase

#### Wording of question

Nov-20	Further information only online
Which measures did your company take in response to the spread of the corona virus?	
Yes [1]	
<b>Finance/Investment:</b> Postponement of investment projects	

#### Time span of variable

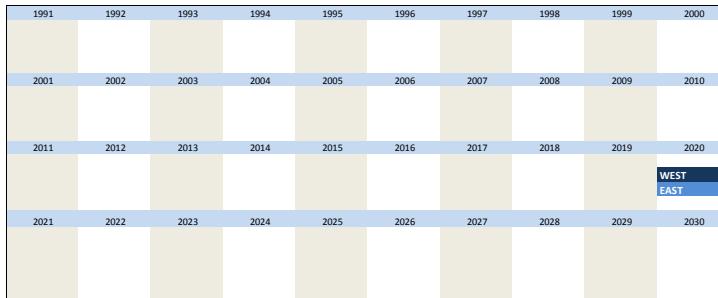


No.	Name	Label	Survey period	Survey frequency
3.512)	vg_cor11_investcanc	corona: cancellation of investment projects	West and east 11/2020	corona phase

#### Wording of question

Nov-20	Further information only online
Which measures did your company take in response to the spread of the corona virus?	
Yes [1]	
<b>Finance/Investment:</b> Cancellation of investment projects	

#### Time span of variable

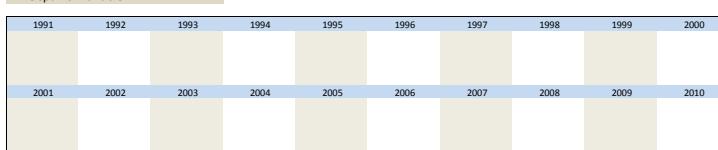


No.	Name	Label	Survey period	Survey frequency
3.513)	vg_cor11_fin_other	corona: other financial consequences	West and east 11/2020	corona phase

#### Wording of question

Nov-20	Further information only online
Which measures did your company take in response to the spread of the corona virus?	
Yes [1]	
<b>Finance/Investment:</b> Other	

#### Time span of variable



2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
								WEST EAST	
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030

No.	Name	Label	Survey period	Survey frequency
3.514)	vg_cor11_fin_othertext	corona: other financial consequences text	West and east 11/2020	corona phase

#### Wording of question

Nov-20	Which measures did your company take in response to the spread of the corona virus?	Further information only online							
<p>Finance/investment: Other, such as:</p>									
<b>Time span of variable</b>									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
								WEST EAST	
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030

No.	Name	Label	Survey period	Survey frequency
3.515)	vg_lack	lack of employees overall	West and east 01/2021	quarterly

#### Wording of question

Jan-21	Our domestic production activity is hindered by the following problem:	Further information							
<p>Yes [1]</p> <p>Lack of qualified employees</p>									
<b>Time span of variable</b>									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
WEST EAST									

No.	Name	Label	Survey period	Survey frequency
3.516)	vg_lowlack	lack of low skilled employees	West and east 01/2021	quarterly

#### Wording of question

Jan-21	Our domestic production activity is hindered by the following problem:	Further information
<p>Yes [1]</p>		

		Yes [1]			
Lack of employees with low qualification					
<b>Time span of variable</b>					
1991 1992 1993 1994 1995 1996 1997 1998 1999 2000					
2001 2002 2003 2004 2005 2006 2007 2008 2009 2010					
2011 2012 2013 2014 2015 2016 2017 2018 2019 2020					
2021 2022 2023 2024 2025 2026 2027 2028 2029 2030					
WEST EAST					

No.	Name	Label	Survey period	Survey frequency
3.517)	vg_cor15_equity	corona mar21: equity ratio end 2020	West and east 03/2021	once

Wording of question									
Mar-21  What was the equity ratio of your company in the end of 2020?  _____ %									Further information

Time span of variable									
1991 1992 1993 1994 1995 1996 1997 1998 1999 2000									
2001 2002 2003 2004 2005 2006 2007 2008 2009 2010									
2011 2012 2013 2014 2015 2016 2017 2018 2019 2020									
2021 2022 2023 2024 2025 2026 2027 2028 2029 2030									
WEST EAST									

No.	Name	Label	Survey period	Survey frequency
3.518)	vg_cor15_equity2	corona mar21: equity ratio during covid pandemic	West and east 03/2021	once

Wording of question																					
Mar-21  How did the equity ratio of your company change during the pandemic?							Further information														
<table border="1"> <tr> <td>Abnahme [-3]</td> <td>[-2]</td> <td>[-1]</td> <td>[0]</td> <td>[+1]</td> <td>[+2]</td> <td>Zunahme [+3]</td> </tr> <tr> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> </tr> </table>							Abnahme [-3]	[-2]	[-1]	[0]	[+1]	[+2]	Zunahme [+3]								
Abnahme [-3]	[-2]	[-1]	[0]	[+1]	[+2]	Zunahme [+3]															

Time span of variable									
1991 1992 1993 1994 1995 1996 1997 1998 1999 2000									
2001 2002 2003 2004 2005 2006 2007 2008 2009 2010									
2011 2012 2013 2014 2015 2016 2017 2018 2019 2020									

	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	
WEST											
EAST											

No.	Name	Label	Survey period	Survey frequency
3.519)	vg_cor15_turnover_no	corona mar21: no effect of pandemic on turnover	West and east 03/2021	once

#### Wording of question

Mar-21	Which effect did the COVID pandemic have on the turnover of your company in 2020?	Further information								
	<table border="1"> <tr> <td style="text-align: center;">Yes [1]</td> </tr> <tr> <td style="text-align: center;">No effect</td> </tr> </table>	Yes [1]	No effect							
Yes [1]										
No effect										
<b>Time span of variable</b>										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency
3.520)	vg_cor15_turnover_inc	corona mar21: positive effect of pandemic on turnover	West and east 03/2021	once

#### Wording of question

Mar-21	Which effect did the COVID pandemic have on the turnover of your company in 2020?	Further information								
	<p>Increase of:</p> <p>_____ %</p>									
<b>Time span of variable</b>										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	
WEST										
EAST										

No.	Name	Label	Survey period	Survey frequency
3.521)	vg_cor15_turnover_dec	corona mar21: negative effect of pandemic on turnover	West and east 03/2021	once

#### Wording of question

Mar-21	Which effect did the COVID pandemic have on the turnover of your company in 2020?	Further information
	<p>Decrease of:</p> <p>_____ %</p>	

Time span of variable										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	
<b>WEST</b>										
<b>EAST</b>										

No.	Name	Label	Survey period	Survey frequency
3.522)	<b>vg_cor16_turnover_no</b>	corona apr21: no effect of pandemic on turnover	West and east 04/2021	once

**Wording of question**

Apr-21	Which effect did the COVID pandemic have on the turnover of your company in 2020?	Further information				
	<table border="1"> <tr> <td></td> <td>Yes [1]</td> </tr> <tr> <td>No effect</td> <td></td> </tr> </table>		Yes [1]	No effect		
	Yes [1]					
No effect						

Time span of variable										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	
<b>WEST</b>										
<b>EAST</b>										

No.	Name	Label	Survey period	Survey frequency
3.523)	<b>vg_cor16_turnover_inc</b>	corona apr21: positive effect of pandemic on turnover	West and east 04/2021	once

**Wording of question**

Apr-21	Which effect did the COVID pandemic have on the turnover of your company in 2020?	Further information
	<p>Increase of:</p> <p>_____ %</p>	

Time span of variable										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	
<b>WEST</b>										
<b>EAST</b>										

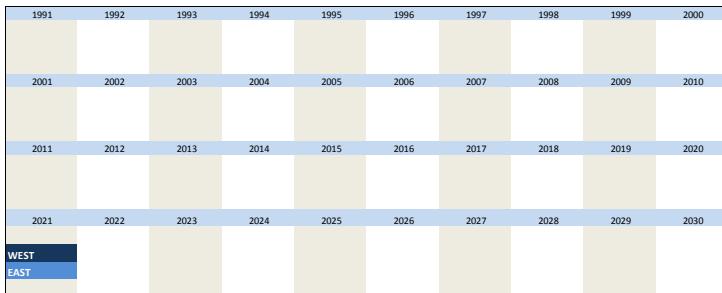
No.	Name	Label	Survey period	Survey frequency
-----	------	-------	---------------	------------------

3.524) **vg\_cor16\_turnover\_dec** corona\_april: negative effect of pandemic on TURNOVER, once

### Wording of question

Apr-21	Further information
<p>Which effect did the COVID pandemic have on the turnover of your company in 2020?</p> <p>Decrease of:</p> <p>_____ %</p>	

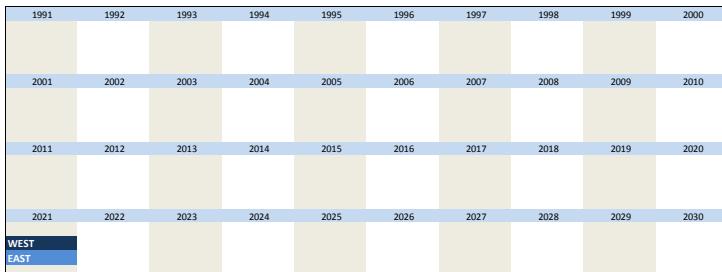
### Time span of variable



Nr.	Name	Label	Survey period	Survey frequency
3.525)	vg_cor17_present_test	corona may21: covid tests share of present employees	West and east 05/2021	once

## Wording of question

### Time span of variable

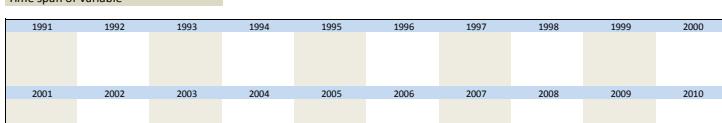


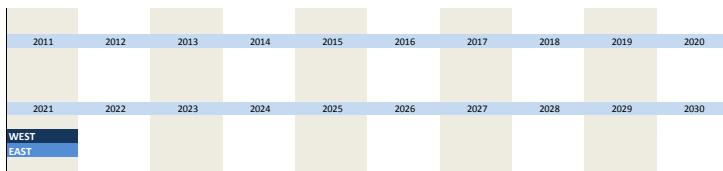
Nr.	Name	Label	Survey period	Survey frequency
3.526)	vg_cor17_present_no	corona may21: no present employees	West and east 05/2021	once

### Wording of question

May-21	How many of the on-site employees in your company use the test offer?	Further information
	<input type="checkbox"/> Yes [1]	
No employees in attendance		

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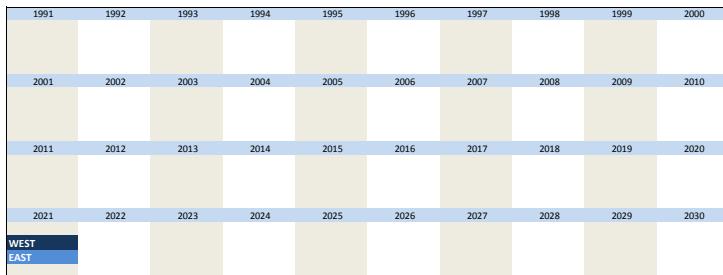


Nr.	Name	Label	Survey period	Survey frequency
3.527)	vg_cor17_test_no	corona may21: no test offer possible yet	West and east 05/2021	once

#### Wording of question

May-21 How many of the on-site employees in your company use the test offer?	Further information
<input type="checkbox"/> Yes [1] <input type="checkbox"/> No test offer yet	

#### Time span of variable

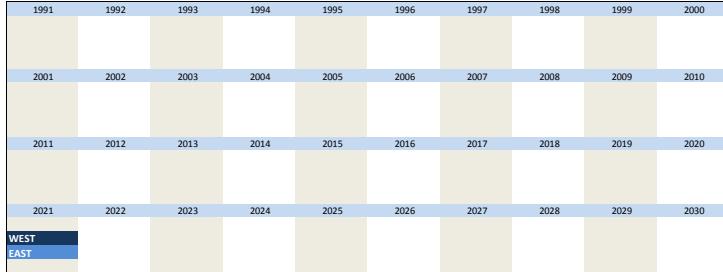


Nr.	Name	Label	Survey period	Survey frequency
3.528)	vg_cor17_empl_now	corona: number of employees currently	West and east 05/2021	corona period

#### Wording of question

May-21 How many people are currently employed in your company? (domestic operations only)	Further information
_____	

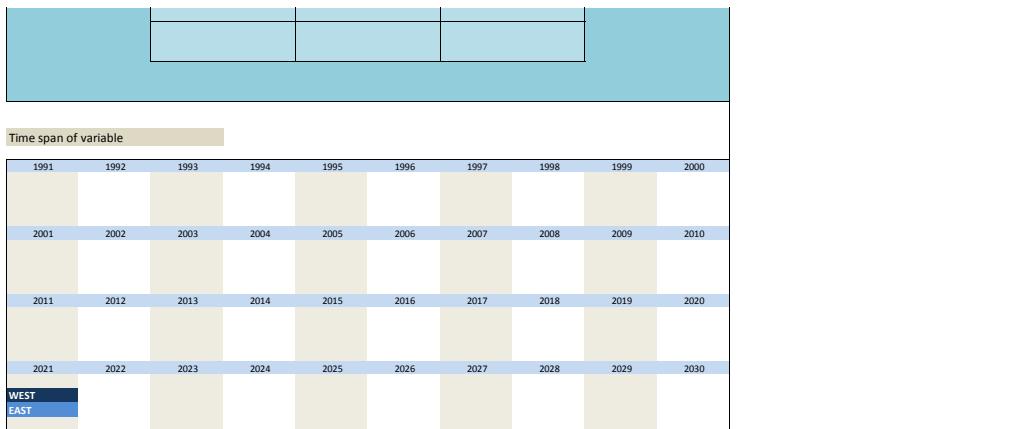
#### Time span of variable



Nr.	Name	Label	Survey period	Survey frequency
3.529)	vg_cor17_procurement	corona may21: planned change in procurement strategy	West and east 05/2021	once

#### Wording of question

May-21 The Covid-19 pandemic has caused worldwide supply chains disruptions. Does your company plan to change its procurement strategy?	Further information
<input type="checkbox"/> Yes [1] <input type="checkbox"/> No [2] <input type="checkbox"/> Don't know [3]	



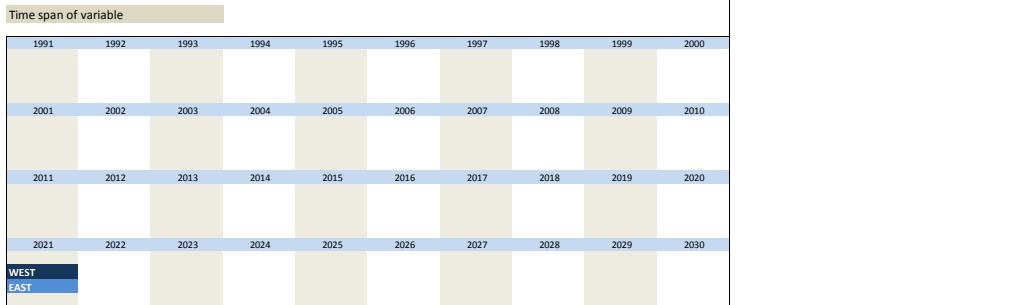
Nr.	Name	Label	Survey period	Survey frequency
3.530)	vg_cor17_procurement_divers	corona may21: diversification of procurement	West and east 05/2021	once

**Wording of question**

May-21  
The Covid-19 pandemic has caused worldwide supply chains disruptions. Does your company plan to change its procurement strategy?

Yes [1]
Diversification in procurement

**Further information**



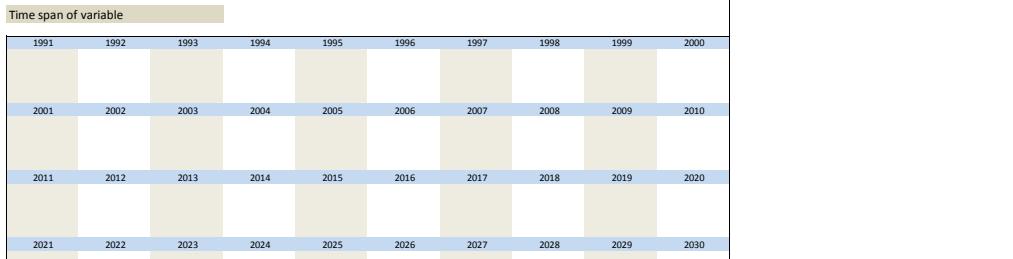
Nr.	Name	Label	Survey period	Survey frequency
3.531)	vg_cor17_procurement_home	corona may21: local procurement	West and east 05/2021	once

**Wording of question**

May-21  
The Covid-19 pandemic has caused worldwide supply chains disruptions. Does your company plan to change its procurement strategy?

Yes [1]
Increased domestic procurement

**Further information**



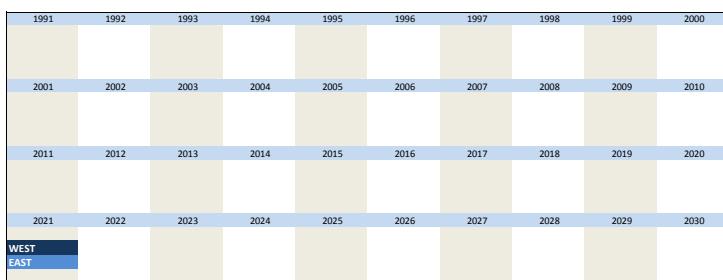


Nr.	Name	Label	Survey period	Survey frequency
3.532)	vg_cor17_procurement_eu	corona may21: procurement of eu states	West and east 05/2021	once

#### Wording of question

May-21 The Covid-19 pandemic has caused worldwide supply chains disruptions. Does your company plan to change its procurement strategy?	Further information
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#### Time span of variable

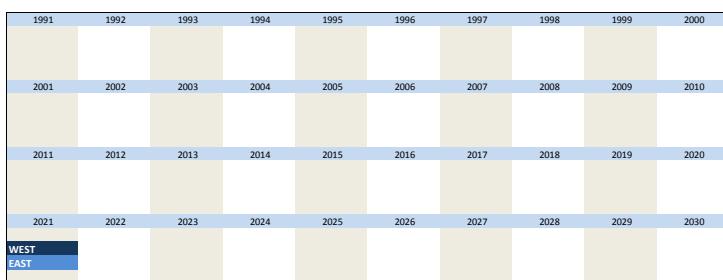


Nr.	Name	Label	Survey period	Survey frequency
3.533)	vg_cor17_procurement_insource	corona may21: insourcing	West and east 05/2021	once

#### Wording of question

May-21 The Covid-19 pandemic has caused worldwide supply chains disruptions. Does your company plan to change its procurement strategy?	Further information
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#### Time span of variable



Nr.	Name	Label	Survey period	Survey frequency
3.534)	vg_cor17_procurement_storage	corona may21: increased storing	West and east 05/2021	once

#### Wording of question

May-21 The Covid-19 pandemic has caused worldwide supply chains disruptions. Does your company plan to change its procurement strategy?	Further information
--	---------------------

Time span of variable										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
EAST										

Nr.	Name	Label	Survey period	Survey frequency
3.535)	vg_cor17_procurement_monitor	corona may21: increased monitoring of supply chain	West and east 05/2021	once

#### Wording of question

<p>May-21 The Covid-19 pandemic has caused worldwide supply chains disruptions. Does your company plan to change its procurement strategy?</p> <table border="1" style="margin-top: 10px;"> <tr> <td style="width: 100px; height: 40px; vertical-align: top;">Better monitoring of supply chains</td> <td style="width: 100px; height: 40px; vertical-align: top; text-align: center;">Yes [1]</td> </tr> </table>	Better monitoring of supply chains	Yes [1]	<p>Further information</p>
Better monitoring of supply chains	Yes [1]		

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
EAST										

Nr.	Name	Label	Survey period	Survey frequency
3.536)	vg_cor17_supply_law	corona may21: effect of supply chain law	West and east 05/2021	once

#### Wording of question

<p>May-21 The federal government is planning a national supply chain law. How big do you estimate the effects on your company?</p> <table border="1" style="margin-top: 10px;"> <tr> <td style="width: 100px; height: 40px; vertical-align: top;">no effects [1]</td> <td style="width: 100px; height: 40px; vertical-align: top;">[2]</td> <td style="width: 100px; height: 40px; vertical-align: top;">[3]</td> <td style="width: 100px; height: 40px; vertical-align: top;">[4]</td> <td style="width: 100px; height: 40px; vertical-align: top;">large effects [5]</td> </tr> </table>	no effects [1]	[2]	[3]	[4]	large effects [5]	<p>Further information</p>
no effects [1]	[2]	[3]	[4]	large effects [5]		

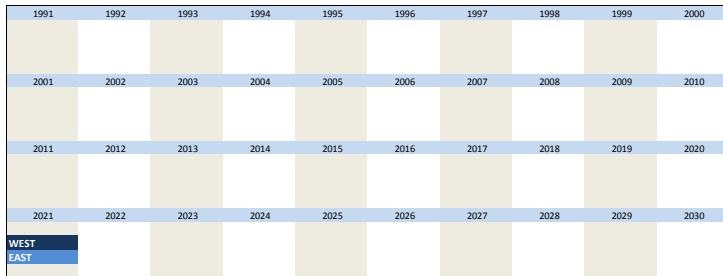
Time span of variable										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
WEST										
EAST										

Nr.	Name	Label	Survey period	Survey frequency
3.537)	vg_cor17_supply_law_text	corona may21: effect of supply chain law text	West and east 05/2021	once

#### Wording of question

May-21  The federal government is planning a national supply chain law. Which effects do you expect specifically?  _____	Further information
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#### Time span of variable

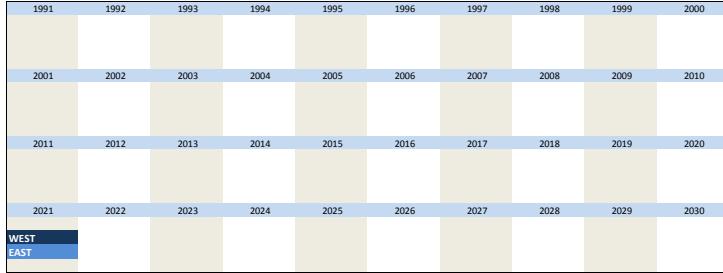


Nr.	Name	Label	Survey period	Survey frequency
3.538)	vg_cor18_prel_price_no	corona june21: no change in price of preliminary products	West and east 06/2021	once

#### Wording of question

Jun-21  How did the prices of preliminary products and resources change on average in the last three months?  Yes [1]  No effect	Further information only online
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#### Time span of variable



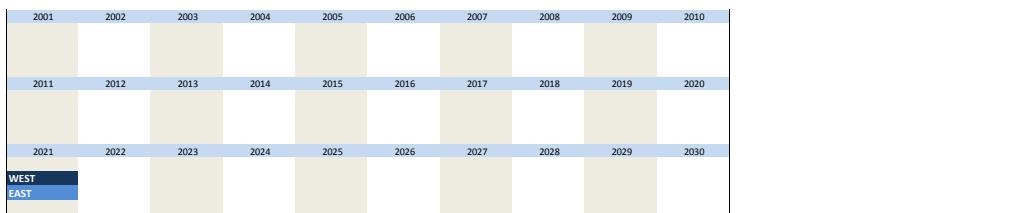
Nr.	Name	Label	Survey period	Survey frequency
3.539)	vg_cor18_prel_price_inc	corona june21: increase in price of preliminary products	West and east 06/2021	once

#### Wording of question

Jun-21  How did the prices of preliminary products and resources change on average in the last three months?  _____ % increase	Further information only online
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#### Time span of variable



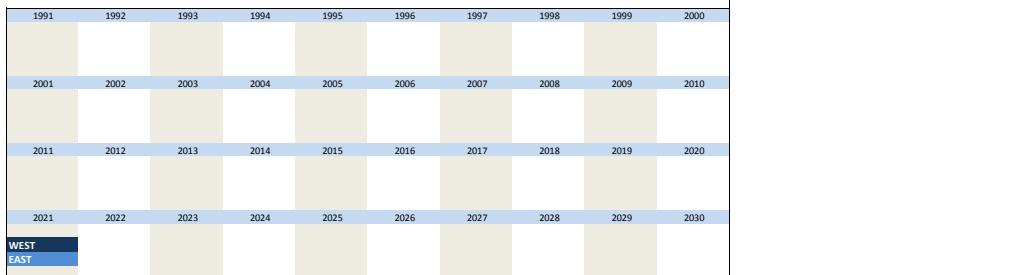


Nr.	Name	Label	Survey period	Survey frequency
3.540)	vg_cor18_prel_price_dec	corona june21: decrease in price of preliminary products	West and east 06/2021	once

#### Wording of question

Jun-21	How did the prices of preliminary products and resources change on average in the last three months?	Further information only online
_____ % decrease		

#### Time span of variable

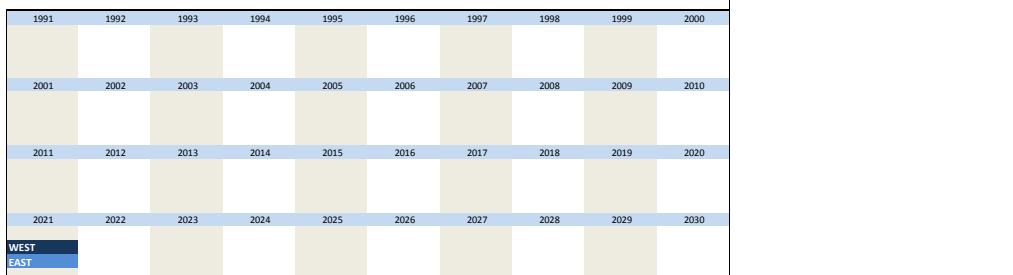


Nr.	Name	Label	Survey period	Survey frequency
3.541)	vg_cor18_prel_price_pass	corona june21: pass on increasing costs to customers	West and east 06/2021	once

#### Wording of question

Jun-21	To what extent can your company pass on the increasing costs to your customers?	Further information only online
<input type="checkbox"/> no transfer (recorded with 0)		Info: There is a checkbox option in addition to the percentage specification. Ticking this option corresponds to passing 0%.
_____ %		

#### Time span of variable



Nr.	Name	Label	Survey period	Survey frequency
3.542)	vg_cor18_prel_short	corona june21: shortage of preliminary products	West and east 06/2021	once

#### Wording of question

Jun-21	Is your company currently affected by a shortage of preliminary products and resources?	Further information only online
<input type="checkbox"/> Yes [1]	<input type="checkbox"/> No [2]	

<b>Time span of variable</b>			
1991 1992 1993 1994 1995 1996 1997 1998 1999 2000			
2001 2002 2003 2004 2005 2006 2007 2008 2009 2010			
2011 2012 2013 2014 2015 2016 2017 2018 2019 2020			
2021 2022 2023 2024 2025 2026 2027 2028 2029 2030			
WEST EAST			

Nr.	Name	Label	Survey period	Survey frequency
3.543)	vg_cor18_prel_short_text	corona june21: shortage of preliminary products text	West and east 06/2021	once

**Wording of question**

Jun-21	Is your company currently affected by a shortage of preliminary products / resources? Which preliminary products / resources are affected?	Further information only online
_____		

<b>Time span of variable</b>									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
WEST	EAST								

Nr.	Name	Label	Survey period	Survey frequency
3.544)	vg_cor19_inv_cha_no	corona july21: no expected change in investments	West and east 07/2021	once

**Wording of question**

Jul-21	How do you expect your investments to change in 2021 compared to 2019 (pre-crisis levels)?	Further information		
<table border="1"> <tr><td>No effect</td><td>Yes [1]</td></tr> </table>		No effect	Yes [1]	
No effect	Yes [1]			

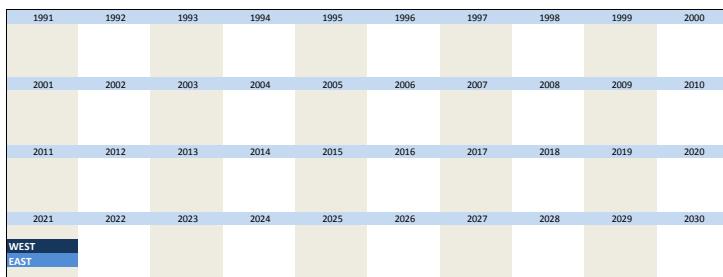
<b>Time span of variable</b>									
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
WEST	EAST								

Nr.	Name	Label	Survey period	Survey frequency
3.545)	vg_cor19_inv_cha_inc	corona july21: increase of expected change in investments compared to 2019	West and east 07/2021	once

#### Wording of question

Jul-21  How do you expect your investments to change in 2021 compared to 2019 (pre-crisis levels)?  _____ % Increase	Further information
--	---------------------

#### Time span of variable

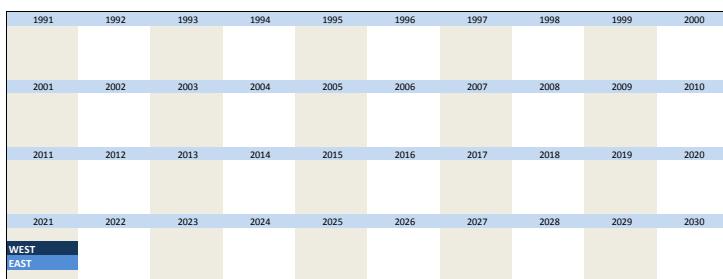


Nr.	Name	Label	Survey period	Survey frequency
3.546)	vg_cor19_inv_cha_dec	corona july21: decrease of expected change in investments compared to 2019	West and east 07/2021	once

#### Wording of question

Jul-21  How do you expect your investments to change in 2021 compared to 2019 (pre-crisis levels)?  _____ % Decrease	Further information
--	---------------------

#### Time span of variable

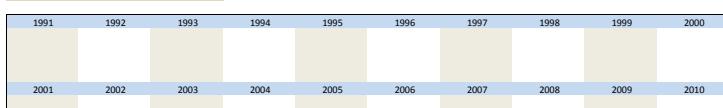


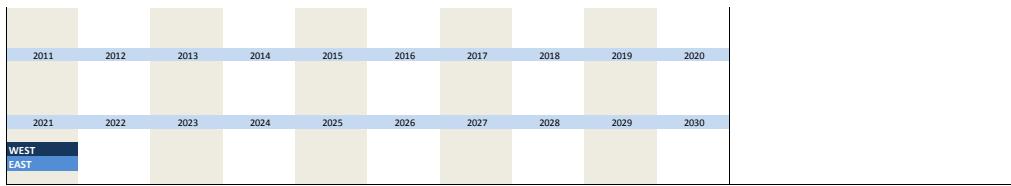
Nr.	Name	Label	Survey period	Survey frequency
3.547)	vg_cor20_empl_now	corona: number of employees currently	West and east 08/2021	corona period

#### Wording of question

Aug-21  How many people are currently employed in your company?  _____	Further information
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#### Time span of variable



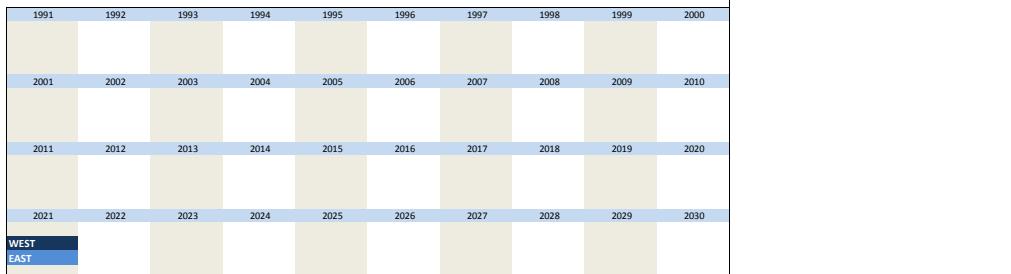


Nr.	Name	Label	Survey period	Survey frequency
3.548)	vg_cor_prod_short_prel	corona: production is constrained by shortage of preliminary products	West and east 08/2021	corona period

#### Wording of question

<p>Aug-21 Is your production activity currently constrained by a shortage of preliminary products and resources?</p> <p style="text-align: center;">Yes [1]      No [2]</p>	Further information
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#### Time span of variable

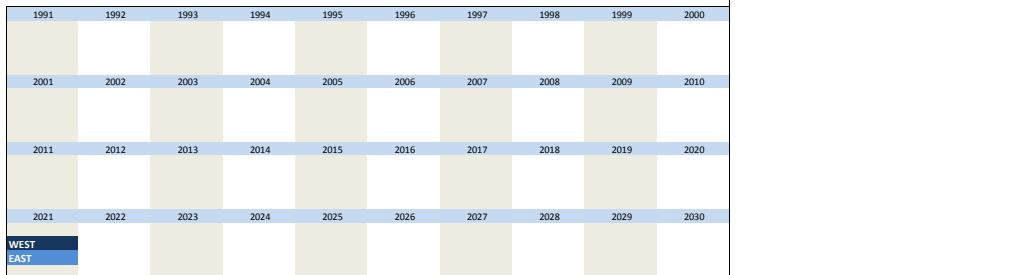


Nr.	Name	Label	Survey period	Survey frequency
3.549)	vg_cor20_prod_short_prel_text	corona: production is constrained by shortage of preliminary products text	West and east 08/2021	corona period

#### Wording of question

<p>Aug-21 Is your production activity currently constrained by a shortage of preliminary products and resources? Which preliminary products / resources are affected?</p> <p style="text-align: center;">_____</p>	Further information only online
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#### Time span of variable



Nr.	Name	Label	Survey period	Survey frequency
3.550)	vg_cor20_prod_short_prel_flood	corona aug21: shortage of preliminary products aggravated by flood disaster	West and east 08/2021	once

#### Wording of question

<p>Aug-21 Is your production activity currently constrained by a shortage of preliminary products and resources? Did the July floods aggravate the shortage?</p> <p style="text-align: center;">_____</p>	Further information only online
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	Yes [1]	No [2]	Don't know [3]	

**Time span of variable**

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
<b>WEST</b>									
<b>EAST</b>									

Nr.	Name	Label	Survey period	Survey frequency
3.551)	<b>vg_cor20_fairs_past</b>	corona: trade fairs attendance past	West and east 08/2021	corona period

#### Wording of question

Aug-21  
Has your company participated as an exhibitor in international trade fairs in recent years?

Yes [1]	No [2]

**Further information**  
only online

**Time span of variable**

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
<b>WEST</b>									
<b>EAST</b>									

Nr.	Name	Label	Survey period	Survey frequency
3.552)	<b>vg_cor20_fairs_loss</b>	corona: trade fairs economic losses	West and east 08/2021	corona period

#### Wording of question

Aug-21  
Has your company suffered economic losses due to corona related trade fair cancellations?

Yes, to a large extent [1]	Yes, to a small extent [2]	No [3]

**Further information**  
only online

**Time span of variable**

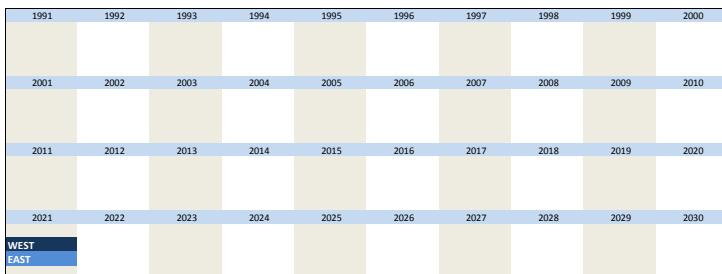
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020

Nr.	Name	Label	Survey period	Survey frequency
3.553)	vg_cor20_trade_fair_virtual	corona aug21: participant in virtual trade fairs	West and east 08/2021	once

### Wording of question

Aug-21  Virtual trade fairs have been held in some cases as an alternative to non-permitted trade fairs. Has your company participated in such virtual trade fairs?		Further information only online				
	<table border="1" data-bbox="429 432 695 470"><tr><td data-bbox="429 432 553 449">Yes [1]</td><td data-bbox="553 432 695 449">No [2]</td></tr><tr><td data-bbox="429 449 553 470"></td><td data-bbox="553 449 695 470"></td></tr></table>	Yes [1]	No [2]			
Yes [1]	No [2]					

### Time span of variable

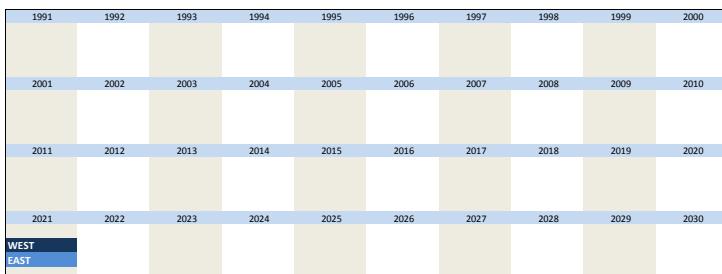


Nr.	Name	Label	Survey period	Survey frequency
3.554)	vg_cor20_trade_fair_virtual_fut	corona aug21: importance of virtual trade fairs in the future...	West and east 08/2021	once

### Wording of question

Aug-21 How important do you think virtual trade fairs will be for your company in the future? Which of the following statements would you most likely agree with?	Further information only online								
<table border="1"><tr><td>No role [1]</td><td>Supplement to attendance fairs [2]</td><td>Partial replacement [3]</td><td>Complete replacement [4]</td></tr><tr><td></td><td></td><td></td><td></td></tr></table>	No role [1]	Supplement to attendance fairs [2]	Partial replacement [3]	Complete replacement [4]					
No role [1]	Supplement to attendance fairs [2]	Partial replacement [3]	Complete replacement [4]						

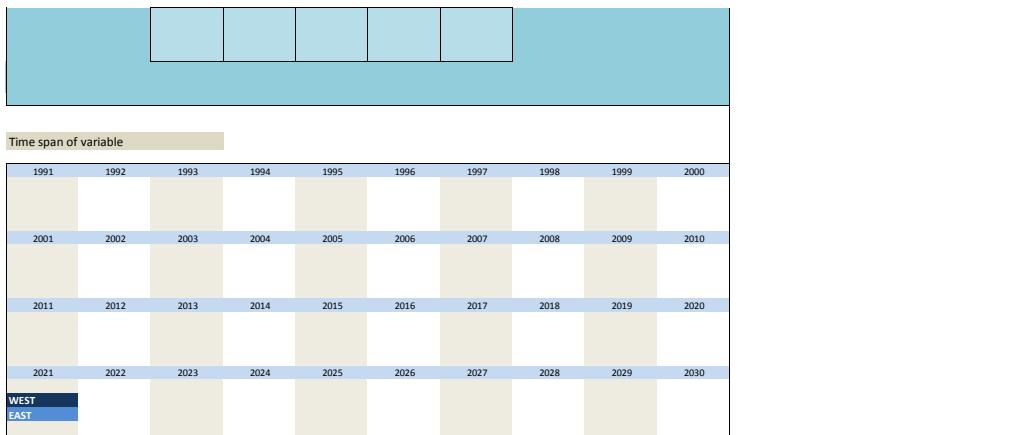
#### Time span of variable



Nr.	Name	Label	Survey period	Survey frequency
3.555)	vg_cor21_satis_adm_municipal	corona sep21: satisfaction with municipal administration	West and east 09/2021	once

#### Wording of question

Sep-21	Further information									
<p>How satisfied is your company with the municipal government? (Scale 1 to 5)</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td style="width: 20%; padding: 5px;">very dissatisfied [1]</td> <td style="width: 20%; padding: 5px;">[2]</td> <td style="width: 20%; padding: 5px;">[3]</td> <td style="width: 20%; padding: 5px;">[4]</td> <td style="width: 20%; padding: 5px;">very satisfied [5]</td> </tr> </table>						very dissatisfied [1]	[2]	[3]	[4]	very satisfied [5]
very dissatisfied [1]	[2]	[3]	[4]	very satisfied [5]						



Nr.	Name	Label	Survey period	Survey frequency
3.556)	vg_cor21_satis_adm_district	corona sep21: satisfaction with district administration	West and east 09/2021	once

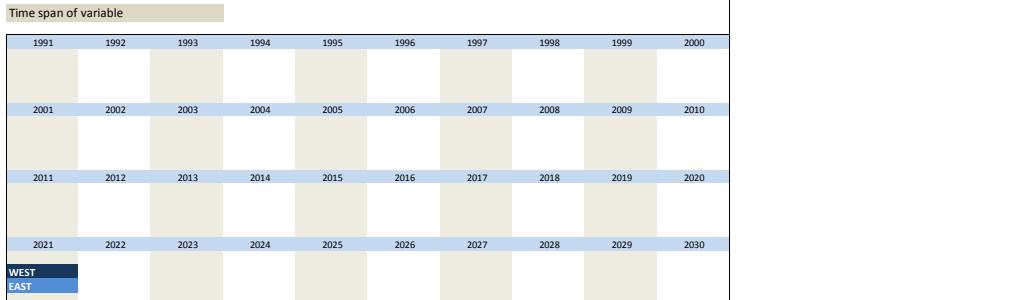
Wording of question

Sep-21

How satisfied is your company with the district administration? (Scale 1 to 5)

very dissatisfied [1]	[2]	[3]	[4]	very satisfied [5]

Further information



Nr.	Name	Label	Survey period	Survey frequency
3.557)	vg_cor21_satis_adm_tax	corona sep21: satisfaction with tax office	West and east 09/2021	once

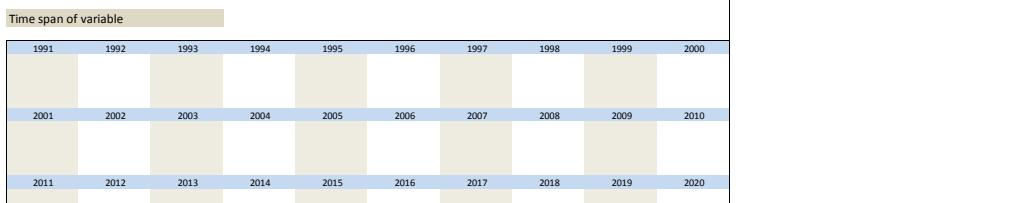
Wording of question

Sep-21

How satisfied is your company with the tax office? (Scale 1 to 5)

very dissatisfied [1]	[2]	[3]	[4]	very satisfied [5]

Further information  
only online



2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
WEST									
EAST									

Nr.	Name	Label	Survey period	Survey frequency
3.558)	vg_cor21_satis_adm_employ	corona sep21: satisfaction with employment agency	West and east 09/2021	once

#### Wording of question

Sep-21	How satisfied is your company with the employment agency? (Scale 1 to 5)					Further information only online
	very dissatisfied [1]	[2]	[3]	[4]	very satisfied [5]	

#### Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
WEST									
EAST									

Nr.	Name	Label	Survey period	Survey frequency
3.559)	vg_cor21_satis_insur_trade	corona sep21: satisfaction with trade association	West and east 09/2021	once

#### Wording of question

Sep-21	How satisfied is your company with the following social insurance: Trade association? (Scale 1 to 5)					Further information only online
	very dissatisfied [1]	[2]	[3]	[4]	very satisfied [5]	

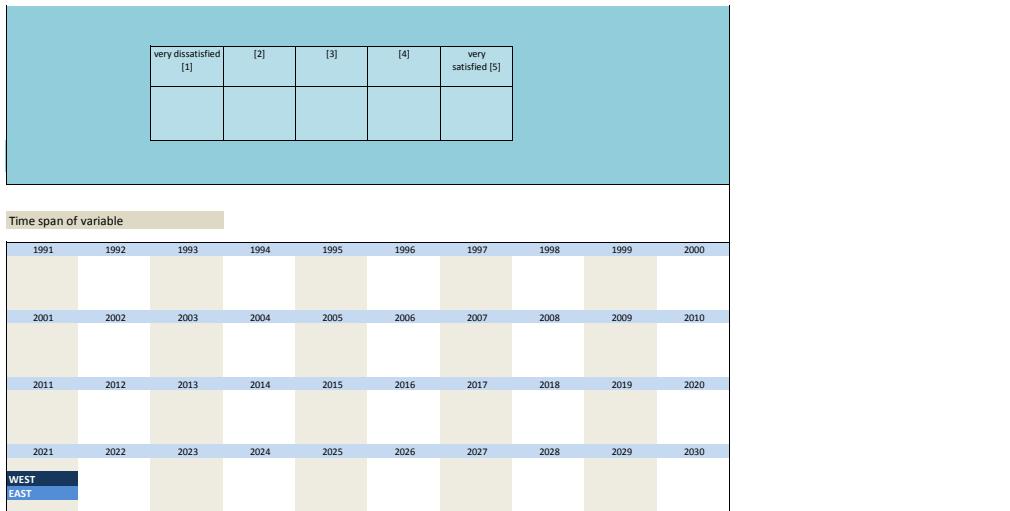
#### Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
WEST									
EAST									

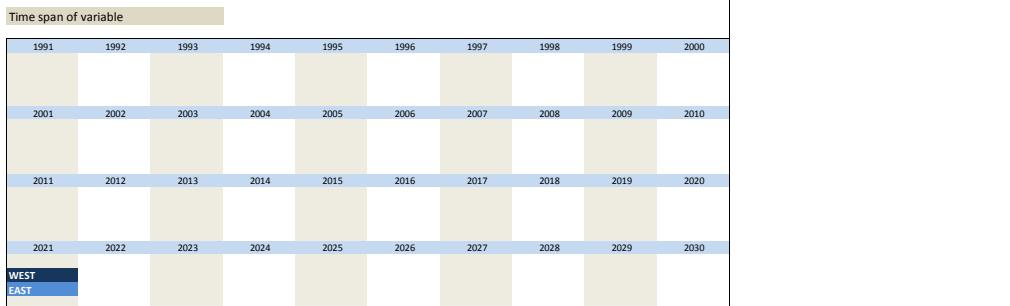
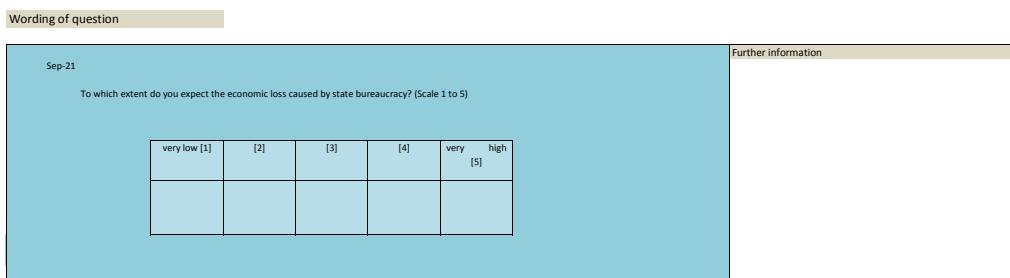
Nr.	Name	Label	Survey period	Survey frequency
3.560)	vg_cor21_satis_insur_pension	corona sep21: satisfaction with pension and care insurance	West and east 09/2021	once

#### Wording of question

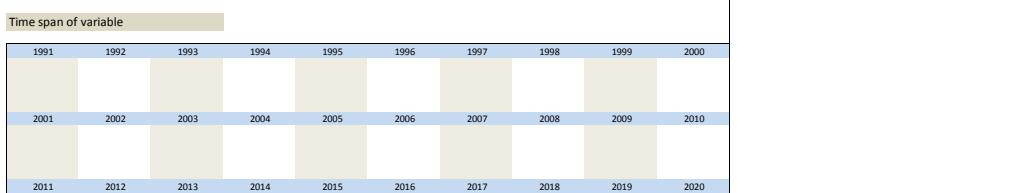
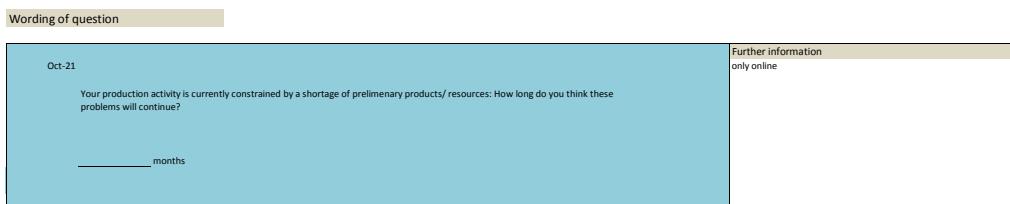
Sep-21	How satisfied is your company with the following social insurance: Pension and care insurance? (Scale 1 to 5)					Further information only online
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Nr.	Name	Label	Survey period	Survey frequency
3.561)	vg_cor21_exp_loss	corona sep21: expected economic loss caused by state bureaucracy	West and east 09/2021	once



Nr.	Name	Label	Survey period	Survey frequency
3.562)	vg_cor22_dur_prod_short	corona oct21: monthly duration production is constrained by shortage of preliminary products	West and east 10/2021	once



	2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
WEST										
EAST										

Nr.	Name	Label	Survey period	Survey frequency
3.563)	vg_invdev_dj	investment in research/development this year	West and east 11/2021	May, November

#### Wording of question

Nov-21	<p><b>Special question investments</b> (only in May and November)</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td style="width: 150px; height: 100px; vertical-align: top; padding: 5px;">In the current year our investments (20WW** compared to 20XX**)    + [1]   = [2]   - [3]</td> <td style="width: 150px; height: 100px; vertical-align: top; padding: 5px; text-align: right;">Total investments - Research / Development  20XX = last year 20WW = this year</td> </tr> </table>										In the current year our investments (20WW** compared to 20XX**)  + [1] = [2] - [3]	Total investments - Research / Development  20XX = last year 20WW = this year	Further information
In the current year our investments (20WW** compared to 20XX**)  + [1] = [2] - [3]	Total investments - Research / Development  20XX = last year 20WW = this year												
											9.119) vg_invest_lj 9.120) vg_invcon_lj 9.121) vg_inveq_lj 9.122) vg_invest_dj 9.123) vg_invcon_dj 9.124) vg_inveq_dj 9.125) vg_invest_nj 9.126) vg_invcon_nj 9.127) vg_inveq_lj 9.229) vg_invit_dj 9.230) vg_invit_nj 9.275) vg_invit_lj		
											Label in data set: + = increased [1] = = not changed [2] - = decreased [3]		

Nr.	Name	Label	Survey period	Survey frequency
3.564)	vg_invdev_nj	investment in research/development next year	West and east 11/2021	May, November

#### Wording of question

Nov-21	<p><b>Special question investments</b> (only in May and November)</p> <table border="1" style="margin-left: auto; margin-right: auto;"> <tr> <td style="width: 150px; height: 100px; vertical-align: top; padding: 5px;">In the current year our investments (20WW** compared to 20XX**)    + [1]   = [2]   - [3]</td> <td style="width: 150px; height: 100px; vertical-align: top; padding: 5px; text-align: right;">Total investments - Research / Development  20XX = last year 20WW = this year</td> </tr> </table>										In the current year our investments (20WW** compared to 20XX**)  + [1] = [2] - [3]	Total investments - Research / Development  20XX = last year 20WW = this year	Further information
In the current year our investments (20WW** compared to 20XX**)  + [1] = [2] - [3]	Total investments - Research / Development  20XX = last year 20WW = this year												
											9.119) vg_invest_lj 9.120) vg_invcon_lj 9.121) vg_inveq_lj 9.122) vg_invest_dj 9.123) vg_invcon_dj 9.124) vg_inveq_dj 9.125) vg_invest_nj 9.126) vg_invcon_nj 9.127) vg_inveq_lj 9.229) vg_invit_dj 9.230) vg_invit_nj 9.275) vg_invit_lj		
											Label in data set: + = increased [1] = = not changed [2] - = decreased [3]		

Nr.	Name	Label	Survey period	Survey frequency
3.565)	vg_invgoals_dj_cap	investment goals this year: capacity expansion	West and east 11/2021	November

#### Wording of question

Nov-21  
Our investment has these goals (this year):

Capacity expansion	Yes [1]
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#### Further information

Variable belongs to:  
 3.566) vg\_invgoals\_dj\_rat  
 3.567) vg\_invgoals\_dj\_repl  
 3.568) vg\_invgoals\_dj\_other  
 3.569) vg\_invgoals\_dj\_no

Comment (variables are dependent on each other):  
 1x Yes = 1 of 3.565) to 3.568) is checked. Then the checked variable is recorded with 100, the other three variables with 0  
 2x Yes = 2 of 3.565) to 3.568) are checked. Then the checked variables are recorded with 50, the other two variables with 0  
 3x Yes = 3 of 3.565) to 3.568) are checked. Then the checked variables are recorded with 33,3, the other variable with 0  
 4x Yes = 4(all) of 3.565) to 3.568) are checked. Then the checked variables are recorded with 25.  
 When 3.569) is checked. Then 3.569) is recorded with 1, 3.565) to 3.568) automatically without response.

#### Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
WEST									
EAST									

Nr.	Name	Label	Survey period	Survey frequency
3.566)	vg_invgoals_dj_rat	investment goals this year: rationalization	West and east 11/2021	November

#### Wording of question

Nov-21  
Our investment has these goals (this year):

Rationalization	Yes [1]
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#### Further information

Variable belongs to:  
 3.565) vg\_invgoals\_dj\_cap  
 3.567) vg\_invgoals\_dj\_repl  
 3.568) vg\_invgoals\_dj\_other  
 3.569) vg\_invgoals\_dj\_no

Comment (variables are dependent on each other):  
 1x Yes = 1 of 3.565) to 3.568) is checked. Then the checked variable is recorded with 100, the other three variables with 0  
 2x Yes = 2 of 3.565) to 3.568) are checked. Then the checked variables are recorded with 50, the other two variables with 0  
 3x Yes = 3 of 3.565) to 3.568) are checked. Then the checked variables are recorded with 33,3, the other variable with 0  
 4x Yes = 4(all) of 3.565) to 3.568) are checked. Then the checked variables are recorded with 25.  
 When 3.569) is checked. Then 3.569) is recorded with 1, 3.565) to 3.568) automatically without response.

#### Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
WEST									
EAST									

Nr.	Name	Label	Survey period	Survey frequency
3.567)	vg_invgoals_dj_repl	investment goals this year: replacement purchase	West and east 11/2021	November

#### Wording of question

Nov-21  
Our investment has these goals (this year):

Replacement purchase	Yes [1]
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#### Further information

Variable belongs to:  
 3.565) vg\_invgoals\_dj\_cap  
 3.566) vg\_invgoals\_dj\_rat  
 3.568) vg\_invgoals\_dj\_other  
 3.569) vg\_invgoals\_dj\_no

Comment (variables are dependent on each other):  
 1x Yes = 1 of 3.565) to 3.568) is checked. Then the checked variable is recorded with 100, the other three variables with 0  
 2x Yes = 2 of 3.565) to 3.568) are checked. Then the checked variables are recorded with 50, the other two variables with 0  
 3x Yes = 3 of 3.565) to 3.568) are checked. Then the checked variables are recorded with 33,3, the other variable with 0  
 4x Yes = 4(all) of 3.565) to 3.568) are checked. Then the checked variables are recorded with 25.

										Variables are recorded with 33,3, the other variable with 0 Ax Yes + 4(all) of 3,565 to 3,568) are checked. Then the checked variables are recorded with 25. When 3,569 is checked. Then 3,569 is recorded with 1, 3,565 to 3,568 automatically without response .
<b>Time span of variable</b>										
1991 1992 1993 1994 1995 1996 1997 1998 1999 2000										
2001 2002 2003 2004 2005 2006 2007 2008 2009 2010										
2011 2012 2013 2014 2015 2016 2017 2018 2019 2020										
2021 2022 2023 2024 2025 2026 2027 2028 2029 2030										
WEST EAST										

Nr.	Name	Label	Survey period	Survey frequency
3,568)	vg_invgoals_dj_other	investment goals this year: other goals	West and east 11/2021	November

<b>Time span of variable</b>										<b>Further information</b>		
Nov-21										Variable belongs to: 3,565) vg_invgoals_dj_cap 3,566) vg_invgoals_dj_rat 3,567) vg_invgoals_dj_repl 3,569) vg_invgoals_dj_no		
Our investment has these goals (this year):										Comment (variables are dependent on each other): 1x Yes + 1 of 3,565 to 3,568 is checked. Then the checked variable is recorded with 100, the other three variables with 0 2x Yes + 2 of 3,565 to 3,568 are checked. Then the checked variables are recorded with 50, the other two variables with 0 3x Yes + 3 of 3,565 to 3,568 are checked. Then the checked variables are recorded with 33,3, the other variable with 0 Ax Yes + 4(all) of 3,565 to 3,568) are checked. Then the checked variables are recorded with 25. When 3,569 is checked. Then 3,569 is recorded with 1, 3,565 to 3,568 automatically without response .		
<table border="1"> <tr> <td>Yes [1]</td> </tr> <tr> <td>Other goals</td> </tr> </table>										Yes [1]	Other goals	
Yes [1]												
Other goals												

<b>Zeitverlauf der Variable</b>										<b>Further information</b>
1991 1992 1993 1994 1995 1996 1997 1998 1999 2000										
2001 2002 2003 2004 2005 2006 2007 2008 2009 2010										
2011 2012 2013 2014 2015 2016 2017 2018 2019 2020										
2021 2022 2023 2024 2025 2026 2027 2028 2029 2030										
WEST EAST										

Nr.	Name	Label	Survey period	Survey frequency
3,569)	vg_invgoals_dj_no	investment goals this year: no investment	West and east 11/2021	November

<b>Wording of question</b>										<b>Further information</b>		
Nov-21										Variable belongs to: 3,565) vg_invgoals_dj_cap 3,566) vg_invgoals_dj_rat 3,567) vg_invgoals_dj_repl 3,568) vg_invgoals_dj_no		
Our investment has these goals (this year):										Comment (variables are dependent on each other): When 3,569 is checked. Then 3,569 is recorded with 1, 3,565 to 3,568 automatically without response .		
<table border="1"> <tr> <td>Yes [1]</td> </tr> <tr> <td>No investment</td> </tr> </table>										Yes [1]	No investment	
Yes [1]												
No investment												

<b>Time span of variable</b>										
1991 1992 1993 1994 1995 1996 1997 1998 1999 2000										
2001 2002 2003 2004 2005 2006 2007 2008 2009 2010										
2011 2012 2013 2014 2015 2016 2017 2018 2019 2020										
2021 2022 2023 2024 2025 2026 2027 2028 2029 2030										

WEST							
EAST							

Nr.	Name	Label	Survey period	Survey frequency
3.570)	vg_invgoals_nj_cap	investment goals next year: capacity expansion	West and east 11/2021	November

#### Wording of question

Nov-21			Further information
Our investment has these goals (next year):			Variable belongs to: 3.571) vg_invgoals_nj_rat 3.572) vg_invgoals_nj_repl 3.573) vg_invgoals_nj_other 3.574) vg_invgoals_nj_no
Yes [1]		Capacity expansion	Comment (variables are dependent on each other): 1x Yes = 1 of 3.570) to 3.573 is checked. Then the checked variable is recorded with 100, the other three variables with 0 2x Yes = 2 of 3.570) to 3.573) are checked. Then the checked variables are recorded with 50, the other two variables with 0 3x Yes = 3 of 3.570) to 3.573) are checked. Then the checked variables are recorded with 33, the other variable with 0 4x Yes = 4(all) of 3.570) to 3.573) are checked. Then the checked variables are recorded with 25. When 3.574) is checked. Then 3.574) is recorded with 1, 3.570) to 3.573) automatically without response .

#### Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
WEST									
EAST									

Nr.	Name	Label	Survey period	Survey frequency
3.571)	vg_invgoals_nj_rat	investment goals next year: rationalization	West and east 11/2021	November

#### Wording of question

Nov-21			Further information
Our investment has these goals (next year):			Variable belongs to: 3.570) vg_invgoals_nj_cap 3.572) vg_invgoals_nj_repl 3.573) vg_invgoals_nj_other 3.574) vg_invgoals_nj_no
Yes [1]	Rationalization		Comment (variables are dependent on each other): 1x Yes = 1 of 3.570) to 3.573 is checked. Then the checked variable is recorded with 100, the other three variables with 0 2x Yes = 2 of 3.570) to 3.573) are checked. Then the checked variables are recorded with 50, the other two variables with 0 3x Yes = 3 of 3.570) to 3.573) are checked. Then the checked variables are recorded with 33, the other variable with 0 4x Yes = 4(all) of 3.570) to 3.573) are checked. Then the checked variables are recorded with 25. When 3.574) is checked. Then 3.574) is recorded with 1, 3.570) to 3.573) automatically without response .

#### Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
WEST									
EAST									

Nr.	Name	Label	Survey period	Survey frequency
3.572)	vg_invgoals_nj_repl	investment goals next year: replacement purchase	West and east 11/2021	November

#### Wording of question

Nov-21			Further information
Our investment has these goals (next year):			Variable belongs to: 3.570) vg_invgoals_nj_cap 3.571) vg_invgoals_nj_rat 3.573) vg_invgoals_nj_other 3.574) vg_invgoals_nj_no

Replacement purchase	Yes [1]	Comment (variables are dependent on each other): 2x Yes = 1 of 3.570 to 3.573 is checked. Then the checked variable is recorded with 100, the other three variables with 0 2x Yes + 2 of 3.570 to 3.573 are checked. Then the checked variables are recorded with 50, the other two variables with 0 3x Yes + 3 of 3.570 to 3.573 are checked. Then the checked variables are recorded with 33,3, the other variable with 0 Ax Yes = 4(all) of 3.570 to 3.573 are checked. Then the checked variables are recorded with 25. When 3.574 is checked. Then 3.574 is recorded with 1, 3.570 to 3.573 automatically without response .								
<b>Time span of variable</b>										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	
<b>WEST</b>										
<b>EAST</b>										

Nr.	Name	Label	Survey period	Survey frequency
3.573)	<b>vg_invgoals_nj_other</b>	investment goals next year: other goals	West and east 11/2021	November

<b>Wording of question</b>		Further information Variable belongs to: 3.570) vg_invgoals_nj_cap 3.571) vg_invgoals_nj_rat 3.572) vg_invgoals_nj_repl 3.574) vg_invgoals_nj_no  Comment (variables are dependent on each other): 2x Yes = 1 of 3.570 to 3.573 is checked. Then the checked variable is recorded with 100, the other three variables with 0 2x Yes + 2 of 3.570 to 3.573 are checked. Then the checked variables are recorded with 50, the other two variables with 0 3x Yes + 3 of 3.570 to 3.573 are checked. Then the checked variables are recorded with 33,3, the other variable with 0 Ax Yes = 4(all) of 3.570 to 3.573 are checked. Then the checked variables are recorded with 25. When 3.574 is checked. Then 3.574 is recorded with 1, 3.570 to 3.573 automatically without response .
Nov-21		
Our investment has these goals (next year):		
Yes [1]	Other goals	

<b>Time span of variable</b>										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030	
<b>WEST</b>										
<b>EAST</b>										

Nr.	Name	Label	Survey period	Survey frequency
3.574)	<b>vg_invgoals_nj_no</b>	investment goals next year: no investment	West and east 11/2021	November

<b>Wording of question</b>		Further information Variable belongs to: 3.570) vg_invgoals_nj_cap 3.571) vg_invgoals_nj_rat 3.572) vg_invgoals_nj_repl 3.573) vg_invgoals_nj_other  Comment (variables are dependent on each other): When 3.574 is checked. Then 3.574 is recorded with 1, 3.570 to 3.573 automatically without response .
Nov-21		
Our investment has these goals (next year):		
Yes [1]	No investment	

<b>Time span of variable</b>										
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000	
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010	

2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
WEST	EAST								

Nr.	Name	Label	Survey period	Survey frequency
3.575)	vg_invfac_dj_dem	investment factors this year: demand	West and east 11/2021	November

#### Wording of question

Nov-21	Significant factors for investment (this year):		Yes [1]		Further information	
	Demand					<p>Following variables belong together:</p> <p>3.575) vg_invfac_dj_dem      3.576) vg_invfac_dj_fin      3.577) vg_invfac_dj_tec      3.578) vg_invfac_dj_other      3.579) vg_invfac_dj_no</p> <p>Comment (variables partially dependent on each other):      When Yes [1] is checked, variable is recorded with 100. Otherwise recorded with 0.      When 3.579) is checked. Then 3.579) is recorded with 1, 3.575) to 3.578) automatically without response .</p>

#### Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
WEST	EAST								

Nr.	Name	Label	Survey period	Survey frequency
3.576)	vg_invfac_dj_fin	investment factors this year: financing conditions	West and east 11/2021	November

#### Wording of question

Nov-21	Significant factors for investment (this year):		Yes [1]		Further information	
	Financing conditions					<p>Following variables belong together:</p> <p>3.575) vg_invfac_dj_dem      3.576) vg_invfac_dj_fin      3.577) vg_invfac_dj_tec      3.578) vg_invfac_dj_other      3.579) vg_invfac_dj_no</p> <p>Comment (variables partially dependent on each other):      When Yes [1] is checked, variable is recorded with 100. Otherwise recorded with 0.      When 3.579) is checked. Then 3.579) is recorded with 1, 3.575) to 3.578) automatically without response .</p>

#### Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
WEST	EAST								

Nr.	Name	Label	Survey period	Survey frequency
3.577)	vg_invfac_dj_tec	investment factors this year: technical factors	West and east 11/2021	November

#### Wording of question

Nov-21	Further information	
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Significant factors for investment (this year):

	Yes [1]
Technical factors	

Following variables belong together:  
 3.575) vg\_invfac\_dj\_dem  
 3.576) vg\_invfac\_dj\_fin  
 3.577) vg\_invfac\_dj\_tec  
 3.578) vg\_invfac\_dj\_other  
 3.579) vg\_invfac\_dj\_no

Comment (variables partially dependent on each other):  
 When Yes [1] is checked, variable is recorded with 100. Otherwise recorded with 0.  
 When 3.579) is checked. Then 3.579) is recorded with 1, 3.575) to 3.578) automatically without response .

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
WEST									
EAST									

Nr.	Name	Label	Survey period	Survey frequency
3.578)	vg_invfac_dj_other	investment factors this year: other factors	West and east 11/2021	November

Wording of question

Nov-21

Significant factors for investment (this year):

	Yes [1]
Other factors	

Further information

Following variables belong together:  
 3.575) vg\_invfac\_dj\_dem  
 3.576) vg\_invfac\_dj\_fin  
 3.577) vg\_invfac\_dj\_tec  
 3.578) vg\_invfac\_dj\_other  
 3.579) vg\_invfac\_dj\_no

Comment (variables partially dependent on each other):  
 When Yes [1] is checked, variable is recorded with 100. Otherwise recorded with 0.  
 When 3.579) is checked. Then 3.579) is recorded with 1, 3.575) to 3.578) automatically without response .

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
WEST									
EAST									

Nr.	Name	Label	Survey period	Survey frequency
3.579)	vg_invfac_dj_no	investment factors this year: no investment	West and east 11/2021	November

Wording of question

Nov-21

Significant factors for investment (this year):

	Yes [1]
No investment	

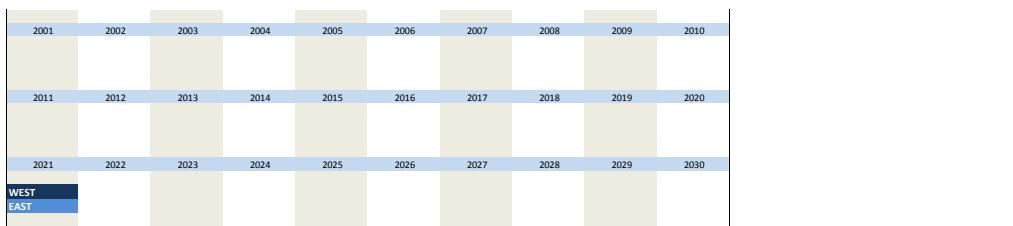
Further information

Following variables belong together:  
 3.575) vg\_invfac\_dj\_dem  
 3.576) vg\_invfac\_dj\_fin  
 3.577) vg\_invfac\_dj\_tec  
 3.578) vg\_invfac\_dj\_other  
 3.579) vg\_invfac\_dj\_no

Comment (variables partially dependent on each other):  
 When 3.579) is checked. Then 3.579) is recorded with 1, 3.575) to 3.578) automatically without response .

Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000

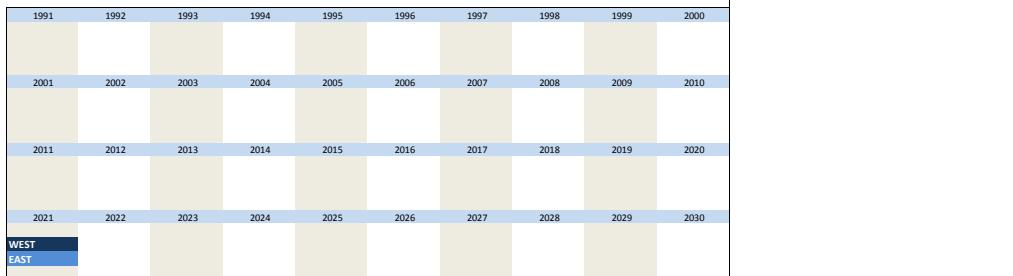


Nr.	Name	Label	Survey period	Survey frequency
3.580)	vg_invfac_nj_dem	investment factors next year: demand	West and east 11/2021	November

#### Wording of question

Nov-21	<p>Significant factors for investment (next year):</p> <table border="1" style="margin-left: auto; margin-right: auto; border-collapse: collapse; text-align: center;"> <tr> <td colspan="2"></td> <td>Yes [1]</td> </tr> <tr> <td colspan="2">Demand</td> <td></td> </tr> </table>				Yes [1]	Demand			Further information
		Yes [1]							
Demand									
			<p>Following variables belong together:</p> <p>3.580) vg_invfac_nj_dem      3.581) vg_invfac_nj_fin      3.582) vg_invfac_nj_tec      3.583) vg_invfac_nj_other      3.584) vg_invfac_nj_no</p> <p>Comment (variables partially dependent on each other):      When Yes [1] is checked, variable is recorded with 100. Otherwise recorded with 0.      When 3.584) is checked, Then 3.584) is recorded with 1, 3.580) to 3.583) automatically without response .</p>						

#### Time span of variable

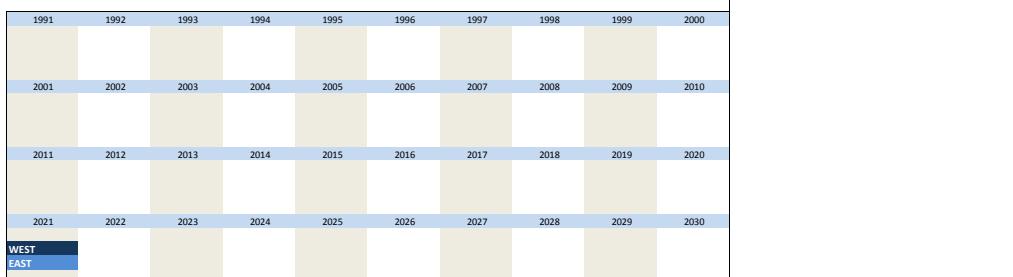


Nr.	Name	Label	Survey period	Survey frequency
3.581)	vg_invfac_nj_fin	investment factors next year: financing conditions	West and east 11/2021	November

#### Wording of question

Nov-21	<p>Significant factors for investment (next year):</p> <table border="1" style="margin-left: auto; margin-right: auto; border-collapse: collapse; text-align: center;"> <tr> <td colspan="2"></td> <td>Yes [1]</td> </tr> <tr> <td colspan="2">Financing conditions</td> <td></td> </tr> </table>				Yes [1]	Financing conditions			Further information
		Yes [1]							
Financing conditions									
			<p>Following variables belong together:</p> <p>3.580) vg_invfac_nj_dem      3.581) vg_invfac_nj_fin      3.582) vg_invfac_nj_tec      3.583) vg_invfac_nj_other      3.584) vg_invfac_nj_no</p> <p>Comment (variables partially dependent on each other):      When Yes [1] is checked, variable is recorded with 100. Otherwise recorded with 0.      When 3.584) is checked, Then 3.584) is recorded with 1, 3.580) to 3.583) automatically without response .</p>						

#### Time span of variable

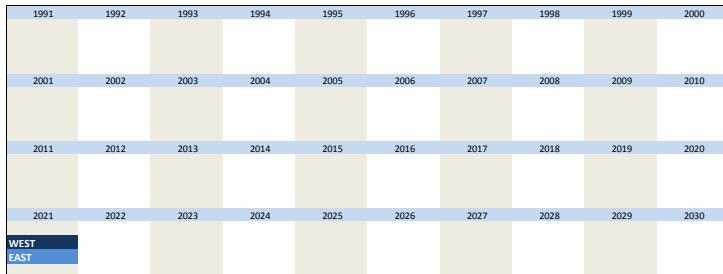


Nr.	Name	Label	Survey period	Survey frequency
3.582)	vg_invfac_nj_tec	investment factors next year: technical factors	West and east 11/2021	November

#### Wording of question

Nov-21 Significant factors for investment (next year):		Yes [1]	Further information			
			Following variables belong together: 3.580) vg_invfac_nj_demo 3.581) vg_invfac_nj_fin 3.582) vg_invfac_nj_tec 3.583) vg_invfac_nj_other 3.584) vg_invfac_nj_no			
<table border="1"> <tr> <td>Technical factors</td> <td></td> </tr> </table>		Technical factors			Comment (variables partially dependent on each other): When Yes [1] is checked, variable is recorded with 100. Otherwise recorded with 0. When 3.584) is checked, Then 3.584) is recorded with 1, 3.580) to 3.583) automatically without response .	
Technical factors						

#### Time span of variable

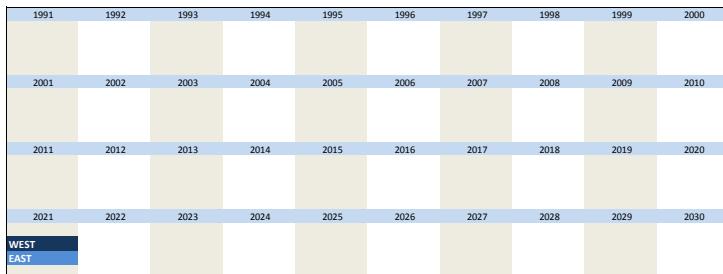


Nr.	Name	Label	Survey period	Survey frequency
3.583)	vg_invfac_nj_other	investment factors next year: other factors	West and east 11/2021	November

#### Wording of question

Nov-21 Significant factors for investment (next year):		Yes [1]	Further information			
			Following variables belong together: 3.580) vg_invfac_nj_demo 3.581) vg_invfac_nj_fin 3.582) vg_invfac_nj_tec 3.583) vg_invfac_nj_other 3.584) vg_invfac_nj_no			
<table border="1"> <tr> <td>Other factors</td> <td></td> </tr> </table>		Other factors			Comment (variables partially dependent on each other): When Yes [1] is checked, variable is recorded with 100. Otherwise recorded with 0. When 3.584) is checked, Then 3.584) is recorded with 1, 3.580) to 3.583) automatically without response .	
Other factors						

#### Time span of variable



Nr.	Name	Label	Survey period	Survey frequency
3.584)	vg_invfac_nj_no	investment factors next year: no investment	West and east 11/2021	November

#### Wording of question

Nov-21 Significant factors for investment (next year):		Yes [1]	Further information			
			Following variables belong together: 3.580) vg_invfac_nj_demo 3.581) vg_invfac_nj_fin 3.582) vg_invfac_nj_tec 3.583) vg_invfac_nj_other 3.584) vg_invfac_nj_no			
<table border="1"> <tr> <td>No investment</td> <td></td> </tr> </table>		No investment			Comment (variables partially dependent on each other): When 3.584) is checked, Then 3.584) is recorded with 1, 3.580) to 3.583) automatically without response .	
No investment						

#### Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
WEST									
EAST									

Nr.

Name

Label

Survey period

Survey frequency

3.585) vg\_cor23\_conf\_epid

corona nov21: confidence in epidemiologists and virologists regarding covid-19

once

#### Wording of question

Nov-21

How large is your confidence in the opinion of epidemiologists and virologists regarding covid-19?

Confidence:

(Number from 1 to 10)

#### Further information

Slider from 1 to 10

only online

#### Time span of variable

1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
WEST									
OST									

Nr.

Name

Label

Survey period

Survey frequency

3.586) vg\_cor23\_conf\_econ

corona nov21: confidence in economists regarding the consequences of covid-19

once

#### Wording of question

Nov-21

How large is your confidence in the opinion of economists regarding covid-19?

Confidence:

(Number from 1 to 10)

#### Further information

Slider from 1 to 10

only online

#### Time span of variable

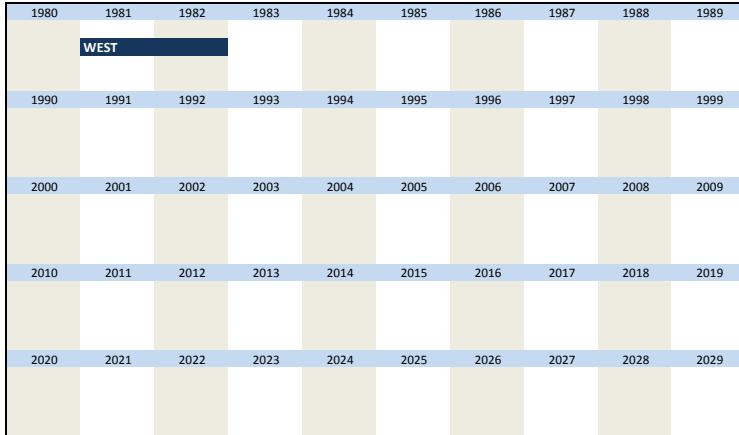
1991	1992	1993	1994	1995	1996	1997	1998	1999	2000
2001	2002	2003	2004	2005	2006	2007	2008	2009	2010
2011	2012	2013	2014	2015	2016	2017	2018	2019	2020
2021	2022	2023	2024	2025	2026	2027	2028	2029	2030
WEST									
OST									



#### 4. Special question Innovation

No.	Name	Label	Survey period	Survey frequency
4.1)	vg_market_national_1	development of national markets in next 5 years	West 12/1981 - 12/1982	annual

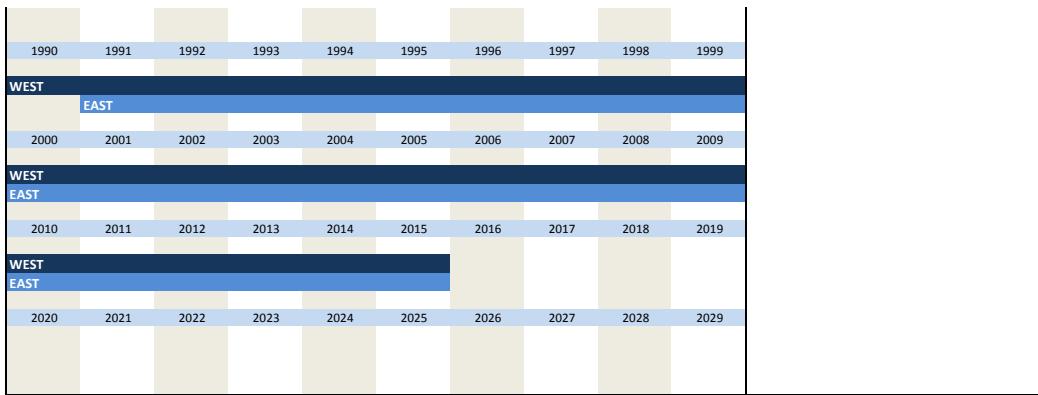
##### Wording of question

1981 & 1982	Further information
<b>Innovations</b> <p>In our opinion the market for XY is [...] in the medium term (about 5 years) therefor under elimination of purely cyclical fluctuations</p> <p style="text-align: center;"><b>domestic</b></p> <p>growing <input type="checkbox"/> [1]</p> <p>stagnating <input type="checkbox"/> [2]</p> <p>shrinking <input type="checkbox"/> [3]</p>	
Time span of variable	
 <p>The timeline chart shows the survey period for the West from 1981 to 1989. The years are listed horizontally at the top: 1980, 1981, 1982, 1983, 1984, 1985, 1986, 1987, 1988, 1989. Below each year is a vertical bar divided into two colors: light blue for the first half and light yellow for the second half. The word "WEST" is written in a dark blue box above the bars for 1981 and 1982.</p>	

No.	Name	Label	Survey period	Survey frequency
4.2)	vg_market_national_2	development of national markets in next 5 years	West since 12/1983 East since 12/1991	annual annual

##### Wording of question

since 1983	Further information
<b>Innovations</b> <p>In our opinion the market for XY is [...] in the medium term (about 5 years) therefor under elimination of purely cyclical fluctuations</p> <p style="text-align: center;"><b>domestic</b></p> <p>significantly growing <input type="checkbox"/> [1]</p> <p>growing <input type="checkbox"/> [2]</p> <p>stagnating <input type="checkbox"/> [3]</p> <p>shrinking <input type="checkbox"/> [4]</p> <p>significantly shrinking <input type="checkbox"/> [5]</p>	
Time span of variable	
 <p>The timeline chart shows the survey period for the West from 1980 to 1989. The years are listed horizontally at the top: 1980, 1981, 1982, 1983, 1984, 1985, 1986, 1987, 1988, 1989. Below each year is a vertical bar divided into two colors: light blue for the first half and light yellow for the second half. The word "WEST" is written in a dark blue box below the bars for 1981 and 1982.</p>	

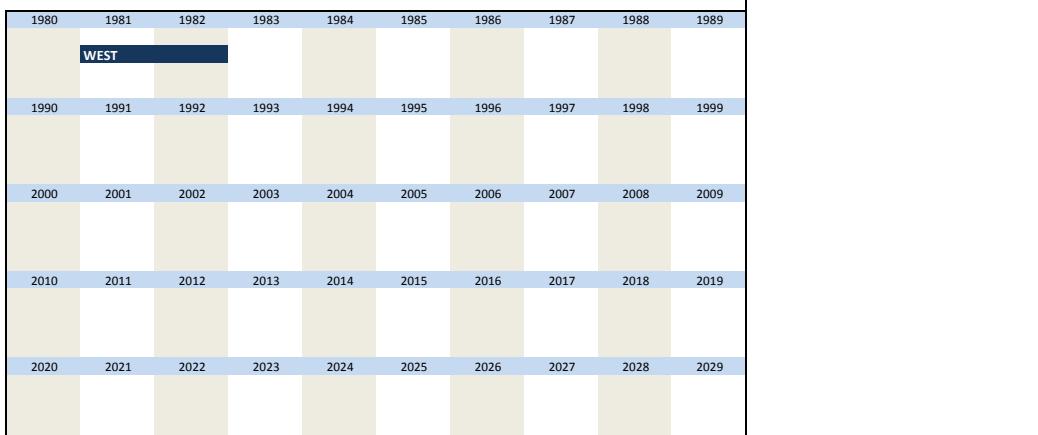


No.	Name	Label	Survey period	Survey frequency
4.3)	vg_market_abroad_1	development of foreign markets in next 5 years	West 12/1981 - 12/1982	annual

#### Wording of question

1981 & 1982	Further information
<b>Innovations</b>	
In our opinion the market for XY is [...] in the medium term (about 5 years) therefor under elimination of purely cyclical fluctuations	
abroad	
growing [ ] [1]	
stagnating [ ] [2]	
shrinking [ ] [3]	

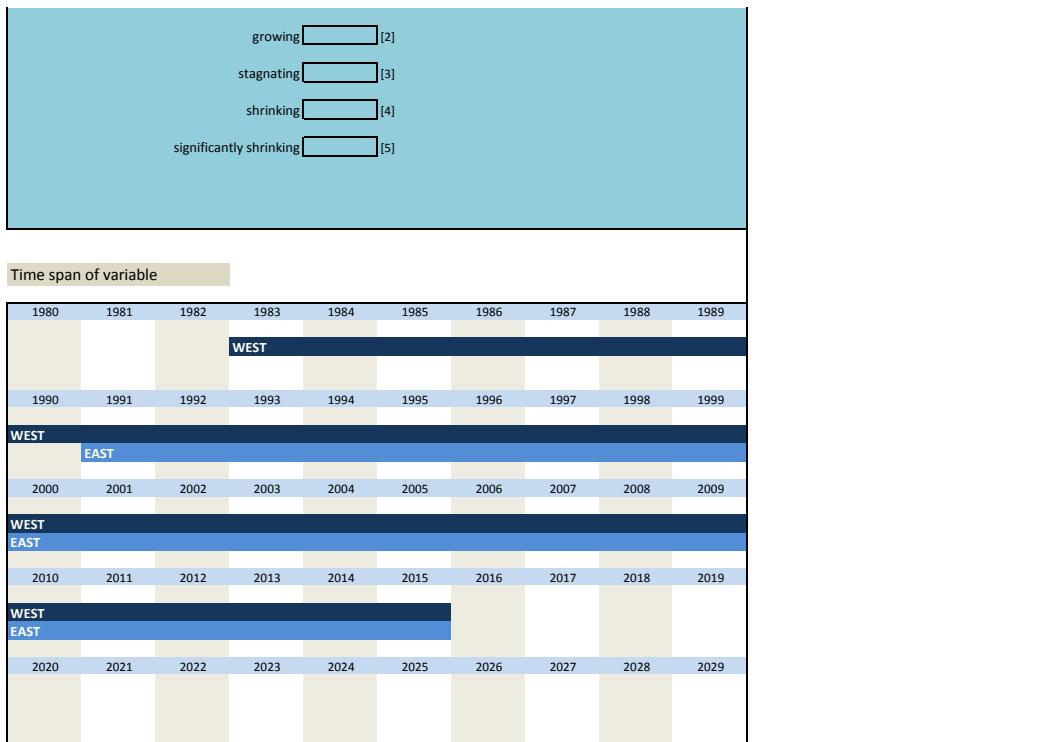
#### Time span of variable



No.	Name	Label	Survey period	Survey frequency
4.4)	vg_market_abroad_2	development of foreign markets in next 5 years	West since 12/1983 East since 12/1991	annual annual

#### Wording of question

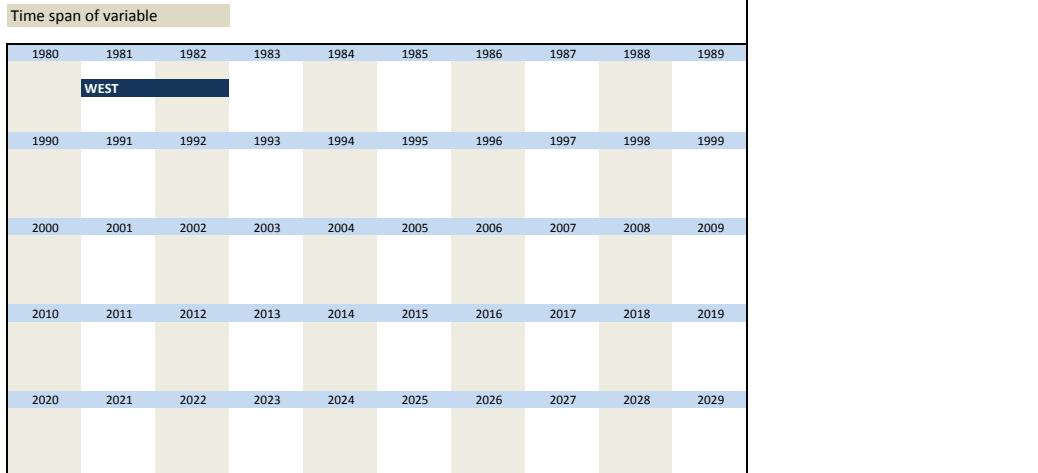
since 1983	Further information
<b>Innovations</b>	
In our opinion the market for XY is [...] in the medium term (about 5 years) therefor under elimination of purely cyclical fluctuations	
abroad	
significantly growing [ ] [1]	



No.	Name	Label	Survey period	Survey frequency
4.5)	vg_market_total_1	development of markets in general in next 5 years	West 12/1981 - 12/1982	annual

**Wording of question**

1981 & 1982	Further information
<b>Innovations</b>	
In our opinion the market for XY is [...] in the medium term (about 5 years) therefor under elimination of purely cyclical fluctuations	
<b>total</b>	
growing [ ] [1]	
stagnating [ ] [2]	
shrinking [ ] [3]	



No.	Name	Label	Survey period	Survey frequency
4.6)	vg_market_total_2	development of markets in general in next 5 years	West since 12/1983 East since 12/1991	annual annual

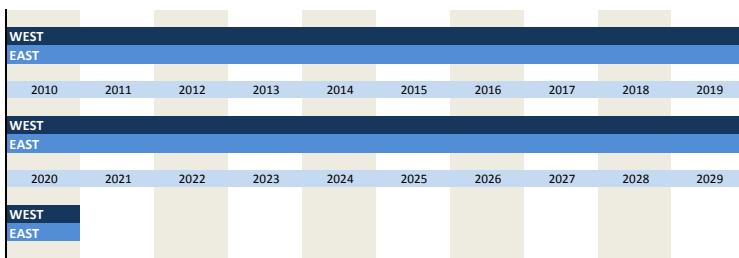
**Wording of question**

<p>since 1983</p> <p><b>Innovations</b></p> <p>In our opinion the market for XY is [...] in the medium term (about 5 years) therefor under elimination of purely cyclical fluctuations</p> <p style="text-align: center;"><b>total</b></p> <p style="text-align: center;">significantly growing [ ] [1]</p> <p style="text-align: center;">growing [ ] [2]</p> <p style="text-align: center;">stagnating [ ] [3]</p> <p style="text-align: center;">shrinking [ ] [4]</p> <p style="text-align: center;">significantly shrinking [ ] [5]</p>	<p><b>Further information</b></p>
<p><b>Time span of variable</b></p>	

No.	Name	Label	Survey period	Survey frequency
4.7)	vg_prod_inno_realized	product innovation realized this year	West since 12/1981 East since 12/1991	annual annual

**Wording of question**

<p>since 1981</p> <p><b>Innovations</b></p> <p>In 19XX/20XX* in the [...] innovations have been [...] by us</p> <p><b>product field</b></p> <p style="text-align: center;">[ ] [1] realized</p>	<p><b>Further information</b></p> <p>*20XX refers to the current year e.g.: If the question was posed in 2005: 20XX=2005</p>
<p><b>Time span of variable</b></p>	

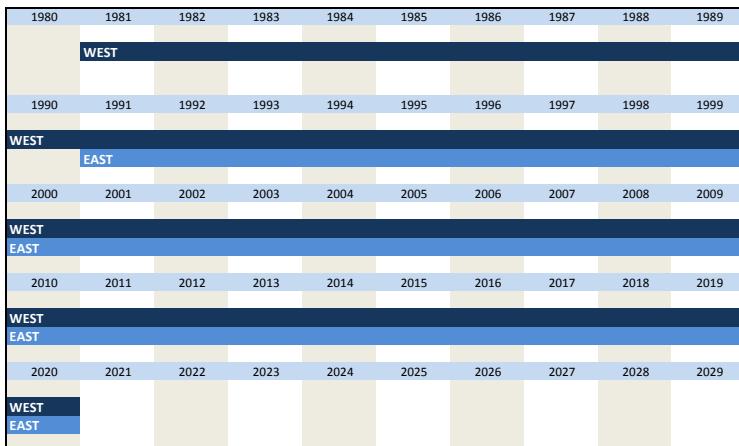


No.	Name	Label	Survey period	Survey frequency
4.8)	vg_prod_inno_aborted	product innovation aborted this year	West since 12/1981 East since 12/1991	annual annual

#### Wording of question

since 1981	Further information
<b>Innovations</b>	*20XX refers to the current year e.g.: If the question was posed in 2005: 20XX=2005
In 19XX/20XX* in the [...] innovations have been [...] by us	
product field	
[ ] [1] aborted	

#### Time span of variable

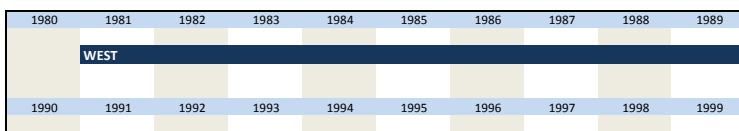


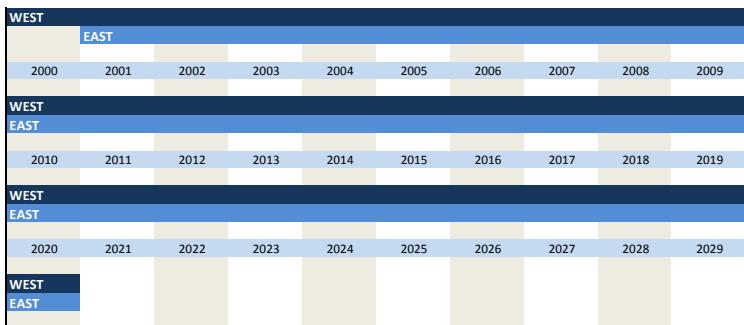
No.	Name	Label	Survey period	Survey frequency
4.9)	vg_prod_inno_plan_completed	product innovation planning completed this year	West since 12/1981 East since 12/1991	annual annual

#### Wording of question

since 1981	Further information
<b>Innovations</b>	*20XX refers to the current year e.g.: If the question was posed in 2005: 20XX=2005
In 19XX/20XX* in the [...] innovations have been [...] by us	
product field	
[ ] [1] planning completed	

#### Time span of variable

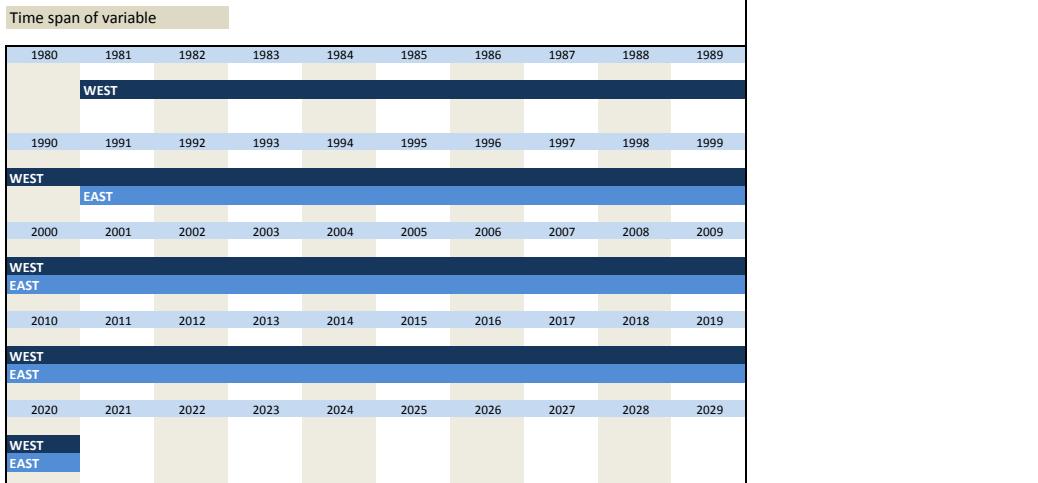




No.	Name	Label	Survey period	Survey frequency
4.10)	vg_prod_inno_in_planning	product innovation still in planning stage this year	West since 12/1981 East since 12/1991	annual

#### Wording of question

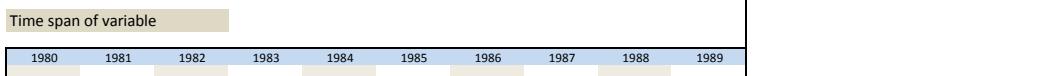
since 1981 <b>Innovations</b> In 19XX/20XX* in the [...] innovations have been [...] by us <b>product field</b> [ ] [1] still in planning stage	Further information *20XX refers to the current year e.g.: If the question was posed in 2005: 20XX=2005
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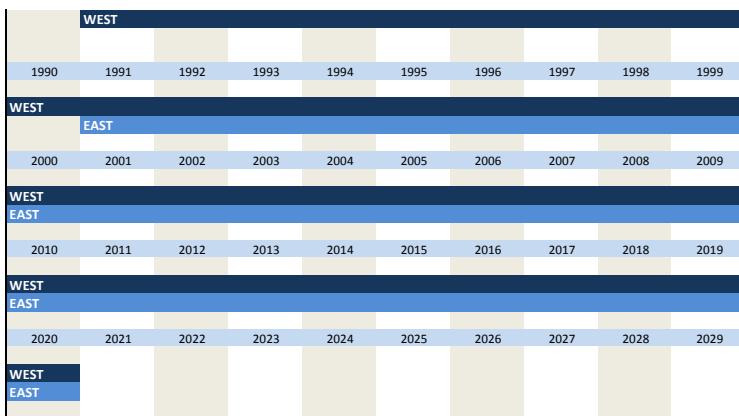


No.	Name	Label	Survey period	Survey frequency
4.11)	vg_prod_inno_np	product innovation not planned this year	West since 12/1981 East since 12/1991	annual

#### Wording of question

since 1981 <b>Innovations</b> In 19XX/20XX* in the [...] innovations have been [...] by us <b>product field</b> [ ] [1] not planned	Further information *20XX refers to the current year e.g.: If the question was posed in 2005: 20XX=2005
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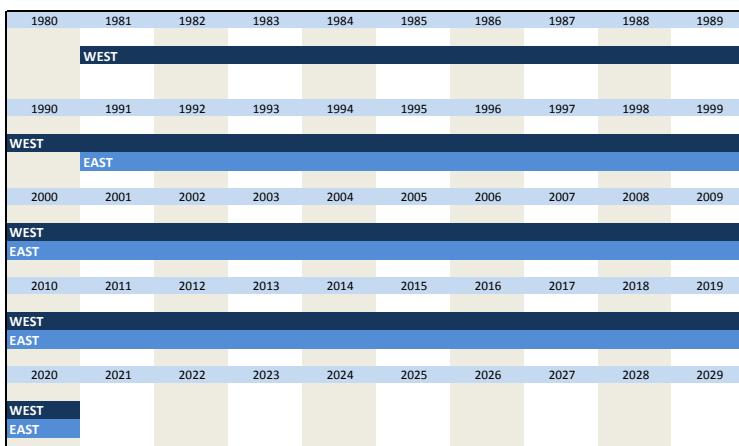


No.	Name	Label	Survey period	Survey frequency
4.12)	vg_process_inno_realized	process innovation realized this year	West since 12/1981 East since 12/1991	annual annual

#### Wording of question

since 1981 <b>Innovations</b> In 19XX/20XX* in the [...] innovations have been [...] by us <b>process field</b> [ ] [1] realized	Further information *20XX refers to the current year e.g.: If the question was posed in 2005: 20XX=2005
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#### Time span of variable

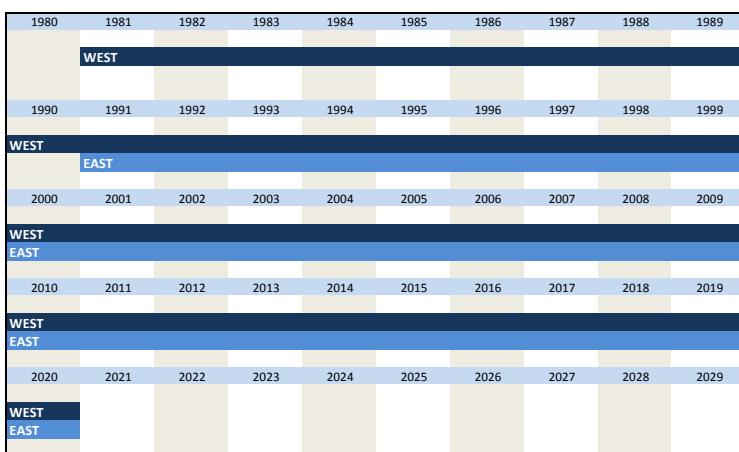


No.	Name	Label	Survey period	Survey frequency
4.13)	vg_process_inno_aborted	process innovation aborted this year	West since 12/1981 East since 12/1991	annual annual

#### Wording of question

since 1981 <b>Innovations</b> In 19XX/20XX* in the [...] innovations have been [...] by us <b>process field</b> [ ] [1] aborted	Further information *20XX refers to the current year e.g.: If the question was posed in 2005: 20XX=2005
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**Time span of variable**



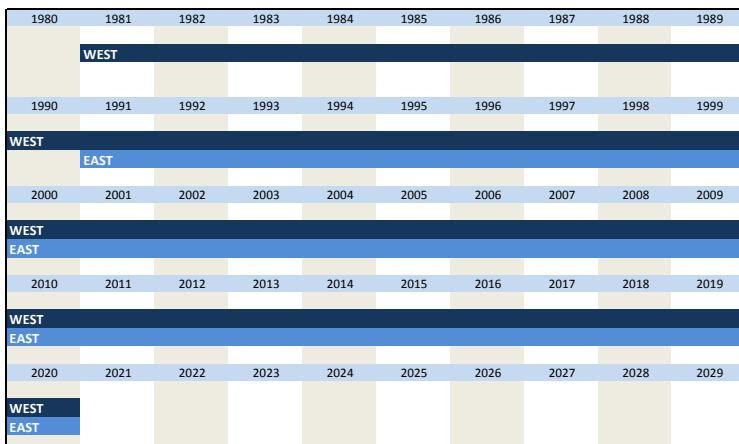
No.	Name	Label	Survey period	Survey frequency
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4.14)	vg_process_inno_plan_complet	process innovation planning completed this year	West since 12/1981 East since 12/1991	annual annual
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**Wording of question**

since 1981	Further information
<b>Innovations</b>	
In 19XX/20XX* in the [...] innovations have been [...] by us	*20XX refers to the current year e.g.: If the question was posed in 2005: 20XX=2005
<b>process field</b>	
[ ] [1] planning completed	

**Time span of variable**

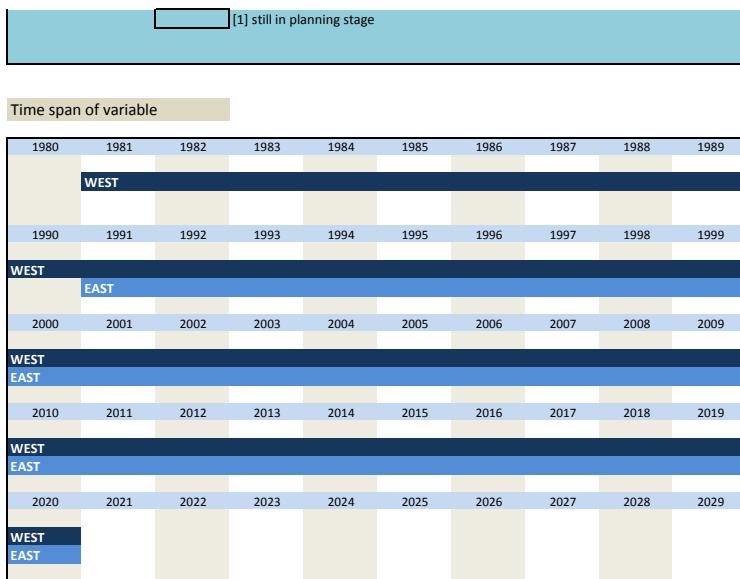


No.	Name	Label	Survey period	Survey frequency
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4.15)	vg_process_inno_in_planning	process innovation still in planning stage this year	West since 12/1981 East since 12/1991	annual annual
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**Wording of question**

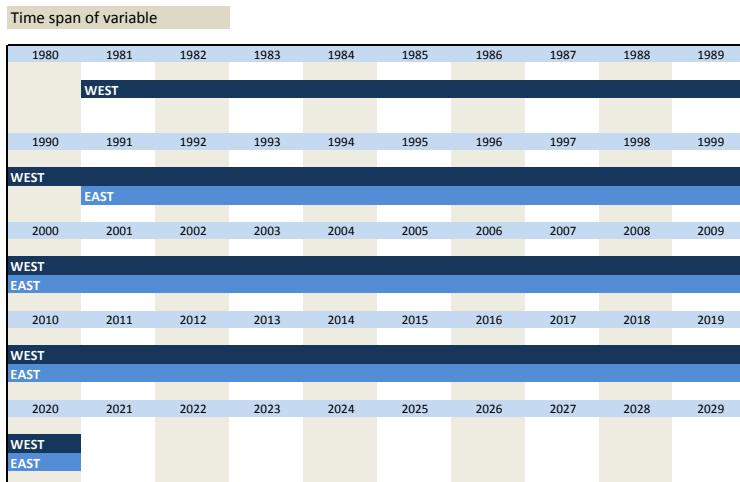
since 1981	Further information
<b>Innovations</b>	
In 19XX/20XX* in the [...] innovations have been [...] by us	*20XX refers to the current year e.g.: If the question was posed in 2005: 20XX=2005
<b>process field</b>	



No.	Name	Label	Survey period	Survey frequency
4.16)	vg_process_inno_np	process innovation not planned this year	West since 12/1981 East since 12/1991	annual annual

**Wording of question**

since 1981  <b>Innovations</b> In 19XX/20XX* in the [...] innovations have been [...] by us  <b>process field</b> <input type="checkbox"/> [1] not planned	<b>Further information</b> *20XX refers to the current year e.g.: if the question was posed in 2005: 20XX=2005
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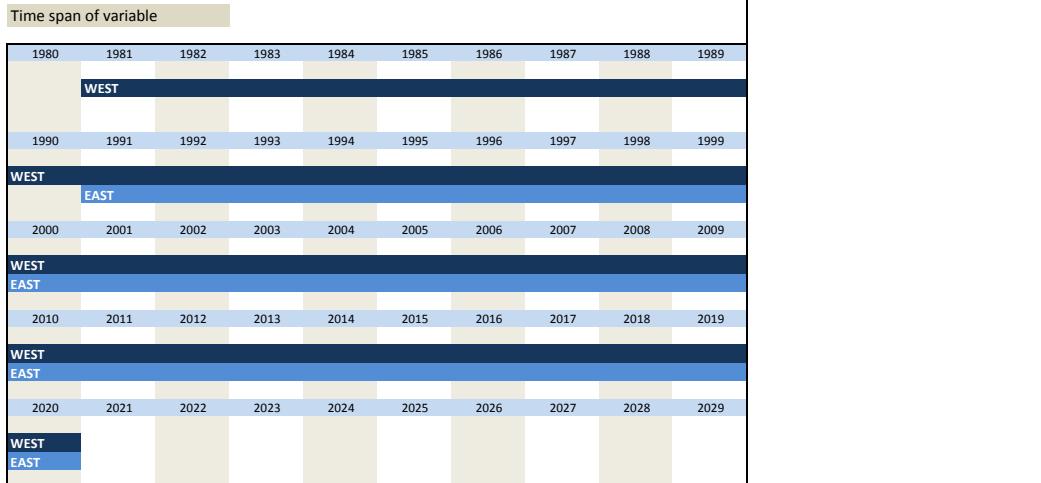


No.	Name	Label	Survey period	Survey frequency
4.17)	vg_share_inno_phase	share of turnover in stage of product launch	West since 12/1981 East since 12/1991	annual annual

**Wording of question**

since 1981  <b>Innovations</b>	<b>Further information</b> *20XX refers to the current year
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In 20XX* our products of product line XY - measured as their share of total turnover - have been in the following stages (estimates are sufficient):	e.g.: If the question was posed in 2005: 20XX=2005
_____ % product launch stage (Innovation)	



No.	Name	Label	Survey period	Survey frequency
4.18)	vg_share_growth_phase	share of turnover in stage of positive growth	West since 12/1981 East since 12/1991	annual annual

**Wording of question**

since 1981	Further information
<b>Innovations</b>	
In 20XX* our products of product line XY - measured as their share of total turnover - have been in the following stages (estimates are sufficient):	*20XX refers to the current year e.g.: If the question was posed in 2005: 20XX=2005
_____ % stage of positive growth	

**Time span of variable**

The timeline chart shows the progression of years from 1980 to 2029. The years are grouped into two main regions: WEST (represented by light blue) and EAST (represented by dark blue). The timeline is divided into several segments, each representing a different phase or category of the variable being measured.

No.	Name	Label	Survey period	Survey frequency
4.19)	vg_share_stagnation_phase	share of turnover in stage of stagnation	West since 12/1981 East since 12/1991	annual annual

**Wording of question**

<p>since 1981</p> <p><b>Innovations</b></p> <p>In 20XX* our products of product line XY - measured as their share of total turnover - have been in the following stages (estimates are sufficient):</p> <p style="text-align: center;">_____ % stage of stagnation</p>	<p><b>Further information</b></p> <p>*20XX refers to the current year e.g.: If the question was posed in 2005: 20XX=2005</p>
<b>Time span of variable</b>	

1980    1981    1982    1983    1984    1985    1986    1987    1988    1989

**WEST**

1990    1991    1992    1993    1994    1995    1996    1997    1998    1999

**WEST**

**EAST**

2000    2001    2002    2003    2004    2005    2006    2007    2008    2009

**WEST**

**EAST**

2010    2011    2012    2013    2014    2015    2016    2017    2018    2019

**WEST**

**EAST**

2020    2021    2022    2023    2024    2025    2026    2027    2028    2029

**WEST**

**EAST**

No.	Name	Label	Survey period	Survey frequency
4.20)	vg_share_negative_growth	share of turnover in stage of negative growth	West since 12/1981 East since 12/1991	annual annual

<p>since 1981</p> <p><b>Innovations</b></p> <p>In 20XX* our products of product line XY - measured as their share of total turnover - have been in the following stages (estimates are sufficient):</p> <p style="text-align: center;">_____ % stage of negative growth</p>	<p><b>Further information</b></p> <p>*20XX refers to the current year e.g.: If the question was posed in 2005: 20XX=2005</p>
<b>Time span of variable</b>	

1980    1981    1982    1983    1984    1985    1986    1987    1988    1989

**WEST**

1990    1991    1992    1993    1994    1995    1996    1997    1998    1999

**WEST**

**EAST**

2000    2001    2002    2003    2004    2005    2006    2007    2008    2009

**WEST**

**EAST**

2010    2011    2012    2013    2014    2015    2016    2017    2018    2019

**WEST**

**EAST**

2020    2021    2022    2023    2024    2025    2026    2027    2028    2029

**WEST**

**EAST**

Nr.	Name	Label	Erhebungszeitraum	Erhebungsrhythmus
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4.21)	<b>vg_rd_activity</b>	R&D activity	West since 12/2016 Ost since 12/2016	annual annual
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**Wording of question**

since 2016	Further information
<b>Innovations</b>	Datan available since 12/2017
Did you conduct any <b>R&amp;D Activity in the year 20XX?</b>	*20XX refers to the current year e.g.: If the question was posed in 2017: 20XX=2017
<input type="checkbox"/> [1] Yes <input type="checkbox"/> [2] No	
<b>Time span of variable</b>	

Nr.	Name	Label	Erhebungszeitraum	Erhebungsrhythmus
4.22)	<b>vg_rd_employee_share</b>	share of employees R&D	West since 12/2016 Ost since 12/2016	annual annual

**Wording of question**

since 2016	Further information
<b>Innovations</b>	Datan available since 12/2017
Did you conduct any <b>R&amp;D Activity in the year 20XX?</b>	*20XX refers to the current year e.g.: If the question was posed in 2017: 20XX=2017
a) Based on the employees of the product group the <b>percentage of R&amp;D personnel</b> was:	
_____ %	
<b>Time span of variable</b>	

Nr.	Name	Label	Erhebungszeitraum	Erhebungsrhythmus
4.23)	vg_rd_expen_share	share of R&D expenditures	West since 12/2016 Ost since 12/2016	annual annual

**Wording of question**

since 2016	Further information
<b>Innovations</b>	Datan available since 12/2017
Did you conduct any <b>R&amp;D Activity in the year 20XX?</b>	*20XX refers to the current year e.g.: If the question was posed in 2017: 20XX=2017
Based on the turnover of the product group the <b>percentage of R&amp;D expenses</b> was:	_____ %

**Time span of variable**

