

CURRICULUM VITAE

Prof. Dr. Lisandra Flach

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Personal data

Citizenship: Brazilian, German
Place of birth: Florianópolis, Brazil
Date of birth: January 28, 1983
Married, one daughter

CURRENT EMPLOYMENT AND AFFILIATIONS

Professor of Economics, esp. Economics of Globalisation, **LMU Munich**
Director, **ifo Center for International Economics**
Research Affiliate, **CEPR**, since 2016
Research Affiliate, **CESifo**, since 2015
Committee for International Economics, **German Economic Association (VfS)**, since 2019
Research Fellow, **SFB CRC TRR 190, German Research Foundation**, since 2017
Editorial Board, **International Economics**, since 2017

EDUCATION

2007-2012 **University of Mannheim**, PhD in Economics (*Dr. rer. pol., summa cum laude*). CDSE - Center for Doctoral Studies in Economics.
2010 **University of California, San Diego**. Affiliate Graduate Student.
2001-2006 **UFSC - Federal University of Santa Catarina, Brazil**. Economics Degree, 4.5-year degree. Prize for the highest final GPA.
2001-2006 **UDESC/ESAG - Santa Catarina State University, Brazil**. Business Administration Degree, 5-year degree.

PREVIOUS ACADEMIC APPOINTMENTS AND RESEARCH VISITS

2012-2020 **LMU Munich** Assistant Professor, Department of Economics.
01-02/2018 **University of California, San Diego** Visiting Researcher, Economics Department.
28.11-12/2016 **Harvard University** Visiting Researcher, Economics Department.
09-10/2015 **Columbia University** Visiting Scholar, Economics Department.
Summer-Fall 2012 **Ifo Institute and German Ministry of Economics and Technology** Consultant. Project on Multilateral Trade Agreements.
2012-2013 **OECD** Consultant at the Economics Department.
Summer-Fall 2010 **University of California, San Diego** Research Assistant to Prof. Marc-Andreas Müandler and Prof. Sascha Becker, EFIGE Project.
04-05/2011 **Brazilian Statistical Office** Research scholar at IBGE, Rio de Janeiro.
10/2006-08/2007 **University of Tübingen** Research Assistant to Prof. Wilhelm Kohler.
08/2004- 03/2005 **Institute Fraunhofer** Research Assistant at IPA-Fraunhofer, Stuttgart.
2003-04, 2005-06 **UFSC University** Student research Assistant to Prof. Fernando Seabra, Department of Economics, Florianópolis, Brazil.

PUBLICATIONS

The Impact of Multilateral Trade Agreements on World Trade Prices (with Fabian Gräf), **Review of International Economics**, 28(1), 168-208.

Product versus Process: Innovation strategies of multi-product firms (with Michael Irlacher), **American Economic Journal: Microeconomics**, 10(1), 236-277, 2018.

A Note on the Isomorphism of Heterogeneous Firms Models, **Economics Letters**, v. 155, p.24-27, 2017.

Quality Upgrading and Price Heterogeneity: Evidence from Brazilian Exporters, **Journal of International Economics**, v. 102, p. 282-290, 2016.

Income Inequality and Export Prices across Countries (with Eckhard Janeba), **Canadian Journal of Economics**, 50(1), 2017.

The Effect of GATT/WTO Membership on Price Volatility (with Vinh Cao), **The World Economy**, v. 38, n.12, p. 2049-2079, 2015.

Foreign Direct Investment and Profit Outflows: A Causality Analysis for the Brazilian Economy (with Fernando Seabra). **Economics Bulletin**, 6(1), p. 1-15, 2005.

Institutional Theory and the Internationalization of Higher Education in South America: The Brazilian Case (with Leonardo Flach). **Journal of International Business and Economics**, 11(1), p. 25-50, 2010.

WORKING PAPERS UNDER REVIEW

Quality and Gravity in International Trade (with Florian Unger), revise and resubmit, **Journal of International Economics**.

Credit, Firm Productivity and Reallocation of Resources (with Jens Arnold), **under review**.

Corporate Taxes and Multi-Product Exporters: Theory and Evidence from Trade Dynamics (with Irlacher and Unger), **Journal of International Economics**.

WORKING PAPERS AND IN PROGRESS

The Effect of Product and Process Innovation on Firm Exports (with Graziela Zucoloto).

Access to External Finance and the Margins of International Trade (with Felix Röllig and Florian Unger).

OTHER PUBLICATIONS AND POLICY-ORIENTED RESEARCH

Status quo und Zukunft globaler Lieferketten (with Martin Braml und Rahel Aichele). *ifo Schnelldienst*, 5(73), 2020.

Policy report: Globalisierung im Wandel: Chancen und Herausforderungen für die bayerische Wirtschaft (with Martin Braml, Marina Steininger und Feodora Teti). *Ifo-Studie im Auftrag der IHK für München und Oberbayern*, 2020.

Policy report: Dimensions and Effects of a Transatlantic Free Trade Agreement Between the EU and US (with Gabriel Felbermayr, Mario Larch, Erdal Yalcin and Sebastian Benz). *Study commissioned by German Federal Ministry of Economics and Technology*.

Policy report: Structural Policies and Productivity in Brazil (with Jens Arnold), OECD Economics Department Working Papers. Technical background paper used as input for Chapter 1, *OECD Economic Survey of Brazil*, year 2013.

Dimensionen und Effekte eines transatlantischen Freihandelsabkommens (with Gabriel Felbermayr, Mario Larch, Erdal Yalcin, Sebastian Benz and Finn Krüger). *ifo Schnelldienst*, 66 (04), p. 22-31, 2013.

Foreign Portfolio Investment, the European Monetary Union and Exchange Rate Uncertainty (Tatiana Santos and Fernando Seabra). In: Stavarek, Daniel and Poloueeek, Stanislav (ed). *Consequences of the European Monetary Integration on Financial Systems*. Newcastle: *Cambridge Scholars Publishing*, 2008.

The Role of Institutions in the Economic Development (with L. Formaggi and F. Seabra). In: Barral, W., Pimentel, L.O. (Eds). *Teoria Jurídica e Desenvolvimento*. p.71-86. Fundação Boiteux, 2006.

AWARDS/HONORS/GRANTS

Modigliani Research Grant (2018), UniCredit & Universities Foundation.

SFB Mobility Grant (2018), Sonderforschungsbereich CRC TRR 190, German Research Foundation.

DFG Research Grant (2016-2018), German Research Foundation. Project: Internationalization Strategies of Multi-Product Firms, with Carsten Eckel and Michael Irlacher.

Young Economist Award, 7th FIW Conference, Vienna, 2014. Joint paper with Michael Irlacher: Product versus Process: Innovation Strategies of Multi-Product Firms.

Best Paper Award at the *10th GEP (Globalisation and Economic Policy) Postgraduate Conference*, Nottingham, 2011. Paper: Quality Upgrading and Price Heterogeneity: Evidence from Brazilian Manufacturing Exporters.

Brazilian Prize in Economics 2007 (*Prêmio Brasil de Economia*) from the Federal Council of Economists, COFECON. First Place for the thesis entitled: *The Determinants of Foreign Direct Investment in Brazil: An Analysis Using the Gravity Model*.

Regional Prize in Economics (*Prêmio Regional de Economia*) from the Regional Council of Economists of State of Santa Catarina, CORECON/SC. Indication for the Brazilian Prize.

Prize for the highest final GPA in Economics, 2006. Federal University of Santa Catarina (UFSC).

Prize for excellence in the study of Economics, 2006. Regional Council of Economists of the State of Santa Catarina, CORECON/SC – Brazil.

Best Paper Award. *1st Publications Competition in Economics* – UFSC, 2006. Paper: Foreign Direct Investment in Brazil: historical background and economic policy measures in the 90s.

Scholarship: National Counsel of Technological and Scientific Development, Brazil (08.2003-07.2004).

Scholarship: DFG - German Research Foundation (2007-2010).

OTHER PROFESSIONAL ACTIVITIES AND DEPARTAMENTAL SERVICES

Conference co-organizer, CESifo-DELPHI Conference 2020, online due to COVID-19.

Conference co-organizer, ETSG - European Trade Study Group 2014 (circa 400 participants), Munich.

Organizing committee, Göttingen Workshop in International Economics, 2013, 2014.

Member of Editorial Board, International Economics, since 2017.

Member of scientific committee, GEP-CEPR Postgraduate Conference, Nottingham, 2014-15.

Seminar organizer, Munich International Economics Seminar, 2013.

Research Fellow, SFB-Sonderforschungsbereich CRC 15, 2012-2016.

Graduate student representative, Mannheim Graduate School of Economics, 2011.

Advisor, supervision of bachelor and master theses in Mannheim and Munich.

Reviewer, selection of papers for the Verein für Socialpolitik - Jahrestagung 2017.

Involvement in research grant proposals and projects: DFG Sonderforschungsbereich 15 (as a research fellow, 2012-2016), DFG Graduiertenkolleg (as a lecturer and faculty member, since 2013), DFG Research Grant (2016-2018), DFG Graduiertenkolleg Mannheim Graduate School of Economics (as a graduate student representative, project presentation for new round of research funds in Bonn), DFG Sonderforschungsbereich CRC TRR 190 (as a research fellow, since 2017).

TEACHING

Winter 2018	International Economics, <i>lecturer, undergraduate</i> , University of Munich.
Winter 2015 and 2014	Frontiers in International Trade, <i>lecturer, Master Program in Economics</i> , University of Munich (with Gabriel Felbermayr).
Winter 2018, 2016, 2014, and 2013	Firm Heterogeneity in Global Markets, <i>lecturer, PhD Program - Munich Graduate School of Economics</i> , University of Munich (with Carsten Eckel).
Summer 2016	Innovation and Product Quality in International Trade, <i>lecturer, undergraduate seminar</i> , University of Munich.
Summer 2016, Winter 2015, 2014	Introduction to International Economics, <i>undergraduate</i> , tutorials in German, University of Munich (with Carsten Eckel).
Winter 2011	Introduction to Economics, <i>undergraduate</i> , teaching assistant -TA, Mannheim.
Winter 2010, 2009	Advanced Microeconomics, <i>Master and PhD level</i> , TA, Mannheim.

INVITED SEMINARS:

- 2019** TU Dresden, Goethe University Frankfurt, University of Hohenheim.
- 2018** Aarhus University, University of Mannheim, University of Mainz.
- 2017** Goethe University Frankfurt, University of Göttingen, CAS München.
- 2016** George Washington University, University of Vienna and FIW.
- 2014** University of Tübingen, UFSC-Brazil.
- 2013** University of Mannheim.
- 2012** University of Copenhagen, BeNa Seminar Berlin, Said Business School University of Oxford, Ifo Munich, Ecole Polytechnique and ENSAE-CREST Paris.

CONFERENCE PRESENTATIONS:

- 2018** CEPR/ERWIT - European Research Workshop in International Trade in St Gallen, CESifo Area Conference on Global Economy.
- 2017** 6th Lindau Nobel Laureate Meeting on Economic Sciences, Göttingen Workshop in International Economics, Workshop on Trade and Economic Policy in Munich.
- 2016** FREIT/EITI - Forum for Research on Empirical International Trade in Vietnam, CESifo Area Conference on Global Economy, Göttingen Workshop in International Economics, Midwest Meetings International Trade IN-USA.
- 2014** FREIT/EITI - Forum for Research on Empirical International Trade in Thailand, ETSG - European Trade Study Group in Munich (*co-organizer*), CESifo Area Conference on Global Economy (shortlisted for Distinguished Research Affiliate Award), LACEA/LAMES Latin American Meeting of the Econometric Society Sao Paulo-Brazil, Göttingen Workshop in International Economics (involved in the organization).
- 2013** Midwest International Economics Group, Spring Meeting MI-USA, ETSG - European Trade Study Group in Birmingham, Göttingen Workshop in International Economics (involved in the organization).
- 2012** FREIT/RMET - Forum for Research on Empirical International Trade in Vancouver, ETSG - European Trade Study Group in Leuven, SFB 15 Conference in Berlin.
- 2011** EEA - European Economic Association in Oslo, 10th GEP Annual Postgraduate Conference at the University of Nottingham, ENTER Jamboree at the University of Tilburg, EGIT - Economic Geography and International Trade, CESifo Munich, Göttingen Workshop in International Economics, CDSE PhD Seminar and Department Seminar (Faculty Seminar) at the University of Mannheim.

REFEREE EXPERIENCE

Journal of International Economics, Journal of Development Economics, Journal of Economic Behavior and Organization, Canadian Journal of Economics, European Economic Review, Oxford Bulletin of Economics and Statistics, Economics Letters, Review of World Economics, Economics Bulletin, Journal of International Business and Economics, The World Economy, Empirica - Journal of European Economics, The B.E. Journal of Economic Analysis and Policy, Growth and Change, CESifo Economic Studies, Journal of International Trade & Economic Development, Global Journal of Economics and Finance.

Jahrestagung of the Verein für Socialpolitik (2017, 2019), GEP-CEPR Postgraduate Conference Nottingham (2014), Göttingen Workshop in International Economics (2013, 2014, 2017).

SELECTED ACADEMIC DISCUSSIONS

Unintended Effects of Trade Shocks on the Sources of Learning, by Zhaoxin Pu. MPI Workshop 2018.
Exporters' Invoice Currency Choice and Spillovers to Import Prices, by Angella Lapukeni. RIEF 2018.
Learning, Prices, and Firm Dynamics, by Paulo Bastos, Daniel Dias, and Olga Timoshenko. EITI 2016.
Income Inequality and Self-Reported Values, by Giacomo Corneo and Frank Neher. SFB Berlin 2012.
Financial Constraints and the Missing Technology Adoption, by Katrin Peters and Monika Schnitzer. SFB Meeting Mannheim 2012.
Heterogeneous Effects of Education on Health, by Philipp Eisenhauer and James J. Heckman. Mannheim CDSE Seminar 2009.
Investment Impact of Tax Loss Treatment, Daniel Dressler and Michael Overesch. FiWi Workshop 2010.
Political Economy of Trade Policy with Heterogeneous Firms, by Jennifer Abel-Koch. Mannheim 2009.
Network and Border Effects: Where do Foreign Multinationals Locate in Germany?, by Julia Spies, Tübingen-Hohenheim Economics group, 2008.

LANGUAGES: Portuguese (native), English (fluent), German (fluent), Spanish (good), French (basic).